# **CITY OF YUCAIPA**



Application By Park Owner to the Yucaipa Mobilehome Rent Review Commission For

Rent Increase Based on Maintenance of Net Operating Income/Fair Return Standard

Reference Yucaipa Municipal Code (YMC) Ch. 15.20 and Administrative Rules Adopted Pursuant to Ch. 15.20

(Links to YMC Ch. 15.20, Administrative Rules, and Applications and Forms may be accessed from the "Mobilehome Rent Stabilization Program" portion of yucaipa.org)

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#### **GENERAL INSTRUCTIONS**

#### **REQUIRED CONTENTS OF APPLICATION**

- 1. Five (5) copies of the completed application or appeal along with an electronic copy (jpeg or pdf format) and any additional back-up/supporting documentation submitted which supports the requested rent adjustment(s). Back-up/supporting documentation shall include, but not be expressly limited to: bank records, cancelled checks, financial statements, (profit and loss statement, general ledger and balance sheet) actual invoices, receipts, bills or other documentation substantiating that the income was received or the expense was incurred. ALL INFORMATION AND DOCUMENTATION SUBMITTED WITH AN APPLICATION SHALL BE PAGINATED AND SHALL ALSO BE CLEARLY MARKED TO CORRELATE TO THE SPECIFIC SECTION AND ITEM NUMBER APPLICATION TO WHICH IT PERTAINS.
- 2. A filing fee of \$1,750. All checks and money orders should be made payable to the City of Yucaipa.
- 3. A Proof of Service (enclosed with this application) certifying that the Applicant (i) posted a Notice of Filing of Rent Adjustment Application (enclosed with this application) and a complete copy of the application (including all supporting documentation), in three locations in the Park and (ii) served a complete copy of the application (including all supporting documentation) and a Notice of Filing of Rent Adjustment Application, by mail or personal delivery, on the Park Resident Representative informing him/her that the application was filed with the City.
- 4. A Declaration Under Penalty of Perjury certifying that all information in the Application is true and correct (enclosed with this application).
- 5. Four (4) sets of self-sticking address labels addressed to the Park Resident Representative and to each Park space showing the space number and address.

EXAMPLE:	Park Name:	Yucaipa Mobilehome Park
	Park Address:	12345 Main Street, Space #100
	City, State, Zip:	Yucaipa, CA 92399

PLEASE NOTE: An application will not be deemed complete until all information and documentation required by the application form pursuant to YMC §15.20.100 and §15.20.105 and Resolution No. 2011-52 (Administrative Rules) have been provided and the filing fee paid in full.

#### FORMAT OF APPLICATION

- 1. The application shall be typed or printed in black ink.
- 2. All attached pages should be  $8\frac{1}{2}$ " x 11".
- 3. All attachments must be paginated and labeled to correspond to the related section of the application that the attachment accompanies. (e.g. III.D.15. p. 1; III.D.15. p. 2)
- 4. Applicants may submit copies of income tax forms or accounting ledgers but these may not substitute for pages of the application.

If information required in this application is unavailable for any reason, please indicate the reason for its unavailability at the appropriate section in the application.

### **DELIVERY OF APPLICATION**

The application and all supporting documents should be delivered to:

Mobilehome Rent Review Commission Attention: Mobilehome Rent Administrator City of Yucaipa 34272 Yucaipa Blvd., Yucaipa, CA 92399

### CITY GUIDELINES FOR PROCESSING APPLICATIONS

The Applicant shall bear the burden of proof to justify a rent increase based on an application submitted under YMC 15.20.100 (A), (B), and/or (C). A rent increase will not be granted by the Commission under YMC §15.20.100 unless there is substantial evidence in support of the rent increase.

Upon receipt of an application, the Rent Administrator shall determine whether the application is complete. Within 30 days of receipt of the application, the Rent Administrator shall mail written notice to the Applicant advising him/her whether the application is complete.

It is the Applicant's responsibility as the Applicant to review pertinent sections in the YMC 15.20 and Resolution No. 2011-52, which sets forth the process and requirements for this type of application.

Rent adjustments by Application to the Commission are governed by YMC §15.20.100, §15.20.105 and the Administrative Rules, Chapters 1 and 4.

#### **INQUIRIES**

Questions should be directed to the Mobilehome Rent Administrator at (909) 797 2489, Extension 236.

#### **PROOF OF SERVICE**

I / (We),	declare as follows:					
	a (are) the <u>CHECK ONE</u> $\square$ <u>Park Owner(s)</u> $\square$ ( <u>Authorized Representative(s)</u> of the owner(s) obliehome Park listed below.					
Name of	Mobilehome Park:					
1.	[Complete if Park Owner Representative(s)] I (We) am (are) authorized to submit this application for a MNOI Rent Adjustment Adjustment to Base Year NOI Rent Adjustment and/or Fair Return Rent Adjustment, under YMC § 15.20.100 to the City of Yucaipa, on behalf of Park Owner [insert complete name of park owner]					
2.	On, a complete copy of the application (including all supporting documentation) and the Notice of Filing of Rent Adjustment Application were served on the Park Resident Representative, by [CHECK BOX] [] personal delivery or [] first class mail, addressed as follows [insert name and mailing or delivery address]					
3.	On, I posted a complete copy of the application (including all supporting documentation) and the Notice of Filing of Rent Adjustment Application at the					
	following three locations in the Park:					
	Park Office:					
	Park Clubhouse:					
	Location open to residents during business hours:					
	I will maintain a complete copy of the application (including all supporting documentation) in those three locations until the City issues its final decision on the application.					
4.	If I submit any additional documentation to the City in support of this application, I will also post that additional documentation in the three locations identified in Paragraph (3) until the City issues its final decision on the application, and I will provide a supplemental declaration to the City confirming the additional posting.					
	under penalty of perjury under the laws of the State of California that the foregoing statements nd correct.					
Executed	this day of , 20 at California.					
Signed:						
Print Nan	ne:					
Title/Cap						
Mailing <i>A</i> Phone:	Address:					

[Notice to Applicant: If the person serving the application is different from the person posting the application, then each person must complete and sign a Proof of Service.]

#### NOTICE OF FILING OF RENT ADJUSTMENT APPLICATION

[Instructions to Park Owner: You must post one copy of this Notice at each location listed below until the City issues its final decision on the application].

#### TO ALL PARK RESIDENTS:

PLEASE TAKE NOTICE that on \_\_\_\_\_\_, 20 \_\_\_\_\_ I filed an application for a [check applicable box(es)]:

MNOI Rent Adjustment;

MNOI Rent Adjustment based on a Readjusted Base Year NOI; and/or

Fair Return Rent Adjustment

under the City of Yucaipa Mobilehome Rent Control Program (Yucaipa Municipal Code, Chapter 15.20, §§ 15.20.010 through 15.20.140) with the Rent Administrator of the City of Yucaipa. A complete copy of the application may be reviewed at City Hall, City of Yucaipa, located at 34272 Yucaipa Boulevard, Yucaipa, CA 92399.

I also served a complete copy of the application (including all supporting documentation) on the Park

Resident Representative, \_\_\_\_\_. A complete copy of the

application is also posted in each of the following three locations in the Park:

Office:

П

Park Clubhouse:

Location open to residents during business hours:

A complete copy of the application will be maintained in those three locations until the City issues its final decision on the application. Any additional documentation that I submit to the City in support of the application will also be posted in those three locations until the City issues its final decision on the application.

Questions regarding the City's procedures for processing and hearing on the application, and the residents' right to respond to the application, should be directed to the City of Yucaipa Rent Administrator, at 909-797-2489 ext. 236. Questions regarding the contents of the application may be directed to the following

person(s) on behalf of the park owner:

at .

I declare under penalty of perjury under the laws of the State of California that the foregoing is true and correct.

Executed this	day of	, 20	at	California.
Signed:				
Print Name:				
Title:				
POSTED:				
	Date	Time	Locati	on

#### DECLARATION OF PARK OWNER/PARK OWNER REPRESENTATIVE UNDER PENALTY OF PERJURY

I declare under penalty of perjury under the laws of the State of California that all of the information,
documentation, and statements contained in this application for an I MNOI Rent Adjustment
Rent Adjustment based on a Readjusted Base Year NOI, and/or Fair Return Rent Adjustment are
true and correct.

Executed this	day of	, 20	at	California.
Signed:				
Print Name:				
Title/Capacity:				
Mailing Address:				
Phone:				

[Notice to Applicant: If the person serving the application is different from the person posting the application, then each person must complete and sign a Proof of Service.]

#### **APPLICATION INSTRUCTIONS**

Each section must be typed or printed in black ink. Answer each question completely, and attach all documentation that supports each of your responses. ALL ATTACHMENTS AND DOCUMENTATION MUST BE PAGINATED AND MUST BE LABELED TO CORRESPOND TO THE RELATED SECTION OF THE APPLICATION.

SECTION I	APPLICANT			
Mobilehome Park N	Jame:			
	vanie.			
Address:				
		City	State	Zip Code
Phone Number:			Facsimile (optional):	-
Parcel Numbers:				
Comulato Nomo(a)	af Darls Oreman(a)			
Complete Name(s)	of Park Owner(s):			
Park Owner's Maili (PO Box is not acceptab				
		City	State	Zip Code
Phone Number:			Facsimile (optional):	
Email Address:				
Park Owner Represe (Enter Name or "Same a				
Mailing Address: (PO Box is not acceptab	le)			
		City	State	Zip Code
Phone Number:			Facsimile (optional):	_
Email Address:				

## SECTION II TYPE OF APPLICATION

Type of application (please check appropriate box(es)):

- MNOI Rent Adjustment (pursuant to YMC §15.20.100(A))
- Rent Adjustment Based on Readjusted Base Year NOI (pursuant to YMC §15.20.100(B))<sup>1</sup>
- Fair Return Rent Adjustment (pursuant to YMC  $(15.20.100(C))^2$

<sup>&</sup>lt;sup>1</sup> An application pursuant to YMC § 15.20.100(B) cannot be filed unless an application under YMC §15.20.100(A) has also been filed and the two applications are heard together.

<sup>&</sup>lt;sup>2</sup> An application pursuant to YMC § 15.20.100(C) cannot be filed unless an application under YMC §15.20.100(A) or YMC §15.20.100(B) has also been filed and the two applications are heard together.

### SECTION III RESIDENT MEETING

The City encourages the Park Owner to meet with the Residents prior to a Park Owner's submittal of an application for a special rent adjustment in order to facilitate ongoing dialogue and communication between the Park Owner and Park Residents regarding the need for and basis of a proposed special rent adjustment. The meeting would also provide the Park Owner and Residents an opportunity to resolve any issues and disputes prior to the Park Owner filing a special rent adjustment application.

1. Prior to the submittal of this application, did the Applicant hold a meeting with the Park Residents?

Yes Date of Meeting:

No 🗌

- 2. Attach all documentation that supports your response to this Section III including, but not limited to, sign-in sheets, notice of meeting, materials handed out at meeting, etc., and label documents as "Section III 2".
- 3. If your response is No, please provide a written explanation as to why the Applicant did not hold a Resident meeting. Attach additional sheets as necessary and provide all supporting documentation labeled as "Section III 3".

## SECTION IV GENERAL INFORMATION ABOUT THE PARK

- 1. Year Park originally opened:
- 2. Year Park purchased by current owner:
- 3. Total number of spaces in the Park:
- 4. Total number of month-to-month spaces in the Park:
- 5. Total number of leased spaces in the Park:
- 6. Total number of vacant spaces in the Park:
- 7. Total number of park-owned and manager-owned spaces:
- 8. Total number of spaces affected by proposed increase:
- 9. List the space numbers for all of the spaces affected by the proposed special rent adjustment:

#### SECTION IV GENERAL INFORMATION ABOUT THE PARK (Continued)

Type of Service or Amenity	Total Paid by Park Owner During Application Year	Total Charged to Residents During Application Year	Residents Pay Provider Directly
Gas:	\$ 	\$ 	
Electricity:	\$ 	\$	
Water:	\$ 	\$	
Sewer:	\$ 	\$	
Trash:	\$ 	\$	
Cable TV:	\$ 	\$	
Other:			
	\$ 	\$	

10. Services and Amenities (Check the appropriate box(es) in each row)

Have there been any changes in services or amenities (as outlined in "10" above)? 11.

Yes 🗌

No 🗖

If your answer is "Yes", please explain. Attach additional sheets as necessary and provide all supporting documentation labeled as "Section IV-11".

Briefly describe the Park and the overall condition of the Park. Attach additional sheets as 12. necessary and provide all supporting documentation labeled as "Section IV-12".

### SECTION IV GENERAL INFORMATION ABOUT THE PARK (Continued)

13. Indicate amenities and services provided and, where applicable, list the per use fee or monthly charge for each amenity or service:

Amenity	Yes	No	Per Use Fee or Monthly Charge
Business Office:			\$
Clubhouse:			\$ 
Clubhouse Furnished:			
Pool/Spa:			\$
Swimming Pool(s) Size:			
Heated:			
How many months per year:			
Pool Furniture:			\$
Recreation Equipment:			\$ 
Identify:			
Shuffleboard Courts:			\$
Playground Equipment:			\$ 
Identify:			
Tennis Court(s):			\$
Laundry Room:			\$
Number of Washers:			\$
Number of Dryers:			\$
Guest Parking:			\$
Number of Spaces			
RV Storage:			\$
Number of RV Storage Spaces			
Other:			\$
Are there any deposits being held?	Yes	No 🗌	

If your answer is "Yes", please complete Section XV of this application.

15. Explain reasons for requesting a rent increase (be specific). Attach additional sheets as necessary and provide all supporting documentation labeled as "Section IV-15".

14.

<sup>16.</sup> Other information you wish the Commission to consider. Attach additional sheets as necessary and provide all supporting documentation labeled as "Section IV-16".

#### SECTION V GROSS INCOME (Base Year, Current Year and Four Prior Years)

#### A. Determination of Base Year

Pursuant to YMC Chapter 15.20.100(A), it is presumed that the net operating income earned by the Park in calendar year 1987 provided a just and reasonable return. Therefore, 1987 is the Base Year to be used in calculating a Rent Adjustment Application unless the Park has received a special adjustment since 1987. A special adjustment includes a Net Operating Income Adjustment, a rent adjustment based on a Readjustment to Base Year NOI, and a Fair Return Adjustment granted by the Mobilehome Rent Review Commission, or granted pursuant to a court order or settlement agreement in litigation.

If a Park has previously received a special adjustment, the base year for this application shall be the year upon which the most recent prior special adjustment was based, i.e., the latest year for which financial data was submitted with the prior application. For the purposes of establishing base year net operating income, the gross income shall take into account any increase in rent authorized in the prior hearing by the Rent Review Commission (or as required by court order or settlement agreement).

1.	Has your Park received a special adjustment since 1987? (If your answer to #1 is "No", use 1987 as base year and skip to Section V - B)		No 🗖
2.	Date of decision in prior rent adjustment case: / /		(attach decision)
3.	Basis of rent adjustment:		
	Commission Decision		
	Court Order		
	Settlement Agreement		
4.	Amount of rent adjustment awarded (annualized): (Include this number on line 2 under Section V - C) \$		
	Show steps made in calculation of amount:		
5.	The latest year or other twelve-month period for which financial data wa application:	is subm	itted with the prior
	(e.g., 7/1/00-6/30/01) / / / / /		/
6.	Readjusted base year: (insert year fro	om line 5	)
<b>B.</b> (	Current Year		
	Current year in this application: (Means the 12-month period immediately preceded	ing the da	te of application.)
	(e.g., 12/05-12/06) / / /		

#### SECTION V GROSS INCOME (Base Year, Current Year and Four Prior Years) (Continued)

#### C. Income – Base Year and Current Year

List all Park-related income. Use totals for the 12-month period for all spaces in the Park for base year and current year and attach all supporting documentation such as balance sheet, statement of revenues, cash flow statements, and fixed asset listing, labeled as "Section IV-A". Do <u>not</u> include any income collected for the provision of sub metered gas and electricity expenses or reimbursements by Residents for utility company charges. Do <u>not</u> include any income collected for the provision of utility services if the utility company directly bills residents for the utility service or if the utility cost is directly passed through to residents.

			ANNUAL TOTAL		
	(Ye	ar)	Base Year	Current Year	
1.	Combined total of all space rents: <sup>3</sup>	\$	\$	()	
2.	If applicable, enter rent adjustment granted in prior Hearing: (from Section V-A(4))	\$	\$		
Fees	»:				
3.	Late Fees:	\$	\$		
4.	Fees collected for services and amenities not included in space rent:	\$	\$		
5.	Security Deposits:	\$	\$		
6.	Interest on Security Deposits:	\$	\$		
7.	Use of recreational facility:	\$	\$		
8.	Income from laundry machines or other coin operated machines:	\$	\$		
9.	RV storage:	\$	\$		
10.	Pass through Paramedic Fees – 1987: <sup>4</sup>	\$	\$		
11.	Pass through Paramedic Fees – 2004: <sup>4</sup>	\$	\$		
12.	Pass through Rent Control Fees: <sup>4</sup>	\$	\$		
13.	Pass through Weights and Measures Fees: 4	\$	\$		
Oth	er: (list separately by type)				
14.		\$	\$		
15.		\$	\$		
Util	ities: (Subject to the exclusions listed above)				
16.	Water:	\$	\$		
17.	Sewer:	\$	\$		

<sup>&</sup>lt;sup>3</sup> Administrative Rules §4.0003(c) provides that "NOI shall be calculated for all spaces in the Park, including month-to-month spaces, vacant spaces, and spaces subject to long term-leases. Vacant spaces shall be assigned the last rent in effect prior to the vacancy, as modified by any annual adjustment during any such vacancy."

<sup>&</sup>lt;sup>4</sup> These pass through fees refer to income to the park owner from separately billed fees that are not included in space rent.

#### SECTION V GROSS INCOME (Base Year, Current Year and Four Prior Years) (Continued)

	Base Year	Current Year
18. Trash:	\$ 	\$
19. Cable TV:	\$ 	\$
Other Income Sources Not Listed:		
20	\$ 	\$ 
21	\$ 	\$
22. TOTAL GROSS INCOME:	\$ 	\$ 

#### **D.** Income – Prior Years

List all Park-related income in each of the last four (4) years – excluding current year (current year information must be provided in Section V-C). Supporting documentation is not required for these years unless specifically requested by the City based on the review of this application. Do <u>not</u> include any income collected for the provision of sub metered gas and electricity expenses or reimbursements by Residents for utility company charges. Do <u>not</u> include any income collected for the provision of utility services if the utility company directly bills residents for the utility service or if the utility cost is directly passed through to residents.

ANNUAL	TOTAL
--------	-------

	(Yea	Prior Year r) ()	Two Years Previous to Prior Year ()	Three Years Previous to Prior Year ()	Four Years Previous to Prior Year ()
1.	Combined total of all space rents: <sup>5</sup>	\$	\$	\$	\$
2.	If applicable, enter rent adjustment granted in prior Hearing:(from Section V-A(4))	\$	_ \$	_ \$	_ \$
Fee	s:				
3.	Late Fees:	\$	\$	\$	\$
4.	Fees collected for services & amenities not included in space rent:	\$	_ \$	\$	\$
5.	Security Deposits:	\$	\$	\$	\$
6.	Interest on Security Deposits:	\$	\$	\$	\$
7.	Use of recreational facility:	\$	\$	\$	\$
8.	Income from laundry machines or other coin operated machines:	\$	_ \$	_ \$	\$
9.	RV storage:	\$	\$	\$	\$

<sup>&</sup>lt;sup>5</sup> Administrative Rules §4.0003(c) provides that "NOI shall be calculated for all spaces in the Park, including month-to-month spaces, vacant spaces, and spaces subject to long term-leases. Vacant spaces shall be assigned the last rent in effect prior to the vacancy, as modified by any annual adjustment during any such vacancy."

#### SECTION V GROSS INCOME (Base Year, Current Year and Four Prior Years) (Continued)

		Prior Year	<b>Two</b> <b>Years</b> Previous to Prior Year	Three Years Previous to Prior Year	Four Years Previous to Prior Year
10.	Pass through Paramedic Fees – 1987: <sup>6</sup>	\$	\$	\$	\$
11.		Ψ	Ψ	\$\	Ψ
	2004:6	\$	\$	\$	\$
12.	Pass through Rent Control Fees: 6	\$	\$	\$	\$
13.	Pass through Weights and Measures Fees: <sup>6</sup>	\$	_ \$	\$	\$
Oth	er: (list separately by type)				
14.		\$	\$	\$	\$
15.		\$	\$	\$	\$
	ities: (Subject to the exclusions listed above)				
16.	Water:	\$	\$	\$	\$
17.	Sewer:	\$	\$	\$	\$
18.	Trash:	\$	\$	\$	\$
19.	Cable TV:	\$	\$	\$	\$
Oth	er Income Sources Not Listed:				
20.		\$	\$	\$	\$
21.		\$	\$\$		\$
22.	TOTAL GROSS INCOME:	\$	\$	\$	\$

## SECTION VI OPERATING EXPENSES

#### A. Base Year and Current Year

List all Park-related expenses. Use totals for the 12-month period for all spaces in the Park for base year and current year and attach all supporting documentation such as balance sheet, statement of expenses, cash flow statements, and fixed asset listing, labeled as "Section VI-A". Do not include interest or other debt service. Do not include capital improvements as defined in YMC §15.20.020 and §15.20.085, or any other expenses excluded under YMC Chapter 15.20.

**Gas and Electricity Expenses:** Do not include any expenses associated with the provision of **sub metered** gas and electricity services. Pricing for the provision of sub metered gas and electricity is regulated by the California Public Utilities Commission and includes a differential over the utility company charge in order to provide for the maintenance of these systems. The courts and PUC have ruled that these expenses cannot be considered in a rent control proceeding. However, fees and maintenance for the provision of gas and electricity services to common areas, which are not passed through to residents, should be included in this application if they can be documented by the applicant.

<sup>&</sup>lt;sup>6</sup> These pass through fees refer to income to the park owner from separately billed fees that are not included in space rent.

#### SECTION VI OPERATING EXPENSES (Continued)

			ANNUAL Base Year	TOTAL Current Year
		(Year)	()	()
1.	Real Property Taxes and Assessments:	\$	\$	()
2.	Electricity: (common areas only)	\$	\$	
3.	Gas: (common areas only)	\$	\$	
4.	Landscaping:	\$	\$	
5.	Insurance:	\$ _	\$	
6.	Legal: <sup>7</sup>	\$ _	\$	
7.	Accounting:	\$	\$	
8.	Licenses and Registration Fees Required by Law:	\$	\$	
9.	Management Expenses: (contracted or owner performed)	\$	\$	
10.	Owner Performed Labor:	\$	\$	
11.	Payroll Taxes:	\$	\$	
12.	Miscellaneous Supplies:	\$	\$	
13.	Normal Repairs and Maintenance:	\$	\$	
14.	Office Supplies and Expenses:	\$	\$	
15.	Office Telephone:	\$	\$	
16.	Auto Allowance:	\$	\$	
17.	Pool Maintenance:	\$	\$	
18.	Security:	\$	\$	
19.	Street Maintenance:	\$	\$	
20.	Street Sweeping:	\$	\$	
21.	Trash: (do not include charges reimbursed by residents)	\$	\$	
22.	Water: (do not include charges reimbursed by residents)	\$	\$	
23.	Sewer: (do not include charges reimbursed by residents)	\$	\$	
24.	Cable TV: (do not include charges reimbursed by residents)	\$	\$	
25.	Amortizable Expenses: (complete Section VIII)	\$	\$	
26.	Operating Supplies:	\$		
	Other: (list separately by type)			
27.		\$	\$	
28.		<b></b>	\$	
29.		\$	\$	
30.	TOTAL BASE YEAR AND CURRENT YEA	AR		
	<b>OPERATING EXPENSES:</b>	\$	\$	

<sup>&</sup>lt;sup>7</sup> Allowable legal fees are defined in Administrative Rules §4.0003(D)(3)(1) and include attorneys' fees and costs incurred in connection with successful actions to evict Residents or recover back rent and matters pertaining to the title and operation of the Mobilehome Park. Do not include attorneys' fees and legal costs in connection with legal proceedings filed against the City or the Commission or any other payments made to any organization for purposes of litigating or challenging rent control. PLEASE NOTE: Reasonable legal fees incurred in applying for a special rent adjustment during the current period may be included in your application for a temporary rent adjustment under Section XIX of this application, subject to the requirements of YMC §15.20.116 and Chapter 6 of the Administrative Rules, and review and approval by the Commission.

Rent Increase Based on MNOI/Fair Return Standard, Rev. 11/2012

### SECTION VI OPERATING EXPENSES (Continued)

#### **B.** Prior Years

List all Park-related expenses in each of the last four (4) years – excluding current year (current year information must be provided in Section VI-A). Supporting documentation is not required for these years unless specifically requested by the City based on the review of this application. Do <u>not</u> include any expenses collected for the provision of sub metered gas and electricity expenses.

			ANNUAL TOTAL						
			Prior Year		<b>Two</b> <b>Years</b> Previous to Prior Year		Three Years Previous to Prior Year		Four Years Previous to Prior Year
	(Yea	r)	()		()		()		()
1.	Real Property Taxes and Assessments:	\$		\$		\$		\$	
2.	Electricity: (common areas only)	\$		\$		\$		\$	
3.	Gas: (common areas only)	\$		\$		\$		\$	
4.	Landscaping:	\$		\$		\$		\$	
5.	Insurance:	\$		\$		\$		\$	
6.	Legal: <sup>8</sup>	\$		\$		\$		\$	
7.	Accounting:	\$		\$		\$		\$	
8.	Licenses and Registration Fees Required by Law:	\$		\$		\$		\$	
9.	Management Expenses: (contracted or owner performed)	\$		\$		\$		\$	
10.	Owner Performed Labor:	\$		\$		\$		\$	
11.	Payroll Taxes:	\$		\$		\$		\$	
12.	Miscellaneous Supplies:	\$		\$		\$		\$	
13.	Normal Repairs and Maintenance:	\$		\$		\$		\$	
14.	Office Supplies and Expenses:	\$		\$		\$		\$	
15.	Office Telephone:	\$		\$		\$		\$	
16.	Auto Allowance:	\$		\$		\$		\$	
17.	Pool Maintenance:	\$		\$		\$		\$	
18.	Security:	\$		\$		\$		\$	
19.	Street Maintenance:	\$		\$		\$		\$	
20.	Street Sweeping:	\$_		\$_		\$		\$_	

<sup>&</sup>lt;sup>8</sup> Allowable legal fees are defined in Administrative Rules §4.0003(D)(3)(1) and include attorneys' fees and costs incurred in connection with successful actions to evict Residents or recover back rent and matters pertaining to the title and operation of the Mobilehome Park. Do not include attorneys' fees and legal costs in connection with legal proceedings filed against the City or the Commission or any other payments made to any organization for purposes of litigating or challenging rent control. PLEASE NOTE: Reasonable legal fees incurred in applying for a special rent adjustment during the current period may be included in your application for a temporary rent adjustment under Section XIX of this application, subject to the requirements of YMC §15.20.116 and Chapter 6 of the Administrative Rules, and review and approval by the Commission.

#### SECTION VI OPERATING EXPENSES (Continued) Prior Two Three Four Year Years Years Years Previous to Previous to Previous to Prior Year Prior Year Prior Year 21. Trash: (do not include charges reimbursed \$\$\$ by residents) 22. Water: (do not include charges reimbursed \$ \$ \$ \$ by residents) 23. Sewer: (do not include charges \$\$\$\$ reimbursed by residents) 24. Cable TV: (do not include charges \$ \$ \_\_\_\_\_\$\_\_\_\_ reimbursed by residents) 25. Amortizable Expenses: (complete \$\$\$ Section VIII) \$ \$ \$ \$ 26. Operating Supplies: **Other:** (list separately by type) \$\_\_\_\_\_\$\_\_\_\_\$\_\_\_\_ 27. \_\_\_\_\_ \$\_\_\_\_\_\$\_\_\_\_\$\_\_\_\_ 28. \_\_\_\_\_ \$ \$ \$ \$ 29. **30. TOTAL PRIOR YEARS** \$\$\$\$ **OPERATING EXPENSES:**

## SECTION VII UTILITY CHARGES COVERED BY REIMBURSEMENT FROM RESIDENTS

(\_\_\_\_)

BASE YEAR

CURRENT YEAR (\_\_\_\_)

Utility	Utility Charges	Reimbursement by Residents	Utility Charges	Reimbursement by Residents
Water:	\$	<u>\$</u>	\$	\$
Sewer:	\$	\$\$	\$	\$
Trash:	\$	<u> </u> <u> </u>	\$	\$
Other: (list separ	rately by type)			
	\$	<u>\$</u>	\$	\$
	\$	\$\$	\$	\$
	\$	\$	\$	\$

## SECTION VIII AMORTIZABLE EXPENSES

Under the Ordinance and Administrative Rules, "amortizable expenses" mean (1) Park expenses for physical improvements and replacements which consist of more than ordinary maintenance or repairs, have a useful life of at least more than one year but less than five years and can be depreciated pursuant to the U.S. or California income tax codes; and (2) other expenses that are reasonably expected to cover a period of years, such as maintenance that does not need to be done every year, payments of property taxes or property insurance covering more than one year, a major refurbishment of a park facility such as a clubhouse, where a number or non-capital items (painting, new flooring, new window coverings and furniture) are installed all at one time that will last more than one year, or physical work performed for aesthetic reasons that does not qualify for a capital improvement rent adjustment under YMC §15.20.085.

#### A. Base Year

If an amount was reported as an amortized portion of Amortizable Expenses on Section VI - A, line 25 and VI - B, line 25, complete this Section.

Year	Description	Cost	Life	Proposed Interest Rate %	Annual Amortized Cost
		\$		9	S
		\$		9	6
		\$		9	8

## **B.** Current Year

If an amount was reported as an amortized portion of Amortizable Expenses on Section VI - A, line 25 and VI - B, line 25, complete this Section.

Year	Description	Cost	Life	Proposed Interest Rate %	Annual Amortized Cost
		\$			S
		\$			§
		\$		9	S

C. Covered by Separate Capital Improvement Rent Adjustments

Year	Description	Cost	Useful Life	Adjustment Granted	Start Date	Expiration Date
		\$	\$		/ /	/ /
		\$	\$		/ /	/ /
		\$	\$		/ /	/ /

#### SECTION IX NET OPERATING INCOME (NOI)

Net Operating Income = Gross Income - Operating Expenses

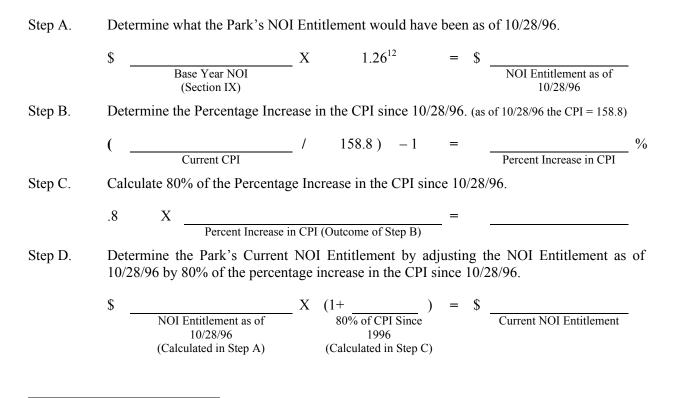
		Base Year ( )		Current Year ()
TOTAL GROSS INCOME9	\$		\$	
(minus) - TOTAL OPERATING EXPENSES <sup>10</sup>	- \$		- \$	
(equals) = NET OPERATING INCOME (Gross Income – Operating Expenses)	= \$		= \$	

## SECTION X CALCULATION OF CURRENT NOI ENTITLEMENT PURSUANT TO MAINTENANCE OF NET OPERATING INCOME STANDARD

Under the fair return standard a fair return is defined as the base year net operating income adjusted by 66.67% of the percentage increase in the CPI from any base year prior to 1996 and 80% of the percentage increase in the CPI from either 1996 or a base year subsequent to 1996 until the current year.<sup>11</sup>

The applicable CPI is the CPI for All Urban Consumers All-Items for Los Angeles-Riverside County-Orange County (Bureau of Labor Statistics, CPI, Series Id (CUURA421SAO).

#### A. If the Base Year is 1987



<sup>&</sup>lt;sup>9</sup> Total Gross Income figure is from Section V-C, line 22

<sup>&</sup>lt;sup>10</sup> Total Operating Expenses figure is from Section VI-A, line 30

<sup>&</sup>lt;sup>11</sup> Ordinance Sec. 15.20.100.A.

<sup>&</sup>lt;sup>12</sup> From 1987 to 10/28/96 the CPI increased by 38.3%; 66.67% of this amount is 26%.

#### SECTION X CALCULATION OF CURRENT NOI ENTITLEMENT PURSUANT TO MAINTENANCE OF NET OPERATING INCOME STANDARD (Continued)

#### **Hypothetical Example:**

Base Year (1987) NOI = \$500,000 CPI as of date of application = 181.9

- Step A: \$500,000 x 1.26 = \$630,000
- Step B:  $(181.9 \div 158.8) 1 = .14546$  (The percentage increase is 14.54%)
- Step C: 80% of .1454 = .116
- Step D:  $$630,000 \times (1 + .116) = $703,080$

#### B. If the Base Year is After 1987 and Before 1996

Step A.	p A. Determine the Percentage Increase in the CPI from the Base Year to 1996.					
	(158.8	/CPI in Base Y	)	- 1	=	Percent Increase in CPI
Step B.	Determi	ine 66.67% of the Pero		ase in the Cl	PI from th	
	.6667	X			=	
			se in CPI Base Y tcome of Step A			
Step C.	Determi	ne what the Park's N	OI entitlemen	t would hav	e been as	of 10/28/96.
	\$		X (1+		) = \$	
	-	NOI in Base Year (Section IX)	Incre	67% of CPI ease to 1996 ated in Step B	)	NOI Entitlement as of 10/28/96
Step D.	Determi 158.8).	ne the Percentage In	crease in the	CPI since 1	10/28/96 (	As of $10/28/96$ the CPI =
	(		/ 158	3.8) -1	=	%
	-	Current CPI				Percent Increase in CPI
Step E.	Calculat	te 80% of the Percenta	age Increase i	n the CPI si	nce 10/28/	/96.
	.8	Х			=	
		CPI Increase 1996	to Present (Outc	ome of Step D	))	
Step F.		ne the Park's Current of the Percentage Inc			•	10/28/96 NOI Entitlement
	\$		X (1+		) = \$	
	-	NOI Entitlement as of 10/28/96 (Calculated in Step C)		of CPI 1996 to Present ome of Step E)		Current NOI Entitlement

#### SECTION X CALCULATION OF CURRENT NOI ENTITLEMENT PURSUANT TO MAINTENANCE OF NET OPERATING INCOME STANDARD (Continued)

#### C. If the Base Year is 1996 or Later

Step A.	Determine the Percentage Increase in the CPI since the Base Year.	Determine the Percentage Increase in the CPI since the Base Year.							
	( / ) -1 =	⁰∕₀							
	Current CPI Base Year P CPI	Percent Increase in CPI							
Step B.	Calculate 80% of the Percentage Increase in the CPI since the Base	Year.							
	.8 X =								
	CPI Increase Base Year to Current Year (Outcome of Step A)								
Step C.	Determine the Park's Current NOI Entitlement by Adjusting the Bas the Percentage Increase in the CPI since the Base Year.	se Year NOI by 80% of							
	\$ X (1+ ) = \$								
	Base Year NOI 80% of CPI Increase Cu Base Year to Current Year (Outcome of Step B)	urrent NOI Entitlement							

#### **D.** Calculation Steps

Show All Steps in Calculation of Current NOI Entitlement. Attach additional sheets as necessary and label as "Section X-D".

### SECTION XI CALCULATION OF NOI ADJUSTMENT

#### Step A. Calculate the NOI Adjustment for the whole Park.

The NOI Adjustment for the park is equal to the difference between the Park's current NOI entitlement and the current NOI.

\$	_		=	\$
Park Current NOI Entitlement (Section X)		Park NOI Current Year (Section IX)	-	 Park NOI Adjustment

#### Step B. Calculate the NOI Adjustment Per Space Per Month.

The NOI Adjustment per space is equal to the NOI adjustment for the whole Park divided by the number of spaces in the Park divided by twelve months.

## SECTION XII MONTHLY SPACE RENTS (Rent Controlled)

#### (Base Period, Previous, Current, and Proposed)

List the total monthly space base rents collected in the Park, from each month-to-month space (rent-controlled) for the twelve (12) months preceding the date of application, the current base rent as of the date the application submitted, (if applicable) list the monthly rents to be collected based on a City-approved Annual Adjustment which was noticed but not due prior to filing this MNOI/Fair Return Rent Adjustment Application and the proposed rent based on the special rent adjustment under YMC §15.20.100(A), (B) and/or (C) . Please complete the Section XII-A Worksheet. Attach additional sheets as necessary and provide all supporting documentation labeled as "Section XII-A".

	(Totals from Section	(Totals from Section	(Totals from Section	(Totals from Section
	XII-A (A))	XII-A (B))	XII-A (C))	XII-A (D))
Overall Grand Total from Section XII-A Worksheet(s):	Base Rent for the 12 months Preceding the Date of Application ( yr. 20) \$	Current Base Rent as of Date Application Submitted	Annual Rent Adjustment Noticed but not due until after Submittal of the MNOI/Fair Return Application <sup>13</sup>	Proposed Rent <sup>14</sup>

#### SECTION XII-A WORKSHEET ON NEXT PAGE →

<sup>&</sup>lt;sup>13</sup> Column (C) applies only if the Park Owner/Park Owner Representative issued notices of rent increase based on an Annual Adjustment during the twelve (12) months preceding the application date, and the due date for the increased rent will not occur until after filing of this MNOI/Fair Return Rent Adjustment Application.

<sup>&</sup>lt;sup>14</sup> "Proposed Rent" means the rent proposed to be charged, based on this application for a special rent adjustment under YMC §15.20.100(A), (B) and/or (C). "Proposed Rent" does not include the rent based on any Annual Adjustment noticed but not yet due or collected as of the date of filing this application.

SECTION	XII -A WORKSHEET-	Base Rent Preceding Ap	oplication, Curren	t, and Proposed Rent	(REPRODUCE A	S NEEDED)
Space No.	(A) Base Rent for the 12 months Preceding the Date of Application (Yr. 20)	Date of Last Rent Increase	(B) Current Base Rent as of Date Application Submitted	(C) Annual Rent Adjustment Noticed but not due until after Submittal of the MNOI/Fair Return Application <sup>15</sup>	Date Noticed Annual Rent Adjustment will Go Into Effect	(D) Proposed Rent <sup>16</sup>
	\$	/ /	\$	\$	/ /	\$
	\$	/ /	\$	\$	/ /	\$
	\$	/ /	\$	\$	/ /	\$
	\$	/ /	\$	\$	/ /	\$
	\$	/ /	\$	\$	/ /	\$
	\$	/ /	\$	\$	/ /	\$
	\$	/ /	\$	\$	/ /	\$
	\$	/ /	\$	\$	/ /	\$
	\$	/ /	\$	\$	/ /	\$
	\$	/ /	\$	\$	/ /	\$
TOTALS:	\$		\$	\$		\$

<sup>&</sup>lt;sup>15</sup> Column (C) applies only if the Park Owner/Park Owner Representative issued notices of rent increase based on an Annual Adjustment during the twelve (12) months preceding the application date, and the due date for the increased rent will not occur until after filing of this MNOI/Fair Return Rent Adjustment Application.

<sup>&</sup>lt;sup>16</sup> "Proposed Rent" means the rent proposed to be charged, based on this application for a special rent adjustment under YMC §15.20.100(A), (B) and/or (C). "Proposed Rent" does not include the rent based on any Annual Adjustment noticed but not yet due or collected as of the date of filing this application.

## SECTION XIII INCOME FROM ALL INDIVIDUAL PARK SPACES (Rent Controlled and Leased Spaces)

List all other monthly income collected for each space in the Park, for the twelve (12) months preceding the date of application.

**Instructions regarding income from utilities (water, sewer, and trash):** Do not include any of the following income: income collected for the provision of sub metered gas and electricity expenses; reimbursements by Residents for utility company charges; and/or income collected for the provision of utility services if the utility company directly bills Residents for the utility service or if the utility cost is directly passed through to Residents. If the amount varies from month to month and is billed separately to the Residents of the space by the utility (billed directly to the residents by the utility provider or sub metered through a master meter), enter **"P"** in that column.

	Totals from Section XIII-A (A)	Totals from Section XIII-A (B)	Totals from Section XIII-A (C)	Totals from Section XIII-A (D)	Totals from Section XIII-A (E)	Totals from Section XIII-A (F)	Totals from Section XIII-A (G)
	Current Base Rents	Water	Sewer	Trash	Laundry	RV Parking	Other (Specify on Worksheet))
Overall Grand Totals from Section XIII-A Worksheet(s):		\$	\$	\$	\$	\$	\$

## SECTION XIII-A WORKSHEET ON NEXT PAGE →

SECTION	SECTION XIII-A WORKSHEET (REPRODUCE AS NEEDED)											
Space No.	(A) Current		Type of	_		(B)	(C)	(D)	(E)	(F) RV	(G)	(Specify "Other")
INO.	Base Rent	М	L	V	РО	Water	Sewer	Trash	Laundry	Parking	Other	Ouler )
	\$					\$	\$	\$	\$	\$	\$	
	\$					\$	\$	\$	\$	\$	\$	
	\$					\$	\$	\$	\$	\$	\$	
	\$					\$	\$	\$	\$	\$	\$	
	\$					\$	\$	\$	\$	\$	\$	
	\$					\$	\$	\$	\$	\$	\$	
	\$					\$	\$	\$	\$	\$	\$	
	\$					\$	\$	\$	\$	\$	\$	
	\$					\$	\$	\$	\$	\$	\$	
	\$					\$	\$	\$	\$	\$	\$	
	\$					\$	\$	\$	\$	\$	\$	
	\$					\$	\$	\$	\$	\$	\$	
	\$					\$	\$	\$	\$	\$	\$	
	\$					\$	\$	\$	\$	\$	\$	
TOTALS:	\$					\$	\$	\$	\$	\$	\$	

<sup>&</sup>lt;sup>17</sup> "M" - Month to Month, "L" - Long-Term-Lease, "V" - Vacant, "PO" - Park Owned

Rent Increase Based on MNOI/Fair Return Standard, Rev. 11/2012

## SECTION XIV MOBILEHOME PARK SPACE LONG TERM LEASES (Exempt from Rent Control) – BASE YEAR

## A. Base Year

List monthly space base rent collected for each leased space<sup>18</sup> in the Park, for each of the 12 (twelve) months in calendar year 1987 (January 1, 1987 through December 31, 1987) or for each of the 12 (twelve) months in the revised base year. Insert the cumulative total for all leased spaces in this chart, and complete Section XIV-A for each space. Indicate the effective date the lease was entered into, the expiration date of the lease, and the name of the Resident(s) who executed the lease. Attach a copy of each lease to the application and label as "Section XIV-A".

	-	
	Totals from Section XIV-A (A)	
Overall Grand Total from Section XIV-A	() Base Year Monthly Lease Rent Payment	
Worksheet(s):	\$	

## SECTION XIV-A WORKSHEET ON NEXT PAGE →

<sup>&</sup>lt;sup>18</sup> A "leased space" means any space on a lease or other rental agreement in excess of 12 (twelve) months' duration.

SECTION XIV-A WORKSHEET (REPRODUCE AS NEEDED)							
Space No.	(A) () Yr. Monthly Lease Rent Payment	Lease Effective Date	Lease Expiration Date	Name of Resident Who Executed Lease			
	\$	/ /	/ /				
	\$	/ /	/ /				
	\$	/ /	/ /				
	\$	/ /	/ /				
	\$	/ /	/ /				
	\$	/ /	/ /				
	\$	/ /	/ /				
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	\$						
	\$						
	\$		/ /				
TOTALC	\$		/ /				
TOTALS:	\$						

## SECTION XV MOBILEHOME PARK SPACE LONG TERM LEASES – CURRENT PERIOD A

### A. Current Period

List monthly space base rent collected for each leased space in the Park, for each of the 12 (twelve) months preceding the date of the application. Insert the cumulative total for all leased spaces in this chart, and complete Section XV-A for each space. Indicate the effective date the lease was entered into, the expiration date of the lease, and the Resident(s) who executed the lease. Attach a copy of each lease to the application and label as "Section XV-A".

	Totals from Section XV-A (A)	Totals from Section XV-A (B)	
Overall Grand Total	Monthly Lease Rent Payment as of Date of Application	Other Monthly Lease Rent Payments in Prior 12 Months <sup>19</sup>	
from Section XV-A Worksheet(s):	\$	\$	

## SECTION XV-A WORKSHEET ON NEXT PAGE →

<sup>&</sup>lt;sup>19</sup> Complete Column B only if the monthly lease rent payment in the prior 12 months was different from the monthly lease rent payment as of the date of application listed in Column A.

SECTION	SECTION XV-A WORKSHEET (REPRODUCE AS NEEDED)							
_	(A)	(B)						
Space No.	Monthly Lease Rent Payment as of Date of Application	Other Monthly Lease Rent Payments in Prior 12 Months <sup>20</sup>	Lease Effective Date	Lease Expiration Date	Name of Resident Who Executed Lease			
	\$	\$	/ /	/ /				
	\$	\$	/ /	/ /				
	\$	\$	/ /	/ /				
	\$	\$	/ /	/ /				
	\$	\$	/ /	/ /				
	\$	\$	/ /	/ /				
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	\$	\$	/ /	/ /				
	\$	\$	/ /	/ /				
	\$	\$	/ /	/ /				
	\$	\$	/ /	/ /				
TOTALS	\$	\$						

 $<sup>^{20}</sup>$  Complete Column B only if the monthly lease rent payment in the prior 12 months was different from the monthly lease rent payment as of the date of application listed in Column A.

Rent Increase Based on MNOI/Fair Return Standard, Rev. 11/2012

	(REPRODUCE AS NEEDED)	
Space No.	Date Resident Moved In	Amount of Deposit Held by Park Owne
	/	\$
	/ /	\$
	/ /	\$
	/ /	\$
	/ /	<u> </u>
	/ /	<u> </u>
	/	\$
	/	\$
	/ /	\$
	/ /	\$
	/ /	\$
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	/ /	\$
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	/ /	\$
	/ /	\$

## SECTION XVII ADJUSTMENT OF BASE YEAR NET OPERATING INCOME

Pursuant to YMC § 15.20.100(B), you may apply to the Commission for an adjustment of your 1987 NOI if you contend that an adjustment is warranted on the basis that the 1987 NOI actually earned by the Park did not provide you with a just and reasonable return on your investment. If you apply for an adjustment of the Park's base year NOI under YMC §15.20.100(B), you bear the burden of proof of demonstrating, based on substantial evidence, that the 1987 NOI actually earned by the Park did not provide you with a just and reasonable return. If you intend to apply for a rent adjustment under this Section of the YMC, you must complete Sections I through XVI of this application form. Please check which statement(s) below are applicable to you.

Itemized and complete documentation of claimed 1987 operating expenses, 1987 NOI, comparable rent in comparable Parks, and capital expenses etc., must be submitted with your application.

PLEASE NOTE: YOU ARE NOT ELIGIBLE FOR A RENT ADJUSTMENT BASED ON A READJUSTED BASE YEAR NOI IF YOU HAVE PREVIOUSLY RECEIVED APPROVAL OF A SPECIAL RENT ADJUSTMENT (MNOI RENT ADJUSTMENT, RENT ADJUSTMENT BASED ON A READJUSTED BASE YEAR NOI AND/OR FAIR RETURN RENT ADJUSTMENT) UNDER YMC §15.20.100(A), (B), AND/OR (C), OR ANY PREDECESSOR ORDINANCE.

#### A. Grounds for a Base Rent Adjustment

☐ 1. The Park's operating expenses in 1987 were unusually high despite prudent business practices. Evidence that unusual repairs were required, an uninsured loss from natural events or vandalism occurred, or that the Park was unable to perform necessary repairs or maintenance in prior years resulting in unusually high expenses in 1987 could be used to establish this circumstance.

In this circumstance, the calculation of the Park's 1987 NOI may be adjusted by substituting the average of the Park's operating expenses over a reasonable time or the average operating expenses in comparable parks in 1987 for the Park's actual 1987 operating expenses.

☐ 2. Gross income was disproportionately low in 1987 despite prudent business practices. Evidence of a large number of vacancies arising from evictions for cause under State law or the voluntary removal of homes from a park could be used to establish this circumstance. This circumstance might also arise during the initial years of a park's operation before it has been filled.

In this circumstance, the calculation of the 1987 NOI may be adjusted by adding the difference between actual 1987 gross income and that which would have been earned but for this circumstance to the Park's 1987 gross income.

□ 3. The rent during 1987 was disproportionately low when compared to rents being charged in comparable parks in 1987 in the City. Evidence that there were no rent increases during 1987, or rents were not established in arm's-length transactions and rents were below those in comparable parks because lower or fewer increases had been imposed in a park than in comparable parks in 1987 or prior years, could be used to establish this circumstance.

In this circumstance, the calculation of the 1987 NOI may be adjusted by increasing rental income from those spaces which were charged a disproportionately low rent by the difference between the rents actually charged in the Park and the rents charged in comparable parks in 1987.

#### SECTION XVII ADJUSTMENT OF BASE YEAR NET OPERATING INCOME (Continued)

☐ 4. Capital improvements were made during 1987, but were not reflected in rent increases collected in 1987. Evidence that the improvement is completed and operational and evidence of the cost incurred is required to establish this circumstance.

In this circumstance, the calculation of the 1987 NOI may be adjusted by adding to the Park's gross income the amount of the additional annual revenue which would have been received if a rent increase equal to the cost of the improvement, divided by its useful life and divided by the number of spaces, had been charged during each month of 1987.

☐ 5. The rent in 1987 was not sufficient to provide a just and reasonable return by providing evidence of the return actually earned by the Park in 1987 and of the return earned by comparable parks in the City in 1987. Examples of the type of information that may be used to establish this circumstance include evidence of the investment in the Park, the return earned on that investment, the purchase price of the Park and its net operating income in 1987, prior years and subsequent years, and the same information for comparable parks in the City.

In this circumstance, the calculation of the 1987 NOI shall be adjusted by adding to the Park's 1987 gross income the amount of rental income required to provide a just and reasonable return in 1987.

#### B. Applicant's Justification for Adjustment of Base Year Net Operating Income (NOI)

Attach additional sheets as necessary and provide all supporting documentation labeled as "Section XVII - B".

## SECTION XVIII FAIR RETURN RENT ADJUSTMENT

You may apply for a fair return rent adjustment under YMC § 15.20.100(C) and the Administrative Rules, Section 4.0005, if you demonstrate to the Commission that an adjustment is warranted because you are able to rebut the presumption that the rent increase calculations provided by the Maintenance of Net Operating Income (MNOI) formula set forth in YMC § 15.20.100(A) and/or the modified calculations based on a Readjusted Base Year NOI set forth in YMC § 15.20.100(B) are sufficient to provide a fair return, and you present evidence that the rate of return being earned by the Park is not just and reasonable.

#### IN ORDER TO OBTAIN APPROVAL OF A RENT ADJUSTMENT UNDER YMC § 15.20.100(C) AND THE ADMINISTRATIVE RULES, SECTION 4.0005, YOU MUST COMPLETE THIS SECTION XVIII, AND SUBMIT ITEMIZED AND COMPLETE DOCUMENTATION SUPPORTING YOUR ANSWERS.

In order to prevail on an application for a fair return rent adjustment under YMC § 15.20.100(C) and Administrative Rule, Section 4.0005, the Park Owner has the burden of proving the Park is not earning a fair return by presenting evidence that the rate of return earned by the mobilehome park is not commensurate with investments having comparable risks and benefits. Your application must be supported by substantial evidence. The Commission shall consider all relevant evidence, including, but not limited to, the factors listed in the Administrative Rules, Section 4.0005.

Please answer the following questions:

#### A. Park Purchase

- 1. Purchase price you paid for the Park:
- 2. Date of Park purchase:

Attach copies of the Closing Statement and Appraisal from the original purchase and label as "Section XVIII-A":

\$

## **B.** Appraisals

Have you had any appraisals prepared for the Park since you purchased the Park?

Yes 🗌 No 🗌

If "yes", attach copies of the appraisals done for each of the five years preceding the date of this application and label as "Section XVIII-B".

#### C. Grounds for Application

Check the applicable factor(s) listed below that supports your contention that the rent increase provided by the MNOI rent adjustment formula set forth in YMC § 15.20.100(A) and/or the rent increase provided by the rent adjustment formula set forth in YMC § 15.20.100(B) does not provide a fair return, and explain each of your answers. Attach additional sheets as needed. Attach all supporting documentation and label as "Section XVIII-C(1)", "Section XVIII-C(2)", etc.

1. The rents being charged for spaces subject to the YMC in comparable mobilehome parks subject to the YMC in the City of Yucaipa.

#### SECTION XVIII FAIR RETURN RENT ADJUSTMENT (Continued)

□ 2. The capitalization rate being earned by the mobilehome park in the application year, in each of the preceding five years, and in the first year after the park was purchased. "Capitalization rate" means the ratio of a park's NOI to its purchase price.

3. The capitalization rate earned by comparable mobilehome parks in the application year and the preceding five years.

4. The mobilehome park's income and expenses in each of the past five years.

#### D. Quality of Services, Amenities and Maintenance

Describe the quality of the services, amenities and maintenance provided at the mobilehome park and any decrease or increase in services, maintenance, and amenities between the date you purchased the park and the date of application. Attach additional sheets as needed. Attach all supporting documentation and label as "Section XVIII-D".

#### E. Capital Improvements

To the extent not included in your foregoing answers, please provide the following information regarding capital improvements you have made in the Park:

- 1. State the total amount spent by you on capital improvements in the Park since you purchased the Park: \$
- 2. Complete the following chart regarding all capital improvements made by you in the Park since your date of purchase. If you do not use the useful life listed in the Chart in Administrative Rules, Section 5.0004(A), specify the source of the useful life for each improvement, and attach all expert reports and other documents supporting your use of that alternative useful life, and label as "Section XVIII-E(2)".

## SECTION XVIII FAIR RETURN RENT ADJUSTMENT (Continued)

Description	Date	Amount	Useful Life of Improvement
	/ /	\$	
	/ /	\$	
	/ /	\$\$	
	/ /	\$\$	
	/ /	\$\$	
	/ /	\$\$	
	/ /	\$\$	
	/ /	\$	
	/ /	\$	
	/ /	\$	
	/ /	\$	
	/ /	\$\$	
	/ /	\$\$	
	/ /	\$\$	
	/ /	\$\$	
	/ /	\$\$	
	/ /	\$\$	
	/ /	\$\$	
	/ /	\$\$	
	/ /	\$\$	
	ΤΟΤΑ	AL \$	

Capital Improvements Since Purchase Date: (This chart may be duplicated as needed)

#### F. Other

Explain any other basis upon which you contend the Park is not earning a fair return. Attach additional sheets as needed. Attach all supporting documentation and label as "Section XVIII-F".

#### GENERAL INSTRUCTIONS

A Park Owner who successfully obtains final approval of a Special Rent Adjustment from the City may also apply for approval of a Temporary Rent Adjustment to reimburse the Park Owner for the reasonable costs for professional services that he/she actually incurred in preparing the application and appearing before the Commission on the application (and City Council on any appeal). Applicable procedures and requirements are contained in YMC §15.20.116 and §15.20.105 and Chapter 6 of the Administrative Rules.

The Temporary Rent Adjustment must be amortized over a five-year period and may include interest at not more than the rate of seven (7) percent per year, compounded monthly. Any increase granted shall remain in effect only during the five (5) year period. The Temporary Rent Adjustment must be billed as a separate rent charge on the resident's monthly rent statement.

In order for a Park Owner to seek reimbursement for the application and hearing costs, the Park Owner/Park Owner Representative must complete Section XIX and attach all supporting documentation, submit it as part of his/her application for a Special Rent Adjustment, and obtain a final decision from the Commission (or City Council on any appeal).

PLEASE NOTE: THE PARK OWNER'S FAILURE TO FILE A TEMPORARY RENT ADJUSTMENT APPLICATION CONCURRENTLY WITH THE APPLICATION FOR A SPECIAL RENT ADJUSTMENT SHALL CONSTITUTE A WAIVER OF THE PARK OWNER'S RIGHT TO SEEK RECOVERY OF HIS/HER SPECIAL RENT ADJUSTMENT APPLICATION AND HEARING COSTS UNDER YMC §15.20.116 AND CHAPTER 6 OF THE ADMINISTRATIVE RULES.

**ELIGIBLE PROFESSIONAL SERVICES -** Eligible Professional Services include legal, accounting, financial, appraisal, bookkeeping, property management, or engineering services, as defined in Chapter 6, Section 6.0003 of the Administrative Rules.

**ELIGIBLE FEES, COSTS AND OTHER EXPENSES** - Eligible Fees, Costs, and Other Expenses include hourly rates, lump sum charges based on specific tasks or projects, and duplication costs. The following fees, costs and other expenses are excluded: costs to recover documents from storage, costs to compile documents from computer records or other electronic records, development of software programs, and costs to print information or documents from computers or other electronic devices.

**FINAL FAVORABLE DECISION** - A Park Owner is not eligible for a Temporary Rent Adjustment unless the Park Owner obtains a final decision from the City granting approval of a Special Rent Adjustment. If an appeal is filed from the decision of the Commission, the Park Owner must prevail on the appeal before the City Council in order to be eligible for a Temporary Rent Adjustment.

#### **REQUIRED FORMAT**

- 1. Section XIX should be completed and submitted as part of the Applicant's application for a Special Rent Adjustment (MNOI, Rent Adjustment based on Readjusted Base Year NOI and/or Fair Return Rent Adjustment). All filing requirements set out in the General Instructions for the Special Rent Adjustment Application apply to Section XIX.
- 2. There is no additional filing fee for a Temporary Rent Adjustment application.

- 3. The Temporary Rent Adjustment application should be filed, served, and posted as part of the Special Rent Adjustment application.
- 4. The format of the application is the same as for the Special Rent Adjustment application.
- 5. The Applicant must submit the following documentation in support of any request for a Temporary Rent Adjustment:
  - a. The contract with each person providing the professional service(s), including the fees, costs and other charges, scope of work, specific tasks or services to be performed, and dates of services of work performed.
  - b. Documentation reflecting the actual hours incurred, the specific tasks performed by the person performing the professional service, the reasonableness of the fees, charges and costs charged, and the relevance of the services to the Special Rent Adjustment application, with sufficient detail for the Commission to determine whether the Applicant has met his/her burden of proof, based on substantial evidence, that the factors set forth in the Ordinance and Administrative Rules, for the recovery of fees and costs have been met.
  - c. A Declaration signed under penalty of perjury by the person performing each professional service, confirming his/her performance of the professional service, the relevance of the tasks to the application or appeal at issue, and the reasonableness of the claimed costs and all other factors as required by the Ordinance and Administrative Rules. (Section XIX D)
  - d. A Declaration signed under penalty of perjury by the Park Owner/Park Owner Representative, certifying that he/she has paid, or is obligated to pay, for the costs incurred by the person performing the professional service for the Special Rent Adjustment application and hearing. (Section XIX C)

The Rent Administrator will review and process the Temporary Rent Adjustment application in accordance with YMC §§ 15.20.105, 15.20.110, and 15.20.116, and Chapters 1, 4 and 6 of the Administrative Rules.

#### A. Calculation of Temporary Rent Adjustment

Please answer the following questions:

2.

3. 4.

1. Separately list all professional services (by category or type) that the Applicant used in preparing and presenting the Special Rent Adjustment application to the City. Attach additional sheets as needed. Attach and label all supporting documentation as "Section XIX-A(1)".

a.							
b.							
c.							
d.							
e.							
Tota	al of all fees co	sts an	d other e	xpenses incurred for all profes	ssional service	26	
	rred to in your a			<b>1</b>		\$	
Requested Temporary Rent Adjustment (per month per space):							
Proposed five-year period for imposition of temporary rent adjustment:							
Star	t Date:	/	/	End Date: /	/ /		

5. Explain how the Applicant calculated the proposed temporary rent adjustment, including how the Applicant calculated interest. Attach additional sheets as needed. Attach all supporting documentation and label as "Section XIX-A(5)":

#### **B.** Costs Incurred for Professional Services

Please answer the following questions. Attach all supporting documentation and label as "Section XIX-B". **NOTE:** Please complete Section B separately for each expert or other person who provided a professional service in support of the Applicant's Special Rent Adjustment application.

	Type of Professional Service:			
1.	Complete Name(s) of Person Providing Professional Service:			
2.	Professional's Business Address: (PO Box is not acceptable)			
3.	Professional's Mailing Address:	City	State	Zip Code
		City	State	Zip Code

4.	Phone Number:	Facsimile (optional)	:
5.	Email Address:		
6.	Type of License:		
7.	Effective/Expiration Dates of License:	/ / Effective Date	/ / Expiration Date
8.	License No. or Certificate No.		
9.	Type of contract [Check One]:		
	Retainer Agreement	Purchase Order	
	Contract	Other (Specify):	
	Provide any additional explanation	as needed:	
10.	Total fees, costs and other expense	es charged for this professional service:	\$
11.	Rate Charged:		
	Hourly Rate:		\$
	Lump Sum:		\$
	Other (specify amount and explain	ı):	\$
	Explanation:		

12. Rate charged for that professional service in the Yucaipa (San Bernardino/Riverside) geographical area. \$

Specify if hourly or other basis. Provide a detailed explanation of the methodology you used to determine this rate, and attach additional sheets as needed. Attach all supporting documentation and label as "Section XIX-B(12)".

13. If you propose to use a different geographical area than the Yucaipa (San Bernardino/Riverside) geographical area, please provide an explanation stating specific reasons why another geographical area is comparable to the Yucaipa (San Bernardino/Riverside) area. Attach additional sheets as needed. Attach all supporting documentation and label as "Section XIX-B(13)".

- 14. Describe each task or service performed in detail and a breakdown of all fees, costs and other expenses incurred. Include an itemized listing of all services performed by the professional and costs charged, on a daily and hourly basis. Attach additional sheets as needed, and attach all other supporting documentation, and label as "Section XIX-B(14)".
- 15. Explain all reason(s) for necessity for professional services and fees, costs and other expenses (e.g., the complexity of the matter). Attach additional sheets as needed and label as "Section XIX-B(15)".
- 16. Have you paid all fees, costs, and expenses claimed in Section XIX?

Yes		No
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If yes, attach copies of all invoices, checks and other supporting documentation and label as "Section XIX-B(16)".

17. If you have not yet paid all fees, state when payment is due: ////

Attach copies of all invoices, checks and other supporting documentation and label as "Section XIX-B(17)".

## C. Owner's Certification

- 1. I retained the expert(s) who submitted reports as part of my application for an MNOI/Fair Return Rent Adjustment.
- 2. I am obligated to pay all expenses for professional services provided in connection with my application for an MNOI/Fair Return Rent Adjustment and referred to in this Section XIX.

I declare under penalty of perjury under the laws of the State of California that the foregoing statements are true and correct.

Executed this	day of	, 20	at	California.
Signed:				
Print Name:				
Title/Capacity:				
Mailing Address:				
Phone:				

#### D. Professional's Declaration Under Penalty of Perjury

I,				declare as follows:
1.	I am a	Professional Title/ Area of Spec	ialization	
2.	My license number is			
3.	My license number effective date /expiration dates are:	Effective Date:	Expiration I	Date:
4. 5.	A copy of my resume or CV [CHE My experience in this area is as foll		attached to th	is Declaration.

- 6. I performed the following services in support of the Park Owner's Application for the MNOI/Fair Return Rent Adjustment filed with the City of Yucaipa:
- 7. All tasks performed by me are relevant to the application for MNOI/Fair Return Rent Adjustment, for the following reasons:
- 8. All fees charged by me for my services performed are reasonable for the following reasons:

I declare under penalty of perjury under the laws of the State of California that the information and documentation and statements contained in this Declaration and the attached application for a Temporary Rent Adjustment are true and correct.

Executed this	day of	, 20	at	California.
Signed:				
Print Name:				
Title/Capacity:				
Mailing Address:				