## Handling & Documenting Angel Investments

Practical tips to help identify and resolve the issues that routinely arise

Investments by high net-worth or "angel" investors are a key source of capital for entrepreneurs and emerging companies. Structuring, documenting, and closing an angel investment from term sheet to funding requires deal lawyers to have a solid understanding of current market terms, key deal documentation, and the deal process. Hear the panel of experienced lawyers discuss these important topics in the context of today's angel investment community and review popular deal structures, common issues, and key provisions of the principal investment documents. The panelists emphasize current practices for structuring and negotiating these documents—whether as company counsel or investor counsel. This program gives you practical tips to help identify and resolve the issues that routinely arise in handling and documenting angel investments.

#### Agenda and written materials

- ▶ Overview of Angel Investing
- ▶ Structuring the Deal—Term Sheets and Regulatory Issues
- ▶ Documenting the Deal—Drafting the Principal Agreements
- ▶ Managing the Deal—From Due Diligence to Closing
- ▶ "Ask the Experts" Q&A Session

#### **FACULTY**

Peter M. Moldave, Esq.

Gesmer Updegrove LLP, Boston, Cochair

Gary R. Schall, Esq.

Wilmer Cutler Pickering Hale and Dorr LLP, Boston, Cochair

Peter I. Dunn, Esq.

McLane, Graf, Raulerson & Middleton, PA, Woburn

James Geshwiler Managing Director, CommonAngels, Cambridge

#### **BOSTON**

1:30 p.m. – 5:30 p.m., Wednesday, January 23, 2013 MCLE Conference Center, 10 Winter Place, via Winter Street Program No. 2130303P01

#### LIVE WEBCAST

1:30 p.m. – 5:30 p.m., Wednesday, January 23, 2013 Register at www.mcle.org Program No. 2130303WBC

#### **RECORDED WEBCAST**

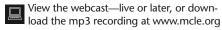
8:30 a.m. – 12:30 p.m., Wednesday, January 30, 2013 Register at www.mcle.org Program No. 2130303RBC

#### TUITION includes written materials

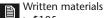
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- ▶ \$135
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