

## UPCOMING EDUCATION CLASSES AT RAPB [www.rapb.com/Education](http://www.rapb.com/Education)



**BOCA**

**Working with Foreign Nationals**  
01/15/2014 9:30AM-12:30PM Boca Raton

**Free to Members**

Gain valuable knowledge of the legal implications of dealing with international customers and learn the answers to common questions, including:

- An overview of the Foreign Investment in Real Property Tax Act (FIRPTA).
- How Does a Foreign National purchase real estate in the United States? And many more...

*Instructor: Steven Wallace, Esq.*

*The Wallace Law Group, PL*

**Register**

**WPB/BOCA/  
PBG**

**Lunch-N-Learn: Landlord/Tenant Legal Notices for  
Property Managers and REALTOR®**  
01/09/2014 11:30AM-1:00PM West Palm Beach  
01/22/2014 11:30AM-1:00PM Boca Raton  
01/30/2014 12:30AM-2:00PM Pam Beach Gardens

**Free to Members**

Because phone calls are not enough documentation under law, this session reviews each of the legal notices provided under statute, and examples of when they are best used.

*Instructor: Jennifer Cunha, Esq.*

*Lunch sponsored by Signature Home Management Services*

**Learn More**

**WPB/BOCA/PBG**

**Code of Ethics DVD Viewing**  
01/23/2014 12:00PM-2:30PM West Palm Beach  
02/20/2014 2:00PM-4:30PM Boca Raton  
03/19/2014 1:00PM-3:30PM Palm Beach Gardens  
03/20/2014 1:00PM-3:30PM West Palm Beach

**Free to Members**

Complete your Code of Ethics requirement the fast and easy way by attending this DVD viewing, presented by Florida Realtors® and the Realtors® Association of the Palm Beaches

*4th Quad 2014 Code of Ethics training for existing Realtor® Members*

**Learn More**

**WPB/BOCA**

**Tax Strategies for the Real Estate Professional**

01/27/2014 10:00AM-12:00PM Boca Raton  
01/31/2014 10:00AM-12:00PM West Palm Beach

**Free to Members**

This seminar will help identify between \$2,500 and \$27,000 in NEW deductions that can be used right away to pocket thousands in tax savings. You will learn about the overview of the Tax Code Changes identified this year to help you become more tax efficient in your business planning for 2014; How the New 2014 tax law affects purchases of cars, computers and desks, as well as other equipment, for your Business. You will also learn about how a 105 Medical Plan can turn your family's medical expenses into tax-favored business expenses.

*Kelly Clarke, Bradford & Co.*

**[Learn More](#)**

**WPB/BOCA/  
PBG**

**3CE Affordable Housing Solutions**

01/28/2014 9:00AM-12:00PM Palm Beach Gardens  
01/28/2014 1:30PM-4:30PM West Palm Beach  
01/29/2014 10:00AM-1:00PM Boca Raton

**3CE: Free to  
Members**

Florida Housing Finance Corporation (Florida Housing) was created more than 20 years ago by Florida Legislature with the mission of helping our fellow Floridians obtain safe, decent, affordable housing that might otherwise be unavailable to them. This class will be focusing on Florida Housing's Single Family programs, including a discussion of home financing alternatives through low-interest rate mortgages, down payment and closing costs assistance, Mortgage Credit Certificates.

*Instructor: Sandy Gaver*

*Florida Housing Finance Corporation*

**[Learn More](#)**

**BOCA**

**RPR**

01/29/2014 RPR Basics 1:30PM-2:30PM Boca Raton  
01/29/2014 RPR Advanced 3:00PM-4:30PM Boca Raton  
01/30/2014 RPR Basics 1:00PM-2:00PM West Palm Beach  
01/30/2014 RPR Advanced 2:30PM-4:00PM West Palm Beach

**Free to Members**

Get introduced to the power of RPR: integrated tax, MLS data, foreclosure, flood maps, valuations, schools, virtually everything you need in one place to be a local market expert!

Generate comprehensive buyer and seller reports in seconds, and provide powerful analytics to determine values and list prices. This NAR member benefit is yours as a member of RAPB and NAR; don't miss this session to take advantage of this great new member benefit.

*Instructor: Angela Territo*

**[Learn More](#)**

**PBG**

**Hot Spots! FR/BAR Residential vs CRSP-13**

02/06/2014 1:00M-3:00PM Palm Beach Gardens

[Free to Members](#)

Which Residential contract is best to use, and when? FR/BAR vs CRSP-13, are they the same, or different? Eric Bergknoff, Esq. dissects these two most commonly used Residential contracts, pointing out the “hot spots” of each so YOU can avoid legal pitfalls

Attend and learn these contract provisions that repeatedly present issues so you can reach the closing table free of worry and without delays!

*Instructor: Eric Bergknoff, Esq*

*First International Title*

[Learn More](#)

**WPB/BOCA/  
PBG**

**3CE Core Law**

02/10/2014 9:00AM-12:00PM Boca Raton

02/25/2014 9:00-12:00PM RAPB Palm Beach Gardens

03/12/2014 9:00AM-12:00PM West Palm Beach

[Members: \\$39](#)  
[Non-Members: \\$49](#)

If you have already accumulated 11 Specialty CE credits through other classes, you may acquire the remaining 3 hours of Core Law (a requirement of the DBPR) by taking this fast and easy session with no test.

[Learn More](#)

**WPB/BOCA/  
PBG**

**14 Hour License Renewal 2-Day Course**

02/10-11/2014 9:00AM-5:00PM Boca Raton

02/25-26/2014 9:00AM-5:00PM Palm Beach Gardens

03/12-13/2014 9:00AM-5:00PM West Palm Beach

[Early Bird: \\$49](#)  
[Members: \\$69](#)  
[Non-Members: \\$99](#)

This course will fulfill your 14 Hour of Continuing Education Requirements in only 2 days (Includes 3CE Core Law and 11 CE Specialty). Textbook is included with no test requirement.

Topics covered: Florida law and FREC rule changes

- Real Estate License Law Update
- Escrow Accounts and Disciplinary Action
- Other State and Federal Laws Affecting Real Estate and many more...

[Learn More](#)

**WPB**

**NAR Designation GRI 300 Series**

Module 301: 02/04-05/2013 8:00AM-6:00PM West Palm Beach  
Module 302: 02/18-19/2014 8:00AM-6:00PM West Palm Beach

**\$99 Each Module**  
**Textbook Included**

- In **GRI Module 301**, *Property Management and Common Ownership* is an introduction to property management and the forms of common ownership. *Appraising* will introduce the function of the appraisal, the steps in the appraisal process, and appraisal principles
- In **GRI Module 302**, *International Real Estate* will introduce or expand the awareness of the many factors that must be taken into consideration when serving the real estate needs of international homebuyers or investors in the United States, Florida in particular. *Brokerage Management* will help to determine whether opening your own office is best. An *Introduction to Single-Family Residential Construction* will provide an overview of residential construction and general construction procedures and terminology.

GRI 301 Instructor: Nace Cohen, Bob Sutte, Steve David

GRI 302 Instructor: Lou Ludwig

**Learn More**

**WPB/BOCA/  
PBG**

**Lunch-N-Learn: Security Deposit Disputes and  
Small Claims for Property Managers and Realtors®**

02/13/2014 11:30AM-1:00PM West Palm Beach  
02/19/2014 11:30AM-1:00PM Pam Beach Gardens  
02/20/2014 11:30AM-1:00PM Boca Raton

**Free to Members**

Almost nothing is more hotly disputed than security deposits. This session will provide Realtors® and property managers with ideas on how to mitigate, and often prevent, such conflicts, as well as tips to handle them when inevitable. It also provides an overview of the Small Claims lawsuit

Instructor: Attorney Jennifer Cunha, Esq

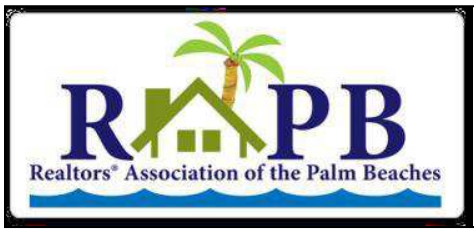
Lunch sponsored by Signature Home Management Services

**Learn More**

Contact Jessica if you have any questions: [education@rapb.com](mailto:education@rapb.com) or call 561. 727. 2781

New classes are added every day! Check your [RAPB Member Portal](#) frequently to stay connected

Realtors® Association of the Palm Beaches, One Harvard Circle, Suite #102 West Palm Beach, Florida 33409



## EDUCATION REGISTRATION FORM

Fax Completed Form to 561-727-2281 or email [education@rapb.com](mailto:education@rapb.com).

Please indicate what class or classes you are registering for:

Class name: \_\_\_\_\_ Date: \_\_\_\_\_ Location (please circle): WPB | Boca | PBG

Class name: \_\_\_\_\_ Date: \_\_\_\_\_ Location (please circle): WPB | Boca | PBG

Class name: \_\_\_\_\_ Date: \_\_\_\_\_ Location (please circle): WPB | Boca | PBG

Class name: \_\_\_\_\_ Date: \_\_\_\_\_ Location (please circle): WPB | Boca | PBG

Class name: \_\_\_\_\_ Date: \_\_\_\_\_ Location (please circle): WPB | Boca | PBG

Name (print as on license): \_\_\_\_\_

Company: \_\_\_\_\_

Phone (to reach you during normal business hours):  
\_\_\_\_\_

Email Address: \_\_\_\_\_

### Payment Information (if applicable – not needed for free classes)

Check for \$ \_\_\_\_\_ made payable to Realtors® Association of the Palm Beaches

Charge \$ \_\_\_\_\_ to my  Visa  MasterCard  American Express  Discover (Check one)

If paying by credit card, please provide the following information:

Card Number: \_\_\_\_\_ Expiration date: \_\_\_\_\_ CSV number: \_\_\_\_\_

Name as it appears on the card: \_\_\_\_\_

Mailing address of card holder:

Street: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Signature of card holder: \_\_\_\_\_

