

# JOIN SBIDC

and become a part of your  
business community!

SBIDC is the leading voice for local industrial businesses and has been a vital force in the improvement of the Southwest Brooklyn economy. We have been proactive in attracting a great deal of government, corporate and private investment to Sunset Park, Red Hook and Gowanus.

Your organization needs the high quality services that Southwest Brooklyn provides. In turn, we need your support in order to continue providing these important services that will benefit both industrial businesses and the Brooklyn community.



Photo: Angela Tran '08, Pratt Institute

"SBIDC is always looking out for new ways to help member companies realize greater profitability. The savings, incentives and assistance we have received through our membership have played a great part in our financial success."

—Bob Notine, Profoot™

Please Complete Form and Return to:  
SBIDC, 241 41st Street  
Brooklyn, New York 11232  
P. 718-965-3100 F. 718-965-4906  
www.sbidc.org

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241 41st Street  
Brooklyn, NY 11232



Design: Matt Kay '09, Design Corps, Pratt Institute



# SBIDC



Growing Industry,  
Jobs and Community  
Since 1978.

The Southwest Brooklyn Industrial Development Corporation (SBIDC) is a nonprofit organization founded in 1978 that provides FREE advocacy and services to help businesses in Sunset Park, Red Hook, and Gowanus grow and create employment opportunities for local residents.

As one of the City's top performing Industrial Business Solutions Providers, SBIDC administers the most active NYS Empire Zone in NYC and is charged with serving over 2200 businesses in Southwest Brooklyn.



Photo: Matt Kay '09, Pratt Institute

## Employment

SBIDC offers local businesses a free job recruitment service to fill a wide variety of positions, both skilled and unskilled. SBIDC conducts skills assessment interviews in order to make the best match for your open position.

We have access to a vast labor pool through walk-in applicants and referrals made by other organizations. SBIDC can also help your company access low-cost health insurance for you and your employees.

Cover Photo: Courtesy Erie Basin Marine Associates

## Government Incentives

Whether your company is relocating to or within Southwest Brooklyn, buying or leasing property or equipment, or making new hires, call SBIDC to find out which incentives might be available for you.

**Below is a sample of the programs your business may be eligible for:**

### New York State Empire Zone

- New York State Income Tax Reductions
- Property Tax Credits
- New York State Sales Tax Exemption

### New York City Industrial & Commercial Incentive Program

- Property Tax Assessment Freezes
- Abatement of Existing Property Taxes (manufacturers only)

### Relocation Tax Credits

- Industrial Business Zone Relocation Tax Credit
- Relocation Employment Assistance Program

### Industrial Development Agency Programs

- Tax-Exempt Bond Financing
- Mortgage Recording Tax Waiver
- Real Estate Tax Abatement
- Sales Tax Exemption

### Energy Cost Savings Program & Business Incentive Rate

- Reduction on Electric and Natural Gas Bills

### Commercial Expansion Programs

- Rent Abatement

## Financing

SBIDC can help your business access low-cost financing. Whether you are looking to purchase a building, land, equipment or access working capital, below is a short list of tools we can help you access:

- Small Business Administration Loans for building purchases
- IDA Bond Financing for property acquisition
- Statewide Zone Capital Loans for equipment acquisition and working capital
- Interest Rate Buy-Down Rates through the Linked Deposit Program and NYSERDA



Photo: Courtesy Erie Basin Marine Associates

## Industrial Real Estate

SBIDC works with landlords, property managers, and real estate brokers to maintain a robust database of properties that are available for lease or sale so that we can help you find a suitable work space. SBIDC can also help you access available incentives that will make your move less painful and expensive.

"SBIDC has been a huge asset in helping us from everything from curbing illegal dumping around our property in Sunset Park to letting us know about City, State and Federal procurement opportunities."

—Yigal Elbaz, Super Flex™



Photo: Courtesy Erie Basin Marine Associates

## Advocacy

SBIDC works with elected officials, policy makers, and a city-wide network of nonprofits to advocate on behalf of local companies on a wide range of topics, including economic development policy, land use and rezoning, municipal projects, and any other issues that could impact industrial business operations in Sunset Park, Red Hook and Gowanus.

## Procurement

SBIDC offers a range of services to help connect your company with new contracting opportunities including:

- Providing technical assistance with City and State Minority and Women-Owned Business Enterprise Certification processes
- Connecting businesses with government agencies
- Advertising Government and private bid opportunities
- Facilitating relationships with local private purchase

## Red Hook Commercial Revitalization

SBIDC has secured matching grants for business and property owners looking to renovate their storefront spaces along Van Brunt Street in Red Hook. Eligible businesses can receive funds for façade renovations, interior renovations and new signage. Services also include real estate assistance and business promotion through various district marketing campaigns.

Check out our Red Hook Website and download a copy of our Red Hook Visitors Guide at: [www.redhookbrooklyn.com](http://www.redhookbrooklyn.com)

## Membership

Membership benefits include: Preferred business services, Member-to-Member discounts, Free member networking events and seminars, A regular fax & e-mail service highlighting new programs, business opportunities, services, upcoming events and the latest available real estate in Southwest Brooklyn.

Donations to SBIDC are fully tax deductible.  
Our Tax ID number is: 11-2508370.

COMPANY \_\_\_\_\_

CONTACT \_\_\_\_\_

TITLE \_\_\_\_\_

ADDRESS \_\_\_\_\_

CITY \_\_\_\_\_ STATE \_\_\_\_\_ ZIP \_\_\_\_\_

PHONE \_\_\_\_\_

WEBSITE \_\_\_\_\_

E-MAIL \_\_\_\_\_

To help us better serve you in the future, please indicate which free services you are interested in.

- |  |   |
|--|---|
| <input type="checkbox"/> Tax Incentives                | <input type="checkbox"/> Empire Zone Certifications   |
| <input type="checkbox"/> Grants for Training Employees | <input type="checkbox"/> Energy Efficiency            |
| <input type="checkbox"/> Real Estate Assistance        | <input type="checkbox"/> Human Resources Support      |
| <input type="checkbox"/> Recruiting Employees          | <input type="checkbox"/> Procurement Opportunities    |
| <input type="checkbox"/> Government Regulations        | <input type="checkbox"/> Quality of Life Improvements |
| <input type="checkbox"/> Business Planning             | <input type="checkbox"/> Finance                      |
|  | <input type="checkbox"/> Other                        |

Amount Enclosed  
 \$200 Membership Fee

\$300 Captain's Circle  
 \$500 Admiral's Club

## Infrastructure Improvements

SBIDC can help your business with a wide range of quality of life issues, including: Graffiti Removal; Curbing Illegal Dumping; Loading/Unloading Issues; Pothole Repair; and Other Physical & Service Infrastructure Improvements.