



Bankers Institute of the Philippines, Inc.

cordially invites you to the Seminar on:

FINANCIAL STATEMENT ANALYSIS & VALUATION TECHNIQUES

MR. ALEXANDER GILLES, CFA

Consultant for Financial Market Education

First Metro Securities

www.baiphil.org

COURSE OUTLINE

1. Introduction.
2. Readers of financial statements
3. Inception, growth, and development of a company
 - Product Life Cycle
 - Business Life Cycle
4. Cash Flow statement
5. Balance Sheet
6. Profit and Loss
7. Statement of Retained Earnings, & Dividends
8. Calculations and Inferences
9. Financial Ratios
 - a. Activity ratios
 - b. Solvency / debt ratios
 - c. Profitability ratios
 - d. Du PONT Ratios
 - e. Valuation ratios
10. Earnings vs Cash Flows
11. Company owners vs managers.
12. Calculating Value of a company
 - Valuation of an Asset
 - a. Valuation of a Cash Deposit
 - b. Valuation of a Building
 - c. Valuation of a going concern
13. Valuation done by investment bankers for Initial Public Offering of Shares.
14. Packaging a deal for the IPO

SCHEDULE

**February 18 & 19, 2016
(Thursday & Friday)
8:30 A.M to 5:00 P.M.**

VENUE

**Dusit Thani Manila,
Ayala Center, Makati City**

TARGET AUDIENCE

**Bank personnel who
wants to gain deeper
understanding of Financial
Statement Analysis and
Valuation Techniques.**

Please complete the Registration Form below and send it to training@baiphil.org or fax to (02)853-0889. Registration form received will serve as notice for reservation only.

Full Name : _____

First Name	M.I	Surname
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Nick Name: _____ **Email Address:** _____

Telephone no.: _____ Cellphone no.: _____

Designation: _____

Department: _____

Sponsoring Bank/ Institution: _____

Purpose for Nomination*(please check appropriate box)*

- ☐ Highly Related to nominee's job
- ☐ Has not attended any seminar for the past ____ years
- ☐ Has not attended seminar at all.
- ☐ Others, please specify

REMARKS(on nominees specific & immediate training needs, potentials, etc.)

Signature of Nominee:

Signature Over Printed Name

Recommended by:

Signature Over Printed Name

REGISTRATION DUES

Php7,000.00 / participant for Member Banks

Php8,000.00 / participant for Non-Member Banks

(Inclusive of AM Snack, Lunch, PM Snack, Certificate of Attendance and materials)

PAYMENT OPTIONS

- Deposit thru our Bank Account:

Account Name: Bankers Institute of the Philippines, Inc.

Name of Bank : Bank of Commerce – Roxas Blvd. Br.

Acct. No. : 095-00-000130-0

Please fax or email the deposit slip and indicate the name of your bank, participants and seminar to be attended

- Bring Check Payment on the day of Seminar. (Check payable to Bankers Institute of the Philippines, Inc. or BAI PHIL)
- Deliver check payment to BAI PHIL Office at Rm 66, Sixth Floor, Kanlaon Tower, Roxas Blvd., Pasay City

Payment should be made on or before the seminar date payable to Bankers Institute of the Philippines, Inc. (BAIPHIL). NO PAYMENT IN CASH DURING THE SEMINAR DAY.

For inquiries, please call the BAI PHIL Secretariat at (02) 853-4457 or 519-2433.

Registration form may be reproduced, and fax at no. (02) 853-0889 or e-mail at:

training@baiphil.org

DEADLINE of SUBMISSION

- February 10, 2016 (Wednesday)

Note: Cancellation of Registration shall be made before the deadline of submission of registration form otherwise same shall be billed accordingly