



# 6th Asia Islamic Banking Conference

12 – 13 August 2015 | Kuala Lumpur | Malaysia



It is with pleasure that Fleming Gulf presents the 6<sup>th</sup> Asia Islamic Banking Conference. The Islamic Banking & Finance Industry is making steady progress in feeding the short-term appetites of a heavily demand-driven industry. Yet, to ensure sustained diversification and attract players and investors outside its traditional sphere, the industry must evolve from its state as a collection of local markets over the medium term. The sound economic resilience of the industry's twin engines, South East Asia and the Gulf Cooperation Council (GCC; comprising Bahrain, Kuwait, Oman, Qatar, Saudi Arabia, and the United Arab Emirates), is likely to help the industry sustain strong growth rates.

Basel III, an ever-lasting topic for discussion in the Industry, undeniably, creates a window of opportunity for the industry to resolve long standing weaknesses related to the lack of liquidity management instruments.

The industry has witnessed maiden sovereign sukuk issues by Maldives, Senegal, South Africa, and the U.K., highlighting the key role of governments in spearheading the development of the industry. Sovereign issues will not only help the industry to mature, but also pave the way for the private sector and for the development of capital markets in countries where they are still nascent.

The agenda is packed with in-depth scrutiny of the industry, keynote presentations and interactive panel discussions. This event brings together distinguished personnel from Islamic Banks, prudential and accounting standards bodies, regulatory bodies and technology leaders to discuss and benchmark crucial issues on how to seize new opportunities and make it effective for the industry.

## **BENEFITS** OF ATTENDING THIS EVENT

- Learn about the current trends and opportunities in South East Asia and Middle East
- Implementing Customer Centric Methodologies
- Embedding Innovation as part of the Strategic Transformation
- Get acquainted with the forthcoming changes in the Shariah-Compliance regime for Islamic Finance
- Build business relationships, line up future deals, expand your network
- Get vital information that adds value to your banking processes and keeps you ahead in the region

## WHO WILL YOU MEET?

**POSITIONS:** Chairman, C-Level Executives, President, President Director, President Commissioner, Managing Directors, Deputy Managing Directors, Executive Director, Executive Vice President, Vice President, Directors, Assistant Directors, General Managers, Senior Managers, Managers, Heads, Scholars.

**DEPARTMENTS:** Consumer Banking, Investment Banking, Commercial Banking, Shariah-Compliance, Islamic Markets, Sukuk, Risk, Product Development, Product Innovation, Funds Management, Asset Management, Wealth Management, Business Development, Finance, Retail Banking, Private Banking, Private Equity, International Banking, Product Structuring & Research, Treasury, Corporate Strategy, Operations, Shariah Governance

**THOUGHT LEADERS FROM:** Islamic Banks, Central Banks, Specialised Research Institutes, Regulatory Bodies, International Organisations, Governments, Solution Providers, Rating Agencies, Law Firms.

**EVENT INFO** 



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## **MEET OUR STEERING COMMITTEE:**

#### **Farouq Alwyni**

Chairman, Center for Islamic Studies in Finance, Economics, and Development, Indonesia

#### **Amran Mohammed**

CEO, SBI, Brunei

#### Professor Dr. Akram Laldin

CEO & Executive Director, ISRA, Malaysia
Deputy Chairman of Shari'ah Advisory Council, Bank
Negara Malaysia

#### **Mohd Nazri Chik**

Chief Shariah Officer, Bank Islam, Malaysia

#### Nor Shahrizan Sulaiman

Deputy CEO & Head of Product Management, **Maybank** Islamic, Malaysia

#### **Shahril Simon**

Head of Investment Management and Securities Services, **CIMB Islamic**, **Malaysia** 

# Associate Prof. Dr. Engku Muhammad Tajuddin bin Engku Ali, Shariah Scholar, Kuwait Finance House, Malaysia

#### **Alex Choo**

Relationship Manager, Kuwait Finance House, Malaysia

## **SPEAKERS PANEL:**

#### Professor Datuk Dr. Azmi Omar

Director General, IRTI, Islamic Development Bank, Saudi Arabia

#### Nazim Rahman

Group CEO, Pelaburan Mara, Malaysia

#### **Musthaq Ahmad Ibrahim**

CEO, Kuwait Finance House Asset Management, Malaysia

#### Professor Dr. Akram Laldin

CEO & Executive Director, ISRA, Malaysia
Deputy Chairman of Shari'ah Advisory Council, Bank
Negara Malaysia

#### **Ameer Ali**

CEO, PMB Investment (Pelaburan Mara Group), Malaysia

Farouq Alwyni, Chairman, Center for Islamic Studies in Finance, Economics, and Development, Indonesia

Mohd Safri, Deputy CEO & Senior Managing Director CIMB Islamic, Malaysia

Dr. Younes Soualhi, Chairman of Shariah Committee, HSBC Amanah, Malaysia

#### Y.Bhg Professor Datuk Dr. Syed Othman AlHabshi

Chief Academic Officer (CAO), INCEIF, Malaysia

#### **Mohd Nazri Chik**

Chief Shariah Officer, Bank Islam, Malaysia

#### Aznan Hasan

President, Association of Shariah Advisors, Malaysia

#### **Thomas Varughese**

Managing Director & Head of Retail Banking & Wealth Management, **HSBC Amanah, Malaysia** 

Khairil Anuar Mohd Noor, Senior Vice President – Head of Product Development, Al Hilal Bank, United Arab Emirates

#### **Tariq Al Rifai**

Head of Investor Relations, **Kuwait Finance House**, **Kuwait** Author, Writer & Advisor on **Islamic Finance** 

#### Etsuaki Yoshida

Senior Economist, Japan Bank for International Coorperation

#### **Zairulnizad Shahrim**

Executive Director, AmIslamic Funds Management Sdn Bhd, Malaysia

#### Cagamas, Malaysia

#### **Furgan Ahmed**

General Manager & Head of Products, PMO & Core Banking System, **TAIB**, **Brunei** 

#### **Dr Aznan Mohd Noor**

Shariah Advisor, Al Rajhi Bank, Malaysia

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## **HIGHLIGHTS** OF 5th ASIA ISLAMIC BANKING CONFERENCE 2014

## THROUGH THE EYES OF PARTICIPANTS

"It is very good, very informative, It opens my mind" Principle Assistant Secretary, Ministry of Finance, Malaysia

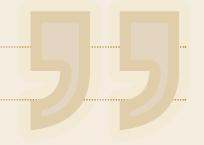
"Best knowledge is the Experience" " Shariah is not just what can be done and what cannot be done" AVP & Head of Shariah Management, SME Bank, Malaysia

"The focus of this conference is very relevant to the current time in the Islamic Finance industry and the issues and challenges faced by the industry. The presentations and discussions were of a high quality and content all kind" CEO & Managing Director, Amana Bank

"It has been very informative and fun" Assistant Secretary, Ministry of Finance, Malaysia

"Covers a lot of areas in Islamic Banking. Well Done!!" Relationship Manager, Kuwait Finance House Malaysia

"It is informative because of the experienced speakers, especially" Deputy Manager, Central Bank of Sudan



## 2014 DISTRIBUTION OF PARTICIPANTS

of attendees stated that the conference is 85% or attenuees states important to their business

80%

of attendees stated that the conference brought them valuable knowledge and market insights

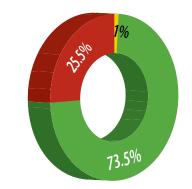
of attendees stated that the conference is important to their further professional development

61%

of attendees stated that the conference is a key event in the region

## **DELEGATE PROFILE BREAKDOWN** 180/0 30% 18% 24% **C-Level Execs Managers Heads of Department Syariah Council Members** Others





- **Asia Pacific**
- Middle East
- **Africa**

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## DAY ONE | 12th AUGUST 2015

8.30 Registration and Coffee

8.55 Welcome Note from Fleming Gulf

9.00 Qur'an Recital

9.05 Opening Remarks from the Chairman

9.10 HONORARY KEYNOTE ADDRESS | Malaysia's role as the Prominent Leader in Islamic Finance in Asia: What initiatives and developments are taking place to harmonize Islamic Banking offerings and boost innovation in the sector?

#### 9.30 KEYNOTE PLENARY SESSION – Increased

liberalization, greater foreign participation, increased cross border financial flows, better international & Economic linkages between nations, have led to an accelerated pace of internationalization of Islamic Finance.

- The forefront urgency is, however, to chart the next phase of development of Islamic Finance, notably, in Retail Banking, Takaful, Private Equity Investments, Sukuk and Shariah Developments.
- What can Islamic Finance Institutions do and what products can be developed that are different and most importantly not a replication of conventional products?
- Given the gradual universal acceptance of Islamic Finance, should we expect an increased speed in developing products and frameworks with a more universal application?

#### PANELISTS:

Professor Datuk Dr. Azmi Omar, Director General, Islamic Research and Training Institute, Islamic Development Bank, Saudi Arabia

10.30 Mid-Morning Coffee and Networking Break

#### 11.20 Sukuk Structures, Analysis and Marketing -

- Changes in Market Dynamics A Gradual Global Acceptance
- Rise of Sovereign & Quasi-Sovereign Sukuk by Non-Muslim Countries
- Middle East Perspective Non-Performing/Defaulting Sukuk
- Lessons Learnt

#### 12.00 PANEL DISCUSSION – Sukuk

- The Basel III Liquidity Management Challenges and its direct Impact on Sukuk Issuances
- Roles' of Central Bank in promoting and smoothening Sukuk issue amidst all Regulatory Challenges
- Sovereign Sukuk and Quasi-Sovereign Sukuk A Sudden Rise in Issuance from Emerging & Non-Muslim Countries – What to expect in 2015?
- Sukuk Structures Al-Ijarah, most commonly used structure

   How about other structures? Why are they not being used on a large scale?
- 12.30 Murabahah is the most used modes of Financing by Islamic Banks and Financial Institutions. Even with double-digit growth of Islamic Finance, the industry has not seen much developments and innovations taking place. Modes of Financing have somehow remain rather unchanged over years.
  - What makes Murabahah the ideal mode of Financing?
  - Misuses of Murabahah In which context, Murabahah should not be used as Financing Structure?

- Musharakah and Ijarah Other Modes of Islamic Financing – Why are they not as famous as Murabahah?
- Shariah Perspective How to increase the use of Musharakah and Ijarah as mode of Financing? What possible changes can be introduced to these modes?

Professor Dr. Akram Laldin, CEO & Executive Director, ISRA, Malaysia

Deputy Chairman of Shari'ah Advisory Council, **Bank Negara Malaysia** 

#### 13.00 Prayer Break & Luncheon

# 14.00 The Digitalization of Islamic Retail Banking – Are we up to speed as per our Conventional Counterparts?

- The Current Positioning of Islamic Banks in terms of Technology
- Moving towards a customer focused Bank using Technology
- 2015 What to expect?

# 14.40 Islamic Finance has long been perceived as a window mainly for Muslims. The aftermath of the Global Finance Crisis has led to a global acceptance of Islamic Financing as an alternative to conventional financing. However, it is still being seen as an avenue for Muslims only.

- Declining growth rates and eroding profitability have caused Islamic banks to rethink their internal controls and methodologies.
- Islamic Banks now are looking to tap the untapped markets, put shortly, The Non-Muslims and the Non-Muslims Countries.
- A Gradual Move from regular, used & outdated marketing strategies to a smart and advanced one
- Creating Awareness in such a way to make it universally understood
- ReBranding The Differentiator in taking Islamic Finance to the next Level

#### 15.20 Afternoon Coffee and Networking

#### 16.00 Islamic Micro-Finance – A Promising, Yet Slow Market

- Avenues to make Islamic Micro-Finance an attractive option of growth
- Critical Factors in implementing a reliable Islamic Micro Finance Model
- Comprehensive and Sustainable Financing For Lower Income Earners
- Islamic Micro Finance supported by Islamic Micro-Takaful
- Prospects of Islamic Micro Finance in 2015

## 16.40 Investigating the Outlook of the Takaful market: What are the 'next generation' Takaful products?

- How can the diminishing growth and crumbling profitability of the Takaful sector be remedied?
- Developing the Takaful value proposition and aligning products with market demand to improve penetration in high potential markets
- Can the ethical proposition of Takaful be used to diversify and grow the customer base?

#### 17.20 NETWORKING RECEPTION

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## DAY TWO | 13th AUGUST 2015

#### **Registration and Coffee** 8.30

#### 8.55 Welcome Note from Fleming Gulf

#### Opening Remarks from the Chairman 9.00

#### 9.05 Human Capital in Islamic finance: What initiatives exist to develop training programs in Islamic financial services?

- How are multilateral institutions promoting the development of human capital in Islamic financial services?
- · What education and programmes exist to qualify Islamic Finance professionals?

Y.Bhq Professor Datuk Dr. Syed Othman AlHabshi, Chief Academic Officer (CAO), INCEIF, Malaysia

#### 9.15 Shariah Audit & Talent Development - An area of high importance but with an appalling dearth of talent development initiatives

- The importance of Shariah Audit
- Shariah Audit v/s Conventional Audit
- · AAOIFI Rulings on Shariah Audit

Dr. Younes Soualfi, Chairman of Shariah Committee, HSBC Amanah, Malaysia

#### 10.30 Morning Coffee and Networking

#### 11.00 Islamic Wealth Management & Financial Planning Principles, Products & Services

- The Wealth Management Cycle
- The Shariah framework for wealth mobilization
- The challenges and issues faced in Islamic wealth management
- Islamic Private Equity Investments An Avenue for Wealth Management

Thomas Varughese, Managing Director & Head of Retail Banking & Wealth Management, HSBC Amanah, Malaysia

#### 11.40 PANEL DISCUSSION - Shariah Compliant Private Equity Investments - Still very niche, yet Promising Market

- Reviewing the trend of the Shariah Compliant Private Equity Market in 2014 - Country Focus Analysis
- Discovering pertinent areas of Shariah Compliant Private Equity Investments and the sourcing of deals all over Asia and other regions
- · What are the current challenges encountered in structuring deals that are Shariah Compliant?

#### 12.20 China & India – Untapped Markets with Huge **Potential**

- The Regulatory Challenges in Penetrating these Economies
- China & India Large Muslim Population Why such a slow acceptance of Islamic Finance?
- The Potential of these two Great Economies

#### 13.00 Prayer Break & Luncheon

#### 14.00 The Islamic Finance Industry is buzzing for Innovation. Given that, Innovation can not be implemented as easily as our conventional counterparts, since it should be in line with Shariah.

- What are the areas that badly require innovation in Islamic Financing?
- Innovation and Product Development Key factors to cater for existing & new markets
- Prospects for Syndicated Finance, Trade & Infrastructure Finance

#### 15.00 Figh & Fatwa Session

- Innovation & Rebranding Two Terms used widely the last two years -
- What are the rulings towards innovation in Shariah?
- Figh & Innovation How can we have both at the same
- Rebranding Creating Awareness to Non-Muslims What are your views on this? What are the implications of rebranding Islamic Finance?
- What would be the outcome of a rebranding compaign?

#### **PANELISTS:**

Dr Aznan Mohd Noor, Shariah Advisor, Al Rajhi Bank, Malaysia

#### 15.40 Afternoon Coffee and Networking

#### 16.10 Indonesia – The Largest Muslim Country in the World with Islamic Banks holding only 5% of **Market Share**

- Why the slow growth of Islamic Finance?
- Regulatory Enablement
- Business Models in Indonesia
- Legal & Taxation Issues in Indonesia

#### 16.50 Risk Management & Fraud Mitigation

- · Guiding Principles of Risk Management
- Why Risk Management in Islamic Finance and not Islamic Risk Management?
- Risk Management Governance & Tools
- Operational Risk & Fraud

#### 17.30 Closing Remarks from the Event Chair

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