

# Business Cooperation Database

## Profile Extraction

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### General Information

Profile ID	20101228069
Summary	A company from western Poland specialised in manufacturing of various transport tanks of container overall dimensions (open, closed as well as pressure containers) is looking for trade intermediaries and is offering outsourcing activities. The company is also interested in reciprocal production.
Creation Date	28/12/2010
Last Update	07/01/2011
Expiration Date	02/01/2014

### Intermediary Information

EIC-Code	PL150282-08
Name	Centrum Przedsiębiorczosci I Transferu Technologii, Uniwersytet Zielonogórski - Center For Enterprise And Technology Transfer, University Of Zielona Gora
Abbreviated Name	
Address	Ul. Syrkiewicza 6
Postal Code	PL 66-002
Town	Nowy Kisielin/Zielona Gora
Country	Poland
Telephone	+48 504 070274
E-Mail	<a href="mailto:sekretariat@cptt.uz.zgora.pl">sekretariat@cptt.uz.zgora.pl</a>
WWW-Address	<a href="http://www.cptt.uz.zgora.pl">http://www.cptt.uz.zgora.pl</a>
Contact Person	
Title	Mr
First Name	Jedrzej
Family Name	Danilewicz
E-Mail	J.Danilewicz@cptt.uz.zgora.pl

Telephone +48 504 070274

**Company Information**

Year established 1994  
Turnover (in Million Euro) 10 to 50  
Number of Employees 50 to 249  
Activity Codes (NACE-Code) Manufacture of metal structures and parts of structures  
Company's Products / Activities (main products, services, core activities) various transport tanks of container overall dimensions (open, closed as well as pressure containers); the tanks are made of carbon steel and alloy steel  
Contact Languages English, German, Polish,  
Certification/Quality standard ISO9000  
Already Engaged in International Co-operation Yes  
Percentage of Trans-National Activities 50 or more

**Co-operation Proposal Information**

Co-operation Offer Technical & Production  
Reciprocal production  
Subcontracting / outsourcing activities  
Co-operation Request Commercial Co-operation  
Trade Intermediary services (agent, representative, distributor)  
Technical & Production  
Reciprocal production  
Target Countries Belgium  
Denmark  
Finland  
Germany  
Netherlands  
Norway  
Spain  
Sweden  
United Kingdom

Full Description : (Specification of co-operation request / offer)

Polish company is specialised in manufacturing of various transport tanks of container overall dimensions (open, closed as well as pressure containers). The tanks are made of carbon steel and alloy steel. Moreover, the company is able to provide pressure containers with specific action certificates but the time of realisation will depend on the procedures of obtaining such certificates. The company is looking for trade intermediaries and is offering outsourcing activities to manufacture containers which would be parts of joint bigger projects. For this reason, the company is also interested in reciprocal production (potential partners may produce some parts of the tanks/containers, e.g. elements joining a tank with a vehicle in order to provide a better final product).

Main advantages the company could offer to a potential partner

Manufacturing of transport tanks (including round-shaped tanks) in the frame of container overall dimensions. Each task/order is made only due to specific requirements and documentation of the orderer. The company offers prefabricated elements, sample assembly, tests which do not damage welds and optional transport and painting of the elements.

### **Partner Information**

Type of Partners

Company

Field of Activities

Manufacturing  
Services  
Trade (Buying/Selling)

Number of Employees

10 to 49  
50 to 249

Previous Experience

No Preference

Expected input of the partner

The company is looking for long-term co-operation based on partnership and constant provision of the company's products. From trade intermediaries, the company expects a co-operation with regard to the promotion, distribution and building a sales net of the offered products.

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