



# Toronto

## CONSTRUCTION NEWS

THE OFFICIAL JOURNAL OF THE TORONTO CONSTRUCTION ASSOCIATION



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## Construct 2006 was bigger than any other

Construct Canada 2006 was a resounding success with over 22,000 visitors attending Canada's largest building, design and construction trade show held in both the South and North Buildings of the Metro Toronto Convention Centre on Nov 29 – Dec. 1.

With over 1,200 exhibits, 200 new and green products and 250 presentations, visitors from around the world viewed the latest in building, design and construction products, services and technologies.

On the technology front, the TIPTA — Temple W. Harris Innovative Product & Technology Award — was presented to Bluebeam Software Inc. at the TCA Christmas Luncheon, for their development of the first and only PDF creation, viewing, markup and editing software specifically designed to fit the needs of Tablet PC users in the construction industry.

Competition for this annual award was top notch with multiple qualified entries competing for an impressive prize package valued at over \$14,000.

An exciting edition to the show this year was "Infrastructure 2006" which was set up in the North Building and featured approximately 145 booths. The three "Roundtable" seminars for Architectural, Engineer-

ing and Interior Design Professionals were extremely well attended with a large number of these key decision makers touring the trade show following the seminars adding quality, not just quantity, to the show demographics.

Dalton McGuinty, Ontario's Premier spoke at the CEO Power Breakfast, sponsored by Reed Construction Data, to a "standing room only" audience. His positive comments about the Construction Industry left the gathered company leaders and professionals feeling good about our industry's future.

The success of this year's show is in large part due to the tireless efforts of George Przybylowski and Jacqui Elliott and the team at York Communications. Their commitment to this endeavor, coupled with the guidance from TCA's Construct Canada Trade Show Committee, will ensure this Trade Show continues to attract "the very best in the industry" for many years to come. Special thanks go to Paulette Moser, who will be retiring this winter from York Communications, for her excellent sales efforts over past number of years.

Mark your calendars now for the 19th Annual Construct Canada 2007, Nov. 28–30, at the Metro Toronto Convention Centre.

## Living a childhood dream



Matt Stainton took over as TCA chair last week during the association's annual general meeting. A member of the Young Construction Executives Club, Stainton sees importance of recruiting young people to the industry he has loved since a child.

### PCL's Matt Stainton assumes TCA Chair

PATRICIA WILLIAMS  
STAFF WRITER

Matt Stainton set his sights on a career in construction at an early age, spending hours as a child peering through holes in plywood hoarding.

Nowadays the new Toronto Construction Association chair is on the other side of plywood working as senior project manager on special projects for the employed-owned PCL Constructors Canada Inc in Mississauga.

As a student, he got his feet wet working on a co-op assignment at PCL on the BCE Place project and later joined the company in 1995 after graduating from university.

"It was a company that appealed to me," said Stainton, who has an economics degree from the University of Waterloo and a management studies diploma from York University's Schulich School of Business.

He made his debut as a project co-ordinator on the National Trade Centre, and was mentored by the "legendary" PCL construction manager Mike O'Malley. Stainton subsequently acted as project manager on a number of developments, along the way gaining experience in business development and marketing, working with longtime PCL corporate development director Joe Watson. "Joe was almost like a second father to me," Stainton recalled.

In addition to his responsibilities in the special projects realm, Stainton also serves as relationship manager for national partnerships with organizations such as the Bank of Montreal.

See TOP GUN, Pg.2

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## Toronto Construction News

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## PRESIDENT'S REPORT

# The Changing Universe ... in 3D

**T**CA, as you know, frequently hosts seminars on new technologies in the construction industry. My personal favorites are the YCEC lunch time "Sizzlers" which are often very well attended, particularly when our guest speaker is high profile and dynamic. Such was the case on November 8, 2006, with Dr. Dennis Shelden, Chief Technology Officer of Gehry Technologies in Los Angeles. Dr. Shelden's extraordinary credentials include an undergraduate degree in design, a Masters in Engineering, and a PhD from some place called M.I.T. His partner Frank Gehry, is of course THE Frank Gehry, and Gehry Technologies is an L.A. based design and construction technology company that has very likely co-developed the world's most sophisticated building information modeling software. This holistic, technology driven approach to the building process that Gehry calls "virtual building" has the potential to revolutionize the way we design and construct our future projects. At an absolute minimum, sophisticated 3-D modeling is required for those of us who are accountable for the bricks and mortar side of the business to cost effectively estimate what it is the Frank Gehry's of this world actually want us to build! And who in their right mind would commit an affordable stipulated price on a building with relatively few right angles without some form of building information modeling system.

Perhaps I should back up for a moment and explain myself.

The notion of 3-D modeling isn't a new technology. Imagine, for instance, trying to design a 747 jetliner without some sort of 3-D modeling software. Mission impossible! Our industry, however, has traditionally had very little use for sophisticated 3-D modeling software unless a client needs computer generated renderings for marketing for example, which is easily accomplished with 3-D CAD. These days however, the structures making the head lines have far fewer right angles, and conventional tender documents (drawings and specs) are insufficient by themselves.

In Gehry's case, our friend Dennis Shelden looked at AutoDesk's latest building information modeling system,

which as you may already know is called Revit, and found it insufficient for his needs. He ultimately decided that IBM's CATIA V5 was the only canned software capable of addressing the complete product development process, so they worked out a deal with Beck Technology, LLC, to co-develop a product that would take the Catia platform to the next level. And they call this leading edge innovation to the building design and construction marketplace "Digital Project V1-R2".

For those of us who were fortunate enough to witness first hand what "virtual building" is capable of, Dr. Shelden's 90-minute presentation was overwhelming. In fact, from my naive perspective, you simply had to be there to believe it! Virtual building is a process whereby design, construction and operational problems are visualized and solved using computer simulation. That may not mean much on a warehouse addition, but when architects and engineers are working with clients who want to be non traditional, this kind of modeling software may well be indispensable.

For those of you who were unable to attend Dr. Shelden's "sizzler", please rest assured we will have him back. And for those who attended but were too overwhelmed to absorb the full potential of the "virtual building" approach to designing and constructing "modern" buildings, I look forward to seeing you when Dr. Shelden returns!

As always, we will keep you informed on all our upcoming seminars, courses and programs (lunch time sizzlers included) on our tcanetworks.com website. We are also easy to reach should you have any questions.

Respectfully,

John G. Mollenhauer, President and CEO



**John G. Mollenhauer**  
**TCA President**

# Top Gun takes on top role

## Continued from Pg. 1

PCL Constructors Canada Inc. is responsible for most of the PCL family of companies' construction activities in central and eastern Canada.

Active in both construction and business circles, Stainton has served on the TCA board of directors for the past seven years. A member of the Young Construction Executives Club (YCEC), Stainton speaks frequently to teachers, guidance counsellors and students about opportunities in the industry.

He got involved with TCA early in his career, sparked by the networking opportunities the association provides.

"Once I got there, I saw a lot of things that interested me in terms of both personal and career growth and helping out the industry."

The TCA named an award after him, the Matt Stainton Top Gun Award, in recognition of his success in recruiting new members. He has won his own award five times. In 1999, Stainton received the TCA's Distinguished Volunteer of the Year Award.

Stainton noted TCA has emerged from a period of transition following a changing of the guard in the senior management ranks.

"We've tried to take slow and steady steps," said Stainton, who headed up the search committee that interviewed candidates for the position of presi-



**Capturing kids' interest at a young age and holding it until they start thinking about a career is key to attracting the best and the brightest to the industry, says Matt Stainton.**

dent. "We've got that first year behind us now. Things have gone remarkably well, considering that the top two executives changed."

Those positions now are occupied by president John Mollenhauer and executive vice-president Kim McKinney.

The association, which boasts more than 2,220 members, recently completed a long-range planning exercise. As part of that process, it identified some key priorities.

These include making a renewed commitment to the Construction Institute, upgrading the association's

communications infrastructure and promoting careers in construction via the speakers' bureau. Stainton is keen on inspiring a new generation of construction professionals.

"What we're talking about in the long-range plan is going after what I call the Bob the Builder generation," Stainton said in reference to the popular children's television program.

"If we can capture kids' interest in say grade 3 and maintain it until grade 10 or 11 when they are starting to think about career choices, we hopefully can attract the brightest and the best to our industry."



CCA REPORT

The Canadian Construction Association — Your National Voice

The following are some of the current priorities and activities of the Canadian Construction Association (CCA) on your behalf.

Labour Supply Challenges: What is CCA Doing?

Clearly, the top concern expressed by construction industry right across the country remains labour supply. CCA believes that there is no one magic solution to the industry's labour supply challenges. Efforts must be made, and are being made, on a number of fronts as follows:

- *Promotion to Youth and Others* — The industry must continue to aggressively promote construction as a career of choice to Canada's youth and to traditionally under-represented groups such as Aboriginals and women. There are a myriad of excellent initiatives underway at the local, regional, provincial and national level. These efforts must continue. CCA, with the assistance of its Member Associations, has compiled a reference document outlining a number of these initiatives as a means of sharing successful programs with the entire industry. CCA participates in promotional activities at the national level through its involvement in the Canadian Apprenticeship Forum (CAF) and the Construction Sector Council (CSC).
- *Promotion & Enhancement of Apprenticeship & Other Industry Training Vehicles* — The industry must increase its support and use of proven industry training methods such as the apprenticeship training system. This is achieved by working hard to enhance and improve those systems but also by encouraging more construction employers to hire apprentices and new entrants. The success CCA had this year in getting the Federal Government to introduce tax incentives for apprenticeship hiring and training will hopefully help in this regard.
- *Enhancement of the Red Seal Program and Breaking-Down the Barriers to Labour Mobility* — Thirdly, the industry must also push for the expansion of uniform, national training and qualification



Michael Atkinson  
CCA President

standards such as the Red Seal Program and the complete elimination of barriers and disincentives to labour mobility. While there has been a lot of "lip service" given recently to improving inter-provincial labour mobility by both the federal and provincial levels of government, there is little in the way of positive, tangible success to date. The only assurance of true labour mobility in the construction industry remains the Red Seal Program. Industry lobby efforts must intensify, particularly at the provincial level, if there is to be any real improvement in inter-provincial labour mobility in the construction industry beyond the Red Seal Program.

- *The Need for Immigration Reform* — Even with success on the aforementioned fronts, however, there is no question that immigration will have to play a much more significant role in building the construction workforce both in the short-term and in the long-term. Unfortunately, current immigration policy and process in Canada is not construction-user friendly. CCA this past summer released a series of proposed reforms to Canada's immigration system to make it more favourable to the entry of foreign construction workers, both on a temporary and permanent basis.

To date, the response from the Federal Government, while perhaps not as swift and sweeping as one might desire, has been extremely sympathetic and positive, demonstrating a clear understanding of the importance of this issue. The recent

announcements made by Citizenship and Immigration Minister Monte Solberg aimed at expediting the use of temporary foreign workers, especially in B.C. and Alberta, are steps in the right direction. However, there has not been any movement as yet to reform the failings of the permanent immigration system, although CCA anticipates positive reforms in the not to distant future. Shortcomings here include the current point system used to assess permanent residency applicants under the Skilled Worker Program. The current system discriminates against trade workers. There is also a need to provide temporary foreign workers working in Canada under temporary work visas with a mechanism to apply for permanent residency without having to leave the country.

CCA Working to Defeat Federal Anti-Replacement Worker Legislation

In December 2006, the House of Commons Standing Committee on Human Resources began hearings into Bill C-257, a private members' bill sponsored by the Bloc Quebecois that would ban the use of replacement workers during a strike or lockout in industries that fall under the Canada Labour Code. Although construction is not a federally regulated industry, there are grave concerns over the indirect impact that this bill could have on essential business services used by the construction sector (e.g., postal service, transportation, telecommunications, etc.), as well as a fear that its passage could inspire similar changes to provincial labour codes, which would directly impact construction firms. It is for these reasons and others that CCA is opposed to this bill.

With the support of the Bloc Quebecois, NDP, a majority of Liberals, and a handful of Conservatives, the bill passed second reading in the House, and will likely come out of Committee for a vote on third reading. However, following some very eye-opening testimony on the part of the business community during hearings, the Human Resources Committee has agreed to extend hearings into 2007, despite the best efforts of the NDP and Bloc to wrap up hearings in December.

This extension provides CCA members with the chance to make your views known to your local MP! If you are opposed to federal anti-replacement worker legislation, CCA encourages you to write or call your MP to state your position. For a copy of a draft letter to MPs, or for more information on the impact that Bill C-257 could have on the construction sector, contact Jeff Morrison, CCA Director of Government Relations, at jeff@cca-acc.com, or at 613-236-9455, ext: 432.

Other continuing CCA priorities include: **Standard Documents**

- **CCDC2** — The long-awaited release of the updated version of CCDC2 1994 is expected shortly;
- **Subcontract Bidding Guide** — CCA is developing a guide that recommends best practices for prime contractors in subcontracting their work. Most of the principles will follow the new CCDC23 'A Guide to Calling Bids and Awarding Construction Contracts';
- **CCDC Bond Forms** — A question has arisen as to whether or not the two-year lawsuit time restriction in the current CCDC bond forms is enforceable in Ontario given that Province's new limitation legislation. CCA is seeking the Surety Association of Canada's support in modifying the current CCDC bond form language to maintain the intent of the current provision.

Implementing CCA's New Strategic Plan (2006-2010)

Another clear priority for CCA is the implementation of its new 5-year CCA Strategic Plan endorsed by the CCA Board in 2006. That plan includes strengthening communications with members, partnering with its Member Associations, forming strategic alliances with outside organizations to achieve mutual objectives, streamlining its operations, and becoming a major force in the establishment of ethical business practices in the industry through the development of a Code of Conduct for its own operations and for that of its members, including in the area of industry practices.

TCA 25<sup>th</sup> Annual Ski Day

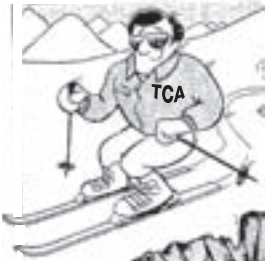
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COCA REPORT

‘Spills Bill’ has consequences for contractors

In 2004, the provincial government introduced legislation to create serious financial penalties for causing a “spill” of any substance that “may” affect the environment. The tabling of Bill 133 (the “spills bill”) signaled the most profound — and severe — change in environmental law in decades. Two of the provisions in Bill 133 caused immediate concern. First, the penalties are to be assessed with a “reverse onus” on the perpetrator. This means that the concept of “alleged perpetrator” disappears. Instead of the Crown having to prove its case (as in a prosecution), the perpetrator must prove his or her innocence. Second, the Bill specifically denies due diligence as a defence. The government said that it had to introduce such measures a) to act

as a deterrent and b) to get money quickly into the hands of municipalities that may suffer interruptions to their water systems. The wording of Bill 133 was so general that it appeared the new Environmental Penalties (EPs) could apply to anyone. Realizing that so many companies in the construction industry work on or near water systems, COCA immediately joined with other employer groups to challenge the legislation or to limit its application. COCA was successful insofar as the Minister of Environment soon announced that the Regulations to Bill 133 would limit the application of EPs to companies listed under the Municipal, Industrial Strategy on Abatement (MISA) at the ministry. MISA companies are generally those that are located on



David Frame  
COCA President

waterways and/or utilize large amounts of water in their operations, such as mines, mills, factories, refineries etc COCA is always concerned that unnecessarily complex and punitive legislation can severely dampen the attractiveness of Ontario

as a place for companies to invest or grow. Bill 133 and its proposed Regulations certainly give the impression that Ontario is not “business friendly” but it remains to be seen how the legislation will be utilized by MOE field staff. We are discovering, however, that the legislation already is having some unintended consequences for construction apart from the potential to discourage investment. It is clear that a great deal of the construction work undertaken on MISA sites is done by members of COCA associations. As the law stands today, any contractor working on a MISA site who causes a spill — perhaps by breaching a lagoon — would not be issued an Environmental Penalty; it would be levied on the owner, the MISA company.

Naturally, MISA companies are not thrilled at that prospect and have started to explore ways of protecting themselves. Member of the Canadian Chemical Producers’ Association, for example, are asking how construction contract language can be altered to provide their companies indemnification. By the same token, CCPA members appear concerned that they may not be able to continue hiring smaller, regular contractors because of the seriousness of the EPs, which can range up to \$100,000 per day. COCA is taking up this challenge and will work with all groups, including the provincial government, to ensure fair competition in the construction industry for all members. Watch our website, www.coca.on.ca for the latest news and developments.

TCA 2007 Golf — Time for a change!



For many years now, TCA’s Annual Golf Classic is one of the most successful and sought-after golf tournaments offered by any association. In fact, this is one of the reasons that TCA events are so successful — incredible networking opportunities with the “who’s who” of the construction industry in the Greater Toronto Area.

After many successful years at Lionhead and Royal Ontario, TCA’s Entertainment Committee made the decision to move to another venue and day of the week. In this regard, the 2007 golf tournament will be held on **Thursday, May 24, 2007** at The Club at Bond Head (north and south courses) and Copper Creek Golf Club. Bond Head’s South Course is a traditional Links style course with tall deep fescue and ragged edged bunkers that will test even the most seasoned player. The North Course is every bit as challenging but is more traditional in design, with dramatic elevation changes, lush bluegrass rough lined with trees. Copper Creek has emerged as one of the top facilities in the GTA, set amid the rolling hills and forests of the Humber River Valley. Visit these sites for more information and photos:



The Club at Bond Head — <http://www.theclubatbondhead.com/theclub.html>  
Copper Creek Golf Club — <http://www.coppercreek.ca/>

If you haven’t had an opportunity to golf at these courses, now is your chance. TCA’s order form for golf will be on the street April 2, 2007. As is our policy we handle all applications on a first come/first served basis, however, you may request any of the courses offered. Once one course is full, we will then move all golfers over to the other courses. Each course will have its own registration desk and once golf is over, we will all dine together — all three courses will gather in Copper Creek’s dining room after golf.

Remember April 2, 2007 is the date for registration. We expect to have well over 400 golfers in attendance again this year.

See you out on the links. FORE!!  
Dave McFarlane, EllisDon Construction  
Chairman - TCA Entertainment Committee





ASSOCIATION PROFILE



2006 Architectural Woodwork Awards  
AWMAC Ontario Chapter  
November 18, 2006



The Architectural Woodwork Manufacturers Association of Canada — Ontario Chapter held it's inaugural Architectural Woodwork Awards on November 18, 2006 at the Pearson Convention Center.

These awards are given to member manufacturing companies and design authority companies who exhibit excellence in architectural manufacture and design.

We are pleased to announce the winners of the 2006 Architectural Woodwork Awards.

**Projects \$0 - \$149,000 category:**  
**Herzig Eye Institute**  
DCL Woodworking  
UW Design Group



**Projects above \$150,000 category:**  
**Library of Parliament**  
Woodarts Inc.  
Ogilvie & Hogg  
Desnoyers Mercure et  
associés  
Spencer R. Higgins and  
Lundholm Associates  
Architects in Joint Venture



**GIS Project category:**  
**Four Seasons Centre**  
Art Magic Carpentry  
Diamond and Schmitt  
Architects Inc.



**GIS Specified Projects category:**  
Peter Hossack Architect Inc.

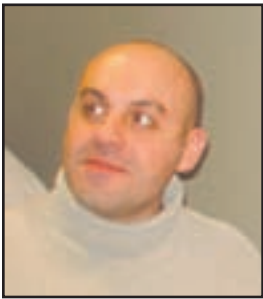
Carlo DeFrancesco (right) presents an award to Peter Hossack, Architect, for the most GIS-specified projects category



**Exceptional Service Award:**  
Craig Clark  
Craco Machinery

Vince Parolin (right) presents Exceptional Service Award to Craig Clark of Craco Machinery

Membership Recruitment & Retention Committee



Top Gun – Dan Bozzelli

The **Membership Recruitment & Retention Committee** celebrated with the 2006 Campaign Top Gun for a successful membership year at the executive suite of the Air Canada Centre. Invited to attend were Top Gun — Dan Bozzelli from Vanbots and other top sellers.

We had a fabulous time watching the Raptors game and our special thanks to Christina Marra of Roma Fence for the event sponsorship.



(Left to right): Kim McKinney – TCA Vice President; Polyanna Fok – TCA Director of Membership; Bob Hopkins – ADP –Health & Safety Division; Bruce Brown - Bruce A. Brown Associates Limited; Romeo Milano – Safetech Environmental Limited; Dan Bozzelli (2006 Top Gun) – Vanbots Construction Corporation; John Mollenhauer – TCA President, Joyce Usher-Mesiano & Donna Walczyk – both from National Brokers Insurance Services Inc.; David Froese from TCA and (Front) Dan Cooke from Bank of Nova Scotia.



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### TCA's Speakers Bureau

Speakers Bureau is undoubtedly a huge success. Requests for our dynamic speakers are coming in on a weekly basis. The continued growth of the Speakers Bureau relies on our dedicated volunteers. To those who have taken the time to spread the word to the students about the various opportunities that are available in the professional sector of the construction industry — many thanks.

If you have an interest in joining TCA's Speakers Bureau and being part of the team that is helping to build the future leaders of our great industry please visit [www.tcanetworks.com](http://www.tcanetworks.com) or contact Stephanie Mills at [smills@tcanetworks.com](mailto:smills@tcanetworks.com) or 416-499-4000 ext. 23.

**Please help us build the future of construction!**

Special thanks to the following volunteers:  
Mark Krantzberg — George Brown College



# One benefit of a TCA membership – Marketing Opportunities

**TCA is currently 2200 corporate members strong. There are various ways that you can take advantage of our marketing opportunities — available to TCA members only.**

**Classified listing — The 2007 Construction Book/TCA Membership Directory & Buyers Guide** — The “Construction Book” is an indispensable reference to the construction industry and it is It is your tool to connect with other TCA members. It includes a complete TCA membership roster, key industry contacts and important decision-making information. We print 4500 copies of this Construction Book for distribution. Deadline for inclusion: April 1st, 2007

**Internet listing and linkage — [www.tcanetworks.com](http://www.tcanetworks.com)** — With automatic publishing of the “Construction Book” on the internet (giving you free links to your website and email addresses), this membership directory & buyers guide becomes a low cost, high visibility marketing tool in profiling the products and services of our members’ businesses.

Please contact Lauren Korody at 416-499-4000 ext.54; email: [lkorody@tcanetworks.com](mailto:lkorody@tcanetworks.com) for more information.

**Advertising — Toronto Construction News** — As a member of TCA, you will receive Toronto Construction News, a bi-monthly newspaper dedicated to keeping members informed on construction issues. By using TC News as an advertising vehicle, you are able to reach new customers and reinforce your company’s services with your existing customer base. Distribution of this newspaper includes all TCA members, architects and consulting engineers in the Metro Toronto areas.

**Direct Mail Service** — TCA will send your message to the “decision makers” in the construction industry as an insert in the “Toronto Construction News”.

For more information on advertising or putting an insert in the newspaper, please contact Robert Elias at (905) 752-5526; email: [robert.elias@reedbusiness.com](mailto:robert.elias@reedbusiness.com)

**Event Sponsorship** — Make full use of the networking (paid or free events) opportunities available through your TCA membership. Sponsor TCA events like Ski Day, Golf Tournament, Industry Dance etc. etc. ... and get your name out to our members. To enquire about opportunities, please contact Mary Thorburn at 416-499-4000 ext.14; email: [mthorburn@tcanetworks.com](mailto:mthorburn@tcanetworks.com) for upcoming events.

**Trade Show/Conference — Construct Canada 2007, Nov. 28, 29 & 30** — Annually, this trade show offers members an opportunity to showcase their products and services, as well as meet and interact with the industry leaders. This unique forum/conference is also a showplace for latest technologies and innovations in the construction industry. Please contact George Przybylowski of the show management office (York Communications) at 416-512-1215 ; email: [george@yorkcom.to](mailto:george@yorkcom.to) for more information.



**Open House — Members Day 2007, May 17** — The TCA Construction Centre is open every working day to our members and visitors. To help members in promoting their business on a smaller scale, we organize a “Members Day” event every May. It is a free table-top display opportunity (first-come-first-serve basis) for members to profile their products/services inside or outside the building of the Construction Centre. There will also be free seminars, demonstrations and presentations going on throughout the day. Reservations can only be taken after February 1st, please look for the announcement in this newspaper or for our fax/email bulletins.



**TCA’s Speakers’ Bureau** — If you are knowledgeable about your specific sector in the construction industry, this is your opportunity to get your name, your company and your expertise out in front of an audience of public/high school groups, college/university students, professional/community organizations and colleagues. Get involved and get your company name and message out to the crowd. For more information, please visit our website at [www.tcanetworks.com](http://www.tcanetworks.com) and register on line.



**Business Card Promotion — Members’ Wall of Fame** — TCA’s “Wall of Fame” offers members the opportunity to place a blown-up version of their business card right out in front of scores of potential buyers and key decision makers of construction services — TCA members, visitors and course/seminar attendees. Increase your company’s visibility; sell your products and services. Please contact Abdul Hoosen at 416-499-4000 ext.11; email: [ahossen@tcanetworks.com](mailto:ahossen@tcanetworks.com) for more information.



**Product Display** — Member companies have the opportunity to heighten their corporate image by displaying their products at the Toronto or Mississauga offices for a small annual fee. Space is limited. Please contact our president, John Mollenhauer, at 416-499-4000 ext.16; email: [jmollenhauer@tcanetworks.com](mailto:jmollenhauer@tcanetworks.com) for available space.





# YCEC Family Skate Day



Toronto Construction Association’s Young Construction Executives’ Club (YCEC) held its third annual Family Skate Day on Saturday, January 13. Nearly 75 family members and friends came out to the free event at the Powerade Centre, home of the Ontario Hockey League’s Brampton Battalion. Everyone had a great time.

We would like to thank all those that attended this event and we hope to see you at the next YCEC function. For more information on the YCEC contact Stephanie Mills at 416-499-4000 ext. 23 or by email at [smills@tcanetworks.com](mailto:smills@tcanetworks.com)



Photos by  
**PATRICK McCONNELL**  
Daily Commercial News





# TCA Christmas Luncheon attracts over 2100 guests

TCA's Annual Christmas Luncheon attracted over 2100 guests — and a grand head table of the Association's Board of Directors, Past Presidents and distinguished industry leaders. The luncheon was the finale to the annual Construct Canada trade show. This year's MC was Johnny "Bagpipes" Johnston, who delivered his comedy performance with a Scottish twist. Thanks are extended to St. Paul Guarantee Insurance Company as the luncheon wine sponsor. During the luncheon, attendees viewed a PowerPoint presentation on TCA's year in review.

This year, TCA presented Mayor Hazel McCallion with a plaque, honouring her as the Honourary Chair of the Mississauga Construction Association. TCA and its members recognize Mayor McCallion's dedication and support of the construction industry.

TCA also made a cheque presentation to the Manchester Family for TCA's "Support Katie" Fund. Tragically, Katie's Mom and Dad met their untimely death in an automobile accident in May of last year. Lisa, Katie's Mom, was TCA's Manager of Information Systems, and was instrumental in the implementation of our industry leading electronic plans room. During Lisa's 11-year tenure with the Toronto Construction Association, Lisa earned the respect and admiration

of all who had the privilege of knowing her, and her bubbly disposition and quiet competence was legendary.

TCA presented Lee Baker, Chairman of Construct Canada, with a ceremonial shovel, to thank him for his volunteer time and dedication as Chairman of the Construct Canada Committee.

The 2006 winner of the Donald P. Giffin Sr. Construction Industry Achievement Award was **Ken Benson** of Benson Steel. Those considered for the award are persons or organizations that have benefited the construction industry through major contributions they have made to its progress and development.

The 2006 TIPTA (Temple W. Harris Innovative Product/Technology Award) Award Winner is **Bluebeam Software Inc.** The decision of the judges recognizes **Bluebeam Software Inc.'s PDF Revu** as the first and only PDF creation, viewing, markup and editing software specifically designed to fit the needs of Tablet PC users in the construction industry. **Bluebeam** makes it easy for users to quickly redline, calculate measurements electronically and edit design documents while on the road and at the jobsite. In addition to the obvious industry recognition, the TIPTA Award includes some \$14,000 in promotional value.



Johnny "Bagpipes" Johnston leads the Head Table into the Luncheon Hall



TCA Past Presidents and Marilyn and Ken Benson enjoying a cocktail



John Mollenhauer and Lee Baker



Richard Maxwell, flanked by Matt Stainton and Geoff Kinney



Past and Present Directors – Albert Salvatore, John Garbin, Walter Miller, John Salvatore, Al Pim



Matt Tomjenovic, Dave Kueneman, Mayor Hazel McCallion, Roly Nicholls



Matt Stainton, Greg Andrushko, Craig Lesurf





Clockwise from Top Left: Presentation to the Manchester Family re TCA's "Support Katie" Fund; Presentation to Mississauga Mayor Hazel McCallion for her support; Presentation to Lee Baker re Construct Canada Chairman; Presentation to Ken Benson re Giffin Award; Education and Entertainment share a photo op – Craig Lesurf and David McFarlane; Overview of the room; Presentation to Richard Lee re TIPTA; and Chairman toasts to Canada and the Queen; Centre: Johnny "Bagpipes" in action



# Ice Hockey Challenge — YCEC Cubs vs. TCA Cougars

TCA held its first ever hockey challenge between the YCEC Cubs and the TCA Cougars on Saturday, January 13 following the YCEC Family Skate. Both teams played extremely hard on the OHL Brampton Battalion home ice in the Powerade Centre. The YCEC Cubs came out on top with a 6–2 win over the TCA Cougars.







Photos by  
**PATRICK McCONNELL**  
Daily Commercial News



# TCA Welcomes New Members

**1325457 Ontario Inc.**  
Mr. Warren Beatty  
Box 539  
Campbellville, ON LOP 1B0  
Tel: 416-984-9587  
Fax: 905-854-4513  
Window Washing Equipment

**A Plus General Contractors Corp.**  
Mr. Peter Martin  
87 Thornmount Dr., Unit 16  
Toronto, ON M1B 5S5  
Tel: 416-281-5556  
Fax: 416-281-0853  
General Contractor

**Allview Construction Services Ltd.**  
Mr. Bart Fudala  
2644 Pollard Court  
Mississauga, ON L5C 3J1  
Tel: 905-803-0025  
Fax: 905-803-0029  
Demolition, Concrete Cutting & Coring

**Axxess Environmental**  
Mr. Craig Dewar  
4936 Yonge St., Ste. 306  
Toronto, ON M2N 6S3  
Tel: 416-732-4589  
Fax: 416-732-4627  
Environmental Contractor  
Specializing in Asbestos Removal, Mould Remediation and Interior Demolition

**Azimuth Three Enterprises Inc.**  
Mr. Jean Diab  
127 Delta Park Blvd.  
Brampton, ON L6T 5M8  
Tel: 905-793-7793  
Fax: 905-793-0780  
Steel & Telecommunication Construction

**Blaze-Tech Fire Protection & Environmental Services**  
Mr. Mark Krytiuk  
75 Ruffet Dr.,  
Barrie, ON L4N 0N8  
Tel: 416-476-5658  
Fax: 705-719-6129  
Asbestos Abatement/  
Consulting & Spray Fireproofing

**Cabletek Systems Inc.**  
Mr. Aleck Vasiliou  
1 Whitmore Rd., Unit 18  
Woodbridge, ON L4L 8G4  
Tel: 905-264-9030  
Fax: 905-264-5636  
Telecommunications & Structured Cabling Contractor

**Cablofil Inc.**  
Mr. David Kreissler  
533 Galway Dr.  
Burlington, ON L7L 2S6  
Tel: 905-681-5380  
Fax: 905-681-2206  
Cable Management

**Cladco**  
Mr. Neil Ferdowski  
47B Harbour Square,  
P.O. Box 81076  
Toronto, ON M5J 2G4  
Tel: 647-477-2725  
Fax: 647-477-5728  
Aluminum Architectural Panels & Cladding

**Clifton Group General Contractors**  
Mr. Wade Clifton  
7 Delair Cres.  
Thornhill, ON L3T 2M3  
Tel: 416-607-6429  
Fax: 416-607-6464  
General Contractor: Office Interiors

**Coban Stucco**  
Mr. Edogan Coban  
70 McCormack St.  
Toronto, ON M6N 1X7  
Tel: 416-315-7991  
Fax: 416-604-4171  
Stucco Contractor

**Conundrum Capital Corporation**  
Mr. Daniel Argiros  
BCE Place, Canada Trust Tower, 161 Bay St., Ste. 2220  
Toronto, ON M5J 2S1  
Tel: 416-815-1330  
Fax: 416-815-1339  
Property Management

**Corporate Floorworks Inc.**  
Mr. John Shortreed  
7035 Maxwell Rd., Unit 4  
Mississauga, ON L5S 1R5  
Tel: 905-670-8201  
Fax: 905-670-8208  
Flooring Contractor: Epoxy, Carpet, Resilient & Hard tile

**Crosstown Commercial Painting Inc.**  
Mr. Gaetano Leo  
26 Morbank Dr.  
Toronto, ON M1V 2M3  
Tel: 416-316-1855  
Fax: 416-291-6605  
Painting Contractor

**Decora Building Restoration Limited**  
Mr. Demetre Canavas  
744 Pharmacy Ave.  
Toronto, ON M1L 3J6  
Tel: 416-285-7788  
Fax: 416-285-6543  
Building Restoration, General Contracting

**Deerborne Insurance Inc.**  
Ms. Laura Kennedy  
2072 Avenue Rd.  
Toronto, ON M5M 4A6  
Tel: 416-223-9000  
Fax: 416-488-7300  
Insurance Broker, Home/Auto & Bonding

**Drake & Associates**  
Mr. Ralph Drake  
40 Wynford Dr., Ste. 312  
Toronto, ON M3C 1J5  
Tel: 416-449-0399  
Fax: 416-449-0103  
Project & Construction Management

**EMCO Disposal Services Limited**  
Mr. George Cappello  
452 Birchmount Rd.  
Scarborough, ON M1K 1N8  
Tel: 416-690-4311  
Fax: 416-690-9989  
Disposal Service

**Environmental Management Solutions (EMS)**  
Mr. Neil Ryan  
5500 North Service Rd., 2nd Fl.  
Burlington, ON L7L 6W6  
Tel: 905-335-2100  
Fax: 905-335-2200  
Waste Disposal Service

**Environmental Services Canada Inc.**  
Mr. Byron Mazariegos  
1650 Dundas St. E., Ste. 264  
Mississauga, ON L4X 2Z3  
Tel: 416-633-8630  
Fax: 866-311-6312  
Interior Demolition, Abatement, Environmental Contractors

**Ferro Canada Inc.**  
Mr. Peter Ferrante  
95 Royal Crest Court, Unit 15  
Markham, ON L3R 9X5  
Tel: 905-946-0787  
Fax: 905-946-0780  
Environmental Contractor - Mould / Asbestos Abatement

**Firepoint Technologies Inc.**  
Mr. Fred Baumgartner  
180 Wilkinson Rd., Unit 27  
Brampton, ON L6T 4W8  
Tel: 905-874-9400  
Fax: 905-874-9479  
Fire Safety Plans Supplier

**Formglas Inc.**  
Mr. Sean Gerth  
2 Champagne Dr.  
Toronto, ON M3J 2C5  
Tel: 416-635-8030  
Fax: 416-635-6588  
Manufacturer of GRG & GRC Products

**Four Seasons Drywall Systems & Acoustics**  
Mr. Vern Zaffy  
72 Dynamic Dr., Unit 6  
Scarborough, ON M1V 3X6  
Tel: 416-298-9960  
Fax: 416-298-1399  
Drywall Systems

**Frame Worx Contracting**  
Mr. Bhola Verma  
7222 Torbram Rd., Unit 14  
Mississauga, ON L4T 3V2  
Tel: 905-405-9679  
Fax: 905-405-9678  
Concrete Formwork, Rebar, Excavation & Backfilling

**GE Modular Space**  
Mr. Romeo Fracassi  
2300 North Park Dr.  
Brampton, ON L6S 6C6  
Tel: 905-794-3870  
Fax: 905-794-3907  
Manufacturer & Supplier of Modular Structures

**Global Door & Hardware Co. Ltd.**  
Mr. Joe Paniculam  
335 Nugget Ave., Unit 11  
Scarborough, ON M1S 4J3  
Tel: 416-297-8977  
Fax: 416-297-8947  
Manufacturer and Distributor of Hollow Metal Frames, Doors and Screens

**Homebridge Canada Inc.**  
Mr. Benno Severs  
576 Byrne Dr., Unit N  
Barrie, ON L4N 9P6  
Tel: 705-722-0209  
Fax: 705-728-9308  
HVAC Contractor

**J & M Sandblasting**  
Mr. John Hottot  
860 Colonel Sam Dr.  
Oshawa, ON L1H 8A9  
Tel: 905-436-6582  
Fax: 905-436-7468  
Sandblasting & Painting (Industrial) Service

**Jonkman & Sons Limited, Frank**  
Mr. Frank Jonkman  
2235 Canal Rd., R.R. #4  
Bradford, ON L3Z 2A6  
Tel: 905-773-5353  
Fax: 905-775-4785  
Greenhouse Manufacturer & Installer

**Labour Ready Temporary Services**  
Mr. Neal Kearney  
195 Church St.  
Toronto, ON M58 1Y7  
Tel: 416-304-1220  
Fax: 416-304-0762  
Temporary Manual/ Construction Labour

**Marin (2000) Inc.**  
Mr. Emilio De Luca  
106 Corstate Ave, Unit 2  
Concord, ON L4K 4X2  
Tel: 905-738-5046  
Fax: 905-738-9501  
Drywall Contractor

**McElhinney Consulting**  
Mr. Owen McElhinney  
3518 Lakeshore Rd.  
Burlington, ON L7N 1B7  
Tel: 905-637-9361  
Fax: 905-637-4927  
Claim Services and Claims Consultants

**Merlin General Corporation**  
Mr. Rick Goodman  
P.O. Box 272, 1475 - 5th Concession  
Kincardine, ON N2Z 2Y7  
Tel: 519-396-7900  
Fax: 519-396-7901  
Engineering Consulting, Power GCV

**Metron Construction Inc.**  
Ms. Katherine Russell  
550 Eglinton Ave. W.  
P.O. Box 38115  
Toronto, ON M5N 3A8  
Tel: 416-487-3200  
Fax: 416-421-4343  
Construction Management

**Ontario Fox Corp.**  
Mr. Paul Michelin  
219 Saunders Rd.  
Barrie, ON L4N 9A8  
Tel: 705-728-2818  
Fax: 705-728-4612  
Masonry Contractor

**Orlando's Excavating Inc.**  
Mr. Joe Orlando

54 Snider Ave.  
Toronto, ON M6E 4R9  
Tel: 416-787-9955  
Fax: 416-787-9955  
Excavating Contractor

**Parliament Building Group/ Glass**  
Mr. Suvil Parikli  
233 Carlaw Ave.  
Toronto, ON M4M 3N6  
Tel: 416-469-1109  
Fax: 416-469-1024  
Glazing Contractor & Drywall Supplier

**Raymond James Ltd.**  
Mr. Geoffrey Goad  
Scotia Plaza, 40 King St. W., Ste. 5300  
Toronto, ON M5H 3Y2  
Tel: 416-777-7030  
Fax: 416-777-7181  
Investment Bankers

**Ruso Construction Inc.**  
Mr. Robert Ruso  
2318 Salcome Dr.  
Oakville, ON L6H 7N3  
Tel: 905-257-4269  
Fax: 905-257-0839  
General Contractor

**Sarafinchin Associates Ltd.**  
Mr. Murray Sarafinchin  
238 Galaxy Blvd.  
Toronto, ON M9W 5R8  
Tel: 416-674-1770  
Fax: 416-674-1997  
Consulting Engineers

**Scanic Group Inc.**  
Mr. Erik Wallgren  
3565 King Rd.  
King City, ON L7B 1M3  
Tel: 416-919-7772  
Fax: 905-833-2121  
Construction Management & Project Management

**Shewfelt Construction Corporation**  
Mr. Darcy Martinow  
1377 Cormorant Rd., Ste. 206  
Ancaster, ON L9G 4V5  
Tel: 905-304-4396  
Fax: 905-304-8548  
Mechanical Contractors: Plumbing & Heating

**Star Concrete Pumping Inc.**  
Mr. Pat Lamanna  
100 Creditstone Rd.  
Concord, ON L4K 1P2  
Tel: 905-660-2441  
Fax: 905-738-2484  
Concrete Pump Truck Rental

**Steel City Millwork**  
Mr. John Williams  
2141 Concession 12 Walpole  
Hagersville, ON N0A 1H0  
Tel: 905-768-7658  
Fax: 905-768-7659  
Rough & Finish Carpentry Installation, Doors & Hardware Millwork

**Stryker**  
Ms. Brigida Liebing  
45 Innovation Dr.  
Hamilton, ON L9H 7L8  
Tel: 905-690-5700

Fax: 905-690-5698  
Medical Supplies and Technology

**Sure Seal Pavement Maintenance Inc.**  
Mr. Lance Bradshaw  
4 Hayloft Court  
Brampton, ON L6X 4R7  
Tel: 416-410-3705  
Fax: 905-796-6879  
Paving Contractors: Asphalt Maintenance, Linemarking, Asphalt Repair

**Thermo Design Insulation**  
Mr. Warren Barnes  
5080 Timberlea Blvd., Unit 6  
Mississauga, ON L4W 4M2  
Tel: 416-865-9195  
Fax: 905-624-2339  
Supply/Installation of Composite Panels

**Totalsiteworks Inc.**  
Mr. Jerry Maheras  
521 Glengarry Ave.  
Toronto, ON M5M 1G2  
Tel: 416-500-3007  
Fax: 416-787-8180  
Site Servicing, Grading, Excavation/Backfill, Parking Lot Construction

**Tremco Roofing Canada**  
Mr. Paul Sheehy  
220 Wicksteed Ave.  
Toronto, ON M4H 1G7  
Tel: 416-857-8824  
Fax: 905-248-3155  
Roofing Material Manufacturer

**Trojan Environmental Concepts Inc.**  
Mr. Bob Garbutt  
225 Pony Dr., Unit 3  
Newmarket, ON L3Y 7B5  
Tel: 905-898-8923  
Fax: 905-868-9302  
General & Mechanical Contractor

**Ultimate ICF Systems**  
Mr. Carlos Newton  
1130 Mulock Dr.  
Newmarket, ON L3Y 9C2  
Tel: 905-898-8506  
Fax: 905-856-0432  
Integraspec Insulated Concrete Forms Supplier, Concrete Forming Contractor and Building Envelope Consultants

**Via - Con Masonry Inc.**  
Mr. John Sconza  
610 Bowes Rd., Unit 12  
Concord, ON L4K 4A4  
Tel: 905-761-0709  
Fax: 905-761-8228  
Masonry Subcontractor

**Wolfe Works**  
Mr. Lou Bartella  
587 Hanlan Rd.  
Woodbridge, ON L4L 4R8  
Tel: 905-266-1010  
Fax: 905-266-1015  
Architectural Products Manufacturer and Installer



# ASSOCIATION PROFILE

## Concrete Floor Contractors Association of Ontario announces new Executive Director



The Concrete Floor Contractors Association of Ontario is pleased to announce the appointment of Geoff Kinney as its new Executive Director.

Geoff brings over 20 years experience in the concrete floor industry to this new managing role with the Association in support of its member companies. Geoff's responsibilities include managing the day-to-day activities of the Association including: labour relations, technical support, promotion, safety and quality programs. The addition of Geoff Kinney as the CFCA's first full time representative will assist its members to improve the quality of their services to benefit their clients.

For 35 years, members of the Concrete Floor Contractors Association of Ontario have defined the standard of quality in the concrete flooring industry. CFCA members have installed hundreds of millions of square feet of concrete floors

for commercial, industrial, institutional and residential users across Canada. Our members are committed to workplace safety, training, quality workmanship, environmental concerns, ethics and service excellence.

The CFCA offers website assistance at [www.concretefloors.ca](http://www.concretefloors.ca) for owners, specifiers, clients and users of concrete floor surfaces. If you would like more information, please visit us online or e-mail [geoff@concretefloors.ca](mailto:geoff@concretefloors.ca)

Apollo-Belmont-Bravo-Centis-Diplock-Duron-Forma-Marrik-Metro-Structural-Tricon-United-BASF-Bekaert-Euclid-Sika

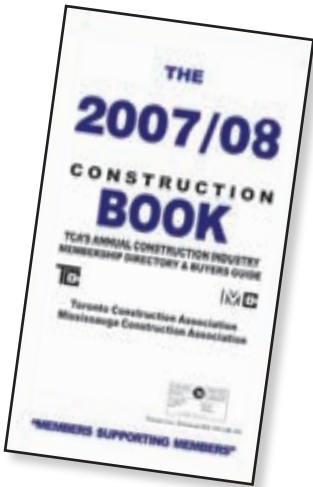
**The Concrete Floor Contractors Association of Ontario**  
70 Leek Crescent, Richmond Hill, Ontario, L4B 1H1  
General Inquiries: (416) 499-4000 Ext 14  
Geoff Kinney (direct): 905-582-9825

### PROMOTE .....

- Your **PRODUCT**
- Your **SERVICE**
- Your **NAME**

Don't miss YOUR OPPORTUNITY to be listed in the 2007/08 issue of TCA's **'CONSTRUCTION BOOK'**

The Toronto Construction Association will soon be producing its annual **Construction Book** — of contractors, manufacturers, suppliers, professionals, and services. The **Construction Book** provides high visibility and is an effective way of communicating your identity and services throughout the construction industry of the Greater Toronto area. This comprehensive listing promotes TCA/MCA members, their products and services to over 4,000 direct buyers and decision-makers in the construction industry. The **Construction Book** is also available on our web site with a direct link to your home page, from your Classified listing.



Watch for your chance to be listed!

## TCA ANNUAL REPORTS NOW AVAILABLE

If you wish to receive a copy of the documents listed below, please complete and return form to:

**Evelyn Kilcullen, Toronto Construction Association**  
Fax: 416-499-8752, E-mail: [ekilcullen@tcanetworks.com](mailto:ekilcullen@tcanetworks.com)

Name: \_\_\_\_\_  
Company: \_\_\_\_\_  
Address: \_\_\_\_\_  
Phone: \_\_\_\_\_  
Fax: \_\_\_\_\_

Please send:  
\_\_\_\_\_ 2006 TCA Annual Report  
\_\_\_\_\_ Minutes of January 30, 2007 TCA Annual Meeting

# CANADATA REPORT

## "TOP FIVE" FOR DECEMBER 2006

These are five of the largest projects recently started in the Toronto area, according to CanaData.

Region	Type of Construction	Description	Sq. Ft. 000s	\$s 000,000s
Vaughan	Commercial	New Civic Centre, Phase 1 (administration building; 4 stories) 2141 Major Mackenzie Drive, City of Vaughan (Purchasing)	275	\$84
Ajax	Commercial	Warehouse and Distribution Centre (1 storey), Highway 401 and Salem Road, Loblaw Companies Limited	800	\$56
Toronto	Residential	The Pinnacle - Phase 2, Building C (47 storeys; 487 units), Yonge, Harbour and Bay Streets, Pinnacle International	487	\$53
Brampton	Residential	Renaissance Condominium Complex (27 storeys; 301 units), 11 George Street North, Alterra Development Limited	485	\$53
Brampton	Commercial	Retail/Big Box Development (Golf Town, PetSmart, etc.), Airport Road and Highway 7, Fieldgate Development	500	\$45
Totals:			2,547	\$291

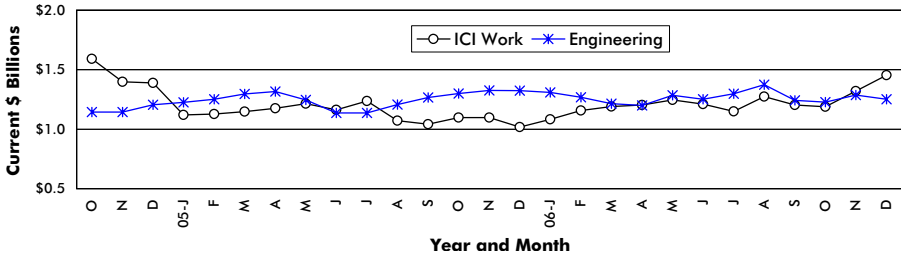
\*A square footage measure does not apply for alteration and engineering work.

## DECEMBER 2006 YEAR-TO-DATE FIGURES ON CONSTRUCTION STARTS — CMA TORONTO\*

Type of Construction	Jan.-Dec. 2006	Jan.-Dec. 2005	% Change
Residential:			
\$ Millions	\$3,542.6	\$3,677.9	-4%
Millions of Sq. Ft.	38.656	46.918	-18%
Commercial:			
\$ Millions	\$757.4	\$377.1	101%
Millions of Sq. Ft.	5.138	3.401	51%
Institutional:			
\$ Millions	\$683.4	\$821.7	-17%
Millions of Sq. Ft.	2.974	4.242	-30%
Industrial:			
\$ Millions	\$13.8	\$83.7	-84%
Millions of Sq. Ft.	0.133	0.238	-44%
Engineering:			
\$ Millions	\$1,250.6	\$1,426.2	-12%
(no sq. ft. for engineering)			
Totals:			
\$ Millions	\$6,247.8	\$6,386.6	-2%
Millions of Sq. Ft.	46.901	54.799	-14%

\*Census Metropolitan Area (CMA) Toronto includes Ajax/Pickering in the east, Bradford/Lake Simcoe to the north and Caledon/Milton/Oakville in the west. Square footage is relatively constant-valued versus current dollar figures.

## TORONTO CONSTRUCTION STARTS – MOVING 12-MONTH TOTALS



ICI = Industrial + Commercial + Institutional.

Data source and charts: Reed Construction Data – CanaData.



©2007 CanaData®. CanaData is a statistics-gathering and forecasting agency for the construction industry and is a product line of Reed Construction Data.  
Tel: 1-800-465-6475 • Fax: 1-800-396-9413.

# PAL



## Political inaction can hurt your business!

TCA's Political Action Lobby would like to make a difference so that construction's voice can be heard. As a PAL team member you are paired up with a local politician and/or council to work towards effective government lobbying.

As a PAL team member you are asked to monitor local issues that affect the construction industry. It's your job to visit your local politician as a 'PAL' – as a TCA representative. When issues arise that the industry must address you will be provided with all the background information on the issues and a "how to" make construction's case. All you have to do is to communicate construction's position to your political "PAL".

In today's political environment TCA needs volunteers to deliver construction's message. We need you to get involved so please register today at [www.tcanetworks.com](http://www.tcanetworks.com) and be a PAL.





# Discount Programs

**Bell Mobility** – \$22.50/m, per second billing. GoTrax free demo trial to track your mobile workforce. New walkie talkie \$15 unlimited calling, no ld. charge.

**CAA Canadian Automobile Association** – e.g. \$59.20\* (Basic) rate. Emergency road service and travel information.

**Choice Hotels Canada** – 15-20%\* off regular rates. Accommodations or hotels.

**Glintel** – \$12.00\*/day/technican. m-Linx Mobile Worker for field work productivity.

**Imagewear by Mark’s Work Wearhouse** - Imagewear 10% savings on regular priced program items - valid at any store in Canada.

**Marlies** – Ricoh Coliseum Exec.Suite - Share – \$1,549 for 12, tickets & sports fan buffet etc. included.

**Morris & Mackenzie Inc** – TCA Benefits Plus™\* Group health insurance program for companies with 3 or more employees.

**Park ‘N Fly** – 25%\* off. Airport parking.

**Petro-Canada** – 2.4¢\* off/litre of gas, minimum consumption of 300 litres/month only per company. Gasoline discount and control services.

**Samko/Miko Warehouse** – 35-75%\* off toys/giftware. Stores open from Sept. till Dec. (*Seasonal*)



**Telus/Fox Wireless** – Free incoming calls & US roaming\*. PCS / Mike BlackBerry (combined cell phone/pager/ 2-way radio) / Web Services.

**Thrifty Car Rental** – Guaranteed lowest\* rate. Auto/Truck/ Van rental.

**Willis Canada** – e.g. save an additional 10%\* on your home and 5%\* for combined insuring. Home & auto insurance.

For an information sheet, please call (905) 567-1077

\*Please refer to their information material for full details and other specials.



## TCA Members’ Day XII – Thursday, May 17, 2007

### Product Display Opportunities

# MEMBERS SUPPORTING MEMBERS

Membership in the Toronto Construction Association can be a very valuable opportunity if each of our member companies initiates preferential treatment to other TCA members when buying or selling goods or services. TCA is offering members an opportunity to support one another at TCA's 13th Annual Members’ Day, to be held on Thursday, May 17, 2007.

We have a number of areas inside and outside the Construction Centre that are available for member companies that would like to demonstrate their products or services throughout the day:

- Inside table size is 18” wide and 5’ long.
- A select few outside spaces are available.
- Demonstrations will run from 10:00 am to 2:00 pm.

**NOTE: Space is available on a first come, first served basis.**

Those interested in booking space are asked to complete the form below and fax or e-mail via form below. Looking forward to seeing you on Members’ Day!

Please respond by **March 31, 2007** to:

**Evelyn Kilcullen   TCA**  
**Fax Number: 416-499-8752**  
**E-Mail: ekilcullen@tcanetworks.com**

\_\_\_\_\_ My company is interested in obtaining display space INSIDE Construction Centre.

\_\_\_\_\_ I require electricity for my inside display table. I will bring my own extension cord.

\_\_\_\_\_ My company is interested in obtaining display space OUTSIDE Construction Centre.  
I will be displaying   (insert item, i.e., machinery, vehicles, etc.)

Name \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ Province \_\_\_\_\_ Postal Code \_\_\_\_\_

Telephone Number \_\_\_\_\_

Fax Number \_\_\_\_\_

E-Mail Address \_\_\_\_\_

# TCA 25<sup>th</sup> Annual Ski Day

## Friday, February 23, 2007

### The Georgian Peaks Club, Thornbury, ON

I wish to order the following tickets. Faxing this form can hold space, however, payment must be received **prior** to Ski Day.

_____ Tickets @	\$140.00 per person - TCA Member	\$ _____
_____ Tickets @	\$280.00 per person - Non Member	\$ _____
	<b>Sub Total</b>	\$ _____
	<b>6% GST (R108114240)</b>	\$ _____
	<b>Total</b>	\$ _____


\_\_\_\_\_ Please indicate here if you are a beginner and interested in complimentary lessons.

**PRIZE FORM - If you wish to donate prizes for Ski Day, please complete the form below:**

\_\_\_\_\_ I will arrange for a prize to be delivered to TCA/MCA on or before February 16, 2007.

\_\_\_\_\_ I will bring a prize to The Georgian Peaks Club on February 23, 2007.

\_\_\_\_\_ I have enclosed a cheque, payable to TCA, for a prize to be purchased in our Company's name.



**EQUIPMENT RENTALS** are available. Please complete the following details, in order that they will be ready for pick-up on the 23th at **Slalom Gate** on the property. The cost for a full day is **\$31.05** (includes all taxes) for skis, boots and poles. Snowboards and boots are available, at a cost of **\$36.80** (includes all taxes). Snowshoes are available, at a cost of **\$17.25** (includes all taxes). **You are responsible to pay for rentals.** All major credit cards are accepted.

Name	Ski Level - Beg. Int. Adv.	Type - Alp Snowboard	Ht	Wt	Sex	Age	Shoe Size
1.							
2.							
3.							

Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_

Telephone Number \_\_\_\_\_

VISA/MasterCard/Amex Number \_\_\_\_\_

VISA/MasterCard/Amex Customer Name \_\_\_\_\_

Company \_\_\_\_\_

Province \_\_\_\_\_ Postal Code \_\_\_\_\_

Fax Number \_\_\_\_\_

Expiry Date \_\_\_\_\_

Faxing back this form can hold space, however, payment **must be received** prior to Ski Day. Please send the completed form, along with a cheque, payable to **Toronto Construction Association**, or **VISA/MasterCard/Amex** information to: **Barbara Bryon, Toronto Construction Association, 70 Leek Cres. Richmond Hill ON L4B 1H1, Telephone: 416-499-4000, Ext. 57, Fax: 416-499-8752, E-Mail: bbryon@tcanetworks.com, www.tcanetworks.com** Credits are not issued. Only those cancellations received two days before Ski Day will result in a refund. An administration charge of \$20 will be withheld.



MEMBERSHIP SERVICES

Take advantage of the member services offered by TCA. These are just a few of the **Benefits of TCA Membership**

Marketing Opportunities

- Classified Listing in Buyers Guide
- Web classified listing and linkage [www.tcanetworks.com](http://www.tcanetworks.com)
- “TC News” Publication Advertising
- “Construct Canada” Trade Show
- Direct Mailing in “TC News”
- Corporate Sponsorship
- Product Display
- Wall of Fame
- Speakers Bureau

Professional Development Opportunities

- The “Construction Institute”
  - educational courses
  - topical seminars
  - leadership development
- Education Web site – [www.tcaconnect.com](http://www.tcaconnect.com)
  - job profiles & postings
- Achievement Awards
  - Best of the Best, TIPTA

Job (Project) Opportunities

- Plans Rooms and Projects List
- Electronic Plans Room

Networking Opportunities

- Young Construction Executives Club
  - free seminars, inexpensive events
- Social Events
- Committee Participation
- PAL – Political Action Lobby

Financial Savings

- ADR – Alternative Dispute Resolution
- Document & Publication Purchases
- TCA Group Medical Insurance
- TCA Discount Programs
- Meeting Room Facilities
- Affidavit Service

Advice & Assistance

- CAMP-Const. Advisory Mentorship
- COCA & CCA memberships
- Lawyer Referral Service
- IRAP Program



For more information or for a tour of our facilities, please call Polyanna Fok at 416-499-4000 ext.13 or Kristina at 905-567-1077 (our Mississauga office)

Toronto Construction Association cordially invites all members to attend a gala event –



An Evening in Camelot  
Saturday, February 2, 2008  
The Old Mill Inn, Toronto

Cost: \$300 per ticket/\$3,000 per table of 10  
Limited seating – order early to avoid disappointment  
Formal invitations will be issued in September 2007  
Come and be part of your Association's celebration

Sponsorship Opportunities

Platinum Sponsor - \$ 6,000.

- ❖ Sponsor acknowledgement in TCA's newsletter
- ❖ Sponsor acknowledgement on Table Card
- ❖ One Complimentary Table
- ❖ Special Presentation of a Plaque
- ❖ Featured Marketing
- ❖ Special Presentation by the Chairman of the Board

Silver Sponsor - \$ 1,200.

- ❖ Sponsor acknowledgement in TCA's newsletter
- ❖ Sponsor acknowledgement on Table Card
- ❖ Featured Marketing
- ❖ Special Presentation of a Plaque

Gold Sponsor - \$ 2,500.

- ❖ Sponsor acknowledgement in TCA's newsletter
- ❖ Sponsor acknowledgement on Table Card
- ❖ Two complimentary tickets
- ❖ Special Presentation of a Plaque
- ❖ Featured Marketing

Bronze Sponsor - \$ 700.

- ❖ Sponsor acknowledgement in TCA's newsletter
- ❖ Sponsor acknowledgement on Table Card
- ❖ Featured Marketing
- ❖ Special Presentation of a Plaque

To order your tickets, or for further information, please contact Ms. Mary Thorburn at TCA

TCA Upcoming Events

DATE

Friday, February 23, 2007

Wednesday, May 17, 2007

Thursday, May 24, 2007

October 15–19, 2007

Wed. Nov. 28–Friday, Nov. 30, 2007

Friday, November 30, 2007

Saturday, February 2, 2008

For further information, please contact:

EVENT

Ski Day, The Georgian Peaks Club  
**Tickets now on sale**

Member's Day – TCA Building  
Golf Classic – The Club at Bond Head and Copper Creek Golf Club  
**Tickets go on sale April 2, 2007**

TCA Membership Campaign  
Construct Canada 2007 – MTCC  
Christmas Lunch – MTCC  
**Tickets go on sale October 1, 2007**

An Evening in Camelot Gala: The Old Mill Inn

Mary Thorburn/Barbara Bryon - TCA  
Telephone: (416) 499-4000, Ext. 14/57  
E-mail: [mthorburn@tcanetworks.com](mailto:mthorburn@tcanetworks.com) or [bbryon@tcanetworks.com](mailto:bbryon@tcanetworks.com)  
Web site: [www.tcanetworks.com](http://www.tcanetworks.com)

Young Construction Executives' Club (YCEC)

For further information, please contact:

Stephanie Mills - TCA  
Telephone: 416-499-4000, Ext. 23  
E-mail: [smills@tcanetworks.com](mailto:smills@tcanetworks.com)  
Website: [www.tcanetworks.com](http://www.tcanetworks.com)

The Construction Institute

The **Construction Institute** was established by TCA as the industry's premier education and training centre for construction executives. The Institute provides a range of seminars, courses and programs.

DATE

Thursday, March 15, 2007

Thursday, April 5, 2007

Tuesday, April 10, 2007

Wednesday, April 11, 2007

Saturday, April 14, 2007

Thursday, April 26, 2007

May 2007

June 2007

June 21, 22, 23, 2007

September 2007

Monday, September 17, 2007

Tuesday, September 18, 2007

Wednesday, September 26, 2007

Thursday, September 27, 2007

Wed-Friday October 24-26 and  
Wed-Friday, February 27-29, 2008

November 2007

For further information, please contact:

EVENT

**Seminar:** LEED in Construction

**Seminar:** Construction Liens and Trusts

**Course:** Blueprint Reading and Estimating Level II  
(10 weeks, Tuesdays, 7:00 pm – 9:00 pm.)

**Course:** Fundamentals of Construction  
(11 weeks, Wednesdays, 6:30 pm-9:30 pm)

**Course:** “Small Business” Construction Essentials  
(6 weeks, Saturdays, 9:00 am – 4:00 pm)

**Course:** Building Code  
(10 weeks, Thursdays, 7 pm – 9 pm)

**Workshop:** The Pitfalls of Bidding and Tendering

**Workshop:** Ethics

**Program:** Leadership Development Program, Level II  
(Thursday-Friday-Saturday)

**Program:** Management of Construction, Level I

**Course:** Risk Management

**Course:** Blueprint Reading and Estimating, Level I

**Course:** Construction Law

**Course:** Planning and Scheduling

**Program:** Leadership Development Program, Level I

**Seminar:** Construction Liens

Roxanne Drisdelle – TCA  
Telephone: (416) 499-4000, Ext. 15  
E-mail: [rdrisdelle@tcanetworks.com](mailto:rdrisdelle@tcanetworks.com)  
Web site: [www.theconstructioninstitute.com](http://www.theconstructioninstitute.com)

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AND CONSTRUCTION RECORD





# The Construction Institute

## LEED For Construction

LEED for Construction is a ½ day seminar that introduces the LEED rating system and sustainable design issues that affect general and trade contractors, manufacturers and suppliers. It provides tips on construction waste management, commissioning green buildings, managing a sustainable construction site and what materials to choose and why they matter. Those who should attend include, senior construction management, project managers/co-coordinators, superintendents, estimators, manufacturers/suppliers, and allied professionals.

**This informative seminar will cover:** How LEED affects you; Contractor involvement for each LEED point and construction division; Tips on how to compile a submittable LEED application; Roles of builders working on LEED projects; and How to bring LEED to the job site.

All attendees will receive the comprehensive “Green Construction” manual with practical forms to use on the job site.

**Date:** Thursday, March 15, 2007  
**Registration:** 7:30 a.m. **Seminar:** 8:00 am – 12:00 Noon  
**Location:** TCA - 70 Leek Cres. Richmond Hill, Ontario  
**Presenter:** Mr. Steve Carpenter, Canada Green Building Council  
**Seminar Fee:** \$159.00 (\$150.00 plus GST \$9.00)

## “The latest developments in Construction Liens and Trusts”

Construction liens and trusts are tools for getting paid. Come and learn how to use them effectively, based on the latest developments in the law.

**This informative seminar will cover:** When a construction lien works and when it doesn’t; How to gain the advantage with “notices of lien”; How to handle project funds to avoid personal liability; The timing traps: what to watch out for; and The powerful trust remedy.

Presented by an experienced construction lawyer, this program offers essential information that will benefit you and your business.

**Date:** Thursday, April 5, 2007  
**Registration:** 8:30 a.m. **Seminar:** 9:00 am – 12:00 Noon  
**Location:** TCA - 70 Leek Cres. Richmond Hill, Ontario  
**Presenter:** Mr. Glenn Ackerley, WeirFoulds LLP  
**Seminar Fee:** \$ 132.50 (\$125.00 plus GST \$7.50)

## Blueprint Reading and Estimating Course - Level II

The **Blueprint Reading and Estimating Course - Level II**, is designed for contractors, office personnel and suppliers working in the construction industry who have work related experience in estimating and/or who have taken the Level I Course. This course conforms to CCA **Gold Seal standards**. There is a written exam at the end of the course and passing students will receive a certificate, suitable for framing. All course material is supplied.

**Date:** April 10, 2007 – June 12, 2007 Tuesdays, 7–9 pm  
**Cost:** \$450.75 (\$425 + \$25.50 gst) TCA member - first company applicant  
\$424.00 (\$400 + \$24.00 gst) TCA member - additional company applicant  
\$556.50 (\$525 + \$31.50 gst) Non member - first company applicant  
\$530.00 (\$500 + \$30.00 gst) Non member - additional company applicant

**Location:** Construction Centre, 70 Leek Cres. Richmond Hill, Ontario  
**Instructors:** Mr. Ilmar Wallner, Architect  
Mr. Clint Kissoon, B.Sc., PQS, FENAK Estimating Services Ltd.

## Building Code – An Introduction

This course provides an introduction to the 2006 Ontario Building Code and how it was developed. It is designed to familiarize contractors, office personnel and suppliers working in the construction industry with the code book and teach them how to reference provisions for easy reference.

**Date:** Thursday, April 26, 2007 – June 28, 2007  
**Time:** 7:00 p.m. – 9:00 p.m.  
**Cost:** \$450.50 (\$425 + \$25.50 gst) TCA member - first company applicant  
\$424.00 (\$400 + \$24.00 gst) TCA member - additional company applicant  
\$556.50 (\$525 + \$31.50 gst) Non member - first company applicant  
\$530.00 (\$500 + \$30.00 gst) Non member - additional company applicant

**Location:** Construction Centre, 70 Leek Cres. Richmond Hill, Ontario  
**Instructor:** Mr. Clint Kissoon, George Brown College

## Registration Form

Seminar/Course: \_\_\_\_\_

Please register the following person(s):

(print/type name) (print/type name)

Amount \_\_\_\_\_

6% GST (R108114240) \_\_\_\_\_

Total \_\_\_\_\_

Name \_\_\_\_\_ Company \_\_\_\_\_

Type of Business \_\_\_\_\_

Address \_\_\_\_\_

City/Province \_\_\_\_\_ Postal Code \_\_\_\_\_

Telephone Number \_\_\_\_\_

Fax Number \_\_\_\_\_

Email Address \_\_\_\_\_

VISA/MasterCard/AMEX # \_\_\_\_\_ Expiry Date \_\_\_\_\_

Cardholder Name \_\_\_\_\_ Signature \_\_\_\_\_

## Fundamentals of Construction

This program provides an overview of the construction industry for those who are entry-level or those seeking employment from other industries. This program is part of the Construction Institute’s Accreditation process.

**Topics include:** History of Construction Past, Present and Future, Codes and Regulations, Business Ethics, Blueprint Reading and Estimating, Construction Law and Safety, Construction Delivery Systems, Contracts and Bidding Procedures, Planning and Scheduling, Field Operations, Site Tour, Products and Services, Building Science. Upon completion attendees will receive a certificate based on attendance and participation.

**Date:** April 11, 2007 – June 13, 2007 Wed, 6:30 – 9:30 p.m.  
**Cost:** \$454.75 (\$425 + \$29.75 gst) TCA member - first company applicant  
\$428.00 (\$400 + \$28.00 gst) TCA member - additional company applicant  
\$561.75 (\$525 + \$36.75 gst) Non member - first company applicant  
\$535.00 (\$500 + \$35.00 gst) Non member - additional company applicant

**Location:** Construction Centre, 70 Leek Cres. Richmond Hill, Ontario  
**Course Director:** Ms. Suzanne Kavanagh

## “Small Business” Construction Essentials

This program provides a wealth of information for small construction business owners. The program is being delivered on Saturdays to allow you to continue growing your business while learning the essentials within the industry. Topics include: Human Resources, Safety, Communications, Technical Information, Finance and Risk Management. This program is part of the Construction Institute’s Accreditation process. Upon completion attendees will receive a certificate based on attendance and participation.

**Date:** April 14, 2007 – June 2, 2007 Sat. 9:00 a.m. – 4:00 p.m. (excluding May 19)  
**Cost:** \$454.75 (\$425 + \$29.75 gst) TCA member - first company applicant  
\$428.00 (\$400 + \$28.00 gst) TCA member - additional company applicant  
\$561.75 (\$525 + \$36.75 gst) Non member - first company applicant  
\$535.00 (\$500 + \$35.00 gst) Non member - additional company applicant

**Location:** Construction Centre, 70 Leek Cres. Richmond Hill, Ontario  
**Course Director:** Ms. Suzanne Kavanagh

## Leadership Development In Construction – Level II Leading The Way

“I am walking away with more than I anticipated” Robin Priestly, Priestly Demolition  
“Immensely Satisfying” Alex Burgess, Aecon  
“Amazing things you can do in 2 ½ days. I feel good about this program”  
Dorin Nita, Kenaidan Contracting

**Date:** June 21, 22 and 23rd, 2007  
**Location:** The Kingsbridge Centre, 12750 Jane St. King City, Ontario

This program explores leadership and how construction industry professionals exercise it – and in the process become leaders. This program is a three-day intensive residential program and will expose you to topics such as: Performance Management, Supervising Employees, Coaching and Mentoring, Communications and Managing Expectations. Space is limited to 25 participants.

**Instruction Methods**

- Classroom Instruction
- Low Ropes Course Work
- Peer and Group Assessments
- Break Out Group Discussions
- Experiential Exercises
- Lectures

**Program Skills Development**

- What values should guide my actions as a leader?
- How do I best set an example for others?
- How do I improve my ability to inspire others towards a common purpose?
- How do I create an environment that promotes innovation and risk?
- How do I build a cohesive and spirited team?
- How do I share power and information and still maintain accountability?
- What is the source of self-confidence required to lead others?
- How do I go about improving my leadership abilities?

**Cost**

- \$1,696.00 (\$1,600 + 96.00 GST) TCA Member – first company applicant
- \$2,756.00 (\$2,600 + 156.00 GST) Non Member – first company applicant
- Two or more individuals from a member company will receive a discount of \$100 per registration

Space is filled on a first come, first served basis and can be held by faxing this form. Payment **must be received** prior to the commencement of the course or seminar. Please send this completed form, along with your cheque, payable to **Toronto Construction Association**, or **VISA/MasterCard/AMEX** information to:

Ms. Roxanne Drisdelle, Toronto Construction Association  
70 Leek Crescent, Richmond Hill, ON L4B 1H1  
Telephone: 416-499-4000, Ext. 15 Fax: 416-499-8752  
www.tcanetworks.com www.theconstructioninstitute.com

Only those cancellations received at least 48 hours (72 hours for Leadership Development in Construction - Level II) prior to the course will result in a refund. An administration charge will be withheld: \$10.00 for LEED for Construction and “The Latest Developments in Construction Liens and Trusts”; \$50 for Blueprint Reading and Estimating Course - Level II, Building Code - An Introduction, Fundamentals of Construction, “Small Business” Construction Essentials; and \$200 for Leadership Development in Construction - Level II.