

Handling & Documenting Angel Investments

Practical tips to help identify and resolve the issues that routinely arise

Investments by high net-worth or “angel” investors are a key source of capital for entrepreneurs and emerging companies. Structuring, documenting, and closing an angel investment from term sheet to funding requires deal lawyers to have a solid understanding of current market terms, key deal documentation, and the deal process. Hear the panel of experienced lawyers discuss these important topics in the context of today's angel investment community and review popular deal structures, common issues, and key provisions of the principal investment documents. The panelists emphasize current practices for structuring and negotiating these documents—whether as company counsel or investor counsel. This program gives you practical tips to help identify and resolve the issues that routinely arise in handling and documenting angel investments.

Agenda and written materials

- ▶ Overview of Angel Investing
- ▶ Structuring the Deal—Term Sheets and Regulatory Issues
- ▶ Documenting the Deal—Drafting the Principal Agreements
- ▶ Managing the Deal—From Due Diligence to Closing
- ▶ "Ask the Experts" Q&A Session

FACULTY

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James Geshwiler
Managing Director, CommonAngels, Cambridge

BOSTON

1:30 p.m. – 5:30 p.m.,
 Wednesday, January 23, 2013
 MCLE Conference Center,
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