# Morningstar ${ }^{\circledR}$ Document Research ${ }^{\text {sn }}$ 

## FORM10-K

## CVS HEALTH Corp -CVS

Filed: March 31, 2000 (period: January 01, 2000)

Annual report with a comprehensive overview of the company

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                    UNITED STATES
                SECURITIES AND EXCHANGE COMMISSION
                    WASHINGTON, D.C. 20549
                        --------------------
                    FORM 10-K
ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF
                THE SECURITIES EXCHANGE ACT OF 1934
                FOR THE FISCAL YEAR ENDED JANUARY 1, 2000
                COMMISSION FILE NUMBER 001-01011
                            CVS CORPORATION
                (Exact name of Registrant as specified in its charter)
\begin{tabular}{cc} 
DELAWARE & \(05-0494040\) \\
(State or other jurisdiction of & (I.R.S. Employer Identification No.) \\
incorporation or organization) &
\end{tabular}
            ONE CVS DRIVE 02895
    WOONSOCKET, RHODE ISLAND -----------
---------------------------------------- (Zip Code)
(Address of principal executive offices)
(401) 765-1500
SECURITIES REGISTERED PURSUANT TO SECTION 12(b) OF THE EXCHANGE ACT:
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COMMON STOCK, PAR VALUE $\$ 0.01$ PER SHARE NEW YORK STOCK EXCHANGE

Title of each class
Name of each exchange on which registered

SECURITIES REGISTERED PURSUANT TO SECTION 12(g) OF THE EXCHANGE ACT: NONE
$\qquad$

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports) and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No [ ]

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation $S-K$ is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K. [ ]

The aggregate market value of the registrant's common stock held by
non-affiliates of the registrant was approximately $\$ 14,163,727,852$ as of March 21, 2000, based on the closing price of the common stock on the New York Stock Exchange. For purposes of this calculation, only executive officers and
directors are deemed to be the affiliates of the registrant. This amount excludes the value of $5,150,187$ shares of Series One ESOP Convertible Preference Stock.

As of March 21, 2000 , the registrant had $389,023,886$ shares of common stock outstanding.

## DOCUMENTS INCORPORATED BY REFERENCE

The information required by Part III of this Annual Report on Form 10-K, to the extent not set forth herein, is incorporated by reference from specified portions of our definitive Proxy Statement for the 2000 Annual Meeting of Stockholders.

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## PART I

ITEM 1. -- BUSINESS

OVERVIEW ~ CVS Corporation is a leader in the retail drugstore industry in the United States with net sales of $\$ 18.1$ billion in fiscal 1999. We are the largest retail drugstore chain in the nation based on store count and hold the number one market share in 30 of the top 100 U.S. drugstore markets, more than any other retail drugstore chain. We also filled more prescriptions than any other retailer in America during fiscal 1999. Our current operations are grouped into four businesses: Retail Pharmacy, Pharmacy Benefit Management ("PBM"), Specialty Pharmacy and Internet Pharmacy.

Retail Pharmacy ~ As of January 1, 2000, the Retail Pharmacy business includes 4,086 retail drugstores, located in 24 states and the District of Columbia, operating under the CVS/pharmacy name. CVS/pharmacy stores sell prescription drugs and a wide assortment of general merchandise, including over-the-counter drugs, greeting cards, film and photofinishing services, beauty products and cosmetics, seasonal merchandise and convenience foods. Existing stores generally range in size from approximately 8,000 to 12,000 square feet, although most new stores are based on one of our standard 10,125 or 10,880 square foot freestanding buildings, which typically include a drive-thru pharmacy. The Retail Pharmacy is our only reportable segment as it represented approximately 97\% of consolidated net sales and operating profit in fiscal 1999.

Pharmacy Benefit Management ~ The PBM business provides a full range of prescription benefit management services to managed care and other organizations. These services include plan design and administration, formulary management, mail order pharmacy services, claims processing and generic substitution. The PBM business operates under the PharmaCare Management Services name. One feature that sets PharmaCare apart from other prescription benefit management providers is its proprietary Clinical Information Management System ("CIMS"). CIMS is a unique communication system designed to help PharmaCare's clients manage pharmaceutical utilization by facilitating clinical communications between the payer, patient, physician and pharmacist. The improved communication enables physicians to direct utilization to the more clinically effective therapy. Since its introduction in 1995, the number of physicians using CIMS has grown to over 50,000. PharmaCare now ranks as one of the top ten PBMs in the nation.

Specialty Pharmacy ~ As of January 1, 2000, the Specialty Pharmacy business includes a mail order facility and 20 retail pharmacies, opened or under construction, located in nine states and the District of Columbia, operating under the CVS ProCare name. CVS ProCare primarily sells prescription drugs to individuals requiring complex and expensive drug therapies, including treatments for HIV/AIDS, organ transplants, infertility, and conditions such as multiple sclerosis and growth hormone deficiency. Stores are typically 1,500 square feet and include a limited general merchandise offering targeted to this specific patient population.

Internet Pharmacy ~ The Internet Pharmacy business includes a mail order facility and a complete online retail pharmacy, operating under the CVS.com name. CVS.com enables customers to order prescriptions for in-store pickup or mail delivery, buy general merchandise, receive the latest health news and general health information and ask questions to our pharmacists.

CVS Corporation is a Delaware corporation. Our Store Support Center (corporate office) is located at One CVS Drive, Woonsocket, Rhode Island 02895 , telephone (401) 765-1500.

STRATEGIC RESTRUCTURING PROGRAM ~ In November 1997, we completed the final phase of our comprehensive strategic restructuring program, first announced in October 1995 and subsequently refined in May 1996 and June 1997. The purpose of the restructuring plan was, among other things, to enhance stockholder value by transforming Melville Corporation from a diversified retailer with a wide range of specialty retail businesses into an industry-focused retail healthcare company operating under the CVS Corporation name. The strategic restructuring program included: (i) the sale of Marshalls, Kay-Bee Toys, Wilsons, This End Up and Bob's Stores, (ii) the spin-off of Footstar, Inc., which included Meldisco, Footaction and Thom McAn, (iii) the initial and secondary public offerings of Linens 'n Things and (iv) the closing of our administrative office facility located in Rye, New York.

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As part of this program, on October 16, 1996, we changed our common stock trading symbol on the New York Stock Exchange to "CVS" from "MES." On November 20, 1996, following shareholder approval, we officially changed our name to CVS Corporation from Melville Corporation.

MERGER WITH REVCO D.S., INC. ~ On May 29, 1997, we completed a merger with Revco D.S. Inc., pursuant to which 120.6 million shares of CVS common stock were exchanged for all the outstanding common stock of Revco. The aggregate value of this transaction, including the assumption of $\$ 900$ million of existing Revco debt, was $\$ 3.8$ billion. The merger of CVS and Revco was a tax-free reorganization that we treated as a pooling of interests for accounting purposes. Accordingly, we restated our historical consolidated financial statements and footnotes to include Revco as if it had always been owned by CVS. The merger with Revco was a milestone event for our company in that it more than doubled our revenues and made us the nation's number one drugstore retailer in terms of store count. The merger brought us into high-growth, contiguous markets in the Mid-Atlantic, Southeast and Midwest regions of the United States.

MERGER WITH ARBOR DRUGS, INC. ~ On March 31, 1998, we completed a merger with Arbor Drugs, Inc., pursuant to which 37.8 million shares of CVS common stock were exchanged for all the outstanding common stock of Arbor. The aggregate value of this transaction, including the assumption of $\$ 17$ million of existing Arbor debt, was $\$ 1.5$ billion. The merger of $C V S$ and Arbor was also a tax-free reorganization that we treated as a pooling of interests for accounting purposes. Accordingly, we restated our historical consolidated financial statements and footnotes to include Arbor as if it had always been owned by CVS. The merger with Arbor made us the market share leader in metropolitan Detroit, the nation's fourth largest retail drugstore market at the time, and strengthened our position as the nation's top drugstore retailer in terms of store count and retail prescriptions dispensed.

## CVS/PHARMACY STORES

OPERATING STRATEGY ~ Our operating strategy is to provide a broad assortment of high-quality merchandise at competitive prices using a retail format that emphasizes exceptional service and convenience. One of the keys to our strategy is technology, which allows us to constantly improve service and explore ways to provide more personalized product offerings and services. We believe our continuing to be the first to market with new products and services, using innovative marketing, introducing more products which are unique to CVS and adjusting our mix of merchandise to match customer needs and preferences is very important in our ability to maintain customer satisfaction.

CUSTOMERS ~ During fiscal 1999 we served an average of 2.5 million customers per day. Since our sales are to numerous customers, including managed care organizations, the loss of any one customer would not have a material effect on the business. No single customer, including managed care organizations, accounts for more than ten percent of our total sales.

PRODUCTS ~ A typical CVS/pharmacy store sells prescription drugs and a wide assortment of high-quality, nationally advertised brand name and private label merchandise. General merchandise categories include over-the-counter drugs, greeting cards, film and photofinishing services, beauty products and cosmetics, seasonal merchandise and convenience foods.

We centrally purchase most of our merchandise, including prescription drugs, directly from numerous manufacturers and distributors. This purchasing strategy allows us to take advantage of the promotional and volume discount programs that certain manufacturers and distributors offer to retailers. During fiscal 1999, approximately $90 \%$ of the merchandise we purchased was received by one of our distribution centers for redistribution to our stores, while the balance was shipped directly to the stores. We believe that competitive sources are readily available for substantially all of the products we carry and the loss of any one supplier would not have a material effect on the business.

To complement the national brand name products we offer, we also carry a full range of high-quality private label products that are only available through CVS. As of January 1, 2000 , we carried approximately 1,500 CVS brand products, which accounted for approximately 11\% of our front store sales in fiscal 1999. Due to the success of our private label program, we will continue to assess opportunities to expand our range of private label product offerings.

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OPERATIONS ~ As of January 1, 2000, we operated 4,086 CVS/pharmacy stores, of which over 750 were operated on an extended hour or $24-h o u r$ basis. Store operations are divided into two areas, pharmacy and front store:

Pharmacy ~ Pharmacy sales increased $24.4 \%$ to $\$ 10.6$ billion, representing 59\% of total sales in fiscal 1999, compared to 58\% in fiscal 1998 and 55\% in fiscal 1997. During fiscal 1999, we filled 281 million prescriptions, or almost 11\% of the U.S. retail market, which was more than any other retailer. We believe that our pharmacy operations will continue to represent a critical part of our business and strategy due to our ability to attract and retain managed care customers, favorable industry trends and our on-going program of purchasing prescription files from independent pharmacies.

The growth in managed care has substantially increased the use of prescription drugs. Managed care providers have made the cost of prescription drugs more affordable to a greater number of people and supported prescription drug therapy as an alternative to more expensive forms of treatment, such as surgery. Payments by third party managed care providers under prescription drug plans represented 87\% of our total pharmacy sales in fiscal 1999, compared to 84\% in fiscal 1998 and 81\% in fiscal 1997.

In a typical third party payment plan, we contract with a third party payer (such as an insurance company, a prescription benefit management company, a governmental agency, a private employer, a health maintenance organization or other managed care provider) that agrees to pay for all or a portion of a customer's eligible prescription purchases in exchange for reduced prescription rates. Although third party payment plans provide a high volume of prescription drug sales, these sales typically generate lower gross margins than other sales due to the cost containment efforts of third party payers and the increasing competition among pharmacies for this business. To address this trend, we have dropped and/or renegotiated a number of third party programs that fell below our minimum profitability standards. In the event this trend continues and we elect to drop additional programs andor decide not to participate in future programs that fall below our minimum profitability standards, we may not be able to sustain our current rate of sales growth.

Pharmacy sales should also continue to benefit from favorable industry trends. These trends include an aging American population consuming a
greater number of prescription drugs, pharmaceuticals being used more often as the first line of defense for managing illness and the introduction and aggressive marketing of several successful new drugs. Each of these trends is contributing to a strong prescription drug industry, which we believe will continue to fuel the future growth of our pharmacy sales.

Our pharmacy business also benefits from a program, in which we purchase prescription files from independent pharmacies. During fiscal 1999, we purchased 327 prescription files. We believe that purchasing these prescription files are productive investments. In many cases, the independent pharmacist will join CVS, thereby providing continuity in the pharmacist-patient relationship.

Front Store ~ Front store sales, which are generally higher margin than pharmacy sales, increased $9.3 \%$ to $\$ 7.1$ billion, representing $41 \%$ of total sales in fiscal 1999, compared to 42\% in fiscal 1998 and 45\% in fiscal 1997. We believe that our effective management of the mix of merchandise in our stores has been a primary factor in our front store comparable sales gains and improved gross margins and will continue to fuel front store sales growth and increase customer satisfaction. We intend to continue our front store growth by continuing to be the first to market with new products and services, using innovative marketing, introducing more products which are unique to CVS and adjusting our mix of merchandise to match customer needs and preferences.

STORE DEVELOPMENT ~ The addition of new stores has played, and will continue to play, a major role in our continued growth. In fiscal 1999, we opened 445 new stores, which included 12 CVS ProCare stores and 299 relocations. We expect to open approximately 400 to 450 new stores during fiscal 2000, including approximately 250 relocations. During fiscal 2000, we plan to enter Tampa, Florida, the 13th largest U.S. drugstore market, and Grand Rapids, Michigan, the 73rd largest U.S. drugstore market. Going forward, we expect to enter two to three new markets each year. As we open new stores, we maintain our objective of securing a strong position in each market that our stores serve. In fiscal 1999, we held the number one or number two market position in approximately $83 \%$ of the top 100 U.S. drugstore markets we served. Our strong market positions provide us with several important advantages, including an ability to save on advertising and distribution costs and an ability to attract managed care providers, who want to provide their members with convenient access to pharmacy services.

A key part of our store development program is our relocation effort. Our relocation program actively seeks to relocate many of our strip shopping center locations to freestanding sites. Because of their more convenient locations and larger size, relocated stores have typically realized significant improvements in customer count and revenues, driven largely by increased sales of higher margin front store merchandise. We believe our relocation program offers a significant opportunity for future growth, as only 33\% of our existing stores were freestanding as of January 1, 2000. We currently expect to have approximately $40 \%$ of our stores in freestanding locations by the end of fiscal 2000. Our long-term goal is to have approximately $80 \%$ of our stores located in freestanding sites. We cannot, however, guarantee that future store relocations will achieve similar results as those historically achieved.

We believe that continuing to grow our store base and locating stores in desirable geographic markets are essential components to competing effectively in the current managed care environment. As a result, we believe that our store development program is an integral part of our ability to maintain our leadership position in the retail drugstore industry.

The following is a breakdown by state of our 4,098 store locations as of January 1, 2000*:

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Pennsylvania
Rhode Island


Indiana
* Includes 12 CVS ProCare store located in California, Florida, Georgia, Maryland, Massachusetts, New York, Pennsylvania, Rhode Island, Texas and the District of Columbia.

WORKING CAPITAL PRACTICES ~ We generally finance our inventory and capital expenditure requirements with internally generated funds and our commercial paper program. We currently expect to continue to utilize our commercial paper program during fiscal 2000 to support our working capital needs. In addition, we may elect to use long-term borrowings in the future to support our continued growth. Due to the nature of the retail drugstore business, the majority of our non-pharmacy sales are in cash, while third party insurance programs, which typically settle in less than 30 days, paid for \(87 \%\) of our pharmacy sales in fiscal 1999. Our customer returns are not significant.

INFORMATION SYSTEMS ~ We have invested significantly in information systems to enable us to deliver an exceptional level of customer service while lowering costs and increasing operating efficiency. Our client-server based systems permit rapid and flexible system development to meet changing business needs, while our scaleable technical architecture enables us to efficiently expand our network to accommodate new stores.

Pharmacy Systems ~ The Rx2000 computer system enables our pharmacists to fill prescriptions more efficiently, giving the pharmacists more time to spend with customers. The system facilitates the management of third party healthcare plans and enables us to provide managed care providers with a level of information which we believe is unmatched by our competitors. By analyzing the data captured by the Rx2000 computer system, we and our managed care partners are able to evaluate treatment outcomes with an eye toward improving care and containing costs. We also continue to make significant progress on our Excellence in Pharmacy Innovation and Care ("EPIC") program. EPIC is a multiyear project that will reengineer the way our pharmacies communicate and fill prescriptions. The project includes integrated workflow improvements and automated pill-counting machines in high volume stores. During fiscal 1997, we implemented Rapid Rx Refill, which enables customers to order prescription refills 24 hours a day using a touch-tone telephone. Rapid Rx Refill now accounts for approximately \(50 \%\) of refills. Together, these initiatives are expected to continue to enhance pharmacy productivity, increase capacity, lower costs and improve service by lowering customer wait times and enabling pharmacists to spend more time with customers.

Front Store Systems ~ Our point-of-sale scanning technology has enabled us to develop an advanced retail database of information. We use this information to quickly analyze data on a store-by-store basis to develop targeted marketing and merchandising strategies. We can also analyze the impact of pricing, promotion and mix on a category's sales and profitability, enabling us to develop tactical merchandising plans for each category by market. We believe that effective category management increases customer satisfaction and that our category management approach has been a primary factor in front store comparable sales gains. We are also working on the final phase of a multi-year supply chain initiative, which will transform the way we receive, distribute and sell merchandise. Our supply chain initiatives will more effectively link our stores and distribution centers with suppliers to speed the delivery of merchandise to our stores in a manner that both reduces out-of-stock positions and lowers our investment in inventory. We have already begun to experience tangible benefits from our supply chain initiatives and we expect to continue to do
so.

ASSOCIATE DEVELOPMENT ~ As of January 1, 2000, we employed approximately 100,000 associates. To deliver the highest levels of service to our customers and partners, we devote considerable time and attention to our people and service standards. We emphasize attracting and training friendly and helpful associates to work in our stores and throughout our organization. Our pharmacists consistently rank among the best in the industry on measurements of trust, relationship building and accessibility. This high level of service and expertise has played a key role in the growth of our company.

INTELLECTUAL PROPERTY AND LICENSES ~ We have registered or applied for registration of a variety of trade names, service marks and trademarks for use in our business. We regard our intellectual property as having significant value and as being an important factor in the marketing of the Company and our stores. We are not aware of any facts that could negatively impact our continuing use of any of our intellectual property.

Our pharmacies and pharmacists must be licensed by the appropriate state boards of pharmacy. Our pharmacies and distribution centers are also registered with the Federal Drug Enforcement Administration. Because of these licensing and registration requirements, we must comply with various statutes, rules and regulations, a violation of which could result in a suspension or revocation of these licenses or registrations.

COMPETITION ~ The retail drugstore business is highly competitive. We believe that we compete principally on the basis of: (i) store location and convenience, (ii) customer service and satisfaction, (iii) product selection and variety and (iv) price. In each of the markets we serve, there are a number of independent and other retail drugstore chains, supermarkets, convenience stores and discount merchandisers. With respect to some products, we also compete with mail order providers and internet pharmacies.

CAUTIONARY STATEMENT CONCERNING FORWARD-LOOKING STATEMENTS ~ Certain statements in this Annual Report (as well as in other public filings, our web site, press releases and oral statements made by Company management and/or representatives), constitute forward-looking statements, which are subject to risks and uncertainties.

Forward-looking statements include information concerning:
- our future results of operations, including sales and earnings per common share growth and cost savings and synergies following the Revco and Arbor mergers;
- our planned store development, including store openings, new markets and capital expenditures;
- our belief that we have sufficient cash flows to support working capital needs, capital expenditures and debt service requirements;
- our belief concerning the growth of our free cash flow;
- our belief that we can continue to improve operating performance by relocating existing in-line stores to freestanding locations;
- our ability to continue to reduce selling, general and administrative expenses as a percentage of net sales;
- our belief concerning the profitability of CVS.com;
- our belief concerning the growth of CVS ProCare sales and store locations; and
- our belief that we can continue to reduce inventory levels and improve inventory turnover.

\footnotetext{
In addition, statements that include the words "believes", "expects", "anticipates", "intends", "estimates" or similar expressions are forward-looking statements. For all of these statements, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.
}

You should understand that the following important factors, in addition to those discussed elsewhere in this report and in the documents which are incorporated by reference (and in our other public filings, press releases and oral statements made by Company management and/or representatives), could cause actual results to differ materially from those expressed in the forward-looking statements:

WHAT FACTORS COULD AFFECT THE OUTCOME OF OUR FORWARD-LOOKING STATEMENTS?
INDUSTRY AND MARKET FACTORS
- changes in economic conditions generally or in the markets served by CVS;
- future federal and/or state regulatory and legislative actions affecting CVS and/or the chain drugstore industry;
- consumer preferences and spending patterns;
- competition from other drugstore chains, from alternative distribution channels such as supermarkets, membership clubs, mail order companies and internet companies (e-commerce) and from other third party plans;
- the continued efforts of health maintenance organizations, managed care organizations, pharmacy benefit management companies and other third party payers to reduce prescription drug costs; and
- changes in accounting policies and practices, including taxation requirements.

\section*{OPERATING FACTORS}
- our ability to implement new computer systems and technologies;
- our ability to continue to secure suitable new store locations on favorable lease terms;
- the creditworthiness of the purchasers of former businesses whose store leases are guaranteed by CVS;
- our ability to continue to purchase inventory on favorable terms;
- our ability to attract, hire and retain suitable pharmacists and management personnel; and
- our ability to establish effective advertising, marketing and promotional programs (including pricing strategies) in the different geographic markets in which we operate.

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ITEM 2. -- PROPERTIES
We lease most of our stores under long-term leases that vary as to rental amounts and payments, expiration dates, renewal options and other rental provisions. We do not think that any individual store lease is significant in relation to our overall business. For additional information on the amount of our rental obligations for retail store leases, see Note 6 of "Notes to Consolidated Financial Statements" on page 31 of this Annual Report.

As of January 1, 2000, we owned approximately two percent of our 4,098 retail and specialty pharmacy drugstores. Net selling space for our retail and specialty pharmacy drugstores totaled 30.3 million square feet as of January 1 , 2000. Approximately \(26 \%\) of our stores included drive-thru pharmacies as of January 1, 2000.

Our stores are supported by ten company-owned distribution centers, which are located in Rhode Island, New Jersey, Virginia, Indiana, Alabama, Pennsylvania, Tennessee, North Carolina, South Carolina and Michigan. These distribution centers contain an aggregate of approximately \(5,400,000\) square feet. In addition, we lease additional space near our distribution centers to handle certain distribution needs. We also lease approximately 141,000 square feet in three mail order service facilities located in Ohio.

We own our corporate headquarters, located in three buildings in Woonsocket, Rhode Island, which contain an aggregate of approximately 345,000 square feet. Additionally, a fourth headquarters building, expected to contain approximately

207,000 square feet, is currently under construction on a site adjacent to our existing corporate headquarters. We also lease approximately 352,000 square feet in eight office buildings in Rhode Island, Massachusetts and Washington.

In addition, in connection with certain business dispositions completed between 1991 and 1997, we continue to guarantee lease obligations for approximately 1,400 former stores. We are indemnified for these guarantee obligations by the respective purchasers. These guarantees generally remain in effect for the initial lease term and any extension thereof pursuant to a renewal option provided for in the lease prior to the time of the disposition. Assuming that each respective purchaser became insolvent, an event that we believe to be highly unlikely, management estimates that it could settle these obligations for approximately \(\$ 1.0\) billion as of January 1, 2000.

ITEM 3. -- LEGAL PROCEEDINGS
From time to time, the Company and its subsidiaries are involved in the assertion of claims and in litigation incidental to the normal course of business. In the opinion of management and our independent counsel, we do not believe that any existing claims or litigation will have a material adverse effect on our consolidated financial condition, results of operations or future cash flows.

ITEM 4. -- SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS
No matters were submitted to a vote of security holders during the fourth quarter of the year ended January 1, 2000.

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\section*{EXECUTIVE OFFICERS OF THE REGISTRANT}

The following sets forth the name, age and biographical information for each of our executive officers as of January 1, 2000:

CHARLES C. CONAWAY, age 39, President and Chief Operating Officer of CVS Corporation since April 1999; Executive Vice President and Chief Financial Officer of CVS Corporation from July 1996 to April 1999; Executive Vice President and Chief Financial Officer of CVS Pharmacy, Inc. from February 1995 to April 1999; Senior Vice President -- Pharmacy of CVS Pharmacy, Inc. from September 1992 to February 1995; Chairman of the Board of PharmaCare Management Services, Inc. and director of Linens 'n Things, Inc.

ROSEMARY MEDE, age 53, Senior Vice President -- Human Resources of CVS Pharmacy, Inc. since October 1997; Vice President of CVS Corporation since October 1997; Vice President/General Manager of Business Services of Becton Dickinson \& Co. from December 1995 to September 1997; held various management positions in human resources at Becton Dickinson from 1988 to November 1995.

LARRY J. MERLO, age 44, Executive Vice President -- Stores of CVS Pharmacy, Inc. since March 1998; Vice President of CVS Corporation since October 1996; Senior Vice President -- Stores of CVS Pharmacy, Inc. from January 1994 to March 1998.

DANIEL C. NELSON, age 50, Executive Vice President -- Marketing of CVS Pharmacy, Inc. since September 1993; Vice President of CVS Corporation since October 1996. Mr. Nelson resigned from his position with the Company in February 2000.

DAVID B. RICKARD, age 53, Executive Vice President and Chief Financial Officer of CVS Corporation and CVS Pharmacy, Inc. since September 1999; Senior Vice President and Chief Financial Officer of RJR Nabisco Holdings Corporation from March 1997 through August 1999; Executive Vice President, International Distillers and Vintners Americas, November 1996 through March 1997; Finance Director, International Distillers and Vintners, August 1995 to November 1996; Group Controller, Grand Metropolitan PLC, 1994 to August 1995.

THOMAS M. RYAN, age 47, Chairman of the Board of CVS Corporation since April 1999 and Chief Executive Officer of CVS Corporation since May 1998; President of

CVS Corporation from May 1998 to April 1999; Vice Chairman and Chief Operating Officer of CVS Corporation from October 1996 to May 1998; President and Chief Executive Officer of CVS Pharmacy, Inc. from January 1994 to April 1999; director of FleetBoston Financial Corporation and Reebok International Ltd.

DOUGLAS A. SGARRO, age 40, Senior Vice President -- Administration and Chief Legal Officer of CVS Pharmacy, Inc. since September 1997; President of CVS Realty Co., the real estate development, construction and property management division of CVS Pharmacy, Inc., since October 1999; Vice President of CVS Corporation since September 1997; partner in the New York City office of the law firm of Brown \& Wood LLP from January 1993 to August 1997.

LARRY D. SOLBERG, age 52, Senior Vice President -- Finance and Controller of CVS Pharmacy, Inc. since March 1996; Vice President of CVS Corporation since October 1996; Vice President and Controller of CVS Pharmacy, Inc. from October 1994 to March 1996.

LARRY J. ZIGERELLI, age 41, Executive Vice President -- Corporate Development of CVS Pharmacy, Inc. since February 1999; Vice President of CVS Corporation since February 1999; Vice President and General Manager, Food and Beverage -- Latin America, The Procter \& Gamble Company from June 1998 to January 1999; Vice President and General Manager, Puerto Rico and the Caribbean, The Procter \& Gamble Company from October 1994 to May 1998. Effective with the resignation of Mr. Nelson in February 2000, Mr. Zigerelli assumed the title of Executive Vice President -- Marketing of CVS Corporation.

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PART II
ITEM 5. -- MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

Since October 16, 1996, our common stock has been listed on the New York Stock Exchange under the symbol "CVS." Information regarding the market prices of our common stock and dividends declared may be found in Note 15 of the Notes to Consolidated Financial Statements included in "Item 8 -- Financial Statements and Supplementary Data."

On June 15, 1998, there was a two-for-one stock split on all shares of common stock owned by shareholders as of May 25, 1998.

ITEM 6. -- SELECTED FINANCIAL DATA
The following selected financial data should be read in conjunction with "Item 8 - -- Financial Statements and Supplementary Data" and "Item 7 -- Management's Discussion and Analysis of Financial Condition and Results of Operations."
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline In millions, except per share amounts & \multicolumn{2}{|r|}{\[
\begin{gathered}
1999 \\
(53 \text { WEEKS })
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\]} & \multicolumn{2}{|r|}{\[
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1998 \\
(52 \text { weeks) }
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\]} & \multicolumn{2}{|l|}{Fiscal Year 1997 (52 weeks)} & \multicolumn{2}{|r|}{\[
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1996 \\
(52 \text { weeks) }
\end{gathered}
\]} & \multicolumn{2}{|r|}{\[
\begin{gathered}
1995 \\
(52 \text { weeks) }
\end{gathered}
\]} \\
\hline \multicolumn{11}{|l|}{STATEMENT OF OPERATIONS DATA:} \\
\hline Net sales & \$ & 18,098.3 & \$ & 15,273.6 & \$ & 13,749.6 & \$ & 11,831.6 & \$ & 10,513.1 \\
\hline Gross margin(1) & & 4,861.4 & & 4,129.2 & & 3,718.3 & & 3,300.9 & & 2,960.0 \\
\hline Selling, general \& administrative & & 3,448.0 & & 2,949.0 & & 2,776.0 & & 2,490.8 & & 2,336.4 \\
\hline Depreciation and amortization & & 277.9 & & 249.7 & & 238.2 & & 205.4 & & 186.4 \\
\hline Merger, restructuring and other nonrecurring charges & & -- & & 178.6 & & 422.4 & & 12.8 & & 165.5 \\
\hline Operating profit(2) & & 1,135.5 & & 751.9 & & 281.7 & & 591.9 & & 271.7 \\
\hline Other expense (income), net & & 59.1 & & 60.9 & & 44.1 & & (51.5) & & 114.0 \\
\hline Income tax provision & & 441.3 & & 306.5 & & 149.2 & & 271.0 & & 74.3 \\
\hline Earnings from continuing operations before extraordinary item(3) & \$ & 635.1 & \$ & 384.5 & \$ & 88.4 & \$ & 372.4 & \$ & 83.4 \\
\hline \multicolumn{11}{|l|}{PER COMMON SHARE DATA:} \\
\hline Earnings from continuing operations before extraordinary item (3) & & & & & & & & & & \\
\hline Basic & \$ & 1.59 & \$ & 0.96 & \$ & 0.20 & \$ & 0.98 & \$ & 0.18 \\
\hline Diluted & & 1.55 & & 0.95 & & 0.19 & & 0.95 & & 0.18 \\
\hline Cash dividends per common share & & 0.230 & & 0.225 & & 0.220 & & 0.220 & & 0.760 \\
\hline
\end{tabular}
\begin{tabular}{rrrrrrrr}
\(7,275.4\) & \(\$\) & \(6,686.2\) \\
558.5 & 275.7 & \(\$\) & \(5,920.5\) & 290.4 & \(6,014.9\) & \(1,204.8\) & \(6,614.4\) \\
\(3,679.7\) & \(3,110.6\) & & \(2,626.5\) & \(2,413.8\) & \(1,056.3\) \\
4,098 & 4,122 & & 4,094 & 4,204 & \(2,567.4\) \\
\hline
\end{tabular}
(1) Gross margin includes the pre-tax effect of the following nonrecurring charges: (i) in 1998 , \(\$ 10.0\) million ( \(\$ 5.9\) million after-tax) related to the markdown of noncompatible Arbor merchandise and (ii) in 1997, \$75.0 million (\$49.9 million after-tax) related to the markdown of noncompatible Revco merchandise.
(2) Operating profit includes the pre-tax effect of the charges discussed in Note (1) above and the following merger, restructuring and other nonrecurring charges: (i) in 1998, \(\$ 147.3\) million (\$101.3 million after-tax) related to the merger of \(C V S\) and Arbor and \(\$ 31.3\) million ( \(\$ 18.4\) million after-tax) of nonrecurring costs incurred in connection with eliminating Arbor's information technology systems and Revco's noncompatible store merchandise fixtures, (ii) in 1997, \$337.1 million ( \(\$ 229.8\) million after-tax) related to the merger of CVS and Revco, \(\$ 54.3\) million ( \(\$ 32.0\) million after-tax) of nonrecurring costs incurred in connection with eliminating Revco's information technology systems and noncompatible store merchandise fixtures and \(\$ 31.0\) million (\$19.1 million after-tax) related to the restructuring of Big B, Inc., (iii) in 1996, \(\$ 12.8\) million ( \(\$ 6.5\) million after-tax) related to the write-off of costs incurred in connection with the failed merger of Rite Aid Corporation and Revco and (iv) in \(1995, \$ 165.5\) million ( \(\$ 97.7\) million after-tax) related to the Company's strategic restructuring program and the early adoption of SFAS No. 121, and \(\$ 49.5\) million (\$29.1 million after-tax) related to the Company changing its policy from capitalizing internally developed software costs to expensing the costs as incurred, outsourcing information technology functions and retaining former employees until their respective job functions were transitioned.
(3) Earnings from continuing operations before extraordinary item and earnings per common share from continuing operations before extraordinary item include the after-tax effect of the charges discussed in Notes (1) and (2) above and a \(\$ 121.4\) million ( \(\$ 72.1\) million after-tax) gain realized during 1996 upon the sale of equity securities received from the sale of Marshalls.

ITEM 7. -- MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

We strongly recommend that you read our accompanying audited consolidated financial statements and footnotes along with this important discussion and analysis.

\section*{RESULTS OF OPERATIONS}

Fiscal 1999, which ended on January 1, 2000 , included 53 weeks, while fiscal 1998 and 1997, which ended on December 26, 1998 and December 27, 1997, respectively, included 52 weeks.

NET SALES increased \(18.5 \%\) in 1999 to \(\$ 18.1\) billion. This compares to increases of \(11.1 \%\) in 1998 and \(16.2 \%\) in 1997. Same store sales, consisting of sales from stores that have been open for more than one year, rose \(12.5 \%\) in 1999 , \(10.8 \%\) in 1998 and 9.7\% in 1997. Pharmacy same-store sales increased 19.4\% in 1999 and 16.5\% in 1998 and 1997. Our pharmacy sales as a percentage of total net sales were 59\% in 1999, 58\% in 1998 and 55\% in 1997. Our third party prescription sales as a percentage of total pharmacy sales were 87\% in 1999, 84\% in 1998 and 81\% in 1997.

As you review our sales performance, we believe you should consider the following important information:
- Our pharmacy sales growth continued to benefit from our ability to attract and retain managed care customers, our ongoing program of purchasing prescription files from independent pharmacies and favorable industry trends. These trends include an aging American population; many "baby boomers" are now in their fifties and are consuming a greater number of prescription drugs. The increased use of pharmaceuticals as the first line of defense for healthcare and the introduction of a number of successful new prescription drugs also contributed to the growing demand for pharmacy services.

Our front store sales growth was driven by strong performance in the health and beauty, photo, seasonal, and general merchandise categories.
- -

The increase in net sales in 1999 was positively affected by the 53rd week. Excluding the positive impact of the 53 rd week, net sales increased \(16.0 \%\) in 1999 when compared to 1998.
- - The increase in net sales in 1998 was positively affected by our efforts to improve the performance of the Revco stores. To do this, we converted the retained Revco stores to the CVS store format and relocated certain stores. Our performance during the conversion period was positively affected by temporary promotional events.
- - The increase in net sales in 1997 was positively affected by our acquisition of Big B, Inc., effective November 16, 1996. Excluding the positive impact of the Big B acquisition, net sales increased 11.3\% in 1997 when compared to 1996 . Please read Note 3 to the consolidated financial statements for other important information about the Big B acquisition.
- - We continued to relocate our existing shopping center stores to larger, more convenient, freestanding locations. Historically, we have achieved significant improvements in customer count and net sales when we do this. The resulting increase in net sales has typically been driven by an increase in front store sales, which normally have a higher gross margin. We believe that our relocation program offers a significant opportunity for future growth, as only \(33 \%\) of our existing stores are freestanding. We currently expect to have approximately \(40 \%\) of our stores in freestanding locations by the end of 2000. Our long-term goal is to have \(80 \%\) of our stores located in freestanding sites. We cannot, however, guarantee that future store relocations will deliver the same results as those historically achieved. Please read the "Cautionary Statement Concerning Forward-Looking Statements" section below.

GROSS MARGIN as a percentage of net sales was \(26.9 \%\) in 1999. This compares to \(27.0 \%\) in 1998 and 1997. Inventory shrinkage was \(0.9 \%\) of net sales in 1999, compared to \(0.8 \%\) of net sales in 1998 and 1997. As you review our gross margin performance, please remember to consider the impact of the following nonrecurring charges:
- - During 1998, we recorded a \(\$ 10.0\) million charge to cost of goods sold to reflect markdowns on noncompatible Arbor merchandise, which resulted from the CVS/Arbor merger transaction. Please read Notes 2 and 3 to the consolidated financial statements for other important information about the CVS/Arbor merger.

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- - During 1997, we recorded a \(\$ 75.0\) million charge to cost of goods sold to reflect markdowns on noncompatible Revco merchandise, which resulted from the CVS/Revco merger transaction. Please read Notes 2 and 3 to the consolidated financial statements for other important information about the CVS/Revco merger.

If you exclude the effect of these nonrecurring charges, our comparable gross margin as a percentage of net sales was \(26.9 \%\) in 1999, 27.1\% in 1998 and \(27.6 \%\) in 1997.

Why has our comparable gross margin rate been declining?
```

-     - Pharmacy sales are growing at a faster pace than front store sales. On average, our gross margin on pharmacy sales is lower than our gross margin on front store sales.

```
- - Sales to customers covered by third party insurance programs have continued to increase and, thus, have become a larger part of our total pharmacy business. Our gross margin on third party sales has continued to decline largely due to the efforts of managed care organizations and other pharmacy benefit managers to reduce prescription drug costs. To address this trend, we have dropped and/or renegotiated a number of third party programs that fell below our minimum profitability standards. In the event this trend continues and we elect to drop additional programs and/or decide not to participate in future programs that fall below our minimum profitability standards, we may not be able to sustain our current rate of sales growth.

TOTAL OPERATING EXPENSES were \(20.6 \%\) of net sales in 1999. This compares to \(22.1 \%\) in 1998 and \(25.0 \%\) in 1997. As you review our performance in this area, please remember to consider the impact of the following nonrecurring charges:
- During 1998, we recorded a \(\$ 147.3\) million charge to operating expenses for direct and other merger-related costs pertaining to the CVS/Arbor merger transaction and related restructuring activities. In addition, we incurred \$31.3 million of nonrecurring costs in connection with eliminating Arbor's information technology systems and Revco's noncompatible store merchandise fixtures. Please read Notes 2 and 3 to the consolidated financial statements for other important information about the CVS/Arbor merger.
- During 1997, we recorded a \(\$ 337.1\) million charge to operating expenses for direct and other merger-related costs pertaining to the CVS/Revco merger transaction and related restructuring activities. In addition, we incurred \(\$ 54.3\) million of nonrecurring costs in connection with eliminating Revco's information technology systems and removing Revco's noncompatible store merchandise fixtures. We also recorded a \(\$ 31.0\) million charge for certain costs associated with the restructuring of Big B, Inc. Please read Notes 2 and 3 to the consolidated financial statements for other important information about the CVS/Revco merger and Big B acquisition.

If you exclude the effect of the nonrecurring charges we incurred in 1998 and 1997, comparable operating expenses as a percentage of net sales were \(20.6 \%\) in 1999, 20.9\% in 1998 and 21.9\% in 1997.

What have we done to improve our comparable total operating expenses as a percentage of net sales?
- - Our strong sales performance has consistently allowed our net sales to grow at a faster pace than total operating expenses.
- - Our information technology initiatives have led to greater productivity, which has resulted in lower operating costs and improved sales.
- - We eliminated most of Arbor's existing corporate overhead in 1998 and most of Revco's in 1997.

As a result of combining the operations of CVS, Arbor and Revco, we were able to achieve substantial annual operating cost savings in 1998 and 1997. Although we are extremely proud of this accomplishment, we strongly advise you not to rely on the resulting operating expense improvement trend to predict our future performance.

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OPERATING PROFIT increased \(\$ 383.6\) million to \(\$ 1.1\) billion in 1999. This compares to \(\$ 751.9\) million in 1998 and \(\$ 281.7\) million in 1997 . If you exclude the effect of the nonrecurring charges we recorded in gross margin and in total operating expenses, our comparable operating profit increased \(\$ 195.0\) million (or \(20.7 \%\) ) to
\(\$ 1.1\) billion in 1999. This compares to \(\$ 940.5\) million in 1998 and \(\$ 779.1\) million in 1997. Comparable operating profit as a percentage of net sales was \(6.3 \%\) in 1999, 6.2\% in 1998 and 5.7\% in 1997.

INTEREST EXPENSE, NET consisted of the following:
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline & \multicolumn{4}{|r|}{\multirow[t]{2}{*}{\[
\begin{array}{cc} 
\\
1999 & \text { Fiscal Year } \\
1998
\end{array}
\]}} & \multicolumn{2}{|r|}{\multirow[b]{2}{*}{1997}} \\
\hline In millions & & & & & & \\
\hline Interest expense & \$ & 66.1 & \$ & 69.7 & \$ & 59.1 \\
\hline Interest income & & (7.0) & & (8.8) & & (15.0) \\
\hline Interest expense, net & \$ & 59.1 & \$ & 60.9 & \$ & \\
\hline
\end{tabular}

The decrease in interest expense in 1999 was primarily due to the fact that we replaced \(\$ 300\) million of our commercial paper borrowings with unsecured senior notes that bear a lower interest rate than our commercial paper. The increase in interest expense in 1998 was primarily due to higher average borrowing levels when compared to 1997. The decrease in interest income in 1998 was primarily due to interest income recognized during 1997 on a note receivable that we received when we sold Kay-Bee Toys in 1996 . This note was sold in 1997.

INCOME TAX PROVISION ~ Our effective income tax rate was 41.0\% in 1999 compared to \(44.4 \%\) in 1998 and 62.8\% in 1997. Our effective income tax rates were higher in 1998 and 1997 because certain components of the nonrecurring charges we recorded in conjunction with the CVS/Arbor and CVS/Revco merger transactions were not deductible for income tax purposes.

EARNINGS FROM CONTINUING OPERATIONS BEFORE EXTRAORDINARY ITEM increased \(\$ 250.6\) million to \(\$ 635.1\) million (or \(\$ 1.55\) per diluted share) in 1999. This compares to \(\$ 384.5\) million (or \(\$ 0.95\) per diluted share) in 1998 and \(\$ 88.4\) million (or \(\$ 0.19\) per diluted share) in 1997. If you exclude the effect of the nonrecurring charges we recorded in cost of goods sold and in total operating expenses, our comparable earnings from continuing operations before extraordinary item increased \(24.5 \%\) to \(\$ 635.1\) million (or \(\$ 1.55\) per diluted share) in 1999 . This compares to \(\$ 510.1\) million (or \(\$ 1.26\) per diluted share) in 1998 and \(\$ 419.2\) million (or \(\$ 1.05\) per diluted share) in 1997.

DISCONTINUED OPERATIONS ~ In November 1997, we completed the final phase of a comprehensive strategic restructuring program, under which we sold Marshalls, Kay-Bee Toys, Wilsons, This End Up and Bob's Stores. As part of this program, we also completed the spin-off of Footstar, Inc., which included Meldisco, Footaction and Thom McAn, completed the initial and secondary public offerings of Linens `n Things and eliminated certain corporate overhead costs. During 1997, we sold our remaining investment in Linens `n Things and recorded, as a component of discontinued operations, an after-tax gain of \(\$ 38.2 \mathrm{million}\). In connection with recording this gain, we also recorded, as a component of discontinued operations, an after-tax charge of \(\$ 20.7\) million during 1997 to finalize our original liability estimates. Please read Note 4 to the consolidated financial statements for other important information about this program.

EXTRAORDINARY ITEM ~ During 1997, we retired \(\$ 865.7\) million of the debt we absorbed when we acquired Revco. As a result, we recorded a charge for an extraordinary item, net of income taxes, of \(\$ 17.1\) million. The extraordinary item included the early retirement premiums we paid and the balance of our deferred financing costs.

NET EARNINGS were \(\$ 635.1\) million (or \(\$ 1.55\) per diluted share) in 1999. This compares to \(\$ 384.5\) million (or \(\$ 0.95\) per diluted share) in 1998 and \(\$ 88.8\) million (or \(\$ 0.19\) per diluted share) in 1997.

LIQUIDITY \& CAPITAL RESOURCES

LIQUIDITY ~ The Company has three primary sources of liquidity: cash provided by operations, commercial paper and uncommitted lines of credit. We generally finance our inventory and capital expenditure requirements with internally generated funds and commercial paper. We currently expect to continue to utilize our commercial paper program to support our working capital needs. In addition,
we may elect to use long-term borrowings in the future to support our continued growth.

Our commercial paper program is supported by a \(\$ 670\) million, five-year unsecured revolving credit facility that expires on May 30, 2002, and a \(\$ 530\) million, \(364-d a y\) unsecured revolving credit facility that expires on June 21, 2000. We can also obtain up to \(\$ 35.0\) million of short-term financing through various uncommitted lines of credit. As of January 1, 2000 , we had \(\$ 451.0\) million of commercial paper outstanding at a weighted average interest rate of \(6.2 \%\). There were no borrowings outstanding under the uncommitted lines of credit as of January 1, 2000.

On February 11, 1999, we issued \(\$ 300\) million of \(5.5 \%\) unsecured senior notes due February 15,2004 . The proceeds from the issuance were used to repay outstanding commercial paper borrowings.

Our credit facilities and unsecured senior notes contain customary restrictive financial and operating covenants. We do not believe that the restrictions contained in these covenants materially affect our financial or operating flexibility.

CAPITAL RESOURCES ~ Although there can be no assurance and assuming market interest rates remain favorable, we currently believe that we will continue to have access to capital at attractive interest rates in 2000 . We further believe that our cash on hand and cash provided by operations, together with our ability to obtain additional short-term and long-term financing, will be sufficient to cover our future working capital needs, capital expenditures and debt service requirements for at least the next 12 months.

NET CASH PROVIDED BY OPERATIONS ~ Net cash provided by operations was \$658.8 million in 1999. This compares to net cash provided by operations of \(\$ 221.0\) million in 1998 and net cash used in operations of \(\$ 105.8\) million in 1997. The improvement in net cash provided by operations was primarily the result of higher net earnings, improved working capital management and a reduction in cash payments associated with the Arbor and Revco mergers. You should be aware that cash flow from operations will continue to be negatively impacted by future payments associated with the Arbor and Revco mergers and the Company's strategic restructuring program. As of January 1, 2000 , the future cash payments associated with these programs totaled \(\$ 123.0\) million. These payments primarily include: (i) \(\$ 12.1\) million for employee severance, which extends through 2000 , (ii) \(\$ 9.0\) million for retirement benefits and related excess parachute payment excise taxes, which extend for a number of years to coincide with the future payment of retirement benefits, and (iii) \(\$ 98.5\) million for continuing lease obligations, which extend through 2020.

CAPITAL EXPENDITURES ~ Our capital expenditures totaled \$493.5 million in 1999. This compared to \(\$ 502.3\) million in 1998 and \(\$ 341.6\) million in 1997. During 1999, we opened 146 new stores, relocated 299 existing stores and closed 170 stores. During 2000, we currently expect to open 425 stores, including 250 relocations. As of January 1, 2000, we operated 4,098 retail drugstores in 26 states and the District of Columbia.

RECENT ACCOUNTING PRONOUNCEMENTS

In June 1998, the Financial Accounting Standards Board issued Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities." This statement, which establishes the accounting and financial reporting requirements for derivative instruments, requires companies to recognize derivatives as either assets or liabilities on the balance sheet and measure those instruments at fair value. In May 1999, the Financial Accounting Standards Board delayed the implementation date for this statement by one year. We expect to adopt SFAS No. 133 in 2001 . We currently are in the process of determining what impact, if any, this pronouncement will have on our consolidated financial statements.
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We have made forward-looking statements in this Annual Report that are subject
to risks and uncertainties that could cause actual results to differ materially.
For these statements, we claim the protection of the safe harbor for
forward-looking statements contained in the Private Securities Litigation Reform
Act of 1995. We strongly recommend that you become familiar with the specific
risks and uncertainties that we have outlined for you under "Item 1 -- Business

- -- Cautionary Statement Concerning Forward-Looking Statements."

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ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We have not entered into any transactions using derivative financial instruments or derivative commodity instruments and we believe that our exposure to market risk associated with other financial instruments (such as fixed and variable rate borrowings), are not material.

ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

INDEX TO CONSOLIDATED FINANCIAL STATEMENTS

Financial Statements:
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Management's Responsibility for Financial Reporting.................................................................................................

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Consolidated Statements of Operations for the fiscal years ended January

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Consolidated Balance Sheets as of January 1, 2000 and December 26, 1998.............................................................}1
Consolidated Statements of Shareholders' Equity for the fiscal years
ended January 1, 2000, December 26, 1998 and December 27, 1997.........................................................................
Consolidated Statements of Cash Flows for the fiscal years ended January 1, 2000,
December 26, 1998 and December 27, 1997..................................................................................................

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Financial Statement Schedule:
Schedule II -- Valuation and Qualifying Accounts...................................................................................................

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All other schedules are omitted because they are not applicable.

\section*{MANAGEMENT'S RESPONSIBILITY FOR FINANCIAL REPORTING}

The integrity and objectivity of the financial statements and related financial information in this Annual Report are the responsibility of the management of the Company. The financial statements have been prepared in conformity with generally accepted accounting principles and include, when necessary, the best estimates and judgments of management.

The Company maintains a system of internal controls designed to provide reasonable assurance, at appropriate cost, that assets are safeguarded, transactions are executed in accordance with management's authorization, and the accounting records provide a reliable basis for the preparation of the financial statements. The system of internal accounting controls is continually reviewed by management and improved and modified as necessary in response to changing business conditions and the recommendations of the Company's internal auditors and independent auditors.

KPMG LLP, independent auditors, are engaged to render an opinion regarding the fair presentation of the consolidated financial statements of the Company. Their
accompanying report is based upon an audit conducted in accordance with generally accepted auditing standards and included a review of the system of internal controls to the extent they considered necessary to support their opinion.

The Audit Committee of the Board of Directors, consisting solely of outside directors, meets periodically with management, internal auditors and the independent auditors to review matters relating to the Company's financial reporting, the adequacy of internal accounting controls and the scope and results of audit work. The internal auditors and independent auditors have free access to the Audit Committee.
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/s/ THOMAS M. RYAN

- ------------------
Thomas M. Ryan
Chairman of the Board and Chief Executive Officer
/s/ DAVID B. RICKARD
- --------------------
David B. Rickard
Executive Vice President and Chief Financial Officer
February 7, 2000

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\section*{INDEPENDENT AUDITORS' REPORT}

Board of Directors and Shareholders
CVS Corporation:

We have audited the accompanying consolidated balance sheets of CVS Corporation and subsidiaries as of January 1, 2000 and December 26, 1998, and the related consolidated statements of operations, shareholders' equity, and cash flows for the fifty-three week period ended January 1, 2000 and the fifty-two week periods ended December 26, 1998 and December 27, 1997. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of CVS Corporation and subsidiaries as of January 1, 2000 and December 26,1998 , and the results of their operations and their cash flows for the fifty-three week period ended January 1, 2000 and the fifty-two week periods ended December 26, 1998 and December 27, 1997, in conformity with generally accepted accounting principles.
/s/ KPMG LLP
- ------------

KPMG LLP
Providence, Rhode Island

February 7, 2000

CVS CORPORATION CONSOLIDATED STATEMENTS OF OPERATIONS
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline In millions, except per share amounts & \multicolumn{2}{|r|}{JANUARY 1, 2000 ( 53 WEEKS)} & \multicolumn{2}{|l|}{\begin{tabular}{l}
Fiscal Year Ended December 26 ,
1998 \\
(52 weeks)
\end{tabular}} & \multicolumn{2}{|l|}{\[
\begin{gathered}
\text { December } 27, \\
1997 \\
(52 \text { weeks) }
\end{gathered}
\]} \\
\hline Net sales & \$ & 18,098.3 & \$ & 15,273.6 & \$ & 13,749.6 \\
\hline Cost of goods sold, buying and warehousing costs & & 13,236.9 & & 11,144.4 & & 10,031.3 \\
\hline Gross margin & & 4,861.4 & & 4,129.2 & & 3,718.3 \\
\hline Selling, general and administrative expenses & & 3,448.0 & & 2,949.0 & & 2,776.0 \\
\hline Depreciation and amortization & & 277.9 & & 249.7 & & 238.2 \\
\hline Merger, restructuring and other nonrecurring charges & & -- & & 178.6 & & 422.4 \\
\hline Total operating expenses & & 3,725.9 & & 3,377.3 & & 3,436.6 \\
\hline Operating profit & & 1,135.5 & & 751.9 & & 281.7 \\
\hline Interest expense, net & & 59.1 & & 60.9 & & 44.1 \\
\hline Earnings from continuing operations before income tax provision and extraordinary item & & 1,076.4 & & 691.0 & & 237.6 \\
\hline Income tax provision & & 441.3 & & 306.5 & & 149.2 \\
\hline Earnings from continuing operations before extraordinary item & & 635.1 & & 384.5 & & 88.4 \\
\hline \begin{tabular}{l}
Discontinued operations: \\
Gain on disposal, net of income tax provision of \(\$ 12.4\)
\end{tabular} & & -- & & -- & & 17.5 \\
\hline Earnings from discontinued operations & & -- & & -- & & 17.5 \\
\hline Earnings before extraordinary item & & 635.1 & & 384.5 & & 105.9 \\
\hline Extraordinary item, loss related to early retirement of debt, net of income tax benefit of \(\$ 11.4\) & & -- & & -- & & (17.1) \\
\hline \begin{tabular}{l}
Net earnings \\
Preference dividends, net of income tax benefit
\end{tabular} & & \[
\begin{aligned}
& 635.1 \\
& (14.7)
\end{aligned}
\] & & \[
\begin{aligned}
& 384.5 \\
& (13.6)
\end{aligned}
\] & & \[
\begin{gathered}
88.8 \\
(13.7)
\end{gathered}
\] \\
\hline Net earnings available to common shareholders & \$ & 620.4 & \$ & 370.9 & \$ & 75.1 \\
\hline BASIC EARNINGS PER COMMON SHARE: & & & & & & \\
\hline Earnings from continuing operations before extraordinary item & \$ & 1.59 & \$ & 0.96 & \$ & 0.20 \\
\hline Earnings from discontinued operations & & -- & & -- & & 0.05 \\
\hline Extraordinary item, net of income tax benefit & & -- & & -- & & (0.05) \\
\hline Net earnings & \$ & 1.59 & \$ & 0.96 & \$ & 0.20 \\
\hline Weighted average common shares outstanding & & 391.3 & & 387.1 & & 377.2 \\
\hline DILUTED EARNINGS PER COMMON SHARE: & & & & & & \\
\hline Earnings from continuing operations before extraordinary item & \$ & 1.55 & \$ & 0.95 & \$ & 0.19 \\
\hline Earnings from discontinued operations & & -- & & -- & & 0.05 \\
\hline Extraordinary item, net of income tax benefit & & -- & & -- & & (0.05) \\
\hline Net earnings & \$ & 1.55 & \$ & 0.95 & \$ & 0.19 \\
\hline Weighted average common shares outstanding & & 408.9 & & 405.2 & & 385.1 \\
\hline DIVIDENDS DECLARED PER COMMON SHARE & \$ & 0.230 & \$ & 0.225 & \$ & 0.220 \\
\hline
\end{tabular}

See accompanying notes to consolidated financial statements.

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\section*{CVS CORPORATION CONSOLIDATED BALANCE SHEETS}
\begin{tabular}{|c|c|c|c|c|}
\hline In millions, except shares and per share amounts & \multicolumn{2}{|l|}{\[
\begin{gathered}
\text { JANUARY 1, } \\
2000
\end{gathered}
\]} & \multicolumn{2}{|l|}{\[
\begin{gathered}
\text { December } 26, \\
1998
\end{gathered}
\]} \\
\hline \multicolumn{5}{|l|}{ASSETS:} \\
\hline Cash and cash equivalents & \$ & 230.0 & \$ & 180.8 \\
\hline Accounts receivable, net & & 699.3 & & 650.3 \\
\hline Inventories & & 3,445.5 & & 3,190.2 \\
\hline Deferred income taxes & & 139.4 & & 248.7 \\
\hline Other current assets & & 93.8 & & 79.2 \\
\hline TOTAL CURRENT ASSETS & & 4,608.0 & & 4,349.2 \\
\hline
\end{tabular}
Property and equipment, net
Goodwill, net
Other assets

See accompanying notes to consolidated financial statements.

CVS CORPORATION
CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY


Source: CVS HEALTH Corp, 10-K, March 31, 2000
\begin{tabular}{|c|c|c|c|}
\hline Net earnings & \multirow[t]{2}{*}{635.1} & \multirow[t]{2}{*}{384.5} & 88.8 \\
\hline Dividends: & & & \\
\hline Preference stock, net of income tax benefit & (14.7) & (13.6) & (13.7) \\
\hline Common stock & (90.0) & (88.9) & (73.9) \\
\hline Immaterial pooling of interests & (8.0) & -- & -- \\
\hline End of year & 2,543.5 & 2,021.1 & 1,739.1 \\
\hline \multicolumn{4}{|l|}{OTHER:} \\
\hline Beginning of year & -- & -- & (2.4) \\
\hline Unrealized holding gain on investments, net & -- & -- & 2.4 \\
\hline End of year & -- & -- & -- \\
\hline TOTAL SHAREHOLDERS' EQUITY & \$ 3,679.7 & \$ 3,110.6 & \$ 2,626.5 \\
\hline
\end{tabular}

See accompanying notes to consolidated financial statements.

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CVS CORPORATION
CONSOLIDATED STATEMENTS OF CASH FLOWS
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline In millions & \multicolumn{2}{|r|}{JANUARY 1, 2000 ( 53 WEEKS)} & \multicolumn{2}{|l|}{```
Fiscal Year Ended
    December 26,
        1998
        (52 weeks)
```} & \multicolumn{2}{|l|}{\begin{tabular}{l}
December 27, 1997 \\
(52 weeks)
\end{tabular}} \\
\hline \multirow[t]{2}{*}{CASH FLOWS FROM OPERATING ACTIVITIES: Net earnings} & & & & & & \\
\hline & \$ & 635.1 & \$ & 384.5 & \$ & 88.8 \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Adjustments required to reconcile net earnings to net cash provided by (used in) operating activities: \\
Depreciation and amortization
\end{tabular}} & & & & & & \\
\hline & & 277.9 & & 249.7 & & 242.6 \\
\hline Merger, restructuring and other nonrecurring charges & & -- & & 188.6 & & 466.4 \\
\hline Deferred income taxes and other noncash items & & 124.8 & & 80.6 & & (140.4) \\
\hline Extraordinary item, net of income tax benefit & & -- & & -- & & 17.1 \\
\hline \multicolumn{2}{|l|}{Change in assets and liabilities, excluding acquisitions:} & & & & & \\
\hline Increase in accounts receivable, net & & (48.9) & & (197.9) & & (82.5) \\
\hline Increase in inventories & & (255.0) & & (315.0) & & (566.1) \\
\hline Increase in other current assets & & (16.7) & & (18.5) & & (18.3) \\
\hline Increase in accounts payable & & 166.8 & & 52.6 & & 174.7 \\
\hline Decrease in accrued expenses & & (37.7) & & (134.5) & & (232.3) \\
\hline Decrease in other assets and other long-term liabilities & & (187.5) & & (69.1) & & (55.8) \\
\hline NET CASH PROVIDED BY (USED IN) OPERATING ACTIVITIES & & 658.8 & & 221.0 & & (105.8) \\
\hline \multicolumn{2}{|l|}{CASH FLOWS FROM INVESTING ACTIVITIES:} & & & & & \\
\hline Additions to property and equipment & & (493.5) & & (502.3) & & (341.6) \\
\hline Acquisitions, net of cash & & (33.6) & & (62.2) & & -- \\
\hline Proceeds from sale of businesses and other property and equipment & & 28.2 & & 50.5 & & 192.7 \\
\hline Proceeds from sale of investments & & -- & & -- & & 309.7 \\
\hline NET CASH (USED IN) PROVIdED BY INVESTING ACtIVITIES & & (498.9) & & (514.0) & & 160.8 \\
\hline CASH FLOWS FROM FINANCING ACTIVITIES: & & & & & & \\
\hline (Reductions in) additions to short-term borrowings & & (324.5) & & 304.6 & & 466.4 \\
\hline Proceeds from exercise of stock options & & 20.4 & & 121.1 & & 169.1 \\
\hline Additions to (reductions in) long-term debt & & 298.1 & & (41.9) & & (917.2) \\
\hline Dividends paid & & (104.7) & & (102.5) & & (87.6) \\
\hline NET CASH (USED IN) PROVIDED BY FINANCING ACTIVITIES & & (110.7) & & 281.3 & & (369.3) \\
\hline Net increase (decrease) in cash and cash equivalents & & 49.2 & & (11.7) & & (314.3) \\
\hline Cash and cash equivalents at beginning of year & & 180.8 & & 192.5 & & 506.8 \\
\hline CASH AND CASH EQUIVALENTS AT END OF YEAR & \$ & 230.0 & \$ & 180.8 & \$ & 192.5 \\
\hline
\end{tabular}

See accompanying notes to consolidated financial statements.

NOTE 1 -- SIGNIFICANT ACCOUNTING POLICIES
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DESCRIPTION OF BUSINESS ~ CVS Corporation ("CVS" or the "Company") is
principally in the retail drugstore business. As of January 1, 2000, the Company
operated 4,098 retail drugstores and three mail order facilities located in 26

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states and the District of Columbia. See Note 13 for further information about the Company's business segments.

BASIS OF PRESENTATION ~ The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. All material intercompany balances and transactions have been eliminated. Fiscal 1999, which ended on January 1, 2000, included 53 weeks, while fiscal 1998 and 1997, which ended on December 26,1998 and December 27,1997 , respectively, included 52 weeks.

USE OF ESTIMATES ~ The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates.

RECLASSIFICATIONS ~ Certain reclassifications have been made to the consolidated financial statements of prior years to conform to the current year presentation.

CASH AND CASH EQUIVALENTS ~ Cash and cash equivalents consist of cash and temporary investments with maturities of three months or less when purchased.

ACCOUNTS RECEIVABLE ~ Accounts receivable are stated net of an allowance for uncollectible accounts of \(\$ 41.1\) million and \(\$ 39.8\) million as of January 1,2000 and December 26, 1998, respectively. The balance primarily includes amounts due from third party providers (e.g., pharmacy benefit managers, insurance companies, governmental agencies and vendors).

FINANCIAL INSTRUMENTS ~ Financial instruments include cash and cash equivalents, accounts receivable, accounts payable, accrued expenses and short-term borrowings. Due to the short-term nature of these instruments, the Company's carrying value approximates fair value.

INVENTORIES ~ Inventories are stated at the lower of cost or market using the first-in, first-out method.

PROPERTY AND EQUIPMENT ~ Depreciation of property and equipment is computed on a straight-line basis, generally over the estimated useful lives of the asset or, when applicable, the term of the lease, whichever is shorter. Estimated useful lives generally range from 10 to 40 years for buildings and improvements, 3 to 10 years for fixtures and equipment and 3 to 10 years for leasehold improvements. Maintenance and repair costs are charged directly to expense as incurred. Major renewals or replacements that substantially extend the useful life of an asset are capitalized and depreciated.

IMPAIRMENT OF LONG-LIVED ASSETS ~ The Company primarily groups and evaluates fixed and intangible assets at an individual store level, which is the lowest level at which individual cash flows can be identified. Goodwill is allocated to individual stores based on historical store contribution, which approximates store cash flow. Other intangible assets (i.e., favorable lease interests and prescription files) are typically store specific and, therefore, are directly assigned to individual stores. When evaluating assets for potential impairment, the Company first compares the carrying amount of the asset to the asset's estimated future cash flows (undiscounted and without interest charges). If the estimated future cash flows used in this analysis are less than the carrying amount of the asset, an impairment loss calculation is prepared. The impairment loss calculation compares the carrying amount of the asset to the asset's estimated future cash flows (discounted and with interest charges). If the carrying amount exceeds the asset's estimated future cash flows (discounted and with interest charges), an impairment loss is recorded.

GOODWILL ~ Goodwill, which represents the excess of the purchase price over the fair value of net assets acquired, is amortized on a straight-line basis generally over periods of 40 years. Accumulated amortization was \(\$ 105.0\) million and \(\$ 85.6\) million as of January 1,2000 and December 26 , 1998, respectively. The Company evaluates goodwill for impairment whenever events or circumstances indicate that the carrying amount may not be recoverable. If the carrying amount of the goodwill exceeds the expected undiscounted future cash flows, the Company records an impairment loss.

OTHER ASSETS ~ Other assets primarily include favorable leases, which are amortized on a straight-line basis over the life of the lease, and reorganization goodwill, which is amortized on a straight-line basis over 20 years. The reorganization goodwill is the value of Revco D.S., Inc., in excess of identifiable assets, as determined during its 1992 reorganization under Chapter 11 of the United States Bankruptcy Code. See Note 2 for further information about the Company's merger with Revco D.S. Inc.

REVENUE RECOGNITION ~ The Company recognizes revenue from the sale of merchandise at the time the merchandise is sold. Service revenues from the Company's pharmacy benefit management segment are recognized at the time the service is provided.

VENDOR ALLOWANCES ~ The total value of any up-front or other periodic payments received from vendors that are linked to purchase commitments is initially deferred. The deferred amounts are then amortized to reduce cost of goods sold over the life of the contract based upon periodic purchase volume. The total value of any up-front or other periodic payments received from vendors that are not linked to purchase commitments is also initially deferred. The deferred amounts are then amortized to reduce cost of goods sold on a straight-line basis over the life of the related contract. Funds that are directly linked to advertising commitments are recognized as a reduction of advertising expense when the related advertising commitment is satisfied.

STORE OPENING AND CLOSING COSTS ~ New store opening costs are charged directly to expense when incurred. When the Company closes a store, the estimated unrecoverable costs, including the remaining lease obligation, are charged to expense.

STOCK-BASED COMPENSATION ~ The Company has adopted Statement of Financial Accounting Standards ("SFAS") No. 123, "Accounting for Stock-Based Compensation." Under SFAS No. 123, companies can elect to account for stock-based compensation using a fair value based method or continue to measure compensation expense using the intrinsic value method prescribed in Accounting Principles Board ("APB") Opinion No. 25, "Accounting for Stock Issued to Employees." The Company has elected to continue to account for its stock-based compensation plans under APB Opinion No. 25. See Note 7 for further information about the Company's stock incentive plans.

ADVERTISING COSTS ~ External costs incurred to produce media advertising are charged to expense when the advertising takes place.

INSURANCE ~ The Company is self-insured for general liability, workers' compensation and automobile liability claims up to \(\$ 500,000\). Third party insurance coverage is maintained for claims that exceed this amount. The Company's self-insurance accruals are calculated using standard insurance industry actuarial assumptions and the Company's historical claims experience.

INCOME TAXES ~ Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the carrying amount of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes as well as for the deferred tax effects of tax credit carryforwards. Deferred tax assets and liabilities are measured using the enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled.

EARNINGS PER COMMON SHARE ~ Basic earnings per common share is computed by dividing: (i) net earnings, after deducting the after-tax dividends on the ESOP preference stock, by (ii) the weighted average number of common shares outstanding during the year (the "Basic Shares").

When computing diluted earnings per common share, the company normally assumes that the ESOP preference stock is converted into common stock and all dilutive stock options are exercised. After the assumed ESOP preference stock conversion, the ESOP trust would hold common stock rather than ESOP preference stock and would receive common stock dividends (currently \(\$ 0.23\) per share) rather than

ESOP preference stock dividends (currently \(\$ 3.90\) per share). Since the ESOP Trust uses the dividends it receives to service its debt, the Company would have to increase its contribution to the ESOP trust to compensate it for the lower dividends. This additional contribution would reduce the Company's net earnings, which in turn, would reduce the amounts that would be accrued under the Company's incentive compensation plans.

Diluted earnings per common share is computed by dividing: (i) net earnings, after accounting for the difference between the dividends on the ESOP preference stock and common stock and after making adjustments for the incentive compensation plans by (ii) Basic Shares plus the additional shares that would be issued assuming that all dilutive stock options are exercised and the ESOP preference stock is converted into common stock. In 1997, the assumed conversion of the ESOP preference stock would have increased diluted earnings per common share and, therefore, was not considered.

NEW ACCOUNTING PRONOUNCEMENTS ~ During fiscal 1999, the Company adopted American Institute of Certified Public Accountants Statement of Position 98-1, "Accounting for the Costs of Computer Software Developed or Obtained for Internal Use." This statement defines which costs incurred to develop or purchase internal-use software should be capitalized and which costs should be expensed. The adoption of this statement did not have a material effect on the Company's consolidated financial statements.

NOTE 2 -- BUSINESS COMBINATIONS
CVS/ARBOR MERGER
On March 31, 1998, CVS completed a merger with Arbor Drugs, Inc. ("Arbor"), pursuant to which 37.8 million shares of CVS common stock were exchanged for all the outstanding common stock of Arbor (the "CVS/Arbor Merger"). Each outstanding share of Arbor common stock was exchanged for 0.6364 shares of CVS common stock. In addition, outstanding Arbor stock options were converted at the same exchange ratio into options to purchase 5.3 million shares of CVS common stock.

CVS/REVCO MERGER
On May 29, 1997, CVS completed a merger with Revco D.S., Inc. ("Revco"), pursuant to which 120.6 million shares of CVS common stock were exchanged for all the outstanding common stock of Revco (the "CVS/Revco Merger"). Each outstanding share of Revco common stock was exchanged for 1.7684 shares of CVS common stock. In addition, outstanding Revco stock options were converted at the same exchange ratio into options to purchase 6.6 million shares of CVS common stock.

The CVS/Arbor Merger and CVS/Revco Merger constituted tax-free reorganizations and have been accounted for as pooling of interests under APB Opinion No. 16, "Business Combinations". Accordingly, all prior period financial statements were restated to include the combined results of operations, financial position and cash flows of Arbor and Revco as if they had always been owned by CVS.

The Company also acquired other businesses that were accounted for as purchase business combinations and immaterial pooling of interests. These acquisitions did not have a material effect on the Company's consolidated financial statements either individually or in the aggregate. The results of operations of these businesses have been included in the consolidated financial statements since their respective dates of acquisition.

NOTE 3 -- MERGER, RESTRUCTURING \& ASSET IMPAIRMENT CHARGES

CVS/ARBOR CHARGE
In accordance with APB Opinion No. 16, Emerging Issues Task Force ("EITF") Issue 94-3, "Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (Including Certain Costs Incurred in a Restructuring)" and SFAS No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of," CVS recorded a \(\$ 147.3\) million charge to operating expenses during the second quarter of 1998 for direct and other
merger-related costs pertaining to the CVS/Arbor merger transaction and certain restructuring activities (the "CVS/Arbor Charge"). The Company also recorded a \(\$ 10.0\) million charge to cost of goods sold during the second quarter of 1998 to reflect markdowns on noncompatible Arbor merchandise.

Following is a summary of the significant components of the CVS/Arbor Charge:
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{In millions} \\
\hline Merger transaction costs & \multirow[t]{2}{*}{\$} & 15.0 \\
\hline Restructuring costs: & & \\
\hline Employee severance and benefits & & 27.1 \\
\hline Exit Costs: & & \\
\hline Noncancelable lease obligations & & 40.0 \\
\hline Duplicate facility & & 16.5 \\
\hline Asset write-offs & & 41.2 \\
\hline Contract cancellation costs & & 4.8 \\
\hline Other & & 2.7 \\
\hline Total & \$ & 147.3 \\
\hline
\end{tabular}

Merger transaction costs included \(\$ 12.0\) million for estimated investment banker fees, \(\$ 2.5\) million for estimated professional fees, and \(\$ 0.5\) million for estimated filing fees, printing costs and other costs associated with furnishing information to shareholders.

Employee severance and benefits included \(\$ 15.0\) million for estimated excess parachute payment excise taxes and related income tax gross-ups, \(\$ 11.0\) million for estimated employee severance and \(\$ 1.1\) million for estimated employee outplacement costs. The excess parachute payment excise taxes and related income tax gross-ups relate to employment agreements that Arbor had in place with 22 senior executives. Employee severance and benefits and employee outplacement costs relate to 236 employees that were located in Arbor's Troy, Michigan corporate headquarters, including the 22 senior executives that were covered by employment agreements.

Exit Costs ~ In conjunction with the merger transaction, management made the decision to close Arbor's Troy, Michigan corporate headquarters and 55 Arbor store locations. As a result, the following exit plan was executed:
1. Arbor's Troy, Michigan corporate headquarters would be closed as soon as possible after the merger. Management anticipated that this facility would be closed by no later than December 31, 1998. Since this location was a leased facility, management returned the premises to the landlord at the conclusion of the current lease term, which extended through 1999. This facility was closed in December 1998.
2. Arbor's Troy, Michigan corporate headquarters employees would be terminated as soon as possible after the merger. Management anticipated that these employees would be terminated by no later than December 31, 1998. However, significant headcount reductions were planned and occurred throughout the transition period. As of December 31, 1998, all of the employees had been terminated.
3. The 55 Arbor store locations discussed above would be closed as soon as practical after the merger. At the time the exit plan was executed, management anticipated that these locations would be closed by no later than December 31, 1999. Since these locations were leased facilities, management planned to either return the premises to the respective landlords at the conclusion of the current lease term or negotiate an early termination of the contractual obligations. The Company did not immediately initiate the Arbor store closing process because the Revco store closing process (discussed below) was continuing to consume its store closing resources. To date, 41 of these locations have been closed or are in the process of being closed. Estimated store closing dates could be affected by
the timing of new store openings, the availability of real estate in the Arbor markets and the availability of store closing resources.

Noncancelable lease obligations included \(\$ 40.0\) million for the estimated continuing lease obligations of the 55 Arbor store locations discussed above. As required by EITF Issue 88-10, "Costs Associated with Lease Modification or Termination", the estimated continuing lease obligations were reduced by estimated probable sublease rental income.

Duplicate facility included the estimated costs associated with Arbor's Troy, Michigan corporate headquarters during the shutdown period. This facility was considered to be a duplicate facility that was not required by the combined company. Immediately after the merger transaction, the Company assumed all decision-making responsibility for Arbor and Arbor's corporate employees. The combined company did not retain these employees since they were incremental to their CVS counterparts. During the shutdown period, these employees primarily worked on shutdown activities. The
\(\$ 16.5\) million charge included \(\$ 1.8\) million for the estimated cost of payroll and benefits that would be incurred in connection with complying with the Federal Worker Adjustment and Retraining Act (the "WARN Act"), \(\$ 6.6\) million for the estimated cost of payroll and benefits that would be incurred in connection with shutdown activities, \(\$ 1.5\) million for the estimated cost of temporary labor that would be incurred in connection with shutdown activities and \(\$ 6.6\) million for the estimated occupancy-related costs that would be incurred in connection with closing the duplicate corporate headquarters facility.

Asset write-offs included \(\$ 38.2\) million for estimated fixed asset write-offs and \(\$ 3.0\) million for estimated intangible asset write-offs. The Company allocates goodwill to individual stores based on historical store contribution, which approximates store cash flow. Other intangibles (i.e., favorable lease interests and prescription files) are typically store specific and, therefore, are directly assigned to stores. The asset write-offs relate to the 55 store locations discussed above and the Troy, Michigan corporate headquarters. Management's decision to close the store locations was considered to be an event or change in circumstances as defined in SFAS No. 121. Since management intended to use these locations on a short-term basis during the shutdown period, impairment was measured using the "Assets to Be Held and Used" provisions of SFAS No. 121. The analysis was prepared at the individual store level, which is the lowest level at which individual cash flows can be identified. The analysis first compared the carrying amount of the store's assets to the store's estimated future cash flows (undiscounted and without interest charges) through the anticipated closing date. If the estimated future cash flows used in this analysis were less than the carrying amount of the store's assets, an impairment loss calculation was prepared. The impairment loss calculation compared the carrying value of the store's assets to the store's estimated future cash flows (discounted and with interest charges).

Management's decision to close Arbor's Troy, Michigan corporate headquarters was also considered to be an event or change in circumstances as defined in SFAS No. 121. Since management intended to dispose of these assets, impairment was measured using the "Assets to Be Disposed Of" provisions of SFAS No. 121. Since management intended to discard the assets located in this facility, their entire net book value was considered to be impaired.

Contract cancellation costs included \(\$ 4.8\) million for estimated termination fees and/or penalties associated with terminating various contracts that Arbor had in place prior to the merger, which would not be used by the combined company.

Other costs included \(\$ 1.3\) million for the estimated write-off of Arbor's Point-of-Sale software and \(\$ 1.4\) million for travel and related expenses that would be incurred in connection with closing Arbor's corporate headquarters and store facilities.

The above costs did not provide future benefit to the retained stores or
corporate facilities.

Following is a reconciliation of the beginning and ending liability balances as of the respective balance sheet dates:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline In millions & \multicolumn{2}{|l|}{\[
\begin{aligned}
& \text { Merger } \\
& \text { Transaction } \\
& \text { Costs }
\end{aligned}
\]} & \multicolumn{2}{|l|}{Employee Severance \& Benefits(1)} & \multicolumn{2}{|l|}{Noncancelable Lease Obligations (2)} & \multicolumn{2}{|l|}{Duplicate Facility} & \multicolumn{2}{|l|}{Asset Write-Offs} & \multicolumn{2}{|l|}{Contract Cancellation Costs} & \multicolumn{2}{|r|}{Other} & \multicolumn{2}{|r|}{Total} \\
\hline CVS/Arbor Charge & \$ & 15.0 & \$ & 27.1 & \$ & 40.0 & \$ & 16.5 & \$ & 41.2 & \$ & 4.8 & \$ & 2.7 & \$ & 147.3 \\
\hline Utilization - Cash & & (15.9) & & (13.8) & & -- & & (15.1) & & -- & & (1.2) & & (3.4) & & (49.4) \\
\hline Utilization - Non-cash & & -- & & -- & & -- & & -- & & (41.2) & & -- & & -- & & (41.2) \\
\hline Transfer (3) & & 0.9 & & -- & & -- & & (1.4) & & -- & & (0.2) & & 0.7 & & -- \\
\hline Balance at 12/26/98 & & -- & & 13.3 & & 40.0 & & -- & & -- & & 3.4 & & -- & & 56.7 \\
\hline Utilization - Cash & & -- & & (3.0) & & (2.7) & & -- & & -- & & -- & & -- & & (5.7) \\
\hline Balance at 01/1/00(4) & \$ & -- & \$ & 10.3 & \$ & 37.3 & \$ & -- & \$ & -- & \$ & 3.4 & \$ & -- & \$ & 51.0 \\
\hline
\end{tabular}
(1) Employee severance extends through 2000. Employee benefits extend for a number of years to coincide with the payment of excess parachute payment excise taxes and related income tax gross-ups.
(2) Noncancelable lease obligations extend through 2020.
(3) The transfers between the components of the plan were recorded in the same period that the changes in estimates were determined. These amounts are considered to be immaterial.
(4) The Company believes that the reserve balances as of January 1, 2000 are adequate to cover the remaining liabilities associated with the CVS/Arbor Charge.

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CVS/REVCO CHARGE
In accordance with APB Opinion No. 16, EITF Issue 94-3 and SFAS No. 121, CVS recorded a \(\$ 337.1\) million charge to operating expenses during the second quarter of 1997 for direct and other merger-related costs pertaining to the CVS/Revco merger transaction and certain restructuring activities (the "CVS/Revco Charge"). The Company also recorded a \(\$ 75\) million charge to cost of goods sold during the second quarter of 1997 to reflect markdowns on noncompatible Revco merchandise.

Following is a summary of the significant components of the CVS/Revco Charge:
\begin{tabular}{|c|c|c|}
\hline Merger transaction costs & \multirow[t]{9}{*}{\$} & 35.0 \\
\hline \multicolumn{2}{|l|}{Restructuring costs:} & \\
\hline Employee severance and benefits & & 89.8 \\
\hline \multicolumn{2}{|l|}{Exit Costs:} & \\
\hline Noncancelable lease obligations & & 67.0 \\
\hline Duplicate facility & & 50.2 \\
\hline Asset write-offs & & 82.2 \\
\hline Contract cancellation costs & & 7.4 \\
\hline Other & & 5.5 \\
\hline Total & \$ & 37.1 \\
\hline
\end{tabular}

Merger transaction costs included \(\$ 22.0\) million for estimated investment banker fees, \(\$ 10.0 \mathrm{million}\) for estimated professional fees, and \(\$ 3.0 \mathrm{million}\) for estimated filing fees, printing costs and other costs associated with furnishing information to shareholders.

Employee severance and benefits included \(\$ 17.0\) million for estimated excess parachute payment excise taxes and related income tax gross-ups, \$53.7 million for estimated employee severance, \(\$ 18.0\) million for estimated incremental
retirement benefits and \(\$ 1.1\) million for estimated employee outplacement costs. The excess parachute payment excise taxes and related income tax gross-ups relate to employment agreements that Revco had in place with 26 senior executives. Employee severance and benefits and employee outplacement costs relate to 1,195 employees that were located in Revco's Twinsburg, Ohio corporate headquarters, including the 26 senior executives that were covered by employment agreements. The incremental retirement benefits (i.e., enhanced SERP benefits) also resulted from the change in control.

Exit Costs ~ In conjunction with the merger transaction, management made the decision to close Revco's Twinsburg, Ohio corporate headquarters and 223 Revco store locations. As a result, the following exit plan was executed:
1. Revco's Twinsburg, Ohio corporate headquarters would be closed as soon as possible after the merger. Management anticipated that this facility would be closed by no later than December 31, 1997. The corporate headquarters complex included both leased and owned facilities. Management planned to return the leased facilities to the respective landlords at the conclusion of the current lease term and/or negotiate an early termination of the contractual obligations. Management intended to sell the owned facility. These facilities were closed in March 1998. The related continuing lease obligations extend through 2007. The owned facility was sold on May 8, 1998.
2. Revco's Twinsburg, Ohio corporate headquarters employees would be terminated as soon as possible after the merger. Management anticipated that these employees would be terminated by no later than December 31, 1997. However, significant headcount reductions at Revco were planned and occurred throughout the transition period. As of December 31, 1998, all of the above employees had been terminated.
3. The 223 Revco store locations discussed above would be closed as soon as practical after the merger. At the time the exit plan was executed, management anticipated that these stores would be closed by no later than December 31, 1998. Since these facilities were leased facilities, management planned to either return the premises to the respective landlords at the conclusion of the current lease term and/or negotiate an early termination of the contractual obligations. As of December 31, 1998, all of these locations have been closed.

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Noncancelable lease obligations included \(\$ 67.0\) million for the estimated continuing lease obligations of the 223 Revco store locations discussed above. As required by EITF 88-10, the estimated continuing lease obligations were reduced by estimated probable sublease rental income.

Duplicate facility included the estimated costs associated with Revco's Twinsburg, Ohio corporate headquarters during the shutdown period. This facility was considered to be a duplicate facility that was not required by the combined company. Immediately after the merger transaction, the Company assumed all decision-making responsibility for Revco and Revco's corporate employees. The combined company did not retain these employees since they were incremental to their CVS counterparts. During the shutdown period, these employees primarily worked on shutdown activities. The \(\$ 50.2\) million charge included \(\$ 10.4\) million for the estimated cost of payroll and benefits that would be incurred in connection with complying with the WARN Act, \(\$ 13.3\) million for the estimated cost of payroll and benefits that would be incurred in connection with shutdown activities, \(\$ 8.5\) million for the estimated cost of temporary labor that would be incurred in connection with shutdown activities and \(\$ 18.0\) million for the estimated occupancy-related costs that would be incurred in connection with closing the duplicate corporate headquarters facility.

Asset write-offs included \(\$ 40.3\) million for estimated fixed asset write-offs and \(\$ 41.9\) million for estimated intangible asset write-offs. The Company allocates goodwill to individual stores based on historical store contribution, which approximates store cash flow. Other intangibles (i.e., favorable lease interests
and prescription files) are typically store specific and, therefore, are directly assigned to stores. The asset write-offs relate to the 223 store locations discussed above and the Twinsburg, Ohio corporate headquarters. Management's decision to close the store locations was considered to be an event or change in circumstances as defined in SFAS No. 121. Since management intended to use these locations on a short-term basis during the shutdown period, impairment was measured using the "Assets to Be Held and Used" provisions of SFAS No. 121. The analysis was prepared at the individual store level, which is the lowest level at which individual cash flows can be identified. The analysis first compared the carrying amount of the store's assets to the store's estimated future cash flows (undiscounted and without interest charges) through the anticipated closing date. If the estimated future cash flows used in this analysis were less than the carrying amount of the store's assets, an impairment loss calculation was prepared. The impairment loss calculation compared the carrying value of the store's assets to the store's estimated future cash flows (discounted and with interest charges).

Management's decision to close Revco's corporate headquarters was also considered to be an event or change in circumstances as defined in SFAS No. 121. Since management intended to dispose of these assets, impairment was measured using the "Assets to Be Disposed Of" provisions of SFAS No. 121. The impairment loss of \(\$ 3.9\) million for the facility that Revco owned was calculated by subtracting the carrying value of the facility from the estimated fair value less cost to sell. Since management intended to discard the remaining assets located in these facilities, their entire net book value was considered to be impaired.

Contract cancellation costs included \(\$ 7.4\) million for estimated termination fees and/or penalties associated with terminating various contracts that Revco had in place prior to the merger, which would not be used by the combined company.

Other costs included \(\$ 3.5\) million for estimated travel and related expenses that would be incurred in connection with closing Revco's corporate headquarters and \(\$ 2.0\) million for other miscellaneous charges associated with closing Revco's corporate headquarters.

The above costs did not provide future benefit to the retained stores or corporate facilities.

Following is a reconciliation of the beginning and ending liability balances as of the respective balance sheet dates:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline In millions & \multicolumn{2}{|l|}{\[
\begin{aligned}
& \text { Merger } \\
& \text { Transaction } \\
& \text { Costs }
\end{aligned}
\]} & \multicolumn{2}{|l|}{Employee Severance \& Benefits(1)} & \multicolumn{2}{|l|}{Noncancelable Lease Obligations(2)} & \multicolumn{2}{|l|}{\begin{tabular}{l}
Duplicate \\
Facility
\end{tabular}} & \multicolumn{2}{|l|}{\begin{tabular}{l}
Asset \\
Write-Offs
\end{tabular}} & \multicolumn{2}{|l|}{\[
\begin{gathered}
\text { Contract } \\
\text { Cancellation } \\
\text { Costs }
\end{gathered}
\]} & \multicolumn{2}{|r|}{Other} & \multicolumn{2}{|r|}{Total} \\
\hline CVS/Revco Charge & \$ & 35.0 & \$ & 89.8 & \$ & 67.0 & & 50.2 & \$ & 82.2 & \$ & 7.4 & \$ & 5.5 & \$ & 337.1 \\
\hline Utilization - Cash & & (32.1) & & (37.4) & & (0.9) & & (37.6) & & -- & & (5.1) & & (5.5) & & (118.6) \\
\hline Utilization - Non-cash & & -- & & -- & & -- & & -- & & (82.2) & & -- & & -- & & (82.2) \\
\hline Balance at 12/27/97 & & 2.9 & & 52.4 & & 66.1 & & 12.6 & & -- & & 2.3 & & -- & & 136.3 \\
\hline Utilization - Cash & & (0.3) & & (40.0) & & (17.0) & & (11.8) & & -- & & (2.3) & & (3.4) & & (74.8) \\
\hline Transfers (3) & & (2.6) & & -- & & -- & & (0.8) & & -- & & -- & & 3.4 & & -- \\
\hline Balance at 12/26/98 & & -- & & 12.4 & & 49.1 & & -- & & -- & & -- & & -- & & 61.5 \\
\hline Utilization - Cash & & -- & & (3.4) & & (9.9) & & -- & & -- & & -- & & -- & & (13.3) \\
\hline Balance at 01/1/00(4) & \$ & -- & \$ & 9.0 & \$ & 39.2 & & -- & \$ & -- & \$ & -- & \$ & -- & & 48.2 \\
\hline
\end{tabular}
(1) Employee severance extended through 1999. Employee benefits extend for a number of years to coincide with the payment of retirement benefits and excess parachute payment excise taxes and related income tax gross-ups.
(2) Noncancelable lease obligations extend through 2017.
(3) The transfers between the components of the plan were recorded in the same period that the changes in estimates were determined. These amounts are considered to be immaterial.
(4) The Company believes that the reserve balances as of January 1, 2000 are adequate to cover the remaining liabilities associated with the CVS/Revco Charge.

BIG B CHARGE
In accordance with EITF Issue \(94-3\) and SFAS No. 121, the Company recorded a \(\$ 31.0\) million charge to operating expenses during the first quarter of 1997 for certain costs associated with the restructuring of Big B, Inc. (the "Big B Charge"), which the Company acquired in 1996 . This charge included accrued liabilities related to store closings and duplicate corporate facilities, such as the cancellation of lease agreements and the write-down of unutilized fixed assets. Asset write-offs included in this charge totaled \(\$ 5.1\) million. The balance of the charge, \(\$ 25.9\) million, will require cash outlays of which \(\$ 15.9\) million and \(\$ 10.0\) million had been incurred as of January 1, 2000 and December 26, 1998, respectively. The remaining cash outlays primarily include noncancelable lease commitments, which extend through 2012. The above costs did not provide future benefit to the retained stores or corporate facilities.

\section*{NOTE 4 -- STRATEGIC RESTRUCTURING PROGRAM \& DISCONTINUED OPERATIONS}

In November 1997, the Company completed the final phase of its comprehensive strategic restructuring program, first announced in October 1995 and subsequently refined in May 1996 and June 1997 . The strategic restructuring program included: (i) the sale of Marshalls, Kay-Bee Toys, Wilsons, This End Up and Bob's Stores, (ii) the spin-off of Footstar, Inc., which included Meldisco, Footaction and Thom McAn, (iii) the initial and secondary public offerings of Linens 'n Things and (iv) the closing of the Company's administrative office facility located in Rye, New York.

The strategic restructuring program was completed without significant changes to the Board approved plan.

During the second quarter of 1997, the Company sold its remaining investment in Linens `n Things and recorded, as a component of discontinued operations, a pre-tax gain of \(\$ 65.0\) million ( \(\$ 38.2\) million after-tax). In connection with recording this gain, the Company also recorded, as a component of discontinued operations, a pre-tax charge of \(\$ 35.0\) million ( \(\$ 20.7\) million after-tax) during the second quarter of 1997 (the " 1997 Charge"). The charge resulted from the Company's decision to retain and close seven Bob's Stores, which were affecting the overall marketability of the Bob's Stores business and the anticipated timing of the sale. As a result of this decision, the Company recorded a liability for the continuing lease obligations associated with these locations. At the time of adopting the plan of disposal, the Company expected to sell the entire Bob's Stores business and believed it was likely that the sale could be consummated within 12 months.

Following is a summary of the beginning and ending liability balances as of the respective balance sheet dates:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline In millions & Loss & on Disp & \multicolumn{2}{|l|}{Noncancelable Lease Obligations(1)} & \multicolumn{2}{|l|}{Employee Severance(2)} & \multicolumn{2}{|r|}{Other} & \multicolumn{2}{|l|}{Total(3)} \\
\hline Balance at 12/28/96 & \$ & 162.5 & \$ & 55.5 & \$ & 35.1 & \$ & 4.8 & \$ & 257.9 \\
\hline 1997 Charge & & -- & & 35.0 & & -- & & -- & & 35.0 \\
\hline Utilization & & (192.9) & & (20.4) & & (22.0) & & (4.8) & & (240.1) \\
\hline Transfers(4) & & 38.8 & & (32.8) & & (6.0) & & -- & & -- \\
\hline Balance at 12/27/97 & & 8.4 & & 37.3 & & 7.1 & & -- & & 52.8 \\
\hline Utilization & & (8.4) & & (7.3) & & (2.4) & & -- & & (18.1) \\
\hline Balance at 12/26/98 & & -- & & 30.0 & & 4.7 & & -- & & 34.7 \\
\hline Utilization & & -- & & (8.0) & & (2.9) & & -- & & (10.9) \\
\hline Balance at 01/01/00(5) & \$ & -- & \$ & 22.0 & \$ & 1.8 & \$ & -- & \$ & 23.8 \\
\hline
\end{tabular}
(1) Noncancelable lease obligations extend through 2016.
(2) Employee severance extends through 2000.
(3) As of January 1, 2000 and December 26, 1998, there were no assets and \(\$ 23.8\) million and \(\$ 34.7\) million of liabilities, respectively, of the discontinued operations reflected in the accompanying consolidated balance sheets.
(4) At the time the decision was made to separate Bob's Stores from CVS, an estimated loss on disposal was recorded in the consolidated statements of operations within discontinued operations. That loss included certain estimates. At the time of the sale, the total loss on disposal remained unchanged. However, the components of the loss differed. The transfers between the components of the plan were made to reflect the nature of the remaining reserve. In conjunction with the sale, the buyer assumed primary responsibility for the continuing lease obligations and retained certain employees that could have otherwise been terminated.
(5) The Company believes that the reserve balances as of January 1, 2000 are adequate to cover the remaining liabilities associated with this program.

NOTE 5 -- BORROWINGS AND CREDIT AGREEMENTS
Following is a summary of the Company's borrowings as of the respective balance sheet dates:

(1) See Note 9 for further information about the Company's ESOP Plan.

The Company's commercial paper program is supported by a \(\$ 670\) million, five-year unsecured revolving credit facility, which expires on May 30, 2002 and a \(\$ 530\) million, 364-day unsecured revolving credit facility, which expires on June 21 , 2000 (collectively, the "Credit Facilities"). The Credit Facilities require the Company to pay a quarterly facility fee of \(0.07 \%\), regardless of usage. The Company can also obtain up to \(\$ 35.0\) million of short-term financing through various uncommitted lines of credit. The weighted average interest rate for short-term borrowings was \(6.2 \%\) as of January 1,2000 and \(5.7 \%\) as of December 26 , 1998.

In February 1999, the Company issued \(\$ 300\) million of \(5.5 \%\) unsecured senior notes due February 15, 2004. The proceeds from the issuance were used to repay outstanding commercial paper borrowings.

The Credit Facilities and unsecured senior notes contain customary restrictive financial and operating covenants. The covenants do not materially effect the Company's financial or operating flexibility.

During the second quarter of 1997, the Company extinguished \(\$ 865.7\) million of the debt it absorbed as part of the CVS/Revco Merger using cash on hand and commercial paper borrowings. As a result, the Company recorded an extraordinary
loss, net of income taxes, of \(\$ 17.1\) million, which consisted of early retirement premiums and the write-off of unamortized deferred financing costs.

At January 1, 2000, the aggregate long-term debt maturing during the next five years is as follows: \(\$ 17.3\) million in \(2000, \$ 21.6\) million in \(2001, \$ 26.5\) million in 2002, \(\$ 32.3\) million in 2003, \(\$ 323.5\) million in \(2004, \$ 154.6\) million in 2005 and thereafter.

NOTE 6 -- LEASES

The Company and its subsidiaries lease retail stores, warehouse facilities, office facilities and equipment under noncancelable operating leases typically over periods ranging from 5 to 20 years, along with options to renew over periods ranging from 5 to 15 years.

Following is a summary of the Company's net rental expense for operating leases for the respective fiscal years:
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline In millions & \multicolumn{4}{|r|}{\[
\begin{array}{cc} 
& \text { Fiscal Year } \\
1999 & 1998
\end{array}
\]} & \multicolumn{2}{|r|}{1997} \\
\hline Minimum rentals & \$ & 572.4 & \$ & 459.1 & \$ & 409.6 \\
\hline Contingent rentals & & 64.8 & & 60.3 & & 60.2 \\
\hline Less: sublease income & & \[
\begin{aligned}
& 637.2 \\
& (13.2)
\end{aligned}
\] & & \[
\begin{aligned}
& 519.4 \\
& (14.0)
\end{aligned}
\] & & \[
\begin{gathered}
469.8 \\
(9.5)
\end{gathered}
\] \\
\hline & & 624.0 & & 505.4 & & 460.3 \\
\hline
\end{tabular}

Following is a summary of the future minimum lease payments under capital and operating leases as of January 1, 2000:
\begin{tabular}{|c|c|c|c|c|}
\hline In millions & \multicolumn{2}{|l|}{Capital Leases} & \multicolumn{2}{|l|}{Operating Leases} \\
\hline 2000 & \$ & 0.4 & \$ & 474.1 \\
\hline 2001 & & 0.4 & & 441.8 \\
\hline 2002 & & 0.4 & & 406.0 \\
\hline 2003 & & 0.4 & & 377.4 \\
\hline 2004 & & 0.4 & & 347.5 \\
\hline Thereafter & & 1.6 & & 3,159.1 \\
\hline & & 3.6 & \$ & 5,205.9 \\
\hline Less: imputed interest & & (2.1) & & \\
\hline Present value of capital lease obligations & \$ & 1.5 & & \\
\hline
\end{tabular}

During fiscal 1999, the Company entered into sale-leaseback transactions totaling \(\$ 229\) million as a means of financing a portion of its store development program. The properties were sold at net book value and were typically leased back over periods of 20 years. The resulting leases are being accounted for as operating leases and are included in the above tables.

NOTE 7 -- STOCK INCENTIVE PLANS

As of January 1, 2000, the Company had the following stock incentive plans, which include the pre-merger plans of Arbor and Revco. Effective with the mergers, all outstanding Arbor and Revco stock options were exchanged for options to purchase CVS common stock.

1997 INCENTIVE COMPENSATION PLAN
The 1997 Incentive Compensation Plan (the "1997 ICP"), superceded the 1990
Omnibus Stock Incentive Plan, the 1987 Stock Option Plan and the 1973 Stock Option Plan (collectively, the "Preexisting Plans"). Upon approval of the 1997 ICP, authority to make future grants under the Preexisting Plans was terminated, although previously granted awards remain outstanding in accordance with their terms and the terms of the Preexisting Plans.

As of January 1, 2000, the 1997 ICP provided for the granting of up to \(23,382,245\) shares of common stock in the form of stock options, stock appreciation rights, restricted shares, deferred shares and performance-based awards to selected officers, employees and directors of the Company. All grants under the 1997 ICP are awarded at fair market value on the date of grant. The right to exercise or receive these awards generally commences between one and five years from the date of the grant and expires not more than ten years after the date of the grant, provided that the holder continues to be employed by the Company. As of January 1, 2000, there were \(17,915,519\) shares available for future grants under the 1997 ICP.

Restricted shares issued under the 1997 ICP may not exceed 3.6 million shares. In fiscal 1999, 1998 and \(1997,14,402,155,400\) and 44,610 shares of restricted stock were granted at a weighted average grant date fair value of \(\$ 50.88\), \(\$ 37.80\) and \(\$ 23.02\), respectively. Participants are entitled to vote and receive dividends on their restricted shares, although they are subject to certain transfer restrictions. Compensation costs, which are recognized over the restricted period, totaled \(\$ 2.3\) million in \(1999, \$ 3.1\) million in 1998 and \(\$ 3.5\) million in 1997.

THE 1996 DIRECTORS STOCK PLAN
The 1996 Directors Stock Plan (the "1996 DSP"), provides for the granting of up to 346,460 shares of common stock to the Company's nonemployee directors (the "Eligible Directors"). The 1996 DSP allows the Eligible Directors to elect to receive shares of common stock in lieu of cash compensation. Eligible Directors may also elect to defer compensation payable in common stock until their service as a director concludes. The 1996 DSP replaced the Company's 1989 Directors Stock Option Plan. As of January 1, 2000 , there were 247,071 shares available for future grant under the 1996 DSP.

Following is a summary of the fixed stock option activity for the respective fiscal years:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline & \multicolumn{3}{|c|}{1999} & \multicolumn{3}{|c|}{1998} & \multicolumn{3}{|c|}{1997} \\
\hline & \multicolumn{3}{|r|}{\begin{tabular}{l}
WEIGHTED \\
AVERAGE
\end{tabular}} & \multicolumn{4}{|c|}{Weighted Average} & \multicolumn{2}{|l|}{\begin{tabular}{l}
Weighted \\
Average
\end{tabular}} \\
\hline Outstanding at beginning of year & 11,982,122 & \$ & 23.31 & 16,070,146 & \$ & 16.95 & 23,569,930 & \$ & 13.96 \\
\hline Granted & 2,175,342 & & 48.02 & 3,119,410 & & 37.16 & 3,695,530 & & 23.62 \\
\hline Exercised & \((927,080)\) & & 18.87 & \((7,137,027)\) & & 15.01 & \((10,756,726)\) & & 12.99 \\
\hline Canceled & \((265,784)\) & & 37.65 & \((70,407)\) & & 26.48 & \((438,588)\) & & 14.48 \\
\hline Outstanding at end of year & 12,964,600 & & 27.38 & 11,982,122 & & 23.31 & 16,070,146 & & 16.95 \\
\hline Exercisable at end of year & 6,065,351 & \$ & 17.92 & 6,127,402 & \$ & 17.16 & 11,729,688 & \$ & 16.11 \\
\hline
\end{tabular}

Following is a summary of the fixed stock options outstanding and exercisable as of January 1, 2000:


The Company applies APB Opinion No. 25 to account for its stock incentive plans. Accordingly, no compensation cost has been recognized for stock options granted. Had compensation cost been recognized based on the fair value of stock options granted consistent with SFAS No. 123, net earnings and net earnings per common share ("EPS") would approximate the pro forma amounts shown below:
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{In millions, except per share amounts} & \multicolumn{6}{|c|}{Fiscal Year} \\
\hline & \multicolumn{2}{|r|}{1999} & \multicolumn{2}{|r|}{1998} & \multicolumn{2}{|r|}{1997} \\
\hline \multicolumn{7}{|l|}{Net earnings:} \\
\hline As reported & \$ & 635.1 & \$ & 384.5 & \$ & 88.8 \\
\hline Pro forma & & 614.7 & & 359.0 & & 70.6 \\
\hline \multicolumn{7}{|l|}{Basic eps:} \\
\hline As reported & \$ & 1.59 & \$ & 0.96 & \$ & 0.20 \\
\hline Pro forma & & 1.53 & & 0.89 & & 0.15 \\
\hline \multicolumn{7}{|l|}{Diluted EPS:} \\
\hline As reported & \$ & 1.55 & \$ & 0.95 & \$ & 0.19 \\
\hline Pro forma & & 1.50 & & 0.88 & & 0.15 \\
\hline
\end{tabular}

The fair value of each stock option grant was estimated using the Black-Scholes Option Pricing Model with the following assumptions:
\begin{tabular}{|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{3}{|c|}{Fiscal Year} \\
\hline & 1999 & 1998 & 1997 \\
\hline Dividend yield & 0.58\% & 0.40\% & 0.70\% \\
\hline Expected volatility & 25.86\% & 22.49\% & 22.77\% \\
\hline Risk-free interest rate & 6.50\% & \(5.75 \%\) & 5.50\% \\
\hline Expected life & 6.0 & 7.0 & 5.5 \\
\hline
\end{tabular}

1999 EMPLOYEE STOCK PURCHASE PLAN
The 1999 Employee Stock Purchase Plan provides for the granting of up to \(7,400,000\) shares of common stock. The plan, which covers substantially all employees, gives employees the option to purchase common stock at the end of each six month offering period, at a purchase price equal to \(85 \%\) of the lower of the fair market value on the first day or the last day of the offering period.

Employees pay for the shares ratably over each offering period through payroll deductions. During 1999, options for 210,833 shares were exercised at an average price of \(\$ 33.42\).

NOTE 8 -- PENSION PLANS AND OTHER POSTRETIREMENT BENEFITS
The Company sponsors a noncontributory defined benefit pension plan that covers certain full-time employees of Revco who are not covered by collective bargaining agreements. On September 20, 1997, the Company suspended future benefit accruals under this plan. As a result of the plan's suspension, the Company realized a \(\$ 6.0\) million curtailment gain in 1997. Benefits paid to retirees are based upon age at retirement, years of credited service and average compensation during the five year period ending September 20, 1997. The plan is funded based on actuarial calculations and applicable federal regulations.

Pursuant to various labor agreements, the Company is also required to make contributions to certain union-administered pension and health and welfare plans that totaled \(\$ 8.4\) million, \(\$ 7.5\) million and \(\$ 7.6\) million in fiscal 1999, 1998 and 1997, respectively. The Company may be liable for its share of the plans' unfunded liabilities if the plans are terminated. The Company also has nonqualified supplemental executive retirement plans in place for certain key employees for whom it has purchased cost recovery variable life insurance.

DEFINED CONTRIBUTION PLANS
The Company sponsors a Profit Sharing Plan and a voluntary \(401(k)\) Savings Plan that covers substantially all employees who meet plan eligibility requirements. The Company makes matching contributions consistent with the provisions of the plan. The Company also maintains a non-qualified, unfunded Deferred Compensation Plan for certain key employees. This plan provides participants the opportunity to defer portions of their compensation and receive matching contributions that they would have otherwise received under the \(401(\mathrm{k})\) Savings Plan if not for certain restrictions and limitations under the Internal Revenue Code. The Company's contributions under the above defined contribution plans totaled \(\$ 17.0\) million, \(\$ 26.4\) million and \(\$ 24.1\) million in fiscal 1999, 1998 and 1997, respectively. The Company also sponsors an Employee Stock Ownership Plan. See Note 9 for further information about this plan.

\section*{OTHER POSTRETIREMENT BENEFITS}

The Company provides postretirement healthcare and life insurance benefits to retirees who meet eligibility requirements. The Company's funding policy is generally to pay covered expenses as they are incurred.

Following is a reconciliation of the benefit obligation, fair value of plan assets and funded status of the Company's defined benefit and other postretirement benefit plans as of the respective balance sheet dates:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline & \multicolumn{4}{|l|}{Defined Benefit Plans Fiscal Year} & \multicolumn{4}{|l|}{Other Postretirement Benefits Fiscal Year} \\
\hline In millions & \multicolumn{2}{|l|}{1999} & \multicolumn{2}{|l|}{1998} & \multicolumn{2}{|c|}{1999} & \multicolumn{2}{|l|}{1998} \\
\hline \multicolumn{9}{|l|}{CHANGE IN BENEFIT OBLIGATION:} \\
\hline Benefit obligation at beginning of year & \$ & 297.6 & \$ & 253.3 & \$ & 14.0 & \$ & 14.4 \\
\hline Service cost & & 0.7 & & 0.5 & & -- & & -- \\
\hline Interest cost & & 19.8 & & 19.5 & & 0.9 & & 1.0 \\
\hline Actuarial (gain) loss & & (40.3) & & 49.3 & & 1.1 & & 0.5 \\
\hline Benefits paid & & (23.0) & & (25.0) & & (2.0) & & (1.9) \\
\hline Benefit obligation at end of year & \$ & 254.8 & \$ & 297.6 & \$ & 14.0 & \$ & 14.0 \\
\hline \multicolumn{9}{|l|}{CHANGE IN PLAN ASSETS:} \\
\hline Fair value at beginning of year & \$ & 223.1 & \$ & 201.5 & \$ & -- & \$ & -- \\
\hline Actual return on plan assets & & 37.3 & & 28.4 & & -- & & -- \\
\hline Company contributions & & 11.4 & & 18.2 & & 2.0 & & 1.9 \\
\hline Benefits paid & & (23.0) & & (25.0) & & (2.0) & & (1.9) \\
\hline Fair value at end of year(1) & \$ & 248.8 & \$ & 223.1 & \$ & -- & \$ & -- \\
\hline \multicolumn{9}{|l|}{FUNDED STATUS:} \\
\hline Funded status & \$ & (6.0) & \$ & (74.5) & \$ & (14.0) & \$ & (14.0) \\
\hline Unrecognized prior service cost & & 1.1 & & 1.3 & & (0.9) & & (1.0) \\
\hline Unrecognized net (gain) loss & & (60.6) & & 1.6 & & 0.8 & & (0.3) \\
\hline Accrued pension costs & \$ & (65.5) & \$ & (71.6) & \$ & (14.1) & \$ & (15.3) \\
\hline
\end{tabular}
(1) Plan assets consist primarily of mutual funds, common stock and insurance contracts.

Following is a summary of the net periodic pension cost for the defined benefit and other postretirement benefit plans for the respective fiscal years:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|c|c|}
\hline In millions & \multicolumn{2}{|r|}{1999} & \multicolumn{3}{|l|}{\[
\begin{aligned}
& \text { d Benefit Plans } \\
& 1998
\end{aligned}
\]} & 1997 & \multicolumn{2}{|r|}{\[
\begin{aligned}
& \text { Other } \\
& 1999
\end{aligned}
\]} & \multicolumn{4}{|l|}{Postretirement Benefits} \\
\hline Service cost(1) & \$ & 0.7 & \$ & 0.5 & \$ & 7.6 & \multirow[t]{2}{*}{\$} & -- & \multirow[t]{2}{*}{\$} & -- & \multirow[t]{2}{*}{\$} & \multirow[t]{2}{*}{1.0} \\
\hline Interest cost on benefit obligation & & 19.8 & & 19.5 & & 19.2 & & 0.9 & & 1.0 & & \\
\hline Expected return on plan assets & & (16.6) & & (16.4) & & (14.9) & & -- & & -- & & -- \\
\hline Amortization of net loss (gain) & & 1.3 & & 1.2 & & 0.3 & & -- & & (0.2) & & -- \\
\hline Amortization of prior service cost & & 0.1 & & 0.1 & & 0.3 & & (0.1) & & (0.1) & & (0.3) \\
\hline Curtailment gain & & -- & & -- & & (6.0) & & -- & & -- & & -- \\
\hline Net periodic pension cost & \$ & 5.3 & \$ & 4.9 & \$ & 6.5 & \$ & 0.8 & \$ & 0.7 & \$ & 0.7 \\
\hline WEIGHTED AVERAGE ASSUMPTIONS: & & & & & & & & & & & & \\
\hline Discount rate & & 8.00\% & & \(6.75 \%\) & & 7.25\% & & 7.75\% & & \(6.75 \%\) & & 7.25\% \\
\hline Expected return on plan assets & & 9.00\% & & 9.00\% & & 9.00\% & & -- & & -- & & -- \\
\hline Rate of compensation increase & & 4.00\% & & 4.50\% & & 4.50\% & & -- & & -- & & -- \\
\hline
\end{tabular}
(1) The decrease in total service cost is primarily due to the suspension of future benefit accruals under the Revco pension plan during 1997.

For measurement purposes, future healthcare costs are assumed to increase at an annual rate of \(9.0 \%\), decreasing to an annual growth rate of \(5.0 \%\) in 2004 and thereafter. A one percent change in the assumed health care cost trend rate would change the accumulated postretirement benefit obligation by \(\$ 0.9\) million and the total service and interest costs by \(\$ 0.1\) million.

NOTE 9 -- EMPLOYEE STOCK OWNERSHIP PLAN

The Company sponsors a defined contribution Employee Stock Ownership Plan (the "ESOP") that covers full-time employees with at least one year of service.

In 1989, the ESOP Trust borrowed \(\$ 357.5\) million through a 20-year note (the "ESOP Note"). The proceeds from the ESOP Note were used to purchase 6.7 million shares of Series One ESOP Convertible Preference Stock (the "ESOP Preference Stock") from the Company. Since the ESOP Note is guaranteed by the Company, the outstanding balance is reflected as long-term debt and a corresponding guaranteed ESOP obligation is reflected in shareholders' equity in the accompanying consolidated balance sheets.

Each share of ESOP Preference Stock has a guaranteed minimum liquidation value of \(\$ 53.45\), is convertible into 2.314 shares of common stock and is entitled to receive an annual dividend of \(\$ 3.90\) per share. The ESOP Trust uses the dividends received and contributions from the Company to repay the ESOP Note. As the ESOP Note is repaid, ESOP Preference Stock is allocated to participants based on: (i) the ratio of each year's debt service payment to total current and future debt service payments multiplied by (ii) the number of unallocated shares of ESOP Preference Stock in the plan. As of January 1, 2000 , 5.2 million shares of ESOP Preference Stock were outstanding, of which 1.9 million shares were allocated to participants and the remaining 3.3 million shares were held in the ESOP Trust for future allocations.

Annual ESOP expense recognized is equal to (i) the interest incurred on the ESOP Note plus (ii) the higher of (a) the principal repayments or (b) the cost of the shares allocated, less (iii) the dividends paid. Similarly, the guaranteed ESOP obligation is reduced by the higher of (i) the principal payments or (ii) the cost of shares allocated.

Following is a summary of the ESOP activity as of the respective fiscal years:
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{In millions} & \multicolumn{6}{|c|}{Fiscal Year} \\
\hline & \multicolumn{2}{|r|}{1999} & \multicolumn{2}{|r|}{1998} & \multicolumn{2}{|r|}{1997} \\
\hline ESOP expense recognized & \$ & 16.6 & \$ & 25.8 & \$ & 13.8 \\
\hline Dividends paid & & 20.1 & & 20.5 & & 20.8 \\
\hline Cash contributions & & 16.6 & & 25.8 & & 22.9 \\
\hline Interest payments & & 23.1 & & 24.9 & & 26.4 \\
\hline ESOP shares allocated & & 0.3 & & 0.4 & & 0.4 \\
\hline
\end{tabular}

NOTE 10 -- INCOME TAXES

The provision for income taxes consisted of the following for the respective
fiscal years:
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{In millions} & \multicolumn{6}{|c|}{Fiscal Year} \\
\hline & \multicolumn{2}{|r|}{1999} & \multicolumn{2}{|l|}{} & \multicolumn{2}{|r|}{1997} \\
\hline Current: Federal & \$ & 289.6 & \$ & 197.3 & \$ & 182.5 \\
\hline State & & 68.4 & & 41.4 & & 68.5 \\
\hline & & 358.0 & & 238.7 & & 251.0 \\
\hline Deferred: Federal & & 72.6 & & 44.1 & & (75.0) \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{2}{|r|}{10.7} & \multicolumn{2}{|r|}{23.7} & \multicolumn{2}{|r|}{(26.8)} \\
\hline & & 83.3 & & 67.8 & & (101.8) \\
\hline Total & \$ & 441.3 & \$ & 306.5 & \$ & 149.2 \\
\hline
\end{tabular}

Following is a reconciliation of the statutory income tax rate to the company's effective tax rate for the respective fiscal years:
\begin{tabular}{|c|c|c|c|}
\hline & 1999 & \[
\begin{gathered}
\text { Fiscal Year } \\
1998
\end{gathered}
\] & 1997 \\
\hline Statutory income tax rate & 35.0\% & 35.0\% & 35.0\% \\
\hline State income taxes, net of federal tax benefit & 4.8 & 5.8 & 6.6 \\
\hline Goodwill and other & 1.2 & 1.2 & 1.4 \\
\hline Effective tax rate before merger-related costs & 41.0 & 42.0 & 43.0 \\
\hline Merger-related costs (1) & -- & 2.4 & 19.8 \\
\hline Effective tax rate & 41.0\% & 44.4\% & 62.8\% \\
\hline
\end{tabular}
(1) Includes state tax effect.

Following is a summary of the significant components of the Company's deferred tax assets and liabilities as of the respective balance sheet dates:
\begin{tabular}{|c|c|c|c|c|}
\hline In millions & \multicolumn{2}{|l|}{\[
\begin{array}{r}
\text { JANUARY } 1,
\end{array}
\]} & \multicolumn{2}{|l|}{\[
\begin{gathered}
\text { December } 26, \\
1998
\end{gathered}
\]} \\
\hline \multicolumn{5}{|l|}{Deferred tax assets:} \\
\hline Employee benefits & \$ & 56.7 & \$ & 84.5 \\
\hline Other & & 135.1 & & 185.5 \\
\hline Total deferred tax assets & & 191.8 & & 270.0 \\
\hline \multicolumn{5}{|l|}{Deferred tax liabilities:} \\
\hline Accelerated depreciation & & (68.9) & & (44.0) \\
\hline Inventory & & (10.7) & & (1.6) \\
\hline Total deferred tax liabilities & & (79.6) & & (45.6) \\
\hline Net deferred tax assets & \$ & 112.2 & \$ & 224.4 \\
\hline
\end{tabular}

Income taxes paid were \(\$ 354.5\) million, \(\$ 102.6\) million and \(\$ 258.9\) million for
fiscal 1999, 1998 and 1997, respectively.
Based on historical pre-tax earnings, the Company believes it is more likely
than not that the deferred tax assets will be realized.
NOTE 11 -- SUPPLEMENTAL INFORMATION

Following are the components of property and equipment included in the consolidated balance sheets as of the respective balance sheet dates:
\begin{tabular}{|c|c|c|c|c|}
\hline In millions & \multicolumn{2}{|l|}{\[
\begin{aligned}
& \text { JANUARY 1, } \\
& 2000
\end{aligned}
\]} & \multicolumn{2}{|l|}{\[
\begin{aligned}
& \text { December } 26, \\
& 1998
\end{aligned}
\]} \\
\hline Land & \$ & 89.6 & \$ & 91.0 \\
\hline Buildings and improvements & & 467.8 & & 296.8 \\
\hline Fixtures and equipment & & 1,326.5 & & 1,171.8 \\
\hline Leasehold improvements & & 518.5 & & 477.4 \\
\hline Capital leases & & 2.2 & & 2.8 \\
\hline Accumulated depreciation and amortization & & \[
\begin{array}{r}
2,404.6 \\
\quad(803.6)
\end{array}
\] & & \[
\begin{array}{r}
2,039.8 \\
\quad(688.6
\end{array}
\] \\
\hline
\end{tabular}

Following is a summary of the Company's noncash financing activities for the respective fiscal years:
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline In millions & \multicolumn{2}{|r|}{1999} & \multicolumn{2}{|r|}{1998} & \multicolumn{2}{|r|}{1997} \\
\hline Fair value of assets acquired & \$ & -- & \$ & 62.2 & \$ & -- \\
\hline Cash paid & & -- & & 62.2 & & -- \\
\hline Liabilities assumed & \$ & -- & \$ & -- & \$ & -- \\
\hline Equity securities or notes rece & \$ & -- & \$ & -- & \$ & 52.0 \\
\hline
\end{tabular}

Interest expense was \(\$ 66.1\) million, \(\$ 69.7\) million and \(\$ 59.1\) million and interest income was \(\$ 7.0\) million, \(\$ 8.8\) million and \(\$ 15.0\) million in fiscal 1999,1998 and 1997, respectively. Interest paid totaled \(\$ 69.0\) million, \(\$ 70.7\) million and \(\$ 58.4\) million in fiscal 1999, 1998 and 1997, respectively.

NOTE 12 -- COMMITMENTS \& CONTINGENCIES

In connection with certain business dispositions completed between 1991 and 1997, the Company continues to guarantee lease obligations for approximately 1,400 former stores. The Company is indemnified for these obligations by the respective purchasers. Assuming that each respective purchaser became insolvent, an event which the Company believes to be highly unlikely, management estimates that it could settle these obligations for approximately \(\$ 1.0\) billion as of January 1, 2000.

In the opinion of management, the ultimate disposition of these guarantees will not have a material adverse effect on the Company's consolidated financial condition, results of operations or future cash flows

As of January 1, 2000, the Company had outstanding commitments to purchase \(\$ 283.8\) million of merchandise inventory for use in the normal course of business. The Company currently expects to satisfy these purchase commitments by 2002 .

The Company is also a defendant in various lawsuits arising in the ordinary course of business. In the opinion of management and the Company's outside counsel, the ultimate disposition of these lawsuits, exclusive of potential insurance recoveries, will not have a material adverse effect on the Company's consolidated financial condition, results of operations or future cash flows.

NOTE 13 -- BUSINESS SEGMENTS

The Company currently operates four business segments: Retail Pharmacy, Pharmacy Benefit Management ("PBM"), Specialty Pharmacy and Internet Pharmacy. The Company's business segments are operating units that offer different products and services, and require distinct technology and marketing strategies.

The Retail Pharmacy segment, which includes 4,086 retail drugstores located in 24 states and the District of Columbia, operates under the CVS/pharmacy name. The Retail Pharmacy segment is the Company's only reportable segment.

The PBM segment provides a full range of prescription benefit management services to managed care and other organizations. These services include plan design and administration, formulary management, mail order pharmacy services, claims processing and generic substitution. The PBM segment operates under the PharmaCare Management Services name.

The Specialty Pharmacy segment, which includes a mail order facility and 12
retail pharmacies located in 9 states and the District of Columbia, operates under the CVS Procare name. The Specialty Pharmacy segment focuses on supporting individuals that require complex and expensive drug therapies.

The Internet Pharmacy segment, which includes a mail order facility and a complete online retail pharmacy, operates under the CVS.com name.

The accounting policies of the segments are substantially the same as those described in Note 1. The Company evaluates segment performance based on operating profit before the effect of nonrecurring charges and gains and intersegment profits.

Following is a reconciliation of the significant components of the Retail Pharmacy segment's net sales for the respective fiscal years.
\begin{tabular}{|c|c|c|c|}
\hline & 1999 & 1998 & 1997 \\
\hline Pharmacy & 58.7\% & 57.6\% & 54.7\% \\
\hline Front store & 41.3 & 42.4 & 45.3 \\
\hline Total net sales & 100.0\% & 100.0\% & 100.0\% \\
\hline
\end{tabular}

Following is a reconciliation of the Company's business segments to the consolidated financial statements:
\begin{tabular}{|c|c|c|c|c|c|}
\hline In millions & Retail Pharmacy Segment & All Other Segments & Intersegment Eliminations(1) & \begin{tabular}{l}
Other \\
Adjustments(2)
\end{tabular} & Consolidated Totals \\
\hline \multicolumn{6}{|l|}{1999:} \\
\hline Net sales & \$17,625.7 & \$888.4 & \$(415.8) & \$ & \$18,098.3 \\
\hline Operating profit & 1,120.4 & 15.1 & ) & -- & 1,135.5 \\
\hline Depreciation and amortization & 274.6 & 3.3 & -- & -- & 277.9 \\
\hline Total assets & 7,146.1 & 173.4 & (44.1) & -- & 7,275.4 \\
\hline Capital expenditures & 477.1 & 16.4 & , & -- & 493.5 \\
\hline \multicolumn{6}{|l|}{1998:} \\
\hline Net sales & \$15,081.1 & \$488.4 & \$(295.9) & \$ - & \$15,273.6 \\
\hline Operating profit & 927.8 & 12.7 & -- & (188.6) & 751.9 \\
\hline Depreciation and amortization & 248.6 & 1.1 & -- & -- & 249.7 \\
\hline Total assets & 6,602.1 & 119.6 & (35.5) & -- & 6,686.2 \\
\hline Capital expenditures & 498.0 & 4.3 & -- & -- & 502.3 \\
\hline \multicolumn{6}{|l|}{1997:} \\
\hline Net sales & \$13,649.4 & \$320.7 & \$(220.5) & \$ -- & \$13,749.6 \\
\hline Operating profit & 771.2 & 7.9 & -- & (497.4) & 281.7 \\
\hline Depreciation and amortization & 237.8 & 0.4 & -- & -- & 238.2 \\
\hline Total assets & 5,878.9 & 60.6 & (19.0) & -- & 5,920.5 \\
\hline Capital expenditures & 339.6 & 2.0 & -- & -- & 341.6 \\
\hline
\end{tabular}
(1) Intersegment eliminations relate to intersegment sales and accounts receivables that occur when a Pharmacy Benefit Management segment customer uses a Retail Pharmacy segment store to purchase covered merchandise. When this occurs, both segments record the sale on a stand-alone basis.
(2) Other adjustments relate to the merger, restructuring and other nonrecurring charges. These charges are not considered when management assesses the stand-alone performance of the Company's business segments.

Following is a reconciliation of basic and diluted earnings per common share for the respective fiscal years:
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline In millions, except per share amounts & \multicolumn{2}{|r|}{1999} & \[
\begin{gathered}
\text { Fiscal Year } \\
1998
\end{gathered}
\] & \[
1998
\] & \multicolumn{2}{|r|}{1997} \\
\hline \multicolumn{7}{|l|}{NUMERATOR FOR EARNINGS PER COMMON SHARE CALCULATION:} \\
\hline Earnings from continuing operations before extraordinary item Preference dividends, net of tax benefit & \$ & \[
\begin{aligned}
& 635.1 \\
& (14.7)
\end{aligned}
\] & \$ & \[
\begin{aligned}
& 384.5 \\
& (13.6)
\end{aligned}
\] & \$ & \[
\begin{gathered}
88.4 \\
(13.7)
\end{gathered}
\] \\
\hline Earnings from continuing operations available to common shareholders, basic & \$ & 620.4 & \$ & 370.9 & \$ & 74.7 \\
\hline Earnings from discontinued operations & & -- & & -- & & 17.5 \\
\hline Extraordinary loss & & -- & & -- & & (17.1) \\
\hline Net earnings available to common shareholders, basic & \$ & 620.4 & \$ & 370.9 & \$ & 75.1 \\
\hline Earnings from continuing operations before extraordinary item & \$ & 635.1 & \$ & 384.5 & \$ & 88.4 \\
\hline \begin{tabular}{l}
Effect of dilutive securities: \\
Preference dividends, net of tax benefit
\end{tabular} & & & & & & \\
\hline Preference dividends, net of tax benefit Dilutive earnings adjustments & & -- & & \[
(0 .-8)
\] & & (13.7) \\
\hline Earnings from continuing operations available to common shareholders, diluted & \$ & 635.1 & \$ & 383.7 & \$ & 74.7 \\
\hline Earnings from discontinued operations & & -- & & -- & & 17.5 \\
\hline Extraordinary loss & & -- & & -- & & (17.1) \\
\hline Net earnings available to common shareholders, diluted & \$ & 635.1 & \$ & 383.7 & \$ & 75.1 \\
\hline \multicolumn{7}{|l|}{DENOMINATOR FOR EARNINGS PER COMMON SHARE CALCULATION:} \\
\hline Weighted average common shares, basic & & 391.3 & & 387.1 & & 377.2 \\
\hline Effect of dilutive securities: & & & & & & \\
\hline Preference stock & & 10.7 & & 10.5 & & -- \\
\hline Stock options & & 6.9 & & 7.6 & & 7.9 \\
\hline Weighted average common shares, diluted & & 408.9 & & 405.2 & & 385.1 \\
\hline BASIC EARNINGS PER COMMON SHARE: & & & & & & \\
\hline Earnings from continuing operations before extraordinary item & \$ & 1.59 & \$ & 0.96 & \$ & 0.20 \\
\hline Earnings from discontinued operations & & -- & & -- & & 0.05 \\
\hline Extraordinary item, net of tax benefit & & -- & & -- & & (0.05) \\
\hline Net earnings & \$ & 1.59 & \$ & 0.96 & \$ & 0.20 \\
\hline \multicolumn{7}{|l|}{DILUTED EARNINGS PER COMMON SHARE:} \\
\hline Earnings from continuing operations before extraordinary item & \$ & 1.55 & \$ & 0.95 & \$ & 0.19 \\
\hline Earnings from discontinued operations & & -- & & -- & & 0.05 \\
\hline Extraordinary item, net of tax benefit & & -- & & -- & & (0.05) \\
\hline Net earnings & \$ & 1.55 & \$ & 0.95 & \$ & 0.19 \\
\hline
\end{tabular}

NOTE 15 -- QUARTERLY FINANCIAL INFORMATION (UNAUDITED)

Following is a summary of the unaudited quarterly results of operations and common stock prices for the respective fiscal quarters:
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline Dollars in millions, except per share amounts & \multicolumn{2}{|l|}{First Quarter S} & \multicolumn{2}{|l|}{Second Quarter} & \multicolumn{2}{|l|}{Third Quarter} & \multicolumn{2}{|l|}{Fourth Quarter} & Fiscal Year \\
\hline \multicolumn{10}{|l|}{FISCAL 1999:} \\
\hline Net sales & \$ & 4,240.5 & \$ & 4,362.4 & \$ & 4,311.8 & \$ & 5,183.6 & \$18,098.3 \\
\hline Gross margin & & 1,169.4 & & 1,190.4 & & 1,141.1 & & 1,360.5 & 4,861.4 \\
\hline Operating profit & & 293.2 & & 290.2 & & 219.7 & & 332.4 & 1,135.5 \\
\hline Net earnings & & 164.6 & & 162.6 & & 121.6 & & 186.3 & 635.1 \\
\hline Net earnings per common share, basic & & 0.41 & & 0.41 & & 0.30 & & 0.47 & 1.59 \\
\hline Net earnings per common share, diluted & & 0.40 & & 0.40 & & 0.30 & & 0.46 & 1.55 \\
\hline Dividends per common share & & 0.0575 & & 0.0575 & & 0.0575 & & 0.0575 & 0.2300 \\
\hline Stock price: (New York Stock Exchange) High & & & & & & & & & \\
\hline High
Low & & 56.44
45.50 & & 52.06
40.50 & & 53.00
37.75 & & 45.75
30.31 & 56.44
30.31 \\
\hline Registered shareholders at year-end & & & & & & & & & 11,200 \\
\hline \multicolumn{10}{|l|}{Fiscal 1998:} \\
\hline Net sales & \$ & 3,601.5 & \$ & 3,755.9 & \$ & 3,725.1 & & 4,191.1 & \$15,273.6 \\
\hline Gross margin & & 1,006.9 & & 1,020.5 & & 995.3 & & 1,106.5 & 4,129.2 \\
\hline Operating profit & & 233.8 & & 71.9 & & 181.1 & & 265.1 & 751.9 \\
\hline Net earnings & & 129.0 & & 14.6 & & 96.2 & & 144.7 & 384.5 \\
\hline Net earnings per common share, basic & & 0.33 & & 0.03 & & 0.24 & & 0.36 & 0.96 \\
\hline Net earnings per common share, diluted & & 0.32 & & 0.03 & & 0.23 & & 0.36 & 0.95 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|}
\hline Dividends per common share & 0.0550 & 0.0550 & 0.0575 & 0.0575 & 0.2250 \\
\hline \multicolumn{6}{|l|}{Stock price: (New York Stock Exchange)} \\
\hline High & 37.44 & 39.63 & 46.50 & 55.69 & 55.69 \\
\hline Low & 31.06 & 33.38 & 36.38 & 42.06 & 31.06 \\
\hline Registered shareholders at year-end & & & & & 10,500 \\
\hline
\end{tabular}

ITEM 9. -- CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

No events have occurred which would require disclosure under this Item.

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PART III
ITEM 10. -- DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT

The information required by this item, with the exception of the information relating to our executive officers, which is presented in Part \(I\) of this report under "Executive Officers of the Registrant," appears in our Proxy Statement for the 2000 Annual Meeting of Stockholders on pages 4 through 6 and page 23 under the captions Item 1: "Biographies of our Board Nominees," "Committees of the Board of CVS," and "Section \(16(a)\) Beneficial Ownership Reporting Compliance," and is incorporated into this report by reference.

ITEM 11. -- EXECUTIVE COMPENSATION

The information required by this item appears in our Proxy Statement for the 2000 Annual Meeting of Stockholders on pages 7, 8 and 10 through 20 under the captions Item 1: "Director Compensation," "Compensation Committee Interlocks and Insider Participation," "Compensation Committee Report on Executive Compensation," "Summary Compensation Table," "Stock Options," "Stock Performance Graph" and "Certain Executive Arrangements," and is incorporated into this report by reference.

ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT

The information required by this item appears in our Proxy Statement for the 2000 Annual Meeting of Stockholders on pages 8 and 9 under the captions Item 1: "Share Ownership of Directors and Certain Executive Officers" and "Share Ownership of Principal Stockholders," and is incorporated into this report by reference.

ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The information required by this item appears in our Proxy Statement for the 2000 Annual Meeting of Stockholders on page 21 and 22 under the caption Item 1: "Transactions with Directors and Officers" and is incorporated into this report by reference.

PART IV
ITEM 14. EXHIBITS, FINANCIAL STATEMENT SCHEDULES, AND REPORTS ON FORM 8-K
A. DOCUMENTS FILED AS PART OF THIS REPORT:
1. FINANCIAL STATEMENTS:

The following financial statements are filled as a part of this Annual Report under "Item 8 -- Financial Statements and Supplementary Data":
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Consolidated Statements of Operations for the fiscal years ended January 1, 2000, December 26, 1998 and
December 27, 1997.

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Consolidated Statements of Shareholders' Equity for the fiscal years ended January 1, 2000,
Consolidated Statements of Cash Flows for the fiscal years ended January 1, 2000,

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Notes to Consolidated Financial Statements............................................................................................................

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2. FINANCIAL STATEMENT SCHEDULES

The following financial statement schedule is filed on page 46 of this report: Schedule II -- Valuation and Qualifying Accounts. All other financial statement schedules are omitted because they are not applicable or the information is included in the financial statements or related notes.

\section*{B. REPORTS ON FORM 8-K}

On March 14, 2000, we filed a Current Report on Form 8-K correcting our issued and outstanding common share balance included in the Proxy Statement for the 2000 Annual Meeting of Stockholders

On March 8, 2000, we filed a Current Report on Form 8-K announcing the authorization by the Board of Directors of a common stock repurchase program.

On November 15, 1999, we filed a Current Report on Form 8-K relating to the status of the exchange offer for our \(51 / 2 \%\) unsecured senior notes and the adjustment of the timing of certain merger-related charges.

\section*{C. EXHIBITS}

Exhibits marked with an asterisk (*) are hereby incorporated by reference to exhibits or appendices previously filed by the Registrant as indicated in brackets following the description of the exhibit.
\begin{tabular}{|c|c|}
\hline EXHIBIT & DESCRIPTION \\
\hline 3.1* & Amended and Restated Certificate of Incorporation of the Registrant [incorporated by reference to Exhibit 3.1 of CVS Corporation's Annual Report on Form \(10-\mathrm{K}\) for the fiscal year ended December 31, 1996]. \\
\hline 3.1A* & Certificate of Amendment to the Amended and Restated Certificate of Incorporation, effective May 13, 1998 [incorporated by reference to Exhibit 4.1A to Registrant's Registration Statement No. 333-52055 on Form S-3/A dated May 18, 1998]. \\
\hline 3.2* & By-laws of the Registrant, as amended and restated [incorporated by reference to Exhibit 3.2 to the Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 1998]. \\
\hline 4 & Pursuant to Regulation \(S-K\), Item \(601(b)(4)(i i i)(A)\), no instrument which defines the rights of holders of long-term debt of the Registrant and its subsidiaries is filed with this report. The Registrant hereby agrees to furnish a copy of any such instrument to the Securities and Exchange Commission upon request. \\
\hline 4.1* & Specimen common stock certificate [incorporated by reference to Exhibit 4.1 to the Registration Statement of the Registrant on Form 8-B dated November 4, 1996]. \\
\hline 4.2* & Indenture, dated as of February 11, 1999, between CVS Corporation and The Bank of New York [incorporated by reference to Exhibit 4.1 to Registrant's Registration Statement No. 333-78253 on Form S-4 dated May 11, 1999]. \\
\hline 10.1* & Stock Purchase Agreement dated as of October 14, 1995 between The TJX Companies, Inc. and Melville Corporation, as amended November 17, 1995 [incorporated by reference to Exhibits 2.1 and 2.2 to Melville's Current Report on Form 8-K dated December 4, 1995]. \\
\hline 10.2* & Stock Purchase Agreement dated as of March 25, 1996 between Melville Corporation and Consolidated Stores Corporation, as amended May 3, 1996 [incorporated by reference to Exhibits 2.1 and 2.2 to Melville's Current Report on Form 8-K dated May 5, 1996]. \\
\hline 10.3* & Distribution Agreement dated as of September 24, 1996 among Melville Corporation, Footstar, Inc. and Footstar Center, Inc. [incorporated by reference to Exhibit 99.1 to Melville's Current Report on Form 8-K dated October 28, 1996]. \\
\hline 10.4* & Tax Disaffiliation Agreement dated as of September 24, 1996 among Melville Corporation, Footstar, Inc. and certain subsidiaries named therein [incorporated by reference to Exhibit 99.2 to Melville's Current Report on Form \(8-\mathrm{K}\) dated October 28, 1996]. \\
\hline
\end{tabular}
\begin{tabular}{|c|c|}
\hline EXHIBIT & DESCRIPTION \\
\hline 10.5* & Agreement and Plan of Merger dated as of February 6, 1997, as amended as of March 19, 1997, among the Registrant, Revco D.S., Inc. and North Acquisition, Corp. [incorporated by reference to Annex A to the Registrant's Registration Statement No. 333-24163 on Form S-4 filed March 28, 1997]. \\
\hline 10.6* & Agreement and Plan of Merger dated as of February 8, 1998, as amended as of March 2, 1998, among the Registrant, Arbor Drugs, Inc. and Red Acquisition, Inc. [incorporated by reference to Exhibit 2 to the Registrant's Registration Statement No. 333-47193 on Form S-4 filed March 2, 1998]. \\
\hline 10.7* & Stockholder Agreement dated as of December 2, 1996 between the Registrant, Nashua Hollis CVS, Inc. and Linens 'n Things, Inc. [incorporated by reference to Exhibit 10 (i)(6) to the Registrant's Annual Report on Form \(10-\mathrm{K}\) for the fiscal year ended December 31, 1997]. \\
\hline 10.8* & Tax Disaffiliation Agreement dated as of December 2, 1996 between the Registrant and Linens 'n Things, Inc. and certain of their respective affiliates [incorporated by reference to Exhibit \(10(i)(7)\) to the Registrant's Annual Report on Form \(10-\mathrm{K}\) for the fiscal year ended December 31, 1997]. \\
\hline 10.9* & Five Year Credit Agreement dated as of May 23, 1997 by and among the Registrant, the Lenders party thereto, Fleet National Bank, as Documentation Agent, JP Morgan Securities, Inc., as Syndication Agent; and The Bank of New York, as Administrative Agent [incorporated by reference to Exhibit \(10(i)(8)\) to the Registrant's Annual Report on Form \(10-\mathrm{K}\) for the fiscal year ended December 31, 1997]. \\
\hline 10.10* & Note Purchase Agreement dated June 7, 1989 by and among Melville Corporation and Subsidiaries Employee Stock Ownership Plan, as Issuer, Melville Corporation, as Guarantor, and the Purchasers listed therein [incorporated by reference to Exhibit 10(i)(9) to the Registrant's Annual Report on Form \(10-\mathrm{K}\) for the fiscal year ended December 31, 1997]. \\
\hline 10.11* & 1973 Stock Option Plan [incorporated by reference to Exhibit (10)(iii)(A)(i) to Melville Corporation's Annual Report on Form 10-K for the fiscal year ended December 31, 1987]. \\
\hline 10.12* & 1987 Stock Option Plan [incorporated by reference to Exhibit (10)(iii)(A)(iii) to Melville Corporation's Annual Report on Form \(10-\mathrm{K}\) for the fiscal year ended December 31, 1987]. \\
\hline 10.13* & 1989 Directors Stock Option Plan [incorporated by reference to Exhibit B to Melville Corporation's Annual Report on Form \(10-\mathrm{K}\) for the fiscal year ended December 31, 1988]. \\
\hline 10.14* & Melville Corporation Omnibus Stock Incentive Plan [incorporated by reference to Exhibit B to Melville Corporation's Annual Report on Form \(10-\mathrm{K}\) for the fiscal year ended December 31, 1989 and Exhibit A to Melville's definitive Proxy Statement dated March 7, 1995]. \\
\hline 10.15* & Profit Incentive Plan of Melville Corporation [incorporated by reference to Exhibit A to Melville Corporation's definitive Proxy Statement dated March 14, 1994]. \\
\hline 10.16* & Supplemental Retirement Plan for Select Senior Management of Melville Corporation I as amended through July 1995 [incorporated by reference to Exhibit 10 (iii) (A) (vii) to Melville's Annual Report on Form \(10-\mathrm{K}\) for the fiscal year ended December 31, 1995]. \\
\hline 10.17* & Supplemental Retirement Plan for Select Senior Management of Melville Corporation II as amended through July 1995 [incorporated by reference to Exhibit 10 (iii)(A) (viii) to Melville's Annual Report on Form \(10-\mathrm{K}\) for the fiscal year ended December 31, 1995]. \\
\hline 10.18* & Income Continuation Policy for Select Senior Executives of Melville Corporation as amended through May 12, 1988 [incorporated by reference to Exhibit 10 (viii) to Melville's Annual Report on Form 10-K for the fiscal year ended December 31, 1994]. \\
\hline
\end{tabular}

Form of Employment Agreements between the Registrant and the Registrant's executive officers [incorporated by reference to the Registrant's Annual Report on Form \(10-\mathrm{K} / \mathrm{A}\) for the fiscal year ended December 31, 1996].
10.21*

Deferred Stock Compensation Plan [incorporated by reference to Exhibit 10 (iii)(A)(xi) to the Registrant's Annual Report on Form \(10-\mathrm{K}\) for the fiscal year ended December 31, 1997].
10.22*

1997 Incentive Compensation Plan [incorporated by reference to Annex F to Amendment No. 1 to the Registrant's Registration Statement No. 333-24163 on Form S-4/A filed April 17, 1997].
10.23*

Deferred Compensation Plan [incorporated by reference to Exhibit 10.1 to the Registrant's Quarterly Report on Form \(10-Q\) for the quarter ended June 27, 1998].
10.24 *

Partnership Equity Program [incorporated by reference to Exhibit 10.2 to the Registrant's Quarterly Report on Form \(10-Q\) for the quarter ended June 27, 19981.
10.25 * Form of Collateral Assignment and Executive Life Insurance Agreement between Registrant and the Registrant's executive officers [incorporated by reference to Exhibit 10.11 (xv) to the
\begin{tabular}{|c|c|}
\hline & Registrant's Annual Report on Form 10-K for the fiscal year ended December 31, 1998]. \\
\hline 10.26* & Consulting Agreement between CVS Corporation and Eugene Applebaum [incorporated by reference to Exhibit 99 (d) to Registrant's Registration Statement No. 333-47193 on Form S-4 filed March 2, 1998]. \\
\hline 10.27 & Description of the Long-Term Performance Share Plan \\
\hline 21 & Subsidiaries of the Registrant \\
\hline 23 & Consent of KPMG LLP \\
\hline 27 & Financial Data Schedule -- January 1, 2000 [Filed electronically with SEC only]. \\
\hline
\end{tabular}

\section*{INDEPENDENT AUDITORS' REPORT}

Board of Directors and Shareholders
CVS Corporation:
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Under date of February 7, 2000, we reported on the consolidated balance sheets
of CVS Corporation and subsidiaries as of January 1, 2000 and December 26, 1998,
and the related consolidated statements of operations, shareholders' equity and
cash flows for each of the years in the fifty-three week period ended January 1,
2 0 0 0 ~ a n d ~ t h e ~ f i f t y - t w o ~ w e e k ~ p e r i o d s ~ e n d e d ~ D e c e m b e r ~ 2 6 , ~ 1 9 9 8 ~ a n d ~ D e c e m b e r ~ 2 7 ,
1997. These consolidated financial statements and our report thereon are
included in the January 1, 2000 annual report on Form 10-K of CVS Corporation.
In connection with our audits of the aforementioned consolidated financial
statements, we also audited the consolidated financial statement schedule as
listed in the accompanying index. This financial statement schedule is the
responsibility of the Company's management. Our responsibility is to express an
opinion on this financial statement schedule based on our audits.
In our opinion, such financial statement schedule, when considered in relation
to the basic consolidated financial statements taken as a whole, presents
fairly, in all material respects, the information set forth therein.
/s/ KPMG LLP

- ------------
KPMG LLP
Providence, Rhode Island
February 7, 2000

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CVS CORPORATION
SCHEDULE II -- VALUATION AND QUALIFYING ACCOUNTS
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{In millions} & BALANCE AT & ADDITIONS & WRITE-OFFS & \multirow[t]{2}{*}{\[
\underset{\text { AT }}{\text { BALANCE }}
\]} \\
\hline & BEGINNING OF & Charged to bad & Charged to & \\
\hline & YeAR & debt expense & ALlowance & end of year \\
\hline
\end{tabular}

ACCOUNTS RECEIVABLE -- ALLOWANCE FOR DOUBTFUL ACCOUNTS:
\begin{tabular}{|c|c|c|c|c|}
\hline Fiscal Year Ended January 1, 2000 & \$ 39.8 & \$ 22.8 & \$ 21.5 & \$ 41.1 \\
\hline Fiscal Year Ended December 26, 1998 & 39.2 & 22.4 & 21.8 & 39.8 \\
\hline Fiscal Year Ended December 27, 1997 & 36.9 & 22.1 & 19.8 & 39.2 \\
\hline
\end{tabular}

Pursuant to the requirements of Section 13 or \(15(\mathrm{~d})\) of the Securities Exchange Act of 1934, the Registrant has duly caused this Annual Report on Form \(10-\mathrm{K}\) to be signed on its behalf by the undersigned, thereunto duly authorized.

CVS CORPORATION
Date: March 30, 2000
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By: /s/ DAVID B. RICKARD
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David B. Rickard
Executive Vice President and
Chief Financial Officer

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Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline Signature & & & Title(s) & \multicolumn{3}{|c|}{Date} \\
\hline /s/ EUGENE APPLEBAUM & & & Director & March & 30 & 2000 \\
\hline \multicolumn{7}{|l|}{Eugene Applebaum} \\
\hline /s/ ALLAN J. BLOOSTEIN & & & Director & March & 30 & 2000 \\
\hline \multicolumn{7}{|l|}{Allan J. Bloostein} \\
\hline /s/ W. DON CORNWELL & & & Director & March & 30 & 2000 \\
\hline \multicolumn{7}{|l|}{W. Don Cornwell} \\
\hline /s/ THOMAS P. GERRITY & & & Director & March & 30 & 2000 \\
\hline \multicolumn{7}{|l|}{Thomas P. Gerrity} \\
\hline /s/ STANLEY P. GOLDSTEIN & & & Director & March & 30 & 2000 \\
\hline \multicolumn{7}{|l|}{Stanley P. Goldstein} \\
\hline /s/ MARIAN L. HEARD & & & Director & March & 30 & 2000 \\
\hline \multicolumn{7}{|l|}{Marian L. Heard} \\
\hline /s/ WILLIAM H. JOYCE & & & Director & March & 30 & 2000 \\
\hline \multicolumn{7}{|l|}{William H. Joyce} \\
\hline /s/ TERRY R. LAUTENBACH & & & Director & March & 30 & 2000 \\
\hline \multicolumn{7}{|l|}{Terry R. Lautenbach} \\
\hline /s/ TERRENCE MURRAY & & & Director & March & 30 & 2000 \\
\hline \multicolumn{7}{|l|}{Terrence Murray} \\
\hline /s/ DAVID B. RICKARD & Executive & Vice Presiden (Principal & nt and Chief Financial Officer Financial Officer) & March & 30 & 2000 \\
\hline \multicolumn{7}{|l|}{David B. Rickard} \\
\hline /s/ SHELI Z. ROSENBERG & & & Director & March & 30 & 2000 \\
\hline \multicolumn{7}{|l|}{Sheli Z. Rosenberg} \\
\hline /s/ THOMAS M. RYAN & Chairman & of the Board (Principal & and Chief Executive Officer Executive Officer) & March & 30 & 2000 \\
\hline \multicolumn{7}{|l|}{Thomas M. Ryan} \\
\hline /s/ IVAN G. SEIDENBERG & & & Director & March & 30 & 2000 \\
\hline \multicolumn{7}{|l|}{Ivan G. Seidenberg} \\
\hline /s/ LARRY D. SOLBERG & & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Vice President and Controller (Principal Accounting Officer)}} & \multirow[t]{2}{*}{March} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{30, 2000}} \\
\hline Larry D. Solberg & & & & & & \\
\hline
\end{tabular}

\section*{CVS CORPORATION \\ 1996 DIRECTORS STOCK PLAN}
(As Amended and Restated November 9, 1999)

\section*{1. PURPOSE}

The purpose of this Plan is to afford present and future directors of CVS Corporation (the "Company") an opportunity to secure a stock ownership in the Company, thereby encouraging them to acquire a direct and long term interest in the growth and prosperity of the Company and to have the outlook and consideration of an owner of the Company. This Plan also permits the Company to compete with other organizations offering similar plans in attracting and retaining the services of directors of exceptional talent who are able to make important contributions to the Company's success.

\section*{2. ADMINISTRATION OF THE PLAN}

This Plan shall be administered by the Company's Board of Directors (the "Board"). Subject to the provisions of the Plan, the Board shall be authorized to interpret the Plan, to establish, amend, and rescind any rules and regulations relating to the Plan and to make all other determinations necessary or advisable for the administration of the Plan; provided, however, that the Board shall have no discretion with regard to the selection of individual directors to receive stock grants under the Plan. The Board's interpretation of the terms and provisions of this Plan shall be final and conclusive. The Board may authorize an appropriate officer or officers of the Company to execute, on behalf of the Company, such agreements and other instruments as may be necessary to implement this Plan.

\section*{3. ELIGIBILITY}

Participation will be limited to individuals who are Eligible Directors as defined herein. Eligible Director shall mean a director of the Company who at the relevant time is not, and solely for purposes of section 5 has not been within the one year period immediately preceding such time, an employee of the Company or its subsidiaries or otherwise eligible for selection to participate (on a discretionary basis) in any plan of the company or its subsidiaries that entitles the participant therein to acquire stock, stock options or stock appreciation rights of the Company or its subsidiaries.

\section*{4. SHARES SUBJECT TO THE PLAN}
(a) Subject to the adjustments made pursuant to paragraph (c) of this Section 4, the aggregate number of shares of Common Stock, \(\$ 0.01\) par value, of the Company ("Stock") which may be issued under the Plan shall be 346,460.
(b) Any shares of Stock to be delivered under the Plan shall be made available from newly issued shares of stock or from shares of stock reacquired by the Company, including such shares purchased in the open market.
(c) In the event of any merger, reorganization, consolidation, recapitalization, stock split, stock dividend or other special, large, and non-recurring non-cash dividend, or other
change in corporate structure affecting the stock, the aggregate number of shares of Stock which may be issued under the Plan, the number of shares automatically granted under the first and second sentences of Section 5 , and the
number of shares of Stock subject to the later issuance by reason of previous deferral of payment shall be increased or decreased proportionately, as the case may be; provided, said number of shares already has been adjusted to reflect the Company's June 1998 stock split.

\section*{5. ANNUAL STOCK GRANTS}

Effective as of the end of each annual meeting of shareholders of the Company, each person who is an Eligible Director shall be granted an award of 1,500 shares of Stock in respect of the preceding Award Year except that if the Eligible Director was not a director of the Company for all of such Award Year, the size of the award shall be pro rated based on the number of months in such Award Year during which such Eligible Director was a director of the Company. If an Eligible Director retires, resigns, dies or otherwise ceases to be a director of the Company prior to the end of the annual meeting of shareholders of the Company, there shall be granted, effective as of the first day of the month after such person's termination of service as a director of the Company, an award of 125 shares of Stock for each month during the Award Year such person was a director. For purposes of this Section 5, a part of a month shall be treated as a month and an Award Year shall mean the period from the first day of the month after an annual meeting of shareholders of the company to the beginning of the next annual meeting of shareholders of the Company.

\section*{6. DIRECTOR STOCK COMPENSATION}
(a) The compensation of each Eligible Director shall be paid one-half in Stock and, unless otherwise elected under paragraph 6(b) by an Eligible Director, one-half in cash. Compensation for this purpose means annual retainer fees, but does not include supplemental retainer fees for committee chair positions which shall be paid in cash unless otherwise elected under paragraph 6(b) by an Eligible Director.
(b) Each Eligible Director may elect in accordance with rules established by the Board and uniformly applied, to receive in Stock any part of such Eligible Director's compensation (including fees for chair positions and meeting attendance fees) otherwise payable in cash. The number of shares of Stock to be issued in lieu of such cash shall be determined by dividing the average of the high and low sales price of the Company's Common Stock on the date the cash is otherwise payable as reported on the Composite Tape for such day into the cash amount elected to be received in Stock. Except to the extent deferred in accordance with paragraph 6(c), such number of shares shall be rounded down to the next whole number of shares.
(c) (i) Each Eligible Director may elect to defer the receipt of shares otherwise currently payable to such Eligible Director under Sections 5, 6 or 7 of this Plan until such Eligible Director terminates service as a Director or such other date or event as permitted under rules established by the Board and uniformly applied. In that event, such Eligible Director shall be granted an immediate award of share credits equal to the number of shares of Stock elected to be deferred, including fractional share credits to not less than three decimal places.
(ii) As soon as practicable after an Eligible Director has ceased being a director of the Company or such other date or event elected by an

Eligible Director under paragraph 6(c)(i), all awards shall be paid to the Eligible Director or, in the case of the death of the Eligible Director, the Eligible Director's designated beneficiary or beneficiaries or in the absence
of a designated beneficiary, to the estate of the Eligible Director, in a single payment or installments as elected by the Eligible Director.
(iii) (A) In addition to the payment provided for in paragraph (c) (ii) of this Section 6, each Eligible Director (or beneficiary) entitled to payment under this paragraph \(6(c)\) shall receive at the same time the dividend equivalent amounts calculated under subparagraph (B) below.
(B) The dividend equivalent amount is the number of additional share credits attributable to the number of share credits originally granted plus additional share credits previously calculated hereunder. Such additional share credits shall be determined and credited as of each dividend payment date by dividing the aggregate cash dividends which would have been paid had share credits awarded or credited (but not yet paid) under this paragraph 6(c), as the case may be, been actual shares of Stock on the record date for such dividend by the market price per share of Stock on the dividend payment date. For this purpose, the market price on any day shall be the average of the highest and lowest sales price of stock as reported on the Composite Tape for such day, unless the Board determines that another procedure for determining market price would be more appropriate. Fractional share credits shall be calculated to not less than three decimal places.
(iv) Payments pursuant to paragraphs (ii) and (iii) above shall be made in shares of Stock except that there shall be paid in cash the value of any fractional share.

\section*{7. RETIREMENT BENEFITS CONVERSION}

Each person who is an Eligible Director as of the end of the annual meeting of shareholders of the Company at which the Plan is approved shall have the right to elect within 30 days after such meeting on a form prescribed by the Company for such purpose to waive any and all rights under the Directors Retirement Plan and to receive in lieu of such rights a grant of shares of Stock. Unless otherwise elected under paragraph 6(c) by an Eligible Director, such shares shall be delivered to such Eligible Director as soon as possible after the end of the 30 day election period. The number of shares of Stock to be granted in lieu of an Eligible Director's benefit rights under the Directors Retirement Plan shall be calculated by the Company's actuarial consultants using assumptions that are reasonable and uniformly applied.
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\section*{8. DELIVERY OF SHARES; TRANSFER OF SHARES}

No shares of Stock shall be delivered under the Plan until the requirements of such laws and regulations as may be deemed by the Board to be applicable thereto are satisfied.

\section*{9. GENERAL PROVISIONS}
(a) Designation of Beneficiary. Each Eligible Director may designate a beneficiary or beneficiaries and may change such designation from time to time by filing a written instrument of beneficiaries with the Board on a form to be prescribed by it, provided that no such designation shall be effective unless so filed prior to the death of such Eligible Director.
(b) Nontransferability. Except as may be permitted by paragraph 9(a), no right to receive Stock hereunder shall be subject in any manner to anticipation, alienation, sale, transfer, assignment, pledge, encumbrance or charge and any such attempted action shall be void and of no effect.
(c) No Segregation of Cash or Shares. The Company shall not be required to segregate any cash or any shares of stock which may at any time be represented by Stock grants, share credits or dividend equivalents. No Eligible Director shall have voting or other rights with respect to shares of Stock prior to the delivery of such shares. The Company shall not, by any provisions of this Plan, be deemed to be a trustee of any stock or any other property, and the liabilities of the Company to any Eligible Director pursuant to the Plan shall be those of a debtor pursuant to such contract obligations as are created by the Plan, and no such obligation of the Company shall be deemed to be secured by any pledge or other encumbrance on any property of the Company.
(d) Delaware Law to Govern. All questions pertaining to the construction, regulation, validity and effect of the provisions of the plan shall be determined in accordance with the laws of the State of Delaware.
(e) Withholding of Taxes. The Company shall be authorized to withhold from any payment due under this Plan the amount of withholding taxes, if any, due in respect of an award or payment hereunder, unless other provisions satisfactory to the company shall have been made for the payment of such taxes.
10. AMENDMENTS, SUSPENSION OR DISCONTINUANCE

The Board of Directors may amend, suspend, or discontinue the Plan, but except as permitted by Rule \(16 \mathrm{~b}-3\) promulgated under the Securities Exchange Act of 1934 may not make any amendment which operates (a) to modify the class of persons who constitute Eligible Directors as defined in the Plan, (b) to increase the total number of shares of Stock available under the Plan, or (c) to extend the period during which awards may be granted under the Plan.
11. TERMINATION

The Plan shall be effective as of the annual meeting of shareholders of the Company at which the shareholders approve the Plan. No grant shall be made under the Plan after expiration of ten years from the date upon which the Plan is approved by vote of the shareholders.

CVS CORPORATION
SUMMARY OF THE LONG-TERM PERFORMANCE SHARE PLAN

In 1999, CVS implemented a Long-Term Performance Share Plan. This Plan, which is a sub-plan of the Company's 1997 Incentive Compensation Plan, is intended to encourage executives to balance short-term goals, as reflected in the annual incentive plan, with long-term profit growth. It uses both an internal measure of success - earnings per share ("EPS") compound annual growth rate - as well as an external validation of success - CVS stock price. The Plan consists of three-year performance cycles, with a new cycle commencing each year. At the beginning of each cycle, participants are awarded an opportunity to earn a target number of shares of CVS stock. At the end of each cycle, the actual number of shares awarded may be higher or lower than the target number, depending upon performance relative to a predetermined goal of growth in EPS. Final awards will be paid \(50 \%\) in shares of CVS stock and \(50 \%\) in cash (based upon the value of the shares earned at the end of the performance cycle). The first full performance cycle is from 1999 through 2001 . The cycle provides for target awards of 21,175 shares for the Chairman and Chief Executive Officer, 10,500 shares for the President and Chief Operating Officer and 6,000 shares for other executive officers of CVS. To introduce the Plan and provide competitive total compensation opportunities, a transitional ("bridge") cycle was implemented, covering the calendar year 1999 payable the first quarter of 2000 .

\section*{SUBSIDIARIES OF THE REGISTRANT}

As of January 1, 2000, CVS Corporation had the following significant
subsidiaries:
CVS Rhode Island, Inc. (a Rhode Island corporation)
CVS Center, Inc. (a New Hampshire corporation)
CVS Foreign, Inc. (a New York corporation)
CVS Pharmacy, Inc. (a Rhode Island corporation)
Nashua Hollis CVS, Inc. (a New Hampshire corporation) (1)
CVS Vanguard, Inc. (a Minnesota corporation)
CVS Meridian, Inc. (a New York corporation)
CVS New York, Inc. (a New York corporation)
CVS Revco D.S., Inc. (a Delaware corporation)
Revco Discount Drug Centers, Inc. (a Michigan corporation) (2)
Hook-SupeRx, Inc. (a Delaware corporation) (3)
Big B, Inc. (an Alabama corporation) (4)
Arbor Drugs, Inc. (a Michigan corporation) (5)
PharmaCare Management Services, Inc. (a Delaware corporation) (6)
ProCare Pharmacy, Inc. (a Rhode Island corporation) (7)
CVS Washington, Inc. (a Washington corporation, formerly Soma Corporation)
CVS Rx Services, Inc. (a New York corporation)

(1) Nashua Hollis CVS, Inc. is the immediate parent corporation of approximately 1,500 corporations that operate drugstores, all of which drugstores are in the United States. CVS of DC and VA, Inc. (formerly Peoples Drug Stores, Inc.), a Maryland corporation and a direct subsidiary of Nashua Hollis CVS, Inc., is, in turn, the immediate parent of approximately 12 corporations that operate drugstores, all of which drugstores are in the United States.
(2) Revco Discount Drug Centers, Inc. (a Michigan corporation) is the immediate parent corporation of two corporations that operate drugstores, all of which drugstores are in the United States. Revco Discount Drug Centers, Inc. (an Ohio corporation), a direct subsidiary of Revco Discount Drug Centers, Inc. (a Michigan corporation) is, in turn, the immediate parent corporation of one corporation that operates drugstores, all of which drugstores are in the United States.
(3) Hook-SupeRx, Inc. is the immediate parent corporation of one corporation that operates drugstores, all of which drugstores are in the United States.
(4) Big B, Inc. is the immediate parent corporation of one corporation that operates drugstores, all of which drugstores are in the United States.
(5) Arbor Drugs, Inc. is the immediate parent corporation of two corporations that operate drugstores and is the majority owner of two corporations that operate apothecaries, all of which drugstores or apothecaries are in the United States.
(6) PharmaCare Management Services, Inc., the Registrant's prescription benefits management subsidiary, is \(95.8 \%\) owned by subsidiaries of the Registrant. PharmaCare Management Services, Inc. is, in turn, the immediate parent corporation of PharmaCare Direct, Inc., a mail order pharmacy corporation.
(7) ProCare Pharmacy, Inc. is a 95\% owned subsidiary of Nashua Hollis CVS, Inc. and operates apothecaries focused on specialty pharmaceuticals, all of which apothecaries are in the United States. It is the direct parent of Procare Pharmacy Direct, Inc., a mail order specialty pharmacy corporation, and several store corporations and limited liability companies that operate specialty
pharmacies.

The Board of Directors and Shareholders of CVS Corporation:

We consent to incorporation by reference in the Registration Statements Numbers \(333-49407\), 33-40251, 333-34927, 333-28043, 33-17181, 2-97913, 2-77397 and \(2-53766\) on Form \(S-8\) and 333-52055 on Form \(S-3\) and 333-78253 on Form \(S-4\) of CVS Corporation of our reports dated February 7, 2000 , relating to the consolidated balance sheets of CVS Corporation and subsidiaries as of January 1, 2000 and December 26,1998 , and the related consolidated statement of operations, shareholders' equity and cash flows for each of the fifty-three week period ended January 1, 2000 and the fifty-two week periods ended December 26 , 1998 and December 27, 1997, and the related financial statement schedule, which reports appear in the January 1, 2000 annual report on Form \(10-\mathrm{K}\) of CVS Corporation.
/s/ KPMG LLP
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KPMG LLP
Providence, Rhode Island
March 27, 2000
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<ARTICLE> 5

<LEGEND>
THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE
CONSOLIDATED BALANCE SHEET AND THE CONSOLIDATED STATEMENT OF OPERATIONS AS OF
AND FOR THE FIFTY-THREE WEEK PERIOD ENDED JANUARY 1, 2000 AND IS QUALIFIED IN
ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.
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