

# **BUSINESS CASE TEMPLATE**

PROJECT OVERVIEW

**Project description** 

Summary of capital expenditure required

Summary of how much energy could be saved

Summary of potential cost savings as a result of energy saved

# **Scope of works**

Be prescriptive about what you want and how to go about implementation. Specify the location/s of the project. Specify the desired outcome/s.

# **Code requirements**

Your contractors should be able to specify any codes and relevant legislation that applies to your project. For example, a hot water supply system must comply with: Section 8 of AS/NZS 3500.4:2003 Heated Water Services, or clause 3.38 of AS/NZS 3500.5:2000



# **Measurement and verification**

Before you implement a large project you may wish to establish a method for measuring the energy savings achieved.

This will involve understanding your current energy use or 'baseline' and determining a method to measure the results. This could involve using historical billing data, using temporary data loggers or even installing permanent energy sub-metering.

#### MONEY, SAVINGS & INCENTIVES

# Costs

Cost of purchasing asset/s	
Cost of installation labour	
Cost of specialist consultant/s	
Cost of measurement and verification	
Recommend the preferred contractor	
(quotes attached in Appendix)	
Total upfront cost	

# **Energy saving**

Calculate the potential energy saving based on the system or products currently used on common property in relation to this particular project.



# Funding

Make a recommendation on how the project could be funded, for example, the maintenance sinking fund, funds raised though a special levy, a loan from a bank.

#### **Rebates and incentives**

State how much of the cost could be covered by a financial incentive or government rebates that the project is eligible for.

For example: "This lighting project will generate around 858 Energy Saving Certificates (ESC) under the NSW Energy Saving Scheme and this will equate \$18,000 that can be used to offset the cost of this project."

# **Payback period**

Estimate the payback period by stating the

- 1. Amount of energy used by the current asset/s
- 2. Potential amount of energy that can be saved
- 3. Estimate of the reduction in maintenance costs Capital Rebates and Overall as a result of the project being implemented cost incentives cost (\$) (\$) (\$) 4. Total cost of installation / alterations = ÷ Energy used Energy usage Your energy Energy cost Other cost Total cost at completion currently tarriff savings savings savings (KWh/year) (KWh/year) (\$/KWh) (\$/year) (\$/year) (\$/year) ) × = = Ш Payback period (years)



# GETTING IT DONE

#### Timeline

Expected length of time to complete project Preferred start date

Estimated end date

Potential disruptions for residents living in the apartment building

## **Risk identification**

Identify any potential risks, who is responsible for each risk, and explain how these could be mitigated.

# Implementation plan

Steps for implementation include:

Outline the next steps so the executive committee and owners corporation are clear on what happens next if they vote to approve the project. You might list points like:

- Obtain additional quotations from nominated specialist contractors using the technical specification provided in the Appendix as a guide
- Assess tenders and appoint contractor
- Getting a specialist to gauge compatibility with existing infrastructure

#### APPENDIX

- Attach quotes that have been sourced from suppliers of licensed contractors
- Attach reports from any professional that have already been consulted
- Attach details of the technology options available
- Measurement and Verification plan (pending an initial baseline audit of existing energy costs)