

May 2014

BIA Calendar of Events

Sun	Mon	Tue	Wed	Thu	Fri	Sat
				1 8:00 am BRC Mtg @ BIA 9:15 am Events Cmte. @ BIA	2 7:30 am So. Cty. Leg Mtg @ BIA 12:00 pm Spring Golf Tournament @ The Crossings	3
4	5	6	7 12:00 North Cty. Leg. @ Sheppard Mullin	8	9 7:30 am PCC @ BIA	10 Lorie Zapf Super Walk
11	12	13 7:30 am Build SD PAC @ BIA 8:00 am BIA PAC @ BIA	14 8:30 am SMC Mtg @ BIA 4:00pm Membership Committee Meeting	15 5:30 pm 80's Prom Event @ Balboa Park Club Ballroom 7:30 am Storm Wtr. @ BIA	16 7:30 am City/County Leg. @ BIA	17
18	19	20 8:00 am Cares Mtg @ BIA 8:30am Communications Mtg @ BIA	21 9:00am New Member Orientation 11:30 am SCC Mtg @ BIA	22 8:00 am BIA Board Mtg @ BIA 12:00 pm PPC Mtg @ BIA 1:30 pm Housing Affordability @ BIA	23	24
25	26 Memorial Day BIA Office Closed	27 8:00 am y GEN Mtg @ BIA 11:30 am Urban Council @ Sheppard Mullin	28 5:00 pm BIA Cares Furniture Fantasy Bash @ Scripps Ranch Business Park	29 7:30 am SMC Educational Seminar @ UT	30	31 BIA Cares Furniture Fantasy Bash @ Scripps Ranch Business Park (open to public)



¡Olé! ¡BIA!



THE CROSSINGS
AT CARLSBAD



Celebrate Cinco de Mayo at BIA's Spring Golf Tournament!

Put your spin on this Spring Tournament's theme: Cinco de Mayo! Dress the part and incorporate the theme at your hole or in your foursome!

Thank you to our Master Sponsor!



BIA Members Only

Foursomes: \$720

Singles: \$180

Price includes greens fees, boxed lunch, dinner, beers, waters, Gatorade, golf cart, and practice balls.

Location

The Crossings at Carlsbad
5800 The Crossings Drive
Carlsbad, CA 92008

Register at biasandiego.org

Foursomes available for purchase exclusively to P2 & Golf Sponsors beginning *March 10th*

Foursomes available for purchase to remaining BIA Membership beginning *March 17th*

Friday, May 2nd, 2014

10:30 AM **Check-in, Boxed Lunch, Driving Range, Putting Contest**

12:00 PM **Shotgun Start**

Building Industry Association, 9201 Spectrum Ctr. Blvd. Suite 110, San Diego, CA 92123. Phone (858)450-1221 or Fax (858)552-1445. Contributions, gifts or dues to the BIA of San Diego County are not deductible as charitable contributions for federal tax purposes. However, contributions, gifts or dues are deductible as an ordinary and necessary business expense. Cancellations 3 days or less before the event are nonrefundable. 2014 Partnership Program Credits must be used by December 31, 2014.

BIA GENERAL MEMBERSHIP EVENT

MAY 2014



Networking

With an 80's Prom Theme!

We're almost half way through the year!
Have you networked with your target audience yet?
If not, here's your chance!

Enjoy... Food Stations, Spiked Punch & Drinks,
Networking and Music!

ATTENTION!!!

YOU DO NOT NEED TO DRESS UP TO ATTEND!
Costumes are not required, but encouraged! There will
be a best dressed Prom King & Queen awarded!

BIA Members

\$30

Non-BIA Members

\$50

Registration

Register at www.biasandiego.org
Registration closes 12:00pm on May 14

Thursday, May 15, 2014

5:30 - 8:30 PM | Balboa Park Club Ballroom

2144 Pan American Rd W. | San Diego, CA 92101

Building Industry Association, 9201 Spectrum Ctr. Blvd. Suite 110, San Diego, CA 92123. Phone (858)450-1221 or Fax (858)552-1445.
Contributions, gifts or dues to the BIA of San Diego County are not deductible as charitable contributions for federal tax purposes. However, contributions, gifts or dues are deductible as an ordinary and necessary business expense. Cancellations 3 days or less before the event are nonrefundable. 2014 Partnership Program Credits must be used by December 31, 2014.

Register at biasandiego.org/events

Registration closes 12:00pm, May 28th



Touch Point Marketing

Homebuilders' Tools & Trends for Sales & Leasing Teams

Come learn from key speakers on residential marketing trends. Learn the latest in interactive, digital, touch screen and mobile technology!

Speakers

Marc Lamoureux, CEO and Co-Founder, Alpha Vision
Steve Ormonde, Co-Founder, Focus 360
Brett Sondrup, Director of Digital Sales, U-T San Diego

Location

U-T San Diego
350 Camino de la Reina
San Diego, CA 92108

BIA Members

\$30 Before May 22

\$40 After May 22

Non-BIA Members

\$50 Before May 22

\$60 After May 22

Register at biasandiego.org/events

Thursday, May 29, 2014

7:30 AM - Registration & Networking

8:00 AM - Program



Continental
Breakfast
Included!

Building Industry Association, 9201 Spectrum Ctr. Blvd. Suite 110, San Diego, CA 92123. Phone (858)450-1221 or Fax (858)552-1445. Contributions, gifts or dues to the BIA of San Diego County are not deductible as charitable contributions for federal tax purposes. However, contributions, gifts or dues are deductible as an ordinary and necessary business expense. Cancellations 3 days or less before the event are nonrefundable. 2014 Partnership Program Credits must be used by December 31, 2014.



The Charitable Foundation of the Building Industry Association of San Diego County

Exclusive BIA Members Only Event!



FURNITURE FANTASY BASH

This is your opportunity to have first dibs on model home furniture, artwork, accessories, appliances, and more.

\$25 includes 2 drink tickets & appetizers!

All items will sell at 135% of price marked

ALL Sales are FINAL & Items MUST be removed that night

You must be a BIA member to attend!

Public event will occur Saturday, May 31, 8:00am - 2:00pm

Special thanks to H.G. Fenton Company for the donation of the venue at Scripps Ranch!

Payment Info

Cash and Credit will be accepted
(MC/Visa/Amex/Discover)

Location

Scripps Ranch Business Park
10109 Carroll Canyon Road
San Diego 92131

Directions

Take I-15 to Carroll Canyon Rd.
Go East of I-15 for 2 Blocks

Wednesday, May 28th, 2014

5:00pm - 7:00pm Refreshments & Browsing

6:00pm - 7:00pm Purchasing Time

As you received a benefit, goods or service, in exchange for your payment, the tax deductibility should be determined in accordance with tax rules and regulations. Please consult your tax preparer or advisor. BIA Cares is a not-for-profit 501(c)(3) organization.



BiA

BUILDING INDUSTRY
ASSOCIATION OF
SAN DIEGO COUNTY



The Charitable Foundation of the Building
Industry Association of San Diego County

Furniture Fantasy Sale



Saturday, May 31st, 2014

Sale Open to the Public **8:00am - 2:00pm**

For more information, visit BIA Cares online at BIAcares.org

A rummage sale of high-end model home furnishings, accessories, office furniture & construction/remodeling supplies at blow-out prices.

It is the Buyer's sole responsibility to pick up, load, and remove ALL ITEMS purchased prior to 2:00pm, day of sale. Buyers must also provide any equipment needed to load furnishings... (dollies, ropes, trucks, etc.)

Rope will be available for sale.

Special thanks to H.G. Fenton Company for the donation of the venue at Scripps Ranch!

Payment Info

Cash and Credit will be accepted
(MC/Visa/Amex/Discover)

No Checks.

Location

Scripps Ranch Business Park
10109 Carroll Canyon Road
San Diego 92131

Directions

Take I-15 to Carroll Canyon Rd.
Go East of I-15 for 2 Blocks

As you received a benefit, goods or services, in exchange for your payment, the tax deductibility should be determined in accordance with tax rules and regulations. Please consult your tax preparer or advisor.

BIA Cares is a not-for-profit 501(c)(3) organization.





BI A Events Credit Card Form

WE DON'T
JUST BUILD
WE BUILD
COMMUNITY

Please charge my credit card (Visa, Mastercard, American Express, Discover)

Date: _____

Enclosed is \$ _____ for # _____ reservation(s) to the _____ event on ____/____/____.

Name of Attendee(s) : _____

Company: _____

Apply Payment to:

☐ Credit Card

☐ Partnership Program

☐ Check Builder

☐ Builder Program

Name on Card: _____

Company: _____

Credit Card #: _____

Card VIN#: _____

Exp Date: _____

CC Billing Address: _____

Zip Code: _____

Phone#: _____

Signature: _____

Please fax or mail this form to Building Industry Association, 9201 Spectrum Ctr. Blvd. Suite 110, San Diego, CA 92123, Fax (858) 552-1445, Phone (858) 450-1221
Attention: Events Department

Contributions, gifts or dues to the BIA of San Diego County are not deductible as charitable contributions for federal tax purposes. However, contributions, gifts or dues are deductible as an ordinary and necessary business expense. **Cancellations 3 days or less before the event are nonrefundable.** 2013 Partnership Program Credits must be used by December 31, 2013.