

ENROLLMENT KIT ORDER FORM

Important: Please complete this form in its entirety to request enrollment kits with the investment lineup effective August 22, 2011 and fax the completed form to 260 455-0200. Delivery of kits may take **7-10 business days** from receipt of a fully completed form. For enrollment meeting support services, please complete the Enrollment meeting support request form for new sales, EM60811-LD-TB.

SECTION 1: GENERAL INFORMATION

Requestor information					
Name					
Phone					
Plan information – check one box per row					
Company name					
Contract: Existing New					
Contract number (if assigned) GP					
• Plan type: ☐ 401(k) ☐ Money Purchase ☐ Profit Sharing ☐ 457(b) Governmental Plan					
• Roth: ☐ Yes ☐ No					
• QDIA selected? ☐ Yes ☐ No					
yes, which QDIA? ☐ Life Cycle Options (LVIP Protected Profiles: SAL1, SAL2, SAL3, SAL4, SALL)					
☐ Balanced Options:					
SA21 Balanced SA1B American Funds American Balanced Fund®					
SA30 Conservative BalancedSA1F American Funds Capital Income Builder®					
SA32 Aggressive BalancedSA1L American Funds Income Fund of America®					
SA95 LVIP Delaware Foundation® Conservative AllocationSA2I FTVIPT Franklin Income Securities					
SA96 LVIP Delaware Foundation® Moderate Allocation SA2R Franklin Balanced					
SA97 LVIP Delaware Foundation® Aggressive Allocation SALE BlackRock Global Allocation					
Service provider information TPA name					
•					
SECTION 2: OPTIONS AND QUANTITIES					
Customized enrollment materials** English QTY: Spanish QTY:					
(Complete section 3 & 4 – May include Financial Advisor name and phone on kit)					
Additional materials:					
□ Participant rollover forms* QTY:					
• Educational materials: Additional participant materials, including Spanish materials, which do not contain time-sensitive or plan-specinformation, can be ordered at no charge with UPS Ground Shipping via our web site at www.LincolnFinancial.com or through our sa desk.					
*Only available in English **Available in both Spanish and English					
SECTION 3: CUSTOMIZATION					
Plan name/title on kit front cover					
Financial Advisor information on kit back cover (optional)					
Name					
Firm					
Phone = E-mail					

☐ OFFER AL	N 4: SELECT INVESTMENT OPTION: L investment options in the following list to participants. NLY investment options check marked for a custom lineup.			ncoln Ibbotson Insight EXPANDEI	
Conservative				ggressive (cont.)	ies to participarits.
	Guaranteed Account/Guaranteed Stable Value Account* - EX/CO		SA1I	American Funds EuroPacific Growth	n Fund [®] - EX
☐ SA14	Short Term - EX/CO		SA1K	American Funds Growth Fund of An	
Moderate Co			SA1N	American Funds Investment Compa	•
□ SA92	American Century VP Inflation Protection - EX		SA1P	American Funds New Economy Fur	
□ SA1C	American Funds American High-Income Trust SM		SA1Q	American Funds New Perspective F	
□ SA1E	American Funds Bond Fund of America SM			BlackRock Capital Appreciation - E)	(
□ SA1G	American Funds Capital World Bond Fund®		SALG	BlackRock Large Cap Growth	
□ SA1M	American Funds Intermediate Bond Fund of America®		SA83	BlackRock Mid-Cap Value Equity	
☐ SA1T ☐ SA93	American Funds U.S. Government Securities Fund SM Delaware VIP® Diversified Income		SA11	Core Equity Delaware VIP® Small Cap Value	
☐ SA93	Delaware VIP® Limited-Term Diversified Income		SA56 SA35	Fidelity® VIP Contrafund®	
□ SA86	FTVIPT Templeton Global Bond Securities		SA58	Fidelity® VIP Growth	
□ SA12	Government/Corporate Bond		SA22	International Equity	
□ SA20	High Yield Bond - EX		SA70	Janus Aspen Janus	
□ SAL6	LVIP SSgA Bond Index - EX/CO			Large Capitalization Equity	
□ SALM	PIMCO Total Return - EX		SA55	LVIP Cohen & Steers Global Real E	state - EX
Moderate			SA33	LVIP Delaware Social Awareness	
□ SA32	Aggressive Balanced		SAL7	LVIP Delaware Special Opportunitie	s - EX
□ SA1B	American Funds American Balanced Fund®		SA38	LVIP Mid-Cap Value	
☐ SA1D	American Funds American Mutual Fund®		SAL5	LVIP SSgA International Index	
□ SA1F	American Funds Capital Income Builder®		SA27	LVIP SSgA S&P 500 Index - EX/CO	
□ SA1H	American Funds Capital World Growth and Income Fund SM		SA29	LVIP T. Rowe Price Growth Stock	
□ SA1J	American Funds Fundamental Investors SM		SA62	LVIP Templeton Growth	
□ SA1L	American Funds Income Fund of America®		SA19	LVIP Vanguard Domestic Equity ET	
□ SA1U	American Funds Washington Mutual Investors Fund SM		SA59	LVIP Vanguard International Equity	ETF - EX/CO
□ SA21	Balanced		SA67	MFS® VIT Utilities	
□ SALF	BlackRock Equity Dividend			SSgA Russell Large Cap Growth® Ir	· ·
□ SALE	BlackRock Global Allocation - EX		SALB	SSgA Russell Small Cap Value Inde	•
□ SA80	BlackRock Large Cap Value		SALA.	SSgA S&P MidCap® Index Non-Len	ding Series - EX/CO
□ SA30	Conservative Balanced	-	gressive	Alliance Demotein VDC Clobal Them	natio Croudh
□ SA61 □ SA2I	Delaware VIP® Value FTVIPT Franklin Income Securities		SA31 SA1R	AllianceBernstein VPS Global Them American Funds New World Fund®	ialic Growth
□ SA2J	FTVIPT Frankin income Securities FTVIPT Mutual Shares Securities		SA1S	American Funds SMALLCAP World	Fund®
□ SA57	Fidelity® VIP Equity Income		SA77	BlackRock Energy & Resources	Tunu
□ SA2R	Franklin Balanced		SA76	BlackRock Small/Mid-Cap Growth	
□ SAL1	LVIP Protected Profile 2010 - EX		SA2C	Delaware Small Cap Core	
□ SAL2	LVIP Protected Profile 2020 - EX		SA94	Delaware VIP® Emerging Markets -	EX
□ SAL3	LVIP Protected Profile 2030 - EX		SA84	Fidelity® VIP Mid Cap	
□ SAL4	LVIP Protected Profile 2040 - EX			Janus Aspen Enterprise	
□ SALL	LVIP Protected Profile 2050 - EX		SA1X	LVIP Baron Growth Opportunities	
□ SA97	LVIP Delaware Foundation® Aggressive Allocation - EX/CO		SA36	LVIP SSgA Small-Cap Index - EX/C	0
□ SA95	LVIP Delaware Foundation® Conservative Allocation - EX/CO		SA17	Medium Capitalization Equity - EX	
□ SA96	LVIP Delaware Foundation® Moderate Allocation - EX/CO		SA65	MFS® VIT Growth	
□ SAL8	SSgA Russell Large Cap Value® Index Non-Lending Series - EX/CO		SA24	Small Capitalization Equity	
□ SA28	Value Equity - EX		SALD	SSgA Real Asset Non-Lending Serie	es
Moderate Ag	gressive		SALC	SSgA Russell Small Cap Growth Inc	dex Non-Lending Series - EX/CO
□ SA39	AllianceBernstein VPS Small/Mid Cap Value		SA63	Wells Fargo Advantage® Discovery	
□ SA1A	American Funds AMCAP Fund®	10	0% = To	otal	
*There are restr 90-day equity v	rictions on the amount that can be withdrawn from the Guaranteed Accorash. A market value adjustment may apply. Contact The Lincoln Natior	ount in a 12 nal Life Insi	2-month pe urance Cor	riod. Transfers from the Guaranteed Sinpany at 800 248-0838 for further infor	table Value Account may be subject to a mation.
	N 5: PROVIDE SHIPPING ADDRESS	Kits ar	e sent via	ess – NO deliveries are made to a P. our vendor's "best way."	
Company name				Phone	
	me				
	ructions				

The Lincoln National Life Insurance Company 1300 South Clinton Street, Suite 500 P.O. Box 2248

Fort Wayne, IN 46801-2248 Phone: 800 248-0838 Fax: 260 455-0200

The Lincoln lbbotson Insight Series is not an investment option. It is a fund lineup chosen by lbbotson and Associates from the investment options that are available in the Lincoln Director^{6M} group variable annuity. lbbotson Associates, Inc. is a registered investment advisor and a wholly-owned subsidiary of Morningstar, Inc. Neither lbbotson nor Morningstar are affiliated with the Lincoln Financial Group. The lbbotson name is a registered mark of Morningstar, Inc. lbbotson Associates, Inc., 22 W. Washington Street, Chicago, IL Gob02.

Lincoln Director^{5M}, a group variable annuity contract, is issued on contract form # 19476 and state variations by The Lincoln National Life Insurance Company, Fort Wayne, IN, and distributed by Lincoln Financial Distributors, Inc. Radnor, PA, a broker/dealer. Contractual obligations are backed by the claims-paying ability of The Lincoln National Life Insurance Company.

The Lincoln National Life Insurance Company.

Product and features subject to state availability. Limitations and exclusions may apply.

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