

<b>FSA 2038</b> (01-18-05)	<b>U.S. DEPARTMENT OF AGRICULTURE</b> Farm Service Agency	A. Name (Applicant/Borrower)  B. Social Security or Tax ID No.
<b>FARM BUSINESS PLAN WORKSHEET</b> Projected/Actual Income and Expense  (See Page 2 for Nondiscrimination and Public Burden Statements)		C. Address (Include City, State, ZIP Code)  D. Phone No. (Including area code)
E. For Production Cycle Beginning: _____ 20____ Thru: _____ 20____		

**PART A - INCOME**

**1. Crop Sales:**

1A. Description	Production				1F. Farm Use	Purchases			Sales		
	1B. Acres	1C. Yield	1D. % Share	1E. # Units		1G. # Units	1H. \$/Unit	1I. Total \$	1J. # Units	1K. \$/Unit	1L. Total \$

**2. Livestock and Poultry Sales:**

2A. Description	2B. Purch/Raised	2C. # Units	Purchases			2G. Death Loss	Sales			
			2D. Weight	2E. \$/Unit	2F. Total \$		2H. # Units	2I. Weight	2J. \$/Unit	2K. Total \$

**3. Dairy Livestock Sales:**

3A. Description	3B. Purch/Raised	3C. # Head	Purchases			3G. Death Loss	Sales			
			3D. Weight	3E. \$/Unit	3F. Total \$		3H. # Units	3I. Weight	3J. \$/Unit	3K. Total \$

**4. Milk Sales:**

4A. Description	4B. # Head	4C. Production/Head/Year	4D. Total Production	4E. Price	4F. Sales \$

**5. Livestock Product Sales:**

5A. Description	5B. Production	5C. Measure	Sales		
			5D. # Units	5E. \$/Unit	5F. Total \$

**PART A - INCOME (Continued)**

6. Ag Program Payments	\$ Amount	8. Custom Hire Income	\$ Amount
7. Crop Insurance Proceeds	\$ Amount	9. Other Income	\$ Amount
		10. Total Income (Items 1 through 9)	

**PART B - EXPENSES**

	\$ Amount		\$ Amount
11. Car and Truck		23. Rent - Land/Animals	
12. Chemicals		24. Repairs and Maintenance	
13. Conservation		25. Seeds and Plants	
14. Custom Hire		26. Supplies	
15. Feed Supplement		27. Taxes - Real Estate	
16. Feed Grain and Roughage		28. Utilities	
17. Fertilizers and Lime		29. Veterinary/Breeding/Medicine	
18. Freight and Trucking		30. Other Expenses	
19. Gas/Fuel/Oil		31. Other - Irrigation	
20. Insurance Expenses			
21. Labor Hired			
22. Rent - Machinery/Equipment/Vehicles		32. Interest	
		33. Total Expenses (Items 11 through 32)	

**PART C - NON-OPERATING**

34. Owner Withdrawal (Total Family Living Expenses)		36. Non-Farm Income	
35. Income Taxes		37. Non-Farm Expense	

**PART D - CAPITAL**

38. Capital Sales		39. Capital Expenditures	

**PART E - ACKNOWLEDGMENT**

I agree to follow this plan as outlined above and on attached schedules, and to discuss with the agency loan official any important changes that may become necessary. This is a projected plan and does not release the security interest of the government in any security referred to in this plan. "I recognize that making any false statements on this Farm Business Plan or any other loan document may constitute a violation of federal criminal law."

40A. APPLICANT'S SIGNATURE	40B. DATE (MM-DD-YYYY)
40C. CO-APPLICANT'S SIGNATURE	40D. DATE (MM-DD-YYYY)

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