Credit Application



☐ WA20...LANDFILL OPERATIONS

☐ WA95...WASTE 0EM

☐ WA30...SPECIAL & HAZARDOUS WASTE CONTRACTRS ☐ WA40...WASTE HANDLING
☐ WA49...RECYCLED MATERIAL PROCESSING OPS

YOUR COMPA	ANY CONTACT IN	<i>IFORMATION</i>							
Equipment B	uyer Contact:		Parts Buyer 0	Parts Buyer Contact:					
Service Conta	act:		Rental Contac						
Drimory House	thorno Divinion								
-	thorne Division:				□ Ness Turf Fauinment	CITCUI Colutiona Housii II C			
☐ Machinery Co.	☐ Power Systems	☐ Rent-It Service	☐ Pacific Corp.	☐ CARQUEST	☐ Ness Turf Equipment	SITECH Solutions Hawaii, LLC			
Hawthorne S	ales Professiona	l: Name							
Industry Code	es – Required (cha	eck all that apply)	:						
□ CS48 COMMUNII □ CS50 WATER DIS □ CS57 BUSINESS □ CS60 FINANCE, II □ CS61 COMMERC □ CS62 CEMETERY □ CS70 HOTELS AN □ CS79 AMUSEME □ CS80 HEALTH AN □ CS81 RESCUE AN □ CS82 EDUCATION □ CS86 MEMBERSI □ CS87 ENGINEERI □ CS89 MISCELLAN ■ COLIPINIENT S □ E010 CAT DLRS - □ E015 CAT SUB-D □ E020 OEM DLRS □ E030 BROKERS, A □ E040 E0UIP AND □ E050 CAT RENTA ■ E051 OEM RENT, □ E052 RENTAL CO □ E053 RENTAL CO	DUCERS PRODUCERS PRODUCERS PRODUCERS MING URE AND FISHERIES JRE SERVICES JRE EQUIPMENT OEM SERVICES ELEVISION BROADCASTING CATIONS STRIBUTION & SANITARY SF AND PERSONAL SERVICES NSURANCE AND LEGAL SR' IAL FACILITY MANAGERS AND GROUND CARE SERVI JD OTHER LODGING PLACES NT AND RECREATION SERVI JD SOCIAL SERVICES ND SAFETY SERVICES NAL SERVICES NAL SERVICES NAL SERVICES USEHOLDS NEOUS SERVICES ERVICES MACH, EQUIP & SUPPLIES LRS - MACH, EQUIP, SUPPLIES LRS - MACH, EQUIP, SUPPLIES LRS - MACH, EQUIP & SUPPLIES AUCTIONS, RESELLRS, IND DI DENGINE SALVAGE COMPAI LL COMPANIES	IM25	FOOD PRODUCTS PEWHOLESALE AND RWATERWAY AND TESCRAPELECTRONIC & ELECDEMOLITIONINDUSTRIAL EQUIPNLARGE SITE DEVELOLARGE LANDSCAPINLARGE RESIDENTIALLARGE RESIDENTIALLARGE WATERWAY,LARGE EXCAVATIONLARGE EXCAVATIONLARGE EXCAVATIONLARGE EXPLORATIONLARGE EXPLORATIONLARGE EXPLORATIONLARGE SPECIALTY TILARGE SEPCIALTY TILARGE SEPCIALTY TILARGE CONTRACTOLOCAL SITE DEVELOLOCAL LAND IMPROLOCAL LAND IMPROLOCAL CIVILLOCAL CIVILLOCAL CAVATIONLOCAL CAVATION	ETAIL TRADE RANSPORTATION MGN TRICAL EQUIP MFRS MENT OEM PMENT IG FRUCTION CONSTRUCTION MARINE & DREDGING AND EARTHMOVING L BUILDING DUCTION TRACTORS N AND DRILLING RADES R OEM PMENT VEMENT CONTRACTOR IG FRUCTION CONSTRUCTION & EARTHMOVING L BUILDING ODUCTION TRACTORS CONSTRUCTION CONSTRUCTION CONSTRUCTION CONSTRUCTION TRACTOR CONTRACTORS HEATING & A/C	MN31BUAX	ING CONTRACTORS - OFFSHORE ING CONTRACTORS - ON-SHORE GAS PRODUCERS D SRVC, SUPPLY & MAINT OFFSHORE NE OPERATION & COMPRESSION CO GAS ENGINEERING / CONSTRUCTION GAS EQUIPMENT OEM NE IND AGGREGATES NT, CONCRETE & LIME PRODUCERS DIMENSIONAL OR DECORATIVE STONE HED ROCK PRODUCERS - SURFACE HED ROCK PRODUCERS - UNDERGROUND 1 & GRAVEL PRODUCERS EGATE RECYCLING ALTY AGGREGATES RY & AGGREGATE EQUIPMENT OEM TRANSPORTATION			
☐ FY10LOGGING / ☐ FY20FOREST RO ☐ FY30PAPER PULI ☐ FY40LUMBER M	P MILLS IILLS	RCTRS	LOCAL CONCRETE, N LOCAL CARPENTRY LOCAL MISC SPECIA LOCAL SERVICES LOCAL CONTRACTO	& FINISH TRADE LTY TRADES	☐ ST12TRUC ☐ ST13TRUC ☐ ST15TRAN ☐ ST20MASS	KING & COURIER SRVCS, EXCP LOCAL KING LONG-HAUL INDEP OPERATORS KING MOTOR FREIGHT CARRIERS SPORT OF HAZARDOUS MTRLS, WASTE S TRANSIT OPERATORS			
FY70FOREST BIC FY80FOREST SEI FY90FOREST MA GOVERNIMENT GV86NOT-FOR-PI GV87EDUCATION GV88SPECIAL AL GV90NATIONAL GV91STATE GOV GV92COUNTY GC GV93LOCAL GOV	RVICES ANAGERS ROFIT/CHARITY ORGANIZAT A AND TRAINING JTHORITIES GOVERNMENT ERNMENT OVERNMENT	MAGS	INIECOMMERCIAL FISHIWORKBOAT OPERATFERRIES, WATERWAMARINE INLAND CAMARINE OCENA CAPORTS, STEVEDORECRUISE LINESMARINE LEISURE SEMARINE CONSULTINSHIPBUILDING OEMPLEASURE CRAFT O	ORS Y PASSENGER CARRIE RGO S, MARINE BULK TERM ERVICES IG ENGINEERS	ST40RAILR ST41RAILR ST42WARE ST43POSTA MS ST45AIRPC ST95TRUC ST96BUS N ST97RAILR ST98RAILR	SHUTTLE SERVICE OAD TRANSPORTATION OAD SERVICES & TERMINALS EHOUSING & STORAGE			

MINING

☐ MN10...COAL MINING - SURFACE

☐ MN11...COAL MINING - UNDERGROUND

☐ MN20...OIL SANDS & SHALE - SURFACE

☐ MN21...OIL SHALE - UNDERGROUND

INDUSTRIAL PROCESSING AND MFG.

☐ IM10INDUSTRIAL PROCESSING

☐ GV95....WATERWAY MANAGEMENT

☐ IM15GAS AND ELECTRIC UTILITY SERVICE

Hawthorne (San Diego) Operations

16945 Camino San Bernardo, San Diego, CA 92127 (858) 674-7000 • Fax (858) 674-7179 credit@hawthornecat.com

Hawthorne Pacific Corp.

94-025 Farrington Hwy, Waipahu, HI 96797 (808) 677-9111 • Fax (858) 674-7179 credit@hawthornecat.com

	CRE	DIT APPI	ICATION	I AND A	AGREE	MEN 1	<u></u>			
☐ Machinery Co.	☐ Power Systems	☐ Rent-It Service	☐ Pacific Corp.	☐ CARQUEST	□ Ness To	urf Equipment	☐ SITECH Solutions Hawaii, LLC			
DATE		Amount	of Credit Requested \$	<u> </u>			☐ Existing Customer			
BUSINESS NAME							("CUSTOMER")			
DBA										
BILLING ADDRESS _		(Street	:) (City) (State) (Zip)			PHONE _				
MOBILE / PAGER PH	ONE	FAC	SIMILE		E-MAIL					
□INDIVIDUAL	□ PARTNERSHIP					DATE STARTED				
☐ CORPORATION	□L.L.C.	□ OTHER								
CORPORATE FILE NO							NO			
							ORDERS REQUIRED? ☐ YES ☐ NO			
BONDING COMPANY INSURANCE COMPANY										
	S OR ANY PRINCIPAL H.									
					•					
STATED IN THIS AGF In consideration of the severally, uncondition signed personally gue for all costs, including she has been duly au	URRENT FINANCIAL ST REEMENT. (continued on the extension of credit to nally guarantee(s) the perior arantee(s) payment for all gout not limited to atto	ATEMENT TO THIS APP n next page) CONTIN to the Customer by Deale rompt payment of any a all goods, equipment a priney's fees and costs o ing spouse to act in a r	UING PERSO er, and as an inducement all sums of money nd/or services purchast collection resulting	NCIAL INFORMAT NAL GUA ent to Dealer to or now due or at ar used and/or lease therefrom. Any ur	TION WILL BE K ARANTY continue to ext ny time hereaft ed by Customer ndersigned qua	EPT CONFIDEN end credit to Cu er due and owir , and, should Co rantor who is n	TIAL, SUBJECT TO THE TERM Istomer, the undersigned, jointly and the state of the s			

Dealer may proceed against the undersigned without being required to first proceed against the Customer and may proceed against any one of the undersigned without waiving its right to proceed against any of the remaining Guarantors. The undersigned waives notice of extension of time or modification of terms, settlements, or resolutions of disputes, modification of credit line, or default of Customer.

This Guaranty is intended to be and is a Continuing and Cumulative Guaranty. This Guaranty may only be revoked by written notice to Dealer at the above address. Such notice shall be sent by certified mail, return receipt requested and shall be effective only with respect to orders for sale or lease transactions which are accepted by Dealer after the expiration of 15 days following Dealer's receipt of such notice. Any revocation of this Guaranty shall not affect any liability incurred by Customer prior to the expiration of said 15-day period.

If the Authorization to Release Information and Election to Participate in CAT Credit Exchange Program ("Authorization") on the last page of this Agreement is signed by Customer, the term "Dealer" as used in foregoing Continuing Personal Guaranty shall include and apply to any Caterpillar dealer who extends credit to Customer based upon this Application, or information obtained pursuant thereto. If the Authorization is not signed by Customer, the term "Dealer" shall be deemed to refer to and apply to Hawthorne Machinery Co. and its affiliated and subsidiaries ("Hawthorne").

The undersigned and each of them agree(s) to be bound by all terms and conditions contained in this Credit Agreement

The analogica, and each of them, a	The analysis and sach of them, agreeter to be bearing by an terme and contained in this creater ignormal.						
SIGNATURES — Physical Signatures Required							
Signature	Name	S.S.#					
Signature	Name	S.S.#					
Witness							
	Signature Required	Print Name					

(continued from previous page) Trade References (Complete in Full): (Name) (Address) (Name) (Address) (Phone) Bank(s): CHECKING ACCOUNT NO. LOAN ACCOUNT NO. SAVINGS ACCOUNT NO. BALANCE BALANCE PERSONAL INFORMATION ON OWNER / PRINCIPALS / GUARANTORS: (attach additional sheets, if necessary) NET WORTH \$ _____ ANNUAL INCOME \$ ____ MONTHLY HOUSING PAYMENT \$ _____ NAME / TITLE ANNUAL INCOME \$_____ MONTHLY HOUSING PAYMENT \$_____ NET WORTH \$ SPOUSE'S NAME (Individuals Only) AGREEMENT FOR EXTENSION OF CREDIT AND RELEASE OF INFORMATION TO CAT FINANCIAL By signing below, Customer agrees to all of the following terms: (1) Payment is due Net 10th prox. of the month following invoice date; (2) All sums not paid within 30 days shall be considered past due and shall bear a service charge of 11/2 % per month; (3) Customer agrees to pay actual attorney's fee and costs as well as the cost of investigators and collection agencies, if any part of this account is past due, whether or not court action is taken or a judgment is rendered; (4) This agreement shall be construed under the laws of the State of Hawaii for transactions occurring in Hawaii, or the State of California for all other transactions; (5) If legal action is brought to enforce this agreement, Hawaii shall be the exclusive jurisdiction and legal venue for said action for transactions occurring in Hawaii; San Diego, California shall be the exclusive jurisdiction and legal venue for said action for all other transactions; (6) Customer agrees to pay Dealer a \$25.00 service charge on each dishonored check; (7) To the extent the right and/ or requirement a Preliminary Notice is provided by law, Dealer has the right to file a Preliminary Notice on any project to which equipment has been supplied, and Customer agrees to and shall provide complete Preliminary Notice information when requested by Dealer's acceptance of this credit application constitutes acceptance by the Customer of the terms and conditions of this agreement; and (9) All transactions made hereunder shall be governed by the foregoing terms and conditions as well as any terms or conditions on Dealer's quotation, agreements, rental agreements and/or invoices. Any and all written notices required to be provided by Customer pursuant to this agreement or any requirement of law shall be delivered to the "Correspondence Mailing" Address" listed at the top of this Credit Application and Agreement, including but not limited to, any notifications of disputes and any notices of notice of completion. No notices or correspondence shall be sent to the "Payment Only Mailing Address" listed at the top of this Credit Application and Agreement. Dealer hereby designates the Correspondence Mailing Address listed at the top of this Credit application and Agreement as the address for delivery of all correspondence to Dealer. Customer further agrees that Dealer may, at Dealer's sole discretion, accept, utilize and rely upon a facsimile copy or photocopy of this agreement and the foregoing Continuing Personal Guaranty, in lieu of an original document. Customer acknowledges that, by transmitting a facsimile copy, electronic copy or photocopy of this document to Dealer. Customer, and the Guarantor (if applicable) agree to be bound by the terms and conditions contained in this document to the same extent as if an original were transmitted to Dealer, Customer, and Guarantor (if applicable), consent to Dealer's use of this document and waive any right to object to the use of a copy in place of the original and any right to require Dealer to subsequently produce an original document. This Credit Application and Agreement cannot be altered, amended, revised or otherwise modified unless an officer or the Corporate Credit Department of Dealer provides prior written consent thereto.

The above information is furnished for the purpose of obtaining credit. I/We hereby authorize Hawthorne to verify information from whatever source it deems appropriate to determine my/our credit and financial responsibility. Customer and each person signing below, and on the Continuing Personal Guaranty if applicable, warrants that the information provided herein or in connection with this application is true and correct and authorizes the release of such information to CAT Financial®, Caterpillar® Dealers and/or any party which may provide credit to Customer. Customer further authorizes said entities to request and obtain information pertaining to Customer's creditworthiness, as Dealer may deem appropriate, from, including but not limited to, banks, credit bureaus, credit reporting agencies, and other creditors of Customer.

NOTICE: If your application for business credit is denied, you have the right to a written statement of specific reasons for the denial. To obtain the statement, please contact the CAT Corporate Credit Manager, 2120 West End Avenue, Nashville, TN 37203 or the Credit Department at the above address within 60 days from the date you are notified of our decision. We will send you a written statement of the reasons for the denial within 30 days from receiving your request. The Federal Equal Credit Opportunity Act prohibits creditors from discriminating against credit applicants on the basis of race, color, religion, national origin, sex, marital status, age (provided the applicant has the capacity enter into a binding contract); because all or part of the applicant's income derives from any public assistance program; or because the applicant has in good faith exercised any right under the Consumer Credit Protection Act. The federal agency that administers compliance with this law concerning this Lender in the FTC Regional Office for the region in which the Lender operates or the Federal Trade Commission, Equal Credit Opportunity, Washington, DC 20580.



ADDENDUM (SUBMIT WITH EACH DEALER APPLICATION)

Caterpillar Financial Services Corporation
Caterpollar Financial Commercial
Account Corporation
Phone: 800.651.0567 • Fax: 615.341.5925
Email: CreditDepartment@cat.com

Identity verified for all signatories listed above Yes No

VOCATIONAL TRUCK / ENGINE / GEN SET: application number required for every transaction _

☐ Equipment from a Cat Dealer ☐ Equipment from another party or refinance

Parts,	service	attac	hme	nts o	r ren	iting	eq	uipment	t from
Cat De	ealer wi	th Cor	nmer	rical	Acco	unt			

I have previously applied with cat financial for:	
☐ Equipment Financing	
☐ Commerical Account to pay for parts, service	
attachments or to rent equipment from a Cat Dealer	
□ N/A	

		Jaior Witar Comm	ionida 7 loodant	_ ··//·
COMPLETE if you are financing PARTS, SERV	ICE, ATTACHMENTS	or RENTIN	G equipment from	a Cat Dealer with Commercial Account
Requesting a revolving credit limit range of (select ONE): \$	\$25	,000 or less	\$25,000-\$75,000	\$75,000 or more (see FINANCIAL section below)
Billing preference (select ONE or statement billing will apply):				
☐ STATEMENT BILLING: Receive one statement monthly that covers a period. A minimum payment of 10% (revolving) of the account balance ment cycle, or pay in full without interest charges. Rental charges are with all statement billing methods payments are applied to the oldest	e plus interest is due each pay- e due in full by the due date. As	tr		tely receive a separate Invoice Bill that mirrors the dealer invoice for each ceive a monthly summary of all paid and open invoices. The full payment ated terms.
Name(s) of individual(s) authorized to charge on account: 1) Name			2) Name	
Contact Credit.Department@cat.com to request additional authorized use				
FINANCIAL: Attach the following if financing	exceeds \$350,000 for	eauinmer	nt nurchases or is	over \$75,000 for a Commercial Account
Financial statements for the last 2 fiscal year-ends, latest interim statements and the statement of the last 2 fiscal year-ends.			•	
INDUSTRY SPECIFICS				
FORESTRY - Attach a list of equipment owned with make	e. model. vear. s/n. lender a	and balance	owing. ENGINE /	GENERATOR SET (select ONE):
1. Number of crews 2. Avg. monthly revenues \$	•		•	d mounted on vehicle or trailer. Assignment of title to Cat Financial will
4. Do you own the timber you normally harvest? Yes No	I I amouth of Deletionship	I la Mana a an	be required	d. (Attach copy of title if you own trailer.)
5. Primary Customer Names a b	Length of Relationship	Is there a co		fastened to land/building. (- Attach a completed engine utilization form.) /pad mounted (not fixed to the property)
b			□ No	pad modified (not fixed to the property)
VOCATIONAL TRUCKS			HAZMAT	
	2. Fleet size	?	COMPLETE thi	is section and sign below for EVERY truck transaction.
3. Years Operating Years Owning 4. Primary Customer Names	Length of Relationship	Is there a co	ntract? Do you haul H	AZMAT? ☐ Yes* ☐ No
a		☐Yes	☐ No *If hauling HA	AZMAT, attach a completed HAZMAT questionnaire and proof of insurmenvironmental liability coverage required from an acceptable insurer.
b		☐ Yes	□ No ance. Minimul	in environmental nability coverage required from an acceptable insurer.
NOTICES				
We may use such information and rely upon such agreements in evaluating Representations and warranties: You represent that the information privacy Notice: You authorize us, or our designee, to investigate or obtamerchants, customers or any other person or entity any personal or busine herein. You authorize and instruct each such person or entity to furnish, stoprovided in this credit application, (a) to make a credit decision to extend (d) to assist in any collection activity, (e) to otherwise investigate your credimited to the Caterpillar Companies, Dealers, consumer reporting agencial This application for credit is solely from us. A decision to grant or deny business to extend business credit, goods, or services to you and may terming fliability by you. You understand and agree that any credit granted by use CFCAC or the applicable agreements between us where granted by CFSC. You acknowledge that this credit application is for business cust acquire equipment or services for personal, household or family provided that the capacity to enter into a binding contract); because exercised any right under the Consumer Credit Protection Act. The which the Cat Financial Companies operate or the Federal Trade (If your application for business credit is denied, you have the righ within 60 days from the date you are notified of our decision. We within the Caterian and the capacity to the contract of the protection of the within the Caterian and the capacity to enter into a binding contract).	account Corporation ("CFCAC" and, idiaries are referred to herein as the rerin and all the information set for the great and all the information set for the great and application. To over other Caterpillar Companiess information related to you that hare or otherwise make accessible credit now or in the future pursuated, the to improve or market Cater est, financial institutions, and mercusiness credit by CFSC will be made and such credit extended at a set to you will be governed by the property of the great of the applicant's efederal agency that administ Commission, Equal Credit Opput to a written statement of the	together with Ci ne "Caterpillar Corrth therein and cation (i) is true, es, sellers of Ca t we may deem to us any such nnt to a subseque cipillar products a chants. le by CFSC, and any time. Any ref ovisions and cor prietorships) a at you have re- population of the sincome deriv cortunity, Washi specific reaso ent of the reasi	FSC, the "Cat Financial Componganies". You agree that the agreements made by correct and complete and (ii terpillar products (each a "Dappropriate, including but no information in their possess ent application or request, (but decision to grant or deny captures to a requested amonditions set forth in CFCAC's and credit provided by using a dand fully understand the basis of race, color, reves from any public assiste with this law concernington, DC 20580.	panies"), either individually or collectively, as applicable. Collectively, he completed credit application you most recently delivered to you therein are deemed to have been provided to or made with us. It is provided for the purpose of you obtaining credit from us. It is provided for the purpose of you obtaining credit from us. It is provided for the purpose of you obtaining credit from us. It is provided for the purpose of you obtaining credit from us. It is provided for the purpose of you obtaining credit from us. It is provided from us. It is provided from us. It is provided to consumer reports and credit histories, for the use described ion. We may use and rely upon such information, and any information of to continue any previously provided credit, (c) to review your account, such information with any other person or entity, including but not credit by CFCAC will be made by CFCAC. We may, in our sole discretion, unt of credit in this credit application will not be deemed a limitation Customer Agreement (or similarly titled) between us where granted by the connection with this credit application may not be used to be terms and conditions contained in this credit application. In it is connection with this credit application has in good faith the group of the provided the context of the provided the group of the group of the provided the group of the provided the group of t
SIGNATURES — Physical Signatures Require	•			
Required signatures: If you are a legal entity (e.g., corporation, limited lia		partnershin) an	authorized person must sign	below on your behalf in addition to each owner listed in this credit
application. If you are a partnership or a sole proprietorship, each owner		zaruioioiiiµĮ, all i	aaanonzoa person must siyii	50,000 on your bonds in addition to each owner noted in this credit
Authorized Signature		Date	·	
Printed Name				
$\textbf{Ownership} \ (\textbf{To be completed by every owner identified in the OWNERSHOP}) \\$				
1) Signature				Date
2) Signature				Date
TO BE COMPLETED BY A CATERPILLAR REPR	RESENTATIVE OR CAT	DEALER		







SAN DIEGO

Machinery | Corporate Office

16945 Camino San Bernardo San Diego, CA 92127 (858) 674-7000 | (800) 437-4228

Power Systems

16945 Camino San Bernardo Bldg. D San Diego, CA 92127 (858) 376-6800 | (800) 872-4228

Rent-It Service

1620 Mission Rd., Escondido, CA 92029 (760) 740-2900 | (800) 750-4228

Rent-It Service

12329 Mapleview St., Lakeside, CA 92040 (619) 561-8700 | (800) 750-4228

Rent-It Service

680 Moss St., Chula Vista, CA 91911 (619) 336-2500 | (800) 750-4228

HAWAII

Oahu | Waipahu

94-025 Farrington Hwy., Waipahu, HI 96797 Machinery (808) 677-9111 | (800) 344-8603 Power Systems (808) 676-0205 Rent-It Service (808) 676-0227 | (800) 543-6916

Oahu | Honolulu

91-220 Kalaeloa Blvd., Kapolei, HI 96707 Ness Turf Equip (808) 486-8300 SITECH Hawaii (808) 676-0324

Hilo

171 Railroad Ave., Hilo, HI 96720 (808) 961-3437

Kauai

1895 Haleukana St., Lihue, HI 96766 (808) 245-4058

Kona

74-5524 Kaiwi St., Kailua-Kona, HI 96740 (808) 329-4521

Maui

470 S. Hana Hwy., Kahului, HI 96732 (808) 877-6538

AMERICAN SAMOA Tafuna Industrial Park

#4 Industrial Parkway P.O. Box 4885, Pago Pago, AS 96799 (011-684) 699-4306

GUAM

196 E. Harmon Industrial Park Rd., Tamuning, GU 96913 (671) 649-4228

SAIPAN

Herman Pan Road, Dandan (Airport Road) PMB 1486, Box 10000 Saipan, MP 96950 (670) 288-6900





