

Despatch Sales Contact List (North America)

[01/30/2016 update]

- **Despatch Industries** (8860 207th Street West, Lakeville, MN 55044)
 - **Mark Clementz**, 952-594-5329, mark.clementz@despatch.com
 - Manager, TT Sales Channel
 - Manager – West Coast, AK and HI, and Mexico
 - **Robert Berding**, 317-678-8242, bob.berding@despatch.com
 - Manager, East Coast
 - **John Stafford**, Sales Engineer, 952-469-9136, john.stafford@despatch.com
 - North American Sales Manager, Custom & Platform-Modified Applications
- **E-tronix** (6333 Cambridge Street, Suite 201, St. Louis Park, MN 55416) www.e-tronix.com
Territory: MN, WI, ND, SD, IA, IL (Robert Berding, Mgr.)
 - Erik Stromberg: estromberg@e-tronix.com 612-803-2619
 - Ryan Sullivan: rsullivan@e-tronix.com 612-817-8042
 - Tony Noto: anoto@e-tronix.com 630-696-2557
- **FLW Southeast, Inc.** (4451 Canton Road, Marietta, GA 30066) www.flwse.com
Territory: FL, MS, AL, GA, SC, NC, TN, VA (Robert Berding, Mgr.)
 - Lucas Hammond, 256-278-6177, lucas.hammond@flwse.com (north AL /north MS)
 - Miles Davidson, 251-610-5294, miles.davidson@flwse.com (south AL /south MS/ FL panhandle)
 - Dave Beck, 404-314-4688, david.beck@flwse.com (west GA)
 - Greg Hutchinson, 561-432-6106, greg.hutchinson@flwse.com (south FL)
 - Krunal Patel, 678-428-2023, Krunal.patel@flwse.com (northeast GA)
 - Robert Walden, Regional Sales Manager, 678-735-2699, Robert.walden@flwse.com (GA)
 - Wendie Park, 912-210-8032, wendie.park@flwse.com (south SC, southeast GA, northeast FL)
 - Monty Monteith, 919-449-4837, monty.monteith@flwse.com (east NC / east VA)
 - Lee Smith, 336-541-5866, lee.smith@flwse.com (south NC / west VA)
 - John McCleave, 704-875-7608, john.mccleave@flwse.com (south NC / north SC)
 - Chad Meridieth, 615-743-5150, chad.meridieth@flwse.com (central TN/ west TN)
 - JD Daniels, Regional Sales Manager, 865-256-7160, jd.daniels@flwse.com (east TN)
- **HG Associates** (One O'Donnell Road, Middletown, Rhode Island 02842) www.hgane.com
Territory: ME, MA, NH, RI, VT, CT, and Greater New York (excludes metro zips 100-119 and 125-126)
(Robert Berding, Mgr.)
 - Jason Goldfarb; jason@hgane.com; Main: 401-619-2880 ext:101 Cell: 401-639-3450
 - Joe Rodriques; joe@hgane.com , 401-924-0966
 - Susan Stewart; susan@hgane.com , 978-360-5118
 - Gary Robertson; gary@hgane.com, 978-618-0544
 - Martin Andrews; marty@hgane.com, 315-247-6434
 - Bert Mamula; bert@hgane.com, 585-394-5560

- **Kemp Instruments, Inc.** (720 Ave. F, Suite 104, Plano, TX 75074) www.kempinstruments.com
Territory: AR, LA, OK, TX (Mark Clementz, Mgr.)
 - Bryon Hale; bhale@kempinstruments.com; 972-437-9100 (Ft. Worth, TX area)
 - Bill James; bjames@kempinstruments.com; 972-437-9100 (AR, Dallas TX, E TX, N LA, OK)
 - Johl Johnson; jjohnson@kempinstruments.com; 281-370-0279 (Houston, TX, South LA)
 - Paul Brown; pbrown@kempinstruments.com; 512-894-3068 (West TX, Austin, San Antonio)
 - Judy Clark; houston@kempinstruments.com; 281- 370-0279, Inside Sales
 - Debbie Reynolds, tulsa@kempinstruments.com; 918- 227-2200, Inside Sales

- **KJS Marketing** (PO Box 434014, 3008 Sutton Blvd., Maplewood, MO 63143) www.kjsmarketing.com
Territory: NE, KS, MO (Robert Berding, Mgr.)
 - Dan White: dan.white@kjsmarketing.com 314-210-9811

- **RDP Corporation** (5877 Huberville Ave., Dayton, OH 45431-1218) www.rdp-corp.com
Territory: MI, IN, OH, KY, WV and western PA (Robert Berding, Mgr.)
 - Dave Corcoran, dcorcoran@rdp-corp.com 937-253-6175 (Central OH, WV)
 - Jim Tharp, jtharp@rdp-corp.com 330-225-6461 (NE OH and West PA)
 - Mark Sorenson, msorensen@rdp-corp.com, 248-471-0685, (MI)
 - Scott Rittner, srittner@rdp-corp.com, 937-253-6175 (Southern OH, KY)
 - Brent McKinley, bmckinley@rdp-corp.com, 317-243-8788, (IN, and Northwest OH)
 - Tracey Cooper, General Support & Sales Assistance, support@rdp-corp.com, 800-676-7631

- **Technical Equipment Sales Inc. (TES)** (15611 Palisades Blvd., Fountain Hills, AZ 85268)
Territory: AZ, CO, NM, NV, UT, WY (Mark Clementz, Mgr.) www.techequipsales.com
 - Gary Carlin; gcarlin@techequipsales.com; 480-816-1514 (AZ , NM, Las Vegas area-NV)
 - Mike Crowe: mcrowe@techequipsales.com; 970-674-1799 (CO , UT, WY, NV-outside Las Vegas)

- **Wilson Industries, Inc.** (16 Reinman Road - PO Box 4245 - Warren, NJ 07059)
Territory: DE, MD, NJ, New York Metro and Eastern PA (Robert Berding, Mgr.)
Main office: 1-908-279-7266 or 1-800-289-0555 sales@wilsonindustriesinc.com
 - Roger McAteer; roger@wilsonindustriesinc.com; Cell # 908-962-3807
 - NJ zip codes 070-079, 085-089
 - John Sullivan; john@wilsonindustriesinc.com; Cell # 516-356-6602
 - NY Metro and Long Island zip codes 100-119, 125-126
 - Gary Barbato; gary@wilsonindustriesinc.com; Cell # 484-432-4273
 - DE, MD, NJ zip codes 080-087, Eastern PA zip codes 169-196
 - Julie Perez; julie@wilsonindustriesinc.com;
 - Sales Administrator
 -

- **W5 Engineering** (2947 NE 10th Ave, Portland, OR 97212) main phone: 866-400-1300
Territory: CA, OR, WA, ID, MT, BC & AB in Canada (Mark Clementz, Mgr.)
 - Randall Bloom: randy@W5engineering.com; 971-244-8200
 - (Main Office: Pacific NW, BC & Alberta Canada)
 - Tom Revez: tom@W5engineering.com; 425-321-2757
 - (Greater Seattle/Western Washington-All Counties North of Lewis County/Olympia to Bellingham)
 - Lin Adlin: lin@W5engineering.com; 510-606-9090
 - (Northern CA: counties north of San Bernardino, Kern, and San Luis Obispo)
 - Steve Unszusz: steve@W5engineering.com; 818-416-3487
 - (Orange County, San Bernardino County, Los Angeles County (East of 110 Freeway))
 - Tom Barstaad: tbarstaad@w5engineering.com; 949-565-7222
 - (Southern CA – Greater Los Angeles: Orange, San Bernardino, Los Angeles, Ventura, Santa Barbara, Kern, & San Luis Obispo Counties)
 - Curt Ball: curt@W5engineering.com; 619-540-2200
 - (Southern CA – Greater San Diego: San Diego and Riverside, and Imperial counties)

- **Ontario Ovens, Inc.** (34 Norfolk Avenue Brampton Ontario L6X 2B5) www.ontarioovens.com
Territory (exclusive): Ontario / Quebec / New Brunswick / Newfoundland and Labrador
Territory (non-exclusive): Manitoba / Saskatchewan / Northwest Territories / Yukon
(Bob Berding, Mgr.)
 - David George, info@ontarioovens.com; 905-450-9290
 - Colin George, info@ontarioovens.com; 905-450-9290

- **NCM International** main phone: 787-200-7847
 1507 Ponce De Leon, San Juan, Puerto Rico 00909
Territory: Puerto Rico (Mark Clementz, Mgr.)
 - Fernando Diaz: admin@ncminternational.com mobile: 787-717-1517

- **Líder Control y Automatización, S.A. de C.V.**
 (Bosque de Mimosas 8-B, Bosques del Valle 2a. Secc., Coacalco, Estado de México. C.P. 55717. México)
Territory (non-exclusive): Mexico (Mark Clementz, Mgr.) www.lidercontrol.com.mx
 - Ernesto Lopez; e.lopez@lidercontrol.com.mx
 - Phones: +5255 5885 0866, 2458, 2628, 5265, 5335
 - Mobile: +52(1)55 8533 4573