

Special Education Offering

Income Approach Applications

8 a.m. - 5 p.m.

Wednesday, August 14

Effingham County Farm Bureau Office

1102 W. Evergreen, Effingham, IL

This 1-day seminar is intended to reinforce the concepts of the Income Approach and its application to the overall appraisal process. The seminar introduces improved techniques for estimating the value of income-producing rural property by converting anticipated benefits into property value. The seminar is intended to not only review the various formulas and procedures utilized for deriving various rates of return, but also to develop an understanding of the inter-workings of these derived rates such that the appraiser can more accurately interpret market movements.

Required Equipment: HP-12C (or equivalent) calculator or smartphone app.

This course qualifies for 8 hours of continuing education for appraisers with the Illinois Department of Financial and Professional Regulation's Appraisal Division (applied for) and the ASFMRA.

Instructor: LeeAnn Moss, Ph.D., ARA, ALC
The Loranda Group, Inc.
Bloomington, IL

Fees: \$150.00 for ASFMRA Members, \$175.00 for non-Members (Does NOT include lunch)
(Add \$35 for registration received after August 2.)

Income Approach Applications Course ☐ Member ☐ Non-Member

Name _____ ASFMRA Member # _____

Company _____

City _____ State _____ ZIP _____

e-mail address _____
(Required for registration confirmation)

Telephone _____

Credit Card # _____ Exp. Date _____



(Sorry. No American Express)

Submit registration form to: **ISPFMRA**
N78W14573 Appleton Ave., #287
Menomonee Falls, WI 53051 or Fax to: **262-253-6903**

Telephone: 262-253-6902
ispfmra@countryside-marketing.com