

APOD (Investment Analysis) and LOI (Commercial Letter of Intent)

May 5, 2016 • 8:00 a.m. to 12:00 noon

**CNM Workforce Training
5600 Eagle Rock NE, Suite 101**

APOD (Investment Analysis)—Learn the tools and jargon used in doing a preliminary analysis (underwriting) of an investment property. By applying these tools, an individual will have a better understanding of the “numbers” that determine the value of a property and many variables that impact the process.

Instructor: John Henderson III, CCIM

LOI (Letter of Intent)—Review the function and anatomy of the Letter of Intent and the process of arriving at a “meeting of the minds” with respect to leasing or purchasing real property.

Instructor: Scott Whitefield



4 CE Credits Approved

Complete this form or register online at
www.carnm.com.

APOD—LOI

May 5, 2016

CLASS FEE: \$60.00 CARNM Members and \$75.00 Non-Members (\$75.00 and \$90.00 after May 2, 2016)

Refunds: Course Fee (less \$25 processing fee) will be issued only if CARNM receives written notice 48 hours prior to class date.

Name _____ Phone _____

Mailing Address w/Zip Code _____

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Method of Payment: Visa Mastercard Discover American Express Amount of Payment: \$ _____

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Register [ONLINE](#) or submit this form to CARNM:
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