

WELCOME TO OUR TEAM!

FIND YOUR WINGS WITH THE SPIRIT WINGS NATION!

We are so glad to have you be a part of our team and we are committed to your success!

As you begin to think about what it is you want for your future and how to achieve that, I hope you'll take time to think about how BIG this adventure can be if you allow it. I know it's personally changed my life for the better through finances, travel, amazing memories, lifelong friendships and personal growth. I am nothing like I was when I first signed up to be a part of this business, but I've grown and transformed and have been able to spread my wings in order to help others achieve success with their health, their appearance, or their finances. Begin to dream again and allow your Arbonne business to make a positive impact in your life.

I encourage you to stretch yourself and your vision of how you can truly change your life as you work through the next few pages in our Successful Start workbook. Make sure to connect with your sponsor and your up-line of supportive and inspiring leaders so you feel confident in building your business and promoting. Please remind your sponsor to add you to our Spirit Wings Nation private Facebook group page. In Arbonne, our philosophy is to operate as a team and treat everyone like family.

Welcome to our Arbonne family! We're so glad to have you!

To your success,

A handwritten signature in black ink that reads "Donna". The script is elegant and cursive, with a large, stylized "D" and a trailing flourish.

Donna Johnson

Executive National Vice President | Cave Creek, AZ

PERSONAL STRATEGY SHEET

TAKING FLIGHT TO GAIN MOMENTUM QUICKLY

(To be completed with your Sponsor before your starter kit arrives)

Name: _____ Date: _____

PERSONALIZE YOUR BUSINESS PLAN

WHAT ARE YOUR DREAMS, DESIRES & DISCONTENTS?

Where do you see yourself? (Do you want the Mercedes-Benz and the income that comes with it?)

What would you like to earn per month?

When would you like to achieve that?

What's your why? How will your life be impacted when you have time and financial freedom?

SUGGESTED PLAN OF ACTION TO REACH YOUR GOALS:

SCHEDULE 2-3 CONSECUTIVE BUSINESS LAUNCHES IN THE NEXT 7-10 DAYS WITH YOUR UPLINE.

Your upline will 3-way call with you to invite guests to attend your launches.

Desired Results:

- Find those who want to join you in the business
- Schedule a minimum of 2 parties from each launch for a full calendar
- Take product orders
- Start qualifications for District Manager
- Earn Strong Start gifts

FOCUS ON A 'STRONG START' & EARN PRIZES



	Volume Goals*	
Month 1	1,500	Promote to District Manager Receive \$700 Product Voucher
Month 2	2,500	
Month 3	3,500	

Strong Start training can be found by searching 'strong start' in *The Source* section of the Arbonne website.

PROMOTE TO DISTRICT MANAGER

Complete the "Soaring to District" document with your sponsor and focus on finding your "Dream Team."

My commitment to overcome any obstacles:

I will hold myself accountable to:

CONTACT LIST – LOCAL *(within driving distance):*

These are the people you will be inviting to your Business Launches (work with your upline to use 3-way calling to invite). If they can't attend one of your launches, invite them to host or meet with them one-on-one.

CONTACT LIST – LONG DISTANCE:

This includes people in the US, Canada, UK, Australia & Poland (as well as Taiwan in 2015). With Arbonne, you will be building a global business with satellite teams all over the world! This will create a worldwide residual income for you.

Email or Private FB Message them a link to the one minute “We Are Arbonne” video with a personal message, such as: “Hi Mary! I have some news! I’ve started my own business! Please take a minute and watch the link so you can see what I’m doing and then let’s connect!” If the video peaks their curiosity, you can then send the 8 minute “It’s yourTime” video and then speak with them directly by phone or Skype. Once they’re a Prospect, then you can send them a DISCOVER ARBONNE folder w/catalog, samples & Opportunity Brochure. ***(Both videos can be found at: Arbonne’s website. Click on the YOUTUBE channel icon.)***