



Dairy One

730 Warren Road
Ithaca, NY 14850
Phone: 800-344-2697
Fax: 607-257-6808
www.dairyone.com

Date: _____
Company/Farm Name: _____
Contact Person: _____
Address: _____
City: _____ State: _____ Zip: _____
Account Number: _____

Dear Prospective Scout user:

Thank you for your interest in Scout herd management software.

For dairies located in the Northeast, please complete this questionnaire and return it with the \$150 setup fee to: Dairy One (Attention: Judy Moody), 730 Warren Road, Ithaca, NY 14850. For faster service, you may fax the questionnaire to us at 607.257.6808. If your dairy is located outside the Northeast region of the United States, contact Valley Ag. Software at www.vas.com.

Once we receive your questionnaire and setup fee, we will begin the process of getting you started with Scout. Please call us if you would like to pay by credit card.

The steps to getting you started are as follows:

You: Return the completed questionnaire and \$150.00 setup fee. Please contact us if some part of the questionnaire is not clear. You can call 800.344.2697, ext. 3, or e-mail: amr@dairyone.com

We: See that your herd data and startup kit is mailed out to you in a timely manner, along with a Scout User Guide, backup pen drive, and installation instructions.

A Dairy One representative will contact you within a short time after you have received the software to schedule a visit. At that time, we will show you additional features of the software, answer questions, and be sure you are successfully printing, and downloading test day results.

An invoice will be included with your start up packet. You can choose to pay an *annual subscription* price of \$336.00 (\$28.00 per month pro-rated through the calendar year) or purchase the program license for \$1260.00 (includes initial support and first year of updates).

If you are not satisfied with the program, there is a 90-day money back guarantee in effect from the time your software is shipped. The guarantee excludes setup fee and LOOP (test day) download charges.

Thank you for choosing Scout herd management software. We look forward to working with you.

Agricultural Management Resources
Dairy One Cooperative, Inc.



Scout Installation and Setup Questionnaire

Please complete the following and mail or fax to:

Dairy One (Attention: Judy Moody)

730 Warren Road, Ithaca, New York 14850

Fax: 607.257.6808, Ph: 607.257.1272, ext. 3

Date: _____

Account Number: If you use DHI testing services _____

Phone Numbers:

Barn: _____ Home: _____

Cellphone: _____ Fax: _____

E-Mail: (Please print clearly) _____

Do you have internet access on the Scout PC? Yes No

If yes, do you connect through Dial up Modem Cable Modem DSL ?

Is there a phone line near the PC? Yes No

Will the PC be in the barn? Yes No

Your PC

1. Please give us some information about your PC and Printer (make/model, age, size, speed)?

2. What operating system does your PC run? VISTA Windows 7 Windows 8

Other: _____

3. Does your PC have a working CD-ROM? Yes No Uncertain

4. Is there a special time you would prefer to begin using Scout? _____

(Just after a DHI test day works best- when data is fairly current, and minimal "catch up" is required.)

Cow Identification

1. In what order do you number your cows and calves? _____

2. Do you re-use cow numbers? Yes No

3. Are there any duplicate ID numbers in the herd, including duplicate numbers between cows and calves?

Yes No



Testing/Loading Scout

1. Are you on any DHI testing or records program? Yes No

If Yes, with who? (Testing organization, processing center) _____

2. When was your last test day? (approximately) _____

3. Are you currently running any other Herd Management program? _____

Pens/Groups

What are your pen numbers? Please indicate for each pen which are Milking, Dry Cows, Pre-Fresh, AI, Hospital and BULL. You can also identify your heifer pens and locations.

AI Technicians

If you use AI, list the breeders you want Scout to track. Maximum of 8 names can be listed.

Tech #	Name
1.	
2.	
3.	
4.	
5.	
6.	
7.	
8.	

Breeding Codes

If you would like to keep track of the type of breeding, please list those codes below. A maximum of 8 codes can be listed. (For example, S=Standing, T=Timed, K=Kmar)

Code Letter	Description
S	Standing
T	Timed
1.	
2.	
3.	
4.	
5.	
6.	
7.	
8.	

Herd Parameters for Work Lists

Following are the default values for your Scout management work lists. They can be changed before we send the program out, or you can change them after installing Scout. A zero means the parameter is ignored. If you would like a value to be different than what is listed, write it in the column "My Values". We will make the software change before shipping.

Herd Parameter Description	Default Value	My Values
Minimum DIM to start BST	56	
DCC to stop BST	210	
Minimum DIM for Open Cow Report	28	
Minimum age in months for Open Heifers Report	11	
Protocol prompting. 1=Enabled, 0=Not Enabled	1	
Vet list - DIM to do post calving check	0	
Vet list - Days since bred for first preg check	35	
Vet list - Days carried calf for second preg check	0	
Vet list - Days since heat to put cow on list	0	
Vet list - DIM with no heat to put cow on list	60	
Vet List - Days open for problem cow on list	0	
Vet List - Age in months to put open heifers on list	15	
Gestation Length	280	
DCC to Dry cows off	230	
DCC for Due to Calve list	220	
DCC for Due Dry list	190	
Maximum age in days for putting calf on bangs list	300	
Prompt for Fresh pen	No	
Prompt for Dry pen	No	
Set Repro status to open during fresh event(instead of fresh)	No	

DIM=Days in Milk, DCC=Days Carried Calf



Invoice: Scout Setup

To begin your purchase process, complete the following and return with payment.

Date: _____
Company/Farm Name: _____
Contact Person: _____
Address: _____
City: _____ State: _____ Zip: _____
Account Number: _____

Scout Setup.....\$150.00

Please complete the bottom portion and return with payment. Questions regarding your monthly statement from Dairy One should be directed to Kevin Henry at 1-800-496-3344, ext. 2159 or e-mail kevin.henry@dairyone.com

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(Please detach and return with payment to Dairy Management Resources, Dairy One Cooperative, Inc. - 730 Warren Road, Ithaca, New York 14850)

Date: _____
Company/Farm Name: _____
Contact Person: _____
Address: _____
City: _____ State: _____ Zip: _____
Account Number: _____

Scout Setup.....\$150.00

Payment Options:

Check Enclosed No. _____ **Amount: \$** _____ *(Make check payable to Dairy One. Please include your account #).*

Credit Card - Please call if you would like to pay by credit card