



2014 Educational

The Chesapeake Region Chapter of the Community Associations Institute (CAI), headquartered in Annapolis, MD, is an organization dedicated to fostering vibrant, responsive and competent community associations throughout the State of Maryland including the Baltimore and Annapolis areas, Frederick and the Eastern Shore.

Experienced Professionals in their field representing many different segments of the association industry.

Location
All seminars are at
Snyder's Willow Grove Restaurant
841 N. Hammonds Ferry Road
Linthicum, MD 21090
410.789.1149 or 410.789.8244

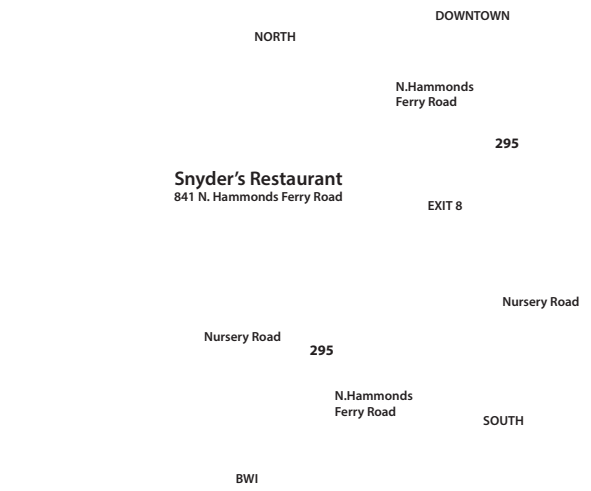
8:45 am–9:30 am
Breakfast/Networking
9:30 am–9:45 am
Welcome & Announcements
9:45 am–11:15 am
Program

CAI programs encourage attendees to be proactive, involved and informed.



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Breakfast Seminars



Snyder's Willow Grove Restaurant
841 N. Hammonds Ferry Road
Linthicum, MD 21090
410.789.1149 or 410.789.8244

From BWI—Follow 195 to 295 towards Baltimore. Take the Nursery Rd exit and make a left at West Nursery Road. Follow 1–2 miles and make a left onto Hammonds Ferry Road. Go 3 blocks, we are located on the right.
695 Heading South—Take Exit 8 and make a right at the light. Snyder's will be on your immediate right.
695 Heading North—Take Exit 8, bear to the right and make a right at the light onto Nursery Rd. Proceed down Nursery Rd. and make a right at the intersection onto N. Hammonds Ferry Rd. Snyders will be on your right about a 1/4 mile down.



February 12, 2014

ALTERNATIVE BOARD MEETINGS IN THE DIGITAL AGE—IMPROVING PARTICIPATION, CONVENIENCE, AND EFFICIENCY FOR YOUR COMMUNITIES

Effective meetings are crucial to maintaining efficient community management. Learn how technology can play a role in modern meetings to improve your Board and Community attendance, involvement and decision-making.

Gain insight into how utilization of the latest video and teleconferencing methods can create greater convenience for those wishing to participate in your meetings but cannot physically attend.

Find out what’s legal and what’s not when it comes to voting, holding board discussions, etc. via skype, email and other means of communications.

March 12, 2014

TO SUE OR NOT TO SUE! LAWSUITS—HOW THEY CAN IMPACT AN ASSOCIATION & ITS RESIDENTS

If you are a manager or board member faced with either litigating an issue or defending against litigation brought on by others, you don’t want to miss this program!

Our expert speakers will provide valuable insight into the pros and cons of litigation, as well as the affects of the litigation process on an Association, offering guidelines for suites brought by or against an Association.

Seminar content will include:

- How litigation can impact residents emotionally and financially
- Tips for navigating the litigation process
- Avoiding pitfalls as well as provide strategies for avoiding litigation
- Alternate paths for resolution

The panel of presenters will include some attorneys, managers, engineers and insurance experts.

April 16, 2014

GREEN IS THE COLOR OF MONEY! RAIN TAX, ELECTRIC VEHICLES AND MANDATORY RECYCLING CAN AFFECT YOUR BOTTOM LINE

New regulations, as well as ever rising energy costs can be a burden on homeowners as well as community associations. On the bright side there are solutions that can be beneficial for the community. During this event, we will welcome experts in the field of electric cars and charging stations, State Executives to discuss the “Rain Tax” and its implications, mandatory Maryland recycling, and how Solar Panels can benefit individuals as well as communities. Come on out and see how you and your association can profit

from today’s fast paced technological climate, and how to cope with ever changing “Green” regulations using examples of associations across the country that have taken steps to successfully cope with the coming changes of the future.

May 14, 2014

WHAT’S UP WITH HOA BANKRUPTCIES...LEASING... FHA REGULATIONS?

Over the past few years, the FHA Condominium Guidelines have changed significantly. Why should an association care about the FHA requirements? As lenders continue to reexamine and tighten lending criteria, qualifying for FHA mortgage insurance provides potential buyers with an additional financing option and, thus, makes units in your condominium association marketable to a larger pool of potential buyers. Additionally, many lending institutions may underwrite non-FHA loans to FHA standards.

Attending this program, will provide you with the answers to questions regarding existing requirements and new criteria:

- How do leasing restrictions and foreclosures affect FHA approval?
- How do delinquencies affect FHA approval?
- What can a condominium association do to improve its eligibility for FHA approval?

September 17, 2014

SMART MOVES—TRANSITIONING FROM ONE MANAGEMENT COMPANY TO ANOTHER

It is important for the board and the management company to agree from the start on how the association should be run. If an association is changing from one management company to another, the details should be spelled out in the management contract to ensure an orderly transition.

Normally, the expectation is that a management company will cooperate fully and fairly in turning over books, records, money and association property but that may not always happen. Partial documents, delays or resistance to cooperate, can impact a smooth transition.

Although management styles and contracts may vary, all management companies should work together to achieve a smooth transition. Experienced managers will have checklists and procedures in place to make this process drama free however, there are no industry guidelines in place to assist in this process.

Hear what some of the experts say about this important aspect of the business! Perhaps together, we can develop some principles to help insure a flawless transition for all parties involved.

SEND YOUR FORM/PAYMENT TO: CAICRC, 1985 Fairfax Road, Annapolis, MD 21401			
Company Name			
Street Address			
City, State		Zip Code	Telephone Number
Member of CAI?		Member of CAI?	
1.	<input type="checkbox"/> Yes <input type="checkbox"/> No	4.	<input type="checkbox"/> Yes <input type="checkbox"/> No
2.	<input type="checkbox"/> Yes <input type="checkbox"/> No	5.	<input type="checkbox"/> Yes <input type="checkbox"/> No
3.	<input type="checkbox"/> Yes <input type="checkbox"/> No	6.	<input type="checkbox"/> Yes <input type="checkbox"/> No
<input type="checkbox"/> Wed., February 12		Alternative Board Meetings in the Digital Age—Improving Participation, Convenience, and Efficiency for Your Communities	
<input type="checkbox"/> Wed., March 12		To Sue or not to Sue!	
<input type="checkbox"/> Wed., April 16		Green is the Color of Money! Rain Tax, Electric Vehicles and Mandatory Recycling Can Affect Your Bottom Line	
<i>Program Costs: Fees include a buffet breakfast and handout materials.</i>			
		@ \$40 Advanced Member Registration	\$
		@ \$45 On-Site Registration	\$
		@ \$55 Non-Member Registration	\$
TOTAL			\$
Payment must be received before event. PLEASE NOTE: Verbal or faxed commitment obligates the participant to pay for the event if they choose not to attend unless cancellation is made 5 business days prior to seminar. No-shows will be invoiced. No refunds for cancellations within 5 business days of event due to food guarantees.			
<input type="checkbox"/> Check Enclosed <i>or</i> Please charge my: <input type="checkbox"/> Visa <input type="checkbox"/> Master Card (We do not accept AMEX)			
Printed Name: (exactly as it appears on card)			
Company Name: (if Corporate Card)			
Card Billing Address (if different than above):			
City, State		Zip Code	Telephone Number
Card Number: <input type="text"/>		Exp. Date: <input type="text"/>	
Signature: (required) _____ The above signed agrees to pay the charges according to the card issuer agreement			Total Amount: \$ _____

CLIP AND RETURN