

Meet One of Our Instructors



Cindy Manchester

Cindy has assisted hundreds of businesses worldwide in the areas of consulting, sales and training for industries including real estate, financial, education, manufacturing and television for more than 20 years. She is also the author of "P.I. Selling, Crack the Code to Real Estate Sales. As a business owner, trainer and coach, she has a strong foundation to direct others in improving themselves.

Non-Profit
Organization
U.S. Postage
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Permit No.
1307
Tulsa, OK

About the Real Estate Sales Associate Class

The 90 hour Sales Associate Licensing course will consist of 50 required in-class hours, with instructor-led instruction and 40 hours of self-study. Class assessment will consist of a 200 question end-of-course examination requiring a passing score of at least 80% and attendance is 100% mandatory.

Real Estate CE Required Hours

SALES ASSOCIATES - ONLY

Continuing Education *MUST* complete 6 hours of required courses, one from each area: FHR, BRA, PSC, HOT, CAR, CON and 15 hours of electives.

MANAGING BROKERS, PROPRIETARY BROKERS, and BRANCH BROKERS - ONLY

Continuing Education *MUST* complete the Broker in Charge course and 2 required courses totaling 6 hrs: FHR, BRA, PSC, HOT, CON, CAR.

*Each 3 hour course will supply 1 hour required credit and 2 hours elective credit.
Each 1 hour course will supply 1 hour required credit.*

***To inquire on which course(s) you need for your upcoming license renewal,
please call the Oklahoma Real Estate Commission at (405) 521-3387.***

Training Center

3638 S. Memorial Dr.

Tulsa, OK 74145

918.828.5000

Fax 918.828.5229

Tulsa Tech does not discriminate on the basis of race, color, religion, national origin, gender, age, marital or veteran status, or disability.



P.O. Box 477200
Tulsa, OK 74147-7200

Exciting things are happening!
Come check out our brand new courses and instructors!

Unsure on what course you need to take?

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REAL ESTATE LICENSING & CONTINUING EDUCATION

***JANUARY - MAY
2016***



Adult Career Development

Real Estate Licensing & Continuing Education

OREC #	Class Title	Course Number	Instructor	Date	Days	Time	Hours	Tuition	Book
BAS090	Real Estate Sales Associate	RE-3494-S1501	C. Manchester	1/12-3/22	T / TH	6:30P-8:30P	90	\$405	\$60
BAS090	Real Estate Sales Associate	RE-3494-S1504	C. Manchester	4/5-6/7	T / TH	6:30P-8:30P	90	\$405	\$60
OREC #	Class Title	Course Number	Instructor	Date	Days	Time	Hours	Tuition	Book
172409	NEW Current Issues-Foreclosures	RE-4021-S1501	M. Washburn	1/27	W	8A-8:50A	1	\$15	\$0
172406	NEW Broker Relations	RE-4022-S1501	M. Washburn	1/27	W	9A-9:50A	1	\$15	\$0
172407	NEW Fair Housing	RE-4023-S1501	M. Washburn	1/27	W	10A-10:50A	1	\$15	\$0
172405	NEW Professional Standards	RE-4024-S1501	M. Washburn	1/27	W	1P-1:50P	1	\$15	\$0
172410	NEW Contracts and Forms	RE-4025-S1501	M. Washburn	1/27	W	2P-2:50P	1	\$15	\$0
172411	NEW Code and Rules Update	RE-4026-S1501	M. Washburn	1/27	W	3P-3:50P	1	\$15	\$0
CON218	Understanding the Sales Agreement	RE-3701-S1501	C. Manchester	1/27	W	9A-12P	3	\$25	\$0
CAR137	Laws Affecting RE Practice	RE-3351-S1502	R. Hooks	2/3	W	8A-11A	3	\$25	\$0
FHR017	Fair Housing Update	RE-3378-S1502	R. Hooks	2/3	W	12P-3P	3	\$25	\$0
172412	Broker in Charge	RE-3536-S1502	C. Manchester	2/16-2/17	T / W	8:30A-5P	15	\$85	\$0
172409	NEW Current Issues-Foreclosures	RE-4021-S1502	M. Washburn	2/24	W	8A-8:50A	1	\$15	\$0
172406	NEW Broker Relations	RE-4022-S1502	M. Washburn	2/24	W	9A-9:50A	1	\$15	\$0
172407	NEW Fair Housing	RE-4023-S1502	M. Washburn	2/24	W	10A-10:50A	1	\$15	\$0
172405	NEW Professional Standards	RE-4024-S1502	M. Washburn	2/24	W	1P-1:50P	1	\$15	\$0
172410	NEW Contracts and Forms	RE-4025-S1502	M. Washburn	2/24	W	2P-2:50P	1	\$15	\$0
172411	NEW Code and Rules Update	RE-4026-S1502	M. Washburn	2/24	W	3P-3:50P	1	\$15	\$0
PSC096	Ethics Count	RE-3444-S1503	R. Hooks	3/2	W	8A-11A	3	\$25	\$0
170215	Meth Lab Awareness - Real Estate Concerns	RE-3478-S1503	R. Hooks	3/2	W	12P-3P	3	\$25	\$0
172409	NEW Current Issues-Foreclosures	RE-4021-S1503	M. Washburn	3/23	W	8A-8:50A	1	\$15	\$0
172406	NEW Broker Relations	RE-4022-S1503	M. Washburn	3/23	W	9A-9:50A	1	\$15	\$0
172407	NEW Fair Housing	RE-4023-S1503	M. Washburn	3/23	W	10A-10:50A	1	\$15	\$0
172405	NEW Professional Standards	RE-4024-S1503	M. Washburn	3/23	W	1P-1:50P	1	\$15	\$0
172410	NEW Contracts and Forms	RE-4025-S1503	M. Washburn	3/23	W	2P-2:50P	1	\$15	\$0
172411	NEW Code and Rules Update	RE-4026-S1503	M. Washburn	3/23	W	3P-3:50P	1	\$15	\$0
LIA009	Defensive Driving Course	RE-3485-S1504	R. Hooks	4/6	W	8A-3P	6	\$45	\$0
172412	Broker in Charge	RE-3536-S1504	R. Hooks	4/12-4/13	T / W	8:30A-5P	15	\$85	\$0
CAR137	Laws Affecting RE Practice	RE-3351-S1504	C. Manchester	4/20	W	8A-11A	3	\$25	\$0
172409	NEW Current Issues-Foreclosures	RE-4021-S1504	M. Washburn	4/27	W	8A-8:50A	1	\$15	\$0
172406	NEW Broker Relations	RE-4022-S1504	M. Washburn	4/27	W	9A-9:50A	1	\$15	\$0
172407	NEW Fair Housing	RE-4023-S1504	M. Washburn	4/27	W	10A-10:50A	1	\$15	\$0
172405	NEW Professional Standards	RE-4024-S1504	M. Washburn	4/27	W	1P-1:50P	1	\$15	\$0
172410	NEW Contracts and Forms	RE-4025-S1504	M. Washburn	4/27	W	2P-2:50P	1	\$15	\$0
172411	NEW Code and Rules Update	RE-4026-S1504	M. Washburn	4/27	W	3P-3:50P	1	\$15	\$0
172408	Fair Housing and Case Studies	RE-3535-S1505	R. Hooks	5/11	W	8A-11A	3	\$25	\$0
PSC072	RE Ethics and Code	RE-3338-S1505	R. Hooks	5/11	W	12P-3P	3	\$25	\$0
CMU091	Know Your People Style	RE-3698-S1505	C. Manchester	5/18	W	9A-12P	3	\$25	\$0
172409	NEW Current Issues-Foreclosures	RE-4021-S1505	M. Washburn	5/25	W	8A-8:50A	1	\$15	\$0
172406	NEW Broker Relations	RE-4022-S1505	M. Washburn	5/25	W	9A-9:50A	1	\$15	\$0
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172411	NEW Code and Rules Update	RE-4026-S1505	M. Washburn	5/25	W	3P-3:50P	1	\$15	\$0

YOU MUST BRING YOUR PHOTO ID AND OREC LICENSE TO CLASS * SCHEDULES AND PRICES SUBJECT TO CHANGE

Enroll Now

E-Mail: info@tulsatech.edu
 Mail: Tulsa Tech
 Attn: CSC/Information & Enrollment Center
 PO Box 477200 Tulsa, OK 74147-7200

Phone: 918.828.5000
 Fax: 918.828.5229
 Online: tulsatech.edu

DOB and SSN

Name

Address

City/State/Zip

Phone-CELL/ BUS

OK License #

E-Mail

Company Name

PAYMENT DUE AT TIME OF ENROLLMENT

CHECK CASH

Credit Card #

Expiration Date:

Card Holder's Information

Name:

Address:

City, State, Zip:

*** CANCELLATIONS & REFUNDS ***

If you wish to cancel your class, you must notify us
PRIOR to the START DATE of the class.
 Please call 918.828.5000.
NO REFUNDS FOR NON ATTENDANCE