# Sample Credit Union

# ALM Report

- 1. Summary
- 2. Net Economic Value
- 3. Net Interest Income & Most Likely Summary
- 4. Duration & Repricing Gap
- 5. Peer to Peer Data & Assumptions

*February 28, 2009* 

# Sample Credit Union ALM Report Summary 02/28/09

#### **OVERVIEW**

The ALM Report is divided into two primary and two secondary interest rate risk measurements with supporting documentation in the final section. The primary tools that the NCUA uses for measuring interest rate risk are Net Economic Value (NEV) in section two and Net Interest Income (NII) in section three. Both tools measure interest rate risk under seven interest rate shock scenarios: basecase (no change – flat), up 100, 200, and 300 basis points (bps) and down 100, 200, and 300 basis points (bps). The secondary or supporting interest rate risk measures are duration and repricing gap in section four. Duration primarily supports the NEV analysis for interest rate risk sensitivity while repricing gap lays out the cash flows and interest rates over different maturity buckets. The final section provides key assumptions given by the client that help shape the above sections, as well as common ALM definitions.

The NII model measures the risk to earnings presented by the structure of the balance sheet over a relatively short measure of time – in our report, a one-and two-year horizon. On the other hand, the NEV model measures the risk to capital over the entire maturity of all of the instruments on the balance sheet. In other words, the NII model evaluates *immediate* risks inherent in your balance sheet while NEV modeling measures *long-term* risks which may not be apparent in the NII model.

#### NET ECONOMIC VALUE MODELING

NEV analysis consists of the measurement in the differences in the present value of the credit union's assets and liabilities under the rate shock scenarios mentioned earlier. NEV also takes into account the optionality within each asset and liability – such as caps, floors, call features, and uncertain cash flows – when calculating their present value.

The following table shows the results of the February 28, 2009 NEV Analysis.

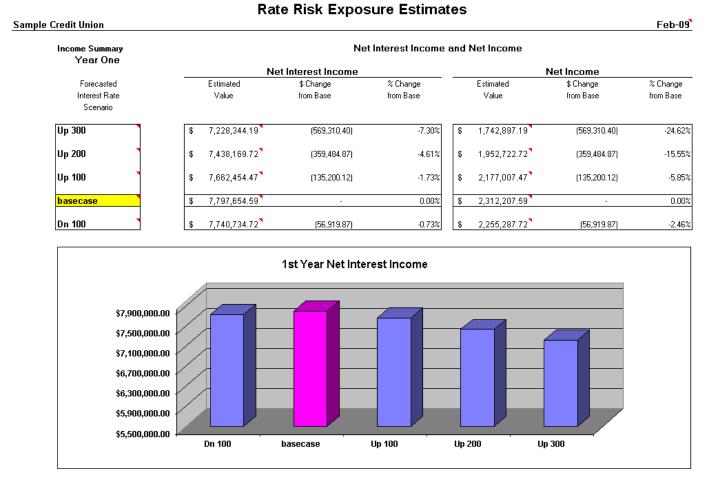
#### Sample Credit Union Summary of NEV Shares at Par

28-Feb-09		basecase	Սթ 100 🏾	Up 200 🏾	Սթ 300 📘
Change in Fair Value on Assets	3,163,585	648,650	(1,562,216)	(4,243,385)	(7,155,949)
Minus Change in Fair Value on Liabilities	455,645	363,546	(16,824)	(391,862)	(761,708)
Equals Cumulative Change in Fair Value	2,707,940	285,104	(1,545,392)	(3,851,524)	(6,394,241)
Plus Reserves and Undivided Earnings	32,906,125	32,906,125	32,906,125	32,906,125	32,906,125
Equals RUDE NEV	35,614,064	33,191,228	31,360,733	29,054,601	26,511,883
NEV Percent Change	7.30%	0.00%	-5.51%	-12.46%	-20.12%
NEV Dollar Change	2,422,836	0	-1,830,496	-4,136,627	-6,679,345
GAAP Assets (Book Value) = \$206,865,238.93	210,028,824	207,513,889	205,303,023	202,621,853	199,709,290
NEV Ratio (RUDE NEV/GAAP Assets)	16.96%	15.99%	15.28%	14.34%	13.28%

This table indicates a low level of long-term interest-rate risk on the balance sheet. The base NEV ratio is 15.99%. When interest rates are shocked, the NEV declines 20.12% in an up 300 bps scenario and increases 7.30% in a down 100-bp scenario. The resulting NEV ratios are 13.28% and 16.96%, respectively.

## NET INTEREST INCOME MODELING

The NII model assumes no change in rates or volumes in the balance sheet. Under shock scenarios, this represents an "earnings at risk" profile, whereby all variables remain static, while only interest rates move for their various shock amounts.



Looking at the first year, we see that the base case projected net interest income (NII) equals \$7,797,655. We see net interest income (NII) decrease as interest rates rise and also decrease as interest rates decline. Net Income (NI) follows the same pattern, projected at \$2,312,208 for the first year.

#### NCUA INTEREST RATE RISK GUIDELINES

Sample Credit Union		Risk	
ALM Report 02-28-09	Low	Moderate	High
NII	<20%	20% - 30%	>30%
(Year One)	7.30%		·
	<40%	40% - 75%	>75%
NI (Year One)	24.62%		·
NEV	<25%	25% - 50%	>50%
(Change in MV Net Worth)	20.12%		·
	>6%	4% - 6%	<4%
(MV Net Worth)	13.28%		

From the above NCUA risk matrix, the credit union is considered low risk in the NEV, and low risk in both the NII and NI scenarios. The NEV change from basecase in an up 300 bps scenario is -20.12%, falling within NCUA's guideline for low risk. However, the overall NEV ratio only drops to 13.28% in the up 300 bps scenario from the base capital ratio of 15.99%, remaining within the NCUA guidelines at least 6% capitalization, considered low risk for the NEV ratio. The credit union is also considered low risk in NII, with a loss of 7.30% of interest income in an up 300 bps scenario. This low NII risk pattern is duplicated in the projected net income (NI) scenario, with a drop of 24.62% in net income when interest rates are shocked 300 bps.

#### **NEV TRENDS**

**NII TRENDS** 

NEV COMPARISON (from 11/30/08 to 02/28/09)									
02/28/09	Dn100	Base	Up100	Up200	Up300				
NEV	35,614,064.39	33,191,228.40	31,360,732.55	29,054,601.01	26,511,883.45				
NEV \$Change	2,422,835.99	0.00	-1,830,495.86	-4,136,627.39	-6,679,344.96				
NEV %Change	7.30%	0.00%	-5.51%	-12.46%	-20.12%				
NEV Ratio	16.96%	15.99%	15.28%	14.34%	13.28%				
11/30/08	Dn100	Base	Up100	Up200	Up300				
NEV	36,502,320.35	34,398,937.43	32,680,731.87	30,265,887.31	27,692,645.23				
NEV \$Change	2,103,382.92	0.00	-1,718,205.56	-4,133,050.12	-6,706,292.20				
	_,,								
NEV %Change	6.11%	0.00%	-4.99%	-12.02%	-19.50%				

The NEV Basecase ratio fell since the 11/30/08 reporting period, from 16.52% to 15.99%, showing Sample less capitalized. This decreased capitalization was the result of a decrease in the offering rates on the credit union's member certificates as well as a decrease in Sample's balance sheet capital due to the recording of a \$953.5M NCUA impairment. The credit union became slightly more risky over the period, moreover, with the NEV %Change increasing 62 bps, from -19.50% to -20.12%. This increase in NEV volatility (NEV %Change) was partially the result of an increase in overall investments of \$4.2MM funded by less rate sensitive overnight funds. More specifically, Sample purchased a \$2MM callable fixed agency security C\_3136F9Z30, while Bank CD investment balances increased by \$1.9MM with their duration increasing 11 bps, from 0.54 yrs to 0.65 yrs. The fall in total NEV, from \$34.4MM to \$33.2MM, or 3.5%, was the primary reason for the slight increase in NEV volatility. The overall NEV ratio dropped in the up 300 bps scenario, from 13.82% to 13.28%, due to both the increased NEV volatility and decreased capitalization.

02/28/09	Dn100	Base	Up100	Up200	Up300
NII	7,740,734.72	7,797,654.59	7,662,454.47	7,438,169.72	7,228,344.19
NII %Change	-0.73%	0.00	-1.73%	-4.61%	-7.30%
Yld on Earn Assets	5.22%	5.51%	5.86%	6.17%	6.49%
Cost of Funds	1.32%	1.58%	2.00%	2.42%	2.84%
Net Interest Margin	3.72%	3.75%	3.68%	3.58%	3.48%
11/30/08	Dn100	Base	Up100	Up200	Up300
	7,473,937.00	7,399,781.51	7,226,418.64	7,000,821.92	6,774,582.24
NII	7,470,007.00				0 4 5 6 (
	1.00%	0.00	-2.34%	-5.39%	-8.45%
NII NII %Change Yld on Earn Assets		0.00 <b>5.72%</b>	-2.34% 6.04%	-5.39% 6.34%	
NII %Change	1.00%				-8.45% 6.64% 3.22%

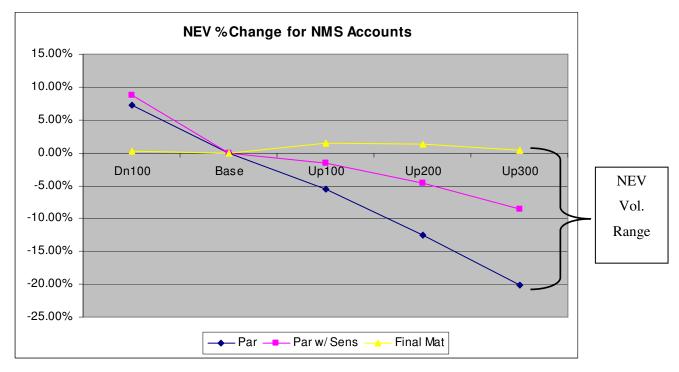
# The above NII Trend matrix shows the change in Sample's first year projected NII from 11/30/08 to 02/28/09. As can be seen, the base projected NII increased from \$7.4MM to \$7.8MM over the period. This increase in NII is consistent with the rise in net interest margin, which rose from 3.55% to 3.75%. Yield on earning assets fell by 21 bps, from 5.72% to 5.51%, while cost of funds fell by a larger 40 bps, from 1.98% to 1.58%, resulting in the increased spread. NII volatility decreased over the period in the up 300 bps environment, from -8.45% to -7.30%, primarily due to the investment purchases as mentioned above.

#### **NON-MATURITY SHARES**

Sample credit union currently uses the par valuation for NEV reporting, with shares repricing immediately and carrying no duration.

Volcorp is currently running three scenarios for the NEV:

- NMS valuation with share sensitivities: NMS accounts are discounted at the offering rate, are set to reprice, and move only as a percentage of the total interest rate shock. These share sensitivities represent the percentage change that each account moves in each scenario (provided for by the credit union in tab #5). The result for the NEV are NMS accounts that are highly rate responsive and have an implied duration as the rest of the balance sheet moves 100% of the shock value, while these accounts only move by a percentage. These results are consistent with the NII scenarios.
- 2) Par valuation with no share sensitivities and no discount premium. This scenario tends to overstate the credit union's risk, but provides a worst-case scenario.
- 3) NMS accounts given a final maturity based on the NERA study, not adopted by NCUA. NMS accounts are therefore not set to reprice in this scenario and are given a deposit premium as they are discounted based on the risk-free (treasury) rate. Share accounts are given a duration of 3.0 years, share draft accounts are given a duration of 2.5 years, and more interest sensitive money market accounts are given a duration of 1.0 years. These results are not consistent with the NII scenarios, but give a concrete value for the duration of the NMS accounts (unlike the first scenario).



The graph below summarizes the NEV volatility results for the three scenarios:

A deposit premium of \$725M added to the NEV ratio in the third scenario results in an NEV ratio of 16.34% as opposed to the original NEV ratio of 15.99%. The duration of the NMS accounts is 2.46 yrs for the final maturity scenario, while there is an implied duration of 1.36 yrs for the NMS accounts for the par with sensitivities scenario.

#### PEER-TO-PEER COMPARISON

		TN CU's	SE CU's	US CU's
Key Ratio	Sample	\$180M-\$300M	\$180M-\$300M	\$180M-\$300M
Capital/Assts	17.29%	13.35%	12.76%	12.25%
NIM	3.61%	3.34%	3.36%	3.42%
ROA	0.91%	0.81%	0.66%	0.52%
ROE	5.30%	6.13%	5.16%	4.18%
Yield on Earning Assets	6.04%	5.63%	6.02%	6.04%
Cost of Funds	2.14%	1.96%	2.30%	2.27%
Non-Interest Income/Income	16.03%	21.43%	25.09%	21.68%
Operating Expenses/Income	47.59%	56.46%	54.31%	54.14%
Delinquent Loans/Loans	1.68%	0.52%	1.04%	1.07%
Loan/Share Ratio	60.61%	71.00%	77.36%	80.00%
Avg. Loan Yields	7.91%	6.55%	6.83%	6.75%
Avg. Investment Yields	4.07%	4.09%	4.19%	4.24%
Loan Loss Allow/Assets	0.64%	0.31%	0.58%	0.54%

# Peer-to-Peer Comparison

\*Source: Callahan Peer-to-Peer (09/08)

The above table summarizes Sample' key ratios and compares them with their different peer groups. Sample experienced a higher net interest margin, and greater ROA & ROE than the national average. Sample enjoyed a solid 6.04% yield on earnings assets, the same percentage as the national average, despite the fact that their loan volume per share at 60.61% was well below the national average. Loan yields were exceptionally healthy at 7.91%, contributing to the higher margins, but Sample' loan quality was lower than peers due to higher delinquencies. Sample' operating margins were at peer levels as Operating Expenses were well below the peer average while Fee Income also stayed below the peer average. Sample enjoys a solid capital ratio of 17.29%, well above its peers. To conclude, most of the key ratios suggest that Sample had a solid performance in the third quarter of 2008 in relation to its peer credit unions.

#### **CONCLUSIONS & RECOMMENDATIONS**

Sample Credit Union has excellent control of its interest rate risk and remains at low risk. Even though it reports its non-maturity shares at a par valuation, Sample' NEV volatility is low risk, while its NEV ratio stands above its peers even when interest rates are shocked up 300 bps. Sample' balance sheet management is solid, as its NII volatility changed minimally over the period, remaining at low risk levels. Sample' primary challenge is more likely in credit risk rather than in interest rate risk, as delinquencies are higher than peer averages. Sample could consider reducing the risk (as well as yield) on its loans, pursuing higher credit quality while sacrificing some loan yield. It could then add a moderate amount interest rate risk on the investment side to capture higher yield. This might serve to diversify away some of the credit risk that is currently on the balance sheet, without losing yield. That said, Sample still remains well-positioned in terms of its overall risk management.

# Sample Credit Union Summary of NEV Shares at Par

28-Feb-09					
	Dn 100	basecase	Up 100	Up 200	Up 300
Change in Fair Value on Assets	3,163,585	648,650	(1,562,216)	(4,243,385)	(7,155,949)
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Equals RUDE NEV	35,614,064	33,191,228	31,360,733	29,054,601	26,511,883
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GAAP Assets (Book Value) = <b>\$206,865,238.93</b>	210,028,824	207,513,889	205,303,023	202,621,853	199,709,290
NEV Ratio (RUDE NEV/GAAP Assets)	16.96%	15.99%	15.28%	14.34%	13.28%

# Sample Credit Union Market / Economic Value Comparison EOM Bal

	EOM Bal					
	('000)	Dn 100	basecase	Up 100	Up 200	Up 300
Total Assets	206,865			205,303	202,622	199,709
Total Earning Assets	197,377			195,814		190,221
Total Investments	90,026			90,533	89,313	87,847
C_3133XPXN9	2,000	2,032		2,011	2,001	1,991
C_3133XDTC5	1,496			1,530	1,444	1,363
C_31398ARE4	1,000	1,008		1,004	1,004	966
C_31398AUA8	1,999	2,036		2,014	1,969	1,888
C_31346ACH6	6			6		6
С_36202ККВ0	15			16	16	16
C_3136F9Z30	2,000	2,019		1,920	1,852	1,787
C_3133XPZM9	2,000	2,002		2,001	1,990	1,961
C_3133XBT39	2,129	2,189	,	2,058	1,996	1,936
C_3133XQ6M9	2,000	2,003		1,983	1,930	1,879
С_3136F9МҮ6	2,500	2,547		2,933	2,857	2,783
C_3133XQ4G4	2,000	2,053		2,019	1,970	1,914
C_31398ASG8	1,994	2,023		2,011	2,060	2,015
Bank CDs	9,745			9,792		9,665
Corporate CDs	49,500	51,048		49,557	48,834	48,126
Corporate Callable D	1,000	1,008		1,004	1,002	1,000
Corporate Callable E	3,000	3,077		3,032		2,909
FHLB Stock	519	519		519	519	519
FTB	5,123	5,123		5,123	5,123	5,123
Total Loans	94,309	95,151		92,241	90,780	89,333
New Auto	24,189	24,414		23,531	23,108	22,697
Used Auto	27,604	27,761	27,322	26,895		26,072
Comaker Loan	873			862		846
Signature Loan	9,179	,	,	9,067	8,981	8,897
Mobile Home	92			87	84	82
Motor Home	350		347	334	322	311
Farm Equipment	602			593	585	577
Recreational Vehicles	4,761	4,824	,	4,657	4,577	4,500
IRS Tax Loan	32			31	31	31
Holiday Loan	131	131	131	131	130	130
Mastercard	152			152		152
Bankruptcy	7			7		7
80% Home Equity	4,363	4,353		4,346	4,343	4,339
Certificate Pledged	111	110		107	105	104
Member Business	326	332		319	312	306
95% Home Equity	2,514			2,504	2,502 892	2,500
Share Secured	949	962		914 10,615		872
15 Year Fixed Mortgage	10,966		,	,	10,267	9,903
15 Year Variable Mortgage	3,067	3,084		3,062		3,039
30 Year Fixed Mortgage 5Y Balloon	248			250 584	247	244 531
15 Year Land Mortgage Provision for Loan Loss	607				557	
Mastercard Loans	-1,514			-1,514		-1,514 4,706
Total Other Investments	4,702 <b>13,041</b>	13,041		4,706 <b>13,041</b>	4,700 <b>13,041</b>	13,041
VolCorp Membership Shares	1,000	1,000		1,000		1,000
Vol Corp Premier Account	11,516			1,000		11,516
Vol Corp Fremier Account Vol Corp Transation Account	525			525		525
Total Non-Earning Assets	9,489	9,489		9,489	9,489	9,489
NCUSIF	<b>9,409</b> 746			<b>9,409</b> 746		<b>9,469</b> 746
Cash	961	961		961	961	961
Fixed Assets	795			795	795	795
Prepaids & Accruals	6,939	6,939		6,939	6,939	6,939
rispaius & Acciudis	0,333	0,335	0,000	0,939	0,000	0,000

# Sample Credit Union Market / Economic Value Comparison

EOM Bal ('000) Dn 100 basecase Up 100 Up 200 Up 300 **Total Liabilities** 173,959 173.916 174,327 172,633 170,978 169,361 Total Interest-Bearing Liabilit 166,727 166,683 167,095 165,400 163,745 162,128 **Total Certificates** 70,300 70,755 70,663 70,283 69,908 69,538 IRA Term Certs 16,413 16,573 16,547 16,440 16,336 16,233 20,239 20,274 20,263 20,220 20,177 20,133 6Mo Cert Div Quart 6Mo Cert Div Month 636 637 637 635 634 633 12Mo Cert Div Quart 25,344 25,456 25,427 25,309 25,192 25,076 12Mo Cert Div Month 1,067 1,073 1,072 1,066 1,061 1,055 2,477 2,420 2,392 2,437 2,484 2,448 30Mo Cert Div Quart 30Mo Cert Div Month 22 23 23 23 22 22 42Mo Cert Div Quart 3,602 3,684 3,667 3,598 3,531 3,465 42Mo Cert Div Month 539 552 550 543 536 529 96,427 95,928 95,118 93,837 92,590 **Total Shares** 96,432 Regular Share 56,302 55,858 55,052 56,684 56,686 54,268 2,824 2,723 2,645 2,569 Employee Regular Share 2,803 2,803 Share Draft 18,800 18,756 18,801 18,468 18,143 17,826 Accumulative IRA 2,243 2,213 2,244 2,226 2,209 2,193 15,086 15,042 15,173 15,115 15,174 15,130 Monev Market Escrow Insurance 389 386 389 383 378 372 335 332 335 330 325 320 Christmas Club **Total Non-Interest Bearing Li** 7,233 7,233 7,233 7,233 7,233 7,233 6,552 6,552 6,552 6,552 6,552 6,552 Accounts Payable Other Liabilities 681 681 681 681 681 681 32,906 32,906 32,906 32,906 32,906 32,906 **Total Capital** Reserves 8,586 8,586 8,586 8,586 8,586 8,586 Undivided Earnings 24,320 24,320 24,320 24,320 24,320 24,320 Net 32,906 36,113 33,187 32,670 31,644 30,349

# Sample Credit Union Summary of NEV Shares at Par with Rate Sensitivities

#### 28-Feb-09

	Dn 100	basecase	Up 100	Up 200	Up 300
Change in Fair Value on Assets	3,163,585	648,650	(1,562,216)	(4,243,385)	(7,155,949)
Minus Change in Fair Value on Liabilities	(43,475)	368,268	(1,326,062)	(2,981,284)	(4,598,488)
Equals Cumulative Change in Fair Value	3,207,060	280,383	(236,153)	(1,262,102)	(2,557,461)
Plus Reserves and Undivided Earnings	32,906,125	32,906,125	32,906,125	32,906,125	32,906,125
Equals RUDE NEV	36,113,185	33,186,507	32,669,971	31,644,023	30,348,663
NEV Percent Change	8.82%	0.00%	-1.56%	-4.65%	-8.55%
NEV Dollar Change	2,926,677	0	-516,536	-1,542,485	-2,837,844
GAAP Assets (Book Value = <b>\$206,865,238.93</b>	210,028,824	207,513,889	205,303,023	202,621,853	199,709,290
NEV Ratio (RUDE NEV/GAAP Assets)	17.19%	15.99%	15.91%	15.62%	15.20%

# Sample Credit Union Summary of NEV Shares at Final Maturity

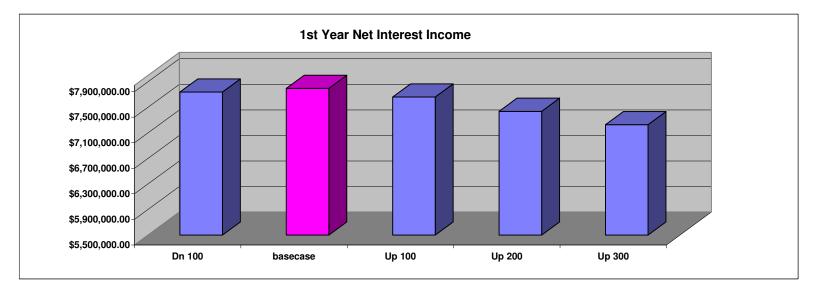
28-Feb-09	Dn 100	basecase	Up 100	Up 200	Up 300
	DIT TOO	Dasecase	00100	00 200	00 300
Change in Fair Value on Assets	3,163,585	648,650	(1,562,216)	(4,243,385)	(7,155,949)
Minus Change in Fair Value on Liabilities	2,079,383	(361,621)	(3,069,486)	(5,708,503)	(8,280,651)
Equals Cumulative Change in Fair Value	1,084,202	1,010,271	1,507,271	1,465,118	1,124,702
Plus Reserves and Undivided Earnings	32,906,125	32,906,125	32,906,125	32,906,125	32,906,125
Equals RUDE NEV	33,990,326	33,916,396	34,413,395	34,371,242	34,030,827
NEV Percent Change	0.22%	0.00%	1.47%	1.34%	0.34%
NEV Dollar Change	73,931	0	497,000	454,846	114,431
GAAP Assets (Book Value = <b>\$206,865,238.93</b>	210,028,824	207,513,889	205,303,023	202,621,853	199,709,290
NEV Ratio (RUDE NEV/GAAP Assets)	16.18%	16.34%	16.76%	16.96%	17.04%

# Rate Risk Exposure Estimates

#### Sample Credit Union

#### Net Interest Income

Forecasted	Year One					Year Two	ar Two	
Interest Rate	 Estimated	\$ Change	% Change		Estimated	\$ Change	% Change	
Scenario	Value	from Base	from Base		Value	from Base	from Base	
Up 300	\$ 7,228,344.19	(569,310.40)	-7.30%	\$	7,900,976.27	276,739.24	3.63%	
Up 200	\$ 7,438,169.72	(359,484.87)	-4.61%	\$	7,856,851.12	232,614.10	3.05%	
Up 100	\$ 7,662,454.47	(135,200.12)	-1.73%	\$	7,802,409.13	178,172.10	2.34%	
basecase	\$ 7,797,654.59	-	0.00%	\$	7,624,237.02	-	0.00%	
Dn 100	\$ 7,740,734.72	(56,919.87)	-0.73%	\$	7,055,113.14	(569,123.88)	-7.46%	

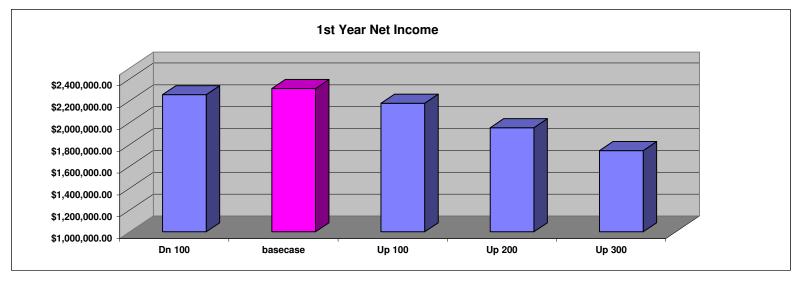


# Rate Risk Exposure Estimates

#### Sample Credit Union

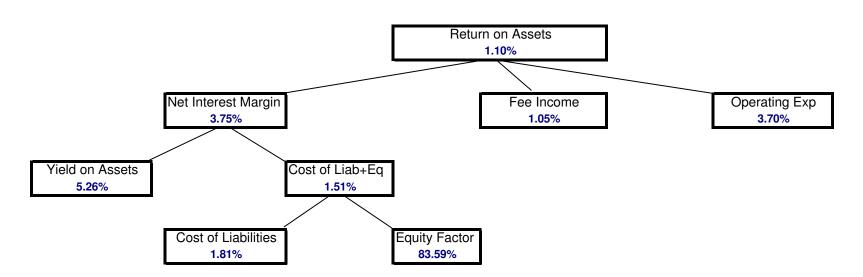
Net Income

Forecasted	Year One					Year Two	ar Two	
Interest Rate	 Estimated	\$ Change	% Change		Estimated	\$ Change	% Change	
Scenario	Value	from Base	from Base		Value	from Base	from Base	
Up 300	\$ 1,742,897.19	(569,310.40)	-24.62%	\$	2,415,529.27	276,739.24	12.94%	
Up 200	\$ 1,952,722.72	(359,484.87)	-15.55%	\$	2,371,404.12	232,614.10	10.88%	
Up 100	\$ 2,177,007.47	(135,200.12)	-5.85%	\$	2,316,962.13	178,172.10	8.33%	
basecase	\$ 2,312,207.59	-	0.00%	\$	2,138,790.02		0.00%	
Dn 100	\$ 2,255,287.72	(56,919.87)	-2.46%	\$	1,569,666.14	(569,123.88)	-26.61%	



Feb-09

# ROA Decomposition (Year One)



### **Other Key Ratios:**

Return on Equity	=	ROA*	Equity Multiplier
	=	1.10%	6.09
	=	6.72%	
Yield on Earn Ass	ets	5.53%	
Cost of Funds		1.59%	
Spread		3.94%	

## **Definitions:**

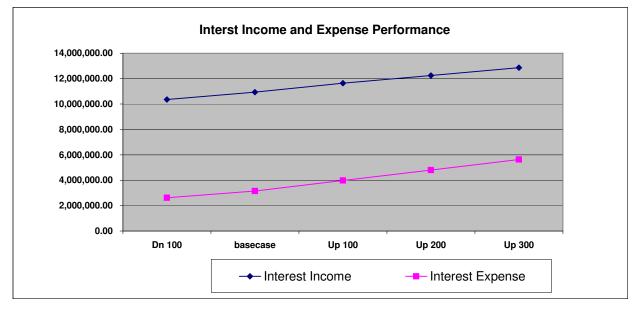
Return on Assets Net Int Margin	Net Interest Margin + Fee Income - Operating Exp Net Interest Income/Average Assets
Yield on Assets	Interest Income/Average Assets
Cost of Liab+Eq	Cost of Liabilities*Equity Factor
Cost of Liabilities	Interest Expense/Average Liabilities
Equity Factor	(Debt Ratio) Average Liabilities/Average Assets
Fee Income	Non-Interest Income/Average Assets
Operating Exp	Non-Interest Expense/Average Assets
Return on Equity	Return on Asssets*Equity Multiplier
Equity Multiplier	Average Assets/Average Capital
YId Earn Assets	Interest Income/Average Earning Assets
Cost of Funds	Interest Expense/Average Earning Assets
Spread	Yield on Earning Assets - Cost of Funds

# Net Interest Income: Summary Components by Scenario First Year Simulation

Sample Credit Union

Feb-09

	Dn 100	basecase	Up 100	Up 200	Up 300
Interest Income	10,361,361.87	10,943,787.31	11,639,109.24	12,245,346.53	12,866,043.05
Interest Expense	2,620,627.15	3,146,132.71	3,976,654.76	4,807,176.81	5,637,698.86
Net Interest Income	7,740,734.72	7,797,654.59	7,662,454.47	7,438,169.72	7,228,344.19
Net Income	2,255,287.72	2,312,207.59	2,177,007.47	1,952,722.72	1,742,897.19
Yld on Earn Assets	5.22%	5.51%	5.86%	6.17%	6.49%
Cost of Funds	1.32%	1.58%	2.00%	2.42%	2.84%
Net Interst Spread	3.90%	3.93%	3.86%	3.75%	3.64%
Net Interst Margin	3.72%	3.75%	3.68%	3.58%	3.48%



# Sample Credit Union Income/Yield Comparison - Year 1 EOM Bal

Income/ vield Comparison - vea	EOM Bal			Yield		
	Low Bu	Dn 100	basecase	Up 100	Up 200	Up 300
		4.000/	5 000/	5 000/	5 000/	0.100/
Total Assets	206,865,239	4.98%	5.26%	5.60%	5.89%	6.19%
Total Earning Assets	197,376,713	5.22%	5.51%	5.86%	6.17%	6.49%
Total Investments	90,026,399	<b>2.79%</b>	<b>3.09%</b>	3.40%	3.62%	<b>3.86%</b>
C_3133XPXN9	2,000,000	2.67% 5.00%	3.16% 5.00%	3.65% 5.00%	4.14% 5.00%	4.63% 5.00%
C_3133XDTC5	1,495,733	2.38%	3.20%	5.00% 4.01%	5.00% 4.09%	4.09%
C_31398ARE4 C_31398AUA8	1,000,000 1,999,418	2.38%	3.20%	3.68%	4.09%	4.09%
C_31346ACH6	6,092	3.12%	4.11%	5.11%	4.03 <i>%</i> 6.11%	4.03% 7.11%
С_31346АСНО С_36202ККВ0	15,251	3.20%	3.62%	4.21%	4.80%	5.39%
C_3136F9Z30	2,000,000	3.05%	3.25%	3.15%	3.15%	3.15%
C 3133XPZM9	2,000,000	2.40%	3.38%	4.35%	3.20%	3.20%
C_3133XBT39	2,128,856	2.82%	3.65%	4.47%	5.30%	6.13%
C_3133XQ6M9	2,000,000	1.81%	2.75%	3.32%	3.32%	3.32%
C_3136F9MY6	2,500,000	2.80%	3.59%	3.58%	3.58%	3.58%
C_3133XQ4G4	2,000,000	3.63%	3.63%	3.63%	3.63%	3.63%
C_31398ASG8	1,994,462	2.86%	3.56%	4.27%	3.88%	3.88%
Bank CDs	9,745,000	2.55%	2.97%	3.39%	3.82%	4.24%
Corporate CDs	49,500,000	3.00%	3.17%	3.33%	3.50%	3.66%
Corporate Callable D	1,000,000	2.23%	3.06%	3.89%	4.72%	5.55%
Corporate Callable E	3,000,000	3.75%	4.00%	4.26%	4.43%	4.43%
FHLB Stock	518,800	4.76%	5.00%	6.00%	7.00%	8.00%
FTB	5,122,787	0.01%	0.25%	1.25%	2.25%	3.25%
Total Loans	94,309,320	8.11%	8.40%	8.69%	8.98%	9.26%
New Auto	24,189,006	6.92%	7.06%	7.21%	7.36%	7.51%
Used Auto	27,603,666	7.31%	7.49%	7.66%	7.84%	8.01%
Comaker Loan	872,824	14.87%	15.17%	15.47%	15.78%	16.08%
Signature Loan	9,178,624	13.16%	13.44%	13.71%	13.99%	14.27%
Mobile Home	91,808	12.34%	12.40%	12.46%	12.52%	12.57%
Motor Home	350,289	7.71%	7.76%	7.81%	7.86%	7.92%
Farm Equipment	602,270	7.33%	7.54%	7.74%	7.94%	8.15%
Recreational Vehicles	4,760,833	6.85%	7.02%	7.18%	7.35%	7.52%
IRS Tax Loan	31,959	0.93%	1.59%	2.24%	2.90%	3.56%
Holiday Loan	130,543	14.19%	15.11%	16.02%	16.93%	17.84%
Mastercard	152,365	13.95%	14.95%	15.95%	16.95%	17.95%
Bankruptcy	7,019	12.37%	12.71%	13.05%	13.39%	13.73%
80% Home Equity	4,362,715	7.91%	8.83%	9.75%	10.67%	11.59%
Certificate Pledged	111,193	6.80%	7.01%	7.22%	7.43%	7.64%
Member Business	325,707	7.08%	7.21%	7.34%	7.47%	7.60%
95% Home Equity	2,514,173	9.23%	10.15%	11.07%	11.99%	12.90%
Share Secured	948,962	3.39%	3.64%	3.90%	4.16%	4.41%
15 Year Fixed Mortgage	10,966,089	5.83%	5.99%	6.12%	6.23%	6.33%
15 Year Variable Mortgage	3,066,875	6.11%	6.73%	7.36%	7.97%	8.57%
30 Year Fixed Mortgage 5Y Balloon	247,559	6.43%	6.80%	7.12%	7.44%	7.75%
15 Year Land Mortgage	606,834	6.84%	6.88%	6.91%	6.95%	6.98%
Provision for Loan Loss	-1,513,569	0.00%	0.00%	0.00%	0.00%	0.00%
Mastercard Loans	4,701,573	13.77%	14.77%	15.77%	16.77%	17.77%
Total Other Investments	13,040,995	1.56%	1.80%	2.80%	<b>3.80%</b>	<b>4.80%</b>
VolCorp Membership Shares	1,000,000	0.01%	0.25%	1.25%	2.25%	3.25% 5.00%
Vol Corp Premier Account Vol Corp Transation Account	11,516,297 524,698	1.76% 0.01%	2.00% 0.25%	3.00% 1.25%	4.00% 2.25%	5.00% 3.25%
•	524,698			1.25% 0.00%		
Total Non-Earning Assets	<b>9,488,526</b>	0.00%	<b>0.00%</b>	0.00%	0.00%	<b>0.00%</b>
NCUSIF	745,689 960,629	0.00% 0.00%	0.00% 0.00%	0.00%	0.00% 0.00%	0.00% 0.00%
Cash Fixed Assets						
	795,166 6,938,598	0.00% 0.00%	0.00% 0.00%	0.00% 0.00%	0.00% 0.00%	0.00% 0.00%
Prepaids & Accruals Market Value Adjustment in Total Assets	0,930,598 0	0.00%	0.00%	0.00%	0.00%	0.00%
Market Value Adjustment in Total Assets Fed Funds Sold - Balance	0	0.00%	0.00%	0.00% 1.25%	0.00% 2.25%	0.00% 3.25%
reu runus soiu - Balance	0	0.01%	0.23%	1.20%	2.20%	3.20%

# Sample Credit Union Income/Yield Comparison - Year 1 EOM Bal

	EOM Bal			Yield		
		Dn 100	basecase	Up 100	Up 200	Up 300
Total Liabilities	173,959,114	1.51%	1.81%	2.29%	2.77%	3.249
Total Interest-Bearing Liabilities	166,726,521	1.57%	1.89%	2.39%	2.89%	3.389
Total Certificates	70,299,698	2.84%	2.98%	3.55%	4.13%	4.70
IRA Term Certs	16,412,839	2.89%	3.02%	3.56%	4.10%	4.649
6Mo Cert Div Quart	20,239,285	2.41%	2.60%	3.38%	4.17%	4.95
6Mo Cert Div Month	636,139	2.37%	2.56%	3.35%	4.14%	4.92
12Mo Cert Div Quart	25,343,978	2.86%	2.99%	3.52%	4.06%	4.59
12Mo Cert Div Month	1,066,797	3.02%	3.14%	3.60%	4.07%	4.54
30Mo Cert Div Quart	2,437,407	3.92%	3.97%	4.19%	4.41%	4.62
30Mo Cert Div Month	22,424	4.25%	4.25%	4.25%	4.25%	4.25
42Mo Cert Div Quart	3,601,763	3.96%	3.99%	4.11%	4.23%	4.35
42Mo Cert Div Month	539,068	4.49%	4.52%	4.64%	4.76%	4.88
Total Shares	96,426,823	0.64%	1.09%	1.53%	1.98%	2.43
Regular Share	56,683,750	0.54%	1.00%	1.46%	1.92%	2.38
Employee Regular Share	2,803,373	0.00%	0.00%	0.00%	0.00%	0.00
Share Draft	18,800,225	0.75%	1.00%	1.25%	1.50%	1.75
Accumulative IRA	2,243,461	0.31%	1.00%	1.69%	2.38%	3.06
Money Market	15,172,562	1.06%	1.75%	2.44%	3.13%	3.81
Escrow Insurance	388,845	0.54%	1.00%	1.46%	1.92%	2.38
Christmas Club	334,607	0.54%	1.00%	1.46%	1.92%	2.38
Total Non-Interest Bearing Liabilities	7,232,593	0.00%	0.00%	0.00%	0.00%	0.00
Accounts Payable	6,552,070	0.00%	0.00%	0.00%	0.00%	0.00
Other Liabilities	680,523	0.00%	0.00%	0.00%	0.00%	0.00
Market Value Adjustment in Total Liabilities	0	0.00%	0.00%	0.00%	0.00%	0.00
Fed Funds Bought - Balance	0	0.00%	0.00%	0.00%	0.00%	0.00
Fotal Capital	32,906,125	0.00%	0.00%	0.00%	0.00%	0.00
Reserves	8,585,817	0.00%	0.00%	0.00%	0.00%	0.00
Undivided Earnings	24,320,307	0.00%	0.00%	0.00%	0.00%	0.00
Net	32,906,124	3.47%	3.45%	3.31%	3.13%	2.95

		EOM Bal	Mar-09	Apr-09	Mav-09	Jun-09	Jul-09	Aug-09	Sep-09	Oct-09	Nov-09	Dec-09	Jan-10	Feb-10
Total Assets		206,865,239	925,663	918,489	938,840	907,720	928,224	928,938	906,639	921,264	899,961	914,377	914,041	839,632
Total Earning Assets		197,376,713	925,663	918,489	938,840	907,720	928,224	928,938	906,639	921,264	899,961	914,377	914,041	839,632
Total Investments		90,026,399	259,707	249,068	246,925	236,562	234,651	234,360	232,901	224,837	224,931	216,523	215,162	205,660
	C_3133XPXN9	2,000,000	5,000	5,000	5,000	5,000	5,000	5,000	5,482	5,535	5,535	5,535	5,535	5,535
	C_3133XDTC5	1,495,733	6,232	6,232	6,232	6,232	6,232	6,232	6,232	6,232	6,232	6,232	6,232	6,232
	C_31398ARE4	1,000,000	3,408	3,408	3,271	2,434	2,434	2,434	2,434	2,434	2,434	2,434	2,434	2,434
	C_31398AUA8	1,999,418	6,748	6,748	6,748	6,748	6,748	6,748	7,029	3,401	3,401	3,401	3,401	3,401
	C_31346ACH6	6,092	21	21	21	21	21	21	21	21	21	21	21	21
	C_36202KKB0	15,251	71	71	71	70	70	30	28	28	28	28	28	28
	C_3136F9Z30	2,000,000	5,250	5,250	5,250	5,250	5,250	5,250	5,250	5,250	5,250	6,624	5,535	5,535
	C_3133XPZM9	2,000,000	6,653	5,535	5,535	5,535	5,535	5,535	5,535	5,535	5,535	5,535	5,535	5,535
	C_3133XBT39	2,128,856	7,770	7,770	7,912	5,892	5,892	5,892	5,892	5,892	7,044	5,892	5,892	5,892
	C_3133XQ6M9	2,000,000	6,411	4,422	4,422	4,422	4,422	4,422	4,422	4,422	4,422	4,422	4,422	4,422
	C_3136F9MY6	2,500,000	7,458	7,458	9,236	7,290	7,290	7,290	7,290	7,290	7,290	7,290	7,290	7,290
	C_3133XQ4G4	2,000,000	6,042	6,042	6,042	6,042	6,042	6,042	6,042	6,042	6,042	6,042	6,042	6,042
	C_31398ASG8	1,994,462	6,440	6,440	6,440	7,614	5,520	5,520	5,520	5,520	5,520	5,520	5,520	5,520
	Bank CDs	9,745,000	28,845	27,662	27,413	26,049	25,689	25,438	23,761	24,403	23,616	19,906	19,635	17,425
	Corporate CDs	49,500,000	145,135	139,374	135,526	131,677	131,677	131,677	131,677	126,003	125,339	125,339	125,339	119,237
	Corporate Callable D	1,000,000	3,644	3,526	3,229	2,181	2,253	2,253	2,181	2,253	2,571	2,253	2,253	2,035
	Corporate Callable E	3,000,000	11,287	10,923	11,287	10,923	11,287	11,287	10,923	11,287	11,468	6,760	6,760	6,106
	FHLB Stock	518,800	2,203	2,132	2,203	2,132	2,203	2,203	2,132	2,203	2,132	2,203	2,203	1,990
	FTB	5,122,787	1,088	1,053	1,088	1,053	1,088	1,088	1,053	1,088	1,053	1,088	1,088	982
Total Loans		94,309,320	646,408	649,834	672,285	651,493	673,862	674,825	653,951	676,589	655,162	677,933	678,917	614,017
	New Auto	24,189,006	143,123	138,872	143,869	139,579	144,588	144,949	140,621	145,662	141,304	146,364	146,712	132,821
	Used Auto	27,603,666	172,831	167,764	173,874	168,757	174,883	175,371	170,174	176,314	171,076	177,234	177,677	160,880
	Comaker Loan	872,824	11,230	10,871	11,237	10,877	11,243	11,245	10,885	11,249	10,888	11,252	11,254	10,166
	Signature Loan	9,178,624	104,342	101,053	104,497	101,198	104,645	104,724	101,418	104,865	101,549	105,000	105,065	94,960
	Mobile Home	91,808	964	933	965	934	966	966	936	968	937	969	969	876
	Motor Home	350,289	2,303	2,230	2,305	2,231	2,307	2,308	2,234	2,310	2,236	2,312	2,313	2,090
	Farm Equipment	602,270	3,807	3,693	3,825	3,710	3,842	3,850	3,734	3,867	3,751	3,885	3,894	3,525
	Recreational Vehicles IRS Tax Loan	4,760,833	27,995	27,159	28,135 41	27,296	28,275	28,342	27,490	28,471 44	27,614 43	28,596	28,657	25,940
		31,959	48	32		40	42	43	42		-	45	46	42
	Holiday Loan Mastercard	130,543 152,365	1,683 1,935	1,622 1,872	1,675 1,935	1,620 1,872	1,673 1,935	1,673 1,935	1,620 1,872	1,674 1,935	1,620 1,872	1,674 1,935	1,674 1,935	1,512 1,747
			72	70	73	71	75	75	74	1,935	75	78	79	72
	Bankruptcy 80% Home Equity	7,019 4,362,715	18,980	70 32,882	73 33,978	32,882	75 33,978	75 33,978	74 32,882	33,978	75 32,882	78 33,978	79 33,978	30,690
	Certificate Pledged	4,362,715	640	32,882	33,978 648	32,882	33,978 656	33,978	32,882 643	33,978 668	32,882 650	33,978 676	33,978 680	30,690 617
	Member Business	325,707	1,975	1,914	1,982	1,921	1,988	1,992	1,931	1,999	1,938	2,006	2,009	1,818
	95% Home Equity	2,514,173	1,975	21,718	22,442	21,718	22,442	22,442	21,718	22,442	21,718	2,000	2,009	20,270
	Share Secured	948,962	2,883	2,800	22,442	2,820	22,442	2,933	2,848	22,442	2,865	22,442	2,442	2,698
	Share Secured	340,302	2,003	2,000	2,504	2,020	2,324	2,900	2,040	2,902	2,000	2,970	2,379	2,030

	EOM Bal	Mar-09	Apr-09	Mav-09	Jun-09	Jul-09	Aug-09	Sep-09	Oct-09	Nov-09	Dec-09	Jan-10	Feb-10
		<u>Iviai -09</u>	<u>Api-09</u>	<u>Ivia y=09</u>	<u>5011-09</u>	<u>501-09</u>	Aug-09	<u>3ep-09</u>	001-09	100-09		<u>Jaii-10</u>	<u>rep-10</u>
15 Year Fixed Mortgage	10,966,089	56,146	54,265	56,001	54,128	55,868	55,806	53,950	55,692	53,845	55,589	55,541	50,126
15 Year Variable Mortgage	3,066,875	18,156	17,516	17,908	17,291	17,567	17,580	17,003	17,492	16,441	17,018	17,110	15,457
30 Year Fixed Mortgage 5Y Balloon	247,559	1,510	1,443	1,475	1,412	1,444	1,430	1,372	1,405	1,349	1,384	1,374	1,233
15 Year Land Mortgage	606,834	3,537	3,425	3,540	3,427	3,543	3,544	3,431	3,547	3,434	3,549	3,551	3,208
Provision for Loan Loss	-1,513,569	0	0	0	0	0	0	0	0	0	0	0	0
Mastercard Loans	4,701,573	58,978	57,076	58,978	57,076	58,978	58,978	57,076	58,978	57,076	58,978	58,978	53,271
Total Other Investments	13,040,995	19,511	19,511	19,511	19,511	19,511	19,511	19,511	19,511	19,511	19,511	19,511	19,511
VolCorp Membership Shares	1,000,000	208	208	208	208	208	208	208	208	208	208	208	208
Vol Corp Premier Account	11,516,297	19,194	19,194	19,194	19,194	19,194	19,194	19,194	19,194	19,194	19,194	19,194	19,194
Vol Corp Transation Account	524,698	109	109	109	109	109	109	109	109	109	109	109	109
Total Non-Earning Assets	9,488,526	0	0	0	0	0	0	0	0	0	0	0	0
Market Value Adjustment in Total Assets	0	0	0	0	0	0	0	0	0	0	0	0	0
Fed Funds Sold - Balance	0	36	75	119	154	200	241	275	326	356	409	451	443

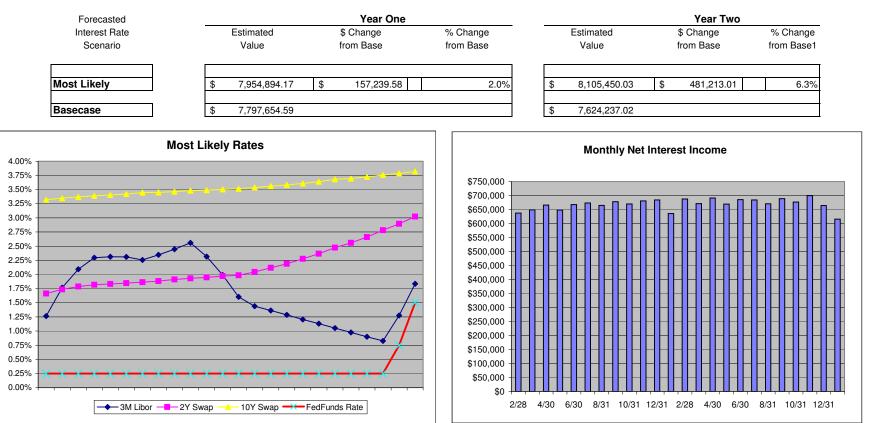
								•					
	EOM Bal	<u>Mar-09</u>	<u>Apr-09</u>	<u>May-09</u>	<u>Jun-09</u>	<u>Jul-09</u>	<u>Aug-09</u>	<u>Sep-09</u>	<u>Oct-09</u>	<u>Nov-09</u>	<u>Dec-09</u>	<u>Jan-10</u>	<u>Feb-10</u>
Total Liabilities	173,959,114	290,057	273,283	278,838	266,960	270,304	266,625	254,951	258,844	248,412	255,443	253,713	228,703
Total Interest-Bearing Liabilities	166,726,521	290,057	273,283	278,838	266,960	270,304	266,625	254,951	258,844	248,412	255,443	253,713	228,703
Total Certificates	70,299,698	200,876	186,979	189,657	180,656	181,124	177,444	168,647	169,663	162,108	166,263	164,533	148,153
IRA Term Certs	16,412,839	48,273	44,251	44,632	42,522	42,627	42,088	40,198	40,283	38,347	39,090	38,574	34,858
6Mo Cert Div Quart	20,239,285	51,616	46,405	46,523	43,649	43,610	43,196	41,803	43,029	41,611	42,998	42,998	38,815
6Mo Cert Div Month	636,139	1,529	1,391	1,406	1,361	1,365	1,351	1,307	1,351	1,307	1,351	1,351	1,220
12Mo Cert Div Quart	25,343,978	72,290	68,705	70,071	67,143	67,001	64,842	61,387	60,683	57,570	58,811	57,750	52,124
12Mo Cert Div Month	1,066,797	3,253	3,147	3,227	3,089	3,192	2,872	2,594	2,606	2,403	2,457	2,447	2,193
30Mo Cert Div Quart	2,437,407	8,993	8,646	8,889	8,463	8,469	8,469	7,722	7,780	7,529	7,777	7,636	6,582
30Mo Cert Div Month	22,424	81	78	81	78	81	81	78	81	78	81	81	73
42Mo Cert Div Quart	3,601,763	12,691	12,273	12,678	12,269	12,628	12,394	11,594	11,821	11,355	11,727	11,725	10,507
42Mo Cert Div Month	539,068	2,151	2,081	2,151	2,081	2,151	2,151	1,964	2,029	1,908	1,971	1,971	1,780
Total Shares	96,426,823	89,181	86,304	89,181	86,304	89,181	89,181	86,304	89,181	86,304	89,181	89,181	80,550
Regular Share	56,683,750	48,142	46,589	48,142	46,589	48,142	48,142	46,589	48,142	46,589	48,142	48,142	43,483
Employee Regular Share	2,803,373	0	0	0	0	0	0	0	0	0	0	0	0
Share Draft	18,800,225	15,967	15,452	15,967	15,452	15,967	15,967	15,452	15,967	15,452	15,967	15,967	14,422
Accumulative IRA	2,243,461	1,905	1,844	1,905	1,844	1,905	1,905	1,844	1,905	1,844	1,905	1,905	1,721
Money Market	15,172,562	22,551	21,824	22,551	21,824	22,551	22,551	21,824	22,551	21,824	22,551	22,551	20,369
Escrow Insurance	388,845	330	320	330	320	330	330	320	330	320	330	330	298
Christmas Club	334,607	284	275	284	275	284	284	275	284	275	284	284	257
Total Non-Interest Bearing Liabilities	7,232,593	0	0	0	0	0	0	0	0	0	0	0	0
Market Value Adjustment in Total Liabilities	0	0	0	0	0	0	0	0	0	0	0	0	0
Fed Funds Bought - Balance	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Capital	32,906,125	0	0	0	0	0	0	0	0	0	0	0	0
Net	32,906,124	635,606	645,205	660,002	640,761	657,919	662,313	651,688	662,420	651,549	658,933	660,328	610,929
Net Income		169,719	194,347	194,115	189,902	192,032	196,426	200,829	196,533	200,690	193,046	194,441	190,128

# Most Likely Interest Rate Summary

#### Sample Credit Union

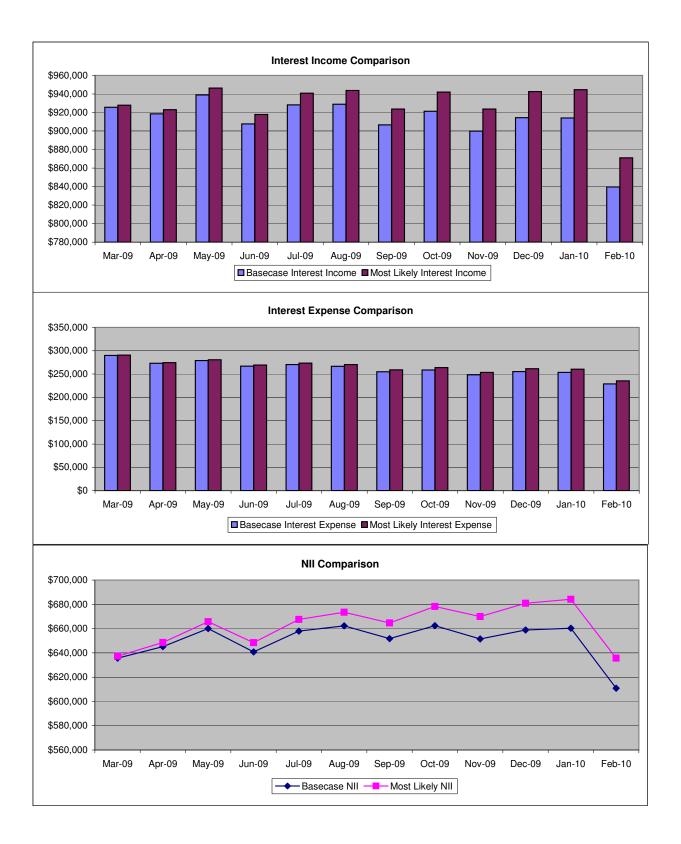
Feb-09





#### Critical Assumptions

Future Interest Rates are based on the Libor (Swap) Forward Curve. The 3-Month, 2-Year, and 10-Year Treasury are input; Other Rates are extrapolated from these rates. Balances grow at a percentage specified by the credit union (see assumptions).



		EOM Bal	Mar-09	Apr-09	May-09	Jun-09	Jul-09	Aug-09	Sep-09	Oct-09	Nov-09	Dec-09	Jan-10	Feb-10
Total Assets		206,865,239	927,873	923,081	946,408	917,778	940,867	943,819	923,795	941,960	923,649	942,493	944,658	871,024
Total Earning Assets		197,376,713	927,873	923,081	946,408	917,778	940,867	943,819	923,795	941,960	923,649	942,493	944,658	871,024
Total Investments		90,026,399	260,189	250,312	249,297	239,906	238,610	238,805	238,259	231,582	233,409	227,151	226,516	218,045
C_3	133XPXN9	2,000,000	5,012	5,026	5,040	5,054	5,069	5,083	5,773	5,863	5,877	5,893	5,908	5,923
C_3	133XDTC5	1,495,733	6,239	6,249	6,260	6,270	6,281	6,291	6,302	6,313	6,324	6,335	6,346	6,357
C_3	1398ARE4	1,000,000	3,413	3,419	3,382	2,579	2,586	2,592	2,599	2,606	2,612	2,619	2,626	2,633
C_3	1398AUA8	1,999,418	6,751	6,760	6,769	6,778	6,787	6,797	7,246	3,867	3,877	3,887	3,897	3,907
C_3	1346ACH6	6,092	21	21	21	21	21	21	21	21	21	21	21	21
C_3	6202KKB0	15,251	71	71	71	71	70	30	29	29	29	29	29	29
C_	3136F9Z30	2,000,000	5,256	5,269	5,283	5,297	5,311	5,326	5,340	5,354	5,369	6,869	5,962	5,976
C_3	133XPZM9	2,000,000	6,692	5,603	5,617	5,631	5,645	5,659	5,674	5,688	5,703	5,717	5,732	5,747
<i>c_</i> :	3133XBT39	2,128,856	7,781	7,796	8,042	6,069	6,084	6,099	6,115	6,130	7,447	6,321	6,336	6,352
C_3	133XQ6M9	2,000,000	6,454	4,544	4,555	4,567	4,578	4,590	4,602	4,614	4,627	4,639	4,652	4,664
C_3	136F9MY6	2,500,000	7,467	7,485	9,348	7,496	7,515	7,534	7,552	7,571	7,590	7,610	7,629	7,648
C_3	133XQ4G4	2,000,000	6,050	6,064	6,078	6,093	6,107	6,122	6,137	6,151	6,166	6,181	6,196	6,211
C_3	1398ASG8	1,994,462	6,447	6,461	6,475	7,726	5,719	5,734	5,748	5,762	5,777	5,791	5,806	5,821
	Bank CDs	9,745,000	28,958	27,832	27,732	26,443	26,222	26,056	24,542	25,314	24,544	21,750	21,613	19,392
Corp	oorate CDs	49,500,000	145,349	140,049	136,669	133,328	133,557	133,791	134,026	129,167	129,722	129,966	130,214	125,101
Corporate	Callable D	1,000,000	3,648	3,536	3,341	2,322	2,406	2,412	2,341	2,426	2,858	2,563	2,570	2,327
	Callable E	3,000,000	11,289	10,941	11,324	10,976	11,359	11,377	11,028	11,414	11,681	7,670	7,689	6,962
F	HLB Stock	518,800	2,203	2,132	2,203	2,132	2,203	2,203	2,132	2,203	2,132	2,203	2,203	1,990
	FTB	5,122,787	1,088	1,053	1,088	1,053	1,088	1,088	1,053	1,088	1,053	1,088	1,088	982
Total Loans		94,309,320	648,136	653,187	677,492	658,221	682,565	685,284	665,775	690,570	670,403	695,455	698,216	633,057
	New Auto	24,189,006	143,507	139,616	145,024	141,071	146,518	147,267	143,242	148,761	144,682	150,247	150,989	137,040
	Used Auto	27,603,666	173,298	168,667	175,275	170,568	177,225	178,185	173,355	180,075	175,175	181,946	182,867	166,000
	naker Loan	872,824	11,258	10,925	11,321	10,986	11,384	11,414	11,076	11,476	11,135	11,536	11,566	10,474
	ature Loan	9,178,624	104,605	101,562	105,287	102,219	105,966	106,310	103,211	106,986	103,861	107,657	107,992	97,847
	bile Home	91,808	966	938	972	944	978	982	953	988	959	994	997	903
	otor Home	350,289	2,309	2,241	2,323	2,254	2,336	2,343	2,275	2,357	2,288	2,371	2,378	2,155
	Equipment	602,270	3,817	3,712	3,854	3,748	3,891	3,909	3,801	3,946	3,837	3,984	4,003	3,633
Recreation		4,760,833	28,069	27,303	28,358	27,583	28,647	28,788	27,994	29,067	28,264	29,344	29,480	26,752
	S Tax Loan	31,959	48	32	41	41	43	44	43	45	44	47	47	44
	liday Loan	130,543	1,687	1,630	1,688	1,636	1,694	1,698	1,648	1,707	1,656	1,716	1,720	1,557
	Mastercard	152,365	1,939	1,881	1,949	1,891	1,959	1,963	1,905	1,973	1,914	1,983	1,988	1,800
	ankruptcy	7,019	72	71	74	72	76	77	75	79	77	81	82	75
	ome Equity	4,362,715	19,064	33,044	34,230	33,207	34,399	34,484	33,454	34,654	33,619	34,825	34,911	31,610
	te Pledged	111,193	642	627	654	638	666	671	656	683	667	695	701	638 1,872
	r Business	325,707	1,980	1,924	1,997	1,940	2,014	2,022	1,965	2,039	1,981	2,056	2,065	,
	ome Equity	2,514,173	13,325	21,826	22,609	21,933	22,720	22,776	22,096	22,889	22,205	23,002	23,059	20,879
Sha	re Secured	948,962	2,891	2,816	2,928	2,851	2,964	2,981	2,902	3,016	2,935	3,050	3,067	2,785

	EOM Bal	<u>Mar-09</u>	<u>Apr-09</u>	<u>May-09</u>	<u>Jun-09</u>	<u>Jul-09</u>	<u>Aug-09</u>	<u>Sep-09</u>	<u>Oct-09</u>	<u>Nov-09</u>	<u>Dec-09</u>	<u>Jan-10</u>	<u>Feb-10</u>
15 Year Fixed Mortgage	10,966,089	56,279	54,528	56,411	54,659	56,556	56,634	54,886	56,800	55,053	56,978	57,072	51,636
15 Year Variable Mortgage	3,066,875	18,197	17,596	18,033	17,453	17,777	17,834	17,290	17,831	16,810	17,443	17,579	15,919
30 Year Fixed Mortgage 5Y Balloon	247,559	1,512	1,449	1,484	1,424	1,459	1,448	1,392	1,429	1,375	1,414	1,407	1,266
15 Year Land Mortgage	606,834	3,546	3,441	3,566	3,461	3,586	3,596	3,490	3,617	3,510	3,637	3,648	3,304
Provision for Loan Loss	-1,513,569	0	0	0	0	0	0	0	0	0	0	0	0
Mastercard Loans	4,701,573	59,124	57,358	59,416	57,641	59,709	59,856	58,068	60,152	58,355	60,449	60,598	54,869
Total Other Investments	13,040,995	19,511	19,511	19,511	19,511	19,511	19,511	19,511	19,511	19,511	19,511	19,511	19,511
VolCorp Membership Shares	1,000,000	208	208	208	208	208	208	208	208	208	208	208	208
Vol Corp Premier Account	11,516,297	19,194	19,194	19,194	19,194	19,194	19,194	19,194	19,194	19,194	19,194	19,194	19,194
Vol Corp Transation Account	524,698	109	109	109	109	109	109	109	109	109	109	109	109
Total Non-Earning Assets	9,488,526	0	0	0	0	0	0	0	0	0	0	0	0
Market Value Adjustment in Total Assets	0	0	0	0	0	0	0	0	0	0	0	0	0
Fed Funds Sold - Balance	0	37	70	109	140	181	218	249	296	326	376	416	411

								•					
	EOM Bal	<u> Mar-09</u>	<u> Apr-09</u>	<u>May-09</u>	<u>Jun-09</u>	<u>Jul-09</u>	<u>Aug-09</u>	<u>Sep-09</u>	<u>Oct-09</u>	<u>Nov-09</u>	<u>Dec-09</u>	<u>Jan-10</u>	<u>Feb-10</u>
Total Liabilities	173,959,114	290,661	274,453	280,654	269,305	273,338	270,270	259,071	263,716	253,722	261,548	260,437	235,337
Total Interest-Bearing Liabilities	166,726,521	290,661	274,453	280,654	269,305	273,338	270,270	259,071	263,716	253,722	261,548	260,437	235,337
Total Certificates	70,299,698	201,260	187,723	190,812	182,147	183,052	179,761	171,267	172,760	165,484	170,144	168,807	152,370
IRA Term Certs	16,412,839	48,359	44,418	44,890	42,856	43,058	42,607	40,784	40,976	39,103	39,959	39,531	35,802
6Mo Cert Div Quart	20,239,285	51,722	46,611	46,842	44,061	44,142	43,836	42,526	43,885	42,544	44,070	44,179	39,980
6Mo Cert Div Month	636,139	1,532	1,397	1,416	1,374	1,381	1,371	1,330	1,378	1,336	1,384	1,388	1,257
12Mo Cert Div Quart	25,343,978	72,432	68,981	70,499	67,696	67,716	65,701	62,358	61,831	58,821	60,249	59,334	53,687
12Mo Cert Div Month	1,066,797	3,259	3,159	3,245	3,113	3,222	2,908	2,635	2,654	2,456	2,518	2,514	2,259
30Mo Cert Div Quart	2,437,407	9,007	8,674	8,932	8,518	8,540	8,555	7,819	7,894	7,653	7,920	7,793	6,737
30Mo Cert Div Month	22,424	81	78	81	79	81	82	79	82	79	82	82	74
42Mo Cert Div Quart	3,601,763	12,714	12,317	12,746	12,357	12,742	12,531	11,748	12,004	11,554	11,956	11,977	10,756
42Mo Cert Div Month	539,068	2,154	2,088	2,161	2,095	2,168	2,171	1,987	2,057	1,937	2,005	2,009	1,818
Total Shares	96,426,823	89,400	86,730	89,842	87,158	90,286	90,508	87,805	90,955	88,238	91,405	91,630	82,967
Regular Share	56,683,750	48,261	46,819	48,499	47,051	48,739	48,859	47,400	49,100	47,634	49,343	49,465	44,788
Employee Regular Share	2,803,373	0	0	0	0	0	0	0	0	0	0	0	0
Share Draft	18,800,225	16,007	15,529	16,086	15,605	16,165	16,205	15,721	16,285	15,799	16,366	16,406	14,855
Accumulative IRA	2,243,461	1,910	1,853	1,920	1,862	1,929	1,934	1,876	1,943	1,885	1,953	1,958	1,773
Money Market	15,172,562	22,607	21,931	22,718	22,040	22,830	22,887	22,203	23,000	22,313	23,113	23,170	20,980
Escrow Insurance	388,845	331	321	333	323	334	335	325	337	327	338	339	307
Christmas Club	334,607	285	276	286	278	288	288	280	290	281	291	292	264
Total Non-Interest Bearing Liabilities	7,232,593	0	0	0	0	0	0	0	0	0	0	0	0
Market Value Adjustment in Total Liabilities	0	0	0	0	0	0	0	0	0	0	0	0	0
Fed Funds Bought - Balance	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Capital	32,906,125	0	0	0	0	0	0	0	0	0	0	0	0
Net	32,906,124	637,212	648,628	665,755	648,473	667,529	673,549	664,724	678,245	669,927	680,945	684,221	635,688
Net Income		171,325	197,769	199,868	197,614	201,642	207,662	213,865	212,357	219,068	215,057	218,334	214,886

#### Sample Credit Union Market Value Summary and More... Date: 2/28/2009

Share Duration	1.36
Duration of Liabilities	0.97
Duration Gap	0.25

		Bk Value	Mk Value	Duration	MDuration	Convexity
Total Assets		206,865,239	207,699,492	1.22	-1.21	1.85
Total Earning A	ssets	197,376,713	198,210,966	1.28	-1.27	1.93
Total Invest	tments	90,026,399	91,471,824	1.13	-1.13	1.34
	C_3133XPXN9	2,000,000	2,011,470	0.50	-0.50	0.15
	C_3133XDTC5	1,495,733	1,692,961	5.81	-5.80	18.81
	C_31398ARE4	1,000,000	1,005,215	0.19	-0.19	0.03
	C_31398AUA8	1,999,418	2,023,264	0.54	-0.54	0.17
	C_31346ACH6	6,092	6,408	0.00	0.00	0.00
	С_36202ККВ0	15,251	16,562	0.41	-0.41	0.10
	C_3136F9Z30	2,000,000	2,017,869	0.79		0.35
	C_3133XPZM9	2,000,000	2,001,498	0.03		0.00
	C_3133XBT39	2,128,856	2,277,983	3.05		4.99
	C_3133XQ6M9	2,000,000	2,002,972	0.05		0.00
	C_3136F9MY6	2,500,000	2,512,115	0.21	-0.21	0.03
	C_3133XQ4G4	2,000,000	2,041,800	0.03		0.00
	C_31398ASG8	1,994,462	2,008,156	0.29		0.06
	Bank CDs	9,745,000	9,856,081	0.65		0.36
	Corporate CDs	49,500,000	50,295,412	1.43		1.46
	Corporate Callable D	1,000,000	1,005,804	0.19		0.03
	Corporate Callable E	3,000,000	3,054,327	0.73		0.30
	FHLB Stock	518,800	518,972	0.00		0.00
	FTB	5,122,787	5,122,956	0.00		0.00
Total Loans		94,309,320	93,698,147	1.60		2.79
	New Auto	24,189,006	23,965,676	1.84		2.66
	Used Auto	27,603,666	27,322,461	1.59		2.00
	Comaker Loan	872,824	870,147	0.94		0.84
	Signature Loan	9,178,624	9,153,605	0.96		0.77
	Mobile Home	91,808	89,511	3.01	-2.98	7.46
	Motor Home	350,289	347,142	3.77		10.88
	Farm Equipment	602,270	601,746	1.43		1.69
	Recreational Vehicles	4,760,833	4,739,225	1.76		2.69
	IRS Tax Loan	31,959	31,583	0.56		0.53
	Holiday Loan	130,543	130,682	0.09		0.01
	Mastercard	152,365	152,493	0.00		0.00
	Bankruptcy	7,019	6,865	0.74		0.43
	80% Home Equity	4,362,715	4,349,570	0.08		0.01
	Certificate Pledged	111,193	108,641	1.55		2.16
	Member Business 95% Home Equity	325,707	325,551	2.08		3.45
	Share Secured	2,514,173 948,962	2,506,279	0.08 2.59		0.01 9.19
	15 Year Fixed Mortgage	10,966,089	937,374	3.09		9.19 8.72
	15 Year Variable Mortgage	3,066,875	10,928,378 3,073,164	0.37		0.72
	30 Year Fixed Mortgage 5Y Balloon	247,559	252,555	1.15		1.52
	15 Year Land Mortgage	606,834	612,895	4.93		17.69
	Provision for Loan Loss	(1,513,569)	(1,513,569)	0.00		0.00
	Mastercard Loans	4,701,573	4,706,171	0.00		0.00
Total Other	Investments	13,040,995	13,040,995	0.00		0.00
Total Other	VolCorp Membership Shares	1,000,000	1,000,000	0.00		0.00
	Vol Corp Premier Account	11,516,297	11,516,297	0.00		0.00
	Vol Corp Transation Account	524,698	524,698	0.00		0.00
Total Non-Earn	•	9,488,526	9,488,526	0.00		0.00
	NCUSIF	745,689	745,689	0.00		0.00
	Cash	960,629	960,629	0.00		0.00
	Fixed Assets	795,166	795,166	0.00		0.00
	Prepaids & Accruals	6,938,598	6,938,598	0.00		0.00
	Market Value Adjustment in Total Assets	0,000,000	0,000,000	0.00		0.00
	Fed Funds Sold - Balance	0	0	0.00		0.00
		0	0	0.00	0.00	0.00

#### Sample Credit Union Market Value Summary and More... Date: 2/28/2009

Share Duration	1.36
Duration of Liabilities	0.97
Duration Gap	0.25

		Bk Value	Mk Value	Duration	MDuration	Convexity
Total Liabilities	S	173,959,114	174,327,382	0.26	-0.26	0.16
Total Inter	est-Bearing Liabilities	166,726,521	167,094,789	0.27	-0.27	0.17
Total C	Certificates	70,299,698	70,663,245	0.54	-0.54	0.39
	IRA Term Certs	16,412,839	16,546,859	0.65	-0.65	0.60
	6Mo Cert Div Quart	20,239,285	20,263,405	0.22	-0.21	0.04
	6Mo Cert Div Month	636,139	636,651	0.21	-0.21	0.05
	12Mo Cert Div Quart	25,343,978	25,427,378	0.47	-0.47	0.17
	12Mo Cert Div Month	1,066,797	1,071,869	0.53	-0.52	0.18
	30Mo Cert Div Quart	2,437,407	2,477,046	1.17	-1.17	1.01
	30Mo Cert Div Month	22,424	22,877	1.55	-1.55	1.45
	42Mo Cert Div Quart	3,601,763	3,666,829	1.90	-1.89	2.38
	42Mo Cert Div Month	539,068	550,330	1.35	-1.35	1.26
Total S	Shares	96,426,823	96,431,544	0.07	-0.07	0.01
	Regular Share	56,683,750	56,686,049	0.08	-0.08	0.01
	Employee Regular Share	2,803,373	2,803,373	0.08	-0.08	0.01
	Share Draft	18,800,225	18,801,109	0.00	0.00	0.00
	Accumulative IRA	2,243,461	2,243,552	0.08	-0.08	0.01
	Money Market	15,172,562	15,173,980	0.08	-0.08	0.01
	Escrow Insurance	388,845	388,860	0.08	-0.08	0.01
	Christmas Club	334,607	334,621	0.08	-0.08	0.01
Total Non-	Interest Bearing Liabilities	7,232,593	7,232,593	0.00	0.00	0.00
	Accounts Payable	6,552,070	6,552,070	0.00	0.00	0.00
	Other Liabilities	680,523	680,523	0.00	0.00	0.00
	Market Value Adjustment in Total Liabilities	0	0	0.00	0.00	0.00
	Fed Funds Bought - Balance	0	0	0.00	0.00	0.00
Total Capital		32,906,125	32,906,125	0.00	0.00	0.00
	Reserves	8,585,817	8,585,817	0.00	0.00	0.00
	Undivided Earnings	24,320,307	24,320,307	0.00	0.00	0.00

#### Sample Credit Union Traditional Gap Report (Discrete) Date: 2/28/2009

														One	Two	Three	Four	Five	
		(O/N)	M1	M2	МЗ	M4	M5	M6	М7	M8	М9	M10	M11	Year	Year	Year	Year	Year	Total
Total Assets		(0.1.)																	
Total Earn	ing Assets																		
Total In	ivestments																		
	C_3133XPXN9	0	0	0	0	0	0	0	2,000,000	0	0	0	0	0	0	0	0	0	2,000,000
	Rate	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	3.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	3.00%
	C_3133XDTC5	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1,495,733
	Rate	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	5.00%
	C_31398ARE4	0	0	0	1,000,000	0	0	0	0	0	0	0	0	0	0	0	0	0	1,000,000
	Rate	0.00%	0.00%	0.00%	4.09%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	4.09%
	C_31398AUA8	0	0	0	0	0	0	0	1,999,418	0	0	0	0	0	0	0	0	0	1,999,418
	Rate	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	4.05%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	4.05%
	C_31346ACH6	0	6,092	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	6,092
	Rate	0.00%	5.63%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	5.63%
	C_36202KKB0	0	102	102	102	103	103	14,739	0	0	0	0	0	0	0	0	0	0	15,251
	Rate	0.00%	5.63%	5.63%	5.63%	5.63%	5.63%	5.63%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	5.63%
	C_3136F9Z30	0	0	0	0	0	0	0	0	0	0	2,000,000	0	0	0	0	0	0	2,000,000
	Rate	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	3.15%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	3.15%
	C_3133XPZM9	0	2,000,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2,000,000
	Rate	0.00%	3.20%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	3.20%
	C_3133XBT39	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2,128,856	0	2,128,856
	Rate	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	4.38%	0.00%	4.38%
	C_3133XQ6M9	0	2,000,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2,000,000
	Rate	0.00%	3.32%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	3.32%
	C_3136F9MY6	0	0	0	2,500,000	0	0	0	0 0.00%	0	0	0	0	0	0	0	0	0	2,500,000 3.58%
	Rate	0.00%	0.00% 0	0.00%	3.58% 0	0.00%	0.00% 0	0.00% 0		0.00%	0.00%	0.00%	0.00% 0	0.00%	0.00%	0.00%	0.00%	0.00%	3.58%
	C_3133XQ4G4 Rate	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0 0.00%	0.00%	0.00%	0 0.00%	0.00%	0.00%	0.00%	0.00%	0	0.00%	2,000,000
	C 31398ASG8	0.00%	0.00%	0.00%	0.00%	1.994.462	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00% 0	0.00%	3.63% 1,994,462
	Rate	0.00%	0.00%	0.00%	0.00%	3.88%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	3.88%
	Bank CDs	0.00%	1,287,000	198,000	792,000	297,000	495,000	198,000	693,000	248,000	0.00%	3,170,000	297,000	495,000	99,000	0.00%	0.00%	0.00 %	9,745,000
	Rate	0.00%	2.84%	3.59%	3.78%	4.01%	4.96%	3.53%	3.54%	240,000	0.00%	3,170,000	3.12%	2.86%	2.65%	0.00%	0.00%	0.00%	3,743,000
	Corporate CDs	0.00%	2.04%	2,600,000	2,000,000	2,000,000	4.30%	0.00%	0.0478	2,600,000	4.000.000	0	0.12/0	2,500,000	2.03 %	0.00 %	4,000,000	0.00%	49,500,000
	Rate	0.00%	0.00%	4.70%	4.35%	4.35%	0.00%	0.00%	0.00%	4.66%	2.24%	0.00%	0.00%	4.97%	0.00%	0.00%	2.15%	0.00%	3.52%
	Corporate Callable D	0	0.0070	0	1,000,000	0	0.0070	0.0070	0.0070	0	0	0.000,0	0.007,0	0	0.0070	0.0070	0	0.0070	1,000,000
	Rate	0.00%	0.00%	0.00%	4.29%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	4,29%
	Corporate Callable E	0	0	0	0	0	0	0	0	0	3,000,000	0	0	0	0	0	0	0	3,000,000
	Rate	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	4.43%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	4.43%
	FHLB Stock	0	518,800	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	518,800
	Rate	0.00%	5.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	5.00%
	FTB	0	5,122,787	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	5,122,787
	Rate	0.00%	0.50%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.50%
Total		0	10,934,780	2,798,102	7,292,102	4,291,565	495,103	212,739	4,692,418	2,848,000	7,000,000	5,170,000	297,000	2,995,000	99,000	0	6,128,856	0	90,026,399
Rate		0.00%	2.00%	4.62%	3.98%	4.11%	4.96%	3.68%	3.53%	4.49%	3.18%	3.49%	3.12%	4.62%	2.65%	0.00%	2.92%	0.00%	3.45%

#### Sample Credit Union Traditional Gap Report (Discrete) Date: 2/28/2009

Date.	2/20/2009													One	Two	Three	Four	Five	
		(O/N)	M1	M2	M3	M4	М5	M6	М7	M8	M9	M10	M11	Year	Year	Year	Year	Year	Total
Total L	oans																		
	New Auto	0	569,851	556,496	550,289	549,670	549,596	547,664	543,735	541,656	539,846	539,399	536,330	529,937	477,790	1,172,257	3,763,877	1,927,685	24,189,006
	Rate	0.00%	6.86%	6.78%	6.79%	6.80%	6.82%	6.81%	6.80%	6.81%	6.81%	6.82%	6.82%	6.83%	6.93%	6.95%	6.98%	7.26%	6.95%
	Used Auto	0	754,760	755,558	752,698	750,079	747,379	740,515	732,463	729,089	728,354	717,041	711,377	706,467	590,690	1,281,733	3,526,512	1,275,910	27,603,666
	Rate	0.00%	7.24%	7.24%	7.25%	7.26%	7.27%	7.28%	7.30%	7.30%	7.31%	7.31%	7.33%	7.33%	7.37%	7.41%	7.39%	7.30%	7.35%
	Comaker Loan	0	48,158	40,474	40,673	40,207	40,081	40,047	39,333	38,158	37,485	35,848	35,124	33,903	15,900	7,810	18,741	7,914	872,824
	Rate	0.00%	15.17%	15.26%	15.26%	15.25%	15.27%	15.28%	15.27%	15.29%	15.31%	15.30%	15.30%	15.30%	15.09%	13.85%	13.58%	13.69%	15.14%
	Signature Loan	0	402,251	398,004	397,529	394,448	390,800	388,064	383,324	378,567	373,632	366,264	360,133	352,274	204,387	77,604	58,287	18,474	9,178,624
	Rate	0.00%	13.47%	13.44%	13.45%	13.45%	13.45%	13.43%	13.44%	13.46%	13.45%	13.46%	13.46%	13.44%	13.37%	12.36%	11.99%	12.57%	13.38%
	Mobile Home	0	794	802	810	818	827	835	843	852	861	869	878	887	1,003	3,371	13,195	12,576	91,808
	Rate	0.00%	12.14%	12.15%	12.16%	12.17%	12.18%	12.19%	12.21%	12.22%	12.23%	12.24%	12.25%	12.26%	12.40%	12.52%	13.33%	13.95%	12.35%
	Motor Home	0	2,766	2,784	2,801	2,819	2,837	2,855	2,873	2,891	2,910	2,928	2,947	2,965	3,200	10,299	39,994	33,671	350,289
	Rate	0.00%	7.59%	7.59%	7.60%	7.60%	7.60%	7.61%	7.61%	7.61%	7.62%	7.62%	7.62%	7.63%	7.67%	7.70%	7.73%	7.86%	7.74%
	Farm Equipment	0	19,051	19,081	19,196	19,045	18,795	18,794	18,430	18,541	18,362	18,289	18,294	18,050	12,438	24,159	57,930	17,142	602,270
	Rate	0.00%	7.24%	7.23%	7.24%	7.24%	7.24%	7.26%	7.22%	7.23%	7.19%	7.20%	7.20%	7.19%	7.36%	7.57%	7.91%	9.29%	7.43%
	Recreational Vehicles	0	124,879	125,300	125,406	124,398	122,809	121,618	119,545	119,486	119,157	118,800	116,734	115,411	98,473	221,610	597,881	240,253	4,760,833
	Rate	0.00%	6.75%	6.76%	6.75%	6.74%	6.74%	6.77%	6.78%	6.78%	6.78%	6.79%	6.80%	6.78%	6.89%	6.92%	6.77%	6.73%	6.91%
	IRS Tax Loan	0	8,609	8,639	3,882	328	328	328	328	328	328	328	328	328	328	985	0	0	31,959
	Rate	0.00%	4.19%	4.23%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	2.27%
	Holiday Loan	0	47,580	46,534	25,019	8,733	1,600	405	249	128	46	47	47	48	0	0	0	0	130,543
	Rate	0.00%	15.26%	15.26%	15.15%	15.31%	15.42%	15.31%	14.55%	12.68%	14.24%	14.24%	14.25%	14.25%	0.00%	0.00%	0.00%	0.00%	15.23%
	Mastercard	152,365	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	152,365
	Rate	12.62%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	12.62%
	Bankruptcy	0	397	401	405	410	414	293	296	299	302	305	308	311	96	0	0	0	7,019
	Rate	0.00%	12.75%	12.75%	12.76%	12.76%	12.76%	11.68%	11.68%	11.68%	11.68%	11.68%	11.68%	11.69%	10.99%	0.00%	0.00%	0.00%	11.93%
	80% Home Equity	0	68,619	4,294,096	0	0	0	0	0	0	0	0	0	0	0	0	0	0	4,362,715
	Rate	0.00%	4.64%	5.06%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	5.05%
	Certificate Pledged	0	3,753	3,541	3,562	3,582	3,602	3,623	3,644	3,569	3,590	3,610	3,631	3,142	1,955	4,172	14,194	4,174	111,193
	Rate	0.00%	6.71%	6.84%	6.84%	6.84%	6.84%	6.85%	6.85%	6.88%	6.88%	6.88%	6.88%	6.83%	6.70%	6.76%	6.50%	6.31%	6.73%
	Member Business	0	6,392	6,428	6,464	6,500	6,536	6,573	6,609	6,646	6,684	6,721	6,759	6,633	5,254	16,866	55,706	24,594	325,707
	Rate	0.00%	6.70%	6.70%	6.70%	6.70%	6.71%	6.71%	6.71%	6.71%	6.71%	6.72%	6.72%	6.75%	7.40%	7.41%	7.36%	7.19%	7.13%
	95% Home Equity	0	23,407	2,490,766	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2,514,173
	Rate	0.00%	6.28%	6.17%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	6.18%
	Share Secured	0	119,955	24,016	23,629	23,174	22,233	22,006	21,650	21,279	20,569	20,282	20,341	19,412	11,313	24,865	65,753	46,584	948,962
	Rate	0.00%	3.50%	3.49%	3.49%	3.49%	3.49%	3.49%	3.49%	3.49%	3.49%	3.49%	3.49%	3.49%	3.51%	3.55%	3.66%	3.58%	3.51%
	15 Year Fixed Mortgage	0	428,076	265,125	195,865	186,696	184,357	181,722	166,221	162,435	155,927	155,509	141,740	141,490	104,070	269,214	1,162,865	1,208,629	10,966,089
	Rate	0.00%	6.12%	6.32%	6.44%	6.43%	6.41%	6.40%	6.41%	6.40%	6.40%	6.38%	6.40%	6.38%	6.14%	5.97%	5.96%	5.94%	6.03%
	15 Year Variable Mortgage	0	258,503	407,901	428,851	93,178	461,740	441,894	169,285	124,209	256,572	112,092	312,650	0	0	0 0.00%	0	0	3,066,875
	Rate	0.00%	6.66% 22,060	6.74% 12,950	7.11% 11,332	7.02% 10,776	7.36%	6.50% 10.366	6.65% 9,792	7.33% 9,416	8.95% 8,915	6.06% 8,669	6.22% 8,165	0.00% 7,946	0.00% 1,562	1,392	0.00% 6,233	0.00% 7,063	6.98% 247,559
	30 Year Fixed Mortgage 5Y Balloon Rate	0.00%	6.76%	7.39%	7.47%	7.46%	10,358 7.41%	7.36%	9,792 7.31%	7.27%	7.21%	7.16%	7.11%	7,940	9.19%	7.75%	7.75%	7,003	7.27%
		0.00%	3,190	3,207	3,224	3,241	3,258	3,275	3,293	3.310	3,328	3,345	3,363	3,381	3.604	11,469	44,715	45,841	606,834
	15 Year Land Mortgage Rate	0.00%	3,190 6.37%	3,207 6.37%	3,224 6.37%	3,241 6.37%	3,258 6.38%	3,275 6.38%	3,293 6.38%	3,310 6.38%	3,328 6.39%	3,345 6.39%	3,363 6.39%	3,381 6.39%	3,604 6.43%	6.45%	44,715 6.54%	45,841 6.62%	6.86%
	Hate Provision for Loan Loss	0.00%	6.37%	6.37%	6.37%	6.37% 0	6.38%	6.38% 0	6.38% 0	6.38%	6.39%	6.39%	6.39%	6.39%	6.43% 0	6.45% 0	6.54% 0	6.62%	6.86%
	Provision for Loan Loss Rate	0.00%	(1,513,569) 0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	(1,513,569) 0.00%
	Mastercard Loans	4,701,573	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	4,701,573
	Rate	4,701,573	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	4,701,573
Total	Iac	4,853,939	1.399.481	9.462.102	2.591.633	2.218.101	2.567.549	2 530 877	2.221.914	2.160.860	2,276,865	2.110.345	2 279 149	1.942.586	1.532.063	3.127.803	9.425.883	4,870,509	94.309.320
Rate		4,853,939	1,399,481	9,462,102 6,21%	2,591,633	8.27%	2,567,549	2,530,877	2,221,914 8,19%	8.26%	2,276,865	2,110,345 8,18%	2,279,149 8.02%	8.29%	7.97%	3,127,803 7.19%	9,425,883	4,870,509	94,309,320 8.05%
nate		14.70%	10.27%	0.2170	0.13%	0.2170	0.14%	1.33%	0.1376	0.20%	0.03%	0.10%	0.0276	0.23%	1.3170	1.1370	7.0470	0.34 /0	0.0076

#### Sample Credit Union

Traditional Gap Report (Discrete)

Date: 2/28/2009

VolCorp Membership Shares         0         1,000,000         0	<b>Total</b> 000,000 0.25% 516,297 2.00% 524,698 0.25%
VolCorp Membership Shares         0         1,000,000         0	000,000 0.25% 516,297 2.00% 524,698 0.25%
VolCorp Membership Shares         0         1,000,000         0	0.25% 516,297 2.00% 524,698 0.25%
Rate 0.00% 0.25% 0.00%	0.25% 516,297 2.00% 524,698 0.25%
	516,297 2.00% 524,698 0.25%
	2.00% 524,698 0.25%
Vol Corp Premier Account         0         11,516,297         0	524,698 0.25%
Rate 0.00% 2.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%	0.25%
Vol Corp Transation Account         0         524,698         0	
Rate 0.00% 0.25% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%	270 710
Total 4,853,939 25,375,256 12,260,204 9,883,735 6,509,666 3,062,653 2,743,616 6,914,332 5,008,860 9,276,865 7,280,345 2,576,149 4,937,586 1,631,063 3,127,803 15,554,739 4,870,509 197,376	3/0,/13
Rate 14.70% 2.68% 5.85% 5.07% 5.53% 7.63% 7.66% 5.03% 6.12% 4.46% 4.85% 7.46% 6.07% 7.65% 7.19% 5.41% 6.94% 5	5.54%
Total Non-Earning Assets	
NCUSIF 745.689 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 745	745,689
Rate 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%	0.00%
Cash 960,629 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	960,629
Rate 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%	0.00%
Fixed Assets 795,166 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	795,166
Rate 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%	0.00%
Prepaids & Accruals 6,938,598 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	938,598
Rate 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%	0.00%
Total 9,488,526 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	488,526
Rate 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00% 0.00%	0.00%
Total 14,342,464 25,375,256 12,260,204 9,883,735 6,509,666 3,062,653 2,743,616 6,914,332 5,008,860 9,276,865 7,280,345 2,576,149 4,937,586 1,631,063 3,127,803 15,554,739 4,870,509 206,865	865,239
Rate 4.98% 2.68% 5.85% 5.07% 5.53% 7.63% 7.66% 5.03% 6.12% 4.46% 4.85% 7.46% 6.07% 7.65% 7.19% 5.41% 6.94% 5	5.28%

#### Sample Credit Union Traditional Gap Report (Discrete) Date: 2/28/2009

Date.	2/20/2009													One	Two	Three	Four	Five	
		(O/N)	M1	M2	M3	М4	М5	M6	M7	M8	M9	M10	M11	Year	Year	Year	Year	Year	Total
Total Lia	bilities																		
Total	Interest-Bearing Liabilities																		
Tot	al Certificates																		
	IRA Term Certs	0	1,326,101	2,594,930	1,446,803	1,071,264	2,090,670	744,878	504,580	1,118,091	647,245	662,865	887,737	696,970	189,251	307,870	265,885	64,629	16,412,839
	Rate	0.00%	3.57%	3.66%	3.39%	3.26%	3.24%	3.35%	3.78%	3.82%	3.70%	3.45%	3.18%	2.47%	3.93%	3.77%	3.60%	3.70%	3.55%
	6Mo Cert Div Quart	0	3,776,275	3,773,414	1,817,355	2,560,452	4,632,576	3,510,906	0	116,926	39,846	0	0	11,536	0	0	0	0	20,239,285
	Rate	0.00%	3.53%	3.64%	3.43%	3.15%	2.88%	2.64%	0.00%	4.18%	3.42%	0.00%	0.00%	5.00%	0.00%	0.00%	0.00%	0.00%	3.19%
	6Mo Cert Div Month	0	186,717	102,427	40,174	0	95,000	211,821	0	0	0	0	0	0	0	0	0	0	636,139
	Rate	0.00%	3.48%	3.55%	3.41%	0.00%	3.02%	2.58%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	3.12%
	12Mo Cert Div Quart	0	1,633,114	2,040,370	1,785,037	1,503,342	3,635,933	2,465,714	1,616,892	2,928,070	1,629,817	1,106,149	3,476,134	1,458,245	0	0	44,578	0	25,343,978
	Rate	0.00%	3.70%	3.43%	3.29%	3.22%	3.45%	3.71%	3.71%	3.79%	3.54%	3.40%	3.04%	2.71%	0.00%	0.00%	3.06%	0.00%	3.42%
	12Mo Cert Div Month	0	0	1,478	50,213	97,000	0	260,000	225,231	95,425	165,109	47,231	25,110	100,000	0	0	0	0	1,066,797
	Rate	0.00%	0.00%	3.43%	3.27%	3.10%	0.00%	4.13%	3.68%	3.60%	3.56%	3.33%	3.16%	2.90%	0.00%	0.00%	0.00%	0.00%	3.59%
	30Mo Cert Div Quart	0	118,895	32,027	25,034	73,188	139,348	0	269,637	112,913	0	1,367	74,826	168,719	3,042	0	0	0	2,437,407
	Rate	0.00%	5.11%	4.91%	4.91%	5.09%	5.10%	0.00%	4.91%	4.85%	0.00%	4.85%	4.99%	5.20%	3.40%	0.00%	0.00%	0.00%	4.46%
	30Mo Cert Div Month	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	22,424
	Rate	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	4.25%
	42Mo Cert Div Quart	0	20,856	19,855	4,578	0	46,252	202,183	327,609	130,362	60,545	4,001	1,297	45,578	101,917	1,131,097	305,787	0	3,601,763
	Rate	0.00%	3.90%	3.53%	4.18%	0.00%	4.26%	4.36%	4.49%	4.44%	4.71%	4.76%	4.76%	5.39%	5.27%	3.46%	3.62%	0.00%	4.15%
	42Mo Cert Div Month	0	0	0	0	0	0	0	100,398	0	40,170	0	0	0	0	0	0	0	539,068
	Rate	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	4.42%	0.00%	4.71%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	4.70%
Tot	al	0	7,061,958	8,564,500	5,169,195	5,305,246	10,639,779	7,395,502	3,044,347	4,501,787	2,582,730	1,821,613	4,465,105	2,481,048	294,211	1,438,967	616,250	64,629	70,299,698
Ra		0.00%	3.60%	3.60%	3.38%	3.22%	3.18%	3.17%	3.93%	3.85%	3.63%	3.42%	3.10%	2.88%	4.39%	3.53%	3.57%	3.70%	3.47%
Tot	al Shares																		
	Regular Share	0	0	56,683,750	0	0	0	0	0	0	0	0	0	0	0	0	0	0	56,683,750
	Rate	0.00%	0.00%	1.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.00%
	Employee Regular Share	0	0	2,803,373	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2,803,373
	Rate	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	Share Draft	0	18,800,225	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	18,800,225
	Rate	0.00%	1.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.00%
	Accumulative IRA	0	0	2,243,461	0	0	0	0	0	0	0	0	0	0	0	0	0	0	2,243,461
	Rate	0.00%	0.00%	1.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.00%
	Money Market	0	0	15,172,562	0	0	0	0	0	0	0	0	0	0	0	0	0	0	15,172,562
	Rate	0.00%	0.00%	1.75%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.75%
	Escrow Insurance	0	0	388,845	0	0	0	0	0	0	0	0	0	0	0	0	0	0	388,845
	Rate	0.00%	0.00%	1.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.00%
	Christmas Club	0	0	334,607	0	0	0	0	0	0	0	0	0	0	0	0	0	0	334,607
	Rate	0.00%	0.00%	1.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.00%
Tot		0	18,800,225	77,626,598	0	0	0	0	0	0	0	0	0	0	0	0	0	0	96,426,823
Ra	ite	0.00%	1.00%	1.11%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1.09%
Total		0	25,862,183	86,191,098	5,169,195	5,305,246	10,639,779	7,395,502	3,044,347	4,501,787	2,582,730	1,821,613	4,465,105	2,481,048	294,211	1,438,967	616,250	64,629	166,726,521
Rate		0.00%	1.71%	1.36%	3.38%	3.22%	3.18%	3.17%	3.93%	3.85%	3.63%	3.42%	3.10%	2.88%	4.39%	3.53%	3.57%	3.70%	2.09%

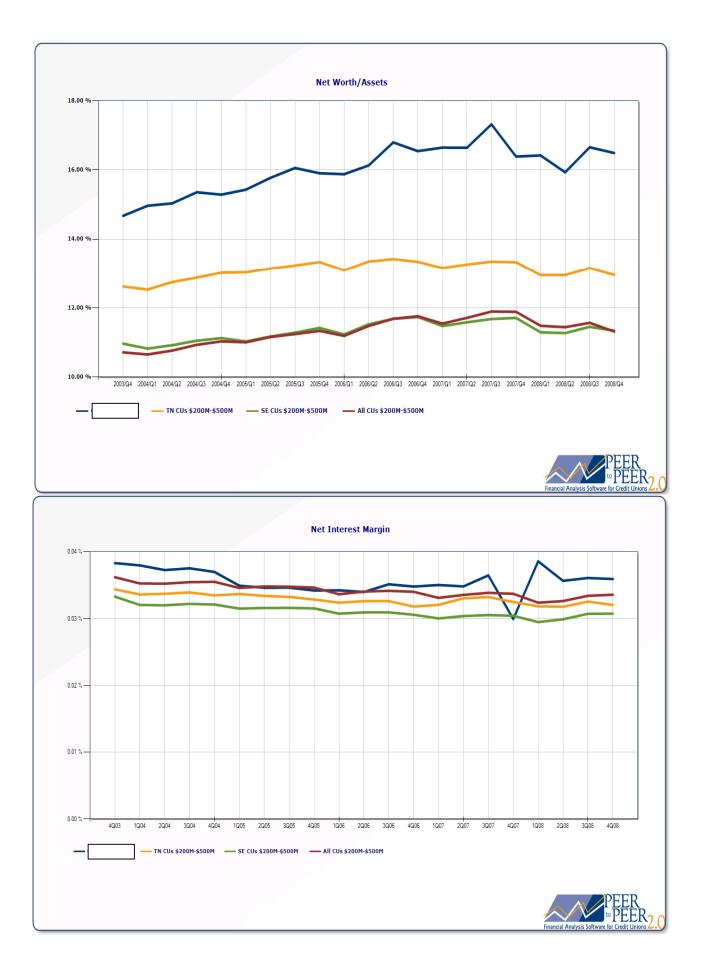
#### Sample Credit Union Traditional Gap Report (Discrete)

Date: 2/28/2009

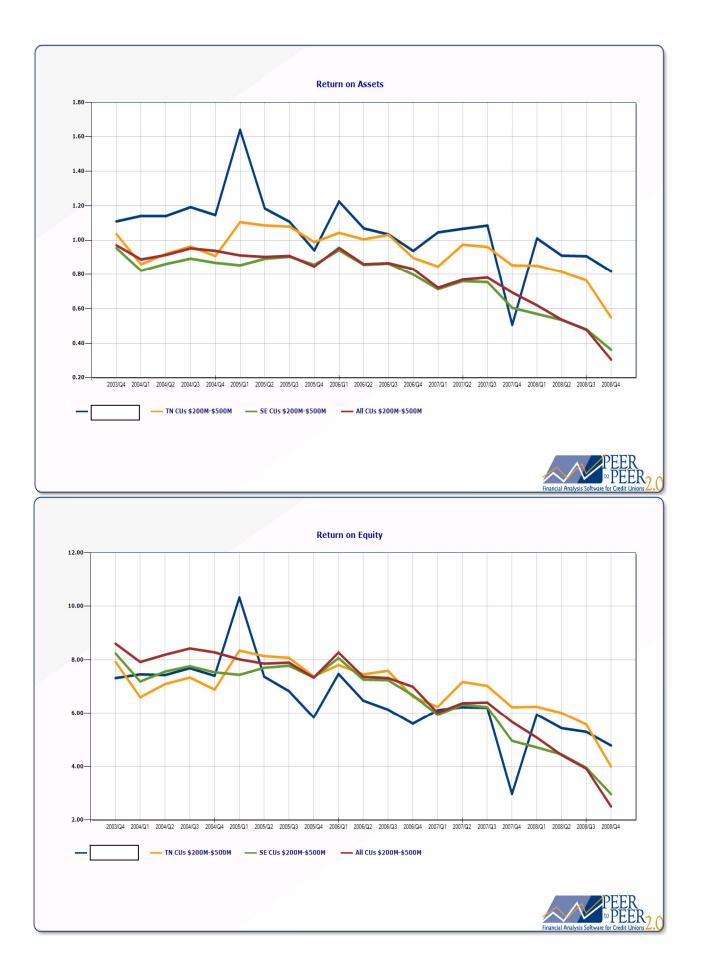
Date.	2/20/2009													_					
														One	Two	Three	Four	Five	
		(O/N)	M1	M2	М3	M4	M5	M6	M7	M8	M9	M10	M11	Year	Year	Year	Year	Year	Total
Total I	Non-Interest Bearing Liabilities																		
	Accounts Payable	6,552,070	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	6,552,070
	Rate	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	Other Liabilities	680,523	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	680,523
	Rate	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Total		7,232,593	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	7,232,593
Rate		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Total		7,232,593	25,862,183	86,191,098	5,169,195	5,305,246	10,639,779	7,395,502	3,044,347	4,501,787	2,582,730	1,821,613	4,465,105	2,481,048	294,211	1,438,967	616,250	64,629	173,959,114
Rate		0.00%	1.71%	1.36%	3.38%	3.22%	3.18%	3.17%	3.93%	3.85%	3.63%	3.42%	3.10%	2.88%	4.39%	3.53%	3.57%	3.70%	2.01%
Total Cap	pital																		
	Reserves	8,585,817	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	8,585,817
	Rate	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	Undivided Earnings	24,320,307	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	24,320,307
	Rate	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Total		32,906,125	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	32,906,125
Rate		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Discrete C	Gap (,000's)	\$7,110	(\$487)	(\$73,931)	\$4,715	\$1,204	(\$7,577)	(\$4,652)	\$3,870	\$507	\$6,694	\$5,459	(\$1,889)	\$2,457	\$1,337	\$1,689	\$14,938	\$4,806	32,906
Cumulativ	re Gap (,000's)	\$7,110	\$6,623	(\$67,308)	(\$62,593)	(\$61,389)	(\$68,966)	(\$73,618)	(\$69,748)	(\$69,241)	(\$62,547)	(\$57,088)	(\$58,977)	(\$56,520)	(\$14,748)	\$6,391	\$21,329	\$26,135	32,906
Cumulativ	re Gap Ratio (% to A.A.)	3.44%	3.20%	-32.54%	-30.26%	-29.68%	-33.34%	-35.59%	-33.72%	-33.47%	-30.24%	-27.60%	-28.51%	-27.32%	-7.13%	3.09%	10.31%	12.63%	15.91%

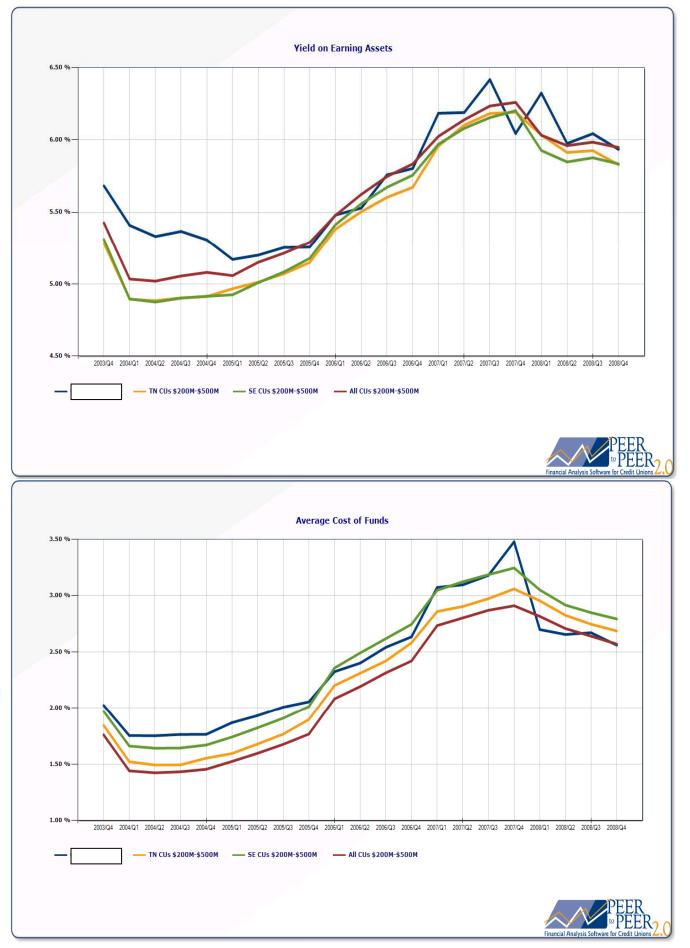
# Sample Credit Union Performance Profile

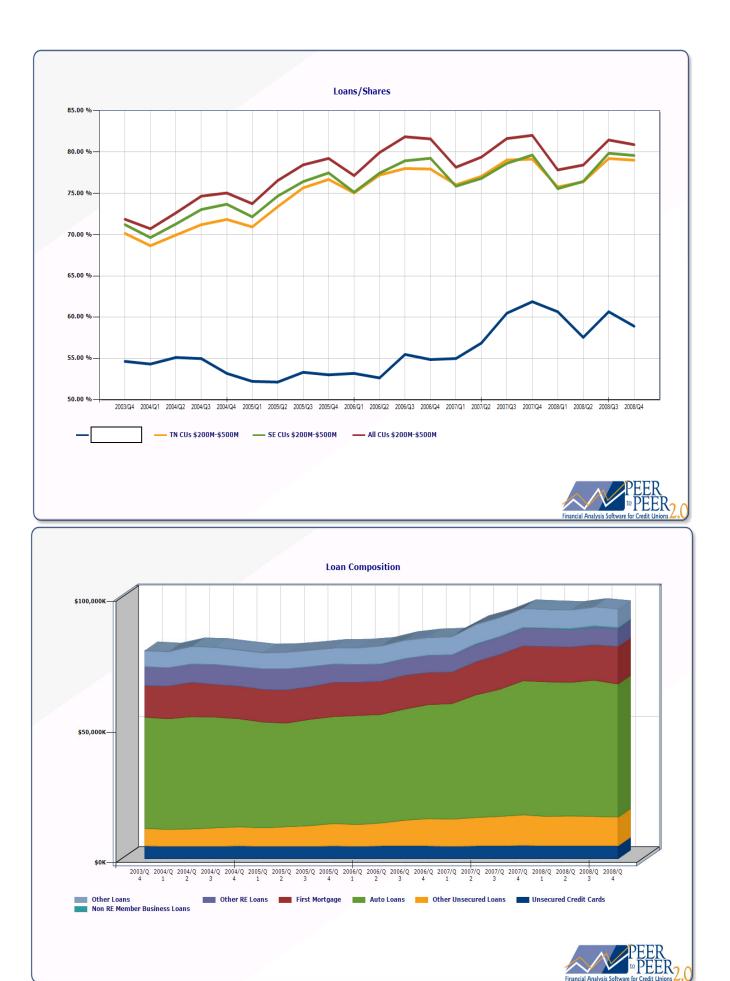
Description	2007/Q4	2008/Q4	Peer Avg.	Score	Summary
I. Capital Adequacy (20% of Total Score)					
<ol> <li>Reserves &amp; Undivided Earnings/Net Assets</li> </ol>	16.96				
2. Increase/Decrease Capital Ratio	-0.09				
<ol><li>Reserves+Allow For Loss +Undiv Earn/Loans</li></ol>	34.22	36.43	20.29	1	
4. Solvancy Indicator	121.18			1	
5.Delinquent Loans/Allow For Loss+Reg Reserve	12.04	13.11	16.78	1	
					1
II. Asset Quality (25% Of Total Score)					
6. Delinquent Loans/Prior Year Loans	1.38	1.38	0.95	2	
7. % Change in Delinquent Loans	35.85	13.18	30.33		
8. Net Charge offs/Prior Year Delinquent Loans	41.92	76.69	96.52	2	
<ol><li>Oper Income(Plus Prov Expense)/Delinquent Lns</li></ol>	126.81	221.41	184.44	1	
10. Earning Assets/All Shares & Funding Liab	118.8	118.37	109.55	1	
					2
III. Earnings & Operating Efficiency (28% of Total Score	)				
11. Operating Expenses/Total Income	45.48	47.66	51.08	1	
12. Net Oper Inc (Plus Prov Exp)/Total Inc	11.76	21.91	16.02	1	
13. Net Charge-offs./Net Oper. Income	24.33	30.6	35.8	2	
14. Returns On Average Net Assets	0.51	0.82	0.55	1	
15. Net Income /Total Expenses	16.77	25.42	15.3	1	
					1
IV. Liquidity (27% Of Total Score)					
16. Annual Share Growth	0.35	4.64	7.78	2	
17. Liquid Funds ratio/Loans-to-Savings Ratio	25	37.16	21.39	1	
18. Net Liquid Funds/Short Term Savings	14.03	21.55	15.92	1	
19. % Loans Maturing < 1 yr	53.97	39.38	42.45		
20. Assets > 1 yr /Net Assets	57.05	49.63	50.64	2	
					2
Weighted and Curved Summary Score					1



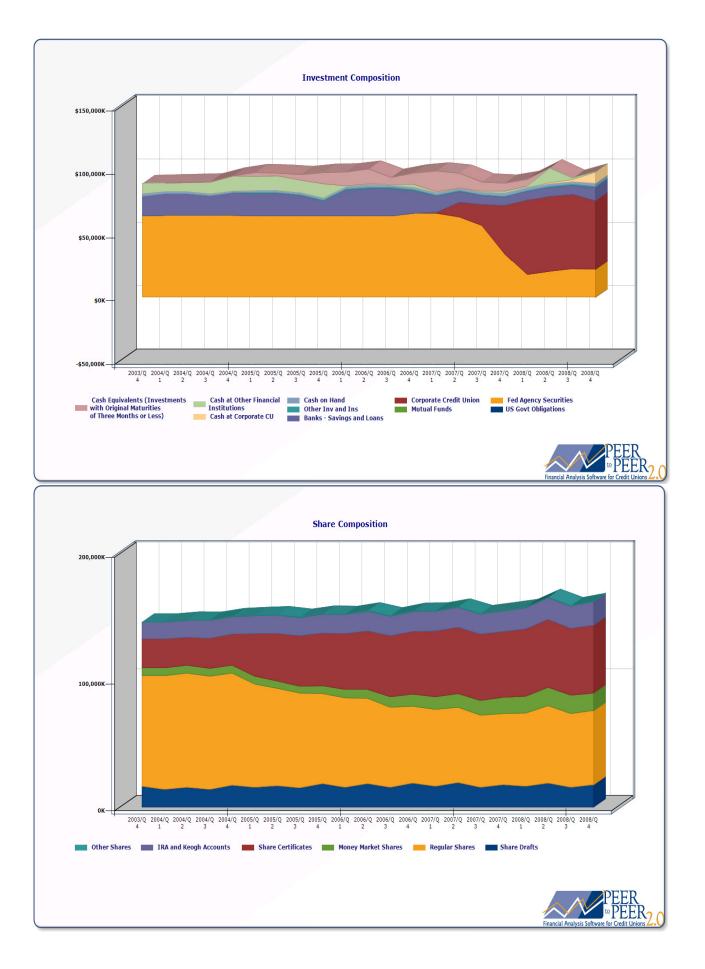
NetWorthAssets-NIM



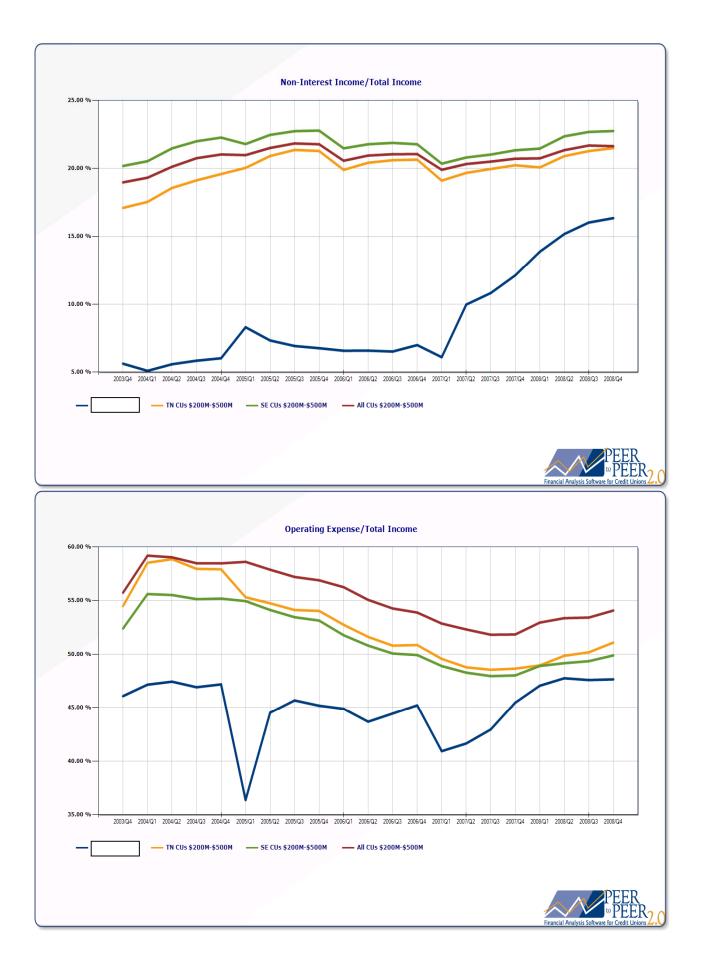




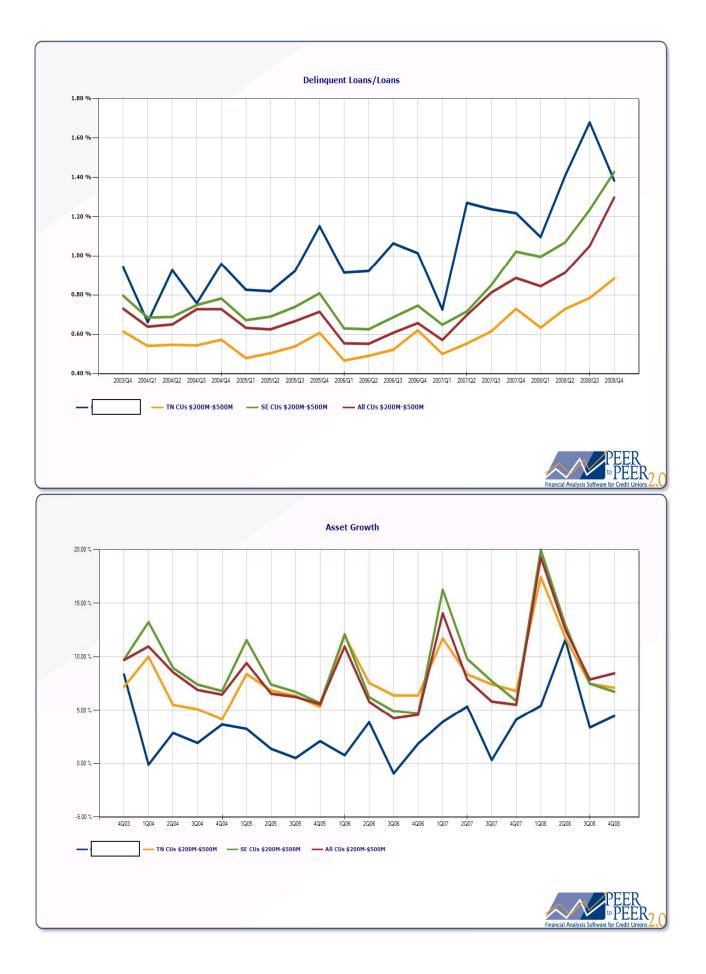
LoanShareRatio-Loans



Investments-Shares



NIITotalIncome-OperExpAvgAssets



LoanDelinquency-12moAssetGrowth

# ALM Miscellaneous Information

Credit Union Name	Sample C.U.
CuCode (RT #)	000-000-000
Report Date(mm/dd/yyyy)	2/28/2009

Directions: for each account, please indicate the rate you are paying/receiving. **Member Accounts** 

	Offering Rate	Div Pay	Reset Freq	Rate Sensitivity
Regular Share	1.00%	Quarterly	Quarterly	50.00%
Employee Regular Share	0.00%	Quarterly	Quarterly	0.00%
Share Draft	1.00%	Quarterly	Quarterly	25.00%
Accumulative IRA	1.00%	Quarterly	Quarterly	75.00%
Money Market	1.75%	Quarterly	Quarterly	75.00%
Escrow Insurance	1.00%	Quarterly	Quarterly	50.00%
Christmas Club	1.00%	Quarterly	Quarterly	50.00%

(0% to 100%)

## **Other Investments**

(duration=overnight)	Rate	Div Pay	Reset Freq
FHLB Stock	5.000%	Monthly	Daily
FTB	0.50%	Monthly	Daily

#### CREDIT UNION NAME AND REPORT DATE Sample Credit Union 2/28/2009

# Assets:

# Loans:index prime

L01_New_Auto
L02_Used_Auto
L03_CoMaker
L04_Signature
L05_Stock
L08_Mobile_Home
L09_MotorHome
L10_Farm_Equip
L11_Rec_Vehicle
L19_IRS_Tax
L31_Holiday
L34_Mastercard
L35_Bankruptcy
L40_80percent_Heloc
L50_Cert_Pledge
L55_Member_Business
L80_95percent_Heloc
L95_Share_Secured
Lmort_15Y_Fixed
Lmort_15Y_Var
Lmort_30Y_5YBalloon
Lmort_15Y_Land
L99_Mastercard

# Liabilities: Certificates:index Fedfunds

IRA Term Certs	
6Mo Cert Div Quart	
6Mo Cert Div Month	
12Mo Cert Div Quart	
12Mo Cert Div Month	
30Mo Cert Div Quart	
30Mo Cert Div Month	
42Mo Cert Div Quart	
42Mo Cert Div Month	

# Fixed or Variable (w/reset)

(assume monthly payment)

Fixed
Fixed
Variable (Annual)
Fixed
Fixed
Variable (Annual)
Fixed
Fixed
Variable (Annual)
Fixed
Fixed
Variable

Current	
Offering	
Rate (%)	

7.58%
8.06%
15.35%
13.67%
na
12.99%
8.02%
7.77%
7.41%
na
15.10%
14.95%
14.72%
9.17%
8.15%
7.32%
10.51%
4.00%
6.00%
6.57%
5.75%
na
14.77%

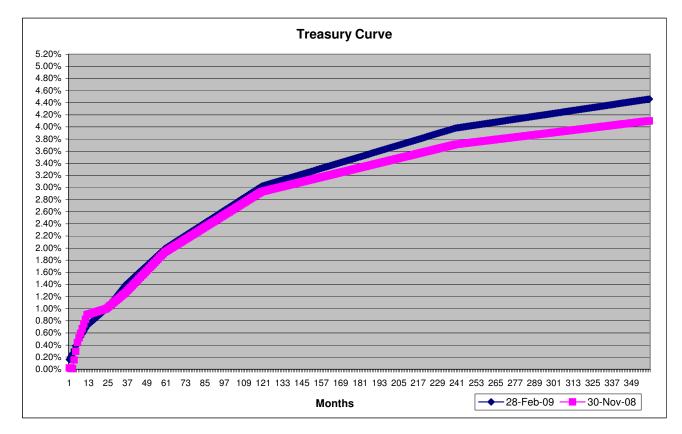
Fixed	
Fixed	

2.50	%
2.50	%
2.50	%
2.68	%
2.68	%
2.77	%
2.77	%
3.00	%
3.00	%

# **Rate Input**

(February 28, 2009 to November 30, 2008)

Rate	_	28-Feb-09	30-Nov-08	Difference
Fed Funds		0.25%	1.00%	-0.75%
Prime		3.25%	4.00%	-0.75%
Treasury	M1 M2 M3 M4 M5 M6 M9 M12 M18 M24 M30 M36 M36 M48 M60 M90 M120	0.16% 0.21% 0.26% 0.32% 0.39% 0.45% 0.59% 0.72% 0.86% 1.00% 1.20% 1.40% 1.70% 1.99% 2.51% 3.02%	0.02% 0.01% 0.15% 0.30% 0.44% 0.67% 0.90% 0.95% 1.00% 1.14% 1.27% 1.60% 1.93% 2.43% 2.93%	0.14% 0.20% 0.25% 0.17% 0.09% 0.01% -0.09% -0.18% -0.09% 0.00% 0.07% 0.13% 0.09% 0.06% 0.07% 0.09%
	M180	3.50%	3.32%	0.18%
	M240	3.98%	3.71%	0.27%
	M360	4.46%	4.10%	0.36%



# **Rate Input**

(February 28, 2009 to November 30, 2008)

Rate		28-Feb-09	30-Nov-08	Difference
Libor	M1	0.50%	1.90%	-1.41%
	M2	0.96%	2.06%	-1.10%
	M3	1.26%	2.22%	-0.95%
	M4	1.52%	2.35%	-0.83%
	M5	1.65%	2.47%	-0.82%
	M6	1.80%	2.59%	-0.79%
	M9	1.96%	2.68%	-0.72%
	M12	2.12%	2.77%	-0.65%
	M18	1.89%	2.42%	-0.53%
	M24	1.66%	2.07%	-0.41%
	M30	1.85%	2.17%	-0.32%
	M36	2.04%	2.27%	-0.22%
	M48	2.39%	2.56%	-0.16%
	M60	2.65%	2.75%	-0.09%
	M90	2.99%	2.92%	0.06%
	M120	3.32%	3.10%	0.22%
	M180	3.50%	3.09%	0.41%
	M240	3.49%	3.06%	0.43%
	M360	3.45%	3.01%	0.43%

