

# Business Cooperation Database

## Profile Extraction

Produced the 23/05/2013

---

### General Information

Profile ID 20130311017

Summary A company from Western Poland specialised in computer programming and FPGA circuit designing and executing is looking for agents and distributors of their products. The company is also eager to participate as a subcontractor in joint bigger projects (also with regard to reciprocal production). Last but not least, the company is interested in joint projects, therefore, joint venture, merger or exchange of shares and even part sale of the company are possible.

Creation Date 11/03/2013

Last Update 15/03/2013

Expiration Date 15/03/2014

### Intermediary Information

EIC-Code PL150282-08

Name Centrum Przedsiębiorczosci I Transferu Technologii, Uniwersytet Zielonogórski - Center For Enterprise And Technology Transfer, University Of Zielona Gora

Abbreviated Name

Address Ul. Syrkiewicza 6

Postal Code PL 66-002

Town Nowy Kisielin/Zielona Gora

Country Poland

Telephone +48 504 070274

E-Mail [sekretariat@cptt.uz.zgora.pl](mailto:sekretariat@cptt.uz.zgora.pl)

WWW-Address <http://www.cptt.uz.zgora.pl>

Contact Person

Title Mr

First Name Jędrzej

Family Name Danilewicz  
E-Mail J.Danilewicz@cptt.uz.zgora.pl  
Telephone +48 504 070274

**Company Information**

Year established 2012  
Turnover (in Million Euro) Up to 2  
Number of Employees 1 to 9  
Activity Codes (NACE-Code) Manufacture of electronic components  
Manufacture of computers and peripheral equipment  
Manufacture of other electrical equipment  
Computer programming activities

Company's Products / Activities (main products, services, core activities) The core product of the company is FPGA circuit. Such circuits are highly specialised integrated circuits which allow multiplying simpler microcomputers counting capacity and possibilities. They require highly specialised knowledge and experience in order to be properly and efficiently used. They are mostly applicable in designing of products manufactured on the basis of short-run production as well as designing of other integrated circuits.

Contact Languages English, German, Polish,  
Certification/Quality standard None  
Already Engaged in International Co-operation No  
Percentage of Trans-National Activities 0% to 9%

**Co-operation Proposal Information**

Co-operation Offer Financial Co-operation  
Joint Venture  
Merger or exchange of shares  
Sale / Acquisition of a complete company or a part of it  
  
Technical & Production  
Reciprocal production  
Subcontracting / outsourcing activities

Co-operation Request

Commercial Co-operation  
Trade Intermediary services (agent, representative,  
distributor)

Financial Co-operation  
Joint Venture  
Merger or exchange of shares

Technical & Production  
Reciprocal production  
Subcontracting / outsourcing activities

Target Countries

Austria  
Belgium  
Bulgaria  
Croatia  
Cyprus  
Czech Republic  
Denmark  
Estonia  
Finland  
France  
Germany  
Greece  
Hungary  
Ireland  
Italy  
Latvia  
Lithuania  
Luxembourg  
Macedonia, The Former Yugoslav Republic Of  
Malta  
Moldova, Republic Of  
Montenegro  
Netherlands  
Norway  
Poland  
Portugal  
Romania  
Russian Federation  
Serbia  
Slovakia  
Slovenia  
Spain  
Sweden  
Switzerland  
Turkey

Ukraine  
United Kingdom

Full Description : (Specification of co-operation request / offer)

A company from Western Poland is specialised in computer programming and FPGA circuit designing and executing. Such circuits are highly specialised integrated circuits which allow multiplying simpler microcomputers counting capacity and possibilities. They are mostly applicable in designing of products manufactured on the basis of short-run production as well as designing of other integrated circuits. In terms of co-operation, the company is open to various partners and types of co-operation. The most desired one is looking for agents and distributors of their products. But the company is also eager to participate as a subcontractor in joint bigger projects. Reciprocal production is also possible where the partners could manufacture particular parts of the circuits (but the exact scope of duties is to be discussed with potential partners). The Polish company is also looking for subcontractors (especially distributors of required materials). Last but not least, the company is interested in joint projects, therefore, joint venture, merger or exchange of shares and even partly sale of the company are possible.

Main advantages the company could offer to a potential partner

Highly professional and experienced staff characterised by quick operation time when designing or executing the elements of industrial electronics allow the possibility of creating strong business relations which gives advantage over the competition. Another benefit is narrow specialisation of the employees able to program these complex circuits. The company is characterised by the ability to adapt each product to individual needs and requirements of the clients.

**Partner Information**

Type of Partners

Company  
Other : Universities, R&D units

Field of Activities

Manufacturing  
Services  
Trade (Buying/Selling)

|                               |  |
|-------------------------------|--|
| Number of Employees           | 1 to 9<br>10 to 49<br>50 to 249<br>250 or more   |
| Previous Experience           | No Preference  |
| Expected input of the partner | The company is looking for partners interested in the company's offered products and services and expects reliability and long-term co-operation. From trade intermediaries, the company expects a co-operation with regard to promotion, distribution and building a sales net of the offered products. |

---