



## **Phocos offers training for off-grid solutions**

Dear Sir and Madam!

True to the idea of “knowledge transfer” Phocos offers product-independent training for effective system design and for assessing autonomic photovoltaic systems.

Would you like to acquire in-depth knowledge of off-grid system design, be able to recognize bottlenecks in advance or simply expand your skills on how to choose the right components to increase system output?

We will show you how to design photovoltaic off-grid systems in cost-effective and efficient ways. For this purpose we offer the following seminar:

### **Off-grid solutions: Reliable design of autonomous photovoltaic systems**

#### **Target groups**

Managers and staff in technical and sales departments, system integrators, other interested people

#### **Course instructor**

Werner Weiss-Oberdorfer (Manager Technical Support, Phocos AG)

#### **Training topics**

- **Basics of system design: Characteristics and design of off-grid systems**
- **Tasks and importance of individual system components and their interaction**
- **How to select the system components**
- **Evaluation of existing systems with the help of examples**
- **Discussion of specific solutions implemented by training participants**

#### **Date**

October 25-26, 2012 (from 9 a.m. to 4 p.m.)  
(coffee break and lunch included)

#### **Location**

Phocos AG, Magirus-Deutz-Str. 12, 89077 Ulm, Germany

#### **Application deadline**

October 8<sup>th</sup>, 2012

**Limited attendance**

Max. 8 participants

**Requirements**

Good technical background knowledge

**Cost**

Early bird fee: EUR 399 (eventual fee will be EUR 599)

This seminar usually takes place at our offices, but we will gladly come to your premises if required. Feel free to contact us and we will be pleased to make you an offer.

Phocos AG is specialized in the development and sale of off-grid products such as charge controllers, Pico Systems, inverters (DC/AC), and DC-components. Put our 30 years of experience and expertise in the research and development of off-grid systems and system design consulting to work for you.

Are you ready to sign up? If yes, please send the registration form below via email to [werner.weiss-oberdorfer@phocos.com](mailto:werner.weiss-oberdorfer@phocos.com) by **October 8<sup>th</sup> 2012**.

For more information about course content, please contact Mr. Weiss-Oberdorfer at +49 (0) 731 9380688-66 (email: [werner.weiss-oberdorfer@phocos.com](mailto:werner.weiss-oberdorfer@phocos.com)).

We look forward to your participation!

Best regards,



## Registration Form

**Gain a competitive edge in the off-grid market – by best possible expertise. Register for the following training event:**

### **Off-grid solutions: Reliable design of autonomous photovoltaic systems**

**Date:** October 25<sup>th</sup> and 26<sup>th</sup> 2012 (from 9 a.m. to 4 p.m.)

**Location:** At the Phocos building, Magirus-Deutz-Straße 12, 89077 Ulm

**Cost:** Early bird fee: EUR 399 (eventual fee will be EUR 599)

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Please fill in:

#### **Contact Data**

Last name

First name

Position

Company

Street

Zip Code

City

Country

Telephone/Fax

Email address

- We want to participate in the Phocos training on October 25<sup>th</sup> and 26<sup>th</sup>.
- Unfortunately, we do not want participate in the Phocos training.
- We would like to participate on a date in the future. Please keep us informed on future dates!
- We would like to be informed about the latest products and news from Phocos.

Name

Email



### **Participants**

1. Last name	First name	Function
2. Last name	First name	Function
3. Last name	First name	Function
4. Last name	First name	Function
5. Last name	First name	Function

### **Your contact:**

Werner Weiss-Oberdorfer  
Telephone: +49 (0) 731 9380688-66  
Fax: +49 (0) 731 9380688-50  
[werner.weiss-oberdorfer@phocos.com](mailto:werner.weiss-oberdorfer@phocos.com)

**Please send your registration form to:** [werner.weiss-oberdorfer@phocos.com](mailto:werner.weiss-oberdorfer@phocos.com)

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