

Car Profile


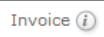
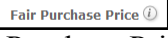
Partner 1 Name _____ Partner 2 Name _____

Use **Kelly Blue Book** at **KBB.com** **AND** **Yahoo! Autos** at **Yahoo.com** or dealer sites to find information

Profile Sheet

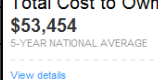
General Description _____ (e.g., 4 door sedan)
 Year 2010 or 2011 Make _____ Model _____
 Trim Package Selected _____
 Engine Type and Size _____ Horsepower _____
 Transmission Automatic, __ speed OR Manual, __ speed
 Drive Front wheel OR Rear wheel OR 4 wheel OR All wheel
 Estimated Gas Mileage City _____ Highway _____

Vehicle Pricing (use for loan purposes) – If you add “options, you may have to increase the \$\$\$ for your loan

Define “MSRP” 
KBB MSRP Base _____ With Selected Options _____
Yahoo! Autos MSRP For Your Selected Trim Package _____
 Define “invoice” 
KBB Invoice Price Base _____ With Selected Options _____
Yahoo! Autos Invoice For Your Selected Trim Package _____
 Define 
KBB Fair Purchase Price Base _____ With Selected Options _____ (give range if provided)
Yahoo! Est. Market Price For Your Selected Trim Package (if available) _____

Cost to Own @ KBB and Yahoo! Autos (do **NOT** use these numbers for budget or loan purposes)

Costs included in “Total Cost to Own”? _____

5 Year Total Cost to Own	KBB _____	Yahoo! _____	 <p>Total Cost to Own \$53,454 5-YEAR NATIONAL AVERAGE View details</p>
*Year 1 Fees, Taxes	Yahoo! _____	in “View Details” link →	

Rebates and Incentives (use Kelley Blue Book or dealer website for most current programs for California)

Describe Current Rebate Incentive Program? _____

Describe Financing Incentives	Months _____	Interest Rate _____
	Months _____	Interest Rate _____
	Months _____	Interest Rate _____

Build A Car/Price with Options (Yahoo!) – MSRP (use for adding extras like stereos, special wheels, etc)

Base Price	MSRP _____	Invoice _____
Options	MSRP _____	Invoice _____
Destination Charges/Fees	MSRP _____	Invoice _____
Total Price of Car	MSRP _____	Invoice _____
10% Down Payment	_____ (Total MSRP x .10)	

If you use “Build a Car” or “Price with Options”, you may also print your final page with detailed information about your selected options

Financing – Use provided loan calculator

→ Sales Tax Ventura 8.25% → Use 10% down payment → Use financing incentives of choice from above

*Add in Year 1 Taxes and Fees to Price of Car before calculating financing

Total Price of Car () + Year 1 Fees, Taxes () - 10% Down Payment () = Loan Amount ()

48 month - _____ % 72 month - _____ %

Monthly Payment	_____	_____
Yearly Cost (MP x 12)	_____	_____ (Monthly Payment x 12)
Total Loan Payments (YC x years)	_____	_____ (Yearly Cost x # of years borrowed)
Total Cost of Car (TLP + 10% DP)	_____	_____ (Total Loan Payments + 10% Down Payment)