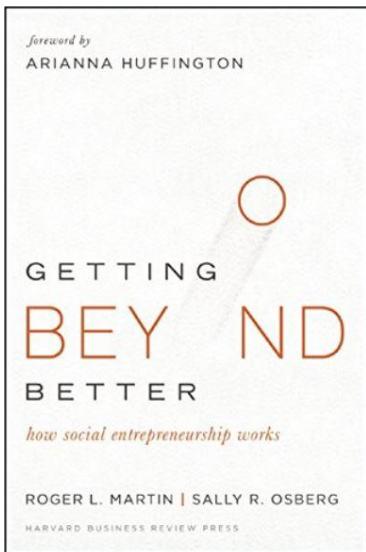


New Books January-February 2016

Spotlight presented by Tanoto Library



Getting beyond better: how social entrepreneurship works

Roger L. Martin and Sally R. Osberg

Doriot and Tanoto Libraries
HD6950.4 .M378 2015

Who drives transformation in society? How do they do it? In this compelling book, strategy guru Roger L. Martin and Skoll Foundation President and CEO Sally R. Osberg describe how social entrepreneurs target systems that exist in a stable but unjust equilibrium and transform them into entirely new, superior, and sustainable equilibria. All of these leaders--call them disrupters, visionaries, or changemakers--develop, build, and scale their solutions in ways that bring about the truly revolutionary change that makes the world a fairer and better place. The book begins with a probing and useful theory of social entrepreneurship, moving through history to illuminate what it is, how it works, and the nature of its role in modern society. The authors then set out a framework for understanding how successful social entrepreneurs actually go about producing transformative change. There are four key stages: understanding the world; envisioning a new future; building a model for change; and scaling the solution.

Book review cited from: <http://www.amazon.co.uk/Getting-Beyond-Better-Martin-Osberg/dp/1633690687>

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History	Psychology
Information on Markets	Science
Labour & Industrial Relations	Sociology
Law	Technology Management
Librarianship	Trade

Accounting

Understanding financial statements. 11th global ed. / Fraser, Lyn M. ; Ormiston, Aileen ; - Pearson Education, 2016

Doriot Library
HG60 .F73 2016

Career Management

Career choice and development. 4th ed. / Brown, Duane - Jossey-Bass, 2002

[eBook](#)

INSEAD Executive MBA: CV book. / INSEAD ; 2015

Doriot Library
EMBA 2015

Communication

Speak like Churchill, stand like Lincoln: 21 powerful secrets of history's greatest speakers / Humes, James C. - Three Rivers Press, 2002

Doriot Library
Z13 .H86 2002

Economics

The architecture of collapse: the global system in the 21st century / Guillén, Mauro F. - Oxford University Press, 2015. (Clarendon lectures in management studies)

Doriot Library
HB848.1 .G84 2015

Berkshire beyond Buffett: the enduring value of values / Cunningham, Lawrence A. – Columbia University Press, 2014

Doriot Library

HC100 .B84 C86 2014

Capitalism and freedom. 40th anniversary ed. / Friedman, Milton ; Friedman, Rose D. - University of Chicago Press, 2002

eBook

The cartoon introduction to economics / Klein, Grady ; Bauman, Yoram - Hill and Wang, 2010

Doriot Library

HB171 .K67 2010 Vol.1 & 2

Creative cross-disciplinary entrepreneurship: a practical guide for a campus-wide program / Welsh, Dianne H. B. - Palgrave Macmillan, 2014

Doriot Library

HB615 .W45 2014

Genentech: the beginnings of biotech / Hughes, Sally Smith - University of Chicago Press, 2011

eBook

Inventing the market: Smith, Hegel, and political theory / Herzog, Lisa - Oxford University Press, 2013

eBook

Leading: learning from life and my years at Manchester United / Ferguson, Alex ; Moritz, Michael - Hachette, 2015

Doriot Library

HC100 .F47 F47 2015

The making of economic society. 13th ed. / Heilbroner, Robert L. ; Milberg, William S. - Prentice Hall, 2012. (Pearson series in economics)

Doriot Library

HC500.1 .H45 2012

Principles of microeconomics. 7th ed. / Mankiw, N. Gregory - Thomson South-Western, 2015

Doriot Library

HB172 .M36 2015

Reinventing the bazaar: a natural history of markets / McMillan, John - Norton Books, 2002

Doriot Library

HB501 .M36 2002

Routledge handbook of the economics of European integration / Badinger, Harald ; Nitsch, Volker - Routledge, 2016

Doriot Library

HC500.6 .R68 2016

Saving capitalism: for the many, not the few / Reich, Robert B. - Knopf, 2015

Tanoto Library

HB501 .R45 2015

Teaching entrepreneurship: a practice-based approach / Neck, Heidi M. ; Greene, Patricia G. ; Brush, Candida G. - Edward Elgar, 2014

Doriot Library

HB615 .N33 2014

Education

Learning as a generative activity: eight learning strategies that promote understanding / Fiorella, Logan ; Mayer, Richard E. - Cambridge University Press, 2015

[**eBook**](#)

Environment

The age of sustainable development / Sachs, Jeffrey D. - Columbia University Press, 2015

Tanoto Library

GE42 .S33 2015

Waste to wealth: the circular economy advantage / Lacy, Peter ; Rutqvist, Jakob - Palgrave Macmillan, 2015

Doriot Library

GE42 .L339 2015

Ethics

The moral background: an inquiry into the history of business ethics / Abend, Gabriel - Princeton University Press, 2014. (Princeton studies in cultural sociology)

Doriot Library
BJ53 .A34 2014

The most good you can do: how effective altruism is changing ideas about living ethically / Singer, Peter - Yale University Press, 2015. (Castle lecture series in ethics, politics and economics)

Tanoto Library
BJ1063 .S564 2015

Social finance / Nicholls, Alex ; Paton, Robert ; Emerson, Jed - Oxford University Press, 2015

Doriot Library
BJ54 .S635 2015

Finance

Accounting information and equity valuation: theory, evidence, and applications / Zhang, Guochang - Springer, 2013. (Springer series in accounting scholarship)

[eBook](#)

Dictionary of finance and investment terms. 9th ed. / Downes, John ; Goodman, Jordan Elliot - Barron's, 2014

Doriot Library
HG151 .D69 2014

Options, futures, and other derivatives. 9th global ed. / Hull, John C. - Pearson Education, 2015

Doriot Library
HG6024 .A3 H84 2015 and Solutions Manual

Private equity at work: when Wall Street manages Main Street / Appelbaum, Eileen ; Batt, Rosemary L. - Russell Sage Foundation, 2014

Doriot Library
HG4751.33 .U7 A77 2014

History

Ghosts of Spain: travels through a country's hidden past. New ed. / Tremlett, Giles - Faber and Faber, 2012

Doriot Library

J10.63 .S6 T74 2012

In the time of madness / Parry, Richard Lloyd - Grove Press, 2007

Tanoto Library

J10.44 .I6 P37 2007

The year of living dangerously / Koch, Christopher J. - Penguin Books, 1983

Tanoto Library

J10.44 .I6 K63 1983

Information on Markets

The cultivation of taste: chefs and the organizations of fine dining / Lane, Christel - Oxford University Press, 2014

Doriot Library

HC2000 .T6 L36 2014

Handbook of media economics / Anderson, Simon ; Strömberg, David ; Waldfogel, Joel - North-Holland, 2016

eBook

The language of jazz / Powell, Neil - Routledge, 2000

Tanoto Library

HC2000 .M873 P69 2000

The next crash: how short-term profit seeking trumps airline safety / Fraher, Amy Louise - Cornell University Press, 2014

Doriot Library

HC2000 .A5 F73 2014

Producing prosperity: why America needs a manufacturing renaissance / Pisano, Gary P. ; Shih, Willy C. - Harvard Business Review Press, 2012

Doriot Library

HC2000 .M3 P57 2012

Labour & Industrial Relations

Imagining women's careers / Cohen, Laurie - Oxford University Press, 2014

Doriot Library

HD6054 .C64 2014

Law

Boards and shareholders in European listed companies: facts, context and post-crisis reforms / Belcredi, Massimo ; Ferrarini, Guido - Cambridge University Press, 2013

[**eBook**](#)

Librarianship

The psychology of librarianship / Spencer, Lynn Gullickson ; VandeCreek, Leanne ; Wright, H. Stephen - Library Juice Press, 2015

Doriot Library

WA100 .P79 2015

Lifestyles

Lonely Planet: Middle East. 8th ed. / Ham, Anthony ; Barbarini, Sofia ; Lee, Jessica ; Maxwell, Virginia - Lonely Planet Publications, 2015

Doriot Library

NORTH AFRICA / MIDDLE EAST

Literature

The witches: Salem, 1692 / Schiff, Stacy - Weidenfeld and Nicolson, 2015

Doriot Library

PN1020.33 .U7 S34 2015

Vera: Mrs Vladimir Nabokov / Schiff, Stacy - Modern Library, 2000

Doriot Library

PN1020.33 .U7 N33 2000

Management / Strategy

Corporate governance and boards: system and behaviour - developing board effectiveness in Malaysia / van de Loo, Erik ; Kamarudin, Maszuin ; Winter, Jaap - Universiti Tun Abdul Razak (UNIRAZAK), 2015

Doriot & Tanoto Libraries

HD2741.44 .M3 V36 2015 INSEAD Book

Holding a cat by the tail: lessons from an entrepreneurial life / Blank, Steven G. - K and S Ranch Publishing, 2014

Doriot Library

HD62.5 .B536 2014

Liderazgo femenino : aprendizajes de carrera de ejecutivas latinas / Rama, Betina C. ; Leibaschoff, Verónica ; Lalanne de Servente, Estela - 2015

Doriot Library

HD6054.3 .R36 2015

Making innovation last: sustainable strategies for long term growth / Gatignon, Hubert ; Gotteland, David ; Haon, Christophe - Palgrave Macmillan, 2016

Doriot Library

HD45 .G38 2016 Vol.1 & 2 INSEAD Book

Research handbook on the globalization of Chinese firms / Julian, Craig C. ; Ahmed, Zafar U. ; Xu, Junqian - Edward Elgar, 2015

Doriot Library

HD2755.5 .R474 2015

The rise of the creative class: and how it's transforming work, leisure, community and everyday life. Revised and expanded ed. / Florida, Richard - Basic Books, 2014

Doriot Library

HD45 .F56 2014

The springboard: how storytelling ignites action in knowledge-era organizations / Denning, Stephen - Butterworth, 2001

Doriot Library

HD30.3 .D46 2001

Marketing

A social strategy: how we profit from social media / Piskorski, Mikołaj Jan - Princeton University Press, 2014

Doriot Library

HF5415.126 .P57 2014

Future stuff / Abrams, Malcolm ; Bernstein, Harriet ; Johnson, Bob - Penguin Books, 1989

Doriot Library

HF5415.153 .A37 1989

The new strategic selling: the unique sales system proven successful by the world's best companies. Revised ed. / Heiman, Stephen E. ; Sanchez, Diane ; Tuleja, Tad - Grand Central, 2005

Doriot Library

HF5438 .H45 2005

Strategic marketing management. 8th ed. / Chernev, Alexander - Cerebellum Press, 2014

Tanoto Library

HF5415.135 .C44 2014

Mathematics

Analyzing and modeling rank data / Marden, John I. - Chapman and Hall, 1995.
(Monographs on statistics and applied probability)

Doriot Library

QA278 .M37 1995

Spatial tessalations: concepts and applications of Voroni diagrams. 2nd ed. / Okabe, Atsuyuki ; Boots, Barry ; Sugihara, Kokichi ; Chiu, Sung Nok - Wiley, 2000. (Wiley series in probability and statistics)

Doriot Library

QA278.2 .O53 2000

Statistical methods for ranking data / Alvo, Mayer ; Yu, Philip L. H. - Springer, 2014. (Frontiers in probability and the statistical sciences)

Doriot Library

QA276 .A58 2014

Stochastic processes: theory for applications / Gallager, Robert G. - Cambridge University Press, 2013

Doriot Library

QA274.7 .G35 2013

Organizational Behaviour

Boundary-spanning in organizations: network, influence, and conflict / Langan-Fox, Janice ; Cooper, Cary L. - Routledge, 2014. (Routledge studies in management, organizations, and society)

[**eBook**](#)

Coach or not coach: that's the whole question / De la Tour du Pin, Alix ; Weyers, Sonia - Atelier des Leaders, 2014

Doriot Library

HD6958 .S8 D45 2014

The color bind: talking (and not talking) about race at work / Foldy, Erica Gabrielle ; Buckley, Tamara R. - Russell Sage Foundation, 2014

Doriot Library

HD6958 .M5 F64 2014

The complete facilitator's handbook / Heron, John - Kogan Page, 1999

Doriot Library

HD6958 .T7 H57 1999

Disrupt yourself: putting the power of disruptive innovation to work / Johnson, Whitney - Bibliomotion, 2015

Doriot Library

HD6954.5 .J646 2015

Diverse citiEs and/or diversity / De la Tour du Pin, Alix - Atelier des Leaders, 2015

Doriot Library

HD6958 .M5 D45 2015

Getting beyond better: how social entrepreneurship works / Martin, Roger L. ;

Osberg, Sally R. - Harvard Business School Press, 2015

Tanoto Library

HD6950.4 .M378 2015

Holacracy: the new management system for a rapidly changing world / Robertson, Brian J. - Holt, 2015

Tanoto Library

HD6954.5 .R634 2015

The innovator's method: bringing the lean start-up into your organization / Furr, Nathan ; Dyer, Jeff - Harvard Business Review Press, 2014

Doriot Library and eBook

HD6954.5 .F87 2014

Intimacy at work: how digital media bring private life to the workplace / Broadbent, Stefana - Left Coast Press, 2016

Doriot Library

HD6958 .O7 B76 2016

The leadership capital index: realizing the market value of leadership / Ulrich, David - Berrett-Koehler Publishers, 2015

Doriot Library

HD6951 .U57 2015

Leading sustainable change: an organizational perspective / Henderson, Rebecca ; Gulati, Ranjay ; Tushman, Michael L. - Oxford University Press, 2015

Doriot Library

HD6950.4 .L43 2015

New frontiers in social innovation research / Nicholls, Alex ; Simon, Julie ; Gabriel, Madeleine - Palgrave Macmillan, 2015

Doriot Library

HD6950.4 .N49 2015

Peer-to-peer leadership: why the network is the leader / Baker, Mila - Berrett-Koehler Publishers, 2014

Doriot Library

HD6951 .B354 2014

The purpose of business: contemporary perspectives from different walks of life / Erisman, Albert ; Gautschi, David A. - Palgrave Macmillan, 2015

Doriot Library

HD6950.4 .P87 2015

Reinventing organizations: a guide to creating organizations inspired by the next stage in human consciousness / Laloux, Frédéric - Nelson Parker, 2014

Tanoto Library

HD6954.5 .L35 2014

Telling fairy tales in the boardroom: how to make sure your organization lives happily ever after / Kets de Vries, Manfred F. R. - Palgrave Macmillan, 2016. (INSEAD business press series)

Doriot & Tanoto Libraries

HD6951 .K49 2016 INSEAD Book

Understanding facilitation: theory and principles / Hogan, Christine - Kogan Page, 2002

Doriot Library

HD6958 .T7 H64 2002

Understanding management: social science foundations / Willman, Paul - Oxford University Press, 2014

Doriot Library

HD6950 .W55 2014

You will meet a tall, dark stranger: executive coaching challenges / Kets de Vries, Manfred F. R. - Palgrave Macmillan, 2016. (INSEAD business press series)

Doriot & Tanoto Libraries

HD6951 .K48 2016 INSEAD Book

Philosophy / Religion

Being called: scientific, secular, and sacred perspectives / Yaden, David Bryce ; McCall, Theo D. ; Ellens, J. Harold - Praeger, 2015. (Psychology, religion and spirituality)

Doriot Library

BL65 .P7 B45 2015

Du bonheur : un voyage philosophique / Lenoir, Frédéric - Le Livre de Poche, 2015

Doriot Library

B110.63 .F7 L465 2015

Du bonheur aujourd'hui / Serres, Michel ; Polacco, Michel - Le Pommier, 2015. (Sens de l'info)

Doriot Library

B110.63 .F7 S47 2015

La puissance de la joie / Lenoir, Frédéric - Fayard, 2015

Doriot Library

B110.63 .F7 L46 2015

Les voies du bonheur / Pelt, Jean-Marie - Fayard, 2015

Doriot Library

BL150 .P45 2015

Politics

Crises in European integration: challenges and responses, 1945-2005 / Kühnhardt, Ludger - Berghahn Books, 2011. (New German historical perspectives)

Doriot Library

JZ1570 .C75 2011

L'Europe et l'Amérique au seuil du XXIe siècle / Cohen-Tanugi, Laurent - Odile Jacob, 2004

Doriot Library

JZ1305.1 .C64 2004

Grassroots for hire: public affairs consultants in American democracy / Walker, Edward T. - Cambridge University Press, 2014. (Business and public policy)

Doriot Library

JF529.33 .U7 W35 2014

Guerre ou paix : essai sur le monde de demain / Cohen-Tanugi, Laurent - Hachette, 2008. (Pluriel)

Doriot Library

JZ1315 .C64 2007

Limits to regional integration / Dosenrode, Søren - Ashgate, 2015. (International political economy of new regionalisms series)

Doriot Library

HT390.1 .L56 2015

Lobbying the European Union: changing minds, changing times / Shotton, Paul A. ; Nixon, Paul G. - Ashgate, 2015

Doriot Library

JN36 .L63 2015

La métamorphose de la démocratie française : de l'état jacobin à l'état de droit. New and revised ed. / Cohen-Tanugi, Laurent - Gallimard, 1993. (Folio actuel)

Doriot Library

JC421.63 .F7 C64 1993

The myth of the rational voter: why democracies choose bad policies. New ed. / Caplan, Bryan Douglas - Princeton University Press, 2008

Doriot Library

HB848 .C37 2008

Quand l'Europe s'éveillera / Cohen-Tanugi, Laurent - Grasset, 2011. (Essai)

Doriot Library

JN30 .C64 2011

The shape of the world to come: charting the geopolitics of a new century / Cohen-Tanugi, Laurent ; Holoch, George - Columbia University Press, 2009

Doriot Library

JZ1315 .C64 2008

Psychology

The gifts of imperfection: let go of who you think you're supposed to be and embrace who you are / Brown, C. Brené - Hazelden, 2010

eBook

The intoxication of power: interdisciplinary insights / Garrard, Peter ; Robinson, Graham - Palgrave Macmillan, 2015

Doriot Library

BF637 .L4 I68 2015

Mindware: tools for smart thinking / Nisbett, Richard E. - Farrar, Straus and Giroux, 2015

Doriot Library

BF311 .N57 2015

The organized mind: thinking straight in the age of information overload / Levitin, Daniel J. - Dutton, 2014

Tanoto Library

BF321 .L48 2014

The psychomatrix: a deeper understanding of our relationship with pain / Francis, Doreen M. - Karnac Books, 2015

eBook

Who's pulling your strings? How to break the cycle of manipulation and regain control of your life / Braiker, Harriet B. - McGraw-Hill, 2004

Doriot Library

BF637 .M3 B73 2004

Science

The invention of science: a new history of the scientific revolution / Wootton, David - Allen Lane, 2015

Doriot Library

Q175 .W66 2015

Sociology

Epinets: the epistemic structure and dynamics of social networks / Moldoveanu, Mihnea C. ; Baum, Joel A. C. - Stanford Business Books, 2014

Doriot Library

HM131 .M65 2014

The future of the professions: how technology will transform the work of human experts / Susskind, Richard - Oxford University Press, 2015

Doriot Library

HM846 .S87 2015

The Oxford handbook of multicultural identity / Benet-Martínez, Verónica ; Hong, Yong-yi - Oxford University Press, 2014. (Oxford library of psychology)

Doriot Library

HM251 .O94 2014

The sociology of economic life. 3rd ed. / Granovetter, Mark S. ; Swedberg, Richard - Westview Press, 2011

Doriot Library

HM548 .S63 2011

Women, feminism, and femininity in the 21st century: American and French perspectives / Mousli, Béatrice ; Roustang-Stoller, Eve-Alice - Palgrave Macmillan, 2009

Digital Library

[eBook](#)

Technology Management

Foundations of location analysis / Eiselt, Horst A. ; Marianov, Vladimir - Springer, 2011. (International series in operations research and management science)

[eBook](#)

The organization and architecture of innovation: managing the flow of technology / Allen, Thomas J. ; Henn, Gunter W. - Butterworth-Heinemann,, 2007

[eBook](#)

Trade

IMD World competitiveness yearbook - IMD, 2015
[eBook](#)

Spin-free economics: a no-nonsense, nonpartisan guide to today's global economic debates / Behravesh, Nariman - McGraw-Hill, 2009

Doriot Library
HF1359 .B44 2009