



**CONKLIN**<sup>®</sup>

Hardworking Products  
Made in America

## **Price List — Animal Products**

Important note: Some prices may have changed.  
For up-to-date prices, download the current  
Conklin Price List from Conklin Central at [www.conklin.com](http://www.conklin.com).



## PLACING AN ORDER IS EASY!

### Six Ordering Options

1. Order through our secure web site [www.conklin.com](http://www.conklin.com) 24 hours a day. Login with your ID and password (the last four digits of your Social Security number or Federal Tax ID). Final pricing totals will be emailed to you the following business day after computing tax and shipping information.
2. Use our Auto Order program, which ensures you that your favorite products will be delivered to your door every month. Set up your Auto Order easily and change it whenever you choose. To start or to update your Auto Order, search in Find Answers, our knowledge database for instructions.
3. Call our Sales Center toll free at (800) 756-2475.
4. Fax your completed order form to (952) 496-4205.
5. Mail your order to 551 Valley Park Drive, Shakopee, MN 55379.
6. Walk in to our Shakopee distribution center to place your order.

*Note:* For your convenience, suggested retail prices are listed for single containers of most products. Products listed as a single which include a part number are available for purchase. To take advantage of shipping/freight expenses and to help Conklin keep overall prices down, we request a minimum purchase of \$15 per order. For orders less than \$15 there will be an additional \$2.50 handling fee per order.

Please call our Transportation Department at 952-496-4290 if you have additional questions. Freight Program – See last page for a complete description of the Conklin Freight Program.

## FREQUENTLY CALLED NUMBERS

We look forward to serving you soon. Our Sales Center staff is available from 7 a.m. to 5 p.m. CT. To reach Corporate staff in other departments, please dial our main reception desk at (952) 445-6010 from 8 a.m. to 4:30 p.m. CT.

### Business Marketing

IBO contracts and marketing plan

Phone (952) 496-4232

Fax (952) 224-5110

### Conference Calls

Schedule on [www.conklin.com](http://www.conklin.com)

Phone (712) 338-8000

Passcode 9359#

### Conklin Main Receptionist

Phone (800) 888-8838

(952) 445-6010

### Finance Department

#### Credit

Phone (952) 496-4214

Fax (952) 224-5108

#### Sales Tax

Phone (952) 496-4217

Fax (952) 496-4210

### Frequently Asked Questions (FAQ)

[www.conklin.com](http://www.conklin.com)

### Management plan/VOLS+

Phone (952) 496-4231

Fax (952) 224-5107

### Meetings & Incentives

Phone (952) 496-4253

(952) 496-4286

Fax (952) 224-5105

### Online registration

[www.conklin.com](http://www.conklin.com)

### Ordering

Sales Center (800) 756-2475

Distribution Center (877) 201-4720

Bulk Fertilizer Order (800) 444-7483

Fax (952) 496-4205

### Warranty Program

Phone (952) 496-4218

### Mailing Addresses

Kansas City, MO Offices

3951 NE Kimball Drive

Kansas City, MO 64161

Shakopee, MN Offices

551 Valley Park Drive

Shakopee, MN 55379

### Payment Instructions

Electronic Transfer

U.S. Bank

St. Paul, MN

Acct. 104790505077

Routing 091000022

### Pay by Mail

Finance Department

Conklin Company

3951 NE Kimball Dr.

Kansas City, MO 64161

**Conklin Company, Inc.**

Conklin Price List

Effective Thursday, March 15, 2012

<b>ANIMAL PRODUCTS DIVISION</b>		Approximate Shipping Weight	Factory Wholesale Price	Commercial Purchaser Price	Preferred Price	Suggested Retail Price
Product #	Product Size					
<b>FELINE PRODUCTS</b>						
<b>FASTRACK FELINE MICROBIAL SUPPLEMENT</b> ☐						
56915	single can (150 g/can)	0.5 lbs.	\$ 13.35	\$ 14.70	\$ 16.05	\$ 22.70
56922	4 cans/cs. (150 g/can)	2 lbs.	46.30	50.95	55.60	78.75
<b>FASTRACK GEL – NONRUMINANT</b> ☐						
55120	single tube (32 mL/tube)	0.5 lbs.	6.50	7.15	7.80	11.05
<b>CANINE PRODUCTS</b>						
<b>FASTRACK ADULT DOG SUPPLEMENT</b> ☐						
56752	single jar (60 tabs/jar)	0.5 lbs.	17.15	18.90	20.60	29.20
56763	6 jars/cs. (60 tabs/jar)	4 lbs.	89.25	98.20	107.10	151.75
<b>FASTRACK SENIOR DOG SUPPLEMENT</b> ☐						
56775	single jar (60 tabs/jar)	0.5 lbs.	23.60	26.00	28.35	40.15
56786	6 jars/cs. (60 tabs/jar)	4 lbs.	122.90	135.19	147.50	208.95
<b>FASTRACK CANINE MICROBIAL SUPPLEMENT</b> ☐						
38869	single can (300 g/can)	1 lbs.	15.65	17.25	18.80	26.65
38851	4 cans/cs. (300 g/can)	4 lbs.	54.30	59.75	65.20	92.35
57248	5 lb. pail	5.5 lbs.	79.75	87.95	95.70	135.60
<b>FASTRACK CANINE GEL</b> ☐						
37986	single tube (20 mL/tube)	0.5 lbs.	8.50	9.35	10.20	14.45
37341	6 tubes/cs. (20 mL/tube)	1 lbs.	44.50	48.95	53.40	75.65
<b>FASTRACK CANINE TREATS</b> ☐						
56893	single bag (60 treats/bag)	1 lbs.	14.25	15.70	17.10	24.25
56907	6 bags/cs. (60 treats/bag)	4 lbs.	74.35	81.80	89.25	126.40
<b>FASTRACK PUPPY PACK</b> ☐						
40175	single pack	0.5 lbs.	51.95	57.15	62.35	88.35
<b>FASTRACK SENIOR DOG PACK</b> ☐						
40180	single pack	0.5 lbs.	50.85	55.95	61.05	86.45
<b>EQUINE PRODUCTS</b>						
<b>FASTRACK EQUINE GEL</b> ☐						
38745	single tube (20 mL/tube)	0.5 lbs.	15.85	17.45	19.05	26.95
37317	6 tubes/cs. (20 mL/tube)	1 lbs.	82.65	90.95	99.20	140.55
<b>FASTRACK EQUINE MICROBIAL PACK</b> ☐						
39859	horse pail (8 lbs.)	10 lbs.	44.00	48.40	52.80	74.80
39900	4 pails/cs (8 lbs.)	38 lbs.	168.00	184.80	201.60	285.60
<b>FASTRACK FORTIFIER</b> ☐						
56701	4 lb. pail	5 lbs.	46.30	50.95	55.60	78.75
<b>GENERAL LIVESTOCK PRODUCTS</b>						
<b>FASTRACK GEL – NONRUMINANT</b> ☐						
55120	single tube (32 mL/tube)	0.5 lbs.	6.50	7.15	7.80	11.05
55129	12 tubes/cs. (32 mL/tube)	3 lbs.	68.00	74.80	81.60	115.60
<b>FASTRACK GEL – RUMINANT</b> ☐						
55368	single tube (80 mL/tube)	0.5 lbs.	11.00	12.10	13.20	18.70
55145	6 tubes/cs. (80 mL/tube)	3 lbs.	58.00	63.80	69.60	98.60
	single tube (300 mL/tube)					44.75
55152	6 tubes/cs. (300 mL/tube)	6 lbs.	137.25	151.00	164.70	233.35
55160	36 tubes/cs. (300 mL/tube)	34 lbs.	792.90	872.20	951.50	1,347.95
77313	applicator gun (300 mL/tube)	2 lbs.	21.60	23.80	25.95	36.75
<b>FASTRACK JUMP START GEL</b> ☐						
56694	single tube (60 mL/tube)	0.5 lbs.	11.50	12.65	13.80	19.55
56697	6 tubes/cs.(60 mL/tube)	1 lbs.	60.00	66.00	72.00	102.00
<b>FASTRACK CALF BOLUS</b> ☐						
55467	single can (50 boluses/can)	1 lbs.	53.65	59.05	64.40	91.25
55103	4 cans/cs. (50 boluses/can)	4 lbs.	186.50	205.15	223.80	317.05
<b>FASTRACK RUMINANT BOLUS</b> ☐						
55459	single can (25 boluses/can)	2 lbs.	34.50	37.95	41.40	58.65
54890	4 cans/cs. (25 boluses/can)	5 lbs.	120.00	132.00	144.00	204.00
<b>FASTRACK LIQUID DISPERSIBLE POWDER</b> ☐						
36616	single can (1 lbs.)	2 lbs.	21.65	23.85	26.00	36.85
36639	4 cans/cs.	5 lbs.	75.25	82.80	90.30	127.95
39305	22 lb. pail	25 lbs.	297.30	327.05	356.80	505.45
39310	44 lb. pail*	46 lbs.	556.80	612.48	668.16	880.55

**Conklin Company, Inc.**

Conklin Price List

Effective Thursday, March 15, 2012

**ANIMAL PRODUCTS DIVISION**

Product #	Product Size	Approximate Shipping Weight	Factory Wholesale Price	Commercial Purchaser Price	Preferred Price	Suggested Retail Price
<b>FASTRACK NUTRILIFT - Young Animal Powder</b> ⌘						
57341	single can (1 lbs.)	2 lbs.	\$ 118.85	\$ 130.75	\$ 142.65	\$ 202.05
57346	4 can/cs.	5 lbs.	413.30	454.65	496.00	702.65
<b>FASTRACK MICROBIAL PACK</b> ⌘						
16063	5 lb. bag	6 lbs.	14.60	16.10	17.55	24.85
16014	50 lbs. (10 – 5 lb. bags)	53 lbs.	116.00	127.60	139.20	197.20
16097	50 lbs. - bulk*	51 lbs.	113.85	125.25	136.65	193.55
77586	Top Dressing Scoop (53 cc)	0.2 lbs.	0.30	0.35	0.40	0.55
79103	Top Dressing Scoop (53 cc) 10/cs.	0.5 lbs.	2.25	2.50	2.70	3.85
<b>INHIBODOR ANIMAL WASTE TREATMENT</b> ⌘						
56990	single pint	2 lbs.	18.75	20.65	22.50	31.90
56993	4 pints/cs.	7 lbs.	65.10	71.65	78.15	110.70
54940	single gallon	10 lbs.	110.00	121.00	132.00	187.00
54841	4 gallons/cs.	40 lbs.	382.50	420.75	459.00	650.25
<b>LITERATURE</b>						
79263	Animal Pocket Folder (10)	2 lbs.	9.50	10.45	11.40	-
78887	Beef Tri-Fold Brochure (25)	1 lbs.	6.90	7.60	8.30	-
78891	Canine Brochure (25)	0.5 lbs.	6.90	7.60	8.30	-
78875	Dairy Brochure (25)	2 lbs.	6.90	7.60	8.30	-
78890	Equine Brochure (25)	0.5 lbs.	6.90	7.60	8.30	-
<b>TRADESHOW/EXHIBITS</b>						
78219	Fastrack Dealer Sign (Metal)	0.5 lbs.	11.95	13.15	14.35	-
78370	Fastrack Magnetic Sign (14"x6") (2)	0.5 lbs.	23.40	25.75	28.10	-
<b>TRAINING MATERIALS</b>						
79205	Antibiotics vs. Probiotics Conf. Call CD	0.5 lbs.	2.00	2.20	2.40	-
79037	Fastrack Reference CD-ROM	0.5 lbs.	5.00	5.50	6.00	-
79146	Fastrack IBO Intro DVD	0.5 lbs.	5.00	5.50	6.00	-
79053	Overcoming Price Objections CD	0.5 lbs.	2.00	2.10	2.40	-
79182	Veterinarians Discuss Fastrack CD	0.5 lbs.	2.00	2.20	2.40	-
<b>Companion Animal</b>						
79179	Fastrack Show Horse Conf. Call CD	0.5 lbs.	2.00	2.20	2.40	-
79109	For the Life of Your Horse DVD	0.5 lbs.	5.00	5.50	6.00	-
79145	Performance Horse Conf. Call CD	0.5 lbs.	2.00	2.20	2.40	-
<b>Food Producing Animals (Dairy, Beef, Goat, Poultry, Swine)</b>						
79153	Dairy Conference Call Audio CD	0.5 lbs.	2.00	2.20	2.40	-
79238	Fastrack Dairy Testimonials CD	0.5 lbs.	2.00	2.20	2.40	-

Note: Quantity discounts are available for all audio CDs and DVDs.

For a complete listing of training CDs and DVDs, visit Conklin's on-line catalog at [www.conklin.com](http://www.conklin.com)

\* Non-stock item, available by special order (allow 3 weeks minimum)

† Keep from freezing

⌘ Store in cool, dry place



**Freight Program**  
**Effective March 15, 2011**

Order (\$)	Order (pounds)	Fuel Surcharge (\$)
\$100,000	40,000	\$0
\$80,000	35,000	\$100
\$60,000	30,000	\$200
\$40,000	25,000	\$300
\$30,000	20,000	½ freight + \$150

The Conklin Freight program applies to all non-bulk (or packaged) products with the exception of bagged limestone, gypsum, and boardstock. This is a domestic program offering freight transportation to destinations in the 48 U.S. contiguous states.

**Qualifications**

If there is more than one destination, there will be a drop off charge of \$100 for the additional drop (with a maximum of two total stops) as well as a charge for the out of route miles to the final destination. There is not a minimum dollar value or weight necessary for the second drop. Drop times and sequence will be determined by the trucking company as to keep within legal driving limits.

Out of route miles are determined by how far out of the rated area a driver will have to go in order to make the additional drop. The rate will vary due to adjusting fuel prices. The current average price per mile is \$2.00 per mile (including fuel charges). Total miles and current cost will be determined at time of shipment.

The maximum weight for a dry van trailer is 42,500 pounds of product. Winter orders with freezable product will lower the maximum weight to 41,500 due to the need for heated trailers.

Multiple orders must fit on one dry van trailer or, for winter shipping, one heated trailer. The maximum pallet count is 24. Standard size pallets are 48"x48"x56". Keep in mind that four 55-gallon drums constitute one pallet. Sheet-goods on rolls over four feet (Hy-Crown®, Flexion® and Spun-Flex™) will require more room. Mini bulks are one pallet space.

**Add-ons policy**

Once an order has been closed, no additional product will be added. A new order may be placed and shipped separately at Independent Business Owner's (IBO) or customer's expense or held for the next shipment.

**Overweight shipments**

Once a truck has reached maximum capacity or maximum weight, add-on orders will be shipped separately at IBO's /customer's expense or held for the next shipment.

**Added charge for shipment of hazardous material**

There will be a charge of \$200 for truckloads that include a placardable quantity (500 lbs. or more) of hazardous material.

Should a non-hazardous material truck be ordered and there is an add-on with hazardous material, the addition of hazardous material may cause a delay in shipping, and the IBO or customer may be required to reimburse Conklin for a "truck ordered, not used" fee from the carrier. If a truck is re-routed to an alternate destination after shipping from Conklin, the IBO or customer will be responsible for any additional charges. These may include but are not limited to detainment, drop fee and/or additional miles.

**Claims**

Reports of damaged or lost product and shipping errors must be reported within 10 days of the shipping date to Conklin's Transportation Dept.

**This policy is subject to change without notice.**

**Conklin Registered Trademark List**

Use the Registered Trademark symbol ® after the first mention of these product names in all publications.

**Other trademarks:** For all Conklin products not listed below, use the TM symbol after the product name.

Updated  
2/11/11

AgroVantage	Convoy	Fortress	Magnify	Orchard Omegas	Shine N' Stay
Alumify	Cozy	Fuel Mate Plus	Maintain	Polytuff	Show Kote
Amplify	Crust Buster	Gold Guard	Master Guard	Prime Time	Silver Prime
Amplify-D	Diesel Plus	Gold Guard Plus	Master Guard Asphalt	Pro-Serve	SlimLogic
Amplify-L	Dike	Guardian	System & design	PUMA	Spring Dew
Armadillo & design	Enduro	Head Start	Metal Ready	Rain-Fast & design	Super Fluid
Axis	Equinox	Her Defense	Mountain Stream	Rapid Roof	TKO & design
Battalion	Fastrack	His Defense	Mountain Stream	Rapid Roof III	Top Spec
Benchmark	Fastrack & design	Home Run & design	Bottled Water	RAVE	Trans-Last
Bontz	Fastrack Fortifier	Hy-Crown	Mountain Stream	Rhino	Wall-Up
Bull's-Eye & design	Fastrack NutriLift	Hy-Vac	Deluxe Shower	Rite-On	Wash
Citrus Care	Feast	Inhibodor	Filtration System	Rust Bomb	Wex
Clearly The Liquid	Feedstore	Kombind	Mox	Rust Off	X-CYTO
Leader & design	Flexible Armor Against	Kwik Kaulk	MR System	Safe	360-S
Conklin	The Elements	Life Track	NRA	Sanox II	4-Power
Conklin & design	Flexion	Luboil	NutriLift	Saturall 85	