

Healthy Aging Full Proposal Project and Organization Budget Form **Reporting Other Grants:** When reporting grants received for the project, be sure to list the amount dedicated to this project - not to the organization in general. Organization Name: ABC Organization For example, if May Day Inc. provided ABC Organization with a \$10,000 grant, and \$8,000 of that grant will be Name of Proposed Project: Aerobic Elders (AE) used for the Aerobic Elder project, \$8,000 is the number that should be reported **PROJECT Budget** Income 1 3 4 2 **Expenses** Other Column 2: In this column, Column 1: This is the amount you are THPF tell us how much funding your agency THPF Source Other Sources Item Sources requesting from the Tufts Health Plan has for this project. Foundation THP Foundation Request \$137,000 Salaries and Wages Nurse Case Manager (\$68,000) Other Grants - Committed \$0 \$68,000 **United Way** \$2,500 Medical Director (\$36,000) \$25,000 \$11,000 \$8,000 Program Coordinator (\$50,000) \$25,000 \$25,000 May Day Inc. Administrative Assistant (\$13,000) \$2,600 \$10,400 Other Grants - Pending Other Personnel Costs **Anytown Community Foundation** \$5.000 Web Designer \$3,000 MA Dept. of Public Health \$25,000 Salaries and Wages: List the titles of the staff who will be contributing to this project and their total compensation (including fringe costs) for the project during the proposed grant period. In the adjoining columns, indicate the amount of this salary you are requesting from THPF or from other sources. You do not have to include positions for which you are not seeking funding from THPF. Travel \$2,000 \$0 In the Notes section, identify each position by title and (1) base salary, the percentage of time that Equipment \$0 \$0 ndividual will devote to the project (FTE%), and the cost of related benefits and taxes allocable to these salaries (fringe), or (2) the individual's hourly rate, the number of hours dedicated to this project, and Supplies \$300 \$0 fringe costs, if applicable. See example in NOTES & COMMENTS section Program Fees Professional Development & Training \$1,000 \$0 \$10,000 Stipends \$0 Fundraising \$500 Individual Contributions \$750 Printing & Copying \$550 \$0 \$0 Utilities Earned Income \$0 \$0 Interest Income \$0 Occupancy/Rent \$0 \$0 Indirect costs (@ 7%) Other Income (specify) \$9,590 \$5,225 \$450 Other (specify) In-Kind **Parking** \$0 \$310 List any other income sources such as In-kind income, which is payment made in the form of goods and services, rather than cash Total (Column 1) Total (Column 3) \$137,000 \$137,000 Total (Column 2) Total (Column 4) \$52,475 \$52,475 Total Income Total Expenses (Column 1 + Column 2) (Column 3 + Column 4) \$189.475 \$189.475

Notes & Comments:

Salary and Wages:

Nurse Case Manager (\$68,000) - \$60,000 annual base salary (1 FTE) + \$8,000 fringe (fringe rate is %13)

Medical Director (\$36,000) - \$62,000 annual base salary (.5 FTE) + \$5,000 fringe Program Coordinator (\$50,000) - \$50,000 base salary, no benefits

Administrative Assistant (\$13,000) - 20 hrs/week @ \$20/hr x 32 weeks

In addition to the breakdown of salaries and wages, this section should also include any explaination, comment or detail that will serve to clarify your proposed project budget

Notes & Comments:

In-Kind income - XYZ Aerobic Supplies has agreed to provide the ABC Organization Inc. with pedometers for this project.

Professional Development and Training - as part of this project, 2 staff members will attend the "Aerobic Seniors" seminar, @ \$500/person.



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| Organization Name: ABC Organization | | | | alaries and Wages: 1 Column 7, provide the sum total of all salaries and wages (including both PTE and FTE) for this specific | | |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|-------------------------------------|--------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|-----------------------|
| Name of Proposed Project: A | | | (AE) pro | ject. Column 8, provide the sum total of all salaries and wages for the org | | |
| - | | | ORGANIZ | ATION Budget | anization as a whole | |
| Income | | 5 | 6 | Expenses | 7 | 8 |
| <u>Source</u> | | Total Project | Organization | Other Personnel Costs: List any other personnel costs, i.e. professional fees, consultants, sub- | Total Project | Organization |
| All Committed Grants (from government, corporate, or other) | : | | | contractors etc. Salaries and Wages - Total | \$424,000 | \$1,245,000 |
| United Way | | \$2,500 | \$522,10 | Salaries and Wages - Top Three | | |
| May Day Inc. | | \$8,000 | \$58,00 | 0 1 AE Program Director | \$167,000 | |
| All Pending Grants - please list: | | | | 2 Sr. Nurse Case Manager | \$90,000 | |
| Administration on Aging | | \$0 | \$225,00 | 0 3 Nurse Case Manager | \$68,000 | |
| 4 separate foundations (see notes) | | \$0 | \$200,00 | 0 1 Executive Director | | \$250,000 |
| Hoot Owl Corporation | | \$0 | \$512,00 | 2 New\England Grants Director | | \$200,000 |
| THPF | | \$137,000 | \$137,00 | 0 3 AE Program Director | | \$167,000 |
| MA Dept. of Public Health | | \$25,000 | \$25,00 | O Other Personnel Costs | | |
| Anytown Comm. Foundation | | \$5,000 | \$5,00 | 0 Web Designer | \$3,000 | \$15,000 |
| Program Fees | | \$775 | \$10,02 | 5 Strategic Planning (ABC Firm) | \$0 | \$300,000 |
| Fundraising | | \$10,000 | \$170,00 | Column 6: | | |
| Individual Contributions | | \$750 | \$1,00 | Travel In column 6, record the amount of incolumn 6, record the am | | \$10,000 |
| Earned Income | | \$0 | \$ | Equipment income source. This includes the figures | | \$5,000 |
| Interest Income | | \$0 | \$4,60 | Supplies / Lcolumn 5. | \$300 | \$7,000 |
| Other Income (specify) | | | | Professional Development & Training | \$1,000 | \$6,000 |
| In-Kind | | \$450 | \$45 | 0 Stipends | \$500 | \$2,500 |
| Included in this amount is the THPF amo | | umn 5: In colum | n 5, record the | Printing & Copying | \$550 | \$2,000 |
| | | unt dedicated to each type of incom | HIS PROJECT | Utilities | \$0 | \$4,000 |
| | | acti type of incom | lic source. | Occupancy/Rent | \$0 | \$150,000 |
| Top 3 Salaries and Wages: | | | | Indirect costs (@ 7%) | \$14,815 | \$122,675 |
| List the titles and saalries for the 3 highest paid employees, starting with the Project (with the corresponding dollar amount in column 7), and then for the | | | | Other (specify) | | |
| Organization (with the corresponding dollar amount in column 8). | | | | Parking | \$310 | \$1,000 |
| These numbers will NOT be included in the totals of column 7 or column 8 at | | | | Indirect costs are costs that are not directly account to a particular function or product. Indirect costs included in a particular function or product. | | |
| the bottom. They will be automatical preset formulas in those cellla | ed from the equation | on by the | taxes, administration, personnel and security costs, a | nd | | |
| | | | | are also known as overhead. Also list your inderct cos | st | |
| Total (Column 5) | | \$189,475 | | Total (Column 7) | \$446,475 | |
| Total (Column 6) | | 7109,473 | \$1,870.17 | Total (Column 8) | 7-10,473 | \$1,870,175 |
| Project's Percentage of | | | , ,===,=,=, | Project's Percentage of Total | | , , , , , , , , , , , |
| Organization's Income | | | 10% | 6 Organization's Expenses | | 24% |

Notes & Comments:

Grants: four \$50,000 grants each from non-profits Red Robin Foundation, Bluebird Foundation, Black Crow Foundation & Yellow Chickadee Foundation, \$42K of which dedicated to project; Strategic plan to begin next month and contracted for one year; Prof. Dev. fees for training of program coordinators on project (CDSM train the trainer program)