

Passport to China Program
Packaging Machinery Manufacturers Institute
July 13-16, 2004
SNIEC, Pudong, Shanghai

Registration Information *(This form may be copied for additional registrants):*

Name for Badge: _____

Title: _____

Company: _____

Address: _____

City: _____ State/PR: _____ Postal Code: _____

Country: _____ Phone: _____ Fax: _____

E-mail: _____ Web site: _____

Special Needs:

- I would like to participate in the Agents & Distributors Match Making Program. **(Please complete pages 2 and 3 of this form).**
- Please have the China Office contact me regarding Direct Mail/Translating Assistance
- I plan to attend the reception on Wednesday, July 14, 2004
- Please register me as a visitor for ProPak China 2004
- Please contact me regarding additional assistance for my trip to China

FAX THIS FORM TO JENNI PUNCHARD by June 29, 2004 at (703) 243-8556 or e-mail to international@pmmi.org.

Please complete the section if you are interested in the Agents & Distributors Match Making Program:

1. Please list the type of equipment your company manufactures:

2. Please describe the type of equipment you plan to promote in China (If the same as above, leave this section blank):

3. What end-user industries does your equipment serve?

4. Describe the type of relationship you are looking for:

- | | |
|---|--|
| <input type="checkbox"/> Sales Agency | <input type="checkbox"/> Joint Venture |
| <input type="checkbox"/> Representative | <input type="checkbox"/> Systems Integrator |
| <input type="checkbox"/> Distributor | <input type="checkbox"/> After Sales Service |
| <input type="checkbox"/> Manufacturers Licensee | |

Other: _____

5. What are your primary objectives in the Chinese market?

6. Do you currently have any agents or reps in China? If yes, then please list them below:

7. Are there any companies with whom you would like to specifically meet? If yes, then please list them below, along with contact information if possible:

(PMMI maintains an online, searchable database of agents on www.pmmi.org. To access this database, login to www.pmmi.org, click on "Sales Agent Registry," and then "Agent Locator." If you are interested in meeting with agents from this database, please also list them below.)

Fax this form, no later than **June 29, 2004** to Jenni Punchard at **(703) 243-8556**.

Please contact the Global Marketing Department with any questions at 1-888 ASK PMMI or the PMMI China Office:

PMMI China Office
Shanghai Centre
Suite 631, 1376 Nanjing West Road,
Shanghai 200040 China,
Tel: (86-21) 6279-7682, Fax: (86-21) 6279-7649
Email: china@pmmi.org or pmmichina@online.sh.cn