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Webinar – Succession Planning

11.00AM FRIDAY 8 JUNE

TIME DATE

LAST NAME FIRST NAME TITLE

FIRM/ORGANISATION

PO BOX DX

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PHONE FAX

EMAIL

FEE (INCL GST)

Registrations will not be actioned until payment is received.

Registrations close 4pm Thursday 7 June

☐ \$91 – NZLS members and NZLS Associate members

☐ \$121 – Non-members **Total amount due: \$**

PAYMENT

☐ I attach a cheque made payable to the NZLS CLE Ltd

☐ Please debit my credit card account

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CARD NUMBER

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SEND TO: NZLS CLE Ltd, PO Box 5041, Wellington 6145
or DX SP20202 Fax 04 463 2986

REGISTRATION INQUIRIES: Freephone 0800 333 111

**CANCELLATION AND
REFUND POLICY**

Since the webinar is available to registrants as an archive after the live presentation, there is no cancellation – we just transfer your user status as a registrant from the live presentation to a purchaser of the webinar package of recorded webinar, PowerPoints and booklet.

PRIVACY ACT 1993

The information requested on this registration form is for NZLS CLE Ltd and the sponsors only. If you do not wish the sponsors to receive your contact details in order to send you related information, please indicate below.

☐ I do NOT wish the sponsors to receive my contact details.

PRESENTATION DETAILS

11.00AM FRIDAY 8 JUNE

Venue – your office or wherever you like.

Registrations close 4pm Thursday 7 June

**TO PARTICIPATE IN THE WEBINAR YOU
WILL NEED:**

- A broadband connection
- Headphones to plug into your computer
- For PC users – Windows 7, Vista, XP, 2003 Server
- For Macintosh users – Mac OS (R) X10.5 or newer operating system.

If you have a dial-up connection, contact us for an alternative arrangement so you can still access the webinar. Contact cle@lawyerseducation.co.nz

To be sure you receive your materials before the webinar, your registration form and payment should reach the NZLS at least seven days before the presentation date.

DID YOU KNOW...

The CLE website holds the contents pages of webinar, seminar, intensive and conference booklets presented since 1997.

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**NZLS CLE
LIMITED**

www.lawyerseducation.co.nz



WEBINAR

**Succession
Planning for Rural
Practitioners**

8 JUNE 2012

- **Getting to the core issues**
- **Achieving a smooth and successful transfer**



**NEW ZEALAND
LAW SOCIETY**

**FAMILY LAW SECTION
AND PROPERTY LAW SECTION**

Succession Planning for Rural Practitioners

Succession planning, where assets can be successfully transferred from one generation to the next, is a complex procedure. Consequently it is too often thought of as primarily a legal exercise, while individual needs and expectations within the family are overlooked. This can result in disaster for family relationships and the eventual unsatisfactory and heart-breaking dispersal of the family farm.

This one hour webinar will discuss how practitioners who advise agricultural families can help guide clients through a thoughtfully managed process of communication, planning and good structuring to a fair and successful outcome; one acceptable to all family members and avoiding unnecessary accounting and legal costs.

Succession planning is not a “one size fits all” matter so, using a practical case study, presenters will consider conceptual issues to be taken into account. These are, profitability/financing, communication, timing, taxation and structuring.

WHO SHOULD ATTEND

All practitioners who advise agricultural families.

MATERIALS

- A background booklet will be sent in advance of the webinar to participants who register at least seven days before the webinar date.
- If you register less than seven days in advance, your background booklet may not arrive in time.
- The PowerPoint slides used in the presentation will be sent to you electronically in advance of the webinar.

FEE (INCL GST)

\$91 – NZLS members and NZLS Associate members
\$121 – Non-members.

FORMAT

This webinar links you, through your broadband equipped computer, to the presenters. You will hear the presentation, see the PowerPoint slides and be able to type in questions for the presenters to answer during the presentation.

Before the webinar:

- You will be invited to submit questions in advance.
- You will be sent, by email, a link to the webinar one week in advance.
- You will be sent reminder emails one day and then one hour before the presentation.

On the day:

- Plug your headphones into your computer.
- Join the webinar about 7-10 minutes before the scheduled start time to ensure that you can join successfully. Online help is available for you to use.
- This webinar is scheduled for **one hour**. We will endeavour to answer as many questions as time permits.

After the presentation:

- You can view and hear the presentation again, as many times as you wish, in your own time for no additional cost.
- If you registered but were unable to attend on the day, you can view and hear the archived recording of the presentation.

Registrations close 4pm Thursday 7 June

PRESENTERS



**TIM BLACK, PARTNER,
ANDERSON LLOYD,
DUNEDIN**

Tim heads the firm's rural sector practice group. He practised in a small rural town for 14 years before joining Anderson Lloyd in 2005. Tim has

experience in property matters affecting farming clients and also has extensive experience in advising farming and other clients in relation to succession issues, particularly where relationship property issues are involved. He has presented at a number of conferences in relation to trust and succession planning issues.



**FRAZER WEIR, PARTNER,
POLSON HIGGS
CHRISTCHURCH**

Formerly Agribusiness Manager in North Canterbury for the Bank of New Zealand, Frazer now specialises in providing financial consultancy,

succession planning and accountancy services to clients, predominantly in the agricultural sector throughout the South Island. He advises several corporate farming ventures with multiple shareholders, or acts for individual shareholders investing in these companies.