

Spring 2013

Articulation Agreement

Institution: Bristol Community College

Date: 3/15/13

Transfer Institution: University of Massachusetts, Dartmouth

Summary of Benefits:

- Guaranteed acceptance with a minimum G.P.A. of 2.5
- 33% Tuition Reduction with minimum G.P.A. of 3.0
- Guaranteed transfer of credits of all courses with a C- or better, however a C or better is required for all Fine Arts Major Courses at UMass Dartmouth. (FIA designation)
- Guaranteed benefits of MassTransfer
- Students transfer with Junior status with regard to financial aid and registration

BCC Program: Business Administration, Entrepreneurship	CR	UMass-Dartmouth Program: Management – Small Business Entrepreneurship	CR
General and Elective Requirements			
ENG 101 Composition I: College Writing	3	ENL 101 – Critical Reading & Writing I	3
ENG 102 Composition II: Writing about Lit	3	ENL 102 – Critical Reading & Writing II	3
MAN 101 – Prin of Management	3	MGT 311 – Organizational Behavior	3
BUS 111 – Business and Financial Math	3	MTH 109 – Problem Solving & Reasoning	3
HST 112 – The West and the World II	3	HST 102 – History of Western Civ II	3
ACC 101 – Principles of Accounting	4	ACT 211 – Principles of Accounting I	3
BUS 114 – Small Business Planning	1	FRE 800 – Free Elective (non-business elective)	1
COM 114 – Professional Speaking or COM 101 – Fund of Public Speaking	3	FRE 800 – Free Elective or ENL 270 – Speech Communication	3
Elective Science	3/4	The Natural World Requirement	3/4
ECN 111 – Prin of Economics – Macro	3	ECO 232 – Prin of Macroeconomics	3
MAR 101 – Prin of Marketing	3	MKT 311 – Prin of Marketing	3
MAN 251 – Human Resource Management	3	MGT 443 – Human Resource Management	3
CIS 111 – Intro to Bus Info Systems	3	MIS 101 – The Business Organization	3
MAN 152 - Purchasing	3	FRE 800 – Free Elective (non-business elective)	3
ACC 114 – Intro to QuickBooks Pro	1	FRE 800 – Free Elective (non-business)	1
MAN 154 – Small Business Management	3	MGT 371 – Intro to Small Business Mgt	3
BUS 251 – Business Law	3	MGT 312 – Legal Framework of Business	3
MAR 114 – Sales Principles	3	FRE 800 – Free Elective (non-business elective)	3
BUS 253 – Corporation Finance	3	FIN 312 – Financial Management	3
RMN 118 – Workshop in Team Development and Managerial Comm	1	FRE 800 – Free Elective (non-business elective)	1
MAN 290 – Managing an Enterprise	3	MGT 301 – Prin of Enterprise Mgt	3
MAR 255 – Advertising Principles	3	FRE 800 – Free Elective (non-business)	3
**Program Elective	3	FRE 800 – Free Elective (non-business)	3
Total Credits	64/65	Total Credits	63/64

**Program Elective equivalent may vary depending on course chosen

Junior and Senior year are as follows at UMass Dartmouth:

3rd Year 1st Semester

ECO 231 – Prin of Microeconomics	3 credits
MTH 103 – Finite Mathematics	3 credits
ENL 265 – Business Communications	3 credits
MIS 315 – Information Systems	3 credits
ACT 212 – Prin of Accounting II	3 credits
Total	15 credits

3rd Year 2nd Semester

POM 212 – Business Statistics	3 credits
ENL 205/212 – Travel Lit or Shakespeare	3 credits
MGT 372 – Entrepreneurship	3 credits
XXX XXx – Visual & Performing Art	3 credits
MGT 365 – Leading and Managing People	3 credits
Total	15 credits

4th Year 1st Semester

POM 345 – Operations Management	3 credits
XXX XXX – Business Elective (300/400 Level)	3 credits
POM 333 – Quantitative Business Analysis	3 credits
XXX XXX – The Social World Requirement	3 credits
MGT 331 – Leading Project Team Mgt	3 credits
Total	15 credits

4th Year 2nd Semester

MGT 490 – Strategic Management	3 credits
XXX XXX – Business 300/400 Level Elective	3 credits
MGT 471 – Small Business Strategy	3 credits
XXX XXX – The Natural World Requirement	3 credits
Total	12 credits

Articulation Agreement of Academic Programs

between

Bristol Community College and University of Massachusetts, Dartmouth

The above institutions hereby enter into an agreement to facilitate the transfer of students enrolled in the Associate's Degree in Business Administration, Entrepreneurship at Bristol Community College into the Bachelor of Science in Management, Small Business Entrepreneurship option at University of Massachusetts, Dartmouth.

University of Massachusetts, Dartmouth's designated representative will be the Senior Coordinator for New Student Transfer and Bristol Community College's representative will be the Director of Transfer Affairs.

**University of Massachusetts, Dartmouth
Approval**

Bristol Community College Approval

Dr. Divina Grossman
Chancellor

Dr. John J. Sbrega
President

Alex Fowler
Provost

Greg Sethares
Vice President for Academic Affairs

Angappa Gunasekaran
Dean, Charlton College of Business

Michael Vieira
Associate Vice President of Academic Affairs

Paul Bacdayan
Associate Dean, Charlton College of Business

William Berardi
Dean of Business & Information Management

D. Steven White
Chairperson, Marketing and Management

Cecil Leonard
Department Chairperson and Professor of
Business Management

Date

Objectives:

1. To attract qualified students to Bristol Community College and University of Massachusetts, Dartmouth.
2. To promote and facilitate an efficient transition of transfer students between institutions.
3. To provide specific information and guidelines for transfer students.
4. To encourage academic coordination and cooperation, including curricular reviews, on-site visits, and joint academic advising for students attending Bristol Community College and University of Massachusetts, Dartmouth.

Stipulations:

1. University of Massachusetts, Dartmouth guarantees acceptance of Bristol Community College students who complete the Associate's Degree with an overall GPA of 2.5, as outlined in this document. All criteria of MassTransfer will apply.
2. Transfer students designated above will not be required to take more than 68 additional credits to receive a baccalaureate degree.
3. It is understood that students transferring from two year colleges must complete a minimum of 45 credits of work to meet the residency requirement at UMass Dartmouth. At least 30 credits of advanced specialized courses must be completed.

Mutual Responsibilities:

1. Both institutions agree to maintain current listings of the course equivalencies. This will be the responsibility of the two designated representatives.
2. Bristol Community College and University of Massachusetts, Dartmouth will incorporate a summary of this agreement into official publications and web sites.
3. Bristol Community College and University of Massachusetts, Dartmouth agree to encourage qualified students to participate in this program by providing information, advising, and other assistance required to foster a seamless transition from the two-year institution to the four-year institution.

Review/Revision:

1. Both institutions will periodically review this agreement. Substantive changes in the courses or program of either institution will require a review of this articulation agreement. Revisions will be implemented with one- year notice prior to termination of the agreement.