

Organized & Hosted By:  
American Association of Airport Executives | International Association of Airport Executives  
Wellington Airport | New Zealand Trade and Enterprise



# AAAE/IAAE North America/Pacific Aviation Partnership Conference

February 10-12, 2014 | Wellington, New Zealand



## Registration Brochure



AIR NEW ZEALAND 



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The American Association of Airport Executives/International Association of Airport Executives, Wellington Airport and New Zealand Trade and Enterprise (NZTE) are proud to present the 2014 North America/Pacific Aviation Partnership Conference, to be held in Wellington, New Zealand, on February 10-12, 2014.

Airport executives, national government officials, airline representatives, and recognized industry leaders are invited to join us as we examine the North American and Pacific aviation partnership in beautiful Wellington, New Zealand. Located at the southern tip of New Zealand's North Island, between a sparkling harbor and rolling green hills, Wellington is New Zealand's capital city. In fact, Wellington was named Lonely Planet's "coolest little capital in the world" in 2011.

Renowned for its arts, culture and native beauty, Wellington provides the ideal international forum to highlight and discuss vital aviation topics of the day and network with your North American and Pacific colleagues. The conference will explore the important role airports play in both the local and global community and address matters of airport productivity, financial viability, environment and sustainability, aviation security and more.

## WHO SHOULD ATTEND

Airport executives, national government officials, airline representatives, and recognized industry leaders from around the world will attend the 2014 North America/Pacific Aviation Partnership Conference.



## AGENDA

*(Subject to Change)*

### Monday, February 10

- 18:00-19:30 Registration
- 18:30 - 19:30 Opening Reception

### Tuesday, February 11

- 9:00 - 9:30 Welcome
- 9:30 - 10:45 North America/Pacific CEO Roundtable
- 10:45 - 11:15 Networking Break
- 11:15 - 12:30 North America/Pacific Government Officials Perspective
- 12:30 - 14:00 Luncheon
- 14:00 - 15:15 Aviation Security
- 15:15 - 15:45 Networking Break
- 15:45 - 17:00 Air Service Development
- 18:30 Official Conference Dinner

### Wednesday, February 12

- 9:00 - 9:30 Coffee with Exhibitors
- 9:30 - 10:45 Environmental Issues
- 10:45 - 11:15 Networking Break
- 11:15 - 12:30 Non-Aeronautical Revenue Development
- 12:30 - 14:00 Luncheon
- 14:00 - 15:15 Beyond 2014: New Technology, the Future of Travel and How We Work Together
- 15:15 - 15:45 Open Discussion/Conference Adjournment

For further program information, contact **Justin M. Towles**, AAAE, (703) 824-0500, Ext. 151 or [justin.towles@aaae.org](mailto:justin.towles@aaae.org).  
For further registration and hotel information, contact **Natalie Fleet**, AAAE, (703) 824-0500, Ext. 132 or email [natalie.fleet@aaae.org](mailto:natalie.fleet@aaae.org).  
Confirmation letters will be emailed to all attendees.

# Sponsorship and Exhibits | Travel Information

## Aviation Partnership Conference

### SPONSORSHIP AND EXHIBIT OPPORTUNITIES

Sponsorship opportunities are available for the 2014 North America/Pacific Aviation Partnership Conference. Sponsorships of \$4,500 USD or more will include a table-top or virtual exhibit space and two complimentary registrations. In addition, sponsors will receive acknowledgements in the conference literature, exposure on the conference website, verbal recognition during the program, your company's logo printed on conference signage, and advance copies of the attendee roster. Depending on the level of sponsorship, sponsors may also receive complimentary registrations and a table-top display. Sponsorships of more than \$4,500 include additional complimentary registrations.

Events are available on a first-come, first-served basis, so don't delay! For availability, contact Justin M. Towles, AAAE, 703-824-0500, Ext. 151 or Justin.Towles@aaae.org.

### SPONSORSHIP FEES

*(in U.S. funds drawn on a U.S. bank)*

#### Monday, February 10

Welcome Reception (Full)	\$9,000
Welcome Reception (Partial)	\$4,500

#### Tuesday, February 11

Morning Networking Break with Exhibitors	\$2,500
Conference Luncheon (Full)	\$6,000
Conference Luncheon (Partial)	\$3,500
Afternoon Networking Break with Exhibitors	\$2,500

#### Wednesday, February 12

Morning Coffee with Exhibitors	\$2,500
Networking Break with Exhibitors	\$2,500
Conference Luncheon (Full)	\$6,000
Conference Luncheon (Partial)	\$3,500

Please circle your selection above.

*Please note that costs listed above do not represent the full cost of the event. AAAE reserves the right to list companies as co-sponsors of events. Contributions made to AAAE for the sponsorship program will be used to defray costs of the conference. No refunds may be issued at any time for sponsorship. This contract serves as a binding legal document and all monies must be paid in full.*

Showcase your company's excellence and innovation by exhibiting at the 2014 North America/Pacific Aviation Partnership Conference. Receive maximum exposure during the conference as all refreshment breaks and the welcome reception are held in the exhibit hall in order to increase traffic for exhibitors.

Companies may purchase tabletop exhibit space for \$3,500 USD, which includes a six-foot table with two chairs and one complimentary conference registration. Exhibitors also will be recognized in conference literature. Exhibit space is very limited. Virtual exhibit opportunities will be available contingent on available space.

For availability, contact Justin M. Towles, AAAE, 703-824-0500, Ext. 151 or Justin.Towles@aaae.org.

### HOTEL RESERVATIONS

A block of rooms is being held at the InterContinental Wellington, 2 Grey Street, PO Box 175, Wellington 6011, New Zealand, Phone: +64 4 472 2722, Fax: +64 4 472 4724. To make your reservations, email [reservations.wellington@ihg.com](mailto:reservations.wellington@ihg.com) or call the hotel's reservation department at phone: +64 4 472 2722. All attendees will receive the special conference rate of \$NZD309 (approximately \$262 USD) single/double occupancy. These rates include daily breakfast and 15% GST taxes. Be sure to identify yourself as part of the "AAA" booking to receive these special rates. **Reservations must be made by Friday, January 10, 2014** and you must provide a credit card to guarantee this rate. We encourage all guests to book early to ensure a reservation as February is high season in Wellington. At the time of booking, a one night deposit will be required to hold the reservation. Any cancellation within seven (7) days of arrival date will be subject to a cancellation fee of one night room including tax.

### SPECIAL FARES ON AIR NEW ZEALAND

AAAE/IAAE is pleased to announce that Air New Zealand is offering special fares for North America delegates to the Conference.

Air New Zealand serves Wellington via Auckland with service from San Francisco and Los Angeles. Delegates are responsible for getting to and from these North American gateways. Air New Zealand is part of the Star Alliance so delegates are encouraged to book Star Alliance flights to ANZ's North American gateways.

Below are the special fares for North American gateway on Air New Zealand. Fares listed are roundtrip from San Francisco, Los Angeles, and Vancouver to Wellington via Auckland and are inclusive of taxes/fees:

- Economy round trip = \$1391.00 plus taxes \$96.40
- Premium Economy round trip = \$3362.00 plus taxes \$96.40
- Business Premier round trip = \$6850.00 plus taxes \$96.40

To review the specific details for each class of service, please visit the Air New Zealand website and click "on the plane" for details.

To make reservations, please contact Lupe Maake of Air New Zealand (email address is [lupe.maake@airnz.co.nz](mailto:lupe.maake@airnz.co.nz) and phone number is 1-800-262-1243, et. 56794) and provide the following information:

1. Air New Zealand flights to Wellington (via Auckland) from San Francisco or Los Angeles (travel dates, flight numbers, flight times and class of service).
2. Passport names for ticketing, and
3. Credit card info (AmEx, MasterCard or VISA).

### GROUND TRANSPORTATION

The InterContinental Wellington Hotel is approximately 8 kilometers from Wellington International Airport and the ride takes about 20-30 minutes, depending on traffic. The hotel can arrange taxi service in advance of arrival and departure at a flat rate of \$55 NZD (approximately \$47 USD) for international arrivals; \$40 NZD (approximately \$34 USD) for international departures. To book your taxi reservation through the hotel, email [wellington.concierge@ihg.com](mailto:wellington.concierge@ihg.com). Charges may be posted to your room.

### PASSPORT/VISA INFORMATION

All visitors to New Zealand must carry a passport that is valid for at least three months beyond the date you intend to leave the country. Travelers are required to show an onward or return ticket to a country that you have permission to enter. U.S. citizens do not need a visa to enter or transit New Zealand. For further information, U.S. citizens and residents should contact the New Zealand Embassy at 37 Observatory Circle, NW, Washington, D.C. 20008, phone (202) 328 4800, email [info@nzemb.org](mailto:info@nzemb.org) or visit the New Zealand website at [www.nzembassy.com](http://www.nzembassy.com). Citizens from other nations should check with their local New Zealand consulate for passport and visa requirements.

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Check here if updated contact information has been provided.

MR./MS. (circle one) FIRST NAME \_\_\_\_\_ LAST NAME \_\_\_\_\_

NICKNAME (for badge) \_\_\_\_\_

TITLE \_\_\_\_\_

COMPANY/ORGANIZATION \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY/STATE/ZIP/COUNTRY \_\_\_\_\_

PHONE (Primary) \_\_\_\_\_ PHONE (Secondary) \_\_\_\_\_

EMAIL ADDRESS \_\_\_\_\_

## REGISTRATION FEES [in U.S. funds drawn on U.S. bank]

*Includes all handouts, opening reception, conference dinner, coffee breaks and two luncheons*

1.  Conference Registration Fee .....\$595 USD

2.  Spouse/Guest Registration Fee.....\$275 USD

*\*Note –Spouse/Guest refers to a spouse, significant other or personal friend, NOT a business associate or staff colleague affiliated with the aviation industry.*

**AAE** Accredited Airport Executives®

This course is worth 12 credits in the AAAE Continuing Airport Management Education Unit (CEU) program.

**REGISTER ONLINE!**  
**WWW.AAAEMEETINGS.ORG**

REGISTRATIONS AND CANCELLATIONS must be submitted in writing. Cancellation requests received before 1/24/2014 are subject to a \$150 processing fee and will be processed after the meeting occurs. There will be no refunds after this date. Substitutions will be accepted without penalties and no-shows will be billed. For all inquiries regarding cancellations and refunds, please contact the AAAE meetings department at (703) 824-0504, or email [aaaemeetings@aaae.org](mailto:aaaemeetings@aaae.org).

NOTE: AAAE reserves the right to cancel this program if the number of registrants is insufficient. In this event, we will notify all registrants and refund the registration fee in full. However, any costs incurred by the registrant, such as hotel cancellation or airline penalties, are the responsibility of the registrant. Confirmation letters will be emailed to attendees within two weeks of receipt of registration. If you have not received a confirmation letter via email two business days prior to the meeting, and you enrolled at least two weeks prior to the meeting, please contact the AAAE Meetings Department at (703) 824-0504. Non-receipt of the confirmation letter before the meeting is not justification for seeking a refund. If you are a AAAE Academic Member or U.S. federal government employee, email [aaaemeetings@aaae.org](mailto:aaaemeetings@aaae.org) for potentially discounted registration fees.

If you require any special assistance to participate or have special dietary requirements, email [aaaemeetings@aaae.org](mailto:aaaemeetings@aaae.org).

## METHOD OF PAYMENT [please check applicable box]

Attached is my check made payable to AAAE in U.S. dollars on a U.S. bank

P.O. Number \_\_\_\_\_

Upon receipt of this form, please charge my (circle one) American Express MasterCard Visa

Name (as it appears on card) \_\_\_\_\_

Card # \_\_\_\_\_ Exp. Date \_\_\_\_\_

Signature (of cardholder) \_\_\_\_\_

**RETURN TO: AAAE | 601 Madison Street, Suite 400, Alexandria, VA 22314 USA | Fax (703) 797-9018 | Phone (703) 824-0504**

Photocopies of this form will be accepted. AAAE accepts registration regardless of race, religion, sexual orientation, sex, physical disability and national or ethnic origin. This includes but is not limited to admissions, employment and educational services.