

Overview of Commercial Real Estate Investment Analysis

2016
Commercial
Real
Estate
Series
 Education

Wednesday, February 24, 2016
9:00 AM - 12:00 PM

-  **Gross Rent Multiplier, Cash On Cash, Cap Rates, Internal Rate of Return**
-  **Rent Control & Its Impact on Commercial Property**
-  **Expense & Income Analysis, How to Get to the Numbers, What They Mean**
-  **Different Property Types, Different Buyers Types, Know the Difference**
-  **Commercial Lending & Loan Types and the Impact on Pricing Property**
-  **Where to Find Comps, What Determines Marketplace Pricing**
-  **Legal and Tax Consequences of Commercial Transactions**



Brian Hatkoff, CCIM
 Hatkoff Investments

Class #1 of 10 In The 2016 CI Series

*Presented by the
 SRAR Commercial & Investment Division*

*Take 5 Or More Classes and Receive a
 Certificate of Completion**

*All Classes Taught by Professional Practitioners
 and held at the association office:
 7232 Balboa Blvd, Van Nuys, CA 91406*



February 24, 2016 ~ Overview of Commercial Real Estate Investment Analysis ~ \$25.00

Make Checks Payable to SRAR & Return With This Portion to SRAR, 7232 Balboa Blvd., Van Nuys, CA 91406 (Att'n Educ. Dept)

Complete Below If Paying By Credit Card & Fax to the Education Department 818-786-4541 or email to vincec@srar.com

***Certificate of Completion does not provide continuing education credits**

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