



Las Vegas Getaway – 16 CE October 17-18, 2002

You work hard, now it's time for some fun and interesting CE classes. Join Insurance Skills Center for two fun-filled days of insurance on the famous Las Vegas Strip. Spend the days in class and the nights at the casinos or shows.

Thursday, October 17

Contractors Risk Analysis (all day)

Friday, October 18

Commercial Property Update (a.m.)

Business Income Update (p.m.)

16 CE credits in California, Oregon, and Washington

15.5 CE credits in Nevada

Contractors Risk Analysis – 8 CE

CA (6456), OR (A-08-078-7061), and WA (245311)

NV (PRO-521-51)

8:30 a.m. – 4:40 p.m. Class Code: OCT02J

Agents need to be aware of Common Law changes as relates to latent defect and construction of buildings that are having an impact on markets, loss payment, and coverages. There will be a discussion on Montrose, how it applies across the country and what it means to agents in regards to the construction risk. The Contractors seminar will also offer intensive training on builder's risk forms and endorsements, CGL Updates, installation floaters, indemnification, additional insureds, contractors' equipment, litigation updates, contractual liability in the CGL, construction defects, emerging trends, and certificates and endorsements.

Commercial Property Update – 4 CE

CA (103821), OR (A-04-071-7061), and WA (261618)

3.5 CE in NV (PRO-521-39)

8:30 a.m. – 12:10 p.m. Class Code: OCT02K

This class will familiarize the student with the changes that ISO has made to the property form series. Most states have now adopted these changes and company forms are being revised to reflect the modifications. These changes will impact renewals and require that the insurance professional advise their clients of new language that might restrict coverage.

Issues to be discussed include:

- Building and Personal Property Changes
- Business Income
 - Suspension Definition
 - Tenant definition of premises
 - Maximum period of Indemnity
 - Ordinance or Law
- Cause of Loss Forms including the NEW Flood
- Insurance Cause of Loss Form



Business Income – 4 CE

CA (80126), OR (A-04-077-7061), and WA (264220)

NV (PRO-521-52)

1:00 – 4:40 p.m.

Class Code: OCT02L

Business Income insurance is one of the most misunderstood areas. Since 9/11, its importance in preparing an insurance package for a client has never been greater.

This seminar will:

- Identify the proper business candidate for Business Income, Extra Expense, Leasehold Interest, Tuition Fees and Dependent Property Coverages
- Compare and contrast the various Businesses Income Forms and how they respond to financial loss
- Discuss Limits setting, proper selection of coinsurance and correct completion of the Business Income Worksheet

Instructed by:

Marjorie Segale, RPLU, CIC, ACSR, CISR,
and Laurie Infantino, CIC, ACSR, CISR

About the Hotel

Stratosphere Casino & Tower
2000 Las Vegas Boulevard South
Las Vegas, NV 89104
800-998-6937



Lodging: Located at the end of the strip, the Stratosphere Casino & Tower's space-needle tower is visible from anywhere in Las Vegas and offers participants a stunning view of the Las Vegas valley. The Stratosphere has 1,444 guest rooms and 119 suites.

Insurance Skills Center has secured the following discounted room rates of:

\$49/night, single or double occupancy (Wed & Thursday nights)

\$104/night, single or double occupancy (Friday & Saturday nights)

These special rates are available until Sept. 18, reservations made after this date will be accepted on a space availability basis only. To reserve your lodging, have your credit card ready and call 800-998-6937 and mention "Insurance Skills Center" to get the special room rates. Early reservations are recommended, as the group block of rooms will sell-out.

Casino & Gaming: At 80,000 square feet the Stratosphere's casino is one of the largest in town. Spread over several split-levels you'll find all the popular table games and nearly 1,600 slot and video machines.

Attractions: If you want to rise above it all, it costs \$6 (\$4 for Nevada residents, senior citizens and hotel guests) to take the ride to the top of the Tower, where you'll get a sweeping view of the valley and surrounding mountains. There are two observation decks - one inside and one outside. For those with stomachs of steel, there are two thrill rides at the top: the High Roller roller-coaster and the Big Shot, which shoots upward 180 feet in 2.5 seconds, then free falls back to the launching pad. Other hotel amenities include a 200-seat cocktail lounge and a swimming pool on the roof of the 24th floor of the New World Tower and the Strat-O-Fair midway.



Registration form (Please print legibly and complete entire page)

Fees: Pick the classes you want to attend: one class, two classes, or all three classes, it's your choice.

	By 10/1	After
One Half-Day class	\$85	\$99
One Full-day	\$145	\$165
All Three classes	\$289	\$319

Firm Information

Agency/Brokerage/Company _____

Address _____ Suite _____

City _____ State _____ Postal Code _____ + _____

Phone _____ Fax _____

Is this a new address? Yes No

Participant Information

Name (as it appears on License) _____

License # _____ Social Security # _____

E-mail _____ Class Codes _____

Name (as it appears on License) _____

License # _____ Social Security # _____

E-mail _____ Class Codes _____

Name (as it appears on License) _____

License # _____ Social Security # _____

E-mail _____ Class Codes _____

Payment Method:

American Express Discover MasterCard Visa (will appear on your statement as "Insurance Skills Center")

Check # _____ (make payable to: Insurance Skills Center)

Card # _____ - _____ - _____ Expiry _____

Name on Card _____ Signature _____

Total Amount Enclosed/Charged: \$ _____

Tick this box if you want this class to apply to your annual ACSR re-accreditation

Make check payable to Insurance Skills Center and mail to:

Insurance Skills Center, Inc.
4911 Warner Avenue, Suite 214
Huntington Beach, CA 92649-4475
Telephone: 800-375-8704 / Fax: 714-377-9685
E-mail: info@insuranceskillscenter.com

How to register

By Credit Card: fax registration to 714-377-9685
On the Internet: www.insuranceskillscenter.com

For informational purposes only, please tick the box identifying your affiliation:

- IBA West NIIA Farmers Allstate
 Insurance Company State Farm PIA Group
 American Agents Alliance CSAA Latin American Agents Association
 Other (please indicate) _____

The Small Print: Please advise us of any disability you may have so we can accommodate you in accordance with Title III of the ADA. Your requests for accommodation should be submitted in writing as far in advance as possible.

Cancellation Policy: Full refund if written notification is received five (5) business days prior to class. Cancellations received thereafter will incur a \$50 non-transferable fee. No-shows will forfeit registration fee. Transfers into other seminars are approved on a limited basis. Substitutes are welcome. Walk-ins are always welcome and will be given a seat per availability. ISC reserves the right to cancel or reschedule any scheduled seminar. ISC is not responsible for airfare, lodging, or other related expenses, including any airline penalties incurred.