



# PROMOS

AZIENDA SPECIALE DELLA CAMERA DI COMMERCIO  
DI MILANO PER LE ATTIVITÀ INTERNAZIONALI

## Company Profile

COMPANY NAME: Koca Metal Makina İnş. San. Tic. Ltd. Şti.			
ADDRESS: Küçük sanayi Sitesi Giriş Kapısı Karşısı			
ZIP CODE:41400		CITY:Kocaeli	PROVINCE: Gebze
PHONE +90 641 15 55	FAX +90 262 641 29 23	HOME-PAGE www.kocametalmakina.com	E-MAIL info@kocametalmakina.com
CONTACT NAME Mr. Musa Koca			

### 1. ACTIVITY SECTOR:

<input type="checkbox"/> TEXTILE/FASHION	<input type="checkbox"/> PLASTIC/RUBBER
<input type="checkbox"/> WOOD/FORNITURE	<input type="checkbox"/> ENGINEERING
<input checked="" type="checkbox"/> METAL WORKING	<input type="checkbox"/> OTHER (specify) Hydraulic industrial Hose

### 2. DESCRIPTION OF THE ACTIVITY AND PRODUCTS

Machining, producing machine and parts. Steel molting

### Final consumer of your products

Heavy Industry Machine Producers

### Main application of the product:

Cement Factories, Iron and Steel Factories.

**PROMOS/CCIAA MILANO** Via Camperio, 1 - 20123 Milano (Italia)  
Tel. +39-02-85155214 ( r.a.), Fax +39-02-85155227/5864  
E.mail [infopromos@mi.camcom.it](mailto:infopromos@mi.camcom.it) Internet [www.promos-milano.com](http://www.promos-milano.com)  
P. IVA 05121090962 C.F. 97425540156

### 3. COMPANY INFORMATION:

START OF ACTIVITY: 1995	WORKFORCE:
TURNOVER (in Euro): 2008 2.000.000 € 2009 1.500.000 €	EXPORT TURNOVER (%):

### 4. COMMERCIAL PROFILE

#### Main factor of competitiveness of your company:

- |  |   |
|--|---|
| <input type="checkbox"/> Design                | <input checked="" type="checkbox"/> Price / quality |
| <input type="checkbox"/> Quality               | <input type="checkbox"/> Marka adı / Sunum          |
| <input type="checkbox"/> Technology            | <input type="checkbox"/> Range of product           |
| <input type="checkbox"/> other (specify) ..... |   |

#### Foreign market:

--

#### Your presence in foreign market:

- |  |  |
|--|--|
| <input type="checkbox"/> Direct        | <input type="checkbox"/> Franchising                       |
| <input type="checkbox"/> Representant  | <input type="checkbox"/> Main Distribution                 |
| <input type="checkbox"/> License       | <input checked="" type="checkbox"/> Importer / Distributor |
| <input type="checkbox"/> Joint venture | <input type="checkbox"/> Other (specify) .....             |

#### Commercial references:

--

### 5. MARKET INFORMATION

#### Previous experience in the local market:

--

**Is your company in contact with local companies?** ☒ Yes ☐ No

**Do you want contact some specific company?** ☐ Yes ☒ No

**If yes specify the name and the address of the company:** .....

**Are there any company you don't want to contact?** ☐ Yes ☒ No

**If yes, do you want contact some specific company?**

**Specify the name and the address of the company:** .....

## **6. PARTNER RESEARCH**

**Type of partner you are looking for:**

☒ Direct customers

☐ Representant

☐ License

☐ Joint venture

☐ Franchising

☐ Main Distribution

☐ Importer/Distributor

☐ Other (specify) .....

**Description of the partner you want to contact in the country and meeting expectations:**

Developing our work with the foreign companies. Meeting with the new customers.

## **7.PERSON IN CHARGE OF THE MISSION**

**Name of the person will take part to the mission:** Levent Koca

**Foreign languages spoken and written by the participant:**

**PROMOS/CCIAA MILANO** Via Camperio, 1 - 20123 Milano (Italia)  
Tel. +39-02-85155214 ( r.a.), Fax +39-02-85155227/5864  
E.mail [infopromos@mi.camcom.it](mailto:infopromos@mi.camcom.it) Internet [www.promos-milano.com](http://www.promos-milano.com)  
P. IVA 05121090962 C.F. 97425540156