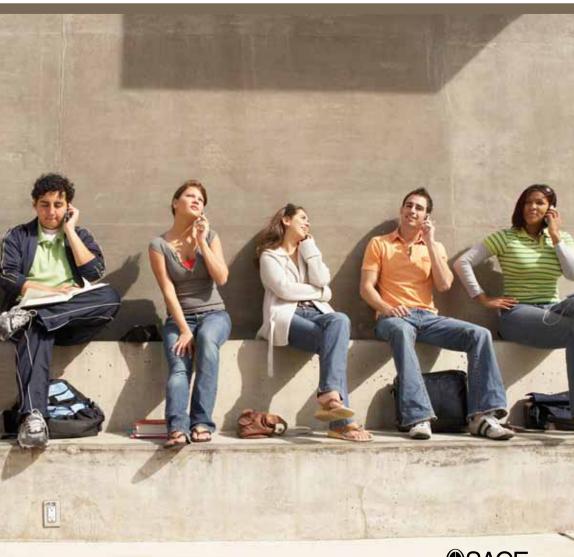
Communication & Media Studies

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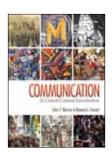
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COMMUNICATION THEORY



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Deanna L. Fassett, San José State University

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- 3. Public Advocacy: Commitments and Responsibility

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- 4. Identity and Perception
- 5. Language and Culture
- 6. Embodied Knowing and Nonverbal Communication

PART III. COMMUNICATION CONTEXTS

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- 8. Cultural Relations: Relationships in Culture
- 9. Mediated Culture(s)
- 10. Communication as a Means of Social Action

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A Multidisciplinary Introduction **Second Edition**

Teun A. Van Dijk, Pompeu Fabra University, Spain

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- 13. Discourse and Identity By Anna De Fina
- 14. Organizational Discourse By Dennis Mumby and Jennifer Mease
- 15. Discourse and Politics By Paul Chilton and Christina Schäffner
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- 18. Discourse and Ideology By Teun A van Dijk

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INTERCULTURAL COMMUNICATION



Introducing Intercultural Communication

Global Cultures and Contexts

Shuang Liu, Zala Volcic, Cindy Gallois, all at University of Queensland, Australia

This multinational team of

authors has put together an introduction to communicating across cultures that draws on examples and case studies from across the world, using no single culture as its frame of reference.

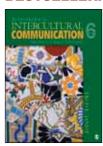
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- 1. Challenges of Living in a Global Society
- 2. Understanding Communication
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- 4. The Influence of Culture on Perception
- **Cultural Orientations and Behaviours**
- 6. Verbal Communication and Culture
- 7. Nonverbal Communication and Culture
- 8. Categorization, Subgroups and Identities
- 9. Developing Relations with Culturally Different Others
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- 12. Immigration and Acculturation
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An Introduction to Intercultural Communication

Identities in a Global Community Sixth Edition

Fred E. Jandt, California State University, San Bernardino

Packed with thought-provoking

examples, photos, vignettes, quotes, cases, and stories that spark students' interest and challenge them to reassess existing viewpoints, the Sixth Edition of An Introduction to Intercultural Communication prepares today's readers to successfully navigate our increasingly global community.

CONTENTS

- 1. The Dispute over Defining Culture
- 2. Defining Communication as an Element of Culture
- 3. Culture's Influence on Perception
- 4. Barriers to Intercultural Communication
- 5. Nonverbal Communication
- 6. Language as a Barrier
- 7. Dimensions of Culture
- 8. Dominant U.S. Cultural Patterns
- 9. Comparative Cultural Patterns
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- 11. Contact Between Cultures
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Intercultural **Communication**

A Contextual Approach **Fourth Edition**

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W. Neuliep provides a clear contextual model (visually depicted by a series of concentric circles) for examining communication within cultural, microcultural, environmental, sociorelational, and perceptual contexts. Beginning with the broadest contextthe cultural component of the model—the book progresses chapter by chapter through the model, to the most specific

traits of communication, verbal and nonverbal messages.

CONTENTS

- 1. The Necessity of Intercultural Communication
- 2. The Cultural Context
- 3. The Microcultural Context
- 4. The Environmental Context
- 5. The Perceptual Context
- 6. The Sociorelational Context
- 7. The Verbal Code: Human Language 8. The Nonverbal Code
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- 10. Intercultural Conflict
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INTERPERSONAL COMMUNICATION



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Taking a relational approach to the study of interpersonal communication, this bestselling text for upper-division courses in interpersonal communication focuses on issues that are central to understanding close relationships, particularly between romantic partners, friends, and family members. While it draws on interdisciplinary research, the hook maintains a focus on communication

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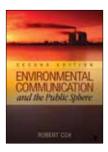
- 1. Conceptualizing Relational Communication: Definitions and
- 2. Communicating Identity: The Social Self
- 3. Drawing People Together: Forces of Social Attraction Defining
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- 5. Getting Closer: Initiating and Intensifying Relationships
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- Making a Love Connection Styles of Love and Attachment
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- 9. Staying Close: Maintaining Relationships
- 10. Exchanging Rewards and Costs: Interdependence and Equity in Relationships
- 11. Influencing Each Other: Power Plays and Dominance Moves
- 12. Getting Too Close for Comfort: Privacy and Secrets in Relationships
- 13. Hurting the Ones We Love: Relational Transgressions
- 14. Coping with Conflict: When Relational Partners Disagree
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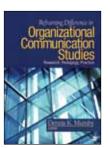
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Reframing **Difference in Organizational Communication** Studies

Research, Pedagogy, and **Practice**

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Bringing together prominent scholars in the field of organizational communication to examine the relationship between difference and organizing, this book explores the concept in a comprehensive and systematic way.

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A Cultural Analysis Workbook **Second Edition**

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Angela Laird Brenton, University of Arkansas at Little Rock

This book is a practical guide to "reading" the culture of organizations and to understanding the implications of culture for organizational effectiveness. Sharing their experiences from over 25 years of consulting and teaching, the authors make the process of cultural analysis practical and applicable.

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- 1. Introduction: Setting the Stage
- The Significance of the Stage
- Step One--Understanding the Concept of Culture: Constructing the Set
- Step Two--Identifying Cultural Elements: Understanding Roles
- Method Acting: Textual Analysis
- 6. Method Acting: Observation
- 7. Method Acting: Interviews and Surveys
- 8. Step Four--Synthesizing and Interpreting Cultural Data: Getting Inside the Character
- 9. Casting Against Type: Diversity
- 10. Improvisation: Managing Change
- 11. An Honest Portrayal: Ethics
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Communication and Organizational Culture

A Key to Understanding Work Experiences

Second Edition

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A clear and concise introduction to the different approaches to studying organizational culture

Joann Keyton introduces the basic elements—assumptions, values, and artifacts—of organizational culture, draws on communication and management research findings, and integrates practical applications throughout the text. The book helps students to identify and read organizational culture through different lenses, create cultural interpretations, and ultimately make informed work and employment decisions.

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- 2.Unpacking Organizational Culture
- 3.Lenses for Understanding Organizational Culture
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POLITICAL COMMUNICATION & PERSUASION

Propaganda and Persuasion

Garth S. Jowett, University of Houston

Victoria O'Donnell, Montana State University

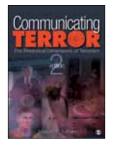
Propaganda and Persuasion, Fifth Edition is the only book of its kind to cover a comprehensive history of propaganda and offer insightful definitions and methods to analyze it. Building on the excellence of the four previous editions, the Fifth Edition has been revised and updated. Authors Garth S. Jowett and Victoria O'Donnell provide a remarkable and cogent understanding of persuasion and propaganda, including rhetorical background, cultural studies, and collective memory.

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- 3. Propaganda Institutionalized
- 4. Propaganda and Persuasion Examined
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- 6. How to Analyze Propaganda
- 7. Propaganda in Action
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Communicating Terror

The Rhetorical Dimensions of Terrorism

Second Edition

Joseph S. Tuman, San Francisco State University

Communicating Terror, Second Edition explores multiple rhetorical

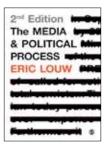
dimensions of terrorism, connects terrorism to communication theories, and helps readers understand how this violence creates a public discourse for multiple target audiences. Author Joseph S. Tuman uses fascinating case studies and examples as he explores both dissent terrorism and state terror and looks at terrorism from a communicative perspective. Presenting terrorism as a process of communication between terrorists and multiple audiences, this book examines a range of rhetorical components, including definitions and labels, symbolism in terrorism, the relationship between terror and the media, and public oratory about terrorism—by both victims of terrorism and terrorists themselves.

CONTENTS

- 1. The Struggle to Define Terrorism
- Terrorism as a Communication Process With Rhetorical Dimensions
- 3. Labeling and Defining Terrorism as Rhetoric
- 4. Symbols, Symbolism, and Terrorism: Means and Implements
- 5. Symbolism in the Targets of Terrorism
- 6. Methods for Studying Public Oratory About Terrorism
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- 9. Mass-Mediated Images and Construction of Terrorism

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The Media and **Political Process**

Second Edition

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Richard Stanton, Senior Lecturer, The University of Sydney, Australia

How have professional communicators transformed the business of politics? How do political bodies use the media to sell domestic and foreign policies to the public? This fully revised new edition of The Media and Political Process assesses the impact of spin doctoring and media activity in liberal democracies that are just as concerned with impression management and public relations as with policy. Political processes never stand still, and this revised Second **Edition** explores the mediatization of the political process in light of recent developments, from Vladimir Putin's growth into a political celebrity, to the activities of spin doctors in the 2008 US Presidential Elections.

Providing a comprehensive overview of the evolution, operation, and terminology of political communication, this text is an accessible, lively resource for students of political communication and media and politics, and will be important further reading for students of journalism, public relations, and cultural studies.

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The Rhetorical Power of **Popular Culture**

Considering Mediated Texts

Deanna D. Sellnow, University of Kentucky

The Rhetorical Power of Popular Culture is chock full of

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MEDIA & SOCIETY



Gender, Race, and Class in Media

A Critical Reader Third Edition

Gail Dines, Wheelock College Jean M. Humez, University of Massachusetts, Boston

Sparking students' interest in contemporary media scholarship

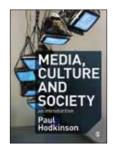
Incisive analyses of mass media - including such forms as reality television, dramatic series, sitcoms, advertising, children's media, video games, pornography, and new genres like fandom and social media – enable this provocative new edition of Gender, Race, and Class in Media to engage students in critical media scholarship. Issues of power related to gender, race, class, and sexuality are integrated into a wide range of articles examining the economic and cultural implications of media as institutions, including the political economy of media, textual analysis, and media consumption.

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Media, Culture and Society

An Introduction

Paul Hodkinson, University of Surrey, U.K.

Clearly organized, systematic, and combining a critical survey of the field with a finely judged assessment of cutting edge

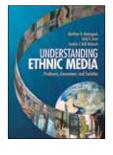
developments, this book provides a 'must have' contribution to media and communication studies. Ideally pitched for students it explores the media saturation of everyday life while carefully emphasizing the complex relationships which exist between media, culture, and society.

CONTENTS

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- 3. Media Industry
- 4 Media Content
- 5. Media Users
- 6. Media as Manipulation? Marxism and Ideology
- 7. The Construction of News
- 8. Public Service or Personal Entertainment? Controlling Media Orientation
- 9. Decline of the National Public: Commercialization, Fragmentation and Globalization
- 10. Media, Ethnicity and Diaspora
- 11. Media, Gender and Sexuality
- 12. Media Communities: Subcultures, Fans and Identity Groups
- 13. Saturation, Fluidity and Loss of Meaning

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Understanding Ethnic Media

Producers, Consumers, and Societies

Matthew D. Matsaganis, University at Albany, State University of New York

Vikki S. Katz, Rutgers, The State University of New Jersey

Sandra J. Ball-Rokeach, Annenberg School for Communication and Journalism, University of Southern California

This is the first book to provide a comprehensive review and analysis of how media produced by ethnic communities, and for ethnic communities, affect identity and perceived lines of division between "us" and "others," as well as how the production and consumption of ethnic media affect the character of the larger media and societal landscapes. Integrating key ethnic media studies with original research, this book makes a unique contribution by covering both

consumers and producers of ethnic media, as well as the history of ethnic media, its role in ethnic communities, the effect of globalization, and the professional challenges faced by ethnic media journalists. A compelling discussion on the future of ethnic media concludes the book and points the way toward further research.

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- 4. Ethnic Minorities and Their Media
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- 6. Ethnic Media Organizations and Competition
- 7. Globalization and the Ethnic Media Organization
- Policy and Ethnic Media Development
- 9. Ethnic Media as Local Media
- 10. Professional Challenges for Ethnic Media Journalists

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BESTSELLER!



Media Literacy

W. James Potter. University of California, Santa Barbara

The essential guide to decoding messages in a media-saturated world

This book offers a detailed

approach to studying media influences and presents readers with a clear vision of what it means to operate at a higher level of media literacy. W. James Potter argues that the media have a profound influence on the way we perceive the world by shaping our beliefs and expectations. By becoming more media literate, we can avoid the potentially negative effects of those media messages as well as amplify the potentially positive effects. With substantial discussion of media content, audiences, and the media industries, the book tackles key issues related to media ownership, invasion of privacy, piracy of media messages, violence, and sports. Readers will gain a clearer perspective on the borders between the real world and the simulated media world and will become more informed and literate media consumers.

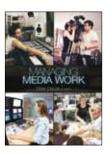
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Managing Media Work

Mark Deuze, Leiden University, The Netherlands, Indiana University

Managing Media Work provides a comprehensive, cross-national overview of the theory and practice of working in the media

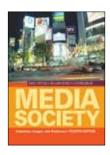
in the digital age. Focusing on three key areas-new media work, media professions, and media management—this text prepares students to effectively manage their own media careers and to manage human capital in creative companies. Written by leading international scholars, the book addresses the increasingly global, networked, and unpredictable nature of the media industry as well as the growing complexities of media work.

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- 1. Managing Media Work By Mark Deuze
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- Managing Strategy and Maximizing Innovation in Media Organizations By Lucy Küng
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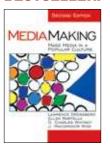
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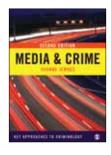
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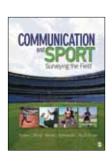
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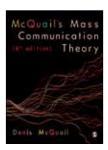
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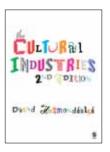
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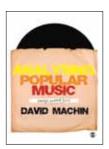
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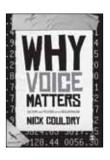
soundscapes. Like language these elements can be used to communicate complex cultural ideas, values, concepts and identities. Analysing Popular Music is a lively look at the semiotic resources found in the sounds, visuals and words that comprise the 'code book' of popular music. It explains exactly how popular music comes to mean so much. Packed with examples, exercises and a glossary, this book provides the reader with the knowledge and skills they need to carry out their own analyses of songs, soundtracks, lyrics and album covers.

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Why Voice Matters

Culture and Politics After Neoliberalism

Nick Couldry. Goldsmiths. University of London, U.K.

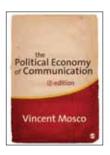
For more than thirty years neoliberalism has declared that market functioning trumps all

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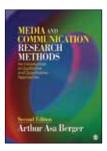
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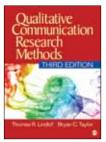
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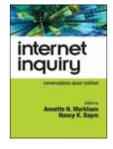
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Internet Inquiry

Conversations About Method

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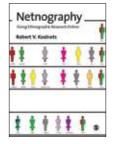
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Netnography

Doing Ethnographic Research Online

Robert V. Kozinets, York University, Toronto, Canada

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