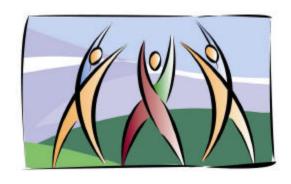


RETIREMENT PLANNING WORKBOOK

Presented by



LOS ANGELES CITY EMPLOYEES' RETIREMENT SYSTEM





A Message from the General Manager

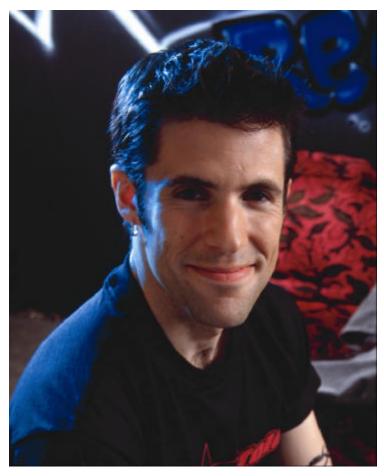
The Los Angeles City Employees' Retirement System (LACERS) is pleased to offer its members this Workbook to help them plan for their future. LACERS in conjunction with other California public retirement systems, selected May as Public Employees' Retirement Planning Month to encourage all employees to learn about their benefits and determine their savings needs.

As a general civilian employee of the City of Los Angeles, when you retire you can receive a lifetime monthly allowance. This benefit, which is for your lifetime and that of your qualified surviving spouse or other beneficiary, is secure. Regardless of what the stock market does, your retirement is safe. This is because your benefit is a defined benefit. In other words, what you will receive in retirement is based on your salary and how many years you work for the city, not how well the stock market does. The constitution of the state of California also protects your benefit from reduction.

As good as this benefit is, it may not be enough to meet all your retirement needs. This Workbook is designed to help you determine what you need for your retirement. Most employees will want to save some of their own money to enhance their LACERS retirement.

The City of Los Angeles offers an excellent way for you to save money and defer taxes at the same time. The City of Los Angeles Deferred Compensation Plan allows you to make payroll deductions and invest the money in several different mutual funds. You can look up information about this plan on the web at www.benefitscorp.com/cityofla or telephone (888) 466-0381. You can also save money by making additional contributions to LACERS. When you retire LACERS will turn that money into a lifetime annuity. If you are interested in the Larger Annuity program call LACERS at (213) 473-7200.

To find out more information about your retirement plan, check the web at www.lacers.org or call us and ask for a Summary Plan Description.



BRYAN

RETIREMENT? WHAT'S THAT?

Name: Bryan

Age: 27

Jb: Gardener Caretaker

Family: still a ways off

Loves: snowboarding, girlfriend, his guitar

Likes: Incubus, Survivor

Spends time: playing in an alternative band, down-loading music off the

Internet

Greatest fear: his mom will want to stay longer than the

weekend

Retirement planning stage: still not sure what it all means

Ever since high school, Bryan has lived on the edge. At 19, he broke a leg and three ribs doing a railslide on his Santa Cruz. He crashed his Harley when he was 22. He took four years to graduate from junior college, and he worked his way across the country when he was 25. Last year he got his first full-time job...ever. Current savings account balance: zero...nada.

"I met someone last year who's really made a difference in my life. She's into adventure as much as I am, but she's looking farther ahead than I ever have. She got me to thinking: there's more to life than having a good time today. There's planning for a good life tomorrow. I want a house. And, ok, I don't want to work forever. That means setting retirement goals."

Now's a perfect time for Bryan to begin planning for his future. The sooner he starts, the greater his reward. He really hasn't paid attention to his pension yet. But the benefits are already accruing for his retirement. His girlfriend will tell him that giving up just one mocha a week and putting that money into savings would boost his retirement nest egg by about \$10,000. Setting aside just

\$10 a week would build his retirement savings to \$128,000 by age 65. And he'll be able to save much more as his earning power grows.

Retirement? Hey, the earlier you start, the easier it will be.

If you're just starting out like Bryan, you can benefit by using:

- Top 10 Ways to chart your future, make your choices
- Retirement Stage Quiz



CELESTE

RETIREMENT? I NEED TO GET MY KIDSTHROUGH COLLEGE...

Name: Celeste

Age: 36

Job: Management Analyst Family: single mother of two, ages 10 and 14

Loves: reading, classical

music

Likes: Denzel Washington,

Animal Planet

Spends time: driving kids to music lessons, volunteering

at church

Greatest fear: failing to provide for her kids

Retirement planning stage: good start, long way to go

Celeste has been "responsible" all of her life. She had to work in her family's bakery while she went to college. She graduated cum laude. She married a young engineer, but that didn't work out. It's been tough, but she's glad that a set percentage of each paycheck automatically goes into the LACERS retirement plan. And she tries to put away a little more in savings every month.

"I'm saving for their college. But I need to make sure my future is secure, too. I'll have a good pension, but I may need more. I don't ever want my kids to feel like they have to support me. That's why saving for retirement is so important."

Celeste has been saving since her divorce nine years ago. List a little at first. While it sometimes seems hard to meet all her financial obligations, she still puts \$50 away each paycheck into the Los Angeles City Deferred Compensation Plan. That will mean about \$320,000 in savings by age 65 if she keeps it up - that's in addition to the LACERS pension that will be waiting for her. By taking advantage of special college finance programs like Cal Grants and education IRAs, her kids can get their

college degrees, too. And Celeste just signed up for a Long-Term Care program with LACEA to protect her savings in case she has a lengthy illness.

Retirement? With good planning, there's no reason you can't put your kids through college **and** assure your long-term financial security.

If you want to know how you're doing, turn to:

- Top 10 Ways to chart your future, make your choices
- Retirement Stage Quiz
- Retirement-At-A-Glance Worksheet



ANGIE

RETIREMENT? I'M SHOOTING FOR 55...

Name: Angie

Age: 50

...bb: Librarian

Family: two kids in college,

one in high school

Loves: family dinners,

husband

Likes: Touched By An

Angel, John Tesh

Spends time: making crafts, bidding on-line for antiques

Greatest fear: husband's job

as deputy sheriff

Retirement planning stage: looking forward to early retirement

Angie doesn't complain much. Her marriage has worked. Her kids have turned out well. The youngest will start college this fall. Raising a family, feeding ravenous teenagers, the big load of wash every weekend - all those things will be behind her soon. She'll miss her friends at work. But she's looking forward to a break...and retirement.

"Routine has been important to me for 22 years: family dinners every Sunday and Thursday night; vacations at the coast; housecleaning on Saturdays. Now that our kids are moving on, it's time for new traditions. My husband Jmmy will retire soon. I want to join him."

Angie has helped provide a good income for her family for more than 20 years. At first, when they were just starting out, it helped make ends meet. She took her lunch to work and made other sacrifices so that she could put \$150 a month into an IRA. In recent years, she's been able to put an average of \$500 a month into the City of Los Angeles Deferred Compensation Plan. In the next five years, at her current pace, she'll have more than \$200,000 invested in savings to supplement the regular monthly retirement benefits she and her husband will receive. Through those early

years she didn't pay much attention to her LACERS pension. But she's sure glad to have it now.

Retire at 55? Why not? After practicing some financial discipline, it's time for a little adventure!

If retirement's within sight for you, check out these tools to see where you stand.

- Retirement-At-a-Glance Worksheet
- Retirement Stage Quiz



Retirement Stage Quiz Are you really ready?

So you think you're making good choices for your future – but are you really?

Use this quiz to determine what Retirement Stage you've achieved.

This quiz will help you see how good a job you've been doing in your financial preparations for retirement. It will help you flag some action items that you may have neglected or overlooked so far. And if you do have some catching up to do, this quiz provides some resources to point you in the right direction and help you get started!

Answer each question (truthfully!) and enter the points earned (indicated in parentheses) on the line provided.

ino imo providod.		
Social Security taxes or emplo	personally saved any money for retirement? Do not include yer-provided plans. Savings could include any money you pplan at work, such as a the City of Los Angeles Deferred	
Yes (4) No (0)	points	
Have you (or your spouse) saved by the time you retire s	tried to figure out how much money you will need to have that you can live comfortably in retirement?	
Yes (3) No (0)	points	
3. Do you have an investing o	r savings program for your retirement?	
Yes (2) No (0)	points	
4. Have you thought about in	surance coverage for long-term care or nursing home needs	;?
Yes (2) No (0)	points	
	d your spouse) about the following retirement-related issues ery confident, somewhat confident, not too confident, or no	
athat you are doing a goo	d job of preparing financially for your retirement?	
Very confident (2) Somewhat confident (1) Not too/not at all confident (0)		
	points	

bthat you will have enough retire?	n money to take care of your medical expenses when you
Very confident (2) Somewhat confident (1) Not too/not at all confident (0)	
	points
cthat you will have enough matter how long you live?	n money to support yourself (yourselves) in retirement, no
Very confident (2) Somewhat confident (1) Not too/not at all confident (0)	points
6. How well does each of the f describes you very well, well,	following statements describe you? Would you say it not too well, or not at all?
a. I am disciplined at saving.	
Very well (2) Well (1) Not too well/not at all (0)	points
b. I am not willing to take any	financial risks, no matter what the gain.
Very well/well (0) Not too well (1) Not at all (2)	
	points
c. If I just save some money ear	ch month, I will be fine in my retirement.
Very well/well (0) Not too well (1) Not at all (2)	points
d. I think preparing for retireme	ent takes too much time and effort.
Very well/well (0) Not too well (1) Not at all (2)	
	points
So what retirement planning st	age are you in? Add up your points to see how you stack up.
Total Score:	points

How Did You Score?

Retirement Stage Quiz Results

If you scored 0-5, you need to get started. But you are not alone; 10 percent of American workers fall into this group. What should you do? Choose to save, now! Only 1 percent of Americans in this group have begun to save for retirement, but one-half say that they could save \$20 per week. That's over \$1,000 per year, which could really add up over time. Assuming a modest 5 percent rate of return, saving \$20 a week would result in more than \$50,000 over 25 years!

If you scored 6-10, you have work to do. Nineteen percent of American workers are in this group. There's a 50/50 chance you have begun to save. Sixty-one percent of non-savers in this group say they could put away \$20 per week. Assuming a modest 5 percent rate of return, saving \$20 a week would result in more than \$50,000 over 25 years! Only 13 percent of this group has tried to figure out how much they need to save. Take 10 minutes to do the Retirement-At-A-Glance Worksheet and establish a savings goal!

If you scored 11-15, you've taken the first big step. Now take the second! Thirty-two percent of American workers are in this group, and 87 percent of them have begun to save for their retirement. However, less than half have tried to figure out how much they need to save. Take 10 minutes to do the Retirement-At-A-Glance Worksheet and establish a savings goal!

If you scored 16-20, you're off to a good start. Thirty-one percent of working Americans are in this group – 99 percent have begun to save, and 88 percent have tried to figure out how much they need to save. But are you on target? Seventy-six percent say they could save another \$20 per week for retirement. So if you're not on target, put a little more away. In addition, 25 percent of this group is only somewhat confident that they are investing their retirement savings wisely. If that's you, take the time to learn some more about investing. It may help you sleep better at night.

If you scored 21-25, you're among a select few. Only 8 percent of working Americans scored at this level. You are saving, you have tried to determine how much you need to save, and you are very or extremely confident that you are investing your retirement savings wisely. Evaluate your progress periodically to make sure you stay on track. Is there anything you might have missed? Twenty percent of this group have not thought about long-term care insurance. Have you?

The Retirement Stage Quiz has been adapted with permission from the Employee Benefit Research Institute (EBRI) and the American Savings Education Council (ASEC).



Retirement-At-A-Glance Worksheet Find out if you're prepared

This **Retirement-At-A-Glance Worksheet** was adapted from the "Ballpark Estimate" worksheet developed by the American Savings Education Council. It will help you tackle a subject many Americans avoid because they find it too scary or intimidating: determining how much they need to save for retirement.

By simplifying some issues that seem complicated, such as projected Social Security benefits and earnings assumptions on savings, the worksheet offers you a way to estimate what you'll need for retirement. The worksheet assumes you'll need at least 75 percent of your current income, that you'll live to age 87, and you'll realize a constant real rate of return of 3 percent after inflation.

The **Retirement-At-A-Glance Worksheet** demonstrates how easy it is to take the first step – estimating the total amount you'll need at retirement, and how much you'll need to save each month to get there.

Before you start...

Before you determine your estimate, you need to gather some information on your current retirement plan and other savings programs.

- Obtain a Benefit Estimate from LACERS or you can compute your own projected benefit by using the enclosed Benefit Calculator or the simple calculator on the LACERS web site at www.lacers.org so you can determine what your pension benefits will be at the age you want to retire.
- If you will be receiving any Social Security benefits, you should receive a "Social Security Statement" in the mail that provides an estimate of this income. If you have not yet received one, contact the Social Security Administration at (800) 772-1213 or through their web site at www.ssa.gov to request one.
- Any other paperwork showing how much income you may expect from other retirement savings plans.

When you've completed your Retirement-At-A-Glance Worksheet....

Find additional information on building your retirement savings from the American Savings Education Council, Suite 600, 2121 K Street NW, Washington, DC 20037-1896.

You can also check out this web site: www.asec.org

Retirement-At-A-Glance Worksheet

This worksheet is a product of the American Savings Education Council (ASEC), which is part of the Employee Benefit Research Institute Education and Research Fund, a 501(c)(3) nonprofit, educational association.

1. How much annual income will you want for retirement? Enter the amount to the right: (Figure at least 75 percent of your current annual income just to maintain your current standard of living. Really.)	al gross	
Annual income wanted:	l: \$	
2. SUBTRACT the income you expect to receive annually from: Social Security – If you are eligible to receive benefits from Social Security, you should contact the Social Security Administration at (800) 772-1213 to get your personalized statement of benefits. If you already have one, enter the appropriate dollar amount below. REMEMBER – If you are planning to retire before the age you would be eligible for "full" benefits (varies based on the year you were born), your monthly income will be reduced. If you retire before you reach the age that you can receive the reduced amount, you will need to have other retirement income to replace this amount until you are old enough to begin to receive these benefits.		
If you don't have personalized Social Security information but want to get a general idea now through the Retirement-At-A-Glance Worksheet , you can enter one of the following amounts:		
 if you made under \$25,000 while under covered employment, enter \$8,000 between \$25,000 and \$40,000, enter \$12,000; more than \$40,000, enter \$14,500. 	00;	
Married couples should enter the benefit based on the earnings for the lower earning spouse, or 50% of the higher earning spouse's benefit (using the amounts above), whichever is higher. But, keep in mind that these amounts will not reflect the actual benefit you may receive.		
 If you are not eligible for Social Security, enter \$0: 	- \$	
Subtotal	I: \$	
Enter the amount you expect to receive annually from your defined benefit plan (a plan that pays a set dollar amount for life based on your salary, age, and years of service).		
Your annual retirement benefits:	- \$	
Subtotal	I: \$	
Your part-time income:	- \$	

Other:

This is how much you need to mak (If your result is a negative number,		nt year.		
You're on the way to meeting your	<u> </u>	Total to make up	: \$	· · · · · · · · · · · · · · · · · · ·
Now you want a ballpark estimate of savings on the day you retire.	of how much money yo	u'll need in		
3. To determine the amount you'll you need to make up (results of Qu				
Age you expect to retire:	Your factor is	S:		
55	21.0			
60	18.9			
65	16.4			
70	13.6			
	Total	amount to save:	\$	· · · · · · · · · · · · · · · · · · ·
Age you expect to retire: 55 60	Your factor is 8.8 4.7 Subto		\$	
		otal of Questions 3	+ 4: \$	
5. MULTIPLY any savings you have money accumulated in a 401(k), IR		below (include		
You want to retire in:	Your factor is	S:		
10 years	1.3			
15 years	1.6			
20 years	1.8 2.1			
25 years	2.1 2.4			
30 years	2.4 2.8			
35 years 40 years	3.3			
-		value of current		
	saving	gs at retirement:	- \$	
	Total savings needed	l at retirement:	= \$	

Don't panic. Here's another formula to show you how much to save each year in order to reach your total amount needed at retirement. Factor in compounding – that's where your money not only makes interest, your interest starts making interest.

6. To determine the ANNUAL amount you'll need to save, MULTIPLY the TOTAL amount needed at retirement by the factor below.

You want to retire in:

10 years	.085	
15 years	.052	
20 years	.036	
25 years	.027	
30 years	.020	
35 years	.016	
40 years	.013	
	TOTAL TO SAVE EACH YEAR:	\$

Your factor is:

SEE? It just takes planning. And the sooner you start, the better off you'll be.



Top 10 Ways To chart your future, make your choices

1. Know your retirement needs.

Experts estimate that you'll need about 75-80 percent of your pre-retirement income – lower wage earners may need 90 percent or more – to maintain your standard of living when you stop working. Use the Retirement-At-A-Glance Worksheet in this kit to see what income you will need during retirement and how to get it.

2. Learn about your LACERS retirement benefits (and those of other employers you may have had).

It's important to review your annual member statement to make sure that all your covered service is being counted. Research how your benefits change when you select different retirement dates. Use the enclosed Benefit Calculator or the simple calculator available on the LACERS web site at www.lacers.org. Maybe you can retire early, or perhaps you'd benefit from working an extra year or two. Add in benefits from past employers, and you'll be able to determine the additional savings you'll need in order to retire when you want.

3. Know your Social Security benefits.

If you're covered under Social Security, the Social Security Administration will send you "Your Social Security Statement" three months before your birthday. Check out the Social Security Administration's web site at www.ssa.gov for more information, and contact them at (800) 772-1213 if you don't receive the statement as you near retirement. Remember, not everyone gets "full" benefits from Social Security at 65. Since the city does not contribute to Social Security, your Social Security benefit will be reduced because when you get a retirement allowance from LACERS.

4. Assess all previous sources of retirement income.

Learn what benefits you may have from previous employment – in either the public or private sector. File all of the information in one place for easy reference, and be sure to have updated contact information so you know who to call with any questions or to learn of changes in requirements or laws. If you have prior government employment you may be able to purchase service credit with LACERS, call (213) 473-7200 or (800) 779-8328.

5. Maximize your annual contributions to the Los Angeles Deferred Compensation Plan.

Over time, deferral of taxes and compounding of interest make a big difference in the amount of money you can accumulate; automatic deductions can make it easy. If you're not yet in this plan, check out what's available to you. The City of Los Angeles Deferred

Compensation Plan has a home page on the web at www.benefitscorp.com/cityofla or telephone (888) 466-0381.

6. Put money into an Individual Retirement Account.

Many members can put up to \$2,000 a year into an Individual Retirement Account (or a Roth IRA) and delay paying taxes on investment earnings until retirement age. If you earn less than a certain amount, you can also take a tax deduction for your IRA contributions.

Don't touch your savings.

Don't dip into your retirement savings. You'll lose principal and interest, and you may lose tax advantages. If you change jobs, roll over your retirement savings directly into an IRA or your new employer's retirement plan.

8. Start now, set goals, and stick to them.

Start early. The sooner you start saving, the more time your money has to grow. Put time on your side. Make retirement saving a high priority. Devise a plan, stick to it, and set goals for yourself. Remember, it's never too early or too late to start.

9. Consider basic investment principles.

How you save can be as important as how much you save. Inflation and the type of investments you make play important roles in how much you'll have saved at retirement. Know how your pension plan is invested. Financial security and knowledge go hand-in-hand.

10. Ask questions.

These tips should point you in the right direction, but you'll need more information. Talk to your bank, your union, or a financial advisor. Attend a financial planning seminar. Ask questions and make sure the answers make sense to you. Get practical advice and act now.



BENEFIT CALCULATOR

Your retirement benefit is based on three things:

- Your years of service. Your years of service is the time you worked for the City and paid retirement contributions. You can also obtain years of service credit for time spent employed with another government agency (GSB program) and with the Department of Water and Power. For more details please visit the LACERS web site at www.lacers.org.
- 2) Your final compensation. LACERS uses the highest 12 consecutive months of pay. This includes regularly assigned bonuses, but does not include overtime pay. If you worked for another government agency and have reciprocity each government agency will share salary information and use the highest number, regardless of agency.
- The Plan formula. LACERS is governed by the Los Angeles City Charter and the Administrative Code. The benefit for normal retirement is: years x pay x .0216. For each year of service you get 2.16% of your final compensation.

To estimate your future monthly retirement take your

(your bi-weekly rate times 2.175)	
Times 2.16%	X .0216
	=
Times the total years you expect to work	
Equals your monthly retirement	=



Annual Budget Worksheet

This worksheet will help you calculate what you will need to budget for 5 years from now and 10 years from now, assuming a 3 percent inflation rate. To calculate at 5 years, multiply each current amount by an inflation factor of 1.159. To calculate at 10 years, multiply each current amount by 1.344.

	Current Amount		Inflation Factor		Inflated Amount
INCOME:					
Husband	\$	Χ		=	\$
Wife	\$	Χ		=	\$
Investment/Dividends	\$	Χ		=	\$
Other Income	\$	Χ		=	\$
Total Net Income:	\$	X		=	\$
EXPENSES:					
House Payments	\$	Χ		=	\$
Property Taxes (if not included in house payment)	\$	X		=	\$
Utilities	\$	Χ		=	\$
Home Insurance (if not included in house payment)	\$	Χ		=	\$
Car Loans	\$	Χ		=	\$
Automobile Operation Costs (gas, oil, tune-ups)	\$	Χ		=	\$
Automobile Insurance	\$	Χ		=	\$
Health Insurance (if applicable) Life Insurance (if applicable)	\$	X		=	\$ \$
Other Installment Loans	\$	Χ		=	\$
Charge Card Payments	\$	Χ		=	
Other Debts	\$	Χ		=	\$
Food and Family Expenses	\$	Χ		=	\$
Meals Away From Home	\$	Χ		=	\$
Clothing	\$	Χ		=	\$
Entertainment	\$	Χ		=	\$
Charitable Contributions	\$	Χ		=	\$
Vacations	\$	Χ		=	\$
Other	\$	Χ		=	\$
Total Expenses:	\$	X		=	\$
Now subtract your total expen	ses from your total	l net i	ncome.		
Discretionary Dollars	\$	X		=	\$





This worksheet will provide a quick and easy way to identify your net worth today and give you a glimpse of your overall financial health. If your liabilities are more than your assets, and debt is preventing you from having enough assets to last during your retirement years, it's time to reevaluate your financial plan.

Assets		Liabilities	
Cash and Checking Savings Money Markets CDs & Commercial Paper Mutual Funds Stocks Bonds/Fixed Income Other Liquid Assets	\$ \$ \$ \$ \$ \$	Total Credit Cards \$ Auto Loans \$ Consumer Installment \$ Life Insurance Loan \$ Savings Plan Loans \$	
Total Liquid Assets:	\$	Total Consumer Debt:\$	<u> </u>
IRAs 401(k) & Savings Plans Stock Plans Vested Pension Insurance Cash Value and Annuity Other Deferred & Tax Shelter Plans	\$ \$ \$ \$ \$	Mortgages \$ Total Equity Debt: \$ Stock/Security Loans \$ Other Debt \$	
Total Deferred Assets:	\$	TOTAL LIABILITIES: \$	i
Personal Property Tangibles Vehicles Primary Residence Other Realty Other Assets	\$ \$ \$ \$ \$	To find your nei subtract your to from your total TO TAL ASSETS:	t worth: tal liabilities
Total Fixed Assets:	\$	TOTAL LIABILITIES:	- \$
TOTAL ASSETS:	\$	Total Net Worth: =	\$

American Savings
Education Council
www.asec.org

Bloomberg www.bloomberg.com

CNN Financial Network www.cnnfn.com

Consumers Digest Online www.consumerdigest.com

Fortune Magazine www.fortune.com



www.lacers.org

Money Magazine www.money.com

The New York Stock Exchange www.nyse.com

Retirement World www.retirement-world.org

Stockmaster www.stockmaster.com

USA Today www.usatoday.com

U.S. Securities & Exchange Commission www.sec.gov