



Mar 29, 2015	EmOuest Reminder on - Decimal placement change for United Arab Emirates (AED)
EmQuest – Reminder on Decimal Placement change for UAE.	A division of Emirates With effect from 1st March 2015 the UAE Dirham (AED) will be shown on traffic documents with 0 decimal places. This is in accordance with IATA memorandum PTC COMP 1731. (Currently the UAE Dirham shows 2 decimal places)
GF – News Updates.	In order to support the exchange/refund of tickets issued prior to the system decimal change, changes have been made to the Exchanges (WFR), Refunds (WFR/WFRN), and Automated Exchanges (WFRF) tools.
EmQuest-Help desk timings. EK – Extra flights to Jeddah.	These changes will be in effect for the March 1, 2015 and this enhancement will allow a ticket issued with AED currency as either the BASE fare or EQUIVALENT FARE to exchange and refund using our current exchange tools. The Exchange Ticket Screen 10 mask to be presented with the amount fields in an update mode allowing you to enter
BI- Exclusive promotion for sabre users – Mar15.	missing data to complete the exchange. The enhancement will apply to the following exchange commands:
PK- Special incentives Updates. PS-Updates.	WFR WFRN WFRF WFRS (response display only)
KU- Daily connections to Cairo. KC- New promotion	وران الخبية Gulfair Updates
rates from DXB to Almaty and ex/AUH.	PAY TO FRANKFURT & TRAVEL WITHIN GERMANY FOR FREE: - Gulf Air passengers travelling to Frankfurt will be offered free rail transport across Germany under a new partnership with German travel firm Rail & Fly to Berlin, Munich, Stuttgart and Dusseldorf when they purchase tickets to Frankfurt. The deal is available throughout 2015.
	GULF AIR OFFERS FREE FLIGHTS WITHIN GREECE: - Gulf Air is offering free onward flights to 14 Greek destinations for passengers traveling to Athens for travel until 30th April 2015. Passengers will be flown on Greek carrier Aegean Airlines for the complementary domestic legs. Gulf Air operates four weekly flights to Athens International Airport.
	For further info. and seats confirmation please call: ABU DHABI: 02 6143208 / 050 1065878 / 02 6143210 // AL AIN: 03 7114011 / 03 7114012 / 03 7114013 / 7114014 //Toll Free: 02 651688
	Change in HelpDesk timings.
	Please note the change in timings for customer support effective 01 Mar 2015 .
	0800 AM – 1000PM - Sun to Thu / 0800AM – 0900PM – Sat / 0400PM – 0900PM – Fri
	Please contact our Helpdesk on 04-3069500 for assistance.







Extra Flights – JEDDAH

Dear Trade Partner,

We are pleased to announce the operation of following extra flights to/from Jeddah in Apr15.

DUBAI TO JEDDAH				
<u>Date</u>	<u>Flight No.</u>	<u>Departure</u>	<u>Arrival</u>	
04APR	EK 2819	0145	0340	
13APR	EK 2821	0145	0340	
JEDDAH TO DUBAI				
<u>Date</u>	<u>Flight No.</u>	<u>Departure</u>	<u>Arrival</u>	
04APR	EK 2820	0530	0915	
13APR	EK 2822	0530	0915	

- Flights only for Umrah Passengers
- ARR/DEP Jeddah Haj Terminal
- Flights are open in GDS for sale
- Please use carrier specific availability for bookings. All timings are local

Please <u>click</u> for more details on Emirates Extra Flights.







Exclusive Promotion for Sabre users for MAR 2015



Dear Trade Partner,

Based on the success of the past few months of promotion, we have extended for Mar'15.

Royal Brunei Airlines is pleased to announce "Brunei Rewards 2015" for Sabre agents.

The more you sell Royal Brunei Airlines, the faster you get rewarded with a Smartphone.

Eligibility: All tickets issued in Mar2015

The reward will be as follows:

The top 3 sellers in Mar15 will get 1 smart phone each.

The other 2 smart phone winners of will be chosen from a draw based on below:

One ticket Return / One Way in Business class ticket issued will be eligible as One entry for the draw.

Three tickets Return / One Way in Economy class ticket issued will be eligible as One entry for the draw.

Every additional set of Three tickets will be eligible as an additional entry for the draw.

Terms & Conditions:

Not applicable on Group ADHOC/ AD/ ID discounted fares & infant tickets.

Valid for tickets issued in UAE only.

All UAE agents excluding GSA BI counter in DXB/AUH/AAN.

Sale Period for this Promotion: March 2015 only.

Airlines decision is final.

For further information or queries, contact EmQuest Key Account Manager or Royal Brunei Sales Team.







Dear Business Partner,

PIA has introduces Cash Incentive for passengers and travel agents as well for Business Class tickets only.

	ex-KHI/PAK		ex- UAE		
Agent Cash Incentive				Agent Cash Incentive	
Route	One Way	Round Trip	Route	One Way	Round Trip
KHI/PAK-AUH-KHI/PAK	PKR1,500	PKR 3,000	AUH-KHI/PAK-AUH	AED 100	AED 200
KHI/PAK-DXB-KHI/PAK	PKR1,500	PKR 3,000	DXB-KHI/PAK-DXB	AED 100	AED 200

Business class fares effective 15 Mar, 2015 till 31 May, 2015, business class discounted scheme for passengers and incentive for the agent is launched under the existing fare rules with following conditions;

1. Passenger will get above mentioned discount in Business Class on one way and round trip basis.

2. Passengers discounted tickets will be issued under account code OW100 for one way travel and RT100 for round trip travel.

3. Agent will get above mentioned agent cash incentive on selling of business class tickets on one way and round trip basis.

4. These schemes are valid for tickets issued from all domestic points i.e. ex-PAK/KHI to UAE and ex-UAE to PAK/KHI on one way and round trip basis.

5. Agents can claim the incentive after utilization of outbound travel.

6. These schemes are valid for adult and child ticket only.

7. These schemes are effective for ticketing / travel from 15 Mar, 2015 till 31 May, 2015.

8. The outbound travel must be commenced on and before May 31, 2015

9. The Passenger Sales Manager / Country Manager will be responsible to ensure that the agent incentive scheme is implemented in its true spirit and will verify travel details before forwarding to finance manager for issuance of credit note. Credit note will be issued after proof of outbound travel, which will be provided by the agent in a separate format to be submitted on a fortnightly basis in a form of summary indicating passenger Name, sector, VCR No., PNR. etc. to the PK office along with copies of relevant VCRs in following format;

AGENT INCENTIVE CLAIM STATEMENT

AGENT NAME _____

IATA NO _____

SALES REPORT PERIOD

S.NO	DATE OF ISSUE	VCR NO.	PAX NAME	FIRST LEG TRAVEL DATE	VCR 1 st Leg Status	INCENTIVE AMOUNT CLAIMED	Remarks

Please promote PK sale for mutual benefits.

All GSAs to distribute this circular to their BSP IATA agents in their respective territories.

IATA agents are also advised to distribute this circular to all of their non-IATA ticketing / booking agents to avoid any complaint. Please contact for any clarification on Phone numbers 04-2220233 / 04-2234888.

Happy Selling!







FULL TICKET REFUND GUARANTEE IN CASE OF VISA REFUSAL

Ukraine International Airlines is pleased to introduce full ticket refund guarantee in case of visa refusal to minimize financial losses that passengers might suffer.

Full refund applies for fares originating UAE and is subject to the following conditions:

- 1. Refund request is submitted no later than 3 days prior to scheduled flight departure.
- **2.** Visa refusal country matches with the destination point or stop-over / transfer point.
- **3.** Official visa refusal confirmation is provided to the airline.



UIA accepts both official letters issued by Embassies/Consulates, as well as unclassified visa stamp in the passport.

In case of visa refusal, passenger should contact the ticket issuing agent, and apply for the refund, along with a copy of official visa refusal confirmation, and get full ticket refund. The ticket service fee is non-refundable. **All GDS updated with relevant information.**

"Today many of our clients are anxious about obtaining their visas on time, – noted **Anton Mattis, UIA Sales Director.** – That is why UIA guarantees full refund in case of visa refusal. We hope our clients will stay loyal to the Airline even if they have to cancel their trip".

For more information please contact your preferred travel agent or UIA offices at:

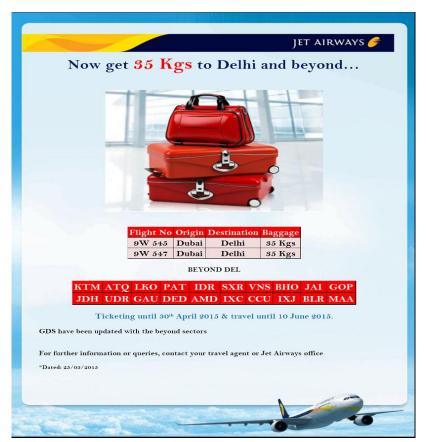
Sharjah: +971 6 550 5853 | Abu Dhabi: +971 2 650 3520, abudhabi@flyuia.com Dubai: +971 4 406 0530, dubai@flyuia.com Sharaf Travel Bldg. Khalid Bin Waleed Rd. Bur Dubai, Dubai Please contact us for your Ukraine Visa requirements

www.FLYUIA.com













e air astana <u>Air Astana introduces New promo rate from Dubai to Almaty</u>

Air Astana introduces all inclusive special fare from Dubai to Almaty.

Timetable

Destination	Days of service	Departure	Arrival	Flight #
Dubai – Almaty	Daily	11:25	17:40	KC 896
Almaty – Dubai	Daily	7:40	10:25	KC 895

Dubai – Almaty daily services offer easy onward connections to domestic and international destinations.

From Dubai to	Frequency
Tashkent (TAS)	6 times a week
Urumqi (URC)	Daily
Tbilisi (TBS)	5 times a week
Dushanbe (DYU)	4 times a week
Kazan (KZN)	Twice a week
Samara (KUF)	Twice a week

For details please contact: dxb.reservations@airastana.com or by phone 043166572 (Dubai) 026744488 (Abu Dhabi)

Air Astana introduces promo rate from Abu Dhabi to Astana

Air Astana introduces 1535 AED all inclusive promo rate from Abu Dhabi to Astana. Flights between two capitals are operated 4 times a week by Airbus 320/321 family aircraft.

Timetable

Destination	Days of service	Departure	Arrival	Flight #
Abu Dhabi – Astana	1,3,4,6	00:30	07:00	KC 294
Astana – Abu Dhabi	2,3,5,7	20:00	23:15	KC 293

Abu Dhabi - Astana 4x weekly services offer onward connections to domestic and international destinations.

From Abu Dhabi	Frequency
Novosibirsk (OVB)	Twice a week
Urumqi (URC)	Once a week
Moscow (SVO)	Once a week
Pekin (PEK)	Twice a week
Omsk (OMS)	Trice a week

For details please contact: dxb.reservations@airastana.com or by phone 043166572 (Dubai) 026744488 (Abu Dhabi)