Department of the Treasury Internal Revenue Service

Return of Organization Exempt From Income Tax

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except black lung benefit trust or private foundation) ▶ The organization may have to use a copy of this return to satisfy state reporting requirements.

OMB No. 1545-0047

Open to Public Inspection

ΑI	For the	2011 calendar year, or tax year beginning SEP 1, 2011 and ending	AUG 31, 2012	
	Check if applicable		D Employer identifi	cation number
â		LASIER SEALS GREATER WASHINGTON-		
	Addres change	BALTIMORE REGION, INC.		
	Name change	Doing Business As	53-0	212296
	Initial return	Number and street (or P.O. box if mail is not delivered to street address) Room/s	uite E Telephone numbe	r
	Termin ated	1420 SPRING SIREEI	301-	588-8700
	Ameno	City or town, state or country, and ZIP + 4	G Gross receipts \$	10,675,768.
L	Application pendin	SILVER SPRING, MD 20910	H(a) Is this a group re	
	pendin	F Name and address of principal officer:LISA REEVES	for affiliates?	Yes X No
			10 H(b) Are all affiliates inc	
		(// / / / / / / / / / / / / / / / / / /		list. (see instructions)
		e:▶ @WWW.GWBR.EASTERSEALS.COM	H(c) Group exemptio	
			ear of formation: 1945 N	A State of legal domicile: DC
Pa		Summary	CENTOD CEDUTO	EC EXDIV
ç	1 1	Briefly describe the organization's mission or most significant activities: ADULT & CHILD EDUCATION & CARE, MEDICAL REHAB., AND	DIDITO DENIMU	EDIICAMION
nan				
Governance	1	Check this box F L if the organization discontinued its operations or disposed of r	ı	20
ဗ္ဗ		Number of independent voting members of the governing body (Part VI, line 1a)		20
ა ა		Fotal number of individuals employed in calendar year 2011 (Part V, line 1a)		274
iŧie		Fotal number of violunteers (estimate if necessary)		0
Activities		Fotal unrelated business revenue from Part VIII, column (C), line 12		0.
Þ		Net unrelated business taxable income from Form 990-T, line 34		0.
		· · · · · · · · · · · · · · · · · · ·	Prior Year	Current Year
Φ	8	Contributions and grants (Part VIII, line 1h)	1,866,508.	1,643,726.
ğ		Program service revenue (Part VIII, line 2g)	6,544,069.	7,430,042.
Revenue		nvestment income (Part VIII, column (A), lines 3, 4, and 7d)	581,805.	658,483.
Œ		Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	714,529.	684,719.
	12	Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	9,706,911.	10,416,970.
	13	Grants and similar amounts paid (Part IX, column (A), lines 1-3)	0.	0.
	14	Benefits paid to or for members (Part IX, column (A), line 4)	0.	0.
es		Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	5,516,924.	
Expenses		Professional fundraising fees (Part IX, column (A), line 11e)	0.	0.
ă		Total fundraising expenses (Part IX, column (D), line 25) 670,133.	4 4 4 4 0 0 4	4 005 005
		Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	4,141,924.	
		Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	9,658,848.	
	19	Revenue less expenses. Subtract line 18 from line 12	48,063.	
ts o			Beginning of Current Year 29,840,837.	End of Year
Net Assets or Fund Balances	20	Fotal assets (Part X, line 16)	10,808,964.	29,484,549. 10,442,828.
let/	21	Total liabilities (Part X, line 26)	19,031,873.	19,041,721.
P	art II	Net assets or fund balances. Subtract line 21 from line 20	17,031,073	10,041,7210
		ties of perjury, I declare that I have examined this return, including accompanying schedules and sta	ntements, and to the best of m	v knowledge and helief it is
		t, and complete. Declaration of preparer (other than officer) is based on all information of which prep		y miowioago ana bonon, icio
	,	\		
Sig	n l	Signature of officer	Date	
Her		LISA REEVES, PRESIDENT AND CEO		
		Type or print name and title		
		Print/Type preparer's name Preparer's signature	Date Check	PTIN
Pai	d	GUNTHER BRAND	if self-employ	
Pre	parer	Firm's name HERTZBACH & COMPANY, P.A.	Firm's EIN	52-1158459
Use	Only	Firm's address 800 RED BROOK BOULEVARD, SUITE 300		
_		OWINGS MILLS, MD 21117	Phone no. $ {f 4} $	10-363-3200
Ma	y the IF	S discuss this return with the preparer shown above? (see instructions)		X Yes No

	t III Statement of Program Service Accomplishments
	Check if Schedule O contains a response to any question in this Part III
1	Briefly describe the organization's mission:
	EASTER SEALS PROVIDES EXCEPTIONAL SERVICES TO ENSURE THAT ALL PEOPLE
	WITH DISABILITIES OR SPECIAL NEEDS AS WELL AS THEIR FAMILIES HAVE
	EQUAL OPPORTUNITIES TO LIVE, LEARN, WORK AND PLAY IN THEIR
	COMMUNITIES.
2	Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ? Yes X No
3	If "Yes," describe these new services on Schedule O. Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes X No
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services? Yes \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.
•	Section 501(c)(3) and 501(c)(4) organizations and section 4947(a)(1) trusts are required to report the amount of grants and allocations to
	others, the total expenses, and revenue, if any, for each program service reported.
4a	(Code:) (Expenses \$ 2,609,654. including grants of \$) (Revenue \$ 1,884,636.)
	ADULT AND SENIOR SERVICES DAY SERVICES- ADULT & SENIOR MEDICAL DAY
	SERVICES PROVIDE A COST-EFFECTIVE LONG-TERM CARE ALTERNATIVE FOR ADULTS
	18 YEARS OF AGE AND OLDER, AND SENIORS WITH CHRONIC PHYSICAL CONDITIONS
	OR COGNITIVE IMPAIRMENTS. SERVICES HELPED TO IMPROVE THE QUALITY OF
	LIFE FOR MORE THAN 200 PARTICIPANTS DURING FISCAL YEAR 2012 THROUGH THE
	EFFECTIVE MANAGEMENT OF CHRONIC CONDITIONS, COGNITIVE AND PHYSICAL
	STIMULATION, AND CLINICAL OVERSIGHT.
4b	(Code:) (Expenses \$ 3,181,599 • including grants of \$) (Revenue \$ 3,166,738 •)
710	EARLY CHILD DEVELOPMENT AND EDUCATION - CHILD DEVELOPMENT CENTERS
	PROVIDE HIGH QUALITY INCLUSIONARY PROGRAMS FOR CHILDREN AGES SIX WEEKS
	THROUGH FIVE YEARS WITH AND WITHOUT DISABILITIES. PROGRAMS WERE
	PROVIDED TO 350 CHILDREN IN FISCAL YEAR 2012, INCLUDING EARLY CARE AND
	EDUCATION, EARLY INTERVENTION, AND INTERGENERATIONAL ACTIVITIES TO
	ENSURE THE HIGHEST STANDARDS OF HEALTH, SAFETY AND EARLY CHILDHOOD
	EDUCATION.
	050 026
4c	(Code:) (Expenses \$ 958,836 · including grants of \$) (Revenue \$ 983,444 ·)
	SENIOR PLUS PROGRAM - THE SENIOR + PROGRAM IS AN EASTER SEALS/FAIRFAX
	COUNTY, VA PARTNERSHIP OFFERING INNOVATIVE AND SUPPORTIVE PROGRAMS THROUGH INTERDISCIPLINARY TEAMS, INCLUDING CERTIFIED RECREATIONAL
	THERAPY SPECIALISTS, REGISTERED NURSES AND MENTAL HEALTH THERAPISTS, TO
	APPROXIMATELY 160 PERSONS. THIS PROGRAM BRIDGES THE GAP BETWEEN
	PROGRAMS FOR FULLY INDEPENDENT SENIORS AND PROGRAMS FOR SENIORS WHO
	MIGHT NEED THE LEVEL OF PERSONAL CARE OFERED BY AN ADULT MEDICAL DAY
	PROGRAM.
4d	Other program services (Describe in Schedule O.)
	(Expenses \$ 2,039,408 • including grants of \$) (Revenue \$ 1,395,224 •)
4e	Total program service expenses ▶ 8,789,497.

Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4		Х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			
	similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			
	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,			
	the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III	8		Х
9	Did the organization report an amount in Part X, line 21; serve as a custodian for amounts not listed in Part X; or provide			
	credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV	9		Х
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent			
	endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	10	Х	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X			
	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,		7.7	
	Part VI	11a	Х	
b	Did the organization report an amount for investments - other securities in Part X, line 12 that is 5% or more of its total			77
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		X
С	Did the organization report an amount for investments - program related in Part X, line 13 that is 5% or more of its total			Х
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		Λ
a	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	х	
_	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	X	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses	116		
•	the organization's separate of consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	х	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
ı_u	Schedule D, Parts XI, XII, and XIII	12a		Х
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI, XII, and XIII is optional	12b	Х	
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E	13		Х
	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		Х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or assistance to any organization			_
	or entity located outside the United States? If "Yes," complete Schedule F, Parts II and IV	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or assistance to individuals			
	located outside the United States? If "Yes," complete Schedule F, Parts III and IV	16		Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I	17		Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18		Х
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		Х
	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20 a		Х
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		

Form 990 (2011) BALTIMORE REGION,
Part IV Checklist of Required Schedules (continued)

			Yes	No
21	Did the organization report more than \$5,000 of grants and other assistance to any government or organization in the			
	United States on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II	21		X
22	Did the organization report more than \$5,000 of grants and other assistance to individuals in the United States on Part IX,			Х
00	column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22		
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? <i>If</i> "Yes," <i>complete</i>			
	Only adults 1	23	х	
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete			
	Schedule K. If "No", go to line 25	24a	Х	
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24b		Х
С	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease			
	any tax-exempt bonds?	24c		X
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?	24d		X
25a	Section 501(c)(3) and 501(c)(4) organizations. Did the organization engage in an excess benefit transaction with a			
	disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			37
00	Schedule L, Part I	25b		X
26	Was a loan to or by a current or former officer, director, trustee, key employee, highly compensated employee, or disqualified person outstanding as of the end of the organization's tax year? If "Yes," complete Schedule L, Part II	26		Х
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial	20		
21	contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member			
	of any of these persons? If "Yes," complete Schedule L, Part III	27		х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV			
	instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28a		X
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV	28b		X
С	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer,			
	director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	28c		X
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			7.7
	contributions? If "Yes," complete Schedule M	30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations?			Х
20	If "Yes," complete Schedule N, Part I Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete	31		
32	Cabadada N. Dard II	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations	32		
-	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		Х
34	Was the organization related to any tax-exempt or taxable entity?			
	If "Yes," complete Schedule R, Parts II, III, IV, and V, line 1	34	Х	
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		X
b	Did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of			
	section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		X
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			
	If "Yes," complete Schedule R, Part V, line 2	36		X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization			77
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		<u> </u>
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11 and 19?		Х	
	Note. All Form 990 filers are required to complete Schedule O	38	_ 42	

Form 990 (2011) BALTIMORE REGION, INC. Part V Statements Regarding Other IRS Filings and Tax Compliance

	Check if Schedule O contains a response to any question in this Part V							
				Yes	No			
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable	1a 55						
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable	1b 0						
С	Did the organization comply with backup withholding rules for reportable payments to vendors and re	eportable gaming						
	(gambling) winnings to prize winners?		1c					
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,							
	filed for the calendar year ending with or within the year covered by this return	2a 274			1			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax retur	ns?	2b	Х				
	Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)						
За	3a Did the organization have unrelated business gross income of \$1,000 or more during the year?							
b	b If "Yes," has it filed a Form 990-T for this year? If "No," provide an explanation in Schedule O							
4a	4a At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a							
	financial account in a foreign country (such as a bank account, securities account, or other financial	account)?	4a		X			
b	If "Yes," enter the name of the foreign country: ▶							
	See instructions for filing requirements for Form TD F 90-22.1, Report of Foreign Bank and Financial A	Accounts.						
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		5a		Х			
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transa	ction?	5b		Х			
С	If "Yes," to line 5a or 5b, did the organization file Form 8886-T?		5с					
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the	e organization solicit			1			
	any contributions that were not tax deductible?		6a		X			
b	If "Yes," did the organization include with every solicitation an express statement that such contribut	ions or gifts			ĺ			
	were not tax deductible?		6b					
7 Organizations that may receive deductible contributions under section 170(c).								
a Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?								
b	b If "Yes," did the organization notify the donor of the value of the goods or services provided?							
С	c Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required							
	to file Form 8282?							
d	,							
e Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?								
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contr		7f		<u> </u>			
g	If the organization received a contribution of qualified intellectual property, did the organization file Fo		7g		-			
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, boats, airplanes, or other vehicles, did the organization of cars, airplanes, airplane		7h					
8	Sponsoring organizations maintaining donor advised funds and section 509(a)(3) supporting organizations. Di							
_	organization, or a donor advised fund maintained by a sponsoring organization, have excess business holdings at	any time during the year?	8					
9	Sponsoring organizations maintaining donor advised funds.							
	Did the organization make any taxable distributions under section 4966?		9a					
	Did the organization make a distribution to a donor, donor advisor, or related person?		9b					
10	Section 501(c)(7) organizations. Enter:	100			1			
	Initiation fees and capital contributions included on Part VIII, line 12 Gross receipts, included on Form 990, Part VIII, line 12 for public use of club facilities	10a 10b						
11	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	וטטן						
	Gross income from members or shareholders	11a			1			
	Gross income from other sources (Do not net amounts due or paid to other sources against	110						
	amounts due or received from them.)	11b						
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form		12a					
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b	u					
13	Section 501(c)(29) qualified nonprofit health insurance issuers.							
	Is the organization licensed to issue qualified health plans in more than one state?		13a					
_	Note. See the instructions for additional information the organization must report on Schedule O.							
b	Enter the amount of reserves the organization is required to maintain by the states in which the							
-	organization is licensed to issue qualified health plans	13b						
С	Enter the amount of reserves on hand	13c						
	Pid the consciention was in a second of the fact that a second or		14a		Х			
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule		14b					

Form 990 (2011)
Part VI | Governance

	to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions.	1 140 1	СЗРОГ	130
	Check if Schedule O contains a response to any question in this Part VI			X
Sec	tion A. Governing Body and Management			
		_	Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year	<u> </u>		
	If there are material differences in voting rights among members of the governing body, or if the governing			
	body delegated broad authority to an executive committee or similar committee, explain in Schedule O.			
b	Enter the number of voting members included in line 1a, above, who are independent	4		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other			
	officer, director, trustee, or key employee?	2		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			
	of officers, directors, or trustees, or key employees to a management company or other person?	3		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		X
6	Did the organization have members or stockholders?	6		X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or			.,
	more members of the governing body?	7a		X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or			37
	persons other than the governing body?	7b		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:	_	37	
а	The governing body?	8a	X	
b	Each committee with authority to act on behalf of the governing body?	8b	_^	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
800	organization's mailing address? If "Yes," provide the names and addresses in Schedule O	9		X
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)		V	NI -
10-	Did the every instinct have least about on hypershap available O	40-	Yes	No X
	Did the organization have local chapters, branches, or affiliates? If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,	10a		22
b	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
112	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filling the form?	11a	Х	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.	Ha		
12a	The state of the s	12a	х	
ıza h	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	X	
	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe	120		
·	in Schedule O how this was done	12c	х	
13	Did the organization have a written whistleblower policy?	13	X	
14	Did the organization have a written document retention and destruction policy?	14	X	
15	Did the process for determining compensation of the following persons include a review and approval by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Х	
	Other officers or key employees of the organization	15b	Х	
	If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			
	taxable entity during the year?	16a		Х
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's			
	exempt status with respect to such arrangements?	16b		
Sec	tion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed ►MD			
18	Section 6104 requires an organization to make its Forms 1023 (or 1024 if applicable), 990, and 990-T (Section 501(c)(3)s only)	availat	ole	
	for public inspection. Indicate how you made these available. Check all that apply.			
	Own website X Another's website X Upon request			
19	Describe in Schedule O whether (and if so, how), the organization made its governing documents, conflict of interest policy, a	nd fina	ncial	
	statements available to the public during the tax year.			
20	State the name, physical address, and telephone number of the person who possesses the books and records of the organiz ${\tt JEFF}$ ${\tt GALGINAITIS}$ $ 301-588-8700$	ation:	_	

MD

20910

1420 SPRING STREET, SILVER SPRING,

Page **7**

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response to any question in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

- 1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
 - List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization n	or any related	orga	aniza	tion	cor	mpei	nsat	ted any current officer, o	director, or trustee.	
(A)	(B)	(C)					(D)	(E)	(F)	
Name and Title	Average	Position (do not check more than one		Reportable	Reportable	Estimated				
	hours per		box, unless person is both an officer and a director/trustee)		compensation	compensation	amount of			
	week (describe	-					Ĺ	from the	from related organizations	other compensation
	hours for	trustee or director				p		organization	(W-2/1099-MISC)	from the
	related	ee or	stee			nsate		(W-2/1099-MISC)	(11 2/ 1000 111100)	organization
	organizations		nal tru		oyee	o m pe				and related
	in Schedule	Individual	Institutional trustee	ser	Key employee	Highest compensated employee	Former			organizations
	O)	luq	Inst	Officer	Key	High	Fon			
(1) PHIL PANZARELLA	4 00	,,								0
CHAIRMAN	4.00	Х						0.	0.	0.
(2) W. GLENN YARBOROUGH	4 00	,,							0	0
DIRECTOR	4.00	Х						0.	0.	0.
(2) RALPH F. BOYD, JR.	4 00	,,							0	0
IMMEDIATE PAST CHAIRMAN	4.00	Х						0.	0.	0.
(3) M. DOUGLAS TODD	4 00	3,7							0	0
VICE CHAIRMAN	4.00	Х						0.	0.	0.
(4) LISA REEVES	40 00	7.7		77	Ι.,	37		177 401	0	20 620
PRESIDENT & CEO	40.00	Х		Х	Х	Х		177,491.	0.	20,629.
(5) JEFFREY GALGINAITIS	40.00			х				0.	0.	0
CFO	40.00	Х		Δ				0.	0.	0.
(6) JONATHAN N. HOROWITCH	40.00	х		х				57,349.	0.	1,385.
(7) EUGENE J. MANNING	40.00	^		Δ				31,343.	0.	1,303.
SECRETARY	4.00	х		х				0.	0.	0.
(8) J. DAVID HOPPE	4.00	^		Λ				0.	0.	0.
ASST SECRETARY/DIRECTOR	4.00	х		Х				0.	0.	0.
(9) J. MILES REIDY	4.00			22					0.	0.
TREASURER	4.00	x		х				0.	0.	0.
(10) VINCENT ANCONA	1,00								•	
AUDIT CHAIR/DIRECTOR	4.00	х						0.	0.	0.
(11) JOSEPH A. MARTORE		Ħ						•		•
CO CHAIR GOVERNANCE	4.00	х						0.	0.	0.
(12) ROBERT KIPPS										
CO CHAIR GOVERNANCE/DIRECTOR	4.00	х						0.	0.	0.
(13) JANIS SCHIFF										
CO CHAIR DEVELOPMENT & MARKETING/DIR	4.00	Х						0.	0.	0.
(14) PAUL LOMBARDI										
CO CHAIR DEVELOPMENT & MARKETING/DIR	4.00	Х						0.	0.	0.
(15) THOMAS CHOLIS JR										
DIRECTOR	4.00	Х						0.	0.	0.
(16) JAMES C. FONTANA										
DIRECTOR	4.00	Х						0.	0.	0.

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Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)													
(A)	(B)			(C	C)			(D)	(E)			(F)	
Name and title	Average	(do	Position (do not check more than one				one	Reportable	Reportable	9	Es	stimate	ed
	hours per	box	, unle	ss pe	rson	is bot	h an	compensation	compensation	on	ar	nount	of
	week	_	cer an	d a d	irecto	or/trus	stee)	from	from related			other	
	(describe	or director						the	organization			pensa	
	hours for related	ordi	ee			ated		organization	(W-2/1099-MI	SC)		om the	_
	organizations	ustee	trust		g,	Suadu		(W-2/1099-MISC)				anizati d relati	
	in Schedule	dual tr	tional		yoldı	st con yee	_					anizatio	
	O)	Individual trustee	Institutional trustee	Officer	Key employee	Highest compensated employee	Former				l o.a.	ai iizati	5110
(17) CECILIA HODGES													
DIRECTOR	4.00	Х						0.		0.			0.
(18) RICHARD KLIMOSKI													
DIRECTOR	4.00	Х						0.		0.			0.
(19) JULIETTE RIZZO										_			_
DIRECTOR	4.00	Х						0.		0.			0.
(20) KLEBER SANTOS										_			_
DIRECTOR	4.00	Х						0.		0.			0.
(21) MARTA C. WILSON	4 00	l								^			_
DIRECTOR	4.00	Х						0.		0.			0.
(22) TIMOTHY M. STECHER	4 00	7.7								^			^
DIRECTOR	4.00	Х						0.		0.			0.
1b Sub-total						•		234,840.		0.	2	2,0	14.
c Total from continuation sheets to Part VI								0.		0.		<u> </u>	0.
d Total (add lines 1b and 1c)								234,840.		0.	. 22,014		
2 Total number of individuals (including but n							ho re	eceived more than \$100	0,000 of reportab	ole			
compensation from the organization													1
												Yes	No
3 Did the organization list any former officer,													37
line 1a? If "Yes," complete Schedule J for s											3		X
4 For any individual listed on line 1a, is the su	•							•	•			v	
and related organizations greater than \$150											4	Х	
5 Did any person listed on line 1a receive or a rendered to the organization? If "Yes," com	•				•			· ·			-		Х
Section B. Independent Contractors	piete Scriedui	e	UI SI	ן ווטג	pers	SOIT .					5		
Complete this table for your five highest co	mpensated in	depe	ende	nt c	onti	racto	ors t	that received more than	\$100.000 of cor	npens	ation	from	
the organization. Report compensation for	•	•							*				
(A)								(B)			((
Name and business	address	NO	INC	3				Description of s	services	C	ompe	nsatio	n
							\dashv						
2 Total number of independent contractors (i\$100,000 of compensation from the organic		ot lii	mite	d to		se li:)	stec	d above) who received n	nore than				
φτου,σου οι compensation from the organi.	Lation					_							

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Pa	rt VI	III Statement of Reve	nue					
					(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512, 513, or 514
nts	1 a	Federated campaigns	1a	480,232.				
Contributions, Gifts, Grants and Other Similar Amounts	b	Membership dues	1b					
Am,	c	Fundraising events						
# i			1d					
S, G		Government grants (contribut	·····	559,151.				
Sig		All other contributions, gifts, gran	, 					
ig E	'		· I I	604,343.				
eğ Ş		similar amounts not included abo		004,545.				
o p		Noncash contributions included in lines			1 642 726			
o e	h	Total. Add lines 1a-1f			1,643,726.			
				Business Code		7 420 040		
<u>S</u>	2 a	PROGRAM SERVICE	<u>E REVENU</u>	624100	7,430,042.	7,430,042.		
Program Service Revenue	b	·						
o Si	c	·						
ev ev	c	d t						
60	e	•						
<u>a</u>	f	All other program service reve	enue					
	ç	Total. Add lines 2a-2f		>	7,430,042.			
	3	Investment income (including						
		other similar amounts)		>	198,810.			198,810.
	4	Income from investment of ta						
	5	Royalties						
		,	(i) Real	(ii) Personal				
	6 a	Gross rents	2,079.	(-)				
		Less: rental expenses	_					
		Rental income or (loss)	0 000					
					2,079.			2,079.
		,	(i) Socurition		27075			270730
	<i>1</i> 8	a Gross amount from sales of	(i) Securities	(ii) Other 145,000.				
		assets other than inventory	514,075.	143,000.				
	b	Less: cost or other basis	0.	_				
		and sales expenses	214 672	0.				
	C	Gain or (loss)	314,073.	<u>д45,000.</u>	450 673			450 672
		Net gain or (loss)		······ •	459,673.			459,673.
e	8 a	a Gross income from fundraisin	ig events (not					
en		including \$						
Ş.		contributions reported on line						
er		Part IV, line 18		900,548.				
Other Revenue	b	Less: direct expenses	b	258,798.				
١	c	Net income or (loss) from fund	draising events	<u></u>	641,750.			641,750.
	9 a	a Gross income from gaming a	ctivities. See					
		Part IV, line 19	а					
	b	Less: direct expenses	b					
		Net income or (loss) from gan						
		Gross sales of inventory, less	-					
		and allowances						
	h	Less: cost of goods sold						
		Net income or (loss) from sale						
t		Miscellaneous Revenu		Business Code				
	11 -	MISCELLANEOUS F		624100	40,890.			40,890.
	b				==,,,,,,,,			==,==
			-					
		d All other revenue						
					40,890.			
	40	Total. Add lines 11a-11d				7 430 042	0	1343202.

Part IX | Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A) but are not required to complete columns (B), (C), and (D).

	Check if Schedule O contains a respon			(2)	
	not include amounts reported on lines 6b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1	Grants and other assistance to governments and				
	organizations in the United States. See Part IV, line 21				
2	Grants and other assistance to individuals in				
	the United States. See Part IV, line 22				
3	Grants and other assistance to governments,				
	organizations, and individuals outside the				
	United States. See Part IV, lines 15 and 16				
4	Benefits paid to or for members				
5	Compensation of current officers, directors,	256 054	226 064	4 006	14 004
	trustees, and key employees	256,854.	236,964.	4,996.	14,894
6	Compensation not included above, to disqualified				
	persons (as defined under section 4958(f)(1)) and				
	persons described in section 4958(c)(3)(B)	E 147 117	4 740 E22	100 110	200 475
7	Other salaries and wages	5,147,117.	4,748,532.	100,110.	298,475
8	Pension plan accruals and contributions (include	1/12 //22	131,957.	2 702	0 204
_	section 401(k) and section 403(b) employer contributions)	143,033. 320,116.	295,327.	2,782. 6,226.	8,294 18,563
9	Other employee benefits	490,561.	452,573.	9,541.	28,447
10	Payroll taxes	430,301.	434,373.	9,341.	40,447
11	Fees for services (non-employees):	6,559.	2,819.	3,128.	612
a	Management	3,900.	836.	2,961.	103
b	Legal	57,000.	12,224.	43,276.	1,500
C	Accounting	37,000.	14,244.	43,270.	1,300
d	Lobbying Professional fundraising convices See Part IV, line 17				
e	Professional fundraising services. See Part IV, line 17	56,309.	12,076.	42,751.	1,482
f	Investment management fees	690,980.	510,928.	117,047.	63,005
g 10	Other	96,766.	41,589.	46,154.	9,023
12	Advertising and promotion	50,700.	36,698.	11,382.	2,878
13	Office expenses	30,330.	30,030.	11,502.	2,070
14 15	Information technology				
15 16	Royalties	290,668.	244,890.	33,320.	12,458
16 17	Occupancy Travel	190,862.	173,251.	14,564.	3,047
17 18	Payments of travel or entertainment expenses	130,0021	17372311	11/3010	3,017
10	for any federal, state, or local public officials				
19	Conferences, conventions, and meetings	226,837.	158,748.	56,349.	11,740
20		286,264.	259,355.	20,611.	6,298
20 21	Payments to affiliates	150,812.	6,507.	12,751.	131,554
21 22	Depreciation, depletion, and amortization	793,230.	603,915.	183,731.	5,584
23	Insurance	275,557.	275,557.	===,==	2,232
24	Other expenses, Itemize expenses not covered		,,		
- '	above. (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule 0.)				
а	SUPPLIES	344,050.	336,153.	5,972.	1,925
b	BANK & CREDIT CARD FEES	110,415.	0.	110,415.	0
С	BAD DEBT EXPENSE	108,639.	108,639.	0.	0
d	MAINTENANCE	92,028.	46,061.	32,331.	13,636
е	All other expenses	173,993.	93,898.	43,480.	36,615
25	Total functional expenses. Add lines 1 through 24e	10,363,508.	8,789,497.	903,878.	670,133
26	Joint costs. Complete this line only if the organization				
	reported in column (B) joint costs from a combined				
	educational campaign and fundraising solicitation.				
	Check here if following SOP 98-2 (ASC 958-720)				

Pa	rt X	Balance Sheet			
			(A) Beginning of year		(B) End of year
	1	Cash - non-interest-bearing	1,203,994.	1	1,103,387.
	2	Savings and temporary cash investments		2	
	3	Pledges and grants receivable, net		3	
	4	Accounts receivable, net	1,316,952.	4	1,605,003.
	5	Receivables from current and former officers, directors, trustees, key			
		employees, and highest compensated employees. Complete Part II			
		of Schedule L		5	
	6	Receivables from other disqualified persons (as defined under section			
		4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing			
		employers and sponsoring organizations of section 501(c)(9) voluntary			
		employees' beneficiary organizations (see instructions)		6	
ets	7	Notes and loans receivable, net		7	
Assets	8	Inventories for sale or use		8	
•	9	Prepaid expenses and deferred charges	114,864.	9	78,059.
	10a	Land, buildings, and equipment: cost or other			
		basis. Complete Part VI of Schedule D 10a 23,116,461.			
	b	Less: accumulated depreciation 10b 4,459,613.			18,656,848.
	11	Investments - publicly traded securities	5,552,721.	11	5,983,998.
	12	Investments - other securities. See Part IV, line 11		12	
	13	Investments - program-related. See Part IV, line 11		13	
	14	Intangible assets	263,985.	14	247,378.
	15	Other assets. See Part IV, line 11	1,945,220.	15	1,809,876.
	16	Total assets. Add lines 1 through 15 (must equal line 34)	29,840,837.	16	29,484,549.
	17	Accounts payable and accrued expenses	1,496,421.	17	1,320,596.
	18	Grants payable		18	
	19	Deferred revenue	0.	19	7,790.
	20	Tax-exempt bond liabilities	6,568,333.	20	6,435,152.
es	21	Escrow or custodial account liability. Complete Part IV of Schedule D		21	
Liabilities	22	Payables to current and former officers, directors, trustees, key employees,			
ja de		highest compensated employees, and disqualified persons. Complete Part II			
_		of Schedule L	4 504 000	22	4 600 400
	23	Secured mortgages and notes payable to unrelated third parties	1,731,203.	23	1,688,188.
	24	Unsecured notes and loans payable to unrelated third parties		24	
	25	Other liabilities (including federal income tax, payables to related third			
		parties, and other liabilities not included on lines 17-24). Complete Part X of	1 012 007		001 100
		Schedule D	1,013,007.		991,102.
	26	Total liabilities. Add lines 17 through 25	10,808,964.	26	10,442,828.
		Organizations that follow SFAS 117, check here			
ces		lines 27 through 29, and lines 33 and 34.	10 055 572		10 245 020
an	27	Unrestricted net assets	18,055,573. 976,300.	27	18,245,838. 795,883.
Ва	28	Temporarily restricted net assets	970,300.	28	133,003.
pur	29	Permanently restricted net assets		29	
Ę		Organizations that do not follow SFAS 117, check here			
S S		complete lines 30 through 34.			
set	30	Capital stock or trust principal, or current funds		30	
Net Assets or Fund Balances	31	Paid-in or capital surplus, or land, building, or equipment fund		31	
Net	32	Retained earnings, endowment, accumulated income, or other funds	19,031,873.	32	19,041,721.
_	33	Total lich lities and not seed found balances	29,840,837.	33	29,484,549.
	34	Total liabilities and net assets/fund balances	47,040,037.	J4	29,404,349.

29,484,549. Form **990** (2011) EASTER SEALS GREATER WASHINGTON-BALTIMORE REGION, INC.

Form 990 (2011)

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Pa	Reconciliation of Net Assets					
	Check if Schedule O contains a response to any question in this Part XI				X	
1	Total revenue (must equal Part VIII, column (A), line 12)	1	10,41			
2	Total expenses (must equal Part IX, column (A), line 25)	2	10,36			
3	Revenue less expenses. Subtract line 2 from line 1	3			62.	
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	19,03	1,8	73.	
5	Other changes in net assets or fund balances (explain in Schedule O)	5	-4	3,6	14.	
6	Net assets or fund balances at end of year. Combine lines 3, 4, and 5 (must equal Part X, line 33, column (B))	6	19,04	1,7	21.	
Pa	t XII Financial Statements and Reporting					
	Check if Schedule O contains a response to any question in this Part XII				X	
				Yes	No	
1	Accounting method used to prepare the Form 990: Cash X Accrual Other					
	If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.					
2a	2a Were the organization's financial statements compiled or reviewed by an independent accountant?					
b	Were the organization's financial statements audited by an independent accountant?		2b	X		
С	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	e audit,				
	review, or compilation of its financial statements and selection of an independent accountant?		2c	X		
	If the organization changed either its oversight process or selection process during the tax year, explain in Sch	edule O.				
d	If "Yes" to line 2a or 2b, check a box below to indicate whether the financial statements for the year were issue	d on a				
	separate basis, consolidated basis, or both:					
	Separate basis X Consolidated basis Both consolidated and separate basis					
За	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Si	ngle Audit				
	Act and OMB Circular A-133?		3a	X		
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required					
	or audits, explain why in Schedule O and describe any steps taken to undergo such audits.		3b	X		

SCHEDULE A

(Form 990 or 990-EZ)

Name of the organization

Public Charity Status and Public Support

OMB No. 1545-0047

Open to Public Inspection

Employer identification number

Department of the Treasury Internal Revenue Service

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

► Attach to Form 990 or Form 990-EZ. ► See separate instructions. EASTER SEALS GREATER WASHINGTON-

BALTIMORE REGION,

53-0212296 Reason for Public Charity Status (All organizations must complete this part.) See instructions. Part I The organization is not a private foundation because it is: (For lines 1 through 11, check only one box.) 1 A church, convention of churches, or association of churches described in section 170(b)(1)(A)(i). A school described in section 170(b)(1)(A)(ii). (Attach Schedule E.) 2 3 A hospital or a cooperative hospital service organization described in section 170(b)(1)(A)(iii). A medical research organization operated in conjunction with a hospital described in section 170(b)(1)(A)(iii). Enter the hospital's name. 4 city, and state: An organization operated for the benefit of a college or university owned or operated by a governmental unit described in 5 section 170(b)(1)(A)(iv). (Complete Part II.) 6 A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v). An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in section 170(b)(1)(A)(vi). (Complete Part II.) 8 A community trust described in section 170(b)(1)(A)(vi). (Complete Part II.) An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions - subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.) 10 An organization organized and operated exclusively to test for public safety. See section 509(a)(4). 11 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box that describes the type of supporting organization and complete lines 11e through 11h. **b** Type II c Type III - Functionally integrated ☐ Type III - Other By checking this box, I certify that the organization is not controlled directly or indirectly by one or more disqualified persons other than foundation managers and other than one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). If the organization received a written determination from the IRS that it is a Type I, Type II, or Type III supporting organization, check this box Since August 17, 2006, has the organization accepted any gift or contribution from any of the following persons? A person who directly or indirectly controls, either alone or together with persons described in (ii) and (iii) below, Yes Nο the governing body of the supported organization? 11g(i) (ii) A family member of a person described in (i) above? 11g(ii) (iii) A 35% controlled entity of a person described in (i) or (ii) above? Provide the following information about the supported organization(s). h (iii) Type of (vi) Is the (iv) Is the organization (v) Did you notify the (vii) Amount of (i) Name of supported (ii) EIN organization in col. organization in col. (i) listed in your organization in col. organization support (described on lines 1-9 aovernina document? (i) of your support? U.S.? above or IRC section (see instructions)) Yes No Yes Yes No

Total

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.

Schedule A (Form 990 or 990-EZ) 2011

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Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Calendar year (or fiscal year beginning in) (a) 2007 (b) 2008 (c) 2009 (d) 2010 (e) 2011 1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.") 8287677. 2511689. 3359940. 4254410. 4292482.2	(f) Total
membership fees received. (Do not	22706198.
	22706198.
	<u> 22706198.</u>
include any "unusual grants.") 8287677. 2511689. 3359940. 4254410. 4292482.	
2 Tax revenues levied for the organ-	
ization's benefit and either paid to	
or expended on its behalf	
3 The value of services or facilities	
furnished by a governmental unit to	
the organization without charge	
4 Total. Add lines 1 through 3 8287677. 2511689. 3359940. 4254410. 4292482.	22706198.
5 The portion of total contributions	
by each person (other than a	
governmental unit or publicly	
supported organization) included	
on line 1 that exceeds 2% of the	
amount shown on line 11,	
column (f)	
6 Public support, Subtract line 5 from line 4.	22706198.
Section B. Total Support	
Calendar year (or fiscal year beginning in) ► (a) 2007 (b) 2008 (c) 2009 (d) 2010 (e) 2011	(f) Total
7 Amounts from line 4 8287677. 2511689. 3359940. 4254410. 4292482.	<u> 22706198.</u>
8 Gross income from interest,	
dividends, payments received on	
securities loans, rents, royalties	
and income from similar sources 178,338. 111,624. 168,468. 605,595. 660,562.	1724587.
9 Net income from unrelated business	
activities, whether or not the	
business is regularly carried on	
10 Other income. Do not include gain	
or loss from the sale of capital	
assets (Explain in Part IV.)	
11 Total support. Add lines 7 through 10	24430785.
12 Gross receipts from related activities, etc. (see instructions) 12 27	<u>,552,056.</u>
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3)	
organization, check this box and stop here	
Section C. Computation of Public Support Percentage	
14 Public support percentage for 2011 (line 6, column (f) divided by line 11, column (f))	92.94 %
15 Public support percentage from 2010 Schedule A, Part II, line 14	94.84 %
16a 33 1/3% support test - 2011. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box	
stop here. The organization qualifies as a publicly supported organization	►\X
b 33 1/3% support test - 2010. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check the	is box
and stop here. The organization qualifies as a publicly supported organization	▶□
17a 10% -facts-and-circumstances test - 2011. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or 16b.	or more,
and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the organization	ization
meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization	
b 10% -facts-and-circumstances test - 2010. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is	10% or
more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part IV how the	
organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization	
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions	<u> </u>

Part III | Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 9 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	ction A. Public Support	ciow, picase com	piete i art ii.j				
	endar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
	Gifts, grants, contributions, and		` '	` ′	, ,	` '	,,
	membership fees received. (Do not	I					
	include any "unusual grants.")	1					
2	Gross receipts from admissions,						
	merchandise sold or services per-	I					
	formed, or facilities furnished in	1					
	any activity that is related to the organization's tax-exempt purpose	I					
3	Gross receipts from activities that						
Ū	are not an unrelated trade or bus-	I					
	iness under section 513	I					
4							
_	ization's benefit and either paid to	I					
	or expended on its behalf	İ					
_							
5	The value of services or facilities	I					
	furnished by a governmental unit to the organization without charge	İ					
•	***						
	Total. Add lines 1 through 5						
78	Amounts included on lines 1, 2, and	1					
L	3 received from disqualified persons						
Ľ	Amounts included on lines 2 and 3 received from other than disqualified persons that	I					
	exceed the greater of \$5,000 or 1% of the	I					
	amount on line 13 for the year						
	Add lines 7a and 7b						
	Public support (Subtract line 7c from line 6.)						
	ction B. Total Support		i	ı	1		ı
	endar year (or fiscal year beginning in)	(a) 2007	(b) 2008	(c) 2009	(d) 2010	(e) 2011	(f) Total
	Amounts from line 6						
102	Gross income from interest, dividends, payments received on	I					
	securities loans, rents, royalties	İ					
	and income from similar sources	<u> </u>					_
b	Unrelated business taxable income	I					
	(less section 511 taxes) from businesses	I					
	acquired after June 30, 1975	<u> </u>					
	Add lines 10a and 10b						
11	Net income from unrelated business	İ					
	activities not included in line 10b, whether or not the business is	İ					
	regularly carried on						
12	Other income. Do not include gain	 				_	_
	or loss from the sale of capital assets (Explain in Part IV.)	<u> </u>					
13	Total support (Add lines 9, 10c, 11, and 12.)						
14	First five years. If the Form 990 is for	the organization'	s first, second, thi	d, fourth, or fifth t	ax year as a section	on 501(c)(3) organi:	zation,
	check this box and stop here						>
Sec	ction C. Computation of Publ	ic Support Pe	rcentage				
15	Public support percentage for 2011 (I	ine 8, column (f) d	livided by line 13,	column (f))		15	%
	Public support percentage from 2010					16	%
Se	ction D. Computation of Inves	stment Incom	e Percentage				
	Investment income percentage for 20					17	%
18	Investment income percentage from 2	2010 Schedule A,	Part III, line 17			18	%
19a	a 33 1/3% support tests - 2011. If the	organization did r	not check the box	on line 14, and lin	e 15 is more than 3	33 1/3%, and line	17 is not
	more than 33 1/3%, check this box a	nd stop here. The	e organization qua	ifies as a publicly	supported organiz	ation	▶□
b	33 1/3% support tests - 2010. If the	organization did r	not check a box or	line 14 or line 19	a, and line 16 is m	ore than 33 1/3%,	and
	line 18 is not more than 33 1/3%, che	ck this box and s	top here. The orga	anization qualifies	as a publicly supp	orted organization	>
20	Private foundation. If the organization	n did not check a	box on line 14, 19	a, or 19b, check t	his box and see in	structions	>

Schedule B (Form 990, 990-EZ, or 990-PF)

Department of the Treasury
Internal Revenue Service

Name of the organization

Schedule of Contributors

Attach to Form 990, Form 990-EZ, or Form 990-PF.

EASTER SEALS GREATER WASHINGTON-

OMB No. 1545-0047

Employer identification number

2011

BALTIMORE REGION, 53-0212296 INC. Organization type (check one): Filers of Section: X 501(c)(3) (enter number) organization Form 990 or 990-EZ 4947(a)(1) nonexempt charitable trust not treated as a private foundation 527 political organization Form 990-PF 501(c)(3) exempt private foundation 4947(a)(1) nonexempt charitable trust treated as a private foundation 501(c)(3) taxable private foundation Check if your organization is covered by the General Rule or a Special Rule. Note. Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions. **General Rule** For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. **Special Rules** For a section 501(c)(3) organization filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi) and received from any one contributor, during the year, a contribution of the greater of (1) \$5,000 or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h, or (ii) Form 990-EZ, line 1. Complete Parts I and II. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 for use exclusively for religious, charitable, scientific, literary, or educational purposes, or the prevention of cruelty to children or animals. Complete Parts I, II, and III. For a section 501(c)(7), (8), or (10) organization filing Form 990 or 990-EZ that received from any one contributor, during the year. contributions for use exclusively for religious, charitable, etc., purposes, but these contributions did not total to more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Do not complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions of \$5,000 or more during the year. Caution. An organization that is not covered by the General Rule and/or the Special Rules does not file Schedule B (Form 990, 990-EZ, or 990-PF),

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990, 990-EZ, or 990-PF. Schedule B (Form 990, 990-EZ, or 990-PF) (2011)

but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on Part I, line 2 of its Form 990-PF, to

certify that it does not meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

Name of organization
EASTER SEALS GREATER WASHINGTON-BALTIMORE REGION, INC.

Employer identification number

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	l space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
1	ALEXANDER & MARGARET STEWART TRUST 888 17TH STREET NW STE 610 WASHINGTON, DC 20006-3313	\$	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2	CAPITAL ONE BANK 1500 CAPITAL ONE DRIVE RICHMOND , VA 23238	\$ 40,000.	Person X Payroll Oncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3	CLARK CHARITABLE FOUNDATION INC 7500 OLD GEORGETOWN RD 15TH FLOOR BETHESDA, MD 20814-6133	\$50,000.	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a)	(b)	(c)	(d)
	Name, address, and ZIP + 4 DC OFFICE OF THE STATE SUPERINTENDENT OF EDUCATION 810 FIRST STREET NE 4TH FLOOR WASHINGTON, DC 20002	Total contributions \$ 100,000.	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
5	FOOD LION 2110 EXECUTIVE DRIVE SALISBURY , NC 28147-9007	\$ 245,081.	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
6	MARYLAND TRANSPORTATION ADMINISTRATION 6 ST PAUL STREET 6TH FLOOR BALTIMORE , MD 21202-6806	\$106,800.	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)

Name of organization
EASTER SEALS GREATER WASHINGTON-BALTIMORE REGION, INC.

Employer identification number

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional	l space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
7	SAFEWAY FOUNDATION 5918 STONERIDGE MALL ROAD PLEASANTON, CA 94588-3229	\$ 349,500.	Person X Payroll Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
8	STATE OF MARYLAND 100 STATE CIRCLE ANNAPOLIS, MD 21401-1924	\$	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
9	WOUNDED WARRIOR PROJECT 4899 BELFORT ROAD STE 300 JACKSONVILLE, FL 32256	\$ 100,000.	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
10	J. MILES M. REIDY 12725 MARYVALE COURT ELLICOTT CITY, MD 21042	\$55,000.	Person X Payroll Noncash (Complete Part II if there is a noncash contribution.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
11	ESTATE OF IRMGARD SCHWARTZ 1513 KING STREET ALEXANDRIA , VA 22314-2716	\$	Person X Payroll
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person Payroll Noncash (Complete Part II if there is a noncash contribution.)

Name of organization

EASTER SEALS GREATER WASHINGTON-BALTIMORE REGION, INC.

Employer identification number

Part II	Noncash Property (see instructions). Use duplicate copies of Part II	if additional space is needed.	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		- - - - - - - - -	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		- - - - \$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		- - - - \$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		- - - - - \$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		- - - - \$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (see instructions)	(d) Date received
		- - - - - \$	

Schedule B (Form 990, 990-EZ, or 990-PF) (2011) Name of organization

Employer identification number

EASTER SEALS GREATER WASHINGTON-

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D^{μ}		VCGTON.	TINC

	MORE REGION, INC.			53-0212296
art III	Exclusively religious, charitable, etc., indiv year. Complete columns (a) through (e) and th the total of exclusively religious, charitable, etc	e following line entry. For organ ., contributions of \$1,000 or le	bu1(¢)(7), (8); nizations comp ss for the year	, or (10) organizations that total more than \$1,000 for the pleting Part III, enter - (Enter this information once.)
· · · ·	Use duplicate copies of Part III if additiona	al space is needed.		
a) No. from Part I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held
		(e) Transfer o		
-	Transferee's name, address, an	nd ZIP + 4	R	elationship of transferor to transferee
a) No. from Part I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held
_		(a) Torreston		
	Transferse's name address an	(e) Transfer (J	plationabin of two professors to two professors
ŀ	Transferee's name, address, an	10 ZIP + 4	K	elationship of transferor to transferee
a) No. from Part I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held
-		(e) Transfer o	of gift	
	Transferee's name, address, an	nd ZIP + 4	R	elationship of transferor to transferee
a) No. from Part I	(b) Purpose of gift	(c) Use of gift		(d) Description of how gift is held
		(e) Transfer o	of gift	
	Transferee's name, address, an			elationship of transferor to transferee

SCHEDULE D

(Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Supplemental Financial Statements

➤ Complete if the organization answered "Yes," to Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b.

➤ Attach to Form 990. ➤ See separate instructions.

2011 Open to Public

Employer identification number

Open to Public Inspection

OMB No. 1545-0047

EASTER SEALS GREATER WASHINGTON-

BALTIMORE REGION, INC. 53-0212296

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the

	organization answered "Yes" to Form 990, Part IV, line	e 6.	2 2 3 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4
	g,,,,,	(a) Donor advised funds	(b) Funds and other accounts
1	Total number at end of year		
2	Aggregate contributions to (during year)		
3	Aggregate grants from (during year)		
4	Aggregate value at end of year		
5	Did the organization inform all donors and donor advisors in		ed funds
	are the organization's property, subject to the organization's	exclusive legal control?	Yes No
6	Did the organization inform all grantees, donors, and donor a		
	for charitable purposes and not for the benefit of the donor of	or donor advisor, or for any other purpose	conferring
	impermissible private benefit?		Yes No
Pai	t II Conservation Easements. Complete if the org	ganization answered "Yes" to Form 990, P	art IV, line 7.
1	Purpose(s) of conservation easements held by the organization	ion (check all that apply).	
	Preservation of land for public use (e.g., recreation or e	education) Preservation of an his	torically important land area
	Protection of natural habitat	Preservation of a certi	fied historic structure
	Preservation of open space		
2	Complete lines 2a through 2d if the organization held a qualit	fied conservation contribution in the form	of a conservation easement on the last
	day of the tax year.		
			Held at the End of the Tax Year
а	Total number of conservation easements		2a
b	Total acreage restricted by conservation easements		2b
С	Number of conservation easements on a certified historic str	ructure included in (a)	2c
d	Number of conservation easements included in (c) acquired	after 8/17/06, and not on a historic structu	ıre
	listed in the National Register		2d
3	Number of conservation easements modified, transferred, re		
	year ▶		
4	Number of states where property subject to conservation ea	sement is located >	
5	Does the organization have a written policy regarding the per	riodic monitoring, inspection, handling of	
	violations, and enforcement of the conservation easements it	t holds?	Yes No
6	Staff and volunteer hours devoted to monitoring, inspecting,		
7	Amount of expenses incurred in monitoring, inspecting, and		
8	Does each conservation easement reported on line 2(d) above	· · · · · · · · · · · · · · · · · · ·	
	and section 170(h)(4)(B)(ii)?		
9	In Part XIV, describe how the organization reports conservation	ion easements in its revenue and expense	statement, and balance sheet, and
	include, if applicable, the text of the footnote to the organization	tion's financial statements that describes	the organization's accounting for
_	conservation easements.	(4 . 11:	
Pai	T III Organizations Maintaining Collections o		ther Similar Assets.
	Complete if the organization answered "Yes" to Form		
1a	If the organization elected, as permitted under SFAS 116 (AS	•	•
	historical treasures, or other similar assets held for public exh	,	nce of public service, provide, in Part XIV,
	the text of the footnote to its financial statements that descri		
b	If the organization elected, as permitted under SFAS 116 (AS		
	treasures, or other similar assets held for public exhibition, ed	ducation, or research in furtherance of pub	blic service, provide the following amounts
	relating to these items:		
	(i) Revenues included in Form 990, Part VIII, line 1		\$
	(ii) Assets included in Form 990, Part X		
2	If the organization received or held works of art, historical tre		gain, provide
	the following amounts required to be reported under SFAS 1		
a	Revenues included in Form 990, Part VIII, line 1		• \$
b	Assets included in Form 990, Part X		> \$

EASTER SEALS GREATER WASHINGTON-BALTIMORE REGION, INC.

Schedule D (Form 990) 2011

53-0212296 Page 2

Pai	rt III Organizations Maintaining C	ollections of Ar	t, Historical Tr	easures, or Ot	her Simila	r Asse	ts (cont	inued)
3	Using the organization's acquisition, accession	on, and other records	s, check any of the	following that are	a significant u	se of its	collectio	n items
	(check all that apply):							
а	Public exhibition	d	Loan or excl	hange programs				
b	b Cholarly research e Other							
С	c Preservation for future generations							
4	Provide a description of the organization's co	ollections and explain	how they further th	ne organization's e	exempt purpos	se in Part	XIV.	
5	5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets							
	to be sold to raise funds rather than to be ma						Yes	└─ No
Pai	rt IV Escrow and Custodial Arran		te if the organizatio	n answered "Yes"	to Form 990,	Part IV, I	ine 9, or	
	reported an amount on Form 990, Par							
1a	Is the organization an agent, trustee, custodi	an or other intermedi	ary for contribution	s or other assets r	not included		,	
	on Form 990, Part X?					L	Yes	└─ No
b	If "Yes," explain the arrangement in Part XIV	and complete the fol	lowing table:					
							Amoun	t
	3 3							
	Additions during the year							
е	Distributions during the year							
f	Ending balance				1f		1	
	Did the organization include an amount on Fo		21?			🖳	Yes	└── No
	If "Yes," explain the arrangement in Part XIV.		1 3 / 1 5	000 D 184 E	10			
Pai	rt V Endowment Funds. Complete in					ara baak		r vooro book
	.	(a) Current year	(b) Prior year	(c) Two years back 514 , 936	<u> </u>		(e) Four	r years back
1a	Beginning of year balance	421,936.	514,936.	514,936	0. 51	.4,936.		
b	Contributions	10,522.	10 701					
С	Net investment earnings, gains, and losses	10,522.	19,791.					
	Grants or scholarships							
е	Other expenditures for facilities	18,522.	112,791.					
	and programs	10,322.	112,791.					
T	Administrative expenses	413,936.	421,936.	514,936	5 51	4,936.		
9	End of year balance		,	•	<u> </u>	4,550.		
2	Provide the estimated percentage of the curr	ent year end balance		ij) rieid as.				
a h	Board designated or quasi-endowment ► Permanent endowment ► 41.00	%	_%					
0	Temporarily restricted endowment 5.							
·	The percentages in lines 2a, 2b, and 2c shou							
За	Are there endowment funds not in the posse	•	tion that are held a	nd administered fo	or the organiza	ation		
ou	by:	oolon of the organiza	alori triat are ricia a	na aamminotoroa re	or the organiza	2011	[Yes No
	(i) unrelated organizations						3a(i)	X
	(ii) related organizations						 	X
b	If "Yes" to 3a(ii), are the related organizations						3b	
4	Describe in Part XIV the intended uses of the							
Pai	rt VI Land, Buildings, and Equipm							
	Description of property	(a) Cost or ot	i	or other (c)	Accumulated	d	(d) Boo	k value
	,	basis (investm	, ,		depreciation		` '	
	Land		1,26	4,789.			1,26	4,789.
	Buildings		19,35	2,044. 2	,644,04			8,001.
	Leasehold improvements		59	7,612.	423,44			4,168.
	Equipment		67	7,723.	513,75	2.		3,971.
	Other			4,293.	878,37	4.	34	5,919.
Total	I. Add lines 1a through 1e. (Column (d) must e	qual Form 990, Part)	K, column (B), line 1	0(c).)		1	8,65	6,848.

Part VII Investments - Other Securities.	See Form 990, Part X,	line 12.		
(a) Description of security or category (including name of security)	(b) Book value	Cos	(c) Method of valuatest or end-of-year mark	
(1) Financial derivatives				
(2) Closely-held equity interests				
(3) Other				
(A)				
(B)				
(C)				
(D)				
(E)				
(F)				
(G)				
(H)				
(l)				
Total. (Col (b) must equal Form 990, Part X, col (B) line 12.)	,			
Part VIII Investments - Program Related.	See Form 990, Part X	, line 13.		
(a) Description of investment type	(b) Book value	Cos	(c) Method of valuatest or end-of-year mark	
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10)				
Total. (Col (b) must equal Form 990, Part X, col (B) line 13.)				
Part IX Other Assets. See Form 990, Part X, li				
	a) Description			(b) Book value
(1) DUE FROM AFFILIATE				1,482,413.
(2) CASH SURRENDER VALUE OF	LIFE INSURA	INCE		111,260.
(3) DEPOSITS				209,750.
(4) CIP SILVER SPRING				6,453.
(5)				
(6)				
(7)				
(8)				
(9)				
(10)				4 000 056
Total. (Column (b) must equal Form 990, Part X, col (B) I)	1,809,876.
Part X Other Liabilities. See Form 990, Part	X, line 25.	1		
1. (a) Description of liability		(b) Book value		
(1) Federal income taxes		222 555		
(2) DISCOUNTED SERVICE OBLIG		888,776.		
(3) DEFERRED COMPENSATION PL	AN	102,326.		
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10)				
(11)		204 125		
Total. (Column (b) must equal Form 990, Part X, col (B) I	ine 25.)	991,102. at statements that reports the organi	zation's liability for uncertain	n tax positions under
Total. (Column (b) must equal Form 990, Part X, col (b) I Fin 48 (ASC 40) Footnote. In Part XIV, provide the text of the footnot 2. Fin 48 (ASC 740).	o. gameadon o midilok		on a habitity for uncortain	positiono unadi

EASTER SEALS GREATER WASHINGTON-

Schedule D (Form 990) 2011

BALTIMORE REGION, INC.

53-0212296 Page 4

Pa	rt XI R	econciliation of Change in Net Assets from Form 990 to A	Audited Finan	cial Sta	atement	ts	
1	Total rev	enue (Form 990, Part VIII, column (A), line 12)		1		10,416	,970.
2		enses (Form 990, Part IX, column (A), line 25)		2		10,363	,508.
3		r (deficit) for the year. Subtract line 2 from line 1		3		53	,462.
4		alized gains (losses) on investments		4		44	,098.
5		services and use of facilities		5			
6		nt expenses		6			
7		od adjustments		7		-87	,712.
8		escribe in Part XIV.)		8			
9		ustments (net). Add lines 4 through 8		9		-43	,614.
10		r (deficit) for the year per audited financial statements. Combine lines 3 and		10			,848.
		econciliation of Revenue per Audited Financial Statemen			r Returr		•
1	Total rev	enue, gains, and other support per audited financial statements		-	1		
2		included on line 1 but not on Form 990, Part VIII, line 12:					
a		alized gains on investments	2a				
b		services and use of facilities	2b				
c		es of prior year grants	2c				
d		escribe in Part XIV.)	2d				
u 0		s 2a through 2d	•		2e		
3					···		
_		line 2e from line 1 included on Form 990, Part VIII, line 12, but not on line 1:					
4		· · · · · · · · · · · · · · · · · · ·	40				
a		ent expenses not included on Form 990, Part VIII, line 7b	4a				
b		escribe in Part XIV.)					
		3 4a and 4b					
		enue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)econciliation of Expenses per Audited Financial Stateme			5		
		· · · · · · · · · · · · · · · · · · ·				111	
1		penses and losses per audited financial statements			1		
2		included on line 1 but not on Form 990, Part IX, line 25:	- 1				
a		services and use of facilities	2a				
b		r adjustments	2b				
С		ses	2c				
d		escribe in Part XIV.)	2d				
е		s 2a through 2d					
3	Subtract	line 2e from line 1			3		
4		included on Form 990, Part IX, line 25, but not on line 1:					
а		nt expenses not included on Form 990, Part VIII, line 7b	4a				
b	Other (D	escribe in Part XIV.)	4b				
		s 4a and 4b			4c		
		penses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)			5		
Pa	rt XIV S	upplemental Information					
X, lin	e 2; Part X	part to provide the descriptions required for Part II, lines 3, 5, and 9; Part III, line 8; Part XII, lines 2d and 4b; and Part XIII, lines 2d and 4b. Also comple LINE 4: EASTER SEALS HAS ADOPTED INVE	ete this part to pro	vide any	additional	I information.	e 4; Part
POI	LICIE	S FOR THE ENDOWMENT ASSETS THAT ATTEMP	T TO PROV	IDE A	A PRE	DICTABL	E
STI	REAM (OF FUNDING TO PROGRAMS SUPPORTED BY IT	S ENDOWME	NTS 2	AND TO	O REDUC	E
THI	E LIK	ELIHOOD OF REAL PRINCIPAL EROSION DUE	TO PORTFO	LIO '	VOLAT:	ILITY.	THE
GOZ	ALS O	F THE INVESTMENT POLICY IS TO MAXIMIZE	RETURN O	N EX	CESS (CASH	
RES	SERVE	S BY: 1) PROVIDING FOR GROWTH IN REAL	VALUE, AN	D 2)	PROV	IDING F	OR
TEN	MPORAI	RY OR LONGER-TERM OPERATING AND/OR CAP	ITAL NEED	s.			

Supplemental Information (continued)
PART X, LINE 2: THE ORGANIZATION HAS ADOPTED ASC 740, INCOME TAXES,
WHICH CLARIFIED THE ACCCOUNTING FOR UNCERTAINTY IN INCOME TAXES. THE
ORGANIZATION RECOGNIZES THE TAX BENEFIT FROM UNCERTAIN TAX POSITIONS ONLY
IF IT IS MORE LIKELY THAN NOT THE TAX POSITION WILL BE SUSTAINED ON
EXAMINATION BY THE TAXING AUTHORITIES, BASED ON TECHNICAL MERITS OF THE
POSITION. BASED ON ITS EVALUATION, THE ORGANIZATION HAS CONCLUDED THAT
THERE ARE NO SIGNIFICANT UNCERTAIN TAX POSITIONS REQUIRING RECOGNITION IN
THE FINANCIAL STATEMENTS. NO INTEREST OR PENALTIES HAVE BEEN RECORDED AS A
RESULT OF TAX UNCERTAINTIES.

SCHEDULE G

(Form 990 or 990-EZ)

Supplemental Information Regarding Fundraising or Gaming Activities

OMB No. 1545-0047

Open To Public

Department of the Treasury
Internal Revenue Service

Name of the organization

Complete if the organization answered "Yes" to Form 990, Part IV, lines 17, 18, or 19, or if the organization entered more than \$15,000 on Form 990-EZ, line 6a.

▶ Attach to Form 990 or Form 990-EZ. ▶ See separate instructions.

EASTER SEALS GREATER WASHINGTON-

Inspection

Employer identification number

BALTIMORE REGION, INC.

Fundraising Activities. Complete if the organization answered "Yes" to Form 990, Part IV, line 17. Form 990-EZ filers are not required to complete this part.

Indicate whether the organization raised funds through any of the following activities. Check all that apply.

Mail solicitations

e Solicitation of non-government grants

Internet and email solicitations $oxedsymbol{oxed}$ Solicitation of government grants b Phone solicitations ☐ Special fundraising events c In-person solicitations 2 a Did the organization have a written or oral agreement with any individual (including officers, directors, trustees or Yes key employees listed in Form 990, Part VII) or entity in connection with professional fundraising services? No b If "Yes," list the ten highest paid individuals or entities (fundraisers) pursuant to agreements under which the fundraiser is to be compensated at least \$5,000 by the organization. (iii) Did fundraiser (v) Amount paid (vi) Amount paid (i) Name and address of individual (iv) Gross receipts to (or retained by) (ii) Activity to (or retained by) have custody from activity fundraiser or entity (fundraiser) or control of contributions? organization listed in col. (i) Yes No List all states in which the organization is registered or licensed to solicit contributions or has been notified it is exempt from registration or licensing.

EASTER SEALS GREATER WASHINGTON-

Schedule G (Form 990 or 990-EZ) 2011 BALTIMORE REGION, INC.

53-0212296 Page 2

Part II Fundraising Events. Complete if the organization answered "Yes" to Form 990, Part IV, line 18, or reported more than \$15,000 of fundraising event contributions and gross income on Form 990-EZ, lines 1 and 6b. List events with gross receipts greater than \$5,000. (a) Event #1 (b) Event #2 (c) Other events (d) Total events PROAM GOLF (add col. (a) through BRIGHT STARSEVENT col. (c)) (total number) (event type) (event type) Revenue 203,759. 490,824. 205,965. 900,548. 1 Gross receipts 2 Less: Charitable contributions 203,759. 490,824. 205,965. 900,548. 3 Gross income (line 1 minus line 2) 4 Cash prizes 12,412. 12,412. 5 Noncash prizes **Direct Expenses** 40,000. 29,037. 3,366. 72,403. Rent/facility costs 9,832. 11,788. 38,301. 59,921. Food and beverages 48,090. 48,090. 8 Entertainment 4.701. 4,331.56,940 65,972. Other direct expenses 258,798, 10 Direct expense summary. Add lines 4 through 9 in column (d) 641,750. 11 Net income summary. Combine line 3, column (d), and line 10. Gaming. Complete if the organization answered "Yes" to Form 990, Part IV, line 19, or reported more than \$15,000 on Form 990-EZ, line 6a. (b) Pull tabs/instant (d) Total gaming (add Revenue (a) Bingo (c) Other gaming bingo/progressive bingo col. (a) through col. (c)) Gross revenue 2 Cash prizes Expenses 3 Noncash prizes Direct | 4 Rent/facility costs 5 Other direct expenses Yes Yes 6 Volunteer labor No No 7 Direct expense summary. Add lines 2 through 5 in column (d) Net gaming income summary. Combine line 1, column d, and line 7 **9** Enter the state(s) in which the organization operates gaming activities: a Is the organization licensed to operate gaming activities in each of these states? **b** If "No," explain: 10a Were any of the organization's gaming licenses revoked, suspended or terminated during the tax year?

b If "Yes," explain:

EASTER SEALS GREATER WASHINGTON-

Sch	edule G (Form 990 or 990-EZ) 2011 BALTIMORE REGION, INC. 53-	0212	<u> 296</u>	Page 3
11	Does the organization operate gaming activities with nonmembers?		Yes	☐ No
	Is the organization a grantor, beneficiary or trustee of a trust or a member of a partnership or other entity formed			
	to administer charitable gaming?		Yes	☐ No
13	Indicate the percentage of gaming activity operated in:	1		
		13a		%
	The organization's facility			
	An outside facility	13b		<u>%</u>
14	Enter the name and address of the person who prepares the organization's gaming/special events books and records:			
	Name			
	Address			
15a	Does the organization have a contract with a third party from whom the organization receives gaming revenue?		Yes	☐ No
b	If "Yes," enter the amount of gaming revenue received by the organization 🕨 \$ and the amount			
	of gaming revenue retained by the third party >\$			
С	If "Yes," enter name and address of the third party:			
·	Too, onto hand address of the time party.			
	Name			
	Address >			
16	Gaming manager information:			
	Name ▶			
	Gaming manager compensation ▶ \$			
	Description of services provided			
	Description of services provided			
	Director/officer Employee Independent contractor			
17	Mandatory distributions:			
	Is the organization required under state law to make charitable distributions from the gaming proceeds to			
а			Yes	☐ No
	retain the state gaming license?	Ш	163	
D	Enter the amount of distributions required under state law to be distributed to other exempt organizations or spent in the			
	organization's own exempt activities during the tax year > \$			
Ра	Tt IV Supplemental Information. Complete this part to provide the explanations required by Part I, line 2b, columns (i			
	lines 9, 9b, 10b, 15b, 15c, 16, and 17b, as applicable. Also complete this part to provide any additional information	on (see i	nstruc	tions).

SCHEDULE J (Form 990)

Compensation Information

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► Complete if the organization answered "Yes" to Form 990, Part IV, line 23.

Open to Public See separate instructions.

Department of the Treasury Internal Revenue Service Name of the organization

► Attach to Form 990. EASTER SEALS GREATER WASHINGTON-

. Inspection Employer identification number

OMB No. 1545-0047

53-0212296 BALTIMORE REGION, INC. **Questions Regarding Compensation**

			Yes	No
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed in Form 990,			
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.			
	First-class or charter travel Housing allowance or residence for personal use			
	Travel for companions Payments for business use of personal residence			
	Tax indemnification and gross-up payments Health or social club dues or initiation fees			
	Discretionary spending account Personal services (e.g., maid, chauffeur, chef)			
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or			
	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	1b		
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all officers, directors,			
	trustees, and the CEO/Executive Director, regarding the items checked in line 1a?	2		
3	Indicate which, if any, of the following the filing organization used to establish the compensation of the organization's			
	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization to			
	establish compensation of the CEO/Executive Director. Explain in Part III.			
	Compensation committee Written employment contract			
	Independent compensation consultant X Compensation survey or study			
	Form 990 of other organizations X Approval by the board or compensation committee			
4	During the year, did any person listed in Form 990, Part VII, Section A, line 1a, with respect to the filing			
	organization or a related organization:			
а	Receive a severance payment or change-of-control payment?	4a		X
b	Participate in, or receive payment from, a supplemental nonqualified retirement plan?	4b		X
С	Participate in, or receive payment from, an equity-based compensation arrangement?	4c		X
	If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.			
	Only section 501(c)(3) and 501(c)(4) organizations must complete lines 5-9.			
5	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the revenues of:			
а	The organization?	5a		_X_
b	Any related organization?	5b		Х
	If "Yes" to line 5a or 5b, describe in Part III.			
6	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation			
	contingent on the net earnings of:			
а	The organization?	6a		<u> </u>
b	Any related organization?	6b		X
	If "Yes" to line 6a or 6b, describe in Part III.			
7	For persons listed in Form 990, Part VII, Section A, line 1a, did the organization provide any non-fixed payments			
	not described in lines 5 and 6? If "Yes," describe in Part III	7	Х	
8	Were any amounts reported in Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the			
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III	8		<u> </u>
9	If "Yes" to line 8, did the organization also follow the rebuttable presumption procedure described in			
	Regulations section 53 4958-6(c)?	9		

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2011

Schedule J (Form 990) 2011

Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported in Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that are not listed on Form 990, Part VII.

53-0212296

Note. The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

	(B) Breakdown of	W-2 and/or 1099-MI	SC compensation	(C) Retirement and	(D) Nontaxable	(E) Total of columns	(F) Compensation
(A) Name	(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	other deferred compensation	benefits	(B)(i)-(D)	reported as deferred in prior Form 990
(i)	162,491.	15,000.	0.	20,629.	0.	198,120.	0.
1 LISA REEVES		0.	0.	0.	0.	0.	0.
(i)							
2 (ii							
(i)							
<u>3</u> (ii							
(i)							
4 (ii							
(i)							_
5 (ii							
(i)							
6 (ii							_
(i) _7							
7 (ii							
8 (ii							
(i)							
9 (ii)							
(i)							
_10 (ii							
(i)							
(i)							
12 (ii							
(i)							
(i)							
(i)							
15 (ii							
(i)							
16 (ii) [<u> </u>

Complete this part to provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.
PART I, LINE 7: THE BONUS IS BASED ON THE CEO'S PERFORMANCE
EVALUATION.

SCHEDULE K (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Information on Tax-Exempt Bonds

► Complete if the organization answered "Yes" to Form 990, Part IV, line 24a. Provide descriptions, explanations, and any additional information in Part VI.

OMB No. 1545-0047

2011
Open to Public
Inspection

EASTER SEALS GREATER WASHINGTON-Employer identification number Name of the organization 53-0212296 BALTIMORE REGION, INC. SEE PART VI FOR COLUMN (A) CONTINUATIONS Part I **Bond Issues** (a) Defeased (h) On behalf (i) Pooled (b) Issuer EIN (c) CUSIP# (d) Date issued (f) Description of purpose (a) Issuer name (e) Issue price of issuer financing Yes No Yes No Yes No MARYLAND ECONOMIC NEW BUILDING A DEVELOPMENT CORPORATION 52-1376562574205FR6 12/01/06 6,900,000.CONSTRUCTION Х Х X D Part II Proceeds В С D 1 Amount of bonds retired 2 Amount of bonds legally defeased 3 Total proceeds of issue **4** Gross proceeds in reserve funds **5** Capitalized interest from proceeds 6 Proceeds in refunding escrows 7 Issuance costs from proceeds **8** Credit enhancement from proceeds Working capital expenditures from proceeds 6,900,000. Capital expenditures from proceeds Other spent proceeds 11 Other unspent proceeds 2007 Year of substantial completion Yes No Yes No Yes No Yes No X Were the bonds issued as part of a current refunding issue? X Were the bonds issued as part of an advance refunding issue? X Has the final allocation of proceeds been made? Does the organization maintain adequate books and records to support the final allocation of proceeds? Part III Private Business Use Was the organization a partner in a partnership, or a member of an LLC, В C D Α which owned property financed by tax-exempt bonds? Yes No Yes No Yes No Yes X 2 Are there any lease arrangements that may result in private business use of X bond-financed property?

Schedule K (Form 990) 2011 BALTIMORE REGION, INC.			53-0	0212296				Page
Part III Private Business Use (Continued)								
		١	E	3	()
3a Are there any management or service contracts that may result in private	Yes	No	Yes	No	Yes	No	Yes	No
business use of bond-financed property?		X						
b If "Yes" to line 3a, does the organization routinely engage bond counsel or other outside								
counsel to review any management or service contracts relating to the financed property?								
c Are there any research agreements that may result in private business use of bond-financed property?		X						
d If "Yes" to line 3c, does the organization routinely engage bond counsel or other outside								
counsel to review any research agreements relating to the financed property?				1				
4 Enter the percentage of financed property used in a private business use by								_
entities other than a section 501(c)(3) organization or a state or local government		%		%		%		9
5 Enter the percentage of financed property used in a private business use as a result of								
unrelated trade or business activity carried on by your organization, another								
section 501(c)(3) organization, or a state or local government		%		%		%		9
6 Total of lines 4 and 5		%		%		%		9
7 Has the organization adopted management practices and procedures to ensure the								
post-issuance compliance of its tax-exempt bond liabilities?		X						
Part IV Arbitrage								
	/			3				
1 Has a Form 8038-T, Arbitrage Rebate, Yield Reduction and Penalty in Lieu of	Yes	No	Yes	No	Yes	No	Yes	No
Arbitrage Rebate, been filed with respect to the bond issue?		X X						-
2 Is the bond issue a variable rate issue?		X						
3a Has the organization or the governmental issuer entered into a qualified		7.7						
hedge with respect to the bond issue?		Х						
b Name of provider								
c Term of hedge						1		
d Was the hedge superintergrated?								
e Was the hedge terminated?								
4a Were gross proceeds invested in a guaranteed investment contract (GIC)?		X						
b Name of provider								
c Term of GIC								T
d Was the regulatory safe harbor for establishing the fair market value of the GIC satisfied?								
5 Were any gross proceeds invested beyond an available temporary period?		Х						
6 Did the bond issue qualify for an exception to rebate?		X						
Part V Procedures To Undertake Corrective Action								
Check the box if the organization established written procedures to ensure that violations of fed	leral tax requ	rements are t	imely identifi	ed and correc	ted through	the voluntary	رت	
program if self-remediation is not available under applicable regulations							L Ye	s X N
Part VI Supplemental Information. Complete this part to provide additional information for re	esponses to	questions on S	Schedule K.					

SEE PART VI SUPPLEMENTAL EXPLANATION SHEET

EASTER SEALS GREATER WASHINGTON-BALTIMORE REGION, INC.

Schedule K (Form 990) 2011

Part VI Supplemental Information. Complete this part to provide additional information for responses to questions on Schedule K.
SCHEDULE K, PART I, BOND ISSUES:
(A) ISSUER NAME: MARYLAND ECONOMIC DEVELOPMENT CORPORATION (MEDCO)
(F) DESCRIPTION OF PURPOSE: NEW BUILDING CONSTRUCTION

SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ

Department of the Treasury Internal Revenue Service Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information.

Attach to Form 990 or 990-EZ.

2011
Open to Public Inspection

Name of the organization

EASTER SEALS GREATER WASHINGTON-BALTIMORE REGION, INC.

Employer identification number 53-0212296

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES: MILITARY AND VETERANS PROGRAMS ASSIST ACTIVE MILITARY. VETERANS AND THEIR FAMILIES TO OVERCOME BARRIERS AND TRANSITION TO CIVILIAN LIFE BY ADDRESSING THEIR UNIQUE PHYSICAL AND MENTAL HEALTH NEEDS. CURRENT SERVICE OFFERINGS INCLUDE VETERANS EMPLOYMENT PROGRAMS, FAMILY CAREGIVER TRAINING, FAMILY RESPITE, LITTLE WARRIORS CHILD CARE AND MEDICAL DAY SERVICES TO VETERANS AND WOUNDED WARRIORS. THERAPY SERVICES PROVIDES CUTTING-EDGE THERAPY SRVICES TO INDIVIDUALS FROM BIRTH THROUGH 100+ YEARS OF AGE. THE PROGRAM OFFERS INDIVIDUALIZED OCCUPATIONAL, PHYSICAL, COGNITIVE AND SPEECH LANGUAGE THERAPY FOR CHILDREN AND ADULTS IN-CENTER AND IN HOMES, SCHOOLS AND OTHER DAY CARE FACILITIES. RESPITE SERVICES CONNECTS THE GENERATIONS TO STRENGTHEN CIVILIAN AND MILITARY CHILDREN AND THEIR FAMILIES BY PROVIDING HIGH-QUALITY INCLUSION RESPITE CARE. THE PROGRAM INCLUDES CHILDREN WITH DISABILITIES OR SPECIAL NEEDS AND THEIR SIBLINGS. THIS BREAK FROM CONSTANT AND STRESSFUL CAREGIVING IS PROVIDED IN HOMES, IN-CENTER OR IN THE COMMUNITY IN THE FORM OF FIELD TRIPS EXPENSES \$ 2,039,408. INCLUDING GRANTS OF \$ 0. REVENUE \$ 1,395,224. FORM 990, PART VI, SECTION B, LINE 11: THE FORM 990 IS REVIEWED BY THE CFO AND COO FOR COMPLETENESS AND ACCURACY. IT IS THEN SENT TO THE BOARD OF

FORM 990, PART VI, SECTION B, LINE 12C: EASTER SEALS HAS A DOCUMENTED

CONFLICT OF INTEREST POLICY AND IT IS INCLUDED IN OUR POLICIES MANUAL.

DIRECTORS PRIOR TO FILING WITH THE IRS.

Employer identification number 53-0212296

EMPLOYEES AND BOARD MEMBERS ARE REQUIRED TO UPHOLD THIS POLICY. THERE IS A

STANDARD FORM THAT MUST BE SIGNED AND ADHERED TO. IF THERE ARE ANY

VIOLATIONS, IT IS BROUGHT TO THE IMMEDIATE ATTENTION OF THE CEO.

FORM 990, PART VI, SECTION B, LINE 15: THERE IS AN ANNUAL REVIEW PROCESS

FOR THE CEO BY RANKING MEMBERS OF THE EXECUTIVE COMMITTEE. AFTER SUCH

REVIEW, A FULL REVIEW IS COMPLETED BY THE ENTIRE EXECUTIVE COMMITTEE AT

WHICH TIME THEY WILL MAKE A RECOMMENDATION FOR FUTURE COMPENSATION FOR THE

CEO.

FORM 990, PART VI, SECTION C, LINE 19: FULL FINANCIAL STATEMENTS ARE

FURNISHED UPON REQUEST; A SUMMARY IS INCLUDED IN OUR ANNUAL REPORT ON

EASTER SEALS' WEBSITE. OTHER GOVERNING DOCUMENTS SUCH AS 990, ETC. ARE

EITHER FURNISHED UPON REQUEST OR ON GUIDESTAR.COM

FORM 990, PART XI, LINE 5, CHANGES IN NET ASSETS:

NET UNREALIZED GAINS ON INVESTMENTS:

PRIOR PERIOD ADJUSTMENTS:

-87,712.

TOTAL TO FORM 990, PART XI, LINE 5

-43,614.

FORM 990 PAGE 12 PART XII LINE 2C

AUDIT OVERSIGHT

THE AUDIT COMMITTEE OF THE BORAD OF DIRECTORS OVERSEES THE SELECTION OF
THE AUDITORS AND THE AUDIT FINDINGS. THE PROCESS HAS NOT CHANGED FROM
PRIOR YEARS.

SCHEDULE R (Form 990)

Department of the Treasury Internal Revenue Service

Related Organizations and Unrelated Partnerships

► Complete if the organization answered "Yes" to Form 990, Part IV, line 33, 34, 35, 36, or 37.

► Attach to Form 990.

► See separate instructions.

to Form 990, Part IV, line 33, 34, 35, 36, or 37.

See separate instructions.

2011
Open to Public Inspection

Name of the organization

EASTER SEALS GREATER WASHINGTON-BALTIMORE REGION INC.

Employer identification number 53-0212296

OMB No. 1545-0047

DINITIMONE NECE	1011, 1110.					JJ 02122	J 0	
Part I Identification of Disregarded Entities (Complete	te if the organization answered "Yes	s" to Form 990, Part IV, line 3	3.)					
(a) Name, address, and EIN of disregarded entity	(b) Primary activity	(c) Legal domicile (state of foreign country)	(d) or Total inco	me End-of-year	1	Direct o	(f) ontrolling	9
	-							
	-							
	_							
	-							
Part II Identification of Related Tax-Exempt Organizations during the tax year.)	ations (Complete if the organization	answered "Yes" to Form 990), Part IV, line 34 b	ecause it had one	or more r	elated tax-exer	npt	
(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Exempt Code section	(e) Public charity status (if section 501(c)(3))		(f) et controlling entity	contr	g) 512(b)(13) rolled city?
EASTER SEALS SOCIETY FOUNDATION - 52-1535552 1420 SPRING STREET SILVER SPRING, MD 20910	SUPPORT THE CHARITABLE PURPOSES OF EASTER SEALS GREATER WASHINGTON	MARYLAND	501(C)(3)	11A-1				х
CHILD DEVELOPMENT CENTER OF NORTHERN VIRGINIA, INC 54-0679323, 1420 SPRING STREET, SILVER SPRING, MD 20910	EDUCATIONAL AND THERAPY SERVICES	MARYLAND	501(C)(3)	7				X
	-							
	-							

	THE PERSON AND LOCAL COLUMN TO THE PERSON OF
Part III	Identification of Related Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 34 because it had one or more related
raitiii	organizations treated as a partnership during the tax year.)
	organizations treated as a partitioning and tax year.

organizations treated as a pa	ithership during the ta	A year.										
(a)	(b)	(c)	(d)	(e)	(f)	(g)	(H	n)	(i)	(j))	(k)
Name, address, and EIN of related organization	Primary activity	Legal domicile (state or foreign	Direct controlling entity	Predominant income (related, unrelated, excluded from tax under	Share of total income	Share of end-of-year assets	Dispropate alloc	cations?	Code V-UBI amount in box 20 of Schedule	partn	ging er?	Percentage ownership
		country)		sections 512-514)			Yes	No	K-1 (Form 1065)	Yes	No	
Part IV Identification of Related Organizations treated as a co				mplete if the organizat	ion answered "Ye	s" to Form 990, Pa	art IV, I	ine 34	because it had o	ne or	mor	e related
											_	

(a) Name, address, and EIN of related organization	(b) Primary activity	(c) Legal domicile (state or foreign country)	(d) Direct controlling entity	(e) Type of entity (C corp, S corp, or trust)	(f) Share of total income	(g) Share of end-of-year assets	(h) Percentage ownership

Part V Transactions With Related Organizations (Complete if the organization answered "Yes" to Form 990, Part IV, line 34, 35, 35a, or 36.)

Not	te. Complete line 1 if any entity is listed in Parts II, III, or IV of this schedule.					Yes	No	
	During the tax year, did the organization engage in any of the following transactions with one or n							
а	Receipt of (i) interest (ii) annuities (iii) royalties or (iv) rent from a controlled entity				1a		X	
b	Gift, grant, or capital contribution to related organization(s)				1b		X	
С	Gift, grant, or capital contribution from related organization(s)				1c		X	
d	Loans or loan guarantees to or for related organization(s)				1d	Х		
е	Loans or loan guarantees by related organization(s)				1e		X	
f	Sale of assets to related organization(s)				1f		X	
g	Purchase of assets from related organization(s)				1g		X	
h	Exchange of assets with related organization(s)				1h		X	
i	Lease of facilities, equipment, or other assets to related organization(s)				1i		X	
j	Lease of facilities, equipment, or other assets from related organization(s)				1j		X	
k	Performance of services or membership or fundraising solicitations for related organization(s)				1k	Х		
	Performance of services or membership or fundraising solicitations by related organization(s)				11	Х	X	
	m Sharing of facilities, equipment, mailing lists, or other assets with related organization(s)							
	Sharing of paid employees with related organization(s)				1n		X	
0	Reimbursement paid to related organization(s) for expenses				10		X	
р	Reimbursement paid by related organization(s) for expenses				1p		X	
q	Other transfer of cash or property to related organization(s)				1q		X	
	Other transfer of cash or property from related organization(s)				1r		X	
2	If the answer to any of the above is "Yes," see the instructions for information on who must comp	olete 1	this line, including covered	relationships and transaction thresholds.				
	(a) (b) Name of other organization Transaction type (a-r)		(c) Amount involved	(d) Method of determining amount involved				
(1)								
(2)								
(3)								
(4)								
						_		
(5)			+					
(6)								
·~/				1				

Part VI Unrelated Organizations Taxable as a Partnership (Complete if the organization answered "Yes" to Form 990, Part IV, line 37.)

Provide the following information for each entity taxed as a partnership through which the organization conducted more than five percent of its activities (measured by total assets or gross revenue) that was not a related organization. See instructions regarding exclusion for certain investment partnerships.

(a)	(b)	(c)	(d)	(e) Are all	(f)	(g)	(h)	(i)	(j)	(k)														
Name, address, and EIN	Primary activity	Legal domicile	Predominat income (related, unrelated, excluded from tax under section 512-514)	Are all partners sec.	Share of	Share of	Dispro tion	por-	Code V-UBI amount in box 20 of Schedule K-1 (Form 1065)	General	Percentage														
of entity		(state or foreign	excluded from tax	501(c)(3) orgs.?	total	end-of-year	allocat	ons?	of Schedule K-1	partner	ownership														
		country)	under section 512-514)	Yes No	income	assets	Yes	No	(Form 1065)	Yes N															
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Schedule R (Form 990) 2011

EASTER SEALS GREATER WASHINGTON-BALTIMORE REGION. INC.

Calaaduda D	(Form 990) 2011 BALTIMORE REGION, INC.	53-0212296 Page 5
Part VII	(Form 990) 2011 BALTIMORE REGION, INC. Supplemental Information	33 0212230 Page 5
T dit Vii	Complete this part to provide additional information for responses to questions on Schedule R (se	oo instructions)
	Complete this part to provide additional information for responses to questions on ochequie in (si	ee manuchons).

Form **8868** (Rev. January 2012)

Department of the Treasury Internal Revenue Service

Application for Extension of Time To File an Exempt Organization Return

File a separate application for each return.

OMB No. 1545-1709

Form 8868 (Rev. 1-2012)

 \mathbf{X} If you are filing for an Automatic 3-Month Extension, complete only Part I and check this box • If you are filing for an Additional (Not Automatic) 3-Month Extension, complete only Part II (on page 2 of this form). Do not complete Part II unless you have already been granted an automatic 3-month extension on a previously filed Form 8868. Electronic filing (e-file). You can electronically file Form 8868 if you need a 3-month automatic extension of time to file (6 months for a corporation required to file Form 990-T), or an additional (not automatic) 3-month extension of time. You can electronically file Form 8868 to request an extension of time to file any of the forms listed in Part I or Part II with the exception of Form 8870, Information Return for Transfers Associated With Certain Personal Benefit Contracts, which must be sent to the IRS in paper format (see instructions), For more details on the electronic filing of this form, visit www.irs.gov/efile and click on e-file for Charities & Nonprofits. Automatic 3-Month Extension of Time. Only submit original (no copies needed). A corporation required to file Form 990-T and requesting an automatic 6-month extension - check this box and complete Part I only All other corporations (including 1120-C filers), partnerships, REMICs, and trusts must use Form 7004 to request an extension of time to file income tax returns. Employer identification number (EIN) or Name of exempt organization or other filer, see instructions. Type or EASTER SEALS GREATER WASHINGTONprint BALTIMORE REGION, INC. 53-0212296 File by the Number, street, and room or suite no. If a P.O. box, see instructions. Social security number (SSN) due date for filing your 1420 SPRING STREET return. See instructions City, town or post office, state, and ZIP code. For a foreign address, see instructions. SILVER SPRING, MD 20910 Enter the Return code for the return that this application is for (file a separate application for each return) **Application** Return **Application** Return Is For Code Is For Code Form 990 01 Form 990-T (corporation) 07 Form 990-BL Form 1041-A Form 990-EZ Form 4720 09 Form 990-PF 04 Form 5227 10 Form 990-T (sec. 401(a) or 408(a) trust) 05 Form 6069 11 Form 990-T (trust other than above) Form 8870 12 JEFF GALGINAITIS The books are in the care of > 1420 SPRING STREET - SILVER SPRING, MD 20910 Telephone No. ► 301-588-8700 FAX No. If the organization does not have an office or place of business in the United States, check this box If this is for a Group Return, enter the organization's four digit Group Exemption Number (GEN) . If this is for the whole group, check this . If it is for part of the group, check this box \blacktriangleright and attach a list with the names and EINs of all members the extension is for. I request an automatic 3-month (6 months for a corporation required to file Form 990-T) extension of time until APRIL 15, 2013 , to file the exempt organization return for the organization named above. The extension is for the organization's return for: __ calendar year SEP 1, 2011 , and ending AUG 31, ► X tax year beginning If the tax year entered in line 1 is for less than 12 months, check reason: Initial return ☐ Change in accounting period If this application is for Form 990-BL, 990-PF, 990-T, 4720, or 6069, enter the tentative tax, less any 0. nonrefundable credits. See instructions. 3a If this application is for Form 990-PF, 990-T, 4720, or 6069, enter any refundable credits and estimated tax payments made. Include any prior year overpayment allowed as a credit. 3b Balance due. Subtract line 3b from line 3a. Include your payment with this form, if required. by using EFTPS (Electronic Federal Tax Payment System). See instructions. Caution. If you are going to make an electronic fund withdrawal with this Form 8868, see Form 8453-EO and Form 8879-EO for payment instructions.

For Privacy Act and Paperwork Reduction Act Notice, see Instructions.