

PROedge

Advanced Business Interruption

Back by Popular Demand! Business Interruption insurance is often perceived as a highly technical field; both difficult to sell and to service. As a result it is a commodity that, although important to all risk portfolios, is undersold. This CIP Society seminar aims to put aside the accounting and the numbers so that insurance professionals in all disciplines can get a better handle on the how to's of business interruption. This highly interactive seminar is ideal for brokers, agents, underwriters, risk managers and claims personnel. It will help brokers/agents sell business interruption by discussing the various forms in the marketplace - the forms most appropriate to various circumstances – the subtle difference between forms and determining the “best fits” for their clients. It will help underwriters and risk managers ensure that property coverages are in place. It will make adjusters aware of the pitfalls in settling claims arising from business interruption losses

LEADER:
Gary Phelps, CMA, CFE

After many successful years in a national firm, Gary joined Davis Martindale as Principal in our Advisory Services Division. He brings extensive experience in insurance claims and litigation support, including commercial insurance loss claims, economic loss claims under tort, and claims under the Ontario Statutory Accident Benefits Schedules.

He has presented seminars to insurance adjusters and the legal community and has appeared as an expert witness in the Ontario Superior Court of Justice and the Financial Services Commission of Ontario. Gary has also acted as an accounting loss expert at mediations and private arbitrations.

LOCATION:
Chapter Office
200 Queens Avenue, London

DATE AND TIMES:
Wed., September 22, 2010
9:00 am – 4:00 pm
Includes lunch

The Institute reserves the right to cancel due to insufficient enrollment.
Substitutions welcome. Credit note issued with 21 hours notice. Sorry, no refunds.

Advanced Business Interruption

First Name: _____
Last Name: _____
Company: _____
Address: _____
City & Province: _____
Postal Code: _____

Business Telephone: () _____
Business Fax: () _____
Home Telephone: () _____
E-mail: _____
Insurance Experience (Years): _____
Member: Yes No Member #: _____

PLEASE ENCLOSE:

- \$175.00 + HST (\$197.75) CIP Society Members
- \$185.00 + HST (\$209.05) IIO Members
- \$195.00 + HST (\$220.35) Non-Members

PAYMENT CHOICE:

Method (check one): Cheque Visa MC Amex
Amount: \$ _____ Expiry Date: _____
Card #: _____
Signature: _____

E-mail registrations at: Southwesternmail@insuranceinstitute.ca _____ Date:

MAIL OR FAX PAYMENT TO:

IIO – Southwestern Ontario Chapter, 101-200 Queens Avenue, London, ON, N6A 1J3

FAX: (519) 432-5919

REGISTER BY AUGUST 31 AND SAVE \$10.00 FROM EACH REGISTRATION - REGISTER ON-LINE AT

the learning process is never complete