



Purchasing Department  
530 Water Street  
Oakland, CA 94607

February 11, 2015

## ADDENDUM No. 1

### Bid No. 14-15/24, Airfield Striping Equipment with Vehicle Chassis

This Addendum modifies the original Bid Documents for the above referenced Bid. Acknowledge receipt of this addendum in the space provided on the Bid Form (Attachment 2). Failure to do so may disqualify your bid.

#### The following corrections have been made to the above referenced Bid:

- A. **Clarification:** On the Product Specification Page 1 of 3, under item **I.1 Base Specification:** the Airfield Striping Equipment includes two (2) paint pumps so that the *“Unit should be capable of applying reflectorized lines, two colors simultaneously, a minimum 36” wide line in a single pass, skip or solid.”* (See question 1 below for additional clarification.)
- B. **Addition:** On the Product Specification Page 2 of 3, under item **I.2—Airfield Striping Equipment Options and Accessories:** add a new bullet point *“Forklift pockets for loading/unloading the Airfield Striping Equipment”*. The Port will require forklift pockets for loading/unloading the Airfield Striping Equipment as a required option.
- C. **Deletions:** On the Product Specification Page 2 of 3, under item **I.2—Airfield Striping Equipment Options and Accessories:**
- Delete the fourth bullet point *“Additional paint pump options for 2 colors”*, as this is already required in the base specification for the Airfield Striping Equipment. (See item A above and question 1 below for additional clarifications).
  - Delete the eighth bullet point *“Lift bar for loading/unloading”*, as this is no longer required because of item B above.
- D. **Corrections:**
- On the Product Specification, Page 2 of 3, under item **I.2—Airfield Striping Equipment Options and Accessories:** the third bullet states “(2) Hydraulic mounted agitators”. This is a typo and the correct reference should be “Two (2) Powered 55 gallon drum agitators”.
  - On the Detail Bid Form, Page 1 of 4, under the **Airfield Striping Equipment** section, it states “Two (2) Hydraulic mounted agitators”. This is a typo and the correct reference should be “Two (2) Powered 55 gallon drum agitators”. (See question 5 below for additional clarification.)
  - On the Detail Bid Form, Page 3 of 4, under the **Airfield Striping Equipment Additional Options and Accessories** section, it states “(2) Hydraulic lift controls”. This is a typo and the correct reference should be “Two (2) Powered 55 gallon drum agitators”. (See question 5 below for additional clarification.)
- E. **Updated Product Specification and Detail Bid Form:** Attached to this addendum are an updated Product Specification and Detail Bid Form that reflect the changes mentioned in items A through

D (above). Please replace the Product Specification and Detail Bid Form provided in the Bid Documents with the ones included with this addendum. **Make sure to use the updated Detail Bid Form (along with the original Bid Form included in the Bid package) to submit your bid.**

**There are no other changes to Bid No. 14-15/24.**

**The following questions were submitted by the deadline and are answered in this addendum:**

1. Question: Enclosure A, Product Specification, Page 1 of 3 it states “Unit should be capable of applying reflectorized lines, two colors simultaneously, a minimum 36” wide line in a single pass, skip or solid.” This implies two paint pumps since you can’t run two colors simultaneously through one pump. Additionally, under the Airfield Striping Equipment Additional Options and Accessories section, it states “Additional paint pump options for 2 colors” is required. This is contradicting the specifications in the base configuration that requires the second pump already to apply two colors simultaneously. Does the Port want the base unit to include two paint pumps?

*Answer: Yes, the Base Unit requires two (2) pumps in base configuration and not as an option. The Port is deleting the bullet point under the “Airfield Striping Equipment Additional Options and Accessories” section which requires “Additional paint pump options for 2 colors”, as this is already required in the base configuration for the Airfield Striping Equipment. (See items A and C above.)*

2. Question: Enclosure A, Product Specification, Page 1 of 3” it states “Unit should be capable of applying reflectorized lines, two colors simultaneously, a minimum 36” wide line in a single pass, skip or solid.” This also implies a skip timer. Additionally, under the Airfield Striping Equipment Additional Options and Accessories section, it states “Footage and gallon counters” is required, which would infer an electronic skip control unless some other components are added to do the conversion of strokes of the pump to gallons and pulses on the wheel to feet. Please clarify?

*Answer: The Base price should include a skip timer. In regards to the footage counter and gallon counters option, if the footage counter is already part of the skip timer provide the cost for the gallon counter as an option. Please use the “Equivalent/Comments” section in the Detail Bid Form to address this issue.*

3. Question: In the additional options, it asks for a Digital Speedometer. If the product already comes with a Skipline control, it has that capability unless you want additional speedometer to be installed to cab of the pickup. Please clarify?

*Answer: No additional digital speedometer will be required. If this option is already included as part of the base configuration simply state “included” in the price and Equivalent/Comments section of the Detail Bid Form.*

4. Question: In the additional options it asks for a lift bar for loading/unloading. Is this in addition to the 3 lift points that are integrated into the frame (standard on the machine)? We do have an option of forklift pockets if they want that listed in the options instead of the lift bar.

*Answer: The Port has deleted the lift bar for loading/unloading and instead is now requiring forklift pockets for loading/unloading the Airfield Striping Equipment. (See item B above.)*

5. Question: On the Detail Bid Form, Page 3 of 4, in reference to the Equipment and Vehicle Specification Checklist, the Airfield Striping Equipment Additional Options and Accessories section reference “(2) Hydraulic lift controls” What is this and why is there 2 of them?

*Answer: This is a typo error. This should read “Two (2) Powered 55 gallon drum agitators”. (See Item D, “correction” for additional clarification).*

6. Question: The delivery required is pretty short (bid opening on March 3 and delivery on March 31). Is it possible to change this?

*Answer: Yes, if you are unable to meet the stated delivery date, please provide the number of days after receipt of a Purchase Order will the equipment be delivered to the Port. The applicable delivery schedule information will be considered in the evaluation. The delivery information must be quoted in the Detail Bid Form (Page 4 of 4). All shipments shall be made FOB Destination.*

7. Question: Is there an alternative to bid the unit without doing the registration of the vehicle (having it done by the Port)?

*Answer: No, successful bidder will be responsible for registration process with the Department of Motor Vehicle. The vehicle must be registered with California Exempt plates which is usually requires a very small nominal fee.*

8. Question: What is considered a taxable item that the 9% Alameda County would apply to? Are there additional taxes? Is it possible to bid this with taxes due?

*Answer: The Port is not tax exempt. All tangible items are generally subject to sales tax. All bidders are required to include 9% sales tax with their bid. For more information, please visit the California Tax Service Center at <http://www.taxes.ca.gov/>, click on the "Sales and Use Tax" tab to see what is taxable.*

9. Question: What is the preferred delivery method? Does it need to be by flatbed or it does it matter?

*Answer: Delivery by flatbed is preferred. The shipment shall be made FOB Destination.*



**Bid No.: 14-15/24, Airfield Striping Equipment with Vehicle Chassis**

The Port of Oakland is soliciting competitive bids to provide the Oakland International Airport (OAK) with a complete Airfield Striping Equipment with chassis. The unit is to have its own power source and must be capable of painting from the right or left rear side of the vehicle chassis. The Airfield Striping Equipment shall have the option to be removed from the vehicle chassis if needed by an overhead crane. Bidder must bid on both items; the Port will not purchase striping equipment and vehicle chassis separately. The unit shall be delivered completely assembled, serviced and ready to operate. The Port intends to lock in pricing through this invitation for bid process and will issue a Purchase Order or Procurement Contract to purchase a complete Airfield Striping Equipment with Vehicle Chassis.

The Port intends to purchase only **new** products; therefore "demo" or used products are not acceptable.

**A. Brand and Model Specification:**

The brand name and model number identified below is only to indicate quality and type of product desired. Bidder must indicate on the Detail Bid Form the brand and model of the product the bidder is providing and include a copy of the manufacturer's specification sheet with the bid.

The Port will accept approved equivalents, but the Port reserves the right to determine equivalency. Specification must be identical or better when compared with an EZ-Liner AL120 Airport Series or Kelly-Creswell 2000-AL Airless Striper for Airfield Striping Equipment and Ford F-350 Super Cab Flatbed for Vehicle Chassis (2014 model year or newer). If bidding an equivalent product, bidder shall submit all manufacturer's specifications and warranties. The Port will be the sole determinant if the product meets the Port's operational needs and specification.

**I. Airfield Striping Equipment**

**Base Configuration:** EZ-Liner AL120 Airport Series or Kelly-Creswell 2000-AL Airless Striper with Airport Striping Package or Equivalent Product.

**I.1 - Basic Specification:**

- Unit should be constructed to fit in a long flatbed truck.
- Unit should be equipped with an airless spray system constructed for the application of waterbase paint and a pressurized tank for glass beads.
- Unit must have a minimum of four (4) paint gun system (Graco Flex Plus 248157 or compatible equivalent)
- Unit must have a minimum of four (4) glass bead dispensing guns (Graco 238-338 or compatible equivalent)
- Two-man Operation (one truck driver and an operator on the rear of the unit)
- Operator must be able to swivel seat 360 degrees.
- Unit should be capable of applying reflectorized lines, two colors simultaneously, a minimum 36" wide line in a single pass, skip or solid.
- Unit should be capable of individual switch for bead and paint guns
- Unit should have a minimum paint capacity of 110 gallons consisting of a drum assembly capable of holding two (2) 55 paint drums with paint agitators and appropriate drum tie downs.
- 750# ASME certified pressurized bead tank
- Paint pump should have a minimum of 8.6 GPM hydraulic powered spray system with one ASME rated surge chamber per pump
- Engine should have a minimum 23hp capability. Electric start Honda GX690 or compatible equivalent.
- Unit should have 12 volt electric power supply with a minimum of 16 amp alternator.

- Fuel tank minimum of seven (7) gallons and must be C.A.R.B. Compliant (California Air Resources Board).
- Unit shall be equipped with a 30 cfm displacement air compressor with a two (2) gallon reservoir and 50 cfm auto-drain air dryer system

### **I.2 – Airfield Striping Equipment Additional Options and Accessories:**

The following required features and optional accessories should be factory installed and should be part of the overall bid.

- Footage and gallon counters
- Carriage lift with controls
- Two (2) powered 55 gallon drum agitators
- Drum tie-down
- Digital speedometer
- Intercom system - David Clark 3800 system or compatible equivalent
- Forklift pockets for loading/unloading the Airfield Striping Equipment
- Flatbed mounting hardware
- Storage stands with casters
- Air system lubricator
- Airport spray tip package
- Two (2) copies of the service manual for the Airfield Striping Equipment Unit

## **II. Vehicle Chassis**

**Base Configuration:** Ford F-350 Super Cab Flatbed or Equivalent Product.

- Vehicle exterior color must be white (factory OEM color – original color)
- 2014 model year or newer
- Chassis should be new, used vehicle is not acceptable.
- Vehicle must be equipped with heavy-duty suspension
- Equipped with power door locks and air conditioning
- Equipped with at least an AM/FM radio or better
- Engine: V8 Gasoline
- Cab Style: Super Cab
- Box Style: Eight (8) foot flatbed
- Four (4) extra set of keys for the Vehicle

### **B. Installation and Configuration:**

This Bid does not include any on-site services for installation or configuration assistance. The unit shall be delivered completely assembled, serviced and ready to operate. The Bidder is responsible for outfitting the chassis in order to secure the Airfield Striping Equipment.

### **C. Airfield Striping Equipment Training:**

The Port will require two (2) days training seminar by an experienced factory technician upon delivery of the equipment to cover operation, maintenance and safety information (see Detail Bid Form item 3).

### **D. License Fee**

Bidder is responsible for the registration process with the Department of Motor Vehicle of the Vehicle Chassis (CA exempt plates will be required).

### **E. Warranty and Support Information:**

Include warranty and support information for the offered equipment and vehicle chassis.

**F. Delivery:**

**Delivery on schedule is required by March 31, 2015.** In you are unable to meet the stated delivery date, please provide the number of days after receipt of a Purchase Order will the equipment be delivered to the Port. The applicable delivery schedule information will be considered in the evaluation. If applicable, delivery information must be quoted in the Detail Bid Form. All shipments shall be made FOB Destination.

**Ship to address:** Port of Oakland (Maintenance Facility)  
8500 Earhart Drive  
Oakland, CA 94621



**Bid No.: 14-15/24, Airfield Striping Equipment with Vehicle Chassis**

**Note:** This Detail Bid Form must be completed, signed, and returned with your bid.

**Detail Bid Form (Page 1 of 4)**

Item	Description	Price
1	<p><b>Airfield Striping Equipment</b>            Brand/Manufacturer: _____            Year and Model No.: _____  <b>Base Configuration/Unit:</b> EZ-Liner AL120 Airport Series or Kelly-Creswell 2000-AL Airless Striper with Airport Striping Package or Equivalent Product.            Comments: _____  <b>Required Options and Accessories:</b>  <b>Note:</b> If the cost of the required options are already included as part of the base configuration price, please state "included" to make it easier to identify the required specification has been satisfied. All additional cost that is not part of the base configuration/unit should be itemized with the cost associated with it.</p>	\$
	Footage and gallon counters:	\$
	Carriage lift with controls	\$
	Two (2) powered 55 gallon drum agitators	\$
	Drum tie-down	\$
	Digital speedometer	\$
	Intercom system – David Clark 3800 system or compatible equivalent	\$
	Forklift pockets for loading/unloading the Airfield Striping Equipment	\$
	Flatbed mounting hardware	\$
	Storage stands with casters	\$
	Air system lubricator	\$
	Airport spray tip package	\$
	Two (2) Service Manual - Airfield Striping Equipment	\$
	Required Configuration Option/Other Charges: Please specify: _____	\$
	Required Configuration Option/Other Charges: Please specify: _____	\$
	<b>(Airfield Striping Equipment) Item No. 1 Subtotal</b>	\$

**Bidder's Name:** \_\_\_\_\_ **Initials:** \_\_\_\_\_

**Bid No.: 14-15/24, Airfield Striping Equipment with Vehicle Chassis**

**Note:** This Detail Bid Form must be completed, signed, and returned with your bid.

**Detail Bid Form (Page 2 of 4)**

Item	Description	Price
2	<b>Vehicle Chassis – Flatbed Truck</b> Brand/Manufacturer: _____ Year and Model No.: _____ Original Exterior Color: <u>WHITE</u> <b>Base Configuration:</b> Ford F-350 Super Cab Flatbed or equivalent product. Comments: _____ <b>Required Options and Accessories:</b>	\$
	Additional Four (4) Extra Set of Keys	\$
	Required Configuration Option/Other Charges: Please specify: _____	\$
	Required Configuration Option/Other Charges: Please specify: _____	\$
<b>(Vehicle Chassis – Flatbed Truck) Item No. 2 Subtotal</b>		\$
3	<b>Airfield Striping Equipment Training</b> Two (2) days training seminar by an experienced factory technician upon delivery of the equipment to cover operation, maintenance and safety information. Location: Oakland, CA ( Port of Oakland Facility)	\$

**Itemized Cost Summary:**

Description	Price
(Airfield Striping Equipment) Item No. 1	\$
(Vehicle Chassis – Flatbed Truck) Item No. 2	\$
(Airfield Striping Equipment Training) Item No. 3	\$
Delivery and Shipping Charges (if Applicable)	\$
Vehicle Chassis – Truck Flatbed: California State License and Vehicle Registration Fee	\$
Other Charges or Fee: Please Specify: _____	\$
<u>Sales Tax for taxable items only</u> (Alameda County at 9.00%)	\$
(Write this figure in the Total Bid Price on the Bid Form, Attachment 2) <b>Total Bid Price</b>	\$

**Note:** A Copy of the brochure and detail specification sheet including warranty and support information must be included with your bid.

**Bidder's Name:** \_\_\_\_\_ **Initials:** \_\_\_\_\_



**Bid No.: 14-15/24, Airfield Striping Equipment with Vehicle Chassis**

**Note:** This Detail Bid Form must be completed, signed, and returned with your bid.

**Detail Bid Form (Page 3 of 4)**

**Equipment and Vehicle specification Checklist:** Check the box below to demonstrate if your bid meets the stated equipment and vehicle specification or state its equivalent specification or comments.

**Airfield Striping Equipment**

- YES  NO Unit is constructed to fit in a long flatbed truck.
- YES  NO Unit is equipped with an airless spray system constructed for the application of waterbase paint and a pressurized tank for glass beads.
- YES  NO Unit is equipped with a minimum four (4) paint gun system (Graco Flex Plus 248157 or compatible equivalent)
- YES  NO Unit have a minimum four (4) glass bead dispensing guns (Graco 238-338 or compatible equivalent)
- YES  NO Two-man Operation (one truck driver and an operator on the rear of the unit)
- YES  NO Operator must be able to swivel seat 360 degrees.
- YES  NO Unit is equipped with of applying reflectorized lines, two colors simultaneously, a minimum 36" wide line in a single pass, skip or solid.
- YES  NO Unit is capable of individual switch for bead and paint guns
- YES  NO Unit have a minimum paint capacity of 110 gallons consisting of a drum assembly capable of holding two (2) 55 paint drums with paint agitators and appropriate drum tie downs.
- YES  NO 750# ASME certified pressurized bead tank
- YES  NO Paint pump have a minimum of 8.6 GPM hydraulic powered spray system with one ASME rated surge chamber per pump
- YES  NO Engine is equipped with a minimum 23hp capability. Electric start Honda GX690 or compatible equivalent.
- YES  NO Unit has 12 volt electric power supply with a minimum of 16 amp alternator.
- YES  NO Fuel tank minimum of seven (7) gallons and must be C.A.R.B. Compliant (California Air Resources Board).
- YES  NO Unit is equipped with a 30 cfm displacement air compressor with a two (2) gallon reservoir and 50 cfm auto-drain air dryer system

**Equivalent/Comments**

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**Airfield Striping Equipment Additional Options and Accessories:**

- YES  NO Footage and galloon counters
- YES  NO Carriage lift with controls
- YES  NO Two (2) powered 55 gallon drum agitators
- YES  NO Drum tie-down
- YES  NO Digital speedometer

**Equivalent/Comments**

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**Bidder's Name:** \_\_\_\_\_ **Initials:** \_\_\_\_\_

**Bid No.: 14-15/24, Airfield Striping Equipment with Vehicle Chassis**

**Note:** This Detail Bid Form must be completed, signed, and returned with your bid.

**Detail Bid Form (Page 4 of 4)**

*Continuation: Airfield Striping Equipment Additional Options and Accessories:*

- YES  NO Intercom system - David Clark 3800 system or compatible equivalent
- YES  NO Forklift pockets for loading/unloading the Airfield Striping Equipment
- YES  NO Flatbed mounting hardware
- YES  NO Storage stands with casters
- YES  NO Air system lubricator
- YES  NO Airport spray tip package
- YES  NO Two (2) Service Manual Included – Airfield Striping Equipment

**Equivalent/Comments** \_\_\_\_\_

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**Vehicle Chassis – Truck Flatbed**

- YES  NO Vehicle exterior color is white (factory OEM color – original color)
- YES  NO Vehicle is 2014 Model Year or Newer
- YES  NO Vehicle is new and not used
- YES  NO Equipped with heavy-duty suspension
- YES  NO Equipped with power door locks and air conditioning
- YES  NO Equipped AM/FM radio or better
- YES  NO Engine: V8 Gasoline
- YES  NO Cab Style: Super Cab
- YES  NO Box Style: Eight (8) Foot Flatbed
- YES  NO Includes four (4) extra set of keys

**Equivalent/Comments** \_\_\_\_\_

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By submitting a bid, Bidder hereby certifies and has included the following information (check box below):

- YES  NO Bidder is an authorized manufacturer/reseller of the Airfield Striping Equipment
- YES  NO Striping Equipment is new and never been used
- YES  NO Vehicle is new and purchased directly from an authorized dealership
- YES  NO Required options included in the total bid price
- YES  NO Product information, brochure, and detailed specification sheet
- YES  NO Warranty and Support Information

DELIVERY SCHEDULE: \_\_\_\_\_ number of days after receipt of Purchase Order.

**Bidder's Name:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Company Name:** \_\_\_\_\_ **Title:** \_\_\_\_\_