



SUPPLEMENTAL APPLICATION FOR PMMI MEMBERS

If more room is required, please write on the back. Completed forms should be mailed to PMMI Risk Management Program, c/o AH&T Insurance, 20 South King Street, Leesburg, VA 20175, or faxed to (703) 771-1852, attention: PMMI Risk Management Program. For questions please call (800) 648-4807.

| Name of Company | | | |
|--|-------------------|--------------|-----------------------|
| Address | | | |
| | | | |
| Phone () | Webs | site Address | |
| How long has the company | been in business? | | |
| Individual: Cor | poration: | Partnership: | Other: |
| How many locations does t | | | |
| How many employees does | | | |
| List ALL additional insure equipment, etc.): | | | (landlord, lessors of |
| | | | |
| | | | |
| List ALL mortgages and a | ddresses: | | |
| | | | |
| | | | |

List loss experience for ALL coverages over the last 5 years (on separate sheet if needed):

LOCATION SCHEDULE

| | 1 | 2 | 3 |
|--|---------------------------------|---|---|
| Location Address | (attach Statement of Values) | | |
| Own / Lease | | | |
| Age of Building | | | |
| Number of Stories | | | |
| Square Footage Occupied | | | |
| What Do You Do At This Location? | | | |
| Replacement Cost of Office Furniture & Contents | | | |
| Replacement Cost of Computer Hardware / Media | | | |
| Business Income Limit | | | |
| Extra Expense Limit | | | |
| Construction of Bldg. Describe Material Used In Construction of Outer Walls, Roof, Floors & Structural Beams | | | |
| Does Building Have Sprinklers, Burglar Alarms, Fire Alarms, Smoke Detectors? If so, Describe. | | | |

| CRIME |
|-------|
|-------|

Listed below are the Crime Coverage forms most frequently purchased by <u>companies</u>. <u>Please</u> <u>indicate which of these forms you are interested in.</u>

| Fo | orm A: Employee Dishone | sty Limit: | Deductible: |
|-----|---------------------------|-------------------|--------------------|
| Fo | orm B: Forgery or Alterat | ion Limit: | Deductible: |
| Fo | orm C: Theft, Disappeara | nce & Destruction | |
| | Limit | Inside Premises | |
| | Limit | Outside Premises | Deductible: |
| Fo_ | orm F: Computer Fraud | Limit: | Deductible: |
| Fo | orm G: Extortion | Limit: | Deductible: |
| Ot | ther (Please specify) | Limit: | Deductible: |

Please answer the following:

- 1. Who performs audits and with what frequency?
- 2. Does the audit include inventory?
- 3. Who is the audit report rendered to?
- 4. Are bank accounts reconciled by someone not authorized to deposit or withdraw?
- 5. Is countersignature of checks required?
- 6. Does your company have any employee retirement plans? If so, please list.

GENERAL LIABILITY

| Limits: | General Aggregate | | \$ 2,000,00 | 0 | |
|------------------------------------|------------------------------|-----------------|---------------|-------------|------------|
| | Products Aggregate | | \$ 2,000,00 | 0 | |
| | Personal & Advertising In | jury | \$ 1,000,00 | 0 | |
| | Occurrence Limit | | \$ 1,000,00 | 0 | |
| | Fire Damage Legal Liabil | ity | \$ 1,000,00 | 0 | |
| | Medical Expense | | \$ 10,000 | 0 | |
| Please check the appropriate form: | | Occurrence | Clair | ns Made | |
| - | e following for all insured | | | | |
| Loc. # | Classification | Gross | Sales | Payroll | |
| | | _ | | | |
| | | | | | |
| | | | | | |
| | | | _ | | |
| | | | | | |
| Please answer the j | following by placing an "X | " under the ap | propriate res | sponse: | |
| | | | | YES | N O |
| 1. Do you install, | service or demonstrate pro | ducts? | | | |
| 2. Do you sell, dist | tribute or use foreign prod | ucts as compo | nents? | | |
| 3. Do you conduct | t research and development | t? | | | |
| 4. Do you plan to | manufacture any new prod | ucts? | | | |
| 5. Do you provide | guarantees or warranties? | | | | |
| 6. Have any of you | ur products been recalled, o | liscontinued or | r changed? | | |
| 7. Are products of | f others sold under your lab | el? | | | |
| 8. Are your produ | acts sold under the label of | others? | | | |
| 9. Do you require | vendors coverage? | | | | |
| 10. Does any name | ed insured sell to other nan | ned insureds? | | | |
| 11. Do you draw o | designs or specifications? | | | | |
| 12. Do you use inc | dependent contractors? | | | | |

| OFFE | | A TOTAL TIME | T / 18 TN |
|--------|--------------|--------------|------------|
| CHORER | \mathbf{A} | ABILATY | Y (cont'd) |

| | YES | NO |
|---|-----|----|
| 13. Are certificates required from independent contractors? | | |
| 14. Do you have any exposure to radioactive/nuclear materials? | | |
| 15. Do your present or past operations involve(d) storing, treating, discharging, disposing, applying or transporting of hazardous materials? | | |
| 16. Any operations sold, acquired or discontinued in the last five years? | | |
| 17. Do you have a quality control program in effect? | | |
| 18. Do you have a formal written safety program? | | |
| 19. Do you currently carry Products Recall Coverage? | | |
| 20. Do you currently carry Foreign Products Liability? | | |
| 21. Do you currently carry Manufacturers E&O Coverage? | | |
| 22. Do you currently carry Pollution Liability Coverage? | | |
| 23. Do you currently carry Directors & Officers Liability? | | |
| 24. Do you currently carry Intellectual Property Coverage? | | |
| 25. Do you currently carry Employment Related Practices Liability coverage? | | |
| If you have answered "YES" to any of the above questions please explain below: | | |
| | | |
| | | |
| How are your products delivered to your customers? | | |
| | | |
| | | |
| How are product recalls, customer complaints and/or claims handled? | | |
| | | |

GENERAL LIABILITY (cont'd)

| Have any air sampling studies been perform | ned? | Y | N |
|--|-----------------------------|---|---|
| What contaminants? | | | |
| | | | |
| | | | |
| Results below PEL /TLV? | | Y | N |
| Have noise level studies been performed? | | Y | N |
| Are average noise levels above 85 d | BA? | Y | N |
| If yes, is there a Hearing Conservation | on Program in place? | Y | Y |
| Are employees required to lift over 50 poun | ds? | Y | N |
| | | | |
| Check the type of product manufactured | | | |
| 1.Conveyors 5. 1 | Palletizers / depalletizers | | |
| 2.Accumulators 6. I | Packaging | | |
| 3.Filling machines 7. 0 | Other (describe) | | |
| 4.Labelling | | | |
| What are your total annual sales? \$ | By product line | | |
| 1 5. | | | |
| | | | |
| | • | | |
| 4 | | | |
| Any international sales? \$ | <u></u> | | |
| What percent of sales from service or repai | r?% | | |
| What percent of sales from installation? | <u>%</u> | | |
| # of units manufactured per product line per | · year | | |
| 1 5. | • | | |
| | • | | |
| | • | | |
| 4 | | | |
| | | | |
| What is the life expectancy of each product | line in years? | | |
| 1 5. | | | |
| | · | | |
| 3 | · | | |
| 4 | | | |
| | | | |

GENERAL LIABILITY (cont'd)

| Estimated total number of units in use by product line | | |
|--|---|---|
| 5 | | |
| 2 6 | | |
| 3 | | |
| 4 | | |
| | | |
| Are end users of your product in the food industry? | Y | N |
| Are end users of your product in the pharmaceutical industry? | Y | N |
| Other - please describe | | |
| | | |
| | | |
| | | |
| Do you sell direct to end-user? Y/N or to other contractor? | Y | N |
| Percent of sales for each? End user% Contractor% | | |
| | | |
| ENGINEERING | | |
| | | |
| Does machine guarding comply with ANSI/PMMI B155.1 | Y | N |
| Do warning labels comply with ANSI Z535.4? | Y | N |
| Do you manufacture for export to European countries? | Y | N |
| If yes, does the product comply with European standards? | Y | N |
| Is the European model built to higher standards than U.S. Model? | Y | N |
| Is your product equipped with heating elements? | Y | N |
| Do you have a written Product Safety / Quality Control Program? | Y | N |
| If yes, please send copy. | | |
| Does your Quality Control program include: | | |
| Customer sign off approving design? | Y | N |
| Critical tests, destructive testing | Y | N |
| Visual, dimensional or operational tests or inspections | Y | N |
| Other - please describe: | Y | N |
| • | | |
| | | |
| Are records of inspections or tests retained? | Y | N |
| For what length of time?years | | |
| Are photo's / videos of completed product taken before shipment? | Y | N |
| Are photo's / videos taken after completion of installation? | Y | N |
| Does the customer sign off approving installation? | Y | N |

GENERAL LIABILITY (cont'd)

| Do you provide the customer with any of the following: | | |
|---|---|--------------|
| Operation manual or video? | Y | N |
| Maintenance / service manual? | Y | N |
| Training Manual or video? | Y | N |
| Are the above reviewed by legal counsel? | Y | N |
| Is advertising material also reviewed by legal counsel? | Y | N |
| | | |
| Are any components parts or assemblies imported? | Y | N |
| Direct imports | Y | N |
| Imports through U.S. company? | Y | N |
| Is the supplier required to carry their own products insurance? | Y | N |
| What are the limits of coverage? \$ | | |
| Is there a written product recall procedure? | Y | N |
| # of recalls in past 5 years | | |
| Do you sell refurbished equipment? | Y | N |
| # of units per year | | |
| Does refurbished equipment meet current safety / product standards? | Y | N |
| Do you have a program in place to contact owners of older model machines | Y | N |
| to inform them of retrofit program, such as enhanced guarding? | | |
| If you service or install your product, do you require the customer to sign a | Y | \mathbf{N} |
| work order signifying completion of the job and the customer's approval? | | |
| If yes, does the work order contain language to the effect that all safety | Y | N |
| devices are in place and operating properly? | | |
| | | |
| Describe any discontinued products: | | |
| | | |
| | | |
| Are these products still in use? | Y | N |
| | | |
| International Exposure | | |
| | | |
| Do you have any overseas locations? | | |
| Do your employees travel overseas? | | |
| If yes, How many employees? How often?days / year | | |
| How long is the average stay? days | | |

| COMN | AFR <i>C</i> | ΤΔΤ.Δ | LITON | AORILE. |
|------|--------------|-------|-------|---------|

| Liability Limit Comprehensive Deductible S Collision Deductible Please place an "X" next to all other coverages that apply: PIP (no fault) Medical Payments Uninsured Motorists Underinsured Motorists Towing Hired Car Physical Damage Rental Reimbursement Towing | Comprehensive Deductible \$ Collision Deductible \$ Please place an "X" next to all other coverages that apply: PIP (no fault) Hired Auto Liability Medical Payments Nonowned Auto Liability Uninsured Motorists Hired Car Physical Damage Underinsured Motorists Rental Reimbursement | | le, Name, Da | te of Birth, License Number and State |
|--|--|---------------------------------|--------------|---------------------------------------|
| Collision Deductible Please place an "X" next to all other coverages that apply: PIP (no fault) Medical Payments Uninsured Motorists Underinsured Motorists Towing Hired Auto Liability Nonowned Auto Liability Hired Car Physical Damage Rental Reimbursement Towing | Please place an "X" next to all other coverages that apply: PIP (no fault) Medical Payments Uninsured Motorists Underinsured Motorists Towing Hired Auto Liability Nonowned Auto Liability Hired Car Physical Damage Rental Reimbursement Towing | Liability Limit | \$ | |
| Please place an "X" next to all other coverages that apply: PIP (no fault) Medical Payments Uninsured Motorists Underinsured Motorists Towing Hired Auto Liability Nonowned Auto Liability Hired Car Physical Damage Rental Reimbursement Towing | Please place an "X" next to all other coverages that apply: PIP (no fault) Medical Payments Uninsured Motorists Underinsured Motorists Towing Hired Auto Liability Nonowned Auto Liability Hired Car Physical Damage Rental Reimbursement | Comprehensive Deductible | \$ | |
| PIP (no fault) Medical Payments Uninsured Motorists Underinsured Motorists Towing Hired Auto Liability Nonowned Auto Liability Hired Car Physical Damage Rental Reimbursement | PIP (no fault) Medical Payments Uninsured Motorists Underinsured Motorists Towing Hired Auto Liability Nonowned Auto Liability Hired Car Physical Damage Rental Reimbursement | Collision Deductible | \$ | |
| Towing | Towing | <u> </u> | _ | <u> </u> |
| Uninsured Motorists Underinsured Motorists Towing Hired Car Physical Damage Rental Reimbursement | Uninsured Motorists Underinsured Motorists Towing Hired Car Physical Damage Rental Reimbursement | | | • |
| Towing | Towing | Uninsured Motorists | | Hired Car Physical Damage |
| | | Underinsured Motorists | | Rental Reimbursement |
| o driving records reviewed? If so how often and how are problem drivers handled | driving records reviewed? If so, how often and how are problem drivers handled? | Towing | | |
| e driving records reviewed. It so, now often and now are problem drivers nandled | | Towing | how often an | |
| | | | | |

WORKERS COMPENSATION

| Loc. # State Classification Annual Payroll | Ple | | nployer's ID Num he following payro | oll and classification informatio | on for each insured loc | ation | |
|--|------|---|--|-----------------------------------|-------------------------|-----------|--|
| Please answer the following by placing an "X" under the appropriate response: YES NO 1. Do you provide group transportation for employees? 2. Do employees travel out of state? 3. Do you have any part time employees? 4. Are employee health plans provided? 5. Do you lease employees? 6. Are physicals required after hires are made? | (at | tach a separat | e sheet if necessa | ry): | | | |
| YES NO 1. Do you provide group transportation for employees? 2. Do employees travel out of state? 3. Do you have any part time employees? 4. Are employee health plans provided? 5. Do you lease employees? 6. Are physicals required after hires are made? | - | Loc. # | State | | Annual Payrol | II | |
| 2. Do employees travel out of state? 3. Do you have any part time employees? 4. Are employee health plans provided? 5. Do you lease employees? 6. Are physicals required after hires are made? | | | 0 7 2 | | - | NO | |
| 3. Do you have any part time employees? 4. Are employee health plans provided? 5. Do you lease employees? 6. Are physicals required after hires are made? | 1. | Do you provid | le group transpor | tation for employees? | | | |
| 4. Are employee health plans provided? 5. Do you lease employees? 6. Are physicals required after hires are made? | 2. | 2. Do employees travel out of state? | | | | | |
| 5. Do you lease employees? 6. Are physicals required after hires are made? | 3. | 3. Do you have any part time employees? | | | | | |
| 6. Are physicals required after hires are made? | 4. | 4. Are employee health plans provided? | | | | | |
| | 5. | 5. Do you lease employees? | | | | | |
| If you have answered "YES" to any of the above please explain below: | 6. | 6. Are physicals required after hires are made? | | | | | |
| | If y | ou have answe | ered "YES" to an | y of the above please explain b | elow: | | |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |

WORKERS COMPENSATION (CONT.)

| What type of training do employees receive? | | | | |
|---|--|--|--|--|
| | | | | |
| | | | | |
| | | | | |
| Are employees issued and/or required to wear personal protective equipment? What type? | | | | |
| | | | | |
| | | | | |
| What sources are used to screen new hires (personal references, background checks, drug testing, motor vehicle reports)? | | | | |
| | | | | |
| | | | | |
| | | | | |
| How are personnel records of terminated/disciplined employees kept confidential? | | | | |
| | | | | |

| EXCESS LIABILITY (UMBRELLA) COVERAGE | | | | | | |
|---|-----------------------------------|--|--|--|--|--|
| D 0 1: '' | | | | | | |
| Per Occurrence Limit | \$ | | | | | |
| Aggregate Limit | <u>\$</u> | | | | | |
| Retained Limit | <u>\$</u> | | | | | |
| | | | | | | |
| | | | | | | |
| OPTIONAL COVERAGES | | | | | | |
| currently have these coverages and are interested in receiving more details or would like an optional quote for any of the following please place an "X" next to the corresponding coverage. We will be happy to address any questions or concerns that you may have. Please note that for a quotation, additional information may be required. | | | | | | |
| Accounts Receivable | Extortion | | | | | |
| Boiler & Machinery | Forgery or Alteration | | | | | |
| Building Ordinance | Hired Car Physical Damage | | | | | |
| Business Income | Intellectual Property | | | | | |
| Computer Fraud | Manufacturers E&O | | | | | |
| Electronic Data Processing | Pollution Liability | | | | | |
| Employee Dishonesty | Rental Reimbursement (Auto) | | | | | |
| Employment Related Practices | Theft, Disappearance, Destruction | | | | | |
| Directors & Officers Liability | Towing (Auto) | | | | | |
| Excess Liability | Motor Truck Cargo | | | | | |
| Extra Expense | Ocean Marine | | | | | |
| International Coverages | Valuable Papers | | | | | |
| Business Credit Insurance | | | | | | |

PLEASE MAKE SURE TO ENCLOSE THE FOLLOWING

- 1. COMPLETED PMMI MEMBER INSURANCE QUESTIONNAIRE
- 2. CURRENT PLUS THREE (3) PRIOR YEARS OF LOSS RUNS FOR ALL LINES OF INSURANCE (SAMPLE LETTER OF REQUEST ATTACHED)
- 3. COPIES OF CURRENT INSURANCE POLICIES (IF AVAILABLE)
- 4. PRODUCT BROCHURES
- 5. VEHICLE SCHEDULE AND DRIVERS LIST