# Persuasive Speech

My scheduled speaking day is _	
Topics are due on	

For this assignment, you will prepare a 5-7 minute speech with the specific purpose of trying to persuade your audience to:

- 1. Change their attitudes
- 2. Reinforce their existing attitudes
- 3. Change their behavior

#### This speech is worth 100pts.

Topics may be related to Fact, Value, or Policy:

FACT advocates that something if true or false.

Examples: Osama bin Laden masterminded the September 11, 2001 attacks on the U.S

O.J. Simpson did not murder Nicole Brown Simpson.

U.F.O.'s do exist.

### VALUE places a good or bad label on something.

Examples: Modern art is decadent.

The Rolling Stones are the greatest rock band of all time.

Titanic is the greatest movie of all time.

#### POLICY advocates that something should or shouldn't be done. You must show two things:

- 1. A problem exists
- 2. Your solution solves the problem better than any other solution.

Examples: You should vote for Candidate X.

The school bond referendum should be approved.

People shouldn't drink and drive.

You should meet the following criteria:

- \*You must hand in an outline of your speech prior to the day you speak. You must also note where you plan to say your oral footnotes.
- \*You must use AT LEAST THREE oral footnotes during your speech.

#### Oral footnotes include:

- 1. title of source
- 2. author's name (if no author, you MUST tell your audience no author was listed.)
- 3. date of the source
- 4. type of text (on-line article, magazine, newspaper, etc.)

For example you could say, "According to Bill Smith in the on-line article entitled *How to Work with Your Dentist* written in 2009, it states that...."

- \*You must use a minimum of three scholarly basic sources. You may have additional supplemental sources if you
- \*You must turn in a typed bibliography listing these sources in correct MLA format on the day you speak.
- \*You must use at least one form of audiovisual aid (not including the white board).
- \* You may use note cards.
- \*You must conform to the time limit of 5-7 minutes; you will have to redo your speech if it does not meet this requirement
- \*You must turn your speech topic approval form in on time.
- \*READING YOUR SPEECH will lower your grade by AT LEAST ONE LETTER GRADES.

### **EXAMPLE OF OUTLINE**

Jane Doe Persuasive speech November 19, 2011 5th hour

The Power of Music in Education

Type of Speech: Policy

General Purpose: To persuade

Specific Purpose: To persuade the audience that music must remain part of the

curriculum in our schools.

Central Idea: Music education enhances students' skills in many other important areas.

#### I. Introduction

- A. Get audience's attention: Roosevelt quote.
- B. Reason to listen: Great Influence on student learning.

### II. Body

- A. Public education concerns.
  - 1. Accountability \* mention Reaching Out with DO RE MI
  - 2. Quality
- B. Life skills
  - 1. Motivation
  - 2. Goals
  - 3. Self-discipline
  - 4. Self-esteem
- C. Problem-solving skills
  - 1. Frances Rauscher \*Mention Teaching Music
  - 2. Analysis
- **D.** Community skills
  - 1. Good citizenship
  - 2. Understanding of history and culture
- E. Competitive job skills \*Mention Arts Education Review
  - 1. Problem-solving
  - 2. Risk-taking
  - 3. High-order thinking
  - 4. Teamwork
  - 5. Creativity

## III. Conclusion

- A. Meeting 21st Century demands
- B. Musicland clerks

# **Bibliography**

Berky, John. Reaching Out with DO RE MI. Detroit: Harper & Row, 2010. Print.

"Fact Sheet." Teaching Music 20 April, 2009: 47-49. Print.

Glasser, William. "Schools without Failure." Science News 28 Feb. 2009: 137.

Academic Search Premier. Web 27 Feb. 2011.

Hanna, Judith. "Arts Education and the Transition to Work." *Arts Education Policy Review*. Nov/Dec. 2009: 31-37. Print.

Name:
Class Hour:
Topic Approval Form
Topic
Type of Speech:
General Purpose: To persuade (This is it! You do NOT need to write anything else!)  Specific Purpose:
Central Idea:
Topic approvedsee me