

Certified Condominium Specialist[®] Certified C.I.D. Specialist[®]



Location:
SDAR'S KEARNY MESA SERVICE CENTER
 4845 Ronson Court, San Diego, CA 92111

REGISTER: www.SDAR.com/education

Instructors:
WESLEY BARRETT ROSS, ESQ.,
& CANDY PEAK, CCS



Become an accredited condo-selling expert and promote the designation in your marketing and sales to increase your market share, your professionalism and your income!

SINGLE SESSION

Wednesday, October 30, 2013
 8:30 am - 5:00 pm

Do you sell properties that are within a homeowners association, such as condos, townhomes, or planned developments? If so, then this course is for you.

Become a true condo-selling expert, and increase your professionalism and profit. You will earn the national Certified CID Specialist[®] / Certified Condominium Specialist[®] designation and capitalize on the fast-paced, lucrative field of condominium, planned development, and common interest development (CID) sales.

TOPICS COVERED

- Learn about the latest financing updates including FHA financing for condominiums
- Discuss what a CID or Community Association Development really is
- Learn how to prepare, show, and sell your condo listing more effectively
- Learn the legal red flags to watch out for as a condo-selling agent
- Learn how a CID's "financial health" can affect your listing
- Discuss statutory, disclosure and case law affecting CID ownership and fiduciary duties

Course fee includes: Course materials, plus breakfast AND lunch; and national networking opportunities.

BRE Credit: 8 Consumer Protection
BRE Sponsor #: 4889

\$92.65
 REALTOR[®] Plus

\$109
 SDAR MEMBERS

\$149
 ALL OTHERS

With approximately 12,000 members, the Greater San Diego Association of REALTORS[®] is the largest trade association in the county. Our members adhere to a code of ethics and professional standards above and beyond the norm. We help our members sell more homes. We help people realize the dream of homeownership. And we are dedicated to protecting private property rights.

CONTACT INFORMATION

NAME _____ PHONE () _____

ADDRESS _____ HOME OFFICE

CITY/STATE _____ ZIP _____

PAYMENT INFORMATION

CHECK VISA M/C DISCOVER AMEX EXP. DATE _____ AMOUNT \$ _____

SIGNATURE _____

By signing, you are confirming that you have read, understand, and agree with our cancellation policy (at right)

MEMBER # _____

RETURN TO:
 Greater San Diego Association of REALTORS[®]
 4845 Ronson Court, San Diego, CA 92111
 Membership@sdar.com
 Fax: (858) 715-8088 | Phone: (858) 715-8040

Cancellation Policy: Reservations for programs requiring payment will not be processed until payment is received. If you must cancel your reservation, a full refund will be issued if cancellation is received, in writing, three (3) business days prior. SDAR reserves the right to cancel or reschedule any program. If cancellation occurs, SDAR will issue a full refund. In the event of rescheduling, SDAR will send immediate notification and transfer all reservations (including payments) to the new date. **BRE Credit:** Identification is required to receive credit. Type of identification accepted: Current CA Driver's license, CVC 13000 ID, other ID less than 5 years old including photo, description, signature and identification number. To receive BRE credit for this course, you must pass the exam with a minimum of 70 % correct. A minimum of 90% attendance is required to receive credit.