

Published by San Diego Chapter 4
American Society of Professional Estimators

S.D. Mator

May 2012

Volume 10, Issue 10

Site Tour / Joint Dinner Meeting with NAWIC: "Sustainable Energy & Green Construction"

DATE: TUESDAY, MAY 8, 2012

(one week earlier than usual)

TIME: 5:00 PM—Site Tour Registration

5:30 PM—Site Tour Begins

6:30 PM—Registration: Dinner Only

**7:15 PM—Dinner Service,
followed by the Program**

SITE TOUR HOST & DINNER MEETING SPEAKER:

SKIP FRALICK

Solar Engineer

California Center for Sustainable Energy

SITE TOUR LOCATION:

8690 Balboa Ave, Ste 100 - Kearny Mesa
(between Highway 163 and I-15)

DINNER LOCATION:

HILTON SAN DIEGO MISSION VALLEY

*901 Camino del Rio South, Mission Valley
(south side of I-8, just west of Mission Center Rd)*

**COST: \$35/person—Site Tour & Dinner
(\$25/student) or Dinner only**

\$10/person—Site Tour Only (all)

*Cancellations must be received by NOON on Monday,
May 7th or no shows will be billed accordingly.*

[Click here for Dinner Mtg Reservation Policy](#)

**RSVP: Mike Moyers at 858.737.7316
or michael.moyers@bestinteriors.net**

Provide entrée selection when registering:

1. Steak
2. Salmon
3. Vegetarian Pasta

May Program Notes: Sustainable Energy and Green Construction



This month we are pleased to join with the National Association of Women in Construction in conducting an excellent Site Tour and Dinner Meeting Presentation on Tuesday, May 8th. The program will emphasize the importance of "going green" and continue the theme exhibited by our recent education seminar held at National University.

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ATTACHMENT:

ASPE San Diego Chapter 4 Undergraduate Courses Scholarship Program for 2012: Eligibility, Requirements, Awards & Application — DEADLINE: Wednesday, May 23, 2012	16-19
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“FOCUS ON ETHICAL PRACTICES IN THE CONSTRUCTION ARENA”

We must applaud the efforts of Hendrik Degenaar, Ethics Chair, in bringing a top-notch speaker to ASPE San Diego Chapter #4's yearly dinner meeting that focuses on ethics. John Douglas, Chief Estimator for Granite Const. Co.'s Construction and Engineering Group in Northern California, did not disappoint the small crowd of professional estimators to hear his views on “The Culture of Ethics.” Unfortunately, only 16 members and guests had the opportunity to experience an excellent presentation by a representative of an ENR 400 company that concentrates on major engineering projects throughout the country. The key points covered included the following topics:

- Why Ethics Are Important
- How Construction Has Become A Highly Regulated Industry
- Why Granite Is Successful in “Walking the Walk, Not Just Talking the Talk”
- Company Culture and Sustainability in Applying Its Ethics Program
- Granite's Code of Conduct
- The Importance of Training and Voluntary Disclosure
- How Your Reputation Can Affect the Workplace
- Ethical Practices Applied to Estimating
- Drivers and Consequences of Unethical Behavior
- Benefits of Ethical Behavior

Based upon John Douglas' expertise and superb techniques to deliver his message, we have recommended that the Society consider his talents at future ASPE Regional and National events.

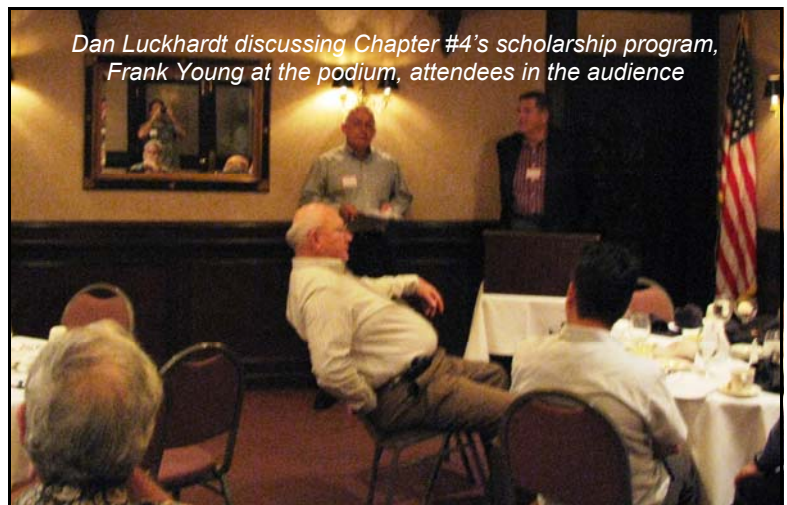
Peter Endy with A. O. Reed & Co. gave a first-rate in-house talk on “Ethics in Estimating.” In spite of feeling under the weather, he kept the audience's attention in preparing the group for the main speaker's discussion on this critical subject that impacts those engaged in the estimating process. We are indebted to Waller Consulting for serving as the April Dinner Meeting Sponsor to help defray some of shortfall costs associated with not achieving our minimum numbers, even for the smaller room. We conducted a 50/50 raffle and distributed three cash prizes to the lucky winners.

We also wish to acknowledge the hard work displayed by Javier Carrillo, Education Chair, and his committee comprised of Don Waller and John Heusner in offering an extraordinary seminar on “Sustainable Energy and Green Construction for

[*\(continued on pg 6\)*](#)



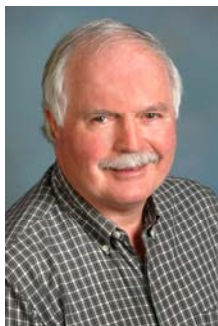
Frank Young, FCPE



Dan Luckhardt discussing Chapter #4's scholarship program, Frank Young at the podium, attendees in the audience



Peter Endy delivers in-house talk, attendees in audience



Skip Fralick

As a matter of fact, one of our speakers will serve as host for the Site Tour through the California Center for Sustainable Energy and talk about Solar Water Heaters and Photovoltaics after dinner. Skip Fralick, Solar Engineer with CCSE, has generously offered his time and expertise to guide us through the exhibits and discuss the benefits of installing the above sustainable energy components in residential construction.

The California Center for Sustainable Energy, located at 8690 Balboa Avenue, Suite 100 in Kearny Mesa between Highway 163 and Interstate 15, is an independent non-profit organization dedicated to creating change for a clean energy future. Their philosophy is embodied by these principles:

- Climate Change – Reduce your carbon footprint one step at a time.
- Energy Efficiency – Learn how to economize to energize.
- Green Building – Build the present; shape a greener future.
- Renewable Energy – Use clean energy to power your world.
- Transportation – Drive past fossil fuel dependency.

CCSE seeks to help residents, businesses and public agencies save energy, replace grid demand and generate their own power through a variety of rebate, technical assistance and education programs. Their organization also provides the community with objective information, research, analysis and long-term planning on energy issues and technologies.

Their vision is simple – “Creating a sustainable energy future.” Their mission is focused – “To foster public policies and provide programs, services, information and forums that facilitate the adoption of clean, reliable, renewable, sustainable and efficient energy technologies and practices.” Energy affects everyone in the country. Whether it is used to generate electricity or power vehicles and machinery, energy runs the American economy. It provides citizens with the comforts and lifestyles that we enjoy and have become accustomed to in recent times. CCSE’s Green Pledge demonstrates how this group shows leadership in respecting the environment.

- Work to reduce consumption and waste by implementing recycling and composting programs.
- Use the most energy-efficient office equipment and practices complemented by on-site, renewable energy generation.
- Utilize water-efficient technologies and practices as well as implement water education for staff and visitors.
- Encourage staff and visitors to carpool, adjust schedules and use public transportation to reduce traffic and emissions.
- Implement green building practices to reduce our building’s environmental impact.
- Measure our carbon footprint and reduce emissions 30% by 2020.

Registration begins at 5:00 P.M. with the Site Tour commencing promptly at 5:30 P.M. Those individuals only wishing to take part in the Site Tour will be charged \$10.00 per person (no discount for students). Following the Site Tour, we will continue the evening’s activities at the Hilton Hotel in Mission Valley (901 Camino del Rio South on the south side of Interstate 8, just west of Mission Center Road). Parking stickers will be issued to defray the cost of using the hotel’s gated lot. Registration for those not participating in the Site Tour will open at 6:30 P.M., and dinner will be served at 7:15 P.M. Each member and guest will have their choice of Flatiron Steak with Rosemary

[\(continued on pg 4\)](#)

	Todd Ebbert General Manager Southern California tebbert@us-concrete.com
	2735 Cactus Road San Diego, CA 92154 Direct: (619) 240-8002 Tel: (619) 240-8000 Cell: (619) 843-3849 Fax: (619) 661-1038 www.sdpc.com
PROVIDING INNOVATIVE SOLUTIONS, QUALITY, AND SERVICE	

Cabernet Reduction, Salmon with Soy Ginger Sauce, or Vegetarian Penne Pasta at the affordable cost of \$35.00 per person (student price remains at \$25.00). After completing the dinner service, we will have our usual in-house talk before hearing from Skip Fralick about the topics mentioned above.

In preparation for his presentation, it may be helpful to share some specifics about solar water heaters and photovoltaic systems. Solar water heaters can be cost effective in generating hot water for homes, and function in any climate without depending on electricity or natural gas/propane because their fuel source comes from the sun and is free. Solar water heating systems include a storage tank and a solar collector, and can be classified as active with either direct or indirect circulation (requiring a circulating pump and controls) or passive (no pump or electrical devices). The latter system consists of integral collector-storage or thermosyphon equipment. Passive systems tend to be less expensive but not as efficient. However, they may be more reliable in the long run. With a two-tank system, the solar water heater preheats water before entering the conventional water heater. With a one-tank system, the back-up heater has been combined with the solar storage in one reservoir. Solar collectors for residential applications fall into one of three categories: flat-plate collectors, integral collector-storage systems, or evacuated-tube collectors. Prior to purchasing a solar water heater, one should evaluate these points during the selection process: 1) consider the economics, 2) evaluate site's solar resource, 3) determine correct size for system, 4) determine energy efficiency of system, 5) estimate and compare system costs, 6) investigate local codes, covenants, and regulations. ENERGY STAR-qualified solar water heaters can substantially cut home water heating bills and reduce the carbon footprint.

In June 2001, the California Energy Commission issued a comprehensive report authored by Endecon Engineering in concert with Regional Economic Research, Inc. "A Guide to Photovoltaic (PV) System Design and Installation" shares eight basic principles to follow when designing a quality PV system and eight basic steps to follow when installing a PV system. In general, electrical designs for PV power systems for homes can be classified as those that interact with the local utility power grid with no battery backup capability, and those that interact and have battery backup. Typical system components consist of the PV array, a DC-AC inverter, metering, utility company switch, and balance of system equipment (BOS) such as mounting systems and wiring systems to integrate the solar modules into the structural and electrical systems for the residence. The battery backup component consists of the batteries and their enclosures, battery charge controller, and a separate electrical subpanel for critical load circuits. Popular mounting options include the roof, a shade structure, or some conventional roofing product such as slate or standing seam metal combined with building-integrated PV modules (BIPV). In addition to reducing energy costs, PV systems have relatively low maintenance if the metering properly monitors its operation.

Studies have shown that solar panels increase the resale value of homes. Much of the original capital investment can be recouped if and when the residence is sold at a later date. Installing PV systems on existing houses earns a higher premium during a resale than structures equipped with this amenity at time of construction.

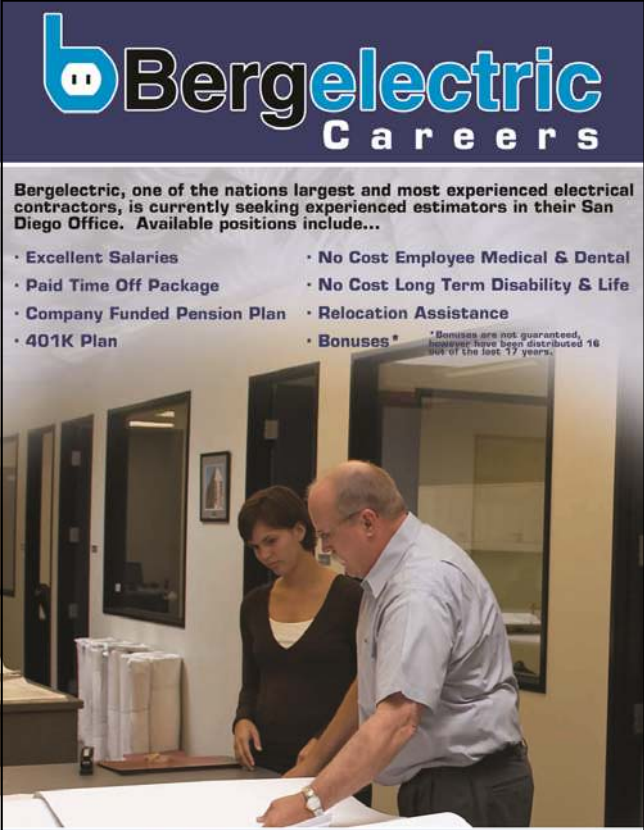
Contact Michael Moyers to make a reservation for yourself and a colleague to enjoy this stimulating evening with NAWIC's membership and to learn more about "Sustainable Energy and Green Construction."

Telephone – (858) 737-7316

Email – michael.moyers@bestinteriors.net

Frank E. Young, FCPE
CSOS Consulting

ASPE San Diego Chapter #4
President and Program Chair



Bergelectric
Careers

Bergelectric, one of the nation's largest and most experienced electrical contractors, is currently seeking experienced estimators in their San Diego Office. Available positions include...

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From the President's Perspective

by Frank E. Young, FCPE

"FUTURE OUTLOOK FOR CAREERS AS CONSTRUCTION ESTIMATORS – IS THE GLASS HALF FULL OR HALF EMPTY?"

As the time approaches for young people to graduate from the various colleges and universities, what are their prospects for finding employment in our industry? The U.S. Bureau of Labor Statistics has reported that demand for construction estimators should remain high through 2018, especially for those with degrees. Some of us wonder whether such forecasts are correct in light of the continuing slump in the economy with ongoing layoffs in the building sector and difficulty in locating work. Opportunities exist because companies can recruit graduates at lower wages and benefit packages, train them in the necessary skills, and produce effective estimating personnel within a relatively short timeframe. These entry-level individuals also enjoy the advantage of possessing a proficiency with computers to understand and drive the sophisticated software programs. This attribute becomes significant when reflecting on the estimator's use of complex mathematical calculations and formulas. Some firms may offer internships rather than full-time positions. This alternative may allow first-timers the chance to learn on the job, and take an initial step to entering this exacting field of endeavor.



Frank Young, FCPE

However, the seasoned professional will tell you that it requires a special breed to withstand the rigors of an estimator's work environment. If you are considering estimating as a career choice, I would recommend spending time with a professional estimator to explore the job requirements and rewards before making that decision. Most members of ASPE would be happy to assist in this mentoring role. Knowledge becomes an asset when taking into account the fact that you may be competing against people with experience in the industry and some exposure to the estimating process. High school students with an interest in construction should think about taking advantage of the following ways to increase their awareness of our industry and how it functions to remain productive over the years:

- Take several courses that relate to the profession, even if presented at local community colleges.
- Become involved with a local ACE mentoring program or other co-op placements offered by your school.
- Make arrangements to "shadow" a cost estimator to see what they do on a daily basis, grasp the constraints of their schedule, and try to appreciate the importance of meeting deadlines.
- Concentrate on becoming a detail-oriented person who constantly asks questions.
- Develop the capability to master problem-solving methods.

In the foreseeable future, businesses face several challenges but none more serious than the shortage of qualified people to fill the leadership positions in the field and in the office. Individuals have been forced to change careers to remain employed during the recession, and senior-level estimators and project managers will be retiring during this decade. The core of talented young people are needed to meet the needs of companies in discovering new approaches that will improve the speed, accuracy and profitability of putting jobs together for bid. While the duties and responsibilities of the professional estimator seem to increase each and every year, the opportunity still presents itself for a worthwhile and gratifying livelihood in construction. If you share the passion, don't waiver in your decision to join us in our pursuit of making a difference to benefit both our profession and our industry.

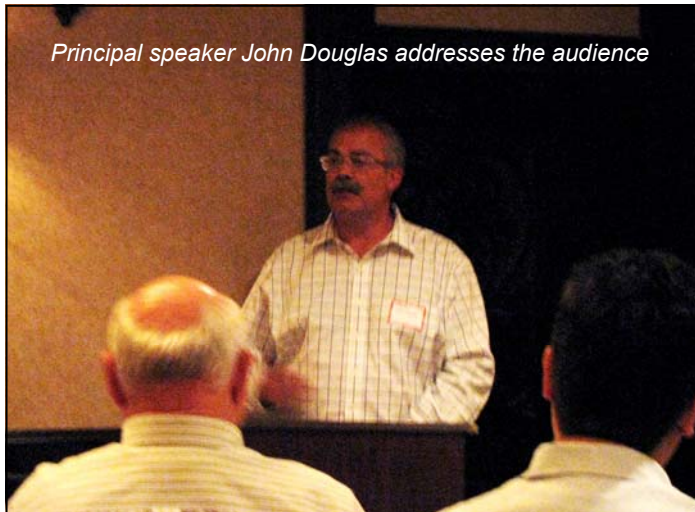
Frank E. Young, FCPE
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Principal speaker John Douglas addresses the audience



Question period with principal speaker John Douglas; Hendrik Degenaar, Ethics Chair, at the podium



Ethics Chair Hendrik Degenaar presents ASPE mug to principal speaker John Douglas

Construction for Design and Construction Professionals.” We should express our appreciation to Cristiana Gerber with Waller Consulting for handling the registration and catering chores in an efficient manner. Again, like the April dinner meeting, the attendance was sparse with the largest percentage going to the students from NewSchool of Architecture and Design’s CM program. However, the array of outstanding speakers afforded those gathered at National University’s Engineering Center a unique chance to learn about a variety of issues related to Sustainable Energy and Green Construction.

We thank the following individuals and firms for their time in preparing and presenting the lectures.

- Ravi Bajaj with U.S. Green Building Council, San Diego Chapter
- Skip Fralick with the California Center for Sustainable Energy
- Raquel McGee with ATAS International
- Hanna Scott with Sun West Distributors
- Frank Young with CSOS Consulting
- Michael Vargas with Reno Contracting

The event did help raise additional funds to support our educational programs, and we are fortunate to have had sponsors such as ProEst Estimating, Waller Consulting, The Blue Book, DCD Magazine, Cumming, and the BNi Bookstore.

We will be continuing our theme of “Building Green” at the joint ASPE/NAWIC gathering on Tuesday, May 8th. The evening will begin with a Site Tour of the California Center for Sustainable Energy followed by dinner at the Hilton Hotel in Mission Valley. Please refer to [page 1](#) of the newsletter to find out more information about this meeting.

Let’s make a concerted effort to increase our attendance and not be shown up by the NAWIC members at the May 8th joint dinner meeting.

Frank E. Young, FCPE
CSOS Consulting
President
ASPE San Diego Chapter #4



YOUR ATTENTION PLEASE !

If you have been a seminar presenter at a construction industry event between May 1, 2011 and April 30, 2012, please contact Stephen Hainlin, National Awards Chair, immediately.

We need to submit the program flyer or brochure showing your participation with our Chapter Achievement Award submittal **by May 11, 2012**.

Stephen Hainlin

Telephone: (858) 564-1160

Email: shainlin@calcsusa.com

Thank you for your prompt attention to this matter.

*Frank E. Young FCPE
President, ASPE San Diego Chapter #4*

The **NOMINATIONS COMMITTEE**, consisting of [Hennie Degenaar](#), [Ed Wenz](#) and myself, [Frank Young](#), urgently requests the assistance of each and every member of San Diego Chapter #4 in filling out the remaining positions for Officers/Directors for Fiscal Year 2012-2013. **We need to complete the slate in order to prepare the election ballots by Thursday, May 10th**. If you have an interest in serving, or can recommend a Chapter member to fill that role, please [contact](#) one of the Committee members as soon as possible. The success of our Chapter has always counted on its leadership to manage our programs.

Current openings include:

1st Vice President • Secretary • Treasurer • Directors

[Margy Ashby](#) will be sending out the **approved ballots** for electronic or mail-in voting which **must be returned to the Chief Teller by Tuesday, May 22nd**.

Thank you.

*Frank E. Young FCPE
President, ASPE San Diego Chapter #4*

Meet a New Member of Your Chapter ...

Focus on MATT COLE, E

Raymond San Diego



Matt Cole

Matt Cole has been with Raymond San Diego for the last five years. Serving as a project manager, he has managed 41 projects totaling just over \$22 million. In the last year and a half, he had been tasked with quarterbacking the San Diego work acquisition for Raymond. Assisting area manager Forrest Shaffer in their pursuits, Raymond continues to grow strong in San Diego. One of Matt's recent accomplishments was the 2011 WWCCA exterior remodel project of the year award for Highlands Corporate Center. Having both estimated and managed the five building complex, it serves as a great example of the talented field crews with which Raymond serves the San Diego market.

With Raymond's concentrated expertise on exterior skin assemblies, Matt attained his EIFS-certified industry professional certificate, and continues to focus on interior and exterior estimates for the company.

Matt has been married for 15 years and has six small children. He and his family enjoy the Southern California climate, having originally moved from Washington D.C. where he served as project manager for PCI. Weekend excursions, hiking and bicycle trips are a few of the many things they enjoy taking advantage of in the So-Cal sun.

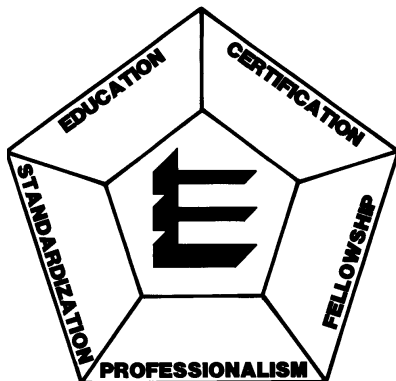
On behalf of the ASPE San Diego Chapter 4 Board and membership, Matt, we welcome you as a new member and look forward to your participation in the Chapter.

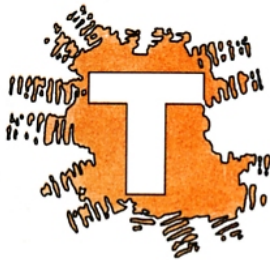
Michael D. Moyers, CPE

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ASPE San Diego Chapter #4





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2-4-1 Membership Drive

by Michael Moyers, CPE

Director of Estimating – Best Interiors



Michael Moyers, CPE

Announcing a GREAT way to increase our Chapter's membership! It's called the **2-4-1 Membership Drive!**

This is an offer from National that is currently going on but **will end soon ... May 31st to be exact**. When a first-time member joins between April 1 and May 31, 2012, they will receive an additional membership to give out to a potential NEW member. This could be a friend or a colleague.

How it works ...

- A. Join as a First-Time new member.
(Must use the [printed/downloadable application](#) and indicate the 2-4-1 promo in the Sponsor Section. Then return it by fax to 615.316.9800 or e-mail it to tina@aspenational.org.)
- B. ASPE will e-mail a special membership voucher to you. This can then be given to someone who has not been a member of ASPE.
- C. All gifted memberships will be effective August 1, 2012, and will expire if not redeemed by this date.
- D. All new memberships are for one year and the renewal fees will then be at full price.
- E. This offer cannot be applied to renewals, reinstatements or be combined with any other offer.
- F. Chapter dues and the National administration fee are NOT included with this promotion.



If you are currently a Member of ASPE and know someone who has been thinking about joining or know of someone you think might be interested in our organization, tell them about this great opportunity! Remember, good things don't last forever and **this promotion will be ending on May 31, 2012**.

If you would like additional information or would like me to e-mail the brochure with links to the downloadable application, please give me a call or e-mail me and I will be happy to assist you!

Why not take advantage of this great opportunity today!

Michael Moyers, CPE

Best Interiors

Membership Chair

ASPE San Diego Chapter #4

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Click graphic below for Top 10 Avenues Leading to ASPE



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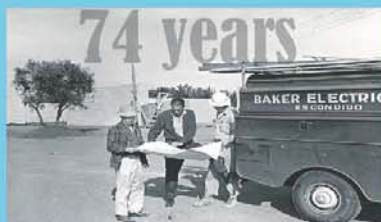
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www.baker-electric.com



Saturday, August 11, 2012

Historically the most popular event of the San Diego Chapter #4 calendar, this year's Day at the Races will be held on **Saturday, August 11th** in the shade at the Clubhouse Terrace Restaurant of the Thoroughbred Club at the Del Mar Racetrack. Arrive between 1:00 and 1:30 PM; first Post Time is at 2:00 PM. **Enter the RED Gate.**

We have only 44 seats this year, so reserve yours early as we expect them to be taken up fast! **Tickets are \$35/seat or \$130/table of 4.** Groups of more than 1 table must maintain foursomes, and not twosomes; there will be no discounts for multiple table orders. Single attendees will be seated where directed by ASPE member-in-charge, Rex Edmonds, CPE, to ensure that all couples and foursomes are accommodated and all tables are filled.

Please place your order with Rex Edmonds, CPE, by sending your check for the FULL AMOUNT OF YOUR RESERVATION—**made payable to "Rex Edmonds"**—to:

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Contact **KEITH ESTES, CPE**

858.437.1191

OR dke.ecmc@gmail.com



ASPE MISSION STATEMENT

The American Society of Professional Estimators serves construction estimators by providing education, fellowship and the opportunity for professional development.

ASPE Membership

An accurate cost estimate is the first of many key components of a successful construction project. Plan interpretation, labor and material costs, scheduling costs, and level of difficulty recognition are a fraction of the skills necessary to become a successful estimator.

Why join the American Society of Professional Estimators? ASPE is the most recognized and credentialed group of construction cost professionals in our nation's construction industry. ASPE provides education, industry information, and fellowship to all levels of our members. It is made up of professionals of several different classifications.

- A- **Estimator**—shall have at least five years' experience as an estimator in one or more of the construction estimating disciplines.
- B- **Constructor**—shall be an active construction professional experienced in one or more of the construction disciplines with at least 5 years' experience.
- C- **Associate Member**—is a Member with less than 5 years of experience as an estimator or an active construction professional. When the Member achieves 5 years of experience, the Member shall be given one of the Member classifications listed above.

One of the ultimate goals of a member in ASPE is to achieve status as a "Certified Professional Estimator," otherwise known as "CPE." CPE status is recognized by Builders, Government Agencies, Developers, and many other Corporate entities as the highest level of qualification as an estimator. Educational training is available to become part of this elite group of professionals.

ASPE San Diego Chapter 4 is perennially recognized as one of the top chapters of the nation's 50 chapters. The local chapter meets on the third Tuesday of each month. This general membership meeting offers education and insight into our industry. Each membership meeting is highlighted by presentations and guest speakers, with information pertinent to our ever-changing industry.

If you would like to become part of this exciting group of professionals, please contact Michael Moyers CPE at:

michael.moyers@bestinteriors.net 858.737.7316

ASPE San Diego Chapter 4

CALENDAR OF EVENTS

♦ **Saturday, May 5, 2012—8:00 AM**

**ASPE San Diego Board of Directors
Workshop for National Awards**

Location: California Comfort Systems
9750 Distribution Avenue, San Diego

OR (TBD) Reno Contracting
1450 Frazee Rd, Ste 100, San Diego

♦ **Tuesday, May 8, 2012**

**ASPE San Diego General Membership
Dinner Meeting**

Program: Joint Meeting with NAWIC:
Green Construction (Site Tour)

Site Tour Location: Calif. Center for Sustainable Energy
8690 BALBOA AVE, STE 100, SAN DIEGO

**Site Tour Host/
Dinner Mtg Speaker:** Skip Fralick – Solar Engineer
California Center for Sustainable Energy

In-house Talk: To be determined

Dinner Location: Hilton San Diego Mission Valley
901 Camino del Rio South, San Diego

♦ **Tuesday, May 22, 2012—5:00 PM**

**ASPE San Diego Chapter Election Ballots
Due to Chief Teller**

BALLOTS MUST BE MAILED OR EMAILED TO CHIEF TELLER.
BALLOTS WILL BE COUNTED DURING THE BOARD MEETING.

♦ **Tuesday, May 22, 2012—5:30 PM**

ASPE San Diego Board of Directors' Meeting

Location: California Comfort Systems
9750 Distribution Avenue, San Diego

♦ **Tuesday, June 19, 2012**

**ASPE San Diego General Membership
Dinner Meeting**

Tentative Program: Site Tour of U.S. Federal Courthouse
Building in Downtown San Diego

Hosts: General Services Administration
and Jacobs Engineering

Speaker: To be determined

In-house Talk: To be determined

Dinner Location: To be determined

♦ **Tuesday, June 26, 2012—5:30 PM**

ASPE San Diego Board of Directors' Meeting

Location: California Comfort Systems
9750 Distribution Avenue, San Diego



♦ **Tuesday, July 24, 2012**

**ASPE San Diego General Membership
Dinner Meeting**

Program: Annual Chapter Awards &
Installation of Officers/Directors

Keynote Speaker: To be determined

Location: The Butcher Shop Steakhouse
5255 Kearny Villa Road, San Diego

♦ **Saturday, August 4, 2012—8:00 AM to Noon**

ASPE San Diego Chapter Planning Retreat

Location: California Comfort Systems
9750 Distribution Avenue, San Diego

♦ **Saturday, August 11, 2012**

ASPE Day at the Races

[Click here](#) for event information.

Contact [Rex Edmonds CPE](#) with any questions.

**[CLICK HERE](#) for ASPE National's
2011-12 Critical Calendar or go to:
[http://www.aspenational.org/Upload/
FilesMenu/ASPE-11-12-Critical-Calendar.pdf](http://www.aspenational.org/Upload/FilesMenu/ASPE-11-12-Critical-Calendar.pdf)**



TECHNICAL COMMITTEES:

Certification:

Lou Farallo, CPE

Education:

Javier Carrillo, CPE

Standards:

Stephen Fisher, CPE

STANDING COMMITTEES:

Chapter Awards/

Nominations:

Frank Young, FCPE

National Awards:

Stephen Hainlin, E

Bylaws:

Keith Estes, CPE

Communications:

(Newsletter & Website)

Ed Wenz, E

Finance/

Ways & Means:

Keith Estes, CPE

Historical:

VACANT

Industry Awareness

Public Relations/

Calendar:

Stephen Hainlin, E

Membership:

Michael Moyers, CPE

Programs:

Frank Young, FCPE

OTHER COMMITTEES:

Door Prizes/Dinner

Meeting Sponsors:

VACANT

Ethics:

Hennie Degenaar, CPE

Mentoring:

John W. Heusner, CPE

Parliamentarian:

Keith Estes, CPE

Scholarships:

Dan Luckhardt, CPE

Telephone:

Michael Moyers, CPE

2011-2012 Chapter Officers

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President	Frank E. Young, FCPE CSOS Consulting	619.440.5517 619.980.4025C	619.401.7545	pancho77@cox.net
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Treasurer	Keith Estes, CPE ECMC (Estes Construction Management Co.)	858.437.1191	858.538.7681	dke.ecmc@gmail.com
Executive Secretary	John W. Heusner, CPE Cumming Corp. USA	858.485.6765	858.673.9263	johnwheusner@san.rr.com
Immediate Past President	Ed Wenz, E Reno Contracting, Inc.	619.220.0224 x6242 619.520.3184C	619.220.0229	ewenz@renocon.com
Executive Administrator	Margy Ashby	619.749.1890 619.593.9988 619.302.3257C	619.593.9989	info@aspechapter4.org asped4@gasvcs.net
Webmaster	Sharon Jones	619.749.0597	619.749.7097	acsolution@cox.net

2011-2012 Chapter Board of Directors

Director	Phone	Fax	Email
Lou Farallo, CPE Farallo Professional Estimating	858.361.1721	858.483.3061	lfarallo@sbcglobal.net
Stephen Hainlin, E Calif. Comfort Systems	858.564.1161	858.530.4074	shainlin@calcsusa.com
Dan Luckhardt, CPE Cumming Corp. USA	858.217.3590 858.342.8017C	858.673.9263	dluckhardt@ccorpUSA.com
Don B.R. Waller III, E Waller Consulting	619.819.9356	619.819.9364	don@wallerconsulting.com
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For the Tuesday, May 8, 2012

ASPE San Diego Chapter #4 dinner meeting ...

**SITE TOUR: "Sustainable Energy
and Green Construction"**

THE ASPE SAN DIEGO CHAPTER GRATEFULLY
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**American Society of Professional Estimators
San Diego Chapter #4**

**2012
UNDERGRADUATE COURSES
SCHOLARSHIP PROGRAM**

**Eligibility, Requirements, Awards
and Application**

Submission Deadline:

Applications and Reference Letters must be mailed to:
The ASPE San Diego Chapter #4 Scholarship Committee
and postmarked on or before **Wednesday, May 23, 2012**

Mail to:

ASPE San Diego Chapter #4 Scholarship Committee
c/o Dan Luckhardt CPE or Frank E. Young FCPE
Cumming
15015 Avenue of Science, Suite 160
San Diego, CA 92128

If you have questions, please contact:

ASPE San Diego Chapter #4 Scholarship Committee
Dan Luckhardt CPE
dluckhardt@ccorpusa.com or (858) 204-1551



Mission Statement: “The American Society of Professional Estimators serves construction estimators, by providing education, fellowship and opportunity for professional development.”

Our Vision: “In its educational pursuits, ASPE strives to be the recognized leader in providing quality programs to benefit the cost estimating profession and the construction industry.”

San Diego Chapter #4’s Scholarship Awards are designed to promote student involvement in chapter affairs, and to reward deserving students who exhibit a sincere interest in education and the construction industry, as demonstrated by their work experience and personal statements.

ELIGIBILITY

1. Applicant may be currently taking undergraduate accredited courses.
2. Applicant must be employed in the construction industry, preferably working for an ASPE Member-Firm.

REQUIREMENTS

1. Applications must be submitted in hardcopy/original format.
2. Applicant is responsible for ensuring that all items listed below are included in the submittal package and postmarked on or before May 23, 2012.
 - a) Completed and signed application
 - b) Personal statement
 - c) Letters of recommendation
3. Applicant must be able to attend ASPE San Diego Chapter #4’s Awards Dinner on Tuesday, July 17, 2012, between the hours of 5:30 p.m. and 8:30 p.m. at the Butcher Shop Steakhouse Restaurant in San Diego.

AWARDS

1. A scholarship in the amount of \$500.00* will be awarded.
2. Applications will be reviewed by the ASPE San Diego Chapter #4 Scholarship Committee. Attention and consideration will be given to work experience; applicant’s expressed interest in furthering his/her education, goals in the construction industry, and references.
3. Designees will be notified by Friday, June 15, 2012.
4. Award will be made and check distributed during the Awards Dinner.

Non Discrimination Clause:

The American Society of Professional Estimators is an Equal Opportunity Organization and encourages applications from all individuals.

*The amount of the scholarship is subject to change.



2012 SCHOLARSHIP APPLICATION

Please limit application form to 3 pages and restrict your personal statement to 2 pages.

PERSONAL INFORMATION

Name _____

Address _____

City, State, Zip _____

Telephone _____ E-Mail _____

- ☐ I would like to be contacted about internship opportunities with ASPE Member-Firms.

SCHOLASTIC INFORMATION

List of ASPE Online Courses already taken by applicant:

Previous College or University education:

City, State:

Area of concentration: _____

Degrees received: _____

ASPE San Diego Chapter #4

2012 SCHOLARSHIP APPLICATION

Professional or School Affiliations: (List participation in any school, professional or community activities, including offices held and awards received.)

EMPLOYMENT HISTORY

Work Experience: (List full-time, part-time, co-op and summer employment. Briefly describe duties and responsibilities.)

RECOMMENDATION

Letters of recommendation from ASPE member or job supervisor with personal knowledge of the applicant must accompany the application (maximum 2 letters).

PERSONAL STATEMENT

A statement about your career goals and why you think you should receive the scholarship award. Include information about:

- Your career objectives
- How you and the construction industry can benefit each other
- Your most important extracurricular activity

Statement should not exceed 500 words or (2) pages. Please attach to application form.

I agree that the application and all attachments may be used for the purposes of evaluation and selection by the ASPE San Diego Chapter #4 Scholarship Committee.

Signature: _____ Date: _____

APPLICANT: You have the responsibility to ensure that the application, all forms, letters are postmarked on or before May 23, 2012 and received by the ASPE San Diego Chapter #4 Scholarship Committee.