



2013 Popcorn Sale

Show & Sell Orders and Return Policy

In order to ensure a successful popcorn sale for both the units and the council the 2013 Popcorn committee has established the following Show & Sell/Return Policy.

Show & Sell with returns

Units will be able to order up to 80% of their 2012 total sales order for the show & sell order and make returns to the council of any unsold product on October 28th. On October 30th units can place an order for all additional needed products.

Example:	2012 Unit Show & Sell Order	\$ 4,000
	2012 Unit Take Order	<u>\$ 6,000</u>
	Total Unit 2012 Sale	\$10,000

2013 Show & Sell Maximum Order = \$10,000 x 80% or \$8,000

Returns allowed on October 28th

2013 Take Order Due on October 30th for balance of unit needs.

Show & Sell without returns

Any unit choosing to order over 80% of the 2012 total sale at the Show & Sell will not be able to make returns of unsold product during the 2013 sale. Units will be able to order at both sale periods.

Please read and sign below if ordering over 80% of 2012 total sales

Return Waiver

District _____

I _____ of Pack/Troop/Crew _____ understand that by ordering over 80% of my 2012 total sales the **we are opting out of the council's return program and the ability to return any unsold product** and agree to the payment terms of the 2013 Sale.

Signed _____ Date _____