

Handout 4.4: Sample Car Contract and Security Agreement

Retail Installment Contract and Security Agreement	Seller XYZ Auto Sales 100 Any Street Any City, USA	Buyer Jane Doe 200 Any Street Any City, USA		
SALE: You agree to purchase from us, on a time basis, subject to the terms and conditions of this contract and security agreement, the Motor Vehicle and services described below.				
Description of motor vehicle purchased	Year 20XX Make USA Motors Model Joybug	VIN 234567890abcdefg		
SECURITY: To secure your payment and performance under the terms of this contract, you give us a security interest in the ehicle, all accessions, attachments, accessories and equipment placed in or on the Vehicle, together called Property, and proceeds of the Property.				
TRUTH IN LENDING DISCLOSURES:				
Annual Percentage Rate	Finance Charge	Amount Financed	Total of Payments	Total Sale Price The total cost of your purchase on credit, including your down payment of
17.83%	\$14,291.13	\$24,321.51	\$38,612.64	\$2,857.40
				\$41,470.04
PAYMENT SCHEDULE: Your payment schedule will be				
Number of Payments	Amount of Payments	When Payments are Due		
	\$585.04	Monthly Beginning July 30, 20XX		
Security: You are giving a security interest in the Motor Vehicle purchased.				
Late Charge: If a payment is more than 10 days late, you will be charged \$1.00 or 5%, whichever is greater.				
		NOTICE TO BUYER: Do not sign this agreement before you read it or if it contains any blank spaces. By signing below, buyer agrees to the terms of this contract and acknowledges receipt of a copy of this contract. Buyer: _____ Signature Date Seller: _____ Signature Date		