

Publishing • Research • Consulting
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February 6, 2006

Dear Industry Member,

Enclosed is a form for updating your company information that will be published in the next Soya & Oilseed Bluebook, in both the print and online editions.

The Soya & Oilseed Bluebook is a comprehensive directory and resource guide for the global soybean and oilseed industry. Published for over 50 years, it is referenced by thousands of companies and individuals around the world each day. If you would like to learn more about the Bluebook, you can visit our website at <a href="https://www.soyatech.com">www.soyatech.com</a> where you can register for a free trial of the online version.

Please look the Listing Form over carefully and correct and/or add information as needed. There are two listing options:

- BASIC LISTING contains your basic contact information and codes representing products and services. (No charge)
- ENHANCED LISTING includes the Basic Listing, PLUS the products and services your company provides, PLUS your company logo. In addition, you will receive a complimentary copy of the print edition of the 2007 Bluebook when it is published in September, 2006.

If you have any questions about this listing form, please e-mail <u>listing@soyatech.com</u>. For information on all of the options available to promote your business, please e-mail <u>advertise@soyatech.com</u>. Or call 207.288.4969 ext. 114 or 800.424.7692 (in the U.S. or Canada) to speak with one of our representatives.

Additional forms may be downloaded at http://www.soyatech.com/pdf/listingforms.pdf

I wish you and your business prosperity this year and look forward to hearing back from you soon.

Thank you.

Best regards,

Peter Golbitz, Publisher

## Soya & Oilseed Bluebook Listing Form

Your company is invited to become a Lister in the Soya & Oilseed Bluebook - both in the annual print edition and online at Soyatech.com. Use this page to update your contact information. Use sections 3-5 to choose the Products and Services categories under which your company will be indexed. Additional forms may be downloaded www.soyatech.com/pdf/listingforms.pdf.

Return this form by March 17, 2006 to be included in the next print edition, published September 2006. Listing forms received after the cut-off date will be used to update information for the online edition.

**New listing forms** received after March 17, 2006 will be added to the online directory at Soyatech.com

FAX TO: 207.288.5264

MAIL TO: Soyatech 1369 State Hwy 102 Bar Harbor, ME 04609 USA

> Phone: 207.288.4969 • 800.424.7692 E-mail: listing@soyatech.com Internet: www.soyatech.com

#### **Company Name**

Street Address

City, State/Province, Zip/Postal Code, Country

e-Mail Address

Website

Contact Name

Please complete Section 2 below.

If your company is a Processor or Marketer, please complete Section 3. Your business name will be indexed under each of the product categories you have selected.

If your company provides Equipment, Supplies or Services, please complete Section 4. Your business name will be indexed under each of the product categories you have selected.

If you work for an Organization or Government Agency, please complete Section 5.



### Listing Options

Would you like your Basic Listing to be included in the Soya & Oilseed Bluebook, in print and online? Basic Listing includes:

- Your contact information (please complete in Section 2)
- · Company name indexed by your Products & Services (as selected in sections 3-5)
- ☐ **Yes!** Include my Basic Listing at no charge.

#### Would you like to upgrade to an Enhanced Listing? The Enhanced Listing includes:

- · Basic Listing information
- · Company or product logo above your listing
- · Detailed list of all your Products & Services (as selected in sections 3-5) printed below your contact information
- · Your name in bold type in the top tier of companies listed in your selected Products & Services (print & online)
- One copy of the 2007 Soya & Oilseed Bluebook print edition and one year of access to the Bluebook Online searchable database — a \$95 value
- ☐ Yes! I want an Enhanced Listing for only \$395.00 USD (After March 17, 2006, please call about the online only option)

#### **CHECK ALL THAT APPLY**

- I have reviewed the information at left and selected products on the following pages.
- Please contact me about other promotional opportunities.

NOTE: As an added benefit, we will send you a free subscription to the Soyatech eNews Daily headline news service. If you do not want the eNews, please check here.  $\Box$ 



Products & Services

## 2 Contact Information (Complete one listing form for each facility - photocopy if necessary.)

Company N	Name			
Affiliate of				
Address				
City				
Country				
		(City or Area Code)		
Fax	(6 6			
	(Country Code)	(City or Area Code)	(Local Number)	

E-mail Addres	ss				
Internet Addr	Internet Address (URL)				
Key Contact					
	(First Name)	(Last Name)	(Title)		
Plant Superintendant					
(If Processing Plant) (First Name) (Last Name)					
Other Locations (List Countries Only)					
Send Question	nnaire to				
(If different than name					
Address					

## 3 Soybeans, Oilseeds and Oilseed Products (Check those which your company offers)

My company is a: (check both if applicable)  Processor (includes crushers, millers,	<ul><li>milk replacers, soy-based</li><li>miso</li></ul>	Canola/Rapeseed Products	☐ corn oil, refined☐ other	<ul><li>organic cottonseed products</li><li>other</li></ul>
roasters, refiners, extruders and edible	non-GMO soy products			
or industrial product processors)	organic soy products	Processor Products (P)	Edible Products (EP)	Industrial Products (IP)
☐ Marketer (includes sellers, brokers,	pastas, soy-based	canola livestock feed	corn bran	cotton methyl esters
dealers, importers, exporters and	<ul><li>snacks &amp; desserts, soy-based</li><li>soy fiber</li></ul>	☐ canola meal	corn flour, precooked	cottonseed oil, industrial
suppliers)	soy flakes, full fat	☐ canola oil, crude	corn nuts	other
D	soy flour, defatted	☐ rapeseed meal	corn oil, edible	Nutritional Products (NLI)
Process type: (for processors only)	soy flour, enzyme-active	<ul><li>□ rapeseed oil, crude</li><li>□ other</li></ul>	corn oil margarine	Nutritional Products (NU)
<ul><li>continuous screw press</li></ul>	soy flour, full fat	G Other	☐ corn oil shortening	o
□ hydraulic press	soy flour, low fat	Refiner Products (R)	<ul><li>corn starch</li><li>corn starch, modified</li></ul>	Summilian Bundunda (SS)
solvent extraction	soy flour, roasted	*☐ canola oil, high oleic	corn starth, modified	Supplier Products (SS)
dry milling	soy flour, textured	canola oil, hydrogenated	corn syrup  corn syrup, high fructose	□ broker services
wet milling (corn)	soy grits	☐ canola oil, nydrogenated	corn syrup solids	<ul><li>□ cottonseed breeder</li><li>□ cottonseed kernels</li></ul>
☐ roasting ☐ extrusion	soy oil margarine	☐ canola oil, organic	dextrins	cottonseed kernels  cottonseed, modified traits
aqueous extraction (soy)	soy oil shortening	☐ rapeseed oil, organic	☐ dextrose	cottonseed, modified traits
other	<ul><li>soy oil, edible</li><li>soy protein concentrate</li></ul>	☐ rapeseed oil, refined	☐ masa flour	cottonseed, organic
	soy protein concentrate soy protein isolate	☐ other	□ non-GMO corn products	cottonseed (for planting)
Processing capacities:	soy protein isolate soy protein, hydrolyzed		organic corn products	d other
Indicate metric tons (MT) or bushels (bu)	soy sauce	Edible Products (EP)	Dopcorn	
processing capacity MT/bu/day	soybeans, green vegetable	☐ canola oil, edible	☐ other	Importer/Exporter Products (IE)
	(edamame)	☐ canola oil margarine		importer of cottonseed
storage capacityMT/bu	soymilk beverages	☐ canola oil shortening	Industrial Products (IP)	and products
oil refining capacityMT/bu/day	soymilk powder	non-GMO canola products	☐ corn fatty acids	☐ exporter of cottonseed
oil storage capacityMT/bu	☐ soynut butter	☐ organic canola products	corn methyl esters	and products
on storage capacity MTT/bu	☐ soynuts	☐ rapeseed oil, edible	corn oil, industrial	
Transportation served by:	☐ tempeh	☐ other	corn starch, industrial	
Transportation served by.	textured vegetable protein		corn syrup,industrial	Palm & Palm Kernel
□ barge □ rail □ ship □ truck	☐ tofu & tofu products	Industrial Products (IP)	dextrose, industrial	Palm & Palm Kernel Products
	tofu powder	☐ biodiesel, canola/rapeseed	ethanol	_
For product information	yogurt, soy-based	☐ canola fatty acids	<ul><li>polymers, corn-based (plastics)</li></ul>	Processor Products (P)
customer should contact:	dother	# canola oil, pretreated/industrial	☐ other	palm kernel
	In dented at Desidence (ID)	canola/rapeseed methyl esters		<ul><li>palm kernel meal</li></ul>
(Nlama) (Tiela)	Industrial Products (IP)	# 🗖 rapeseed oil, pretreated/industrial	Nutritional Products (NU)	palm kernel oil, crude
(Name) (Title)	☐ biodiesel, soy	☐ other	ascorbic acid (vitamin C)	palm oil, crude
	☐ ink, soy oil-based		lysine, feed grade	palm olein, crude
BRAND NAMES	☐ lecithin, industrial	Nutritional Products (NU)	<ul><li>lysine, pharmaceutical grade</li></ul>	<ul><li>□ palm stearin, crude</li><li>□ other</li></ul>
Brand names produced or marketed:	<ul><li>lubricants, soy oil-based</li><li>methyl esters</li></ul>	<u> </u>	other	- Other
	polymers, soy-based (plastics)		6 II B I (60)	Refiner Products (R)
	solvents, soy oil-based	Supplier Products (SS)	Supplier Products (SS)	palm kernel oil, refined
	soy flour, industrial	☐ broker services	broker services	palm kerner oil, renned palm oil, hydrogenated
	soy glycerine	canola, modified traits	corn, food grade	palm oil, riydrogenated  palm oil, organic
	# soy oil, pretreated/industrial	☐ canola, non-GMO	corn, identity preserved	palm oil, refined
	soy protein, industrial	canola, organic	<ul><li>corn, modified traits</li><li>corn, non-GMO</li></ul>	palm olein, refined
	soy wax	canola seed (for planting)		palm stearin, refined
	soybean fatty acids	☐ canola seed breeder	<ul><li>corn, organic</li><li>corn seed (for planting)</li></ul>	other
	soybean soapstock	canola seed, whole dry	corn seed (for planting)	
	☐ other	rapeseed, whole dry	corn, whole dry	Edible Products (EP)
Soybean Products		☐ other	other	organic palm products
N-	Nutritional Products (NU)			palm kernel oil shortening
Processor Products (P)	☐ isoflavones	Importer/Exporter Products (IE)	Importer/Exporter Products (IE)	palm oil ghee
soy flakes, defatted, edible	lecithin, pharmaceutical grade	importer of canola/rapeseed	☐ importer of corn and	palm oil margarine
soy livestock feed	phospholipids, soy	and products	corn products	palm oil shortening
soy oil, crude	phytoestrogens	☐ exporter of canola/rapeseed	exporter of corn and	palm oil, edible
soy oil, degummed	soy sterols	and products	corn products	other
■ soybean hull pellets	☐ vitamin E (tocopherols)			Industrial Products (IP)
■ soybean hulls	other			` '
soybean meal pellets	Supplier Products (SS)	Corn Products	Cottonseed Products	glycerine, palm
soybean meal, defatted	,			<ul><li>palm fatty acid distillates</li><li>palm methyl esters</li></ul>
soybean meal, full fat	□ broker services	Processor Products (P)	Processor Products (P)	# palm methyl esters  # palm oil, pretreated/industrial
soybean meal, low fat	soybean seed breeder	` ,	` '	palm oleochemicals
soybean meal, non-GMO	soybean seed (for planting)	corn feed/meal, non-GMO	cottonseed hulls	other
other	soybeans, food grade	corn flour	<ul> <li>cottonseed livestock feed</li> <li>cottonseed meal</li> </ul>	_ 55.5.
Petiner Products (P)	<ul><li>soybeans, identity preserved</li><li>soybeans, modified traits</li></ul>	<ul><li>corn germ meal</li><li>corn gluten feed</li></ul>	cottonseed meal cottonseed oil, crude	Nutritional Products (NU)
Refiner Products (R)	soybeans, modified traits soybeans, non-GMO	☐ corn gluten neal	☐ linters	□ beta-carotene
mono- & di-glycerides	soybeans, non-Grid	corn gitten mean	other	carotenoids
soy distillate	soybeans, whole dry	corn grits		tocotrienols (vitamin E)
	other	corn livestock feed	Refiner Products (R)	□ other
		corn meal	cottonseed oil, hydrogenated	
soy oil, low linolenic		corn mill starch	cottonseed oil, nydrogenated cottonseed oil, organic	Supplier Products (SS)
soy oil, low linolenic soy oil, organic	Importer/Exporter Products (IE)		cottonseed oil, organic cottonseed oil, refined	☐ broker services
<ul><li>□ soy oil, low linolenic</li><li>□ soy oil, organic</li><li>□ soy oil, refined</li></ul>		corn oil, crude		
<ul><li>□ soy oil, low linolenic</li><li>□ soy oil, organic</li><li>□ soy oil, refined</li></ul>	importer of soybeans and	<ul><li>corn oil, crude</li><li>distiller dried grains</li></ul>		☐ other
soy oil, low linolenic soy oil, organic soy oil, refined other	<ul><li>importer of soybeans and soy products</li></ul>		other	
soy oil, low linolenic soy oil, organic soy oil, refined other  Edible Products (EP)	importer of soybeans and	distiller dried grains	☐ other	□ other
□ soy oil, low linolenic □ soy oil, organic □ soy oil, refined □ other  Edible Products (EP) □ cereals, soy-based	<ul> <li>importer of soybeans and soy products</li> <li>exporter of soybeans and</li> </ul>	<ul><li>distiller dried grains</li><li>steepwater</li></ul>	☐ other  Edible Products (EP)	☐ other Importer/Exporter Products (IE)
soy oil, low linolenic soy oil, organic other  Edible Products (EP) cereals, soy-based cheeses, soy-based	<ul> <li>importer of soybeans and soy products</li> <li>exporter of soybeans and</li> </ul>	<ul><li>distiller dried grains</li><li>steepwater</li></ul>	□ other  Edible Products (EP) □ cottonseed flour	☐ other Importer/Exporter Products (IE) ☐ importer of palm and
□ soy oil, hydrogenated □ soy oil, low linolenic □ soy oil, organic □ soy oil, refined □ other □ cereals, soy-based □ cheeses, soy-based □ energy bars, soy-based □ lecithin, edible	<ul> <li>importer of soybeans and soy products</li> <li>exporter of soybeans and</li> </ul>	□ distiller dried grains □ steepwater □ other	☐ other  Edible Products (EP)	☐ other Importer/Exporter Products (IE)

## 3 Soybeans, Oilseeds and Oilseed Products (Check those which your company offers)

Sunflower Products	☐ sunflower methyl esters #☐ sunflower oil, pretreated/industrial ☐ other	<ul><li>peanuts, blanched</li><li>peanuts, in shell, raw</li><li>peanuts, shelled, raw</li></ul>	Supplier Products (SS)  ☐ broker services ☐ peanuts, non-GMO	<ul><li>coconut oil butter substitute (for popcorn)</li><li>coconut oil, edible</li></ul>
Processor Products (P)		☐ other	peanuts, organic	coconut oil shortening
☐ sunflower hulls	Nutritional Products (EP)		peanuts, unprocessed	edible coconut, full fat
□ sunflower livestock feed		Refiner Products (R)	seed peanut breeder	organic coconut products
usunflower meal	-	peanut oil, organic		other
	C !: D ! (CC)		☐ other	d other
usunflower oil, crude	Supplier Products (SS)	peanut oil, refined		
☐ other	broker services	☐ other	Importer/Exporter Products (IE)	Industrial Products (IP)
	sunflower, modified traits		☐ importer of peanuts and	coconut fatty acids
Refiner Products (R)	☐ sunflower, non-GMO	Edible Products (EP)		coconut fiber
• •	unflower, organic	organic peanut products	peanut products	
u sunflower oil, hydrogenated		peanut butter	exporter of peanuts and	coconut methyl esters
* unflower oil, high oleic	unflower seed breeder		peanut products	coconut soapstock
* ■ sunflower oil, mid-oleic	sunflower seed (for planting)	peanut flour		glycerine, coconut
sunflower oil, organic	sunflower seeds, whole	<ul><li>peanut oil, edible</li></ul>		sodium lauryl sulfate
sunflower oil, refined	☐ other	peanuts, dry roasted		dother
☐ other		peanuts, granulated		<b>-</b> Other
	Importer/Exporter Products (IE)	peanuts, oil roasted	Coconut Products	
Edible Boodsode (ED)		peanuts, roasted, in-shell		Nutritional Products (NU)
Edible Products (EP)	importer of sunflowerseed		Processor Products (P)	·
□ birdseed	and products	peanuts, salted	` '	<u> </u>
organic sunflower products	exporter of sunflowerseed	☐ other	coconut oil, crude	
sunflower, confection	and products		copra meal	Supplier Products (SS)
	and products	Industrial Products (IP)	☐ other	□ broker services
☐ sunflower kernels		` '		
sunflower oil, edible		<ul><li>peanut oil, industrial</li></ul>	Refiner Products (R)	coconut, organic
sunflower oil margarine	<b>@</b>	peanut by-products	Reiner Products (K)	☐ other
☐ sunflower oil shortening	Peanut Products	☐ other	<ul><li>coconut oil, organic</li></ul>	
•			coconut oil, refined	Importer/Exporter Products (IE)
☐ other	Processes Burnelines (D)	Nutritional Duaduate (ALL)	other	
	Processor Products (P)	Nutritional Products (NU)	☐ other	importer of coconut and
Industrial Products (IP)	peanut meal			coconut products
*□ biodiesel, sunflower	peanut oil, crude		Edible Products (EP)	exporter of coconut and
	peanut shells		Di annomia designado	
sunflower fatty acids	peanut snells		coconut, desiccated	coconut products
<b>O</b> Equipment	t, Supplies and S	Check those	e which your company offe	ers)
Oilseed/Product Handling	☐ grinders	oil storage tanks	Miscellaneous Equipment,	Contract Processing (CP)
9				- , ,
Equipment & Supplies (HE)	☐ hammermills	refining/neutralizing, chemical	Supplies & Services (MI)	* □ co-packing of
air classifiers	mixers/blenders	<ul><li>refining/neutralizing, physical</li></ul>	analytical laboratory equipment	* ☐ crushing, toll
analyzers (moisture/oil/	pelleters	rendering plants	cleaning & sanitizing equipment	* ☐ custom food/ingredient
protein/fiber)	presses, continuous screw	separators/fat splitters	☐ enzymes	processing of
	presses, hydraulic	☐ silicas		
aspirators	pulverizers		spare parts & repair	* 🗖 refining, toll
automatic control instruments		soapstock equipment	used equipment	dother
automatic samplers	pumps/valves	☐ other	waste water treatment systems	
☐ bags & baggers	roasters/cookers		☐ other	Transportation/Warehousing
☐ bucket elevators	roller mills	Edible Product Processing		Services (TS)
	□ rollers	•		` '
bulk container systems	rotary vacuum filters	Equipment & Supplies (EE)	Manufacturing Support	barge line
☐ conveyors	□ screens/screeners	antioxidants	Services (MS)	ocean freight line
dust control systems		anti-foaming agents	analytical laboratories	ocean port terminal
flow measurement instruments	shelling equipment	☐ coagulants (for tofu)	certification services	railroad company/rail terminal
☐ fumigants	solvent extraction equipment	☐ emulsifiers		storage, bulk liquid
	solvents		* 🗖 cleaning contractors	
grain cleaners	sorting equipment	☐ flavors	computer hardware	☐ trucking firm
loaders & unloaders	supercritical fluid extraction	<ul><li>food processing plants, complete</li></ul>	computer programming	U.S. interior port
☐ scales	☐ other	margarine processing equipment	computer software	■ warehouses
storage buildings		masking agents	construction contractors	dother
☐ storage, elevators & silo	Oil Defining	packaging machinery	☐ diagnostic test kits	
temperature monitors	Oil Refining			Info Dublications 0
	Equipment & Supplies (RE)	☐ packaging materials	<ul><li>engineering services</li></ul>	Information, Publications &
warning systems	□ agitators	protein extraction equipment	GMO testing	Educational Services (IS)
☐ other	9	shortening processing equipment	inspection services	<ul> <li>educational conferences, seminars</li> </ul>
	□ bleaching & filtering equipment	soymilk processing equipment	metal reclamation/spent catalyst	☐ Internet-based information service
Processing/Extraction	bleaching clays/earths	☐ sprouting equipment	recyclers	
Equipment & Supplies (PE)	centrifuges	starch separation equipment	pilot scale contract research	market reports
	crystallizers/winterizers		seed cleaning	news wire, commodity -
aerators	deacidifiers	tempeh starter cultures		title
anti-caking agents	☐ degummers	tofu processing equipment	weighing services & surveys	publications, information services -
☐ blanchers	deodorizers	☐ other	☐ other	•
□ condensers				title
	dryers,oil	Biodiesel/Ethanol Processing	Consulting Services (CS)	☐ other
□ conditioners/coolers	fatty acid distillation equipment		- , ,	
<ul><li>crushing plants, complete</li></ul>	☐ filter aids	Equipment & Services (BP)	<ul><li>environmental engineering</li></ul>	
dehullers	filter presses	* ☐ biodiesel plant, complete	☐ equipment	Financial Services (FS)
■ delinters	☐ fractionation equipment	biodiesel processing equipment	☐ industrial processes	□ banking
☐ desolventizers/toasters	heat exchangers	* ☐ catalysts (for biodiesel)	marketing	commodity exchange
dryers, grain				
, ,	☐ hydrogen gas	* 🗖 ethanol plant, complete	marketing research	<ul><li>commodity exchange,</li></ul>
dryers, meal	hydrogen generators	* ☐ ethanol processing systems	nutrition research	Internet-based
<ul><li>emission control systems</li></ul>	hydrogenation catalysts	* □ glycerine refining	plant layout	<ul><li>equipment leasing</li></ul>
expanders	☐ hydrogenators	* ☐ oil pretreatment (for biodiesel)	☐ product development	financial analysis/risk management
□ extruders	membrane filtration	☐ other	☐ other	☐ futures & options traders
I flaking & cracking equipment	☐ oil refinery, complete			other
- making a cracking equipment	- on remier y, complete			



Year your Organization or Agency was founded			
Size and Type of Membership:	Number of Individuals	Number of Member Firms or Organizations	
Briefly describe persons or groups	s that are members of your associ	ation or who are served by your agency:	
		or services:	
		r organization:	
, , , , , ,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		



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The 2007 Soya & Oilseed Bluebook will be available in September 2006

# 2006 Soya & Oilseed BLUEBOOK





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