

Business Cooperation Database

Profile Extraction

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General Information

Profile ID	20091013040
Summary	Belgian company specialised in energy services is looking for a co-operation with an European manufacturer or importer of sunpower systems. Different types of co-operation are possible. The Belgian company can act as a trade intermediary, a franchisee or a subcontractor.
Creation Date	14/10/2009
Last Update	15/10/2009
Expiration Date	14/04/2010

Intermediary Information

EIC-Code	BE150262-02
Name	Vlaams Agentschap Ondernemen
Abbreviated Name	
Address	Koloniënstraat 56
Postal Code	1000
Town	Brussels
Country	Belgium
Telephone	+32 3 2608700
E-Mail	een@vlao.be
WWW-Address	http://www.vlao.be
Contact Person	
Title	Mrs
First Name	Lieve
Family Name	Apers
E-Mail	lieve.apers@vlao.be
Telephone	+32 3 2608700

Company Information

Year established	1929
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Turnover (in Million Euro)	Up to 2
Number of Employees	250 or more
Activity Codes (NACE-Code)	Electrical installation Plumbing, heat and air conditioning installation Other construction installation
Company's Products / Activities (main products, services, core activities)	Management of cooling-heating networks Exploitations of thermic installation Technical maintenance of buildings Management of industrial complexes : co-generation, steam, compressed air... Facility management Energy saving projects Installation of sunpower systems, co-generation and other "green" solutions.
Contact Languages	Dutch, English, French,
Certification/Quality standard	ISO9000
Already Engaged in International Co-operation	No
Percentage of Trans-National Activities	0% to 9%

Co-operation Proposal Information

Co-operation Offer	Commercial Co-operation Trade Intermediary services (agent, representative, distributor) Franchise Technical & Production Subcontracting / outsourcing activities
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Co-operation Request

Target Countries	Austria Belgium Bulgaria Croatia Cyprus Czech Republic Denmark Estonia Finland France Germany Greece Hungary Iceland Ireland Italy
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Latvia
 Lithuania
 Luxembourg
 Macedonia, The Former Yugoslav Republic Of
 Malta
 Moldova, Republic Of
 Montenegro
 Netherlands
 Norway
 Poland
 Portugal
 Romania
 Russian Federation
 Slovakia
 Slovenia
 Spain
 Sweden
 Switzerland
 Turkey
 United Kingdom

Full Description : (Specification of co-operation request / offer)

Belgian company specialised in energy services is looking for a co-operation with an European manufacturer or importer of sunpower systems. Different types of co-operation are possible. The Belgian company can act as a trade intermediary, a franchisee or a subcontractor. The main specialities of the company are : *Management of cooling-heating networks *Exploitations of thermic installation *Technical maintenance of buildings *Management of industrial complexes : co-generation, steam, compressed air... *Facility Management The company expects to find a manufacturer or importer that produces or imports a high quality product and wants to find a partner that offers a competitive advantage.

Main advantages the company could offer to a potential partner

The company has years of expertise and a large network of contacts and a wide customer portofolio in public and private markets. The company stands for quality, good services and well educated specialized technicians.

Partner Information

Type of Partners

Company

Field of Activities

Production
 Trade (Buying/Selling)

Number of Employees	1 to 9 10 to 49 50 to 249 250 or more
Previous Experience	No Preference
Expected input of the partner	The company expects to find a manufacturer or importer that produces or imports quality sunpanels or systems. The sunpanels or systems must offer a competitive advantage. If possible the company wants to become the sole distributor in Belgium for the partner.
