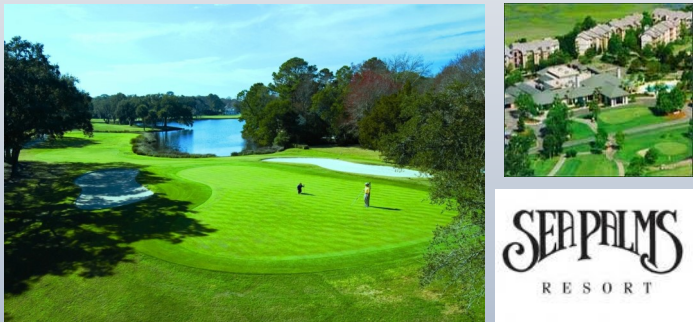


# The Professional Construction Estimators Association of America, Inc.



**41st Annual PCEA  
National Convention  
April 29—May 3, 2015  
Sea Palms Golf & Tennis Resort  
St. Simon's Island, GA**



## Welcome to St. Simons Island and the Golden Isles!

St. Simons Island, GA is home to fabulous beaches, golfing, charter fishing, spas and salons, and a variety of restaurants, fun events and entertainment for everyone. The unspoiled beauty of St. Simons and its distinctively charming beach lifestyle that is unhurried and under-developed are what make it so special.

Guest room accommodations at Sea Palms Resort & Conference Center are spacious and comfortable. Many offer beautiful views of the island marshes and include access to porches or balconies.

St. Simons Island accommodations at Sea Palms Resort & Conference Center feature the following.

- Complimentary Wi-Fi Internet access
- Spacious rooms with two double beds or one king-size bed
- Porches, balconies or sun-rooms
- Workspace
- Coffee maker
- Tiled bathroom with marble double vanities
- Kitchens and kitchenettes with cookware
- Refrigerator (half and full-size)
- Dishwasher in some guest rooms and suites
- Iron and ironing board
- Rollaway beds upon request
- Voicemail & wake-up service
- Complimentary parking
- Complimentary washers and dryers
- Complimentary access to our private fitness club
- Complimentary use of two outdoor pools

All guest rooms and suites are non-smoking.



Welcome From the National President

**N**ow that we have all recovered

(hopefully) from the "Blizzard of 2015", it's time to start thinking of Spring & warmer weather... and of course PCEA National Convention! I am thrilled to invite all PCEA members and their guests to the **41st Annual National Convention** at the **Sea Palms Resort in St. Simons Island, GA!**

I hope everyone is making plans to attend this year's convention, hosted by the Catawba Valley Chapter, which will be **Wed., April 29th – Sun., May 3rd**. The Convention Planning Committee, led by Randall Williams has been hard at work planning events, seminars, and excursions that I know everyone will enjoy! Make plans to get there early – the National Board of Directors meeting will be Thursday morning, followed by a golf outing at noon and the poolside Kick-off Party Thursday evening. There will be plenty of educational opportunities with various seminars Friday morning, lighthouse & historic tours and shopping Friday afternoon, and the Past Presidents Reception Friday evening. The annual breakfast business meeting will be Saturday morning, followed a deep sea fishing excursion Saturday afternoon! Saturday evening brings the Kentucky Derby viewing party and our annual Awards Banquet to recognize the winners of the Bill Helms Chapter of the Year Award & the Rudolph J. Barnes Estimator of the Year Award, as well as the passing of the gavel to our incoming National President, Bill Barton. There will also be plenty of free time for you to explore the island and take in some of the local attractions and activities, and of course – the famous (or is it infamous?) Hospitality Suite!

I would like to give a special thanks to the **Catawba Valley Chapter**, Randall Williams, and the Convention Planning Committee for all their hard work in making the 2015 National Convention an event to remember! So make plans to join us in **St. Simons Island April 29th – May 3rd** and enjoy the networking & educational opportunities, as well as some sun, fun, and relaxation with old and new friends & colleagues! Hope to see all of you there!

*Patty Delgado*  
PCEA National President

# Schedule of Events

## Wednesday, April 29th

3:00 pm—5:00 pm Host Chapter Work Session  
5:00 pm—7:00 pm Convention Registration—Lobby  
6:00 pm—Midnight Hospitality Suite Open

## Thursday, April 30th

8:00 am—11:00 am Convention Registration—Lobby  
9:00 am—11:00 am National Board Meeting  
11:00 am—11:15 am Ted G. Wilson Scholarship Foundation  
11:15 am—11:30 am Order of Isosceles Meeting  
11:30 am—Noon Rudy Barnes Committee Meeting  
Noon—5:00 pm Free Time  
Noon—5:30 pm Golf—Sea Palms Golf Resort  
6:00 pm—8:00 pm Convention Kick Off Party—Aboard the Emerald Princess Casino Cruise  
Meet in the Lobby at 6:00 For Transportation to the Dock  
8:00 pm—Midnight Hospitality Suite Open

## Friday, May 1st

8:00 am—10:00 am Convention Registration—Lobby  
8:00 am—9:00 am **Chapter Officer Orientation**  
Led By Bill Barton, PCEA National President Elect  
**PCEA Construction Showcase**  
**Seminar: Integrated Project Delivery**  
Presented by Ford Hazelip, Hoar Construction  
**Seminar: The Impacts of the Clean Water Act on Construction in 2015**  
Presented by John Moll, Crystal Stream Technologies  
**Seminar: How Government Building Regulations Are Hurting Construction & Our Nation's Economy**  
Presented by Richard Harmon, CBO, Applegarth Construction  
Noon—5:00 pm Free Time  
12:30 pm—4:00 pm Lighthouse/Historic Tour and Shopping at Red Fern Village  
7:00 pm—Midnight President Reception & National Presidents Ball  
Bennie's Red Barn  
5514 Frederica Rd, Saint Simons Island, GA 31522

## Saturday, May 2nd

9:00 am—Noon Breakfast Business Meeting  
Noon—5:00 pm Free Time  
Noon—5:00 pm Deep Sea Fishing Excursion  
6:00 pm—7:00 pm Kentucky Derby Party  
7:00 pm—7:30 pm Incoming National Officers Reception  
7:30 pm—10:00 pm Awards Dinner & Passing of the Gavel  
Semi-Formal:  
Men—Coat & Tie  
Ladies—Dress or Pantsuit  
10:00 pm—Midnight Hospitality Suite Open

## Sunday, May 3rd

9:00 am—9:30 am Post Convention National Board Meeting  
9:30 am—11:00 am Host Chapter Clean Up

## Message from the National President Elect



The PCEA National Convention is right around the corner. Whether you're considering attending for the first time, or are a veteran attendee, this year's event is one you won't want to miss.

This year's convention, to be held at the luxurious Sea Palms Resort on beautiful St. Simons Island in Georgia, is shaping up to be a veritable smorgasbord chocked full of educational opportunities, networking, association business, and FUN. There is no time like convention to meet fellow industry professionals, or re-kindle old friendships.

The Convention Planning Committee, and host chapter Catawba Valley, has been hard at work to assure that there is something for everyone. Bring your spouse, entire family, significant other or guest. This will definitely be a destination you won't want to pass up.

This is also an excellent opportunity for your chapter's incoming officers to attend Officer Orientation and learn from those that have served before them.

So, dig deep in the drawer, beneath the sweaters and turtle necks, and dust off those shorts and Hawaiian shirts and make plans NOW to attend our 41<sup>st</sup> Annual National Convention on St. Simons Island April 29<sup>th</sup> – May 3<sup>rd</sup>.

I look forward to seeing you all there!

*Bill Barton*

PCEA National President Elect

**Free Convention Registration!**

**Any PCEA Member\* that personally generates \$1,000.00 in sponsorship income receives a complementary convention registration!! That's a \$450 Savings!!!**

*\*Non Members qualify for free registration with \$1,500 in sponsorships generated*



## Accommodations



### Sea Palms Golf & Tennis Resort

5445 Frederica Road

St. Simons Island, GA 31522

Make Your Reservation Online at

<https://bookings.ihotelier.com/Sea-Palms-Resort-%26-Conference-Center/bookings.jsp?hotelId=95662&groupID=1407766>

#### Costs:

Deluxe Guest Room/Double	\$139
Executive Suite	\$149
One Bedroom Suite	\$199
Two Bedroom Suite	\$299
Three Bedroom Suite	\$399
Four Bedroom Suite	\$499

*(Does not include local and state tax)*

*On site complimentary parking for registered guests*

**Note:** To receive the above rates, you must indicate that you are with Professional Construction Estimators Association.

#### **\*RESERVATION DEADLINE IS April 15, 2015\***

A limited number of rooms have been blocked. When all blocked rooms have been reserved, reservations will be accepted on a space available basis at the hotel's prevailing rates. Notice of cancellation must be received NO LATER THAN 4 DAYS prior to arrival.

## Convention Kick Off Party



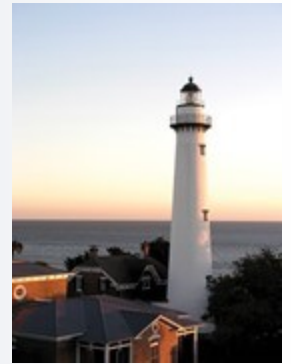
Join us Thursday aboard the Emerald Princess cruise ship where 200 sleek feet and four fun-filled decks await!

Their two gaming decks have it all! 220 slots, 12 Blackjack Tables, 2 Emerald Princess Stud Poker tables, 6 Texas Hold 'Em tables, 2 Roulette wheels, and a Craps table! It is sure to be a good time! You can bet on that!

*Please Note: It can be cool in the Casino, so, if you are likely to get chilly in air conditioning, you may want to bring a long-sleeve shirt or sweater. Please, no cut-off shorts or beachwear (applies to men & women), tank tops (men), flip flops (men or women), and no high heels (women).*

## Lighthouse/Historic Tour with Shopping at Red Fern Village

Join us Friday afternoon for a trolley tour of St. Simons. The tour covers every major historical site with stops at Christ Church, Ft. Frederica, Bloody Marsh, The Avenue of Oaks, St. Simons Village and the Lighthouse. You will also have the opportunity to shop in Redfern Village. Lighthouse Trolleys is operated by island native son, Cap Fendig, who comes out of one of the oldest and largest families of St. Simons. His passion is to share the island history, the colorful stories of the past present and future with all the tour quests!

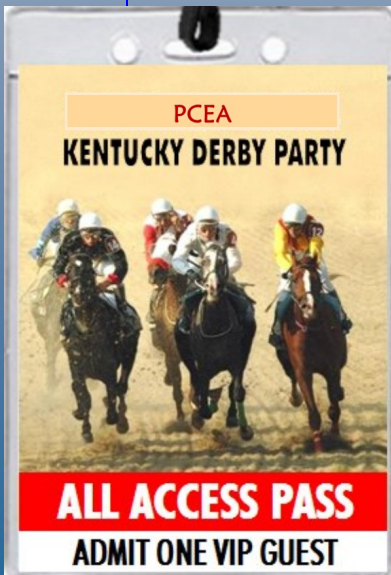


**Cost: \$30 Per Person**

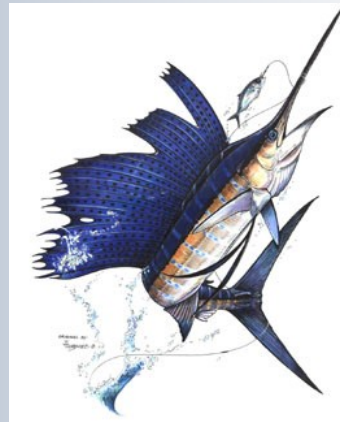
## Kentucky Derby

### Win Place Show

Join us prior to the National President's Ball and partake in the lively action as you witness the most exciting two minutes in sports! Listen to the thundering of the hooves on the racetrack and witness the fierce determination as these athletes compete in the "Run for the Roses" at Churchill Downs!



## Deep Sea Fishing



The vast expanse of the ocean is an irresistible lure for those who seek the excitement and challenge of deep sea and offshore angling. Trolling with live bait can mean strikes by king mackerel, Spanish mackerel, cobia, grouper, snapper, amberjack and others. And within a few miles from shore, shark and tarpon can usually be hooked.

**Cost: \$150 Per Person**

## Past Presidents Reception & National President's Ball



We will travel just a hop, skip, and a jump up the road to recognize Past PCEA National Presidents in attendance and celebrate the accomplishments of the current administration.

“The Club” at Bennie’s Red Barn is a rustic, indoor /outdoor venue located just next door to the restaurant portion of the Red Barn. Our group will have the club and famous “TREEBAR” to ourselves until the band starts and opens up to the general public. Grab a cocktail , watch the game on either of the 2 big screens, step away from the action to enjoy the two outdoor fireplaces, or dust off those dancing shoes and hit the dance floor!

Bennie’s Red Barn is the oldest, privately owned restaurant on St. Simons Island. Bennie & Louise Gentile built the barn to be a restaurant. When Bennie was in the war in Germany, he took cover in an old barn. It is said the interior of that barn, was his inspiration for building this restaurant. The wood in the main structure was cut & milled on St. Simons Island. The large driveway posts were recovered from the original wooden causeways over to the island. Many of the bricks were repurposed from old warehouses in middle Georgia. You may even find yourself sitting in a chair from the grand dining room of the historical Oglethorpe Hotel.

This is a “must visit” on your trip to the Golden Isles!

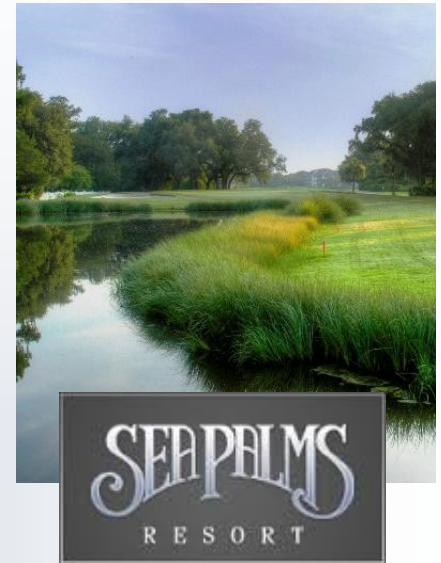
## Golf Tournament

The course at Sea Palms resort was designed by George Cobb and Tom Jackson in 1967. The course has established itself as one of the Golden Isles’ most rewarding courses, offering challenging play for golfers of all skill levels.

In his prime, George Cobb created more than 100 original golf course designs, along with dozens of redesigns. His most prominent design is his shortest course – the Par 3 Course at Augusta National Golf Club, completed in 1959. He was also the original designer of Quail Hollow Golf Club in Charlotte NC.

Recent renovations to the course have many raving. Bunkers have been rebuilt, reshaped and replaced with brilliant white G-angle sand. Native ornamental grasses were also planted in strategic areas which have raised the aesthetic appeal. The course plays to a par of 71. At just under 6,500 yards from the tips, the course is not long by today’s standards. The pines, palms and palmetto trees that line the fairways along with some overhanging moss place a premium on driving accuracy. The water-lined 18th is a terrific finishing hole.

**Cost: \$100 Per Player**



## Free Time Options



### Georgia Sea Turtle Center on Jekyll Island

Everyday is a reason to “SHELL-E-BRATE” at the Sea Turtle Center. Through sea turtle rehabilitation, research and education programs, the Georgia Sea Turtle Center will increase awareness of habitat and wildlife conservation challenges,

promote responsibility for ecosystem health and empower individuals to act locally, regionally, and globally to protect the environment.



### Neptune Park

Located on Beachview Drive  
912-265-0620

An oceanfront public park that features picnic tables under stately oak trees, a children’s playground, a miniature golf course, lots of benches for relaxing by the sea, a fishing pier, and a bandstand where events

are held throughout the year.

### Coastal Center for the Arts

2012 Demere Road, St. Simons Island, GA 31522  
912-634-0404

A 12,000 square foot regional art center which promotes local St. Simons Island artists and other Georgia artists in its six galleries.



# Educational Opportunities



## Integrated Project Delivery

Presented by Ford Hazelip,  
Hoar Construction

IPD (integrated project delivery), a type of contractual agreement, has helped to foster a greater level of collaboration on some projects.

IPD combines ideas from integrated practice and lean construction to solve several problems in contemporary construction such as low productivity and waste, time overruns, quality issues, and conflicts during construction among the key stakeholders of owner, architect and contractor. The growing use of building information modeling in the construction industry is allowing far greater information collaboration between project participants using IPD and considered an important tool to increasing productivity throughout the construction process.

Unlike the design-build project delivery method which places the contractor in the leading role on a building project, IPD represents a return to the true team concept where the entire building team including the owner, architect, general contractor, building engineers, fabricators, and subcontractors work collaboratively throughout the construction process.

Ford is pre-construction manager at Hoar Construction in Orlando, FL and is currently leading the preconstruction and pricing efforts on an IPD project with a large owner in Central Florida.



## The Impacts of the Clean Water Act on Construction in 2015

*What to plan for, options to consider, and what to expect next.*

Presented by John Moll,  
Crystal Stream Technologies

John will explain the meaning of water quality treatment specifications for compliance with the Clean Water Act and how to comply with a numerical specification. In addition, he will cover how to respond to a specific product or structure based specification and how to assess an "or equal" product. Possible cost savings that are associated with the use of manufactured products in lieu of public domain structures will be covered along with potential approval issues. A discussion of the current rules and regulations and the likely changes coming from the EPA over the next few years will also be included. Questions and open discussion will be encouraged.

John Moll is the CEO and Research Chief for Crystal Stream Technologies, where he directs all research, engineering work and executive duties. His training at Florida State University as a geologist led him to today's work of separating particles from moving water. He holds eight patents for water quality technology, and is actively working to better understand the chemistry and physics of pollution wash-off, transportation and capture. John was the founder and first President of SWEMA (Storm Water Equipment Manufacturer's Association)



## How Government Building Regulations are Hurting Construction & Our Nation's Economy

Presented By Richard E. Harmon, CBO  
(Certified Building Official)  
Applegraph Construction, LLC

Richard E. Harmon, CBO (Certified Building Official), is retired from Columbia County, GA where he served as the Chief Building Inspector for the past 16 years, following his 14 years as Aiken County, SC Chief Building Inspector. Richard will be discussing the irreparable damages to our nation's economy and the construction industry being caused by ridiculous rules, regulations, and codes being imposed on our profession by well-meaning, but misguided, authorities, code officials, and government departments.

Richard currently works with Applegraph Construction LLC, where he serves as Director of Building Codes and Construction Standards.



## PCEA Chapter Officer Orientation

**ALL INCOMING OFFICERS ARE ENCOURAGED TO ATTEND**

Led by Bill Barton, Specialty Woodwork, Inc.  
Incoming PCEA National President

This informative program is being presented for the benefit of all Chapter Officers and Directors. It will be broken down into the different offices and led by members that have served in the respective office.

This program has proven to be very helpful for incoming officers to familiarize themselves with the duties and responsibilities that come with each office. Each attendee will receive the Officer Orientation Manual on CD to take with them.



# Sponsorship Levels & Construction Showcase

## The PCEA Audience

Professional Construction Estimators Association of America represents more than 450 construction and construction-related firms in 13 chapters throughout the Southeast of the United States. The association's national convention attracts top construction decision makers from our membership and the construction industry. The members that attend represent more than 200 of *Engineering News-Record's* 400 Top Contractors and Top Specialty Contractors.

**The 3 sponsorship opportunities below are on a limited basis—Your prompt response will secure your participation in this annual event. For further information, please contact Chris LeFevers at (828) 726-2412 or via email at [chris@hahn-mason.com](mailto:chris@hahn-mason.com). Other sponsorship opportunities are available and can be custom tailored to meet any and all requests.**

## Corporate Event Sponsorship \$5,000

- Your corporate logo on all convention literature and conference signage beginning immediately
- Exclusive sponsor for the interactive roundtable discussion Friday
- Sponsor of the Construction; Friday 9:00 AM to 4:00 PM. Free Booth.
- 45 minute seminar to display your Company on Friday.
- Complimentary Admittance for two to the Past National Presidents Reception Friday evening and the Awards Banquet Saturday evening
- Special recognition at the Past Presidents Reception and Awards Dinner
- Listing in the National PCEA Newsletter and Convention Program
- Coffee with the leaders; exclusive networking opportunity to meet the National Board and the individual chapter leadership Saturday 8:15 – 9:00 am
- Opportunity to supply any promotional items with the registration packets.
- **Complimentary (2) night stay at Seal Palms Resort.**

## Incoming Officers Reception and Awards Dinner Sponsorship \$2,500

- Coffee with the leaders; exclusive networking opportunity to meet the National Board of Directors and the individual chapter leadership Saturday 8:15 – 9:00 am
- Free Booth at the Construction Showcase Friday 9:00 AM to 4:00 PM.
- Opportunity to supply any promotional items with the registration packets.
- **Complimentary Admittance for two to the Incoming Officers Reception and Awards Dinner Saturday evening**
- 45 minute seminar to display your Company on Friday.
- Your corporate logo on all convention literature and conference signage beginning immediately
- Listing in National PCEA Newsletter and Convention Program
- **Complimentary (1) night stay at Sea Palms Resort.**

## Past National Presidents Reception and Ball \$ 2,000

- Coffee with the leaders; exclusive networking opportunity to meet the National Board and the individual chapter leadership Saturday 8:15 – 9:00 am
- Free Booth at the Construction Showcase Friday 9:00 AM to 4:00 PM.
- Opportunity to supply any promotional items for our golf outing.
- Opportunity to supply any promotional items with the registration packets.
- Complimentary Admittance for two to the Past Presidents Reception Friday evening
- 45 minute seminar to display your Company on Friday.
- Your corporate logo on all convention literature and conference signage
- Listing in National PCEA Newsletter and Convention Program
- Recognition at convention registration table

# Sponsorship Levels & Construction Showcase

## Additional Sponsorship Opportunities

### Hospitality Suite Sponsor \$ 1,000

- Recognition in hospitality suite
- Your corporate logo on all convention literature and conference signage
- Listing in National PCEA Newsletter and Convention Program
- Opportunity to supply any promotional items with the registration packets.
- Recognition at convention registration table
- Recognition awards dinner

### Seminar Sponsor \$ 750

- Your Corporate Logo on all convention literature and conference signage
- Listing in National PCEA Newsletter and Convention Program
- Opportunity to supply any promotional items with the registration packets.
- Recognition at convention registration table
- Recognition at the seminar you sponsor
- Recognition at awards dinner

### Gold Sponsor \$ 1,000

- Your Corporate Logo on all convention literature and conference signage
- Listing in National PCEA Newsletter and Convention Program
- Opportunity to supply any promotional items with the registration packets.
- Recognition at convention registration table
- Recognition at awards dinner
- Recognition at all seminars

### Silver Sponsor \$ 750

- Your Corporate Logo on all convention literature and conference signage
- Listing in National PCEA Newsletter and Convention Program
- Recognition at convention registration table
- Recognition at Awards Dinner

### Bronze Sponsor \$ 500

- Your Corporate Logo on all convention literature and conference signage
- Listing in National PCEA Newsletter and Convention Program
- Recognition at convention registration table
- Recognition at Awards Dinner

### Bag Sponsor \$1,000

- Your Corporate Logo on all convention literature and the bags distributed with Registration
- Listing in National PCEA Newsletter and Convention Program
- Recognition at convention registration table
- Recognition at Awards Dinner

### Name Tag Sponsor \$500

- Your Corporate Logo on all convention literature and the name tags distributed with Registration
- Listing in National PCEA Newsletter and Convention Program
- Recognition at convention registration table
- Recognition at Awards Dinner

### Construction Showcase Vendor Booth \$300 w/payment before April 1<sup>st</sup> (\$375 w/payment after April 1<sup>st</sup>)

- Showcase your products and/or service Friday 9:00 AM to 4:00 PM
- Complimentary Lunch & Learn Admission

# Convention Registration

Register and Pay Online

[www.pcea.org](http://www.pcea.org)

Or complete this form and mail original, along with payment to: PCEA, PO Box 680336, Charlotte, NC 28216

Registration fees for members and guests include admission to all seminars, Kick Off Party, National President's Ball, Breakfast Business Meeting, and Awards Dinner. Convention registration fees, tickets, and badges are not transferable. Request for refunds must be submitted to the Convention Committee in writing and postmarked no later than April 20, 2015. Refunds will be assessed a \$100 cancellation fee.

## Registration Fee: \$450

Each PCEA member shall register independently (except married couples). Each paying member is entitled to one guest.

**Any PCEA Member that personally generates \$1,000.00 in sponsorship income receives a complementary convention registration. To receive free registration, sponsorship funds must accompany registration. If sponsorship funds do not accompany registration, a refund of the registration fee will be issued upon receipt of the qualifying sponsorship amount. \*Non Members qualify for free registration with \$1,500 in sponsorship income generated**

## Member Registration

Name _____	Shirt Size _____
Guest Name _____	Shirt Size _____
Chapter _____	
Company _____	
Company Address _____	
City, State, Zip _____	
Company Telephone _____	Fax _____ Email _____
Home Address _____	
Cell Telephone _____	Home Telephone _____

## Registration Fees

Registration Fee \_\_\_\_\_ @ \$450 \_\_\_\_\_ Registration Total

**Any PCEA Member\* that personally generates \$1,000.00 in sponsorship income receives a complementary convention registration. To receive free registration, sponsorship funds must accompany registration. If sponsorship funds do not accompany registration, a refund of the registration fee will be issued upon receipt of the qualifying sponsorship amount. \*Non Members qualify for free registration with \$1,500 in sponsorship income generated**

## Additional Fees:

Lighthouse/Historic Tour _____ @ \$30	_____ Tour Total
Golf _____ @ \$100	_____ Golf Total
Deep Sea Fishing _____ @ \$150	_____ Fishing Total

## Sponsorship Opportunities (See Pages 6&7 For Details)

Sponsorship Level/Showcase Booth: \_\_\_\_\_ Sponsorship /Booth Total

\_\_\_\_\_ **GRAND TOTAL**

## Events/Seminars (Included in Registration Fee) *Please indicate the Number of People Attending Each Event*

_____ National Board Meeting	_____ Kick Off Party	_____ Breakfast Business Meeting
_____ National President's Ball	_____ Awards Dinner	_____ Integrated Project Delivery
_____ Impacts of Clean Water Act	_____ Government Building Regulations	_____ Chapter Officer Orientation